



NEXT GENERAL MEETING
NOVEMBER 18, 2020
VIA ZOOM AT 7PM
THIS MEETING IS NOT
MANDATORY ATTENDANCE

The Skimmer

NOVEMBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2020

October General Meeting via ZOOM Nov. 18 at 7pm

Join Zoom Meeting (join about 6:55pm)

<https://us02web.zoom.us/j/4777273704?pwd=VytLWm90RkxYSmZITmtEaTR6ZG1pQT09>

Meeting ID: 477 727 3704 Passcode: 911911

President's Message

Hello everyone,

I hope you are all well and avoiding Covid. The Holidays are approaching and it will be a challenge to balance being safe, by following proper protocols, while spending time with family. I wish you the best this Holiday season.

The nights are cooling and the pool water temperatures have dropped significantly as a result. Thankfully chemical consumption is reduced as the cost of chemicals skyrockets. As 2021 is nearing, it is time to consider raising your monthly rates to compensate for the rise in cost of doing business.

The next Chapter general meeting is this Wednesday, November 18th at 7:00 PM. You may attend via Zoom from the comfort and safety of

your home. An invitation and link to join the meeting will be arriving soon in your email. The meeting will last an hour and if you are in attendance, you may win a prize. Most likely this will be the last general meeting of 2020 so please make an effort to tune in and participate or just observe.

Hope to see you this Wednesday, be well.






Mark T. Curran

(619) 249-3513-call or text

<mailto:mtcuran@cox.net>

San Diego Chapter President

San Diego Chapter IPSSA Board – 2020-2021

President	Vice President	Treasurer	Secretary	Past President
				
Mark Curran	Gary Roberts	Jim Bauer	Fernando Chavez	James Morketter

Board of Officers

President	Mark Curran	619-249-3513	mtcurran@cox.net
Vice President	Gary Roberts	619-; 20-4688	spectrumpoolservice@gmail.com
Treasurer	Jim Bauer	619-997-7710	jbjimbo48@gmail.com
Secretary	Fernando Chavez	619-885-7644	fernandochavez11@gmail.com
Past President	James Morketter	619-708-4972	elcerrtitopool@yahoo.com

Committee Representatives

Sick Leave	Mark Middledorf	619-417-4572	New Members	George Ludwig	619-892-4749
	Paul Grimes	619-518-4983		Michael Harris	619-395-9700
	Joseph Lerma	619-917-6971		Jon McArthur	619-672-3760
Continuing Education	Jon McArthur	619-672-3760	Manuf. Rebate	John Baldwin	858-354-7946
Entertainment	Austin Gardiner	619-277-5359	IPSSA Corporate	888-360-9505	
Product Testing	Patrick Farrior	619-465-9545	Info. Rose Smoot	888-368-0432 FAX	
	Dale Eppard	858-571-1177	PO Box 3367 Rocklin CA 95677 info@ipssa.com		
Sfty/Drowning Prevnt	James Morketter	619-708-4972	Billing - Cramer & Associates		
Blood Drive	Adam Haynes	619-247-3641	PO BOX 1617	888-391-6012	
Website	Paul Grimes	619-518-4983	Rocklin CA 95677	888-391-6203 FAX	
Region7 Director	Michael Harris	619-395-9700		melody@craercpa.com	
			Arrow Insurance	800-833-3433	
			Ray Arousty	805-955-9555	
			rayarousty@hubinternational.com		
				805-955-9535 FAX	
			2393 Townsgate Rd #101 Westlake Village CA 91361		

