

IPSSA San Diego Chapter Minutes for 2005

Board Meeting-Jan 05, 2005

Called to Order: 7:00 p.m.

Marie Calendar's 70th St.

Attending - Jim Bradbury, Bill Peck, Geoff Conradi and Paul Grimes.

Secretary's Report

Paul advised that a flyer for the 1/15/05 Region 7 Table Top will be in the January Skimmer.

Treasurer's Report

Three members had Mandatory meeting fines and we have received two payments, with a \$50 penalty for not paying on time. The third is expected by the 1/19 General meeting or further action would be necessary.

The Board will review the 2004 Budget and prepare a 2005 Budget.

We are in good shape financially.

Vice President's Report

Bill Peck: Bill reported that we may have one potential new member and a transfer pending from the East County Chapter.

Mark Lane, who now is Western Regional Manager for AutoPilot & AquaCal is a new Chapter Supporter. Welcome Mark and AutoPilot / AquaCal.

January Speakers will include Gene Neely of Jandy/Laars, Mark Quintero of Aquatec Renovations and Juhli of SCP will show a DVD presentation from the Plasterer's Council on plaster problems.

President's Report

Jim reviewed some of the BORD

Minutes from their December 6th meeting. IPSSA will be removing the Acid Wash Disclaimer from the

IPSSA website and adding it to the Arrow Insurance web site. Jim will order new IPSSA Policies and Procedures.

A review of the Sick Leave Program will be discussed at the January 19th General Meeting. Jim asks that all members who wish to comment, propose changes or discuss the issue be present and ready to comment. Jim will ask all those who were out sick in 2004 to be present. The result of this discussion may change our recently approved Sick Leave Program rules.

Jim urges all members to attend the Region 7 Table Top Show on Saturday, January 15th at the Four Points Sheraton on Aero Drive. See enclosed flyer.

Jim asked Paul to produce a membership attendance report for the two year period of 2003 & 2004.

COMMITTEE REPORTS

Sick Leave

As mentioned in the President's Report a discussion on the Sick Leave Program will take place at the January 19 General Meeting.

Entertainment

Our participation in the Region 7 Picnic is down about 50% versus previous picnics.

No other reports

Unfinished/Old/New Business

SDG&E has funding to continue the rebate program. The older Compool system is not currently on the list as a two-speed controller, we will check to see if it can be added.

Meeting adjourned: 9:53pm.

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General Meeting-Jan 19, 2005

Called to Order: 6:14 p.m.

44 members and 8 guests signed in.

Pledge of Allegiance

Introduction of Guests

Chapter Supporters: Bill Krause of CerRam Kote, David Courey of Pool Surfacing 2000, Mark Quintero of Aquatic Renovation and new Chapter Supporter Don Wall of the Pool Doctor. Also attending were Gene Kneely of Speers and incoming transfer member Kenny Childs

Secretary's Report

Minutes were approved.

No correspondence received.

Paul advised that Blue Cards are now to be mailed to the Chapter PO Box or handed to Paul at the February General meeting to avoid a fine.

Treasurer's Report

We're in good shape financially and the approved report is in the Skimmer.

Vice President's Report

Prospective members-

Kenny Childs is in the transfer process to our chapter from East County.

Water Chemistry Test

Bill advised that Lavalley Walker, Terry Wendt and John Mehki will take the test at the February Board meeting.

Chapter Supporters

Bill reported there are several renewals and welcomed and introduced Don Wall of the Pool Doctor as our newest Chapter supporter. Don, (President of the East County Chapter), offers pool construction, renovation, remodeling and repair.

Speakers – Don Wall briefly described his business, The Pool Doctor, which provides all types of pool renovation and construction.

Gene Kneely of Speers PVC and Solvents gave a short seminar on how to glue PVC fittings. In general, have a clean cut, remove burrs, check the fit, add primer, glue and twist ¼ turn, hold 15 seconds, wipe excess glue and wait for curing process. Speers provides CPVC and Ball Valves as well.

President's Report

Jim moved directly to Committee Reports to allow time for the Sick Leave discussion..

Committee Reports

Sick Leave

Perry passed out a report with member points. With Chadwick back, this is the first month in a long time without someone out sick.

Perry stated that most of the problems with the program could be fixed with the use of "Common Sense". The program is set up as emergency coverage, so elective surgery should be planned in advance with Yellow Cards completed and pools in good shape before transferring into the program. Mark Quintero suggested we develop a service agreement that explains what pool service includes and excludes.

Water Safety/Public Relations/ Blood Drive

John Silcox provided a report showing Chapter blood donors. Thanks to our donors for donating 40 units in 2004 and we urge others to join. The next opportunity is this Sat at 8:00am at DZ Akins for a free breakfast.

Water Safety: John received "Close the Pool Gate, Save a Child's Life" bumper stickers and handed them out to members. The Water Safety Committee was to meet after the General meeting.

Entertainment

Ladd had no report this evening. **Membership**

Insurance (Chapter Advisor)

Product Testing

Manufacturer's Rebate

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Continuing Education

Stephen Heyer reported that the Pool Buster battery operated vacuum can get corroded connection if water gets into it. Use caution, the unit is fragile.

The last issue of the Service Industry News had 2005 seminars listed. Stephen handed reimbursement checks to Bill Peck for attending NSPI and Jon McArthur for the Aqua Show.

The Table Top show attendance was pretty good.

NSPI is now APSP (Association of Pool & Spa Professionals).

Sick Leave Discussion

Jim Bradbury wanted to bring this issue to discussion as 5 members were out sick in 2004. Tonight's discussion is to solicit ideas, complaints and problems in an effort to improve this important program.

Comments included:

- Get your Yellow cards up-to-date.
- Sick member and servicing member should make all efforts to contact the customer verbally.
- Elective surgery should be scheduled in advance for a smooth transition.
- Leave your pools in good shape so the customer won't quit.
- If the pool is bad or has inoperative equipment contact the Sick Committee.
- Suggestion for cards in the timer boxes to verify servicing. (not supported by members present)
- The Sick Committee is busy, do what you can to solve the problem.
- Communications are key to the program's success.
- Doctor's notes required to start and stop coverage.
- We are protecting another member's business.
- Don't rely on rumors.
- Chemicals can be charged to the sick member after 4 weeks.
- You must declare employees.
- Blue cards now go to Paul, Grimes or mail to the Chapter PO Box. They are to be completely filled out and legible.
- Answering machines should broadcast the company name.
- Copy the Yellow cards (front and back) of pools you service to verify service.

Paul Grimes read his potential changes to the Sick Leave Policy. Tom Gharib made a motion to include the proposals in the February Skimmer.

Unfinished Business

Old Business

New Business

Good of the Order

Raffle

Joseph Lerma, \$50 door prize (not present and will roll over to February)..

Ladd Carlson, \$25

Meeting adjourned: approximately 8:30pm.

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Board Meeting-Feb. 02, 2005

Called to Order: 7:00 p.m.

Filippi's, Kearney Mesa.

Attending - Jim Bradbury, Geoff Conradi, Paul Grimes, Jim Hines, Perry Mediate and Tom Richardson.

Secretary's Report

Paul advised that Blue Cards have been coming in at a slow rate. He will provide something on the front of the February Skimmer that advised the member that his card has or has not been received.

Treasurer's Report

Geoff advised that Bill brought in a At the January General Meeting Paul Grimes proposed several changes to the Sick Leave Policy and a motion to provide these in the February Skimmer was made by Tom Gharib and approved. However, after discussion of several other potential changes, President Bradbury decided to take these and other potential changes discussed this evening in front of the Standing Rules Committee for review. If you have additional proposals, please forward them to Jim or Paul Grimes.

Discussion of Sick Leave Coverage for Tom Richardson:

The Board was joined by the Sick Leave Committee and Tom Richardson to discuss problems with coverage for Tom's shoulder surgery and long recovery. Jim Hines outlined some of the problems including late Yellow cards, poor condition of pools and an uninsured employee of Tom's.

After the discussion, Tom was excused for Board discussion. The Board saw Tom's willingness to increase participation in the Chapter. He was fined the maximum for a first offense of not covering an employee.

COMMITTEE REPORTS

None

Unfinished/Old/New Business

Meeting adjourned: 10:45pm.

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General Meeting-Feb 16, 2005

Called to Order: 6:03 p.m.

63 members and 8 guests signed in.

Pledge of Allegiance

Introduction of Guests

Chapter Supporters: Brandon Chase of Sunchaser Solar, Bill Krause of CerRam Kote, David Courey of Pool Surfacing 2000, Tony Ruf of BriteTile and Don Wall of the Pool Doctor. Also attending was honorary member Dick Church, prospective member Louis Parrella and Baron Ortiz.

Secretary's Report

Minutes were approved.

No correspondence received.

Paul advised that Blue Cards are due tonight or to be postmarked by today.

Treasurer's Report

We're in good shape financially and the approved report is in the Skimmer.

President's Report #1

Tonight's meeting in the Westwind, Salon B is our new permanent location.

Jim advised that our Agenda has been revised to improve the flow of the meeting and establish a break period after speakers.

Jim read from the Skimmer and President's Message on Board action regarding a member who violated Standing Rules by not having an employee insured as an employee member. Our regulations are clear and we will enforce our rules.

Blue Cards are due tonight and the cards need to be filled out completely and legibly.

The 2005 Budget is being worked.

Jim requested that members and guests NOT bring alcohol into our meetings.

The Yellow Cards we use have a back side. Please make sure your Yellow Cards have the version with a printed back side.

The May Dinner Meeting will be at Emiliano's (formerly Eva's) on Mission Gorge Rd.

Vice President's Report

Chapter Supporters

Bill reported that we are receiving Chapter Supporter renewals.

