



NEXT GENERAL MEETING

MARCH 18, 2020

7PM

ADMIRAL BAKER CLUBHOUSE

2400 ADMIRAL BAKER RD

SAN DIEGO 92120

The Skimmer

MARCH

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2020

March General Meeting Subject to Possible Cancellation due COVID-19
Scheduled March Speaker: **Kristal Needham of Freedom Solar** will give us a 10 to 15 minute presentation on Freedom Solar's Service, Technology and Rebate Program.

Blue Cards are due by the April 15th General Meeting. Easiest to complete online: <http://www.ipssasandiego.com/bluecard.html>

NOTE: The Board has added a statement on the bottom of the Blue Card Submission page for members to acknowledge reading/understanding Chapter Standing Rules and Sick Leave Program. Additionally, the statement advises members their Name and Company information is shown on Chapter Websites sandiegoipssa.com and poolservicepros.com – some opt outs are allowed.

President's Message

It's March already....amazing how time flies. The year has started out on a busy note, so it will be interesting to see how the Covid virus affects our industry as it already is showing a detrimental effect to our economy. Do your best to stay healthy during this challenging time. We have a general meeting scheduled for Wednesday March 18 which we might cancel in an effort to reduce exposure to our membership.

The Chapter Board decided to offer an incentive to the membership to encourage early participation and completion of the Continuing Education Program requirement. Beginning in the 2020 two year cycle, if a member meets the ten point requirement before December 31, 2020 (the first year of the






two year cycle) he or she will receive a \$100.00 gift card for Home Depot. Sweet.

The April 15th general meeting will offer an opportunity to gain one education point as Michelle Kavanaugh from CPSA will perform a one hour seminar from 6 to 7 prior to the general meeting. She will also be our featured speaker at that evening's meeting. If we don't gather for a meeting in March (watch your email), I will look forward to seeing many of you in April.

Be well,

Mark T. Curran
(619) 249-3513-call or text
mtcuran@cox.net
San Diego Chapter President

San Diego Chapter IPSSA Board – 2020-2021

President	Vice President	Treasurer	Secretary	Past President
				
Mark Curran	Gary Roberts	Jim Bauer	Fernando Chavez	James Morketter

Board of Officers

President	Mark Curran	619-249-3513	mtcurren@cox.net
Vice President	Gary Roberts	619-20-4688	spectrumpoolservice@gmail.com
Treasurer	Jim Bauer	619-997-7710	bjjimbo48@gmail.com
Secretary	Fernando Chavez	619-885-7644	fernandochavez11@gmail.com
Past President	James Morketter	619-708-4972	elcerrtitopool@yahoo.com

Committee Representatives

Sick Leave	Mark Middledorf 619-417-4572	New Members	George Ludwig 619-892-4749
	Paul Grimes 619-518-4983		Michael Harris 619-395-9700
	Joseph Lerma 619-917-6971		Jon McArthur 619-672-3760
Continuing Education	Jon McArthur 619-672-3760	Manuf. Rebate	John Baldwin 858-354-7946

Entertainment	Austin Gardiner 619-277-5359
Product Testing	Patrick Farrior 619-465-9545
	Dale Eppard 858-571-1177
Sfty/Drowning Prevnt	James Morketter 619-708-4972
Blood Drive	Adam Haynes 619-247-3641
Website	Paul Grimes 619-518-4983
Region7 Director	Michael Harris 619-395-6700

IPSSA Corporate 888-360-9505
Info. Rose Smoot 888-368-0432 FAX
 PO Box 3367 Rocklin CA 95677 info@ipssa.com

Billing - Cramer & Associates
 PO BOX 1617 888-391-6012
 Rocklin CA 95677 888-391-6203FAX
 melody@craercpa.com

Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
 rayarousty@hubinternational.com
 805-955-9535 FAX
 2393 Townsgate Rd #101 Westlake Village CA 91361

Freedom Solar Energy is proud to be a San Diego IPSSA Chapter supporter and to have earned your loyalty over the years. We offer you the best in Solar Pool Heating, & serve your clients with a maintenance free guarantee for the lifetime of our product!

