



NEXT GENERAL MEETING  
NOVEMBER 20, 2019  
7PM

ADMIRAL BAKER CLUBHOUSE  
2400 ADMIRAL BAKER RD  
SAN DIEGO 92120

# The Skimmer

NOVEMBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2019

**November General Meeting – 11/20/19 – 7pm**  
**“Tricks of the Trade” Presentations and Discussions – Bring your Ideas**  
**Bill Peck Memorial Swap Meet 11/23/19 SPP El Cajon**  
**Annual Holiday Party/Installation Dinner Sat. Dec. 14 6pm**  
**Doubletree Hotel Circle [Click here for Evite](#) – Info and RSVP**  
**Region 7 Table Top Show January 25, 2020 – Town & Country**

## President’s Message

We will be having our November general meeting in the smaller room next to the bar area at Admiral Baker this month. If you're able to attend, I'd appreciate seeing you! We will feature some “tricks-of-the-trade” presentations. Maybe you have some wisdom to share..? Come to the meeting and let's exchange some knowledge.

Our Bi-annual installation dinner (also known as the Christmas Party) is all set for December 14 at the Doubletree Hotel in Mission Valley. We'll have dinner, dancing, casino games and and all around good time. More details to follow...





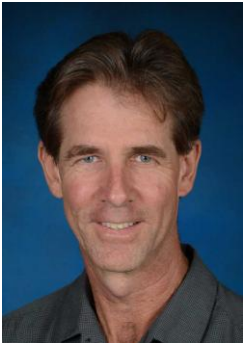





At our October general meeting we elected new officers for the 2020-2022 term. The new board will be: Mark

Curran-President, Gary Roberts- Vice-President, Fernando Chavez- Secretary, and Jim Bauer- Treasurer. If you see any of these gentlemen, please take time to thank them for their service to our chapter.

Looking ahead, our first “swap meet” will be held on Saturday November 23 at Superior El Cajon, the 30th annual Table Top show will be held on January 25 at the Town and Country Hotel (new location!!) and the IPSSA Leadership weekend will be held here in San Diego at the Kona Kai Resort on February 7th and 8th. Have a great week!

James Morketter  
(619) 708-4972-call or text  
[elcerritopool@yahoo.com](mailto:elcerritopool@yahoo.com)  
San Diego Chapter President

## The Board – Top row 2018-2019, Second row 2020-2021

President	Vice President	Treasurer	Secretary	Past President
 James Morketter	 Adam Haynes	 Jim Bauer	 Seth Rauscher	 Michael Harris
 Mark Curran	 Gary Roberts	 Jim Bauer	 Fernando Chavez	 James Morketter

**Board of Officers**

<b>President</b>	<b>James Morkett</b>	<b>619-708-4972</b>	<b>elcerritopool@yahoo.com</b>
<b>Vice President</b>	<b>Adam Haynes</b>	<b>619-247-3641</b>	<b>alohapoolnsa@gmail.com</b>
<b>Treasurer</b>	<b>Jim Bauer</b>	<b>619-997-7710</b>	<b>bjjimbo48@gmail.com</b>
<b>Secretary</b>	<b>Seth Rauscher</b>	<b>619-254-3519</b>	<b>sethrauscher691@yahoo.com</b>
<b>Past President</b>	<b>Michael Harris</b>	<b>619-395-6700</b>	<b>barrowpoolssd@gmail.com</b>

**Committee Representatives**

<b>Sick Leave</b>	<b>Joseph Lerma</b>	<b>619-917-6971</b>	<b>New Members</b>	<b>Michael Harris</b>	<b>619-395-6700</b>
	<b>Paul Grimes</b>	<b>619-518-4983</b>		<b>Austin Gardiner</b>	<b>619-277-5359</b>
	<b>Ron Baker</b>	<b>619-540-2275</b>			
<b>Continuing Education</b>	<b>Jon McArthur</b>	<b>619-672-3760</b>	<b>Manuf. Rebate</b>	<b>Jon McArthur</b>	<b>619-672-3760</b>
				<b>John Baldwin</b>	<b>858-354-7946</b>

**Entertainment/  
Recognition**      **Open**

**Product Testing**      **Patrick Farrior**      **619-465-9545**  
                                  **Dale Eppard**      **858-571-1177**

**Drowning Prevention**      **James Morketter**      **619-708-4972**

**Blood Drive**      **Adam Haynes**      **619-247-3641**

**Website**      **Paul Grimes**      **619-518-4983**

**Region7 Director**      **Michael Harris**      **619-395-6700**

<b>IPSSA Corporate</b>	888-360-9505
<b>Info. Rose Smoot</b>	888-368-0432 FAX
PO Box 3367 Rocklin CA 95677    info@ipssa.com	
<b>Billing - Cramer &amp; Associates</b>	
PO BOX 1617	888-391-6012
Rocklin CA 95677	888-391-6203FAX
	melody@cramercpa.com
<b>Arrow Insurance</b>	800-833-3433, Fax (805)955-9535
<b>Ray Arousty</b>	ray.arouesty@hubinternational.com
2393 Townsgate Rd#101 Westlake Village CA 91361	

Freedom Solar Energy is proud to be a San Diego IPSSA Chapter supporter and to have earned your loyalty over the years. We offer you the best in Solar Pool Heating, & serve your clients with a maintenance free guarantee for the lifetime of our product!



**Freedom Solar Energy®**

We have an amazing referral program for referring your clients solar needs! Your first referral is \$500!

That's right, any sold installation you refer gets you \$500 your first one! Any additional product after that gets you 5% commission on the sale, or \$300 – whichever is greater~.