Continuing Education

Stephen Heyer stated that the Western Show is 3/10, 11 & 12 in Long Beach and encouraged members to attend and meet for dinner on Friday night. He advised of hotel and registration prices. We will ask for reports from those who take seminars that we fund.

Product Testing

Stephen is trying to get magnets donated by a supply house to test their effectiveness to stop scaling.

Speakers – Jim Mahoney of Suntrek Solar talked about his product, which uses EDP, a synthetic rubber. It expands and contracts and can be glued onto roofs. Customized sizing allow for more solar panels. Referral fees are \$200 to \$500. Suntrek will provide billing inserts on request.

Rick Dempsey of Radden LLC, talked about his one-body pool cleaner. He offered a 10 day trial and a special prices as low as \$79. One unit was donated for our raffle tonight.

Member Jim King, President of APSP (formerly NSPI) and owner of Tile Medic spoke. Jim advised that APSP provides a 40 hour certification program for \$300-\$400. Tile Medic provides tile repairs and skimmer replacements & pays for referrals.

Meeting Break

Committee Reports

Sick Leave

Perry reported that no one is out. We are waiting for a new shipment of current Yellow Cards.

Jay Chadwick thanked members who did a great job covering his pools while he was out.

Water Safety/Public Relations/ Blood Drive

Water Safety: John Silcox has more "Close the Pool Gate" bumper stickers. The Water Safety Committee had a great year in 2004: attended five community events to hand out WaterWatcher tags and 5,000 brochures.

Our website, (www.waterwatcher.org) is on-line. John attended a drowning prevention convention in

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Palm Springs and Mobile10 (Channel 10 van) distributes our materials at 50 to 60 events per year. The BORD now has a Water Safety Committee and has members from CA, AZ, TX and NV IPSSA, Region 7 and the Table Top Show contributed for WaterWatcher materials. John advertised that the MS Walk is on a shorter route on April 10th. More information to follow.

Manufacturer's Rebate

Jon McArthur advised that the rebate program is probably dead with Pentair dropping out. At the March meeting we will have a FNS60 plus BW valve and two ¾ HP WhisperFlos for sale at 20% below supply house prices. We will pick from tickets of those interested to determine who can purchase the equipment.

Entertainment

Mike Anderson advised that the May Dinner Meeting will be at Emiliano's (formerly Eva's). The Region 7 Picnic location will probably be the same as usual.

2004 Padres tickets were tough to sell with one game in conflict with the KGB Sky Show. About 25 people indicated they'd participate in 2005 at Padres games.

Insurance (Chapter Advisor)

Bob Fowler advised that Think Blue has regulations on pool draining. PH 7.8+, no chlorine or chlorine deactivators or metals. Backwashing into the storm drains is not allowed.

If you backwash to a household sewer, do not pressurize the line or you may flood the house.

Do you get purple pH readings at spas. Most likely, the chlorine is 15+, which will give you a purple reading

Some IPSSA insurance claims include \$986 for a dented rain gutter, a damaged heater due to high pH, \$5000 for Hazmat cleanup and a member being sued for simply referring a client to someone who botched the acid wash.

President's Region 7 Report

Jim reported that at the Region 7 Board meeting he learned that the BORD gave \$10,000 to the Plasterer Council for their plaster test pools program.

A motion was made and approved to provide a \$500 award to the winner of the Region 7 BK Taylor Award.

A retiree member received a letter requesting \$250 per year to continue insurance coverage. To be reviewed.

Unfinished Business

Old Business

Jim Bradbury advised that the proposed/potential changes to our Sick Leave Program rules are more major and

Jim plans to reconvene the Standing Rules Committee to discuss before presenting to the membership. Jim outlined the below issues to incorporate in our rules.

1. Communications are key
2. No coverage of employee routes
3. Employees can service SL pools, but need to be trained by the member on procedures
4. Working answering machine with your name or company name.
5. Problems with SL pools and proposals on needed repairs.
6. Treat algae and bill the sick member
7. Cannot invoice the Sick member's clients
8. Establish contact on first visit
9. Sick members encouraged to attend General Meetings
10. Make a copy of the Yellow cards of pools you service
11. Use latest Yellow Card version
12. Reasonable rates for repair made by servicing members
13. Servicing member to be timely on billing of sick member

New Business

John Nichol's employee, Jorge Flores lost his daughter in an auto accident. A motion was made and approved to provide \$1,000 for Jorge.

Phil Gardiner had his poles and a hose stolen. Phil met with the thief and is working with him to change his ways.

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Jim Bradbury was contacted regarding Gina Stevens, the widow of a local pool man who needs to sell some parts and equipment to pay bills. Jim had most of the \$555 value of goods in his truck and had 25 copies of the goods for members to review.

Greg Miller of the Metro Chapter is looking to expand on wants to buy pools south of I-8.

Good of the Order

Bob Fowler encouraged members to go to the Western Show. You can get great deals like a cleaner for a demo price of \$129 and other show specials.

Bob advised that his company offers customers a free month if they pay a year in advance – he uses the money to prepay chemicals in bulk.

Now is the time of the year to assess your employee and advertising needs.

Bob Miller is looking for an employee.

Raffle

Included 4 buckets of tabs donated by Superior.

Terry Wendt, \$50 door prize plus \$50 roll-over.

Mike Nelson, \$25

Meeting adjourned at 8:30pm.

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Board Meeting-Mar. 02, 2005

Called to Order: 7:20 p.m.

Emiliano's, Mission Gorge.

Attending - Jim Bradbury, Geoff Conradi, Paul Grimes and Bill Peck,

Secretary's Report

Paul advised that almost all Blue Cards have been received. Paul has been using them to update files and notes that some phone number fields are empty and many have the same phone number for home, business and cellular. All numbers are required so the Sick Leave Committee can contact scores of members quickly. We did not receive eight Blue Cards, one was late, five were unsigned and several seemed to be missing some vital information. We can do better.

Treasurer's Report

The Budget that Jim developed was approved with minor changes. The Financial Report was handed out and is in this Skimmer. We're in Good Shape Financially.

Vice President's Report

Bill Peck received Chapter Supporter checks from Nelsonite and Suntek Solar and Mark Lane's (Auto-Pilot/AquaCal) check is in process. Two additional renewal letters are to go out this month.

We may have two prospective members and Bill has received one new member check.

Bill has received numerous speaker requests – Chapter Supporters receive preference. March Speakers will be Brandon Chase of Sunchaser Solar. Some members will report on the seminars they took with Educational committee financial support.

The Plaster Council's 15 minute consumer targeted DVD may be shown at the May dinner meeting. Bill is hoping to have Waterway at that meeting with a projector.

The MS Walk requested a 15 minute presentation in March, but the Board felt this was too long and prefers to have John Silcox and other volunteers talk about this opportunity.

President's Report

Jim presented the 2005 Budget, which was approved with a minor change to the Water Safety Committee, which does not expect any revenue and expects lower expenses.

Jim presented potential changes to the Sick Leave Program. Paul will incorporate them into the side-by-side format for Jim's presentation and member discussion at the March General meeting.

Jim also presented a potential change to rules governing Chapter Supporters, to check on licenses and member input of potential Chapter supporters.

Jim and the Board discussed ways to address the sign-in procedure at General Meetings so that members will be encouraged to remain throughout the meeting. Look for multiple sign-in locations at future meetings based on the first letter of your last name.

Jose Flores, an employee of John Nichol lost his daughter in an auto accident. At the last General Meeting, the Chapter approved \$1,000 to help Jorge with \$15,000 in burial expenses. Region 7 also approved \$1,000 for Jorge.

Jim Hines will fill out the annual Sick Leave Program report for IPSSA.

Jim showed a list of parts still available for purchase from the widow of a local pool man who passed away. The Board voted to purchase the parts for about \$275 and will make use of them as raffle gifts.

COMMITTEE REPORTS

None

Unfinished/Old/New Business

Meeting adjourned: 9:01pm.

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General Meeting-Mar 16, 2005

Called to Order: 6:09p.m.

43 members and 8 guests signed in.

Pledge of Allegiance

Introduction of Guests

Chapter Supporters: Brandon Chase of SunChaser Solar, Bill Krause of CerRam Kote, Krista of Pool Surfacing 2000, Tony Ruf of BriteTile and Fred Walker of PoolSafe. Also attending were prospective members Louis Parrella, Robert Gibson, Steve Kendall, Mario Maldonado, Michael Votrika and Baron Ortiz.

Secretary's Report

Tonight's sign-in will be at the break.

Minutes were approved.

No correspondence received.

Treasurer's Report

We're in good shape financially and the approved report is in the Skimmer.

President's Report #1

Proposals to modify the Sick Leave Program regulations will be reviewed at the upcoming Board meeting and be available to the membership soon.

The 2005 Budget is being reviewed and will be discussed at the April Board meeting.

The Board approved purchase of numerous assorted pool parts from the widow of a pool service tech. The parts will be available for sale or as raffle prizes.

Jorge Flores (an employee of John Nichol) lost his daughter in a car accident. The Board authorized \$1000 to help Jorge with burial expenses.

Jim Hines is preparing the annual Sick Leave report that is to be turned into IPSSA Inc.

Vice President's Report

Chapter Supporters

Bill reported that renewals were posted in the Skimmer and that Chapter Supporters will now be able to display materials on tables at our General Meetings.

Continuing Education

Stephen Heyer reported that the Western Show was 10 days ago and Education forms need to be completed for reimbursement. Stephen said the Show was good and the turnout for courses was also good. Stephen enjoyed courses he took. He also made a point to give manufacturers feedback on their products. One point that a manufacturer was interested to find out was how hard it is to clean ribbed skimmer baskets. Stephen said the Friday evening dinner was a bit noisy, but worth attending.

