



NEXT GENERAL MEETING

AUGUST 21, 2019

7PM

ADMIRAL BAKER CLUBHOUSE

2400 ADMIRAL BAKER RD

SAN DIEGO 92120

The Skimmer

SEPTEMBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2019

September General Meeting – 9/18/19 – 7pm

Speaker: John Ford of Lifesaver Pool Fence

We will vote on BK Taylor and David Courey Awards

5pm – Discussion of Standing Rules Update

President's Message

As always I'm hoping to see many of you at our September general meeting on the 18th. John Ford from Lifesaver Pool Fence will be our guest speaker. He will give a presentation on pool safety as well as talk about the products and services he can offer to us.

Before the general meeting, if you are able to attend, Jon McArthur will be hosting an informal meeting to discuss updates to our standing rules. This meeting will start at 5 PM in the bar at Admiral Baker. All members are encouraged to attend. Do we have a current and up-to-date email address for you? We want to make sure that critical information is communicated to you. Email is one of the most efficient and effective ways to do this.

If you have a nominee for either the BK Taylor or David Courey award please fill out the applicable form and bring it to the meeting on September 18.

We need candidates for the new board!! We need candidates for the new board!! It's an issue so important I had to write it twice! Seriously though, if you have thought about serving the chapter as a board member here is your chance. We need candidates for each position: President, Vice-President, Treasurer, and Secretary. Please contact Phil Gardiner, Mark Middledorf, or contact me directly with any questions.

We're offering a different prize for the education quiz this month. The winning entry will receive a Multi-Tork set useful for quickly opening filter lids and Sta-Rite pump gaskets.

Finally, I want to remind all of you that our October general meeting is mandatory for all members. We will be electing next year's board at this meeting so we need everyone there to vote. If you miss this meeting you face a fine of \$100. Please make sure you are there!

James Morketter

(619) 708-4972-call or text

elcerritopool@yahoo.com

San Diego Chapter President

The Board 2018-2019



James Morketter
President



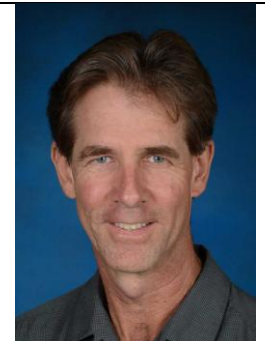
Adam Haynes
Vice President



Jim Bauer
Treasurer



Seth Rauscher
Secretary



Michael Harris
Past President
Regional Director

Board of Officers

President	James Morkett	619-708-4972	elcerritopool@yahoo.com
Vice President	Adam Haynes	619-247-3641	alohapoolnsa@gmail.com
Treasurer	Jim Bauer	619-997-7710	bjjimbo48@gmail.com
Secretary	Seth Rauscher	619-254-3519	sethrauscher691@yahoo.com
Past President	Michael Harris	619-395-6700	barrowpoolssd@gmail.com

Committee Representatives

Sick Leave	Joseph Lerma	619-917-6971	New Members	Michael Harris	619-395-6700
	Paul Grimes	619-518-4983		Austin Gardiner	619-277-5359
	Ron Baker	619-540-2275			
Continuing Education	Jon McArthur	619-672-3760	Manuf. Rebate	Jon McArthur	619-672-3760
				John Baldwin	858-354-7946

**Entertainment/
Recognition** **Open**

Product Testing **Patrick Farrior** **619-465-9545**
 Dale Eppard **858-571-1177**

Drowning Prevention **James Morketter** **619-708-4972**

Blood Drive **Adam Haynes** **619-247-3641**

Website **Paul Grimes** **619-518-4983**

Region7 Director **Michael Harris** **619-395-6700**

IPSSA Corporate	888-360-9505
Info. Rose Smoot	888-368-0432 FAX
PO Box 3367 Rocklin CA 95677 info@ipssa.com	
Billing - Cramer & Associates	
PO BOX 1617	888-391-6012
Rocklin CA 95677	888-391-6203FAX
	melody@cramercpa.com
Arrow Insurance	800-833-3433, Fax (805)955-9535
Ray Arousty	ray.arouesty@hubinternational.com
2393 Townsgate Rd#101 Westlake Village CA 91361	

Freedom Solar Energy is proud to be a San Diego IPSSA Chapter supporter and to have earned your loyalty over the years. We offer you the best in Solar Pool Heating, & serve your clients with a maintenance free guarantee for the lifetime of our product!