IPSSA San Diego – Chapter Supporters (Updated 3/31/20) *Local Representative

Sheila Shaffer	Alpha Water Systems. www.awspoolsupply.com Distribution of Pool Supplies, Chemicals and Equipment	619-303-9779, 949-235-0989 Cell Sheila@awspoolsupply.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-737 9 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, Inc. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair –	619-233-5325 Office 858-525-371 1 Cell leakhelp@gmail.com
Lupe Mariscal	Blue Moon Pools, Inc. - www.blumoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 lupe@blumoonpool.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o- seal	619-260-1896 rruf@san.rr.com
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcretecoatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Victor Rivas	Easy Care Products – www.easycarewater.com Swimming Pool Chemicals	310-339-9469 Cell, 559-299-7660 vrivas@easycarewater.com
Justin Sharp	Flex Solar – flexpoolsolar.com Specializing exclusively in Pool Solar, Service and Repairs	619-980-6158 Justin.sharp@flexpoolsolar.com
Daniel Nicholas	Fluidra - www.fluidrausa.com Baracuda, Jandy, Nature2, Polaris & Zodiac brand products	760-908-5125 d.nicholas@fluidra.com
Kristal Needham	Freedom Solar Energy - freedomsolarenergy.us Solar Electric & Battery Integration, Solar Pool Heating, Domestic Hot Water, Security Installations & Services	760-806-3733, 760-214-5830 Cell Kristal@freedomsolarenergy.net
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerremodel.com Quality Plastering/Remodel since 1969	619-593-8880 tomc@gardnerremodel.com
Austin Gardiner	GL Pools - www.glpools.net Equipment Repairs / Equipment Installations	619-277-5359 Cell 619-277-5359 Austin@glpools.net
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-189 4 Cell gil@lifedeck.com

IPSSA San Diego – Chapter Supporters (Updated 3/31/20) *Local Representative		
Liza Leas	L & L Lines, Inc. – w www.llines.com Liquid SandBlast Products - Tile Cleaner & Tile Sealer	602-705-924 0 Cell 602-354-4245 Fax heatpumpgirl@aol.com
John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All System s, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com
Don Wall	The Pool Doctor, Inc. - www.sdpooldoctor.com Remodeling, New Pools, Replastering	619-445-4977 donwall@sdpooldoctor.com
Reid Mirvis	Pool Surfacing 2000 - www.poolsurfacing2000.com Fiberglass and Fleckstone Specialist	619-590-1420 reid@poolsurfacing2000.com
Ray Johnson	Ray's H2O Purification Systems – Osmosis treatment to remove solids from pools and spas	619-772-7220 rjcj123@yahoo.com
Regina Rakowski	RMR consulting, LLC. www.rmrconsulting.org Ramuc Specialty Pool Coatings www.ramucpoolpaint.com Pool Tiger, EZ Stain, TRS Plus Tile Sealer, The Pool Connect	760-828-6169 cell regina@rmrconsulting.org
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox
Craig Clines	Thornburg Enterprises – thornburgenterprises.com Representing Orenda, Skimlite, US Motors and more	808-383-8973 Office 602-708-1299 Cell craigclines.te@gmail.com
Jeff Henneforth	Triton Water Renewal – www.tritonwaterrenewal.com Purify Pool Water with our Reverse Osmosis Treatment	858-888-6565 jeff@tritonwaterrenewal.com
Kevin Wallace	Underwater Unlimited - underwaterunlimited@yahoo.com Rust spots, Rebar, Cracks, Drain replacement	760-632-1822 760-994-6265 Cell

DATE	EVENT	TIME	VENUE	NOTES
2020				
Nov. 18, 2020	General meeting via Zoom	7pm	Via Zoom	Attendance Satisfies Meeting Requirement

OCTOBER 21, 2020 ZOOM GENERAL MEETING

October 21, 2020 7PM

This was our second Zoom meeting ...Admiral Baker still closed so no open meetings for now..

Treasury report: Balance is good at \$20,440 .. Education fund is at \$42,261..... "financially - doing well"
No Christmas party for 2020.

James Morketter introduced the nominees for the BK Taylor Award and the David Corey Memorial Award.... Jim Bauer was nominated for BK Taylor award and Regina Rakowski of RMR Consulting was nominated for the David Corey Memorial award.. In addition Jim Bauer nominated Stephen Heyer for the BK Taylor award.....