Stephen asked the membership what responses they will take on steep increases in chemical costs. Coupled with gasoline increases, will you increase rates?? Ideas discussed included marketing of salt systems, charge for over 4 gallons of chlorine per month, weekly billing vs. monthly and bulk purchases of chemicals by the members.

Insurance (Chapter Advisor)

Bob Fowler spoke about raising rates. Charles Baird taught a seminar at the Western Show titled "Leadership: Industry Growth and Profitability" where pricing and service rates were discussed. Bob suggested members look at ways to increase revenue and save cost. Bob give clients a month free with annual payment and uses the lump sum payments to purchase chemicals in bulk.

Please check around for prices. Chlorine is going up in price and it pays to see which supplier raised their prices most recently. Some have found that even Costco has a good price on tabs.

Product Testing

Speakers

Jim King, member and President of APSP (formerly NSPI) advised that APSP will have a May 12th meeting and the discussion will be on proper levels of cyanuric acid. Cost to attend is \$5 for non-members.

Brandon Chase of SunChaser solar thanked members who have referred his product and services. Brandon described the materials he uses for solar panels and how his company provides excellent service.

Meeting Break

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Vice President's Report

Prospective Members

Bill reported that we have a few prospective members moving through the process.

Upcoming Speakers

The April meeting will feature pool suppliers: Abcana, PEP, PWP, SCP and SPP.

Committee Reports

Sick Leave

Perry reported that no one is out sick. Jay Chadwick has heart problems and is prescribed 3 weeks of rest. Perry advised that the Sick Leave Program can't help much with instances of 3 weeks or less as it takes a couple of weeks to get the servicing started.

Perry was sorry to report that Jim Hines' father lost his other leg, due to diabetes complications.

Perry has Yellow Cards tonight for new accounts or to make updates.

Water Safety/Public Relations/ Blood Drive

Water Safety: John Silcox asked the membership to join in our Blood Drive, this Saturday – meet at DZ Akins at 8:00 a.m. for a free breakfast.

John asked for a show of hands of those who will walk Sunday April 10th at the MS Walk. This is the one major charity that we support. A motion was made and approved to donate \$500 to the MS Walk. Come and join us wearing an IPSSA T-shirt.

John Silcox still has "Close the Pool Gate" bumper stickers.

Water Safety brochures are available on request for your customers. WaterWatcher tags are also available. See John.

Manufacturer's Rebate

Jon McArthur asked if anyone was interested in purchasing a Pentair FNS 60+ filter and two ¾ HP WhisperFlo pumps at 20% below whole cost. Winners were drawn from a hat: Brandon Chase got the filter while Bob Fowler and Mike Lewis purchased the pumps.

Entertainment

Ladd Carlson advised that the May Dinner Meeting will be at Emiliano's (formerly Eva's).

Padres tickets have been purchased with great seats for Sunday, July 17th at 1 p.m.

There is no scheduled date for the Region 7 Picnic at this point.

Region 7 Report

Unfinished Business

Bob Folwer advised that our

insurance is a great deal. Arrow can provide lesser insurance for \$2000 per year for individual companies vs. our \$960 IPSSA rate. For \$1300 you could get real bare bones coverage.

Old / New Business

Good of the Order

Bob Fowler told the membership that going to the Western Show can really pay. The demo cleaner unit he described for \$149, was only \$99 at the Western Show.

While we need to support all suppliers to keep prices competitive, Bob said his first call for low prices is to PWP. PWP doesn't sell to mass merchandisers, via the internet or to management companies.

Bob will bring a sample of his rate increase letter to the April meeting.

Raffle

Included 4 buckets of tabs donated by Superior.

\$50 door prize winner was not present and it will roll over to April. Joe Lerma, \$25

Meeting adjourned at approximately 8:30pm.

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Board Meeting-April 6, 2005

Called to Order: 7:29 p.m.

Emiliano's, Mission Gorge.

Attending - Jim Bradbury, Geoff Conradi, Paul Grimes and Bill Peck.

Secretary's Report

In the Chapter PO Box, the customer claim against a member for referring an acid wash that went bad was dropped, then reinstated.

Treasurer's Report

We've been quite charitable recently by providing funds for the MS Walk, John Nichol's employee Jorge Flores and the widow of a pool tech who passed away recently.

Geoff reported he received both 1st Quarter fines and 7 of 8 Blue Card fines and will raise the fine on the member who has not paid.

Geoff received payment for the filter and two pumps sold at the March General meeting.

Vice President's Report

Bill Peck reported that Terry Wendt passed the Water Chemistry test, making our Chapter 100% certified. Since new members must pass the test, we will always be 100% certified from now on.

Bill has two Chapter Supporters to bill for their annual fee.

We have 5 prospective members in the pipeline. All have paid their fees.

President's Report

Jim is considering assignment of a member to assist in the sale of Jay Chadwick's service route. Jay has been told to leave the business due to heart problems and we are covering his pools at this time. We are looking for a quick, but equitable sale of Jay's pools. At that point Sick route coverage would cease.

Jim distributed a letter he sent his customers which included several industry quotes on material/chemical price increases.

Jim advised that the Mission Valley Resort has given us 60 day notice they will not be able to accommodate us after June 2005. The MV Resort said they would put the word out that we need space in Mission Valley. Several locations were briefly mentioned, including the Aero Drive location of the Table Top Show. Paul Grimes calculated from Chapter addresses that Mission Valley or a location as far north as Aero Drive are as centrally located as we can get. Mission Valley locations seem to be free of directional rush hour traffic and we should consider traffic in our next location. Also to be considered is cost, amenities, free parking and ability to bring our own food into our meetings. Stay tuned and please advise the Board if you have a location to consider.

Thanks to Jon McArthur our members' purchases and Raypak, we have four Raypak 336K BTU heaters for sale at the April meeting at 80% of wholesale cost. Be there with your checkbooks if you want to purchase one.

Region Report

We received an invitation for two members to attend an Open House on April 23rd in San Luis Obispo to view the Plasterer's Council's swimming pool test project.

The BORD meeting is Sat 5/14 in Ontario.

COMMITTEE REPORTS

None

Unfinished/Old/New Business

Meeting adjourned: 9:01pm.

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General Meeting-Apr 20, 2005

Called to Order: 7:05 p.m.

34 members and 20 guests signed in.

Pledge of Allegiance

Introduction of Guests

Chapter Supporters: Bill Krause of CerRam Kote, David Courey of Pool Surfacing 2000, Brandon Chase of SunChaser Solar, Julie Lawson of Son Energy, Ed and Ron of PWP, Jessie of PEP, Christy, Dave, Dale and Tony of Superior, Juhli and Bret of SCP, Tony Ruf of BriteTile and Billy Howse of Watermaid. Also attending were Prospective members James Morketter, Baron Ortiz, Steve Kendall, Floyd Lefter and Louis Parrella.

David Courey advised how to get stains off fiberglass pools: use 2 pounds of Stain Treat per 10,000 gallons in a de-chlorinated pool. After a day or so, use the Stain Eraser on whatever stains may remain.

Secretary's Report

Minutes were approved.

No correspondence received.

Paul advised that Ken Lamborn sold his route and left IPSSA.

Treasurer's Report

We're in good shape financially and the approved report is in the Skimmer.

President's Report

Jim Bradbury advised that Jay Chadwick was on sick leave due to heart problems and his doctor has told him, for his health, to get out of the business. His route is up for quick sale with Charles Baird and the plan is to service the pools until sold.

Our manufacturer Rebate program gained us 4 Raypak heaters, which are for sale tonight at \$866 each (80% of wholesale).

The National Pool Plaster Research Center (in San Luis Obispo) has an Open House on 4/23. If you're interested in attending, call Jim B. for registration and information.

We have received 60 days notice from the Mission Valley Resort, who have chosen to change their "marketing focus" and force us out by offering a \$1,000 per meeting fee.

Regarding a new location, Paul Grimes compared total miles driven for our members (based on their home Zip code) to attend general meetings and found Mission Valley is most centrally located. Jim searched several locations and passed out his findings. After brief discussion, a motion was made and accepted to move our General Meetings to the Kings Inn, a couple of blocks west of the Mission Valley Resort. Their rent is much lower and we may be able to bring our own food to meetings.

Jim passed around his pool service rate increase letter for review/use.

Vice President's Report

Chapter Supporters

Bill reported there are several renewals due.

Continuing Education

Stephen Heyer had Continuing Education checks for Bob Reed, John Silcox and Brian Davis. Stephen took the "On Balance" water chemistry seminar, where minimal affects of high free chlorine rates of 8.0 ppm was discussed. Stephen said there were good deals the (he bought an updated Pool service computer program for half price).

Effective immediately, Stephen will coordinate CPR classes.

El Cajon has added a local sales tax, which raises products sold in El Cajon to 8.25%. Jim Bradbury will give an update to how you can handle this in Quick Books.

Juhli of SCP, advised that signed Service Agreements are a way to make money.

Speakers – Tonight was reserved for pool suppliers. Unfortunately, Abcana was unable to attend.

The other suppliers spoke:

PEP – Jesse said PEP's main goal is customer service. PEP will inventory more parts that are used in the industry. Their hours are 6am-5pm Monday-Friday.

PWP – Ed and Ron advised they are open on Saturday during the pool season and offer free delivery with \$100 minimum order. We can call, FAX or e-mail orders. PWP regularly provides a pricing sheet

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and says they have the best price and will price match.

SCP – Juhli stated that SCP/SPP has invested \$10 million in www.swimmingpool.com to encourage pool building. They will have TV ads on cable channels that cater to women. Bret, head of the SD branch, said his staff is knowledgeable and provides great customer service. Order by 8am and it will be delivered

that day. They work with Will Call orders.

SPP – Chistine, Dale, Tony, Lee and Hicatch provide great service. They are getting new products and offer a discount with the purchase of 6 buckets of tabs. SPP price matches and many products are lower priced than competitors.