Freedom Solar Energy®

We have an amazing referral program for referring your clients solar needs! Your first referral is \$500!

That's right, any sold installation you refer gets you \$500 your first one! Any additional product after that gets you 5% commission on the sale, or \$300 – whichever is greater~.

Also, we offer service to any existing system and will give you a \$25 gas card for every 3 service referrals you send our way! Our technicians will provide you professional, timely and efficient support for all your clients solar needs! Contact us at 760-806-FREE for more information!

We Take Pride in Giving the Power Back to You and Your Home.

Thank you, Kristal Cavender The1solargal Freedom Solar Energy, Inc.
 Kristal@freedomsolarenergy.net - 760.214.5830:Cell - 760.806.FREE:Office -
www.freedomsolarenergy.us

IPSSA San Diego – Chapter Supporters (Updated 7/16/19) *Local Representative

Eric Dominguez	Abcana Industries - www.abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell ericd@abcanaindustries.com
Sheila Shaffer	Alpha Water Systems. Distribution of Pool Supplies, Chemicals and Equipment	562-408-6447 Sheila.alphawater@gmail.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-737 9 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, Inc. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair –	619-233-5325 Office 858-525-371 1 Cell leakhelp@gmail.com
Lupe Mariscal	Blue Moon Pools, Inc. - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 lupe@bluemoonpool.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o- seal	619-260-1896 rruf@san.rr.com
Joseph S. Erle	C3 Risk & Insurance - www.c3insurance.com Workman’s Comp, Liability Insurance, Health Insurance, Home & Auto Insurance. Business Auto	619-233-8000X151 Joe@c3insurance.com
Brian Moncrief	Concrete and Stain Restoration - Removal of Stains from Concrete Surfaces	858-449-9126 sdlancrafters@att.net
Todd Wilson	Easy Care Products – www.mcgrayel.com Swimming Pool Chemicals	909-973-3824, 800-289-7660 twilson@easycarewater.com
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcretecoatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Justin Sharp	Flex Solar – flexpoolsolar.com Specializing exclusively in Pool Solar, Service and Repairs	619-980-6158 Justin.sharp@flexpoolsolar.com
Kristal Cavender	Freedom Solar Energy - freedomsolarenergy.us Solar Electric & Battery Integration, Solar Pool Heating, Domestic Hot Water, Security Installations & Services	760-806-3733 Kristal@freedomsolarenergy.net
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerremodel.com Quality Plastering/Remodel since 1969	619-593-8880 tomc@gardnerpoolplastering.com
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-189 4 Cell gil@lifedeck.com
John Ford	Lifesaver San Diego – www.poolfencesandiego.com Quality Pool Safety Fencing	619-554-2002 j.ford@poolfence.com

IPSSA San Diego – Chapter Supporters (Updated 7/16/19) *Local Representative

Liza Leas	L & L Lines, Inc. – w www.llines.com Liquid SandBlast Products - Tile Cleaner & Tile Sealer	602-705-9240 Cell 602-354-4245 Fax heatpumpgirl@aol.com
Regina Rakowski	RMR consulting, LLC. www.rmrconsulting.org Ramuc Specialty Pool Coatings www.ramucpoolpaint.com	760-828-6169 cell regina@rmrconsulting.org
John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com
Don Wall	The Pool Doctor, Inc. - www.sdpooldoctor.com Remodeling, New Pools, Replastering	619-445-4977 donwall@sdpooldoctor.com
Reid Mirvis	Pool Surfacing 2000 - www.poolsurfacing2000.com Fiberglass and Fleckstone Specialist	619-590-1420 reid@poolsurfacing2000.com
Ray Johnson	Ray's H2O Purification Systems – Osmosis treatment to remove solids from pools and spas	619-772-7220 rjc123@yahoo.com
Roark Griffin	S. D. Pool Tile Cleaning – www.sdpooltilecleaning.com Pool Tile Cleaning	760-721-3037 roark@sdpooltilecleaning.com
Joy Hartwell	SolarTech - www.solartechonline.com Solar Pool, Solar Energy, Energy Storage	619-672-8247 619-743-9193 joy@solartechonline.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox.net
Travis Schonleber	Thornburg Enterprises – thornburgenterprises.com Manufacturers Sales Representative for Pool Products	808-383-8973 Travis.schonleber@gmail.com
Jeff Henneforth	Triton Water Renewal – www.tritonwaterrenewal.com Water Filtration by Reverse Osmosis	858-888-6565 jeff@tritonwaterrenewal.com
Kevin Wallace	Underwater Unlimited - underwaterunlimited@yahoo.com Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell
Daniel Nicholas	Zodiac Pool Systems, Inc. - www.zodiacpoolsystems.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 Daniel.nicholas@zodiac.com

