



NEXT GENERAL MEETING

FEBRUARY 19, 2020

7PM

ADMIRAL BAKER CLUBHOUSE

2400 ADMIRAL BAKER RD

SAN DIEGO 92120

# The Skimmer

FEBRUARY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2020

**General Meeting Wed. 2/19, 7pm Admiral Baker Clubhouse**

**Mark R. Lane will make an informational presentation**

**Blood Drive Sat. 2/22, meet at 8am Lemon Grove Café**

**Western Pool & Spa Show 3/12-3/14 -**

<https://www.westernshow.com/> - See Seminar Schedule inside Skimmer

**Go, get educated, education points and reimbursed**

## President's Message

Hello fellow IPSSA members,

This year's first general meeting is this Wednesday, February 19th, 7:00 PM at the usual location, Admiral Baker Clubhouse.

I hope to see you there. The highly esteemed Mark R. Lane will be our featured speaker. Don't miss this opportunity to be in his presence as he bestows wit and wisdom upon us commoners.

We are hoping to see more involvement at our monthly meetings this year from our roster of

Chapter Supporters and this is certainly a great way to get the year started.

Unlike many previous years, your Blue Card is not due this month. Going forward Blue Cards are due in April and October.

Stay healthy and see you Wednesday.

Regards,






Mark Curran

(619) 249-3513-call or text

<mailto:mtcuran@cox.net>

San Diego Chapter President

## *San Diego Chapter IPSSA Board – 2020-2021*

President	Vice President	Treasurer	Secretary	Past President
				
Mark Curran	Gary Roberts	Jim Bauer	Fernando Chavez	James Morketter

**Board of Officers**

<b>President</b>	<b>Mark Curran</b>	<b>619-249-3513</b>	<b>mtcurren@cox.net</b>
<b>Vice President</b>	<b>Gary Roberts</b>	<b>619-20-4688</b>	<b>spectrumpoolservice@gmail.com</b>
<b>Treasurer</b>	<b>Jim Bauer</b>	<b>619-997-7710</b>	<b>jbjimbo48@gmail.com</b>
<b>Secretary</b>	<b>Fernando Chavez</b>	<b>619-885-7644</b>	<b>fernandochavez11@gmail.com</b>
<b>Past President</b>	<b>James Morketter</b>	<b>619-708-4972</b>	<b>elcerrtitopool@yahoo.com</b>

**Committee Representatives**

<b>Sick Leave</b>	<b>Mark Middledorf</b>	<b>619-417-4572</b>	<b>New Members</b>	<b>George Ludwig</b>	<b>619-892-4749</b>
	<b>Paul Grimes</b>	<b>619-518-4983</b>		<b>Michael Harris</b>	<b>619-395-9700</b>
	<b>Joseph Lerma</b>	<b>619-917-6971</b>		<b>Jon McArthur</b>	<b>619-672-3760</b>
<b>Continuing Education</b>	<b>Jon McArthur</b>	<b>619-672-3760</b>	<b>Manuf. Rebate</b>	<b>John Baldwin</b>	<b>858-354-7946</b>

<b>Entertainment</b>	<b>Austin Gardiner</b>	<b>619-277-5359</b>
<b>Product Testing</b>	<b>Patrick Farrior</b>	<b>619-465-9545</b>
	<b>Dale Eppard</b>	<b>858-571-1177</b>
<b>Sfty/Drowning Prevnt</b>	<b>James Morketter</b>	<b>619-708-4972</b>
<b>Blood Drive</b>	<b>Adam Haynes</b>	<b>619-247-3641</b>
<b>Website</b>	<b>Paul Grimes</b>	<b>619-518-4983</b>
<b>Region7 Director</b>	<b>Michael Harris</b>	<b>619-395-6700</b>

<b>IPSSA Corporate</b>	<b>888-360-9505</b> <b>888-368-0432 FAX</b>
<b>IPSSA Dues/Member Services</b>	<b>888-360-9505 x1</b>
<b>Insurance Billing - Cramer &amp; Associates</b>	<b>844-574-1134</b> <b>888-811-4502FAX</b> <b>insurance@cramercpa.com</b>
<b>Arrow Insurance</b>	<b>800-833-3433</b> <b>Arrowinsuranceservice.com</b>

Freedom Solar Energy is proud to be a San Diego IPSSA Chapter supporter and to have earned your loyalty over the years. We offer you the best in Solar Pool Heating, & serve your clients with a maintenance free guarantee for the lifetime of our product!