We have an amazing referral program for referring your clients solar needs! Your first referral is \$500! That's right, any sold installation you refer gets you \$500 your first one! Any additional product after that gets you 5% commission on the sale, or \$300 – whichever is greater~.



Also, we offer service to any existing system and will give you a \$25 gas card for every 3 service referrals you send our way! Our technicians will provide you professional, timely and efficient support for all your clients solar needs! Contact us at 760-806-FREE for more information!

We Take Pride in Giving the Power Back to You and Your Home. Thank you, Kristal Needham The solargal Freedom Solar Energy, Inc.

Kristal@freedomsolarenergy.net - 760.214.5830:Cell - 760.806.FREE:Offic e -

www.freedomsolarenergy.us

IPSSA San Diego – Chapter Supporters (Updated 3/11/20) *Local Representative

Sheila Shaffer	Alpha Water Systems. www.awspoolsupply.com Distribution of Pool Supplies, Chemicals and Equipment	619-303-9779, 949-235-0989 Cell Sheila@awspoolsupply.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-737 9 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, Inc. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair –	619-233-5325 Office 858-525-371 1 Cell leakhelp@gmail.com
Lupe Mariscal	Blue Moon Pools, Inc. - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 lupe@bluemoonpool.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
Brian Moncrief	Concrete and Stain Restoration - Removal of Stains from Concrete Surfaces	858-449-9126 sdlanrafters@att.net
Victor Rivas	Easy Care Products – www.mcgrayel.com Swimming Pool Chemicals	310-339-9469 Cell, 559-299-7660 vrivas@easycarewater.com
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcretecoatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Justin Sharp	Flex Solar – flexpoolsolar.com Specializing exclusively in Pool Solar, Service and Repairs	619-980-6158 Justin.sharp@flexpoolsolar.com
Daniel Nicholas	Fluidra - www.fluidrausa.com Baracuda, Jandy, Nature2, Polaris & Zodiac brand products	760-908-5125 Daniel.nicholas@zodiac.com
Kristal Needham	Freedom Solar Energy - freedomsolarenergy.us Solar Electric & Battery Integration, Solar Pool Heating, Domestic Hot Water, Security Installations & Services	760-806-3733, 760-214-5830 Cell Kristal@freedomsolarenergy.net
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerremodel.com Quality Plastering/Remodel since 1969	619-593-8880 tomc@gardnerremodel.com
Austin Gardiner	GL Poolsk - www.glpools.net Equipment Repairs / Equipment Installations	619-277-5359 Cell 619-277-5359 Austin@glpools.net
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-1894 Cell gil@lifedeck.com

IPSSA San Diego – Chapter Supporters (Updated 3/11/20) *Local Representative

Liza Leas	L & L Lines, Inc. – w www.llines.com Liquid SandBlast Products - Tile Cleaner & Tile Sealer	602-705-9240 Cell 602-354-4245 Fax heatpumpgirl@aol.com
John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com
Don Wall	The Pool Doctor, Inc. - www.sdpooldoctor.com Remodeling, New Pools, Replastering	619-445-4977 donwall@sdpooldoctor.com
Reid Mirvis	Pool Surfacing 2000 - www.poolsurfacing2000.com Fiberglass and Fleckstone Specialist	619-590-1420 reid@poolsurfacing2000.com
Ray Johnson	Ray's H2O Purification Systems – Osmosis treatment to remove solids from pools and spas	619-772-7220 rjcj123@yahoo.com
Regina Rakowski	RMR consulting, LLC. www.rmrconsulting.org Ramuc Specialty Pool Coatings www.ramucpoolpaint.com	760-828-6169 cell regina@rmrconsulting.org
Roark Griffin	S. D. Pool Tile Cleaning – www.sdpooltilecleaning.com Pool Tile Cleaning	760-721-3037 roark@sdpooltilecleaning.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox
Travis Schonleber	Thornburg Enterprises – thornburgenterprises.com Manufacturers Sales Representative for Pool Products	808-383-8973 Travis.schonleber@gmail.com
Jeff Henneforth	Triton Water Renewal – www.tritonwaterrenewal.com High TDS? High CYA? We Purify by Reverse Osmosis	858-888-6565 jeff@tritonwaterrenewal.com
Kevin Wallace	Underwater Unlimited - underwaterunlimited@yahoo.com Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell

DATE	EVENT	TIME	VENUE	NOTES
2019/2020				
Mar. 18, 2020	General Meeting	7pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement
Apr. 15, 2020	General Meeting	7pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement
May 20, 2020	General Meeting	7pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement

February 19, 2020 General Meeting - CTO: 7:05pm

Introduction of new board and gave thanks to outgoing board
Pledge of Allegiance
Secretary Report:
January-February minutes approved
Jon MacArthur: education fund is good
Vice president Report: 23 paid supporters and 4 prospective new members.....
Chapter supporters brought to the front for self introductions
Georg Ludwig: Introduces prospective new members RJ. Parker and 3 brothers Douglas, Dennis & Daniel.
President explains sick leave to prospective members
Adam Haynes: Blood drive announcement
James Morketter thanked the members that covered his route while he was out
Jon MacArthur gives manufacture rebate program and continuing education
President: insurance claims report
Speaker: Mark R. Lane from PENTAIR is the night's speaker
Pentairpartners.com to sign up to Pentair program
RAFFLE: \$50 dollar door prize not present will rollover
LIST OF PRIZES:
Five cases of chlorine from Alpha Water (two winners)
50# tabs from SCP.
\$100 gift certificate to Superior Chula Vista
Three rebel cleaners from Mark R. Lane with PENTAIR
An AMC movie gift card
Tab floaters
MEETING AJOURNED: 8:25pm

March Board meeting - Wednesday 3/4/2020 CTO 7:25pm

Attendees: Mark Curran, Paul Grimes, Jim Bauer, Gary Roberts, James Morketter, Fernando Chavez....

Mark:
We will get a copy of updated roster of members
Budget ideals to include dinner meeting, Christmas event

Gary:
Chapter Supporters report, 23 so far paid up to date (2 years \$550 / 1 year \$300) needed
Speaker for March meeting will be Kristal Needlam from Freedom Solar Energy.....

Paul :
Spoke about directory deadline for payment for Chapter Supporters to be included in printed photo directory.
General meetings standing rules and sick leave rules to have agreement from members that the rules have been read and also moving it to digital format. Agreement may be included in Blue Card submission process

Mark:
Filters obtained from Pentair from manufacturer rebate program to be sold at reduce price to members first come first serve
Idea to promote new memberships would be to announced the free \$1200 to be used for education yearly
Agreement for \$100 gift cards to give out at October meeting or Christmas Pary for members that obtain their 10 education points within the first year of the ongoing two year program.

Meeting adjourned 9:25pm



San Diego Chapter Financial Report – February 2020

General Fund

INCOME		EXPENSES	
BEGINNING BALANCE	\$5,745.72		
Dues Collected by IPSSA		\$25.00 Raffle	25.00
		Region 7 Dues	362.25
Member Directory	2,500.00		
		Board Meeting	253.11
Chapter Supporters	2,475.00	General Meeting	300.00
		Legal & Professional	100.00
		Post Office Box Rental	168.00
TOTAL INCOME	\$4,975.00	TOTAL EXPENSES	\$1,208.36
		ACCOUNT BALANCE	\$9,512.36

Education Fund

INCOME		EXPENSES	
BEGINNING BALANCE	\$42,159.23	Education Reimbursement	135.00
		Blood Drive Breakfast	86.94
Total Income		Total Expenses	\$221.94
		ACCOUNT BALANCE	\$41,937.29

Swim Fund Balance	1.020.00		

IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

March 18, 2020 7pm

The CDC has released [guidance on COVID-19 and water transmission](#), including information on recreational water transmission. We encourage you to share this information with your organizations and others who may have questions about COVID-19 spreading through water.

Specifically, the CDC guidance states:

“There is no evidence that COVID-19 can be spread to humans through the use of pools and hot tubs. Proper operation, maintenance, and disinfection (e.g., with chlorine and bromine) of pools and hot tubs should remove or inactivate the virus that causes COVID-19.”

This guidance and other water-related guidance can be found at www.cdc.gov/coronavirus/2019-ncov/php/water.html. For more information about CDC’s recommendations for proper operation, maintenance, and disinfection of public pools, visit www.cdc.gov/healthywater/swimming/aquatics-professionals/operating-public-swimming-pools.html.

Our thoughts are with everyone who has been impacted by this outbreak so far. We will continue to update you as any additional CDC guidance related to recreational water and COVID-19 becomes available.

Sincerely,
Kristie Riester, Executive Director
The Council for the Model Aquatic Health Code

Questions on Manufacture Rebate Program - Call our Co Chairs

Jon McArthur 619-672-3760

John Baldwin 858-354-7946

Attention Members:

Western Pool & Spa Show

March 12-14, 2020

Long Beach Convention Center

<https://westernshow.com/>

Filters ! Filters ! Filters !

Once again because of the many purchases of Pentair Products by the San Diego IPSSA Chapter and the continuing generosity of Pentair Products (Mark R. Lane) we have filters to sell to our members to help fund our Continuing Education Program.

This year we made enough purchases of Pentair products to receive 7- FNS 60 sq. ft. DE filters with BW valve.

- The Chapter will sell the filters at a 20% discount.
- Each filter and BW valve will be sold for \$650.00.

To make every one’s life easier, Pentair (Mark R. Lane) has sent me Vouchers for us to sell for redemption for the filter/BW valve at any of the wholesale suppliers where you shop.

Contact Jon McArthur at 619 672-3760 to arrange to purchase a voucher OR bring a check for \$650 made out to San Diego IPSSA to the next meeting.

Education Reimbursements -

- Classes 100% class/show cost.
- Outside SD County 100% class/show cost+\$250 for expenses.
- Outside So Cal 100% class/show cost+ \$400 for expenses.
- Contractor License - 100% of non- recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

**Must provide proof of attendance and payment.
Submit claim within 30 days of completion/attendance.
*Applications on Chapter Website along with rules on Employee member reimbursement (application by member and reimbursement paid to Member).**

**CONTINUING EDUCATION
REIMBURSEMENT APPLICATION FORM
SAN DIEGO IPSSA**

Date _____

Regular Member Name: _____

Employee Member Name or N/A: _____

Company Name: _____

Company Address: _____

City: _____ Zip: _____

Course/Seminar/Program _____

C/S/P Date: _____ Location: _____

C/S/P Cost*: _____ Out of Town Reimb**: _____ TOTAL Request: _____

Regular Member Signature: _____

* 100% reimbursement on Course/Seminar/Program (C/S/P) cost

** Travel reimbursement: \$250 for SoCal (Outside SD County), \$400 (Outside SoCal)

NOTE: \$1200 maximum per year for each Regular Member

\$600 maximum per year for each Employee Member and not to exceed \$1,200 per year for All Employees of a Regular Member

Regular Member must provide proof of attendance and proof of course payment

One application per person/per Course/Seminar/Program

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Regular and Employee members must be on current roster and in good standing.

Submit to Education Committee Chair:

Jon Mc Arthur
7564 Seneca Pl.
San Diego CA 91941
Ph# 619-672-3760
Email: hikerjmm@aol.com

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____

Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____

Please return this form to Vice President

PLACE YOUR
AD
HERE!

SPECIAL !!!

ADVERTISE THE REST OF THE YEAR FOR JUST
THE PRICE OF 9 MONTHS

\$225 VS. \$300

OR

\$25/MONTH

YOUR CHOICE

TAKE ADVANTAGE NOW WHILE YOU CAN

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ **DATE** _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**



**Next General Meeting
March 18, 2020 – 7 p.m.
Admiral Baker Clubhouse
2400 Admiral Baker Dr
Off Friars Rd east of I-15**



***BLUE CARDS ARE DUE BY
the April 15 General Meeting.***

<http://www.ipssasandiego.com/bluecard.html>

March 18 General Meeting
Admiral Baker Clubhouse
Speaker is Kristal Needham of
Freedom Solar

*NOTE, March 18 meeting subject
to cancellation if COVID-19
situation gets worse.*