DATE	EVENT	TIME	VENUE	NOTES
2019				
Sep. 18, 2019	General Meeting	7pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement
Oct. 16, 2019	General Meeting (Mandatory)	7pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement
Oct. 19, 2019 Saturday	Chapter "Tools of the Trade" Blood Drive	8am	Lemon Grove Cafe	Please join us for a chapter supported breakfast, discussion and blood donation

August 21, 2019 General meeting

- July board Minutes were approved
- Good shape financially
- Phil Gardiner won tabs Alpha Water
- Terry Wehrly won 5 cases chlorine from Alpha Water
- Perry Mediate won 5 cases of chlorine
- Nichol won a Barracuda G3 cleaner donated by Zodiac
- Jim Dianna won \$100 credit at Chula Vista Superior
- Chavez won \$50 door prize
- Roberts won \$25 door prize
- Ron Baker won Padre tickets
- Morketter spoke about sick leave coverage and the upcoming blood drive
- Morketter spoke about our need for new board and committee members
- Morketter requested consideration for nominees of the BK TAYLOR and David Courey awards
- Phil Gardiner and Middeldorf acknowledged as electoral committee to find new board members
- Sick leave, Brett Allard plans to return September 9
- McArthur spoke about education funds available for members
- McArthur spoke about upcoming table top and board member renewals
- Austin Gardiner mentioned a new member is finishing the membership process

September 4, 2019 Board Meeting - CTO: 7:01pm

Members present: Rauscher, Morketter, Harris, McArthur

- Morketter mentioned that McArthur was here to discuss standing rules changes
- McArthur handed out copies of the changes to standing rules with questions and additional ideas for the board to discuss
- Board must meet with Paul Grimes to initiate procedures for committee access on the IPSSA SD website
- Harris motioned a change to the standing rules 7.4; all donations shall come from either the general fund or education fund at board's discretion, Morketter 2nd, motion passed
- Harris motioned we eliminate article 3 section 1.2 from standing rules, Morketter 2nd, motion passed
- Harris will find any needed changes in the membership requirements under article 2 section 1.1
- Anyone interested in attending standing rules meeting at Admiral Baker 5p.m Wednesday September 18th before the general meeting, please come!
- Board decided to continue monthly education quiz prize
- Morketter asked Bauer about financial report
- Meeting adjourned 9:50 PM



IPSSA San Diego Chapter August 2019 Quiz Winning Member gets 2 Padres tickets.

Print the correct answers. Bring the completed quiz to the September 18 meeting. Or, write the correct answer letters on a blank piece of paper with your name **clearly printed**.

1. The San Diego IPSSA Chapter meeting in October is mandatory. (True / False
-

2. What is the name of the award given each year to the top San Diego IPSSA Chapter member and the top San Diego IPSSA Chapter supporter?
-

3. The San Diego IPSSA Chapter meeting in October is important to attend because (Pick best answer):

1. We Elect new Chapter Board Officers
 2. We Vote for Terry Cowles and David Courey award winners
 3. Members who don't attend are fined \$100
 4. All of the above
 5. 1 and 3 only
-

Member Name: _____

IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

Monday, May 14, 2019 7pm

Education Reimbursements -

- Classes 100% class/show cost.
- Outside SD County 100% class/show cost+\$250 for expenses.
- Outside So Cal 100% class/show cost+ \$400 for expenses.
- Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

***Applications on Chapter Website along with rules on Employee member reimbursement (application by member and reimbursement paid to Member**

Attention Members:

10 points are required by the end of 2019. See notice in Skimmer.

Questions on Manufacture Rebate Program - Call our Co Chairs

Jon McArthur 619-672-3760

John Baldwin 858-354-7946

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Thanks, Bill for
your work and
expertise.
Rest in Peace



Ron Magnant
Spas & Hot Tubs
Water Chemistry
619-804-1759



Jon McArthur
Acid Wash, Plaster
Problems and Motors
619-672-3760



Gary Sevigny
Heaters, Lights &
Plumbing
858-486-9220

San Diego IPSSA Continuing Education Committee

Don't forget ALL IPSSA members must attend approved classes to receive a minimum of 10 credits before the end of this year 12/31/2019.