We have an amazing referral program for referring your clients solar needs! Your first referral is \$500! That's right, any sold installation you refer gets you \$500 your first one! Any additional product after that gets you 5% commission on the sale, or \$300 – whichever is greater~.



Also, we offer service to any existing system and will give you a \$25 gas card for every 3 service referrals you send our way! Our technicians will provide you professional, timely and efficient support for all your clients solar needs! Contact us at 760-806-FREE for more information!

We Take Pride in Giving the Power Back to You and Your Home. Thank you, Kristal Cavender The1solargal Freedom Solar Energy, Inc.

Kristal@freedomsolarenergy.net - 760.214.5830:Cell - 760.806.FREE:Offic e -

[www.freedomsolarenergy.us](http://www.freedomsolarenergy.us)

## IPSSA San Diego – Chapter Supporters (Updated 2/17/20) \*Local Representative

<b>Michelle Keane</b>	<b>Hasa (Abcana Industries)</b> Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-633-9322 cell
<b>Sheila Shaffer</b>	<b>Alpha Water Systems.</b> Distribution of Pool Supplies, Chemicals and Equipment	562-408-6447 Sheila.alphawater@gmail.com
<b>Eric Svensson</b>	<b>Alternative Pool Systems, Inc. –</b> <b>www.alternativepoolsystems.com</b> Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-7379 Cell apsinc@rocketmail.com
<b>Todd Wittman</b>	<b>American Home Butler, Inc. – www.poolleakrepairs.com</b> Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
<b>Kenan Sachs</b>	<b>American Leak Detection –</b> <b>www.americanleakdetection.com</b> Leak Detection & Repair –	619-233-5325 Office 858-525-371 1 Cell leakhelp@gmail.com
<b>Lupe Mariscal</b>	<b>Blue Moon Pools, Inc. - www.blumoonpool.com</b> Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 lupe@blumoonpool.com
<b>Tony Ruf</b>	<b>BriteTile – www.britetile.com</b> Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
<b>Brian Moncrief</b>	<b>Concrete and Stain Restoration - Removal of Stains from Concrete Surfaces</b>	858-449-9126 sdlanrafters@att.net
<b>Victor Rivas</b>	<b>Easy Care Products – www.mcgrayel.com</b> Swimming Pool Chemicals	310-339-9469, 559-299-7660 vrivas@easycarewater.com
<b>Mike &amp; Cathy Chastang</b>	<b>Dynamic Concrete Coatings –</b> <b>www.dynamicconcretecoatings.com</b> An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
<b>Justin Sharp</b>	<b>Flex Solar – flexpoolsolar.com</b> Specializing exclusively in Pool Solar, Service and Repairs	619-980-6158 Justin.sharp@flexpoolsolar.com
<b>Kristal Cavender</b>	<b>Freedom Solar Energy - freedomsolarenergy.us</b> Solar Electric & Battery Integration, Solar Pool Heating, Domestic Hot Water, Security Installations & Services	760-806-3733 Kristal@freedomsolarenergy.net
<b>Tom Cox</b>	<b>Gardner Outdoor And Pool Remodeling –</b> <b>www.gardnerremodel.com</b> Quality Plastering/Remodel since 1969	619-593-8880 tomc@gardnerpoolplastering.com
<b>Austin Gardiner</b>	<b>GL Pools – www.glpools.net</b> Equipment Repairs/Equipment Installations	877-707-7665 <a href="mailto:contact@glpools.net">contact@glpools.net</a>
<b>Gil Koury</b>	<b>Life Deck - www.lifedeck.com</b> Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-1894 Cell gil@lifedeck.com
<b>John Ford</b>	<b>Lifesaver San Diego – www.poolfencesandiego.com</b> Quality Pool Safety Fencing	619-554-2002 j.ford@poolfence.com

