



NEXT GENERAL MEETING
 MAY 15, 2019
 ADMIRAL BAKER CLUBHOUSE
 2400 ADMIRAL BAKER RD
 SAN DIEGO 92120

The Skimmer

MAY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2019

May 15, 2018 General Meeting
Speaker will be Kristal from Freedom Solar
Two Free Padres Tickets will be part of our Raffle

President's Message

This month our speaker at the general meeting will be Kristal from Freedom Solar. She will talk about the advantages of promoting solar water heating to our customers. If you have questions about solar, she will be available to give you answers. We will also have a "trick of the trade" presentation from our very own Jim Bauer!

I'm happy to announce that Austin Gardiner and Kyle Lobe are our new Entertainment Committee co-chairs. There are plans in the works to hold a region wide family picnic this year, and Austin and Kyle will represent our chapter in the planning of this event. Details to follow...

How about those Padres eh?? At this month's meeting one lucky winner will receive 2 tickets to an upcoming Padre game at Petco Park! You must be present to win. At future meetings, we will be awarding Padre tickets, but with a catch... We will have a monthly education quiz in the Skimmer. If you answer the questions correctly your name will be put in the raffle

for the tickets. This will be similar to the monthly education quiz published each month in the IPSSAN newsletter.

While we're on the subject of education, don't forget that you need to turn in your completed continuing ed. form to Jon McArthur by the end of this year. Don't risk your membership status by failing to comply with this rule. Also, it's not too late to make sure that you will be able to attend our mandatory October meeting.

On a personal note, I greatly appreciate the kind words of encouragement I've received during my recent health issues. I'll gladly answer any questions you have at the meeting.

See you on May 15!

James Morketter
 (619) 708-4972-call or text
elcerritopool@yahoo.com
 San Diego Chapter President

The Board 2018-2019



James Morketter
 President



Adam Haynes
 Vice President



Jim Bauer
 Treasurer



Seth Rauscher
 Secretary



Michael Harris
 Past President
 Regional Director

Board of Officers

President	James Morkett	619-708-4972	elcerritopool@yahoo.com
Vice President	Adam Haynes	619-247-3641	alohapoolnsa@gmail.com
Treasurer	Jim Bauer	619-997-7710	bjjimbo48@gmail.com
Secretary	Seth Rauscher	619-254-3519	sethrauscher691@yahoo.com
Past President	Michael Harris	619-395-6700	barrowpoolssd@gmail.com

Committee Representatives

Sick Leave	Joseph Lerma	619-917-6971	New Members	Michael Harris	619-395-6700
	Paul Grimes	619-518-4983		Austin Gardiner	619-277-5359
	Ron Baker	619-540-2275			
Continuing Education	Jon McArthur	619-672-3760	Manuf. Rebate	Jon McArthur	619-672-3760
				John Baldwin	858-354-7946

**Entertainment/
Recognition** **Open**

Product Testing **Patrick Farrior** **619-465-9545**
 Dale Eppard **858-571-1177**

Drowning Prevention **James Morketter** **619-708-4972**

Blood Drive **Adam Haynes** **619-247-3641**

Website **Paul Grimes** **619-518-4983**

Region7 Director **Michael Harris** **619-395-6700**

IPSSA Corporate	888-360-9505
Info. Rose Smoot	888-368-0432 FAX
PO Box 3367 Rocklin CA 95677 info@ipssa.com	
Billing - Cramer & Associates	
PO BOX 1617	888-391-6012
Rocklin CA 95677	888-391-6203FAX
	melody@cramercpa.com
Arrow Insurance	800-833-3433, Fax (805)955-9535
Ray Arousty	ray.arouesty@hubinternational.com
2393 Townsgate Rd#101 Westlake Village CA 91361	

Freedom Solar Energy is proud to be a San Diego IPSSA Chapter supporter and to have earned your loyalty over the years. We offer you the best in Solar Pool Heating, & serve your clients with a maintenance free guarantee for the lifetime of our product!



Freedom Solar Energy®

We have an amazing referral program for referring your clients solar needs! Your first referral is \$500!

That's right, any sold installation you refer gets you \$500 your first one! Any additional product after that gets you 5% commission on the sale, or \$300 – whichever is greater~.

Also, we offer service to any existing system and will give you a \$25 gas card for every 3 service referrals you send our way! Our technicians will provide you professional, timely and efficient support for all your clients solar needs! Contact us at 760-806-FREE for more information!

We Take Pride in Giving the Power Back to You and Your Home.

Thank you, Kristal Cavender The1solargal Freedom Solar Energy, Inc.
 Kristal@freedomsolarenergy.net - 760.214.5830:Cell - 760.806.FREE:Office -
www.freedomsolarenergy.us

IPSSA San Diego – Chapter Supporters (Updated 1/9/19) *Local Representative

Eric Dominguez	Abcana Industries - www.abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell ericd@abcanaindustries.com
Sheila Shaffer	Alpha Water Systems. Distribution of Pool Supplies, Chemicals and Equipment	562-408-6447 Sheila.alphawater@gmail.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-737 9 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, Inc. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair –	619-233-5325 Office 858-525-371 1 Cell leakhelp@gmail.com
Lupe Mariscal	Blue Moon Pools, Inc. - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 lupe@bluemoonpool.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
Joseph S. Erle	C3 Risk & Insurance - www.c3insurance.com Workman’s Comp, Liability Insurance, Health Insurance, Home & Auto Insurance. Business Auto	619-233-8000X151 Joe@c3insurance.com
Rick Higareda	Coastal Pool Construction - Commercial and Residential Swimming Pool Construction/Remodel/Repair	619-654-1756 admin@sdcoastalinc.com
Brian Moncrief	Concrete and Stain Restoration - Removal of Stains from Concrete Surfaces	858-449-9126 sdlanrafters@att.net
Todd Wilson	Easy Care Products – www.mcgrayel.com Swimming Pool Chemicals	909-973-3824, 800-289-7660 twilson@easycarewater.com
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcretecoatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Justin Sharp	Flex Solar – flexpoolsolar.com Specializing exclusively in Pool Solar, Service and Repairs	619-980-6158 Justin.sharp@flexpoolsolar.com
Kohl Simonds	Foresters Financial Services - www.forestersfinancial.com Financial Planning (retirement, investing, life insurance, budgeting, saving for future goals)	858-650-6830 x241 Kohl.Simonds@foresters.com
Kristal Cavender	Freedom Solar Energy - freedomsolarenergy.us Solar Electric & Battery Integration, Solar Pool Heating, Domestic Hot Water, Security Installations & Services	760-806-3733 Kristal@freedomsolarenergy.net