This is the list of members who have turned in their completed forms so far this year.

Allard, Bret	Fleming, Mark	Mediate, Perry
Castaldi, Phillip	Gibson, Robert	Middledorf, Mark
Conradi, Geoff	Hale, Ernie	Moretter, James
Curran, Mark	Hayes, Richard	Stevens, Joshua
Davis, Brian	Heang, Tea	Weaver, Rodger
Dirkse, Ken	McReynolds, Stephan	Wehrly, Terry

Members not turning in their forms face a Fine or Expulsion

Attention San Diego Chapter IPSSA Members

Effective April 1st 2019 SCP & Superior Pool Products will no longer provide all the Chapter invoices for Pentair & Raypak purchases at the end of the year.

From now on when you make a purchase of a Pentair (Pump, Filter, Heater, Control System, Cleaner or Salt System) or Raypak (Heater) you will need to ask the Counterperson to make a copy of the invoice & put it in the S.D. IPSSA Chapter Manufactures Rebate folder that they have.

Or

**Just Bring Your Pentair or Raypak Invoices To The
Sept. or Oct. Meeting**

This Does Not Apply to Purchases at PWP or PEP

Any Questions Contact
Jon McArthur 619 672-3760

Or

John Baldwin 858 354-7946

San Diego IPSSA Manufacturers Rebate Co-Chairs

IPSSA, SAN DIEGO CHAPTER
DAVID COUREY MEMORIAL AWARD

Nomination Form

History: David Courey was a long time Chapter Supporter of the San Diego IPSSA Chapter. David set the standard, a very high standard, for what constituted being a Chapter Supporter. He attended almost every Chapter general meeting. He involved himself in all of the charitable activities that the Chapter participated in; like the MS Walk, the blood drive, IPSSA information booths at a variety of fairs, and donated a large amount of food each year for the summer picnic, then volunteered to cook it.

Award: Since David's passing, the Chapter decided to honor a worthy Chapter Supporter, who exemplifies David's efforts, with the annual David Courey Award. The recipient should have demonstrated over the past year similar involvement with the Chapter following the example set by David. The award winner, should any be nominated, will receive a plaque and a second perpetual plaque will be on display at San Diego Superior. Should multiple Chapter Supporters be nominated, a vote at the mandatory October meeting will decide that year's winner.

Procedure: Each chapter member is eligible to nominate a current Chapter Supporter for this award. In order to nominate a C.S. the form must be filled out. The President just needs to be informed prior to the meeting via phone or e-mail of the intent to nominate (for agenda purposes). No nominations will be taken from the floor unless the form has been filled out and prior notice has been confirmed.

Personal Information:

Nominees Name: _____

Year of becoming Chapter Supporter _____

Criteria: The Chapter Supporter being nominated shall have contributed to the improvement of IPSSA and/or the pool service industry by any or all of the following. Describe nominee's significant contributions below.

1. **Demonstrates professionalism and conducts business ethically.**

2. **Contributes to IPSSA (attends General Meetings, contributes at meetings participates in Chapter Events).**

3. **Assists other service industry members (helps chapter members or other pool service professionals with expertise about his/her products and services: either through hands-on assistance or sharing information).**

Additional comments to support this nomination may be added on additional pages, if needed.

Submitted by: _____ Phone No.(_____)_____

PROTECT. EMPOWER. GROW.

ENHANCEMENTS TO OUR 2020 TRADEGRADE POLICY

It's here! After many months of research and listening to what you wanted, we are excited to share with you our enhanced TradeGrade policy, which focuses on better supporting you, our trade partners. The enhancements to our TradeGrade policy will take effect **October 1, 2019**. Our enhanced TradeGrade policy is a vision for the future, giving you more freedom to safeguard a sustainable business model and aligning you for success now and for years to come.

Because your growth potential and ensuring consumer safety are our top priorities, we're expanding our TradeGrade policy to include more product SKUs and a tougher violation and enforcement policy. Our enhanced TradeGrade policy is robust and will be enforced by a team of TradeGrade experts as well as by 24/7 internet monitoring by third-party sources.

Protect

As an equipment manufacturer, we have a moral obligation to protect pool owners who purchase Pentair products and a professional obligation to ensure your success.

Empower

We are dedicated to giving you the programs, policies and tools required to safeguard a positive customer experience, from Pentair all the way down to the end user.

Grow

How much you grow is ultimately up to you, but you can rest assured knowing that we continue to stand behind our products and values. *"We've Got Your Back. Always Have. Always Will."*

Because we know that it will take time to sell through existing levels of inventory, so we are offering a grace period through March 31, 2020.