**IPSSA San Diego – Chapter Supporters** (Updated 2/17/20) \*Local Representative

<b>Liza Leas</b>	<b>L &amp; L Lines, Inc. – w <a href="http://www.llines.com">www.llines.com</a></b> Liquid SandBlast Products - Tile Cleaner & Tile Sealer	602-705-924 0 Cell 602-354-4245 Fax <a href="mailto:heatpumpgirl@aol.com">heatpumpgirl@aol.com</a>
<b>Regina Rakowski</b>	<b>RMR consulting, LLC. <a href="http://www.rmrconsulting.org">www.rmrconsulting.org</a></b> Ramuc Specialty Pool Coatings <a href="http://www.ramucpoolpaint.com">www.ramucpoolpaint.com</a>	760-828-6169 cell _ _ <a href="mailto:regina@rmrconsulting.org">regina@rmrconsulting.org</a>
<b>John Moss</b>	<b>Poolsafe Cover Systems - <a href="http://www.poolsafe.com">www.poolsafe.com</a></b> Service All System s, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office <a href="mailto:john@poolsafe.com">john@poolsafe.com</a>
<b>Don Wall</b>	<b>The Pool Doctor, Inc. - <a href="http://www.sdpooldoctor.com">www.sdpooldoctor.com</a></b> Remodeling, New Pools, Replastering	619-445-4977 <a href="mailto:donwall@sdpooldoctor.com">donwall@sdpooldoctor.com</a>
<b>Reid Mirvis</b>	<b>Pool Surfacing 2000 - <a href="http://www.poolsurfacing2000.com">www.poolsurfacing2000.com</a></b> Fiberglass and Fleckstone Specialist	619-590-1420 <a href="mailto:reid@poolsurfacing2000.com">reid@poolsurfacing2000.com</a>
<b>Ray Johnson</b>	<b>Ray's H2O Purification Systems –</b> Osmosis treatment to remove solids from pools and spas	619-772-7220_ <a href="mailto:rjcj123@yahoo.com">rjcj123@yahoo.com</a>
<b>Roark Griffin</b>	<b>S. D. Pool Tile Cleaning – <a href="http://www.sdpooltilecleaning.com">www.sdpooltilecleaning.com</a></b> Pool Tile Cleaning	760-721-3037 <a href="mailto:roark@sdpooltilecleaning.com">roark@sdpooltilecleaning.com</a>
<b>Brandon Chase</b>	<b>SunChaser, Inc.</b> Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell <a href="mailto:sunchaserinc@cox">sunchaserinc@cox</a>
<b>Travis Schonleber</b>	<b>Thornburg Enterprises – <a href="http://thornburgenterprises.com">thornburgenterprises.com</a></b> Manufacturers Sales Representative for Pool Products	808-383-8973- <a href="mailto:Travis.schonleber@gmail.com">Travis.schonleber@gmail.com</a>
<b>Jeff Henneforth</b>	<b>Triton Water Renewal – <a href="http://www.tritonwaterrenewal.com">www.tritonwaterrenewal.com</a></b> Water Filtration by Reverse Osmosis	858-888-6565 <a href="mailto:jeff@tritonwaterrenewal.com">jeff@tritonwaterrenewal.com</a>
<b>Kevin Wallace</b>	<b>Underwater Unlimited - <a href="mailto:underwaterunlimited@yahoo.com">underwaterunlimited@yahoo.com</a></b> Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell
<b>Daniel Nicholas</b>	<b>Zodiac Pool Systems, Inc. - <a href="http://www.zodiacpoolsystems.com">www.zodiacpoolsystems.com</a></b> Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 <a href="mailto:Daniel.nicholas@zodiac.com">Daniel.nicholas@zodiac.com</a>