Also, we offer service to any existing system and will give you a \$25 gas card for every 3 service referrals you send our way! Our technicians will provide you professional, timely and efficient support for all your clients solar needs! Contact us at 760-806-FREE for more information!

We Take Pride in Giving the Power Back to You and Your Home.

Thank you, Kristal Cavender The1solargal Freedom Solar Energy, Inc.  
 Kristal@freedomsolarenergy.net - 760.214.5830:Cell - 760.806.FREE:Office -  
[www.freedomsolarenergy.us](http://www.freedomsolarenergy.us)

## IPSSA San Diego – Chapter Supporters (Updated 9/23/19) \*Local Representative

<b>Eric Dominguez</b>	<b>Abcana Industries - <a href="http://www.abcanaindustries.com">www.abcanaindustries.com</a></b> Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell <a href="mailto:ericd@abcanaindustries.com">ericd@abcanaindustries.com</a>
<b>Sheila Shaffer</b>	<b>Alpha Water Systems.</b> Distribution of Pool Supplies, Chemicals and Equipment	562-408-6447 <a href="mailto:Sheila.alphawater@gmail.com">Sheila.alphawater@gmail.com</a>
<b>Eric Svensson</b>	<b>Alternative Pool Systems, Inc. –</b> <b><a href="http://www.alternativepoolsystems.com">www.alternativepoolsystems.com</a></b> Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-737 9 Cell <a href="mailto:apsinc@rocketmail.com">apsinc@rocketmail.com</a>
<b>Todd Wittman</b>	<b>American Home Butler, Inc. – <a href="http://www.poolleakrepairs.com">www.poolleakrepairs.com</a></b> Pool Leak Detection & Repairs	858-566-2700 <a href="mailto:ahbbiz@gmail.com">ahbbiz@gmail.com</a>
<b>Kenan Sachs</b>	<b>American Leak Detection –</b> <b><a href="http://www.americanleakdetection.com">www .americanleakdetection.com</a></b> Leak Detection & Repair –	619-233-5325 Office 858-525-371 1 Cell <a href="mailto:leakhelp@gmail.com">leakhelp@gmail.com</a>
<b>Lupe Mariscal</b>	<b>Blue Moon Pools, Inc. - <a href="http://www.bluemoonpool.com">www.bluemoonpool.com</a></b> Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 <a href="mailto:lupe@bluemoonpool.com">lupe@bluemoonpool.com</a>
<b>Tony Ruf</b>	<b>BriteTile – <a href="http://www.britetile.com">www .britetile.com</a></b> Calcium removal, install/repair tile, quartz/rock coping, deck-o- seal	619-260-1896 <a href="mailto:rruf@san.rr.com">rruf@san.rr.com</a>
<b>Joseph S. Erle</b>	<b>C3 Risk &amp; Insurance - <a href="http://www.c3insurance.com">www.c3insurance.com</a></b> Workman’s Comp, Liability Insurance, Health Insurance, Home & Auto Insurance. Business Auto	619-233-8000X151 <a href="mailto:Joe@c3insurance.com">Joe@c3insurance.com</a>
<b>Brian Moncrief</b>	<b>Concrete and Stain Restoration</b> - Removal of Stains from Concrete Surfaces	858-449-9126 <a href="mailto:sdlancrafters@att.net">sdlancrafters@att.net</a>
<b>Victor Rivas</b>	<b>Easy Care Products – <a href="http://www.mcgrayel.com">www.mcgrayel.com</a></b> Swimming Pool Chemicals	310-339-9469, 559-299-7660 <a href="mailto:vrivas@easycarewater.com">vrivas@easycarewater.com</a>
<b>Mike &amp; Cathy Chastang</b>	<b>Dynamic Concrete Coatings –</b> <b><a href="http://www.dynamicconcretecoatings.com">www .dynamicconcretecoatings.com</a></b> An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
<b>Justin Sharp</b>	<b>Flex Solar – <a href="http://flexpoolsolar.com">flexpoolsolar.com</a></b> Specializing exclusively in Pool Solar, Service and Repairs	619-980-6158 <a href="mailto:Justin.sharp@flexpoolsolar.com">Justin.sharp@flexpoolsolar.com</a>
<b>Kristal Cavender</b>	<b>Freedom Solar Energy - <a href="http://freedomsolarenergy.us">freedomsolarenergy.us</a></b> Solar Electric & Battery Integration, Solar Pool Heating, Domestic Hot Water, Security Installations & Services	760-806-3733 <a href="mailto:Kristal@freedomsolarenergy.net">Kristal@freedomsolarenergy.net</a>
<b>Tom Cox</b>	<b>Gardner Outdoor And Pool Remodeling –</b> <b><a href="http://www.gardnerremodel.com">www.gardnerremodel.com</a></b> Quality Plastering/Remodel since 1969	619-593-8880 <a href="mailto:tomc@gardnerpoolplastering.com">tomc@gardnerpoolplastering.com</a>
<b>Gil Koury</b>	<b>Life Deck - <a href="http://www.lifedeck.com">www.lifedeck.com</a></b> Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-189 4 Cell <a href="mailto:gil@lifedeck.com">gil@lifedeck.com</a>
<b>John Ford</b>	<b>Lifesaver San Diego – <a href="http://www.poolfencesandiego.com">www.poolfencesandiego.com</a></b> Quality Pool Safety Fencing	619-554-2002 <a href="mailto:j.ford@poolfence.com">j.ford@poolfence.com</a>