Policies at a Glance

PENTAIR TRADEGRADE POLICY	JANDY® TRADE SERIES EXCLUSIVE POLICY	HAYWARD® EXPERT LINE POLICY
All Sta-Rite brand residential inground whole goods AND most Pentair brand residential inground whole goods including all automation, filters, heaters, heat pumps, lights and water features, as well as select automatic pool cleaners, pumps and sanitizers.	Entire Jandy line removed from internet.	Select Hayward SKUs removed from internet in all product categories, including automatic pool cleaners.
1,800+ SKUs removed from the internet.	448+ SKUs removed from the internet.	526+ SKUs removed from the internet.
TradeGrade Product Warranty: Extended warranties on products purchased from AND installed by a pool professional. TradeGrade products purchased online are subject to a 60-day limited warranty.	No warranty provided on products NOT purchased from AND installed by a Zodiac® professional.	Warranty: - Open Line (can be purchased online): One year warranty on parts. - Expert Line (trade only): Three-year warranty (at minimum) on parts and labor when purchased AND installed by a Hayward dealer.

Jandy Trade Series Exclusive & Hayward Expert Line Information from <https://aquamagazine.com/features/brick-and-mortar-relief.html>.
 Pentair TradeGrade Information from <https://www.pentair.com/tradegrade>.

We are so excited to enhance our TradeGrade policy to where we are protecting, empowering and helping you grow! Should you have any questions or need to report a violation, please email tradegrade@pentair.com. Our dedicated team of TradeGrade experts are ready to assist you!



Jandy® and Zodiac® are registered trademarks of Zodiac International, in the United States and/or other countries.
 Hayward® is a registered trademark of Hayward Industries, Inc. in the United States and/or other countries.

TRADEGRADE IN A SNAPSHOT

▶ WHAT PRODUCTS ARE INCLUDED IN THE TRADEGRADE POLICY?

The enhanced TradeGrade policy includes:

1. Pentair brand residential inground whole goods including all automation, all filters, all heaters, all heat pumps, all lights and all water features, as well as select automatic pool cleaners, select pumps and select sanitizers.
2. All Sta-Rite® brand residential inground whole goods.

The full list of TradeGrade products can be found at pentair.com/tradegrade or by speaking with your local representative.

▶ EFFECTIVE DATE: October 1, 2019

▶ HOW WILL THIS POLICY BE MONITORED?

Pentair has a trained team of TradeGrade experts and third-party resources scouring the internet 24/7 for TradeGrade violations. Our guarantee to you is that we will use all resources at our disposal to actively monitor and enforce this policy.

▶ WHAT ARE THE CONSEQUENCES IF THE SAME COMPANY CONTINUES TO VIOLATE THE TRADEGRADE POLICY?

While we hope this will not be the case, we recognize it as a real possibility. A violation(s) could result in consequences, including but not limited to, a reduction in Pentair Partners Incentive Program (PIP) rewards, complete removal from a program and/or revoking the violator's ability to sell Pentair products.

Please visit pentair.com/tradegrade for further policy infraction information.

Pentair reserves the right to add, modify or delete any of these conditions at its sole discretion without notice.

More tools from Pentair:



PENTAIR AFTERMARKET UPSELL TRAINING

Learn how to identify new opportunities and close sales.



PENTAIR PARTNERSHIP WITH HOMEADVISORSM

Pre-qualified prospects make fast online connections to your service offerings.



PENTAIR PARTNERS INCENTIVE PROGRAM

Travel, cash and merchandise rewards for your purchase.



PENTAIR PARTNERS MASTER SERVICE PROGRAM

A tiered incentive program that rewards progress in product training.



PENTAIR UNIVERSITY TRAINING COURSES

Interactive and in-person training for installation, troubleshooting and service.



#PowerofPentair

TRADEGRADE

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NEXT LEVEL TRAINING

JOIN US

January 14th & 15th, 2020
Carlsbad, CA

Day 1 (Full Day Class)

In-Depth Product Training

iAqualink™ Installation

This workshop will provide you with the necessary expertise to add automation to pools with instruction on proper sizing & selection, high & low voltage wiring, and in-field networking solutions.

Variable-Speed Pumps

We'll familiarize you with the upcoming compliance requirements and provide instructions and demonstrations on how our NEW variable-speed pump features will assist in meeting and exceeding the new standards.