Vice president report: looking into the idea to be able to send PDF files to our customers to inform them about our connection to various pool companies, Chapter Supporters, for them to access for additional services..

Minutes for October board meeting approved...

Chapter supporters attending;

Kyle - PS2000

Tracy Thornburg

Mark Lane - Pentair

Daniel Nicholas - Fluidra

Geoff Matthews - Health Coverage 365

Russell Kennedy - sales rep IPS controllers and more....

Prospective member: R.J. Maggiore..Ron Baker's son..

2nd meeting...6 years experience...

We are still waiting on 3 members to complete chemistry test..

Mike Harris, Region 7 report: Region 7 Table Top Show cancelled for 2021..

Region 7 will host the IPSSA Leadership Weekend in February 2021..

November 12th: There will be a business webinar from Gardner pool remodels, invitations will be sent out..

Good opportunity for educational points..

Sick leave...Tom Richardson is out, all pools covered and being serviced. Ernie Hale postponed his surgery until December ...

Continuing education: Hoping for seminars on-line..

Blood drive: contact Adam Haynes for reservation info..

No entertainment events at this time....

No new product reports....

Drowning prevention report; with kids more at home we need more barriers for customers ...

Paul Grimes website looking fine..

Jim Bauer was voted in for the BK Taylor award for 2020..

Regina Rakowski was voted in for the David Corey Memorial award for 2020..

Stephen Heyer has been was nominated as Honorably Member and will be voted on at the 2021 October General Meeting...RIP.

Meeting Adjourned 8:03 pm

NOVEMBER 4, 2020 BOARD MEETING – CTO 7:00PM

Attendees: Mark Curran, James Morketter, Jim Bauer, Gary Roberts, Fernando Chavez.

There will be a Zoom general meeting this month, on Wednesday, Nov. 18th at 7pm.

Kevin Wallace from Underwater Unlimited may make a presentation. Tracy Thornberg from Orenda may make a presentation; webinars from other Chapter Supporters are welcome to join in on producing webinars.

Mike Harris introduced a webinar produced by Gardner Outdoor and Pool Remodeling on November 12th @ 6pm

Business based webinar, how to leverage your business to lower costs, boost revenue, up sell and create strategic partnerships and much more! It will count for education points.

Gary Roberts suggested an idea to advertise on Google to increase our exposure to the general public, there would be a cost to the General membership and will be discussed before any money is spent. Gary also had another idea of getting involved more with the social media apps like Instagram and Twitter... Gary suggests having our members post items relating to IPSSA on social media to expand our reach to the general public to continue to promote IPSSA. We also need to know how much longer Paul Grimes will continue to provide internet, sick leave and newsletter responsibilities.

Treasurer report: we have not been seen a new roster in 3 months, we would like one monthly from IPSSA, Inc.

Sick Leave: Tom Richardson is out, coverage is going well.

Ernie Hale postponed his surgery until December when he heard that Tom Richardson was out and we thank him for not overwhelming our Sick Leave coverage.

There will be a general meeting Wednesday, November 18 via Zoom. Chapter supporters will be notified for future meetings if they would like to make a presentation.

IPSSA Annual Leadership Weekend will be in San Diego again February 6th, 2021.... virtual & in person meetings will be determined. It will be at same location it was held the in 2020, Kona Kai on Shelter Island....it will be a good opportunity for receiving education points, 5 points for attending entire Saturday classes....

RIP Stephen Heyer. The board motions to give Lyn [his wife] \$500.....

Meeting adjourned...7:47pm

Chapter Supporter Advertising

Due to the pandemic person to person contact at our meetings has not happened. While we have phones and e-mail for members and Chapter Supporters to stay in touch, it's just not quite the same.

We are offering our chapter Supporters a free half page ad during the pandemic.