<b>IPSSA San Diego – Chapter Supporters</b> (Updated 9/23/19) *Local Representative		
<b>Liza Leas</b>	<b>L &amp; L Lines, Inc. – w <a href="http://www.llines.com">www.llines.com</a></b> Liquid SandBlast Products - Tile Cleaner & Tile Sealer	602-705-9240 Cell 602-354-4245 Fax <a href="mailto:heatpumpgirl@aol.com">heatpumpgirl@aol.com</a>
<b>Regina Rakowski</b>	<b>RMR consulting, LLC. <a href="http://www.rmrconsulting.org">www.rmrconsulting.org</a></b> Ramuc Specialty Pool Coatings <a href="http://www.ramucpoolpaint.com">www.ramucpoolpaint.com</a>	760-828-6169 cell <a href="mailto:regina@rmrconsulting.org">regina@rmrconsulting.org</a>
<b>John Moss</b>	<b>Poolsafe Cover Systems - <a href="http://www.poolsafe.com">www.poolsafe.com</a></b> Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office <a href="mailto:john@poolsafe.com">john@poolsafe.com</a>
<b>Don Wall</b>	<b>The Pool Doctor, Inc. - <a href="http://www.sdpooldoctor.com">www.sdpooldoctor.com</a></b> Remodeling, New Pools, Replastering	619-445-4977 <a href="mailto:donwall@sdpooldoctor.com">donwall@sdpooldoctor.com</a>
<b>Reid Mirvis</b>	<b>Pool Surfacing 2000 - <a href="http://www.poolsurfacing2000.com">www.poolsurfacing2000.com</a></b> Fiberglass and Fleckstone Specialist	619-590-1420 <a href="mailto:reid@poolsurfacing2000.com">reid@poolsurfacing2000.com</a>
<b>Ray Johnson</b>	<b>Ray's H2O Purification Systems –</b> Osmosis treatment to remove solids from pools and spas	619-772-7220 <a href="mailto:rjc123@yahoo.com">rjc123@yahoo.com</a>
<b>Roark Griffin</b>	<b>S. D. Pool Tile Cleaning – <a href="http://www.sdpooltilecleaning.com">www.sdpooltilecleaning.com</a></b> Pool Tile Cleaning	760-721-3037 <a href="mailto:roark@sdpooltilecleaning.com">roark@sdpooltilecleaning.com</a>
<b>Joy Hartwell</b>	<b>SolarTech - <a href="http://www.solartechonline.com">www.solartechonline.com</a></b> Solar Pool, Solar Energy, Energy Storage	619-672-8247 619-743-9193 <a href="mailto:joy@solartechonline.com">joy@solartechonline.com</a>
<b>Brandon Chase</b>	<b>SunChaser, Inc.</b> Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell <a href="mailto:sunchaserinc@cox.net">sunchaserinc@cox.net</a>
<b>Travis Schonleber</b>	<b>Thornburg Enterprises – <a href="http://thornburgenterprises.com">thornburgenterprises.com</a></b> Manufacturers Sales Representative for Pool Products	808-383-8973 <a href="mailto:Travis.schonleber@gmail.com">Travis.schonleber@gmail.com</a>
<b>Jeff Henneforth</b>	<b>Triton Water Renewal – <a href="http://www.tritonwaterrenewal.com">www.tritonwaterrenewal.com</a></b> Water Filtration by Reverse Osmosis	858-888-6565 <a href="mailto:jeff@tritonwaterrenewal.com">jeff@tritonwaterrenewal.com</a>
<b>Kevin Wallace</b>	<b>Underwater Unlimited - <a href="mailto:underwaterunlimited@yahoo.com">underwaterunlimited@yahoo.com</a></b> Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell
<b>Daniel Nicholas</b>	<b>Zodiac Pool Systems, Inc. - <a href="http://www.zodiacpoolsystems.com">www.zodiacpoolsystems.com</a></b> Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 <a href="mailto:Daniel.nicholas@zodiac.com">Daniel.nicholas@zodiac.com</a>

***BUYERS FREE - - SELLERS FREE***

***Bill Peck Memorial Swap Meet***

Sponsored by San Diego IPSSA Chapter

**Your chance to get rid of those Pool & Spa items**  
that are too good to throw away but you haven't  
found a home for them

- **Maybe it's something you won.**
- **Maybe you took it out of a customer's pool.**
- **Maybe it's parts you bought and never used.**
- **Or, pick up a bargain you can use somewhere.**

**When:**

Sat. Nov. 23, 2019 8am till 12 noon

Set-up for SELLERS 7am till 8am

**Where:**

Superior Pool Products(front parking lot)

1973 Friendship Dr. El Cajon CA

**LIMITED NUMBER OF SPACES FOR SELLERS**

***Must contact Jon McArthur or John Baldwin***

***To reserve your space***

***McArthur 619 672-3760 Baldwin 858 354-7946***

## **2019 IPSSA SD Holiday Party and Installation Dinner Dance**

**Sat. 12/14/19 – DoubleTree Mission Valley**

**Reduced room rates available**

**Cocktail Hour 6:00pm**

**Dinner 7:00pm**

**Casino and Dancing**

**Contact Austin Gardiner with any questions or to discuss hotel room rental**



### **Nov 15, 2019, Fox 5 News - Be careful working inside heaters**

SAN DIEGO — A western harvest mouse found in Escondido tested positive for the potentially deadly hantavirus, San Diego County Vector Control officials announced Friday.

The mouse was found during routine monitoring of the area. Since January, Vector Control has collected multiple mice that have tested positive for the virus in areas of north and east county, including Julian, Fallbrook, Bonsall, Boulevard, 4S Ranch, Warner Springs and Potrero.