Product Testing

Stephen thanked SCP, SPP and PWP for working with the Chapter to test new products. This program can help the suppliers – our service cart testing has resulting in most testing members buying a cart.

Break

Committee Reports

Sick Leave

Perry advised that Jay is at tonight's meeting. Unfortunately, one pool was lost as a member hired another service person that didn't follow through. Make sure if you hire a sub, they are IPSSA insured and are clear what to do – the servicing member is responsible, not the sub. If you need someone to service a pool, go to our referral web site www.poolservicepros.com and click on the assigned Zip Code to see members who serve that area.

Vice President

Prospective members-

We have six in process.

Water Safety/Public Relations/ Blood Drive

John Silcox has "Close the Pool Gate" bumper stickers as well as 1,500 water safety brochures. IPSSA will give every member 50 WaterWatcher tags for free – call or e-mail IPSSA, Inc.

John listed several water safety events where the Water Safety committee will distribute brochures and tags.

Customers should have self-closing and self-latching gates – please advise your customers if inoperative/missing.

Manufacturer's Rebate

Jon McArthur has certificates for four 336,000BTU Raypak heaters. Jon thanked Raypak for providing these heaters based on member purchases. Several members showed interest in purchasing the heaters at 20% below wholesale. Heaters were purchased by Dale Eppard and Dee Eakright.

Entertainment

Mike Anderson advised of our Annual Dinner meeting, May 18th at Emiliano's on Mission Gorge Road.

The Region 7 Picnic will be at De Anza Cove, Sunday, August 28th and have a Hawaiian theme. Thanks to Juhli for again heading up the committee.

We have 30 tickets (\$32 each) for the July 17th Sunday day game against the Diamondbacks. Great seats in the first few rows of the home run porch at the right field foul pole.

Insurance (Chapter Advisor)

Bob Fowler advised that Mark Curran's insurance claim has been refiled after small claims court action. Mark simply recommended someone to do an acid wash, which was botched. Bob read a few more claims that cost our insurance carrier big bucks for mostly stupid mistakes.

Bob advised that "On Balance" test strips are accurate. Referring to an earlier point in the meeting, Bob advised high chlorine levels of 10-20 ppm can't hurt and will keep algae away.

Supplier chlorine prices are virtually equal at about \$1.80 per gallon.

SPEC is fighting a bill that would require \$400 per year per vehicle for CHP vehicle checks.

Unfinished/Old Business

New Business

AJ Wilson advised of an upcoming NSPI Golf Tournament. Juhli advised that APSP will hold it's

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meeting on May 12th and discuss Salt generators and Conditioner levels.

Good of the Order

Bob has 4 samples of rate increase levels for those interested in raising their rates, which Bob recommends.

Raffle

Jim King was the \$100 door prize with rollover (as Jim left before the drawing , the \$100 will roll over).
Bob Fowler wont the \$25 prize.

Thanks to our Chapter supporters and suppliers, numerous great prizes were placed in tonight's raffle.

Meeting adjourned: approximately 9:05pm.

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Board Meeting-May 4, 2005

Called to Order: 7:10 p.m.

Marie Callendar, 70th Street

Attending - Jim Bradbury, Bill Peck, Geoff Conradi, Paul Grimes and Stephen Heyer.

Secretary's Report

Paul advised that we have more Employee activity, hopefully due to members reporting employees as mandated by our rules.

Paul receives the East County newsletter and noted that they posted a generic customer service agreement for members to modify.

Treasurer's Report

Geoff advised that all four heaters were sold and money from three are included on the Financial Report.

We donated \$500 to the MS Walk.

One member has not paid his Blue Card fine and has not responded to subsequent contacts to this point. The Board will take action.

Vice President's Report

Bill Peck: advised that we will have two prospective members to vote on in May. Four others are in process. The Board decided that the purchaser of Ken Lamborn's route does not qualify for membership as his experience is a year of caring for his own pool and a neighbor's pool.

Four Chapter Supporter notices went out today, four more will go out tomorrow. Letters soliciting sponsorship of our May Dinner meeting went out to Chapter Supporters.

Business at the Dinner meeting will be limited. Speakers will include Sonarguard (IPSSA Associate member) plus Chapter Supporters who sponsor the dinner. Sonarguard will bring a projector, which will allow continuous viewing of the Plaster Council's DVD.

President's Report

The member who hired an uninsured sub to service the lost Sick Leave pool will attend next month's Board meeting to explain.

Region 7 Board Meeting – John Silcox reported on the drowning prevention program.

WaterWatcher tags have been shown in Aqua Magazine and Pool and Spa News on.

We are hoping IPSSA accepts our request to include the back side of our Yellow Cards for all Chapters.

The Region 7 picnic is at De Anza Cove 8/28. Juhli is again heading the fundraising.

The Plaster Open House was well received.

IPSSA is adding information to the IPSSA.com web site.

One BORD member was replaced and another resigned.

We may expand to FL, GA & OK.

Continuing Education

Stephen Heyer advised David at SCP will place information on a wall board.

Stephen is working on testing salt chlorine generator and proposes to sell them at 60% off wholesale to members who would install them and report.

Unfinished/Old/New Business None

Meeting adjourned: 9:12pm.

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General Meeting-May 18, 2005

Annual Dinner meeting - Emiliano's, Mission Gorge Rd

Called to Order: 7:00 p.m.

70 members and 17 guests signed in.

Pledge of Allegiance

President Bradbury thanked the Chapter Supporters who helped pay for tonight's annual dinner meeting. Many thanks to:

- Sonargard
- Pool Surfacing 2000
- Hallmark Pools
- BIODIX
- SunChaser Solar
- CeRam Kote
- Brite Tile
- Son Energy
- Suntrek Solar.

Introduction of Guests

Chapter Supporters: Bill Krause of CerRam Kote, David Courey of Pool Surfacing 2000, Brandon Chase of SunChaser Solar, Kenan Sachs of American Leak Detection and Tony Ruf of BriteTile. Also attending were Prospective members James Morketter, Baron Ortiz, Steve Kendall, Al Rojas, Gary Roberts, Joe Reid, Michael Votrein, Mario Maldonado, Carlos Grosselfinger and Louis Parrella plus honorary member Peat Burke.

Secretary's Report

Minutes in the Skimmer were approved.

No correspondence received.

Treasurer's Report

We're in good shape financially and the approved report is in the Skimmer.

President's Report

Jim Bradbury advised that he signed the agreement with the King's Inn at \$188 per month for our regular meetings beginning in July 2005.

Region 7 information is in the Skimmer.

Jay Chadwick is having trouble selling his pools and we encourage members to contact Jay to purchase his pools. We will shortly publish a list of pools available for sale. Jay is planning to stay in our Chapter and do repairs.

NOTE: The list of Jay's remaining pools is in this Skimmer for you to review. If interested, call Jay ASAP.

Continuing Education/

Product Testing

Stephen Heyer advised that John Baldwin will take over the CPR program.

Stephen outlined the salt water chlorine generator testing program. We anticipate getting four units from different manufacturers to sell at 60% off wholesale price. The manufacturers are expected to be Jandy, Goldline, Polaris and AutoPilot.

The program would require extensive reporting from the members who get the benefit of the low unit prices.

Vice President's Report

Chapter Supporters

Several Chapter Supporters who donated for the dinner were in attendance. Tonight was reserved for donating Chapter Supporters as well as the Plasterer Council's DVD on plaster problems.

Committee Reports

Sick Leave

Water Safety/Public Relations/ Blood Drive

Blood Drive is this Saturday, May 21. Meet at DZ Akins at 8:00am for a free breakfast.

Manufacturer's Rebate

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Entertainment

We thanked Ladd Carlson and Mike Anderson for setting up tonight's dinner.

Mike Anderson has 30 tickets (\$32 each) for the July 17th Sunday day game against the Diamondbacks. Great seats in the first few rows of the home run porch at the right field foul pole.

Insurance (Chapter Advisor)

Unfinished/Old Business

New Business

Good of the Order

Bob advised that Abcana may have another price increase coming. He stated that Costco has a decent price on tabs. Cal Hypo was mentioned as an alternative to price increases.

Raffle

Jim King was the \$100 door prize with rollover (as Jim left before the drawing , the \$100 will roll over).

Gregorio Sanchez won the: \$25 prize.

Meeting adjourned at 9:45pm.

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Board Meeting-Jun 1, 2005

Called to Order: 7:02 p.m.

Marie Callendar, 70th Street

Attending - Jim Bradbury, Bill Peck, Geoff Conradi, Paul Grimes and Stephen Heyer.

Member action review

The Board asked two members to appear tonight.

One of our members hired a non-IPSSA and non-insured service person to handle a sick assignment for Jay Chadwick. The pool was not properly cared for and the client fired Jay. Jim Bradbury reviewed the letter he had sent the member. The member was present and admitted that he was in error by not hiring an insured person, not checking on the progress of the service and not reporting the pool's poor condition to the Sick Leave committee.

After a lengthy discussion, the Board fined the member \$400 for his actions (maximum fine could have been \$500).

The second member did not appear at this meeting or the last Board meeting. The member had not paid a \$25 Blue Card fine. He was advised via a letter and several phone calls that his fine was unpaid, then raised. His lack of response to a least two letters and all phone calls resulted in his expulsion. If the expelled member would like to appeal this action, he can attend the June General meeting to plead his case.

There was lengthy discussion of the Jay Chadwick situation. The Board is aware that Jay's pools were not in the best condition as he has been ill and unable to keep his pools in good repair

(Continued on page 5)

(Continued from page 4)

prior to sick leave. Between 16 and 23 of Jay's pools are still for sale and we will include a list with some particulars of each account in the Skimmer. We encourage our members to contact Jay to discuss a purchase or work-off.

The Board may call for a vote of the membership at the June General meeting to determine how long we will cover Jay's remaining pools.