Chapter Supporters are a huge part of the chapter. We have many professionals that provide expertise and quality referrals for your customers. Please think of our chapter supporters first when it comes to referral for your customers.

IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting
Zoom meeting
November 18, 2020 7pm

Continuing education is still alive and well in the Chapter. Many of the manufactures are offering online classes that members can take to complete their required 10 points they need of Cont. Ed. every 2 (two) years. Those points are due 12/31/2021, that's the end of next year. So far I have 1 (one) completed form turned in. There are online classes offered that the chapter will pay for to help members further their company. One member just completed his contractors license classes and passed his test, congratulations. The chapter just sent him a check for \$1195.00 to cover the cost. Don't forget we have money in the Education Fund and it is there for our members to use.

Jon McArthur

The CDC has released [guidance on COVID-19 and water transmission](#), including information on recreational water transmission. We encourage you to share this information with your organizations and others who may have questions about COVID-19 spreading through water.

Specifically, the CDC guidance states:

“There is no evidence that COVID-19 can be spread to humans through the use of pools and hot tubs. Proper operation, maintenance, and disinfection (e.g., with chlorine and bromine) of pools and hot tubs should remove or inactivate the virus that causes COVID-19.”

This guidance and other water-related guidance can be found at www.cdc.gov/coronavirus/2019-ncov/php/water.html. For more information about CDC's recommendations for proper operation, maintenance, and disinfection of public pools, visit www.cdc.gov/healthywater/swimming/aquatics-professionals/operating-public-swimming-pools.html.

Our thoughts are with everyone who has been impacted by this outbreak so far. We will continue to update you as any additional CDC guidance related to recreational water and COVID-19 becomes available.

Sincerely,
Kristie Riester, Executive Director
The Council for the Model Aquatic Health Code

Education Opportunities:

- *Raypak is offering webinars on heater installation and repair, you get times and dates go to their web page.*
- *Zodiac is offering online Classes*
- Hayward is offering online Classes
- www.AquaticTrainingInstitute.com
- PSP/DeckExpo - Virtual Edition
www.poolspatio.com
- World Pool Summit 11/20/20 (Western Pool & Spa Show production)
- Genesis Education
www.genesisuniversity.org

Education Reimbursements -

- Classes 100% class/show cost.
- Outside SD County 100% class/show cost+\$250 for expenses.
- Outside So Cal 100% class/show cost+ \$400 for expenses.
- Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment.

Submit claim within 30 days of completion/attendance.

***Applications on Chapter Website along with rules on Employee member reimbursement (application must be made by Member)**

Questions on Manufacture Rebate Program - Call our Co Chairs

Jon McArthur 619-672-3760

John Baldwin 858-354-7946

“What’s Better
Than A Clean
Pool?”

“..Getting free rewards
for referring your
customers.”

“Earn up to \$1000 for
each referral with a
Freedom Solar Energy
Installation.”



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FreedomSolarEnergy.us

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POOLS INC.**
RENOVATION • PLASTERING

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WetEdge
TECHNOLOGIES
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Thank you **San Diego IPSSA** for all of your support!

- Simple to Complex Resurfacing
- New pool plastering
- All kinds of coping
- Tile. Including veneer and step risers
- Complete concrete work
- Plumbing and electrical
- Remodels including adding a spa, bench, steps or baja shelves.
- Making the pool shorter or shallower. Adding raised bond beam for water features.
- In-house start up
- Generous referral fees paid. On time!

Call today for a free estimate!

Lupe Mariscal: 619-258-7665

Lic. #C53-794537

I hope this finds all of you safe and healthy. It has been a banner year in the pool industry, something for which we are all grateful. My manufacturers continue to do a great job with the current challenges and we are here to help you with your projects. I appreciate your ongoing support very much, and hopefully we can all get together soon!