With each instance, county officials have reminded residents to avoid sweeping or vacuuming rodent droppings, which can push the virus into the air. Instead, residents are advised to use so-called “wet cleaning” methods like a diluted bleach spray, disinfectants or a sponge and a mop to clean up wild rodent matter like urine, feces and saliva. Cleansed areas should also remain well-ventilated to ensure the virus does not linger.

Hantavirus is not uncommon in San Diego County’s rural and undeveloped areas, but residents can avoid exposure by keeping rodents out of their homes, sheds and garages, according to Vector Control. Wild mice, in particular, are the virus’ main carriers.

There is no cure or vaccine for hantavirus, which can cause deadly infections. According to the Centers for Disease Control and Prevention, symptoms of infection can include fever, aches in the large muscle groups, dizziness, digestive issues and abdominal pain.

Residents can prevent exposure to hantavirus by sealing holes larger than a dime and quickly disposing of rodent debris in homes and adjacent structures.

The county’s Department of Environmental Health can be reached at 858-694-2888 for more information about avoiding hantavirus exposure and infection. In addition, residents can find more information on the virus on the [San Diego County website](#).

# San Diego IPSSA Continuing Education Committee

Don't forget ALL IPSSA members must attend approved classes to receive a minimum of 10 credits before the end of this year 12/31/2019.

This is the list of members who have turned in their completed forms so far this year.

Allard, Bret	Fleming, Mark	Mediate, Perry
Castaldi, Phillip	Gibson, Robert	Middledorf, Mark
Chavez, Fernando	Hale, Ernie	Morketter, James
Childs, Kenny	Hayes, Richard	Smith, Michael
Conradi, Geoff	Heang, Tea	Stevens, Joshua
Curran, Mark	Jenkins, Clint	Sweeney, Tom
Davis, Brian	Lerma, Joe	Weaver, Rodger
Dirkse, Ken	McReynolds, Stephan	Wehrly, Terry

Members not turning in their forms face a Fine or Expulsion

## Attention San Diego Chapter IPSSA Members

Effective April 1<sup>st</sup> 2019 SCP & Superior Pool Products will no longer provide all the Chapter invoices for Pentair & Raypak purchases at the end of the year.

From now on when you make a purchase of a Pentair (Pump, Filter, Heater, Control System, Cleaner or Salt System) or Raypak (Heater) you will need to ask the Counterperson to make a copy of the invoice & put it in the S.D. IPSSA Chapter Manufacturers Rebate folder that they have.

**Or**

**Just Bring Your Pentair or Raypak Invoices To The  
Sept. or Oct. Meeting**

This Does Not Apply to Purchases at PWP or PEP

Any Questions Contact

Jon McArthur 619 672-3760 Or

John Baldwin 858 354-7946

San Diego IPSSA Manufacturers Rebate Co-Chairs

DATE	EVENT	TIME	VENUE	NOTES
<b>2019/2020</b>				
Nov. 20, 2019	General Meeting	7pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement
Dec. 14, 2019	Holiday party/Installation Dinner	6pm	Doubletree Mission Valley	Don't miss - Dinner, fun and prizes.
Jan. 25, 2020	Region 7 Table Top Show/Seminars	8a-4p	Town & Country Resort Convention Center	Attendance Satisfies Meeting Requirement

### **October 16, 2019 General meeting**

- CTO: 7:20
- Pledge recital
- Secretary report: Rauscher requested questions or corrections to October board meeting minutes, minutes were approved as is
- Treasurer report: Bauer "we are doing well financially", there were no questions about September's Treasury report
- Vice president Haynes called for chapter supporters to present their introduction. He mentioned a new potential supporter, thanked our supporters for their generous donations and expressed the importance of their role in our industry and our association
- Entertainment committee: Austin Gardiner provided information about December 14th Christmas dinner party
- Morketter reminded about the blood drive this Saturday
- Miller motioned to make McArthur honorary member, Lucas seconded, motion passed unanimously
- Bauer read qualifications for the BK Taylor award and announced the chapter nominee George Ludwig
- Haynes announced Blue Moon Pools and American Home Butler for vote on the David Courey Award
- Lobe motioned Chavez for next secretary, Miller second, motion passed
- Gardiner motioned Roberts for VP next year. Rauscher seconded, motion passed
- Rauscher motioned Bauer continue as the chapter's Treasurer, Haynes seconded, motion passed
- Mark Curran was nominated for President and Morketter offered add his name to the ballot. Curran elected as new president.
- \$820 was raised for the swim fund
- McArthur reminded about continuing education forms. He talked about having a member swap meet at superior El Cajon in November. Reminded about bringing in Pentair and Raypack products invoices for rebate rewards. Tabletop show will be at the Town and Country in Mission Valley
- Harris pointed out free material for members to take home. Saturday February 8 will be IPSSA leadership conference.
- Mirelez wins \$100 door prize
- Martin wins \$25
- Nearly everyone in attendance won valuable prizes

Meeting adjourned 9:10 pm

### **November 6, 2019 Board Meeting - CTO: 7:06pm**

Members present: Bauer, Haynes, Harris, Rauscher, Morketter

- Morketter mentioned he spoke with McArthur about swap meet
- Morketter motioned up to \$300 towards cost incurred by Bill Peck swap meet. Bauer seconded motion passed unanimously
- Morketter and Bauer discussed the Christmas party contract with Double Tree
- Morketter asked Haynes about any new prospects
- Morketter asked Bauer if there were any financial issues to discuss
- Morketter presented PEP education rewards report
- Harris ordered shirts for the oncoming board
- Bauer asked Haynes if all supporters are paid up
- Meeting adjourned 8:43