Secretary's Report

Paul will compile the Jay Chadwick pool information for a special mailing or inclusion in the Skimmer.

Treasurer's Report

Geoff advised that the \$500 check for down payment on the Installation Dinner had to be voided. A new check was issued in May and April balances were changed to reflect the voided check.

The May Dinner meeting cost roughly \$1300 and we received Chapter Supporter donations of \$1100.

We're in good shape financially

Vice President's Report

Bill Peck: advised that we have several prospective members in process. Four prospective members have 3 consecutive meetings and have taken the Water Chemistry test. Three of the four were interviewed at tonight's Board meeting. There are one or two more who have attended 1 or 2 meetings.

We received Chapter Supporter renewal checks from Pool Surfacing 2000, Sunchaser Solar, Alltec Pools and Poolsafe. Bill will send letters out to several others who need to renew in June.

The June General meeting will feature AutoPilot regarding salt water generators. Algae will also be discussed.

President's Report

After covering issues earlier in the meeting, Jim had no additional report due to the long duration of the meeting.

Continuing Education

Stephen Heyer spoke regarding the Salt Generator test program to be established. Stephen had met

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with Bill Peck to establish parameters of the program, which will include regular and complete reporting of water chemistry and other items. Benefit to the members who join the program, will receive the products at 60% off wholesale prices.

Unfinished/Old/New Business None

Meeting adjourned: 10:20pm.

Special Meeting-Jun 6, 2005

Marie Callendars, 70th Street

Attending - Jim Bradbury, Paul Grimes, Perry Mediate, Jim Hines and Jay Chadwick.

This meeting discussed the Jay Chadwick Sick Leave situation.

The matrix (below) shows the remaining pools that Jay has for sale. It was agreed that these pools must be sold quickly to relieve the Chapter of further extension of sick coverage.

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General Meeting-Jun 15, 2005

Mission Valley Resort

Called to Order: 7:10 p.m.

There was a room mixup and we were moved to another meeting room. Goodbye, Mission Valley Inn.

38 members and 6 guests signed in.

Pledge of Allegiance

President Bradbury thanked **American Leak Detection** who helped pay for the May annual dinner meeting but was not recognized.

Introduction of Guests

Chapter Supporters: David Courey of Pool Surfacing 2000 and Chris Cason of Blake Sales. Also attending were Prospective members James Morketter, Steve Kendall, Carlos Grossefinger, Joe Reid, and Michael Votrein.

Secretary's Report

Minutes in the Skimmer were approved.

No correspondence received.

The June Skimmer showed Jim King as the May raffle winner, but it was really Jim Bauer, who was not present.

Blue Cards are due by the July Meeting and should be handed to Paul Grimes or mailed to the Chapter PO Box.

Treasurer's Report

We're in good shape financially and the approved report is in the Skimmer.

President's Report

Jim Bradbury advised that our next meeting will be at our new home, the King's Inn (Cardinal Room) at 1333 Hotel Circle South, just a couple blocks west of the Mission Valley Inn.

On June 6th, the Board met with the Sick Leave Committee and Jay Chadwick on Jay's sick route coverage. Jay was advised to sell the pools and that the membership may vote to suspend coverage, which had been extended.

Jim passed out sheets with options on Jay's coverage. After several varied comments from members, a motion was made and passed by a vast majority to terminate sick leave coverage on 7/31/05.

There was a discussion of a member who had hired a non-insured pool service person to cover one of Jay's pools. The pool was covered 3 weeks and service was cancelled as the non-insured person nor the member made sure the pool was brought into shape. The Board had fined the member \$400. A motion was proposed and passed to allocate \$400 to Jay Chadwick to reimburse him for the lost pool.

Another member had not paid his Blue Card fine and did not respond to phone calls and letters regarding the \$25 fine and subsequent higher fine. John Balster, the fined member, explained his situation and apologized. The Board had expelled John, but the membership voted to rescind the expulsion as John had paid his fine.

Vice President's Report

Chapter Supporters

Four Chapter Supporters renewed (Abcana, Advanced Surface Restoration, National Leak Detection and American Leak Detection).

Prospective members:

Steve Kendall, Joe Reid, and Michael Votrein were voted in as members.

Committee Reports

Sick Leave

No one except Jay Chadwick is out.

Water Safety/Public Relations/ Blood Drive

Manufacturer's Rebate

Entertainment

Ladd reported that Mike Anderson still has Padres tickets and the Region 7 Picnic is coming up Sunday, Aug. 28th at De Anza Cove.

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Insurance (Chapter Advisor)

The \$3500 judgement claim against Mark Curran was dropped in court. Mark had simply referred a customer to someone for an acid wash and the job was botched. Mark advised to make sure you do not refer customers

to non-licensed, non-insured companies. Jon McArthur said if you offer three referral choices, the customer makes the decision.

Continuing Education/

Product Testing

Stephen Heyer spoke of the Salt Generator Program. We have generators from Auto Pilot, Jandy, Polaris and Goldline.

The program applicants have a chance to buy a unit at 40% of wholesale. In exchange, we expect regular reporting and chemical testing results. (Note Skimmer insert).

Stephen told the members he tested for phosphates and charged \$75 per treatment to cover his expertise and costs.

Unfinished/Old Business

New Business

Good of the Order

Raffle

Joe Dudas won the \$50 plus \$150 rollover for \$200. Nobby Mandolf won \$25. There were other goodies courtesy of Chapter Supporters and SCP.

Meeting adjourned at 8:54pm.

Board Meeting-July 6, 2005

Called to Order: 7:00 p.m.

94th Aero Squadron, Balboa Ave.

Attending - Jim Bradbury, Bill Peck, Geoff Conradi, and Paul Grimes. **Member action review** John Balster was in attendance to discuss his Blue Card fine and subsequent lack of response to Board requests for information. John advised he was sorry he did not respond and it would not happen again.

The Board discussed the matter after John left and decided to place John on probation for the rest of 2005 and request his attendance at July, September, October and November General meetings.

Secretary's Report

Paul stated that Blue Cards are due by the July General meeting and that just a few had been received to date. They are to be given to Paul or mailed to the Chapter PO Box.

Treasurer's Report

Geoff advised that two quarterly fines (Jim Hines and Paul Williams) were assessed and are due by July 9th. The \$400 fine for hiring a non-qualified service person to cover a sick pool was paid.

Geoff told the Board that our Chapter checking account was being used fraudulently by someone with fake ID and checks printed with our account number. We were reimbursed for the \$360 fraud and now have a new checking account number. Jim Bradbury will meet Geoff to sign signature cards at the bank.

Jim advised that American Leak had contributed to the May Dinner meeting – thanks American Leak.

We're in good shape financially

Vice President's Report

Chapter Supporters

Bill Peck advised that Advantis Technologies renewed and other three renewal letters were mailed.

July Speakers

3M's Len Fisher, with 30 years in plaster startup problems, will speak about 3M's additive for aggregate surfaces. Chuck of Polaris will briefly speak on their chlorine generator. Additionally, we may have an accountant speak about taxes and possibly SDG&E to explain their rebate program.

Prospective Members

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James Morketter and Floyd Liftee need to take the Chapter test. We have one prospective member who has been to 2 meetings and another person that missed the June meeting.

President's Report

Jim was happy to report that Jim Hines and Perry Mediate confirmed the sale of Jay Chadwik's pools and sick service has been pulled. Thanks to all who helped with the long assignment of helping Jay.

Pool and Spa News has an article on increasing rates.

Jim received the IPSSA packet from the Financial office. It included a claim of a Region 7 member who is a pool builder and Jim thought his membership eligibility should be questioned. Our chapter is third in size in IPSSA. IPSSA created a Water Safety Committee. IPSSA is running a national advertisement.

Jim spoke with John Silcox regarding a nominating committee for this Fall's Board elections and could include former chapter presidents.

Paul Grimes felt it was time to update the chapter on the referral web site www.poolservicepros.com Paul maintains our chapter site as well as the referral site. He will include a form in the Skimmer to solicit member information for their individual web pages.

The updated Sick Leave Program and Standing Rules will be finalized prior to printing.

Unfinished/Old/New Business

None

Meeting adjourned: 9:53pm.

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General Meeting-Jul 20, 2005

Kings Inn – Mission Valley

Called to Order: 6:59 p.m.

67 members and 8 guests signed in.

Pledge of Allegiance

Introduction of Guests

Chapter Supporters: Mike Gersch of Pool Surfacing 200, Tony Ruf of Brite Tile and Bill Kraus of CeRam-Kote. Also attending were Chuck of Polaris Josephine and Dede of SDG&E and Dave Hammond of SD Superior. Prospective members James Morketter, Carlos Grosselfinger and Gary Roberts.

Joshepine and Dede of SDG&E briefly explained that SDG&E is continuing to provide rebates of \$125 for single-speed and \$300 for Dual-speed pump installations. Forms need to be completed and checks take normally 6 to 8 weeks.

Secretary's Report

Minutes in the Skimmer were approved.

No correspondence received.

Paul advised that the chapter web site and referral web site, PoolServicePros.com are up and running. Paul advised the membership that member's are displayed on the referral web site based upon the Zip Codes shown on their Blue Cards. Paul offered to add more information to each member's listing for free and can also provide individualized web site for reasonable rates.

Blue Cards are due tonight or to be postmarked by today.

Treasurer's Report

We're in good shape financially and the approved report is in the Skimmer.

Geoff advised that someone used our bank routing number to print fraudulent checks. The checks were used for \$300 worth of items, which the bank has covered. We got a new account number and Jim Bradbury is now a signer on the account as well as Geoff.

President's Report

Jim's report is in the Skimmer. Jim advised that the Board had expelled a member for non-payment of fines and lack of response to numerous Board attempts at communication. While the membership voted to excuse the member's expulsion last month, the Board placed the member on probation through the end of the year with conditions.