A 80+ year history of supplying coatings for the pool industry: pools, ponds, fountains, and soon to be released SLIDES (and even filter lids)! Local distribution in the Los Angeles area. Any need to locate product, call me and I will assist you! Previously concentrating in the municipal and waterpark markets all over the country, Ramuc is a fabulous company to work with in this industry!



POOL TIGER Pool Tiger is the most innovative solution to maintaining the quality of your clients' water. You can expect crystal clear water, lower to no calcium deposits. Existing deposits will dissipate over time with use. The cost and ease of maintenance of your pools will be significantly improved. There is a special promotion right now, direct to you, \$395. It will not be going through distribution, at least for now, so take advantage of this special pricing while you can! There is a 60 day money back guaranty and a five year warranty.



EZStain is an inexpensive, durable way to update the look of any pool deck and rock features. It is a water-based acrylic stain, with outstanding colors which can't peel or flake. Easy application, the colors can be mixed *and* the manufacturer is a local San Diego company. If you don't want to add this to your skillset, I can help you locate an applicator.

Please let me know if you need any help with your projects. Thank you for your ongoing support. Stay safe! Hope to see you all soon!



Regina Rakowski

Underwater Unlimited Inc.
We repair *Pebble, Quartzite and Hydrazzo*
pools underwater.

- Our pool underwater repair service specializes in:
- Reinforcement Steel Removal (rusted rebar)
 - Crack Repair: Structural and Cosmetic
 - Plaster Delamination (plaster loss), Hollow Spots, and Calcium Nodule Removal
 - V.G.B. Pool and Spa Safety Act Retrofit:

Tremendous weight associated with the removal of pool water alters the pool's equilibrium and can precipitate damage to the pool's plaster. Underwater repair saves time and money. We are eco-friendly.

Email: underwaterunlimitedllc@yahoo.com

Facebook:
Underwater-Unlimited-Inc-underwater-pool-repair



Patent holder of underwater pool repair materials.
Kevin Wallace/Aaron Roslie
CA State Contractor
Licenses: C53/D06-734521

Phone:
760.632.1822

Cell:
760.994.6265

IPSSA chapter supporter

**CONTINUING EDUCATION
REIMBURSEMENT APPLICATION FORM
SAN DIEGO IPSSA**

Date _____

Regular Member Name: _____

Employee Member Name or N/A: _____

Company Name: _____

Company Address: _____

City: _____ Zip: _____

Course/Seminar/Program _____

C/S/P Date: _____ Location: _____

C/S/P Cost*: _____ Out of Town Reimb**: _____ TOTAL Request: _____

Regular Member Signature: _____

* 100% reimbursement on Course/Seminar/Program (C/S/P) cost

** Travel reimbursement: \$250 for SoCal (Outside SD County), \$400 (Outside SoCal)

NOTE: \$1200 maximum per year for each Regular Member

\$600 maximum per year for each Employee Member and not to exceed \$1,200 per year for All Employees of a Regular Member

Regular Member must provide proof of attendance and proof of course payment

One application per person/per Course/Seminar/Program

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Regular and Employee members must be on current roster and in good standing.

Submit to Education Committee Chair:

Jon Mc Arthur
7564 Seneca Pl.
San Diego CA 91941
Ph# 619-672-3760
Email: hikerjmm@aol.com

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____

Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____

Please return this form to Vice President

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ **DATE** _____

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San Diego CA 92160-0862
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**



**Next General Meeting
November 18, 2020 – Via ZOOM
Admiral Baker Clubhouse
2400 Admiral Baker Dr
Off Friars Rd east of I-15**



General Meeting

November 18, 2020 General Meeting via ZOOM

Topic: IPSSA San Diego Chapter Oct. Meeting
Time: Nov 18, 2020 07:00 PM Pacific Time (US and Canada)

Join Zoom Meeting
<https://us02web.zoom.us/j/4777273704?pwd=VytLWm90RkxYSmZlTmtEaTR6ZG1pQT09>

Meeting ID: 477 727 3704
Passcode: 911911