# San Diego Chapter Financial Report – October 2019

## General Fund

INCOME		EXPENSES	
BEGINNING BALANCE	\$12,923.62		
Dues Collected by IPSSA	1,290.00		
		\$25.00 Raffle	25.00
Swim Fund Donations	820.00	\$50.00 Rollover Raffle	100.00
		Board Meeting	289.79
From Ed. for Standing Rules Mtg.	146.00	General Meeting (Admiral Baker)	1,725.70
		Legal & Professional	100.00
		Member Directory Photographer	400.00
<b>TOTAL INCOME</b>	<b>\$2,256.00</b>	<b>TOTAL EXPENSES</b>	<b>\$2,640.49</b>
		ACCOUNT BALANCE	\$12,539.13

## Education Fund

INCOME		EXPENSES	
BEGINNING BALANCE	\$40,810.30	Standing Rules Meeting	\$146.00
		Education Reimbursement	\$1,000.00
<b>Total Income</b>		<b>Total Expenses</b>	<b>\$1,146.00</b>
		ACCOUNT BALANCE	\$39,664.30

Swim Fund Balance	820.00		

# IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

November 20, 2019 7pm

## Education Reimbursements -

- Classes 100% class/show cost.
- Outside SD County 100% class/show cost+\$250 for expenses.
- Outside So Cal 100% class/show cost+ \$400 for expenses.
- Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

**Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.**

**\*Applications on Chapter Website along with rules on Employee member reimbursement (application by member and reimbursement paid to Member**

## *Attention Members:*

*10 points are required by the end of 2019. See notice in Skimmer.*

Hayward Class Nov. 21. 1pm to 7pm  
at Four Points Aero Drive

Questions on Manufacture Rebate  
Program - Call our Co Chairs

Jon McArthur 619-672-3760

John Baldwin 858-354-7946

## Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck  
Thanks, Bill for  
your work and  
expertise.  
Rest in Peace



Ron Magnant  
Spas & Hot Tubs  
Water Chemistry  
619-804-1759



Jon McArthur  
Acid Wash, Plaster  
Problems and Motors  
619-672-3760



Gary Sevigny  
Heaters, Lights &  
Plumbing  
858-486-9220

# NEXT LEVEL TRAINING

JOIN US

**January 14th & 15th, 2020**  
**Carlsbad, CA**

## Day 1 (Full Day Class)

In-Depth Product Training

### iAqualink™ Installation

This workshop will provide you with the necessary expertise to add automation to pools with instruction on proper sizing & selection, high & low voltage wiring, and in-field networking solutions.

### Variable-Speed Pumps

We'll familiarize you with the upcoming compliance requirements and provide instructions and demonstrations on how our NEW variable-speed pump features will assist in meeting and exceeding the new standards.

To acquire CEU credits, Day 1 workshops require a passing test grade of 80% or higher.



## DAY 2 (Full Day Class)

Advanced Hands-On Heating

### JXi™ Heaters

Receive hands-on training for the Jandy® JXi™ heater lineup under the guidance of our skilled instructors. Experienced service technicians are invited to learn and perform diagnostic troubleshooting and repair procedures simulating real-world scenarios via tactile methods.

### Additional Heating Content

Product workshops, such as Hi-E2®, JE Heat Pump or Grand Effects® will be offered according to each specific market.

Due to the nature of this hands-on workshop, written testing is not required for CEU credits.

**TIMES:** 7:30am – 5pm with 60-minute lunch & two 15-minute breaks (8 classroom hours)

Check Us Out at  
[ZodiacAcademy.com/GetTrained](https://www.ZodiacAcademy.com/GetTrained)

# WE'RE QUITTING THE INTERNET

**WHEN YOU'RE STRONG,  
WE'RE ALL STRONG.**

We're all in this together. That's why we're making the bold move to prohibit the sale of ALL Jandy® equipment online.

**/// ARE YOU JANDY STRONG?**  
JANDY.COM/STRONG



**ALL JANDY EQUIPMENT  
PROHIBITED FROM SALE ONLINE**

**NO WARRANTY  
IF PURCHASED ONLINE**

**PRO INSTALL AND/OR  
SERVICE REQUIRED**

**Jandy®**

# THE ENFORCEMENT STARTS NOW.

EFFECTIVE JANUARY 1, 2019, WE'RE TAKING ALL JANDY EQUIPMENT OFF THE INTERNET. IT WON'T BE EASY, BUT SOMETIMES IT'S THE HARD THINGS THAT ARE MOST WORTH DOING.



1. We are prohibiting the online sale of **ALL Jandy equipment**.
2. We will **not provide a Manufacturer's Warranty** on Jandy equipment purchased online.
3. We are actively **promoting pool professionals and making it easier for consumers to find them** for their equipment purchase, installation and service needs.
4. We are **monitoring the Internet 24/7** and pool pros can report policy violations at [enforcement@zodiac.com](mailto:enforcement@zodiac.com)
5. We reserve the right to **refuse to sell Jandy equipment to any distributor or dealer in violation** of our policy.