Jay Chadwick's pools are sold and Sick Leave has been completed. Thanks to those who helped Jay out during his extended sick leave. Jay plans on doing repairs and is looking for referrals for work.

Vice President's Report

Chapter Supporters

Underwater Unlimited renewed.

NuWay Spa Covers joined the East County Chapter and will not renew as an SD Chapter Supporter.

Speakers

Dave of SPP said that Superior was robbed by eight pool service techs (non-IPSSA). A neighbor heard commotion and called the police. When the robbers returned to reload, the police caught them red handed. The arrested, who taken \$3,000 in tabs and \$2,000 in chemicals, face 10 years in prison on numerous serious charges. During discussion, it appeared that the person who stole equipment from Phil Gardiner may have been involved.

Chuck of Polaris spoke of the Polaris ATV Cleaner and salt generator. The salt generator handles pools up to 40,000 gallons and costs about \$660 wholesale. Chuck also displayed the Spa & Pool "D" LED light and advised that Polaris points add up with 15 cents paid for each dollar spent.

Lynn Fisher of 3M gave an informative presentation on 3M's quartz product that replaces pool sand in plaster. The ceramic product doubles the life of plaster jobs and provides numerous color choices. The product adds \$1,000 or more to the cost of a replaster and Lynn advised to be aware of knockoff products.

Continuing Education/

Product Testing

Stephen Heyer advised that Dave of SPP donated a Polaris salt generator for our program. Joe Reid of Sun Diego has put in this generator for 5 to 6 years and is saving about \$50 per pool per year on

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chemicals. While most units are self-cleaning, they need to be cleaned due to our hard water. Stephen pointed out the insert in the Skimmer on the salt generator program, which provides a huge discount on test units in exchange for reports and information.

Prospective members:

James Morketter, who mostly serves the El Cajon and Lake Murray area and Floyd Liftee, who services over 50 pools in La Jolla and Del Mar were voted in as members.

Committee Reports

Sick Leave

Jim reported no one is out and that when servicing a pool on Sick Leave, the first visit is most important and members need to keep Yellow Cards current.

Water Safety/Public Relations/ Blood Drive

John Silcox reported that WaterWatcher materials will be distributed 8/6.

Please consider joining our Chapter Blood Drive, which was established to cover our members when they need blood. Free breakfast this Sat. at DZ Akins at 8am.

Manufacturer's Rebate

Entertainment

Mike Anderson reported that the Region 7 Picnic is Aug. 28 at De Anza Cove with a Luau theme and an IPSSA member will win a trip for two to Hawaii (air and lodging). If you're not present you cannot win the trip.

Insurance (Chapter Advisor)

Unfinished/Old Business

New Business

Good of the Order

Bob Fowler advised that most pumps are oversized and that a ¾ HP is sufficient for up to 2 inch plumbing. With Rainbow chlorinators, make sure there's a check valve installed and install the tube to the top connection to provide better water flow in the chlorinator.

CPR

John Baldwin is now in charge of setting up CPR classes.

Raffle

Paul Williams won \$50.

Rick Rowe won \$25.

Board Meeting-July 6, 2005

Called to Order: 7:30 p.m.

Amigo Spot (Kings Inn)

Attending - Jim Bradbury, Bill Peck, Geoff Conradi, and Paul Grimes.

Secretary's Report

Paul advised that some Blue Cards were not received and fine letters will go out in the middle of the month.

Paul added the Region 7 Picnic flyer to the Chapter web site.

Treasurer's Report

Geoff advised that we are in good shape financially. Based on our growing chapter, a motion was made and approved to increase our SPEC donation from \$100 to \$200 per month.

Vice President's Report

Chapter Supporters

Bill Peck advised that BIODEX and Hallmark Pools have renewed and all others are up to date.

Speakers

Prospective Members

We have three members in the process, but need to satisfy one or more requirements before being presented for a vote.

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President's Report

Bill Peck and Paul Grimes attended the Region 7 Board meeting. Bill reported that IPSSA wants to produce their own Water Chemistry books and we thought that was a bad way to spend \$14,000. We had no confirmation IPSSA approving our recommended back-siding the Yellow Cards.

Jim spoke with John Silcox, who suggested an Advisory Nominating committee. Jim will contact former presidents to see if they would join the committee, which could be expanded to provide orientation meetings for new members. The committee could provide new (and existing) members with information on Chapter positions as well as rules and regulations.

Jim advised that a \$400 fine has not yet been received for violation of Sick Leave regulations, but Jim spoke with the member and the fine will be paid.

The Board added a quarter to the required meetings of another member, who had agreed to attend all meetings through the end of the year, but called Jim to be excused from the July meeting.

Eric Lovig of Nu Way Spa Covers has decided to be a Chapter Supporter only in the East County Chapter, so his information has been removed from the Skimmer, web site and PoolServicePros.com referral website.

Committee Reports

Continuing Education

One salt generation application has been received to date, from Joe Reid of Sun Diego Pools.

Unfinished/Old/New Business

None

Meeting adjourned about: 9:45pm.

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Board Meeting-Sept. 7, 2005

Called to Order: 8:07 p.m.

Fillipi's Pizza Grotto, Kearney Mesa

Attending - Jim Bradbury, Bill Peck, Geoff Conradi, Paul Grimes and Steven Heyer.

Secretary's Report

Paul gave Jim Bradbury the latest copy of Standing Rules and Sick Leave Committee changes for review prior to printing and distribution.

Treasurer's Report

Geoff advised that 12 Blue Card fine letters were sent and checks are due in a few days. We are in good shape financially.

Vice President's Report

Chapter Supporters

Bill Peck advised that three Chapter Supporters are up for renewal in October and letters will be sent.

Speakers

Member Joe Reid will present his experience and benefits of salt generators. Jim Carlson, an expert auto mechanic will give us tips on saving gas and keeping our trucks in good shape.

Prospective Members

We have a few members in the process, but need to satisfy one or more requirements before being presented for a vote.

President's Report

Jim advised of the Nominating Committee meeting with previous Chapter Presidents. Paul Grimes produced a member roster sorted by membership date for their use. The committee discussed ideas from holding new member orientations once or twice per year to setting up a system to match our expert techs with those who have questions and other ideas to improve member interaction. Potential changes to the meeting format were discussed as well.

At the September General meeting Jim will ask if there is interest in a Chapter directory with member photos.

At the October mandatory meeting, the Chapter will elect a new Board and nominate a member for the regional B.K. Taylor Memorial Award. Jim will include information in the September President's message and a B.K.Taylor form will be included in the September Skimmer.

SDG&E will discontinue pump rebates September 30 and forms must be postmarked by October 9, 2005.

Jim thought the Region 7 Picnic was good this year and others agreed. We had 37 members attend, which gave us the most representation, but not the highest percentage of attendees.

Committee Reports

Sick Leave

No one is out.

Continuing Education

Stephen Heyer reported that Jimmy Carlson, with 30 years of garage experience, will speak at the September meeting. Stephen has used his services for years.

The PIE Show is in Monterrey CA 9/29 through 10/1 and the Board approved \$250 for members who attend and report at an upcoming meeting.

Stephen will pass out a survey on the Continuing Education Program at the September General meeting for input on the program.

We may establish a Tech Corner time in our General meetings.

There was a discussion regarding the Chapter purchase of a notebook computer, software and a projector.

The would be in the \$1500 range and allow for displaying of Powerpoint presentations, chapter documents, etc. during our meetings. Jim Bradbury will bring this issue up at the September general meeting. **Unfinished/Old/New Business**

None

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Meeting adjourned about: 9:30pm.

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General Meeting-Sep 21, 2005

Kings Inn – Mission Valley

Called to Order: 7:00 p.m.

69 members and 6 guests signed in.

Pledge of Allegiance

Introduction of Guests

Chapter Supporters: David Courey of Pool Surfacing 200, Tony Ruf of Brite Tile and Bill Kraus of CeRam-Kote. Also attending were Rodger Weaver of Zodiac along with prospective members Gary Roberts, Mario Maldonado and Carlos Grosselfinger.

Jim Bradbury briefly explained that sun damage requires him to see the dermatologist regularly to remove damaged skin. We should all use sunscreen.

Speaker

Member Joe Reid made a detailed presentation of salt chlorine generators and how they have improved his business. He charges \$1400 with salt (cost \$900 plus salt) and has documented a \$14/month in chemical savings. The system works fine with solar and two-speed pumps. With our hard water, regular cleaning of the cell is required. Interestingly, Joe said customers want the system to avoid chlorine. Without the need for shocking, customers don't notice the chlorine.

Mechanic, Jimmy Carlson, spoke about saving money on your truck by changing oil, checking tire pressure and changing spark plugs, then answered questions.

Continuing Education/

Stephen Heyer reported that SDG&E's rebate program was ending for the year and that they were sponsoring a 9/21 presentation on two-speed pumps.

Stephen said the salt generator program still has two salt generators (Polaris & Jandy) for sale at a huge discount.

Rodger Weaver of Zodiac spoke on their salt generator and Dual-clear (salt generator and Nature II combined system). They have a demo program where you could buy one each of three models every two years.

Secretary's Report

Minutes in the Skimmer were approved.

No correspondence received.

Paul asked members to update both the Chapter Secretary and IPSSA Inc. on address/phone changes.

Treasurer's Report

We're in good shape financially have lots of money in our accounts.

President's Report

Hurricane relief donations were discussed and Bill Peck's motion passed to provide up to \$1000 for IPSSA Texas, if needed. Jon McArthur offered a motion to up the total to a maximum of \$1500 if matched by other Region 7 chapters. The motion passed.

SDG&E's rebate program ends at the end of September and postmarked applications are due in mid-October.