DATE	EVENT	TIME	VENUE	NOTES
<b>2020</b>				
Feb. 19, 2020	General Meeting	7pm		Attendance Satisfies Meeting Requirement
Mar 12-14, 2020	Western Pool and Spa Show		Long Beach Convention Center	Reimbursement via Education Funds – Gain valuable knowledge and Education Points
Mar. 18, 2020	General Meeting	7pm		Attendance Satisfies Meeting Requirement

*From James Morketter:*

*Thank you to each of you who took care of my pools during my surgery and recovery. The surgery to remove my spleen went well and I began feeling better that afternoon. I am ready to return to work and enjoy life without the need for blood transfusions! I look forward to seeing many of you at the next meeting where I can thank you in person!*

*James Morketter*

### **February 5, 2020 Board Meeting - CTO: 7:20pm**

Attendees.. Mark Curran, Jim Bauer, Gary Roberts, James Morketter, Fernando Chavez

Mark has been updating the display board at SCP...we want to hear from members on any suggestions for the display board you may want to add...

Discussion continues for incentives for those who complete continuing education requirements ..chapter seems to always have about 30 members waiting for last minute to turn in or complete points..so board having discussion for ideals for incentives for those members that complete points in a good period of time...we also need to keep a close look for false information being turned in as points....seems to be a small % of a problem...one idea the board is mentioning is a prize for those members to turn in their 10 points within the first year...suggestions for prizes vary... hotel stays/scp credit/home depot gift cards/rebel cleaners...

Decisions might be voted on next board meeting...we believe Jon McArtur we be ok on our decisions.....our chapter is the only chapter with the continuing education program and we would like to influence other chapters to start ...

Discussion on fines for not turning in blue cards, missing meetings, or not picking up a yellow card....we had one member not picking up yellow card so situation was discussed and if fine should be applied.....blue cards are now due in APRIL and OCTOBER.....

We have one new potential new member now that will be at FEBRUARY meeting ..  
Water test is still required for new members...

We have the ADMIRAL BAKER CLUB rented for the year for meeting location..  
Dinner meeting will stay in AUGUST...starting in 2021 table top will not count as meeting, we will start to have a general meetings in January ....

We will continue the subscription for the SERVICE NEWS...comes out of education fund...JIM BAUER will set it up with ROSE or ADAM HAINES.....

GARY gave the board a report on renewals for chapter supporters. For now its 13 out of 30 have renewed....we need a cutoff date for chapter renewals if they want to be included in the directory ....February 29 will be payment drop date and January 31 starting in 2021....names will not be included for non renewal payments by due dates...the IPSSAN AND SKIMMER is month to month.....Gary we present MARK R. LANE as February general meeting guest speaker....

We want to promote chapter supporters. We want to encourage chapter supporters to set up demonstration tables at our meetings in the meeting room and also have a chapter supporter do a 1 to 2 hour seminar before meeting that will count as a point for the continuing education requirements .....

Meeting adjourn...8:20pm



# San Diego Chapter Financial Report – January 2020

## General Fund

INCOME		EXPENSES	
<b>BEGINNING BALANCE</b>	\$3,966.83		
<b>Dues Collected by IPSSA</b>	1,302.00		
New Members	100.00		
		Board Meeting	333.11
Chapter Supporters	2850.00		
		Legal & Professional	100.00
		Swim Fund Donation	2040.00
<b>TOTAL INCOME</b>	<b>\$4,252.00</b>	<b>TOTAL EXPENSES</b>	<b>\$2,473.11</b>
		<b>ACCOUNT BALANCE</b>	<b>\$5,745.72</b>

## Education Fund

INCOME		EXPENSES	
<b>BEGINNING BALANCE</b>	\$42,488.23	Education Reimbursement	\$329.00
<b>Total Income</b>		<b>Total Expenses</b>	<b>\$329.00</b>
		<b>ACCOUNT BALANCE</b>	<b>\$42,159.23</b>

<b>Swim Fund Balance</b>	<b>1.020.00</b>		

# IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

February 19, 2020 7pm

## Education Reimbursements -

- Classes 100% class/show cost.
- Outside SD County 100% class/show cost+\$250 for expenses.
- Outside So Cal 100% class/show cost+ \$400 for expenses.
- Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

**Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.**

**\*Applications on Chapter Website along with rules on Employee member reimbursement (application by member and reimbursement paid to Member**

### *Attention Members:*

*The Pentair Seminar on 2/24 – 2/27  
is SOLD OUT*

Western Pool & Spa Show

March 12-14, 2020

Long Beach convention Center

<https://westernshow.com/>

Questions on Manufacture Rebate  
Program - Call our Co Chairs

Jon McArthur 619-672-3760

John Baldwin 858-354-7946

# ATTENDEE REGISTRATION IS OPEN

MARCH 12-14  
2020



The place to be...

JOIN US!

## REGISTER EARLY ONLINE

BY MARCH 1ST \$85  
AFTER MARCH 1ST \$95  
REGISTER EARLY ONLINE

## FLOOR ACCESS NO CHARGE

WITH ONLINE PRE REGISTRATION  
\$10 ON-SITE BADGE FEE

## 3-DAYS OF SEMINARS

OVER 50 NEW AND REVISED  
SEMINAR CLASSES IN SPANISH  
AND ENGLISH. BEGINNERS TO ADANCED

**Exhibit Hours:**  
Thurs., 6PM-9PM  
Fri., 2PM-6PM  
Sat., 1PM-6PM

## SPECIAL CLASSES

- \*\*1. ESSENTIAL COST ESTIMATING WORKSHOP, WATERSHAPE UNIVERSITY
- \*\*2. RESIDENTIAL POOL CHEMISTRY CERTIFICATION COURSE, PCTI
- \*\*3. CERTIFIED POOL OPERATOR COURSE (CPO), NSPF

**Seminar Hours:**  
Thurs., 1PM-6PM  
Fri., 8AM-3PM  
Sat., 8AM-2PM

LONG BEACH CONVENTION CENTER

To Exhibit call: 800-746-9772.

# WesternShow.com

## 42nd Annual Western Pool & Spa Show - March 12-14, 2020

Seminars & Speakers subject to change or cancellation without notice / CHECK westernshow.com FOR UPDATES OR CHANGES

THURSDAY, MARCH 12, 2020 / EXHIBIT HOUSE 6-9 P.M. / OPEN TO THE TRADE ONLY / REGISTRATION REQUIRED / 55+ New Seminars

Time	CLASSROOM S1	CLASSROOM S3	CLASSROOM S4	BALLROOM A	BALLROOM B	SEASIDE PRE-FUNCTION	CLASSROOM S5	CLASSROOM S6	CLASSROOM S7
1 PM TO 2:45 PM	Hydraulics for the Service Professionals with upcoming DOE Regulations Mike Childress, Pentair	The Calcium Based Startup, <i>Ernie Pasado, Orenda Technologies</i> Clases En Español	In-Floor Technical Service Training, <i>Jaime Guzman, A &amp; A Manufacturing</i>	Proactive Startups, <i>Marvin Rezac, EasyCare</i>	The Pool Cleaner, Hands On/Tear Down, <i>David Jones, Hayward</i>	Improving Your Customer's Experience w/Added Technology <i>Van Hansen, DBX Software</i>	Reparacion de "The Pool Cleaner Mano a la orba, <i>Alex Capous, Hayward</i> Clases En Español	Hybrid Pool Heating in a Decarbonized Economy <i>Dan &amp; Dave Sizelove, Aquatherm</i>	Intermediate Water Chemistry <i>Gabe Talese, Hassa</i>
3 PM TO 3:45 PM	Energy Efficiency Through Variable Speed Operation, <i>Gary Fernstrom</i>	Gen X, Y & Z, What Today's Customers Care About, <i>Steve Berens, Clear Comfort</i>	Roll-N-Vac, The Vacuum On Steroids, <i>Steve Dunn, Commercial Pool Systems</i>	Salt Trouble Shooting & Maintenance, <i>Dan Bachman, Hayward</i>	How to get Google to Refer your Customers, <i>John Limbocker, Internet Dominators</i>	Haywood Solucion de problemas de sal y mantenimiento <i>Alex Capous, Hayward</i> Clases En Español	Upgrading Fiber Optics In-Pool Lighting to LED Lighting, <i>Matt Gelgand, SRS</i>	Surface-bound Organic Contamination, Disinfection Byproducts and Legionella, <i>Vance Pregel, Creative Water Solutions</i>	
4 PM TO 5:45 PM	Pentair Robotic Cleaners, <i>Scott Parker</i>	Bombas de Velocidad Variable, <i>Alex Valdivinos, Zodiac</i> Clases En Español	Analysis and Understanding of Source Water Abstract, <i>Rich Gallo &amp; Terry Snow</i>	Cyanuric Acid & Chlorine Effectiveness, <i>Terry Arko, Hassa</i>	Heater Fundamentals Using Manometer & Volt Meter <i>Ben Carver, Hayward</i>	How to Manage & Grow your business, <i>Christine Hester, Pool Corp</i>	Fundamentos del calentador, uso de manometro y voltmetro, <i>Alex Capous, Hayward</i> Clases En Español	Plaster Stains & Discoloration, <i>Dave Callahan, Jacks Magic</i>	Business Management, <i>Pedro Correa</i> Clases En Español