To acquire CEU credits, Day 1 workshops require a passing test grade of 80% or higher.



DAY 2 (Full Day Class)

Advanced Hands-On Heating

JXi™ Heaters

Receive hands-on training for the Jandy® JXi™ heater lineup under the guidance of our skilled instructors. Experienced service technicians are invited to learn and perform diagnostic troubleshooting and repair procedures simulating real-world scenarios via tactile methods.

Additional Heating Content

Product workshops, such as Hi-E2®, JE Heat Pump or Grand Effects® will be offered according to each specific market.

Due to the nature of this hands-on workshop, written testing is not required for CEU credits.

TIMES: 7:30am – 5pm with 60-minute lunch & two 15-minute breaks (8 classroom hours)

Check Us Out at
[ZodiacAcademy.com/GetTrained](https://www.ZodiacAcademy.com/GetTrained)

WE'RE QUITTING THE INTERNET

**WHEN YOU'RE STRONG,
WE'RE ALL STRONG.**

We're all in this together. That's why we're making the bold move to prohibit the sale of ALL Jandy® equipment online.

/// ARE YOU JANDY STRONG?
JANDY.COM/STRONG



**ALL JANDY EQUIPMENT
PROHIBITED FROM SALE ONLINE**

**NO WARRANTY
IF PURCHASED ONLINE**

**PRO INSTALL AND/OR
SERVICE REQUIRED**

Jandy®

THE ENFORCEMENT STARTS NOW.

EFFECTIVE JANUARY 1, 2019, WE'RE TAKING ALL JANDY EQUIPMENT OFF THE INTERNET. IT WON'T BE EASY, BUT SOMETIMES IT'S THE HARD THINGS THAT ARE MOST WORTH DOING.



1. We are prohibiting the online sale of **ALL Jandy equipment.**
2. We will **not provide a Manufacturer's Warranty** on Jandy equipment purchased online.
3. We are actively **promoting pool professionals and making it easier for consumers to find them** for their equipment purchase, installation and service needs.
4. We are **monitoring the Internet 24/7** and pool pros can report policy violations at enforcement@zodiac.com
5. We reserve the right to **refuse to sell Jandy equipment to any distributor or dealer in violation** of our policy.

YOU CAN REPORT VIOLATIONS TO:
enforcement@zodiac.com

Jandy.com | 1.800.822.7933

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ARE YOU JANDY STRONG?
JANDY.COM/STRONG

**CONTINUING EDUCATION
REIMBURSEMENT APPLICATION FORM
SAN DIEGO IPSSA**

Date _____

Regular Member Name: _____

Employee Member Name or N/A: _____

Company Name: _____

Company Address: _____

City: _____ Zip: _____

Course/Seminar/Program _____

C/S/P Date: _____ Location: _____

C/S/P Cost*: _____ Out of Town Reimb**: _____ TOTAL Request: _____

Regular Member Signature: _____

* 100% reimbursement on Course/Seminar/Program (C/S/P) cost

** Travel reimbursement: \$250 for SoCal (Outside SD County), \$400 (Outside SoCal)

NOTE: \$1200 maximum per year for each Regular Member

\$600 maximum per year for each Employee Member and not to exceed \$1,200 per year for All Employees of a Regular Member

Regular Member must provide proof of attendance and proof of course payment

One application per person/per Course/Seminar/Program

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Regular and Employee members must be on current roster and in good standing.

Submit to Education Committee Chair:

Jon Mc Arthur
7564 Seneca Pl.
San Diego CA 91941
Ph# 619-672-3760
Email: hikerjmm@aol.com

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____

Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____

Please return this form to Vice President

PLACE YOUR
AD
HERE!

SPECIAL !!!

ADVERTISE THE REST OF THE YEAR FOR JUST
THE PRICE OF 9 MONTHS

\$225 VS. \$300

OR

\$25/MONTH

YOUR CHOICE

TAKE ADVANTAGE NOW WHILE YOU CAN

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ **DATE** _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**



**Next General Meeting
September 18, 2019 – 7 p.m.
Admiral Baker Clubhouse
2400 Admiral Baker Dr
Off Friars Rd east of I-15**



**General Meeting
September 18, 2019 – 7pm
Admiral Baker Clubhouse**

**John Ford of Lifesaver Pool
Fence will speak**

**A Raffle Winner will win tools
(see inside Skimmer)**

**We need your candidates for
BK Taylor and David Courey**

**Awards. Applications in
Skimmer**