YOU CAN REPORT VIOLATIONS TO:  
[enforcement@zodiac.com](mailto:enforcement@zodiac.com)

Jandy.com | 1.800.822.7933

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**ARE YOU JANDY STRONG?**  
[JANDY.COM/STRONG](http://JANDY.COM/STRONG)



TRAINING SEASON  
2019 · 2020

## PRODUCT TRAINING SEMINAR

# TEMECULA

Come join the Pentair Training team and your favorite Pentair representatives for an extraordinary learning event! This two-day workshop will offer many courses, which may include: advanced Automation, Hands-on Heater Troubleshooting, Pentair Lighting, Automated Chemical Controls, SuperFlo and IntelliFlo VSF Pumps, our new Hybrid Heater, E-Tools and general education courses like Hydraulics and Electricity.

**THE BEST PART:** You choose the courses you wish to take! All courses are electives and you create your own schedule once you sign in on our website!

**PRIZES:** In addition to this exciting new format, there will be drawings for BIG prizes many times during this two-day event! We're talking BIG TVs, electronics, gadgets, in addition to Pentair pool equipment!

### REGISTRATION

**Online registration is REQUIRED.** Register now at [www.pentairtraining.com](http://www.pentairtraining.com) to reserve your seat.

HURRY! Class sizes are limited.

### EVENT INFORMATION

**COST** .....\$149.00 (credit card or PIP points)

**WHERE** ....Pechanga Resort & Casino

**WHEN** .....February 26-27, 2020

7:00a - Registration

7:30a - Continental breakfast

8:00a-5:00p - Training sessions

**LUNCH WILL BE PROVIDED**

### SPECIAL HOTEL DISCOUNT

Pentair has secured a special discounted rate at Pechanga Resort & Casino:

**Rooms must be reserved before 1/25/20**

2/24 - 2/27 **\$159.00**  
(each night)

### RESERVATIONS

#### Pechanga Resort & Casino

45000 Pechanga Parkway • Temecula, CA  
888-732-4264

- Call **888-732-4264**
- Identify with: **Pentair Aquatic Systems**
- Book code: **7198523**

...or **book online**



**QUESTIONS?** Call 1-888-755-7946

# WELCOME

to the **PRODUCT TRAINING SEMINAR**

## TEMECULA

February 26-27, 2020



## SESSION INFORMATION

### ADVANCED AUTOMATION TROUBLESHOOTING

Come and learn about Pentair's automations systems. We will cover programming and will answer all of those tough questions that arise in unique situations. We will address how to properly wire and install our automation systems. We will also address the issues associated with improper installations and answer common questions that arise with all of our systems.

### APPS AND DIGITAL TOOLS

Digital Media: Many resources are available to you through digital media for the swimming pool industry. This class will identify and teach you how to use many of these tools from Pentair and other resources. Bring your iPhone, your iPad, or your droid. Let's put them to work for us. You will learn apps such as how to diagnose a heater, how much salt to add when salt is needed in a pool, or just looking up information about a product.

### APSP STANDARDS AND COMPLIANCE

Learn how to build new and renovate existing pools and comply with national standards 5,7,15 and 16. Failing to meet or exceed these national standards could place you or your company in harms way, or even worse - a loss of life!

### AUTOMATION OVERVIEW WITH SYSTEM SELECTION

We have an automated controller for any application! This course will cover the features of each of Pentair's Automation offering and the selection of the right controller for each application.

### BIOSHIELD

In the BioShield UV Class, we will discuss the Features, Benefits, Installation, and Troubleshooting of this new secondary sanitization system. Included in the discussion will be how UV works, and why the BioShield System is an effective option when choosing a non-chemical sanitizer.

### BUSINESS BUILDING OPPORTUNITIES

This class will provide students forum discussion on ways to build their business. Will include discussion of using social media to their benefit and provide share success stories for business growth.

### CHEMISTRY FOR THE SERVICE PROFESSIONAL

This class will provide students with water chemistry discussion and start up information. Will include how balance issues affect the equipment and surface.

### COMMERCIAL PRODUCTS

Learn about Pentair's full line of commercial products like filters, pumps, chemical controllers, AccuDrive, handicap lifts, heaters, maintenance equipment

### EASYTOUCH HANDS-ON PROGRAMMING

Installation of our most popular control system will be covered as well as hands on programming with trainers. Learn how to get the most out of Variable Speed pumps, Colored Lighting, Water Features, and different heat sources including solar.

### ELECTRICITY FOR THE SERVICE PROFESSIONAL/WIRING EASYTOUCH

Understanding the basics of Electricity is foundational for installing and troubleshooting swimming pool equipment. This course will teach you about how electricity travels, the different types of electricity and how to test it. You will also learn about electrical safety and the National Electric Code. Student will learn how to wire a complete EasyTouch panel - HANDS ON!

### ETI HIGH EFFICIENCY HEATER

This course is designed to get you acquainted with the ETI™ 400 Heater, Pentair's newest high efficiency heater. The heater provides excellent flexibility for installation with fully sealed Category IV direct air venting that does not require large room openings for combustion, has Titan Tough Direct-Fire Titanium Heat Exchanger to stand up to the harshest water conditions. Learn additional advantages by attending this course.

### HYDRAULICS FOR THE SERVICE PROFESSIONAL

The study of Hydraulics is the foundation of the pool industry. Understanding the flow of water through a circulation system can help to avoid problems, create a safe swimming environment will help you to properly diagnose and troubleshoot many situations. Students will learn how to calculate gallons, understand flow characteristics of the plumbing, learn how resistance effects flow and to lay out and design an efficient and safe system. How to reduce existing HIGH TDH and how to get the most out of Variable Speed pumps.

### INTELLICENTER

This class will discuss the newest Automation Platform from Pentair. It will be an overview on the IntelliCenter plus hands on programming for the new unit.