FRIDAY, MARCH 13, 2020 / EXHIBIT HOUSE 2-6 P.M. / OPEN TO THE TRADE ONLY / REGISTRATION REQUIRED / 55+ New Seminars

Time	CLASSROOM S1	CLASSROOM S3	CLASSROOM S4	BALLROOM A	BALLROOM B	SEASIDE PRE-FUNCTION	CLASSROOM S5	CLASSROOM S6	CLASSROOM S7
8 AM TO 9:45 AM	Electricity For the Service Professionals, <i>Mike Childress, Pentair</i>	Pool Plaster Concepts for Service Professionals, <i>OnBalance</i>	The Chlorine Stabilizer Debate - A Different Perspective, <i>John Weber, Biotab</i>	Tratamiento Proactivo Par Empezar Piscinas, <i>Jose Valdivinos/Victor Rivas, EasyCare</i> Clases En Español	Warranty Open Forum, <i>Clint Webster, David Jones &amp; Ben Carver, Hayward</i>	The Uniqueness of Hot Water Chemistry, <i>Wayne Ivusich, Taylor Technologies</i>	Aplicación recomendada de fabricación/instalación de equipos comerciales, <i>Alex Capous, Hayward</i> Clases En Español	Why do we get algae? The latest science on algae identification and prevention, <i>Chris Marciano, NC Brands</i>	Understanding the Basics of Photovoltaic/Thermal (PVT) Systems, <i>Phil DeNegro/PAFCO</i>
10 AM TO 10:45 AM	Pentair's VSF Pump Programming <i>Carlos Gomez, Pentair</i>	Design and Troubleshoot, Solar Pool Heating Systems, <i>Sunbtek Industries</i>	Pool Safety & Emergency Response, <i>Richard Pass</i>	Competing Against the Internet, <i>Alex Valdivinos, Zodiac</i>	Hydraulics Made Simple, <i>David Jones, Hayward</i>	How to get Google to Refer your Customers, <i>John Limbocker, Internet Dominators</i>	Sistema hidraulico simplificado, <i>Alex Capous, Hayward</i> Clases En Español	Increase Profits on your route w/ options for in-pool furniture & custom rails, <i>Matt Gelgand, SRS</i>	How it Works for Beginners, <i>Dennis Rettela</i>
11 AM TO 12:45 PM	Pentair Chemical Automation, <i>Chris Forman, Pentair</i>	21st Century Ozone for Residential Pools, <i>Beth Hamil</i>	Raypak Lonox Refreshed Version, <i>Raypak</i> Clases En Español	Advanced Water Chemistry, <i>Kim Skinner &amp; Que Hales, OnBalance</i>	Manufacture Recommended Application/Installation of Commercial Equipment <i>Sean Murphy, Hayward</i>	How to Manage & Grow your business, <i>Christine Hester, Pool Corp</i>	Comprender OmniLogic y la plataforma OmniLogic, <i>Alex Capous, Hayward</i> Clases En Español	The Calcium Based Startup, <i>Eric Knight Orenda Technologies</i>	There's more to know than pushing a pole, <i>Peter Haverdorn</i>
1 PM TO 2:45 PM	Pentair's VSF Pump Programming <i>Scott Parker, Pentair</i>	Basic Pool Electrical Safety for Technicians & Builders, <i>EP Hamilton, Ph.D., P.E.</i>	Raypak Digital Heater Installation & Troubleshooting, <i>Brad Duncan, Raypak</i>	Variable Speed Pumps, <i>Alex Valdivinos, Zodiac</i>	Understanding OmniLogic and the OmniLogic Platform <i>Bryan Chrissan, Hayward</i>	How to Obtain 6% Business Credit, <i>Pat Walfey, Dignity Credit Solutions</i>	Grow your Business Home Advisor, (Private Meeting) <i>Hayward</i>	The 4 Pillars of Proactive Pool Care, <i>Ernie Pasado, Orenda Technologies</i> Clases En Español	Introduction to QuickBooks, <i>Pedro Correa</i> Clases En Español

SATURDAY, MARCH 14, 2020 / EXHIBIT HOUSE 1-6 P.M. / OPEN TO THE TRADE ONLY / REGISTRATION REQUIRED / 55+ New Seminars

Time	CLASSROOM S1	CLASSROOM S3	CLASSROOM S4	BALLROOM A	BALLROOM B	SEASIDE PRE-FUNCTION	CLASSROOM S5	CLASSROOM S6	CLASSROOM S7
8 AM TO 9:45 AM	CPSA Panel on Banning of Natural Gas, <i>John Norwood, CPSA</i>	Be-A-Five-Star Business, <i>Kim Olson, Broadly</i>	Calentadores a gas Jxi, <i>Alex Valdivinos, Zodiac</i> Clases En Español	Inspections of Pools & Equipment, <i>Steven Dunn, Commercial Pool Systems</i>	Billing with the Pool Program, <i>Jason Wise, Wise Software</i>	Water Balance 101, <i>Wayne Ivusich, Taylor Technologies</i>	Profitable Pool Inspections, <i>Rick English</i>	Control Basico de Algas, <i>Jose Valdivinos/Victor Rivas, EasyCare</i> Clases En Español	Secrets of Algae Free Pools, <i>Marvin Rezac, EasyCare</i>
10 AM TO 11:45 AM	20/20 in 2020, Get your Business Ready for Growth, <i>Steve Berens, Clear Comfort</i>	Basic Water Chemistry 101, <i>Terry Arko, Hassa</i>	Certified Stain Specialist, <i>David Schaffer &amp; Scott Bertlett, Jack's Magic</i>	Proper Inground Spa Jet Designs in a Variable Speed, <i>Dan Young &amp; Scott Roodbergen, Waterway</i>	Water Chemistry for the Pool Service Professional, <i>Bob Lowry</i>	Transitioning from Service to Construction, <i>Watershape University</i>	How a Pool Works Purity Pool, <i>Robert Foutz, Jr.</i>	The 4 Pillars of Proactive Pool Care, <i>Eric Knight, Orenda Technologies</i>	Licenciade Contratista Guitatis, <i>Arturo Torres, Clases En Español</i>
NOON TO 1:45 PM	Raypak Digital Heater Installation & Troubleshooting, <i>Brad Duncan, Raypak</i>	Swimming Pool Filtration: Applications & Innovations "What you Need to Know", <i>Mark Dunlap, Fiber Clear</i>	Certified Stain Specialist, <i>David Schaffer &amp; Scott Bertlett, Jack's Magic</i>	Advanced Water Chemistry PART 2, <i>Kim Skinner &amp; Que Hales, OnBalance</i>	Water Chemistry for the Pool Service Professional, <i>Pedro Correa, Bob Lowry</i> Clases En Español	How to Comply with Independent Contractor Laws in CA, <i>Andrew J. Hoag</i>	Rota-Chem ORP/Ph Controllers Application, <i>Todd Schwab</i>	Millionaire Pool Man, Thinking Outside of the Box, <i>Chris Webb</i>	Germs, Algae: The latest news that you need to know, <i>Roy Vorn, BioLabs, Inc.</i>

Long Beach Convention Center, 300 E. Ocean Blvd., Long Beach, California / HALL "C" / Speaker's views are their own and not necessarily those of the Western Pool & Spa Show, Inc.