We have increased our monthly donation to SPEC from \$100 to \$200.

Jim thanked the Picnic committee for the great job. Ray Duchene won the trip to Hawaii.

Jim requested mentors with specialized skills to be available for our members.

The Nominating committee discussed name tags for members to wear at General meetings. The proposal, placed before the membership, failed to get a majority vote.

From a report Paul Grimes did for the nominating committee, the committee discussed ways to increase attendance, including changing attendance rules and counting the Picnic, Holiday Party and programs like CPR, Blood Drive, etc. as meetings. Discussion before the membership had a cool reception.

Jim asked for B.K.Taylor nominations. These members were mentioned: Paul Grimes, Bill Peck and Pat Farrior. Additional nominations will be taken at the October mandatory meeting as well, but a form needs to be filled out as our winner will be our nominee for the Region 7 award.

Jim advised that we would have our

2006/07 Board elections in October and asked for nominations. The following were nominated at the

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meeting or by the Nominating Committee :

President, Mike Gregg, Mike Anderson, John Baldwin, Dee Eakright, Ron Magnant, Mark Overman, Mark Curran and Gary Sevigny. All but Mike Gregg and Mark Curran declined while Anderson and Baldwin were not present.

Vice President: Mark Curran, Mike Anderson, John Baldwin, Jeff Marshall, Perry Mediate, Stephen Heyer, Dee Eakright, Ron Magnant and Gary Sevigny. All except Mark Curran and John Baldwin declined while Anderson, Marshall and Mediate were not present.

Secretary: Paul Grimes, John Baldwin and Gary Sevigny. All but Paul had declined.

Treasurer: Something like 29 people were nominated, including Mark Curran, Mike Anderson, Perry Mediate, Dee Eakright, Lief Leloup, Tom Sweeney and Gary Sevigny. All declined except those not present.

Jim will work with the Nominating Committee to try and get more candidates and nominations will be taken from the floor at the October mandatory meeting.

Jim advised the membership of the intent to print a Chapter directory with photos. We have a professional photographer set up for the October meeting. The directory was greeted warmly. Photos will be taken prior to the October Mandatory meeting.

A Chapter Supporter is looking for a tech to provide plaster startups.

Vice President's Report

Prospective members:

Mario Maldonado of Best Care Pool Service was voted in as a member. He serves La Jolla, Del Mar and Rancho Santa Fe.

Chapter Supporters

Committee Reports

Public Relations/Blood

Drive/Water Safety

John Silcox advised of the upcoming blood drive and advised that John McArthur has given 7 gallons as a donor.

Chapter Advisor

Bob Fowler mentioned several claims, including \$3,000 for mold damage due to improper venting, two claims on pool construction, which should not be covered.

Old Business New Business

Good of the Order

Ron Magnant passed photos of a spa that had holes drilled in the floor to drain the spa.

Raffle: John Baldwin won the Zodiac Pacer, courtesy of Zodiac.

\$50 was won by Phillip Castaldi, but he was not present. Pat Farrior won the \$25 prize.

Meeting adjourned at 9:10 pm.

Board Meeting-Oct. 4, 2005

Called to Order: 7:00 p.m.

Marie Callender's – 70th St.

Attending - Jim Bradbury, Bill Peck, Geoff Conradi and Paul Grimes.

Secretary's Report

No correspondence.

Treasurer's Report

Geoff advised that Blue card fines were paid and reimbursement was sent to one member who overpaid his fine.

There were no 3rd Quarter attendance fines.

SPEC was reissued a check that was voided since it was not cashed since May 2005.

We are in good shape financially.

Vice President's Report

Chapter Supporters

Bill Peck advised that three Chapter Supporters expiring in Oct and 2 in Dec.

Speakers

With a full agenda of photos, elections and the B.K. Taylor award there will be no speakers at the

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Oct. mandatory meeting.

Bill would like to again thank Joe Reid for his salt generation presentation in Sep. and check to see if Joe has some photos of salt generation installations.

Prospective Members

We have a two prospective member who are in line to take the Chapter test and interview at the November Board meeting. If they pass, they will be up for a vote at the Nov. Gen. meeting.

President's Report

Jim and the Board discussed the procedure for photos to be taken at the October mandatory meeting. **We will start the photo line at 6:30pm.** Members will:

- Verify their address/phone information
 - Have their photo taken
 - Sign in
 - Receive their raffle ticket
 - Enjoy a cookie or two
-

Jim is working with the nomination committee to assure we have a full slate of qualified candidates for the 2006 Board. Additionally, we will award the Chapter B.K. Taylor Memorial Award to a member who will be nominated for the regional award. A form must be filled out for the regional nominee.

We have not spoken with Texas regarding the need for the Hurricane Rita donation (if needed) for IPSSA in Texas.

Committee Reports - None

Unfinished/Old/New Business

None

Meeting adjourned at 9:50pm.

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General Meeting-Oct 19, 2005

Kings Inn – Mission Valley

Called to Order: 7:00 p.m.

100 members signed in and at least 10 guests were in attendance.

Pledge of Allegiance

Introduction of Guests

Chapter Supporters: David Courey of Pool Surfacing 2000, Tony Ruf of Brite Tile, Brandon Chase of SunChaser Solar, Kenan Sachs of Amrican Leak Detection and Bill Kraus of CeRam-Kote. Also attending were Juhli Shelbi of SCP along with Superior Pool Products representatives: Dave, Travis, Carl, Eric and Stephen. Prospective members included Rodger Weaver, Gary Roberts, Morgan Chambers and Carlos Grosselfinger.

Jim Bradbury thanked SCP/Superior for donating \$500 this evening to cover our rent and snacks. Superior San Diego also donated two 98lb. buckets of tabs for the raffle. Thank you!

Speaker

Poway Transmissions spoke about transmission maintenance and repair. There is more information at www.powaytransmissions.com.

Secretary's Report

Minutes in the Skimmer were approved.

Paul thanked members for their patience this evening in verifying their address/phone information and photo process. Those who missed tonight's meeting should contact Paul to have their photo taken.

Continuing Education

Bill Peck advised there were a few ignition "kill switches" for the raffle courtesy of Jimmy on the Spot, who spoke last month on truck servicing.

The CPR program will take place in Nov. and Dec. and a sheet was passed around for those interested to sign up.

Treasurer's Report

We're in good shape financially.

Vice President

Prospective Members

Bill advised we have 2 Prospective members who should be up for a vote in November.

Chapter Supporters

Bill has two up for renewal. The membership was asked if anyone has had problems with work performed by Aquatic Renovation.

President's Report

Jim stated that John Baldwin was on vacation, but that John is handling CPR courses and there will be two dates (11/19 and 12/3) for this year's courses. Members, a family member and Chapter Supporters are welcome and the Chapter is paying for the training.

The next Blood Drive is Nov. 19.

Board Elections

Jim read the slate of nominees:

President: Mark Curran & Mike Gregg

V.P.: Mark Curran

Tres. Jim Bauer

Secr.: Paul Grimes

Mike Gregg spoke of his desires and plans as president. Mark Curran then spoke and graciously bowed out of the President's race. Mark was the only member running for V.P. & we could have had ended up without a VP.

The membership applauded and unanimously elected the new

2006/07 Board:

President: Mike Gregg

V.P.: Mark Curran

Treasurer Jim Bauer

Secretary Paul Grimes

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Jim Bradbury thanked the nominating committee for their hard work in doing a thorough job of reviewing the membership for candidates and contacting numerous members.

Jim Bradbury then held the election for the B. K. Taylor Memorial Award. The candidates were Bill Peck, Paul Grimes and Pat Farrow. A. J. Wilson read his eloquent and thorough application for Bill Peck. The membership overwhelmingly voted for Bill to be the winner and our nominee for the Regional B. K. Taylor Award. (which he also won). Congratulations, Bill.

Bill Peck is reviewing insurance claims and how they relate to our policy, which does not cover pool construction. He will take his findings to the Region 7 Board and to Javier to be presented at the BORD meeting.

Bill Peck tried to present a slideshow on salt generators - installation and maintenance, but the laptop and projector combination would not display the presentation. He will try again in November.

Committee Reports

Public Relations/Blood

Drive/Water Safety

John Silcox advised we had a nice turnout for the latest Blood Drive and encouraged members to attend our breakfasts or donate anytime at the SD Blood Bank. John will have a full report next month on drowning prevention materials being passed out by our members at recent safety fairs.

Jim Bradbury recognized John Silcox for his fine work on several fronts.

Sick Leave

Jim Hines passed out Sick Point Totals. No one is out at this time.

Perry and Jim stressed that members need to keep their Yellow Cards current. Blue Cards are due in February and need to be returned to Paul Grimes at a General Meeting or mailed to the Chapter PO BOX or his home.

Rebate Program

Jon McArthur advised the membership that Raypak is our consistent rebate partner while Pentair gets occasionally involved. Jon is working with Bob Seward toward something from Hayward. We don't seem to sell enough Laars heaters to make it worthwhile.

Chapter Advisor

Old Business

Bill Peck said the Board was looking at potentially purchasing a laptop and projector for presentations. Bill's setup didn't work this evening. This issue will probably be brought up under the new Board next year.

After contacting the Houston Regional Director, our offer of \$1,000 for Hurricane Rita relief was not needed. The Regional Director stated our chapter was the only one to call and offer help. (Note: we were re-contacted after the General Meeting and the Board approved the \$1,000 donation for a Texas Regional Emergency Fund, which will probably be used for the one IPSSA member in Beaumont TX.)

New Business

Jon McArthur announced that the Table Top will be January 21st at the same location. He is working with Bob Fowler and John Silcox on seminar topics. If you have a topic to request or suggest, contact Jon.

Stephen Heyer mentioned that he had heard that chlorine will be going up another 30%. The rumor appeared to be verified by supply house representative in attendance.

Our photographer, Robin Wood, received thanks and applause as she and her crew were leaving.

Good of the Order

Bob Fowler spoke of the major increases in chemical costs and encouraged members to look at price increases in 2006. He also stated that several "old timers" stop by the Mission Valley Resort bar for a bite to eat before our General meetings and invite anyone to stop by about 6 pm.

Raffle

\$100 was won by Mark Fleming and Pat Farrow won the \$25 prize.

Meeting adjourned about 9:00 pm.

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Board Meeting-Nov. 2, 2005

Called to Order: 7:00 p.m.

Marie Callender's – 70th St.

Attending - Jim Bradbury, Bill Peck, Geoff Conradi, Stephen Heyer and Paul Grimes.

Secretary's Report

No correspondence. Paul advised that he will be receiving the photo CD from Robin Wood this week. Paul will provide a few options for print layout.

Treasurer's Report

Geoff advised that three members were fined for missing the October mandatory meeting – checks are due by Nov. 11th. A \$25 check was sent to reimburse a member for a Blue card fine after the card was found. The October raffle winner, Mark Fleming, was mailed a check for \$100.

SPEC was paid an extra \$100 in Oct to cover a check that had not been cashed.

We are in good shape financially.

Vice President's Report

Prospective Members

Gary Roberts was here this evening and will be up for vote at the November meeting if he passed the tests. Carlos Grosselfinger should be up for vote in January as will Rodger Weaver.

Chapter Supporters

Bill Peck advised that two invoices went out. Bill is converting Chapter supporters to all be due at one time of the year.

Speakers/Continuing Education

Someone from Blake Sales should be speaking on a new product of SeaKlear. Bill will try again to present his famous slideshow ***"Salt Generators – Installation and Maintenance"***.

The Chapter service cart is available for member use/evaluation. Stephen Heyer will have it on display at the Nov. meeting. Note, these carts have gone up in price to about \$400.

We have a Jandy salt generator immediately available and a Goldline one available for our asking under our 60% off program.

President's Report

Jim acknowledged special thanks to Haig Khatchaturian of Superior Pool Products/SCP for the \$500 donation to cover the cost of our October meeting. Jim also sent a letter of thanks. Additionally, David Harmon of Superior San Diego donated two 98" buckets of tabs for our raffle.

Jim wanted to thank Robin Wood for taking photos for our upcoming directory and Paul Grimes, AJ Wilson and others who made the process run smoothly.

Our Board election went smoothly as well thanks to Mark Curran graciously bowing out of the President's race.

AJ Wilson was thanked for his great presentation of Bill Peck for the Chapter and Region B.K. Taylor award. Bill won both awards. Congratulations Bill.

John Baldwin is coordinating CPR classes and we had many sign up at the October meeting. Classes will be finalized soon. If you are interested, please call John at 619-440-4077.

Committee Reports - None

Unfinished/Old/New Business

Bill Peck gave a Region 7 report. Bill had asked for a income and expense report, which will be forthcoming, on the Region 7 Picnic.

Issues involving insurance coverage for pool construction was discussed and Javier will bring the issue up at the next BORD meeting. After originally saying they did not need our \$1000 donation, the Houston Chapter called and advised that their only member in Beaumont, TX had considerable damage. After discussion, the Board decided to contact the Texas Region and Houston Chapter to find out where to send the \$1000, which we would urge them to use as the starting point of a Regional Emergency Fund.

There was a discussion regarding Chapter charity guidelines and whether we should initiate a future written policy.

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Meeting adjourned at 9:40pm.

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General Meeting-Nov 16, 2005

Kings Inn – Mission Valley

Called to Order: 6:04 p.m.

33 members signed in and 9 guests were in attendance.

Pledge of Allegiance

Introduction of Guests

Chapter Supporters: David Courey of Pool Surfacing 2000 and Bill Kraus of CeRam-Kote. Also attending was Steve Schornberg of Zodiac. Prospective members included Rodger Weaver, Gary Roberts, Morgan Chambers, Robert Hill and Vince & Lisa Miller.

Secretary's Report

Minutes in the Skimmer were approved.

Paul asked those who missed the October meeting to gather after the meeting to have their photo taken.

Treasurer's Report

We're in good shape financially. We donated \$1000 to the Houston Chapter for Hurricane Rita relief.

John Silcox wrote an article on the hurricane relief issue.

Jon McArthur made a motion that we revert to the 7 p.m. time for our General Meetings. After discussion, the motion was approved and subsequent meetings will start at 7 pm.

Vice President's Report

Prospective Members

Gary Roberts was voted in as a member. There are a few more prospective members in the pipeline.

Chapter Supporters

Suntrek Solar renewed and Watermaid is up for renewal.

Speakers

Bill was unable to get a laptop and projector tonight for his salt generator installation presentation.

Steve of Zodiac spoke later in the meeting about their salt water chlorine generators and their benefits. Zodiac offers a demo price and will help with the installation of your first unit.

President's Report

Jim introduced the new Board, President Mike Gregg, V.P. Mark Curran, Treasurer Jim Bauer and Secretary Paul Grimes

Entertainment

Mike Anderson reported on the upcoming Installation Dinner Dance Casino Night. Friday,

December 16th from 6:30 to 11:30pm at Admiral Baker Club near Qualcomm Stadium. Mark Lucas'

band will perform and Casino Knights will be there for your pleasure. There will be plenty of gifts and

a special member gift guaranteed for those who RSVP to Mike at 619-589-8848. Food will be served

at 8 p.m. and casino chips will be traded in for gift drawings. No ties are required, but dressing up is

encouraged. Members, a family member and Chapter Supporters are welcome.

Vice President's Report

Originally, Houston IPSSA had stated that they did not need our \$1000

donation, but called back and

advised that one member with a retail store had damage. We sent the \$1000 to IPSSA in Houston.

Bill requested at the Region 7 Board meeting that a report of costs/revenue of the Region 7 Picnic be made available. We will post the information after receiving the report.

Jim Bradbury told the Chapter that Bill Peck was elected as the Region's BK Taylor Award winner.

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Congratulations, Bill and thanks to AJ Wilson for doing such a thorough job in presenting Bill to the Region Board.

CPR courses will be Nov. 19 and Dec. 12 at the Red Cross in Kearny Mesa. These are full day classes and one family member will also be paid for by the Chapter. Please contact John Baldwin

Committee Reports

Public Relations/Blood

Drive/Water Safety

John Silcox announced the next Blood Drive will be this Saturday, meet at DZ Akins at 8 a.m. If you can't make it, please donate anytime at the SD Blood Bank, code IPSSA.

Sick Leave

Perry Mediate said not much is going on. He said there are plenty of Yellow Cards available and members need to keep their Yellow Cards current. Sick Leave Point Totals were again passed out for review. Blue Cards are due in February and need to be sent to Paul Grimes.

Rebate Program

Jon McArthur did not have a report tonight.

Continuing Education

Stephen Heyer passed around an LA Times pool tech interview.

Stephen urged members to consolidate their routes, keep track of chemical and test to make sure extra chemicals are not being wasted.

Stephen also mentioned the value of a digital camera and having photos of each account's equipment.

We have sold two more salt chlorine generators in the evaluation program. We have one more for sale. It's advised to install a larger unit to ensure sufficient chlorine.

The Chapter loaner service cart is available for evaluation. Cart prices are up in the \$400 range.

Chapter Advisor

Old Business

New Business

At the last Board meeting a discussion ensued regarding charity and whether we should have a policy or guidelines. The membership discussed the issue, with several commenting. Stephen Heyer and Bill Peck will develop a draft policy or guidelines for further discussion.

Jon McArthur announced that the Table Top will be January 21st at the Sheraton 4 Points, Kearny Mesa. Seminars include salt water systems, cleaners, plasterers and David Courey giving a business seminar.

Raffle

The stars were aligned for our outgoing president's last General meeting as Jim Bradbury won both the \$50 and \$25 prizes. Mark Curran won a Zodiac cleaner.

Meeting adjourned about 7:40 pm.

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Board Meeting-Nov. 30, 2005

Called to Order: 7:54 p.m.

Marie Callender's – 70th St.

Attending - Jim Bradbury, Bill Peck, Geoff Conradi, Paul Grimes plus incoming Board members Mike Gregg, Mark Curran, Jim Bauer and Entertainment Co-Chair Mike Anderson.

Jim passed out a new IPSSA Policies and Procedures to the Board.

Secretary's Report

No correspondence. There was discussion on the Directory with Paul to produce mock-ups of layout options.

Treasurer's Report

We are in good shape financially. We did send the \$1,000 check to Houston IPSSA.

The Board discussed printing the budget in the Skimmer and a year-end budget should be printed in the January Skimmer.

Vice President's Report

Prospective Members

Carlos Grosselfinger should be up for vote in January as will Rodger Weaver. Morgan Chambers has attended 2 meetings and Vince Miller has attended 1 meeting.

Chapter Supporters

Bill Peck advised that Suntek has renewed. Invoices will soon go out for 2006.

Speakers/Continuing Education

No speakers in December.

President's Report

Jim mentioned that Jim Bauer will have to meet with Geoff Conradi top discuss Treasurer documents and computer program files.

Incoming President Mike Gregg will appoint someone to do a budget review per our Rules.

Be aware, Jim has found out that a company using the name Blue Lagoon, Inc. and B.L. Pool Construction has taken money and not completed work for 35 clients in Eastlake.

Entertainment

Mike Anderson reported that the Installation Party has a \$10,000 budget, about the same as last year. We will have a wine station, Casino Knights, Mark Lucas' band, fun and prizes. He and Ladd are trying to economically provide a great event. There will be numerous gift certificate prizes and a grand prize in the \$350 range.

Committee Reports - None

Unfinished/Old/New Business

Meeting adjourned at 9:30pm.