### INTELLICHEM

Understand basic water chemistry and learn how chemical automation can help to maintain proper levels in a pool or spa when you are not there. Learn how to setup and program the IntelliChem chemical controller for control of PH and ORP (sanitizer). This course will help you understand how chemical automation works, how to maintain a system and how to troubleshoot a problem.

### INTELLICHLOR/ICHLOR TROUBLESHOOTING

This course will help you understand how the IntelliChlor/iChlor works, how to maintain a system and how to troubleshoot a problem.

### INTELLICONNECT

This course will discuss the newly released retrofit specific Automated Controllers. The Controller is supported by it's own phone app and is specifically designed to upgrade existing pool systems to automation.

### INTELLIFLO VSF HANDS-ON PROGRAMMING

This course will cover the advantages of Pentair's most popular pump - The IntelliFlo VSF and the SuperFlo. Students will learn how to choose the right pump for each application, properly install these pumps and how to set up and program for maximum efficiency. And will also have Hands-on training with the VSF Drive.

### INTELLIFLO/SUPERFLO OVERVIEW AND TEAR DOWN WITH SEAL REPLACEMENT

This class will teach students how to troubleshoot both pumps, low voltage Com wiring as well as how to disassemble the pumps and replace the shaft seal

### LIGHTING W/ ILLUMINATED WATER FEATURES

Learn about Pentair's exciting line of Lighting. You will learn about the different lighting systems that Pentair offers as well as how to properly install and set up our lights to maximize color lighting effects

### MASTERTEMP/MAX-E-THERM HANDS-ON TEAR DOWN

This is a hands-on, stand in front of a heater class. You will learn how use electrical testers and manometers to diagnosis and troubleshoot a heater. Also learn proper placement, installation, and venting, and what is necessary for proper combustion. Also learn how to put the app "Tech Smart" on your smart phone, the step by step troubleshooting guide.

### MASTERTEMP/MAX-E-THERM OVERVIEW

Learn how to properly install and set up Pentair's most popular heaters - the MasterTemp, Max-E-Therm, ETI and Hybrid. Come and learn how to install and operate these heaters

### REBEL TEAR DOWN/CLEANER OVERVIEW

Come and learn about the Rebel Cleaners. You will learn how tear down and troubleshoot the Rebel cleaner.

### SANITIZER DISCUSSION - SALT/UV/INTELLICHEM

This class will provide students with an open forum discussion about pros and cons of salt systems, UV, ozone, automatic feed systems. Will assist clients with understanding how to sell a full understanding of the different systems

### SCREENLOGIC

Pentair's ScreenLogic System gives the user the ability to turn on and off various functions from a mobile device, tablet or computer. Learn proper installation, best practices, and troubleshooting techniques.

### TURNING OPPORTUNITIES INTO CASH

Come join us in learning how to "Turn Opportunity into Cash"! This new course is being offered to show attendees how to look for the many upgrade opportunities in the customer's backyard and how to sell those upgrades. Targeted for the service pro, we will demonstrate tools to help you sell and bring more profit to your bottom line.

### ULTRATEMP OVERVIEW AND BENEFITS

In this class we discuss proper placement, plumbing, and wiring of the UltraTemp heat pumps and using them with automation. Troubleshoot and understand the fault codes.

### ULTRATEMP HEAT PUMP AND HYBRID

In this class we discuss proper placement, plumbing, and wiring of the UltraTemp heat pumps and using them with automation. Troubleshoot and understand the fault codes. The NEW Hybrid (an UltraTemp Heat Pump and an ETI Heater in the same box) will be reviewed.

### WATER FEATURES DESIGN

The topics of discussion will include the design and construction of the feature, flow rates and basin/surge tank sizing to allow for proper performance and allow for the desired visual effect to be achieved.