**CONTINUING EDUCATION  
REIMBURSEMENT APPLICATION FORM  
SAN DIEGO IPSSA**

Date \_\_\_\_\_

Regular Member Name: \_\_\_\_\_

Employee Member Name or N/A: \_\_\_\_\_

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_

Course/Seminar/Program \_\_\_\_\_

C/S/P Date: \_\_\_\_\_ Location: \_\_\_\_\_

C/S/P Cost\*: \_\_\_\_\_ Out of Town Reimb\*\*: \_\_\_\_\_ TOTAL Request: \_\_\_\_\_

Regular Member Signature: \_\_\_\_\_

\* 100% reimbursement on Course/Seminar/Program (C/S/P) cost

\*\* Travel reimbursement: \$250 for SoCal (Outside SD County), \$400 (Outside SoCal)

NOTE: \$1200 maximum per year for each Regular Member

\$600 maximum per year for each Employee Member and not to exceed \$1,200 per year for All Employees of a Regular Member

Regular Member must provide proof of attendance and proof of course payment

One application per person/per Course/Seminar/Program

**Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Regular and Employee members must be on current roster and in good standing.**

**Submit to Education Committee Chair:**

Jon Mc Arthur  
7564 Seneca Pl.  
San Diego CA 91941  
Ph# 619-672-3760  
Email: hikerjmm@aol.com

# Chapter Supporter Evaluation

Member Name: \_\_\_\_\_ Date \_\_\_\_\_

Chapter Supporter: \_\_\_\_\_

Job Start Date \_\_\_\_\_ Date of Job Completion \_\_\_\_\_

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Negative Feedback: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please return this form to Vice President

PLACE YOUR  
AD  
HERE!

**SPECIAL !!!**

ADVERTISE THE REST OF THE YEAR FOR JUST  
THE PRICE OF 9 MONTHS

\$225 VS. \$300

OR

\$25/MONTH

YOUR CHOICE

TAKE ADVANTAGE NOW WHILE YOU CAN

**BLUE CARD - SAN DIEGO IPSSA (Fill form completely)** Date: \_\_\_\_\_

Name: \_\_\_\_\_ Spouse: \_\_\_\_\_ H.Phone:( ) \_\_\_\_\_

H. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Company Name: \_\_\_\_\_ E-Mail: \_\_\_\_\_

B. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

B.Phone:( ) \_\_\_\_\_ Pager:( ) \_\_\_\_\_ Cellular:( ) \_\_\_\_\_

**NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)**

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

**SIGNATURE REQUIRED** \_\_\_\_\_ **DATE** \_\_\_\_\_

D  
U  
E  
  
B  
Y  
  
A  
P  
R  
&  
  
O  
C  
T  
  
G  
E  
N  
E  
R  
A  
L  
  
M  
E  
E  
T  
I  
N  
G  
S

**San Diego Chapter  
Independent Pool & Spa  
Service Association  
PO BOX 600862  
San Diego CA 92160-0862  
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**



**Next General Meeting  
February 19, 2020 – 7 p.m.  
Admiral Baker Clubhouse  
2400 Admiral Baker Dr  
Off Friars Rd east of I-15**



**General Meeting**

**February 19 General Meeting  
Wednesday at 7pm**

**Mark R. Lane of Pentair presents**

**Blood Drive Sat. 2/22, meet at 8am  
Lemon Grove Café**

**Western Pool & Spa Show -  
<https://www.westernshow.com/>  
March 12-14, 2020  
Long Beach Convention Center  
See Seminar Schedule inside Skimmer  
Go, get educated, education points and  
reimbursed**