SEMINAR SCHEDULE

	Fox	Road Runner	Rabbit	Coyote	Red Tailed Hawk	Bear	Ballroom A/B
<b>DAY ONE</b>							
7:00 - 8:00	WELCOME - ORIENTATION						
8:00 - 9:45	MASTERTEMP/MAX-E-THERM OVERVIEW	APPS AND DIGITAL TOOLS	ELECTRICITY FOR THE SERVICE PROFESSIONAL / EASYTOUCH WIRING	LIGHTING WITH ILLUMINATED WATER FEATURES	INTELLICENTER	EASYTOUCH HANDS-ON PROGRAMMING	INTELLICHLOR/ICHLOR TROUBLESHOOTING
9:45 - 10:15	BREAK			BREAK		BREAK	
10:15 - 12:00	ULTRATEMP HEAT PUMP/HYBRID OVERVIEW	TURNING OPPORTUNITIES INTO CASH		INTELICHEM	INTELLICONNECT	INTELLIFLO VSF HANDS-ON PROGRAMMING	CHEMISTRY FOR THE SERVICE PROFESSIONAL
12:00 - 1:00	LUNCH		LUNCH		LUNCH		
1:00 - 2:45	MASTERTEMP/MAX-E-THERM HANDS-ON TEAR DOWN	BUSINESS BUILDING OPPORTUNITIES	INTELLIFLO/SUPERFLO OVERVIEW AND TEAR DOWN WITH SEAL REPLACEMENT	SCREENLOGIC	INTELLICENTER	SPANISH CLASS	APSP COMPLIANCE
2:45 - 3:15	BREAK		BREAK		BREAK		
3:15 - 5:00	MASTERTEMP/MAX-E-THERM HANDS-ON TEAR DOWN	SANITIZER DISCUSSION - SALT/UV/INTELICHEM	ETI HIGH EFFICIENCY HEATER OVERVIEW AND Q&A	BIOSHIELD	REBEL TEAR DOWN/CLEANER OVERVIEW	ADVANCED AUTOMATION TROUBLESHOOTING	ULTRATEMP OVERVIEW AND BENEFITS
5:00	DAY 1 CLOSING						
<b>DAY TWO</b>							
7:00 - 8:00	WELCOME - ORIENTATION						
8:00 - 9:45	ETI HIGH EFFICIENCY HEATER OVERVIEW AND Q&A	APPS AND DIGITAL TOOLS	ELECTRICITY FOR THE SERVICE PROFESSIONAL / EASYTOUCH WIRING	AUTOMATION OVERVIEW WITH SYSTEM SELECTION	INTELLICENTER	EASYTOUCH HANDS-ON PROGRAMMING	INTELLICHLOR/ICHLOR TROUBLESHOOTING
9:45 - 10:15	BREAK			BREAK		BREAK	
10:15 - 12:00	MASTERTEMP/MAX-E-THERM HANDS-ON TEAR DOWN	TURNING OPPORTUNITIES INTO CASH		SCREENLOGIC	INTELLICENTER	INTELLIFLO VSF HANDS-ON PROGRAMMING	HYDRAULICS FOR THE SERVICE PROFESSIONAL
12:00 - 1:00	LUNCH		LUNCH		LUNCH		
1:00 - 2:45	MASTERTEMP/MAX-E-THERM HANDS-ON TEAR DOWN	BUSINESS BUILDING OPPORTUNITIES	ULTRATEMP OVERVIEW AND BENEFITS	SCREENLOGIC	INTELLICONNECT	SPANISH CLASS	WATER FEATURES DESIGN
2:45 - 3:15	BREAK		BREAK		BREAK		
3:15 - 5:00	MASTERTEMP/MAX-E-THERM HANDS-ON TEAR DOWN	SANITIZER DISCUSSION - SALT/UV/INTELICHEM	COMMERCIAL PRODUCTS	INTELICHEM	REBEL TEAR DOWN/CLEANER OVERVIEW	ADVANCED AUTOMATION TROUBLESHOOTING	
5:00	DAY 2 CLOSING						

**CONTINUING EDUCATION  
REIMBURSEMENT APPLICATION FORM  
SAN DIEGO IPSSA**

Date \_\_\_\_\_

Regular Member Name: \_\_\_\_\_

Employee Member Name or N/A: \_\_\_\_\_

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_

Course/Seminar/Program \_\_\_\_\_

C/S/P Date: \_\_\_\_\_ Location: \_\_\_\_\_

C/S/P Cost\*: \_\_\_\_\_ Out of Town Reimb\*\*: \_\_\_\_\_ TOTAL Request: \_\_\_\_\_

Regular Member Signature: \_\_\_\_\_

\* 100% reimbursement on Course/Seminar/Program (C/S/P) cost

\*\* Travel reimbursement: \$250 for SoCal (Outside SD County), \$400 (Outside SoCal)

NOTE: \$1200 maximum per year for each Regular Member

\$600 maximum per year for each Employee Member and not to exceed \$1,200 per year for All Employees of a Regular Member

Regular Member must provide proof of attendance and proof of course payment

One application per person/per Course/Seminar/Program

**Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Regular and Employee members must be on current roster and in good standing.**

**Submit to Education Committee Chair:**

Jon Mc Arthur  
7564 Seneca Pl.  
San Diego CA 91941  
Ph# 619-672-3760  
Email: hikerjmm@aol.com

# Chapter Supporter Evaluation

Member Name: \_\_\_\_\_ Date \_\_\_\_\_

Chapter Supporter: \_\_\_\_\_

Job Start Date \_\_\_\_\_ Date of Job Completion \_\_\_\_\_

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: \_\_\_\_\_  
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Negative Feedback: \_\_\_\_\_  
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\_\_\_\_\_

Please return this form to Vice President

PLACE YOUR  
AD  
HERE!

**SPECIAL !!!**

ADVERTISE THE REST OF THE YEAR FOR JUST  
THE PRICE OF 9 MONTHS

\$225 VS. \$300

OR

\$25/MONTH

YOUR CHOICE

TAKE ADVANTAGE NOW WHILE YOU CAN

**BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: \_\_\_\_\_**

Name: \_\_\_\_\_ Spouse: \_\_\_\_\_ H.Phone:( ) \_\_\_\_\_

H. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Company Name: \_\_\_\_\_ E-Mail: \_\_\_\_\_

B. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

B.Phone:( ) \_\_\_\_\_ Pager:( ) \_\_\_\_\_ Cellular:( ) \_\_\_\_\_

**NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)**

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

**SIGNATURE REQUIRED** \_\_\_\_\_ **DATE** \_\_\_\_\_

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**San Diego Chapter  
Independent Pool & Spa  
Service Association  
PO BOX 600862  
San Diego CA 92160-0862  
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**



**Next General Meeting  
November 20, 2019 – 7 p.m.  
Admiral Baker Clubhouse  
2400 Admiral Baker Dr  
Off Friars Rd east of I-15**



**General Meeting**

**November General Meeting**

**11/20/19 – 7pm**

**“Tricks of the Trade”**

**Presentations and Discussions**

**Bring your Ideas**

**Bill Peck Memorial Swap Meet**

**Sat 11/23/19, 8am to 12 noon**

**Superior Pool Products El Cajon**

**Info Jon McArthur 619-672-3760**

**Annual Holiday Party/Installation**

**Dinner Sat. Dec. 14 6pm**

**Doubletree Hotel Circle**

**[Click here for Evite Info & RSVP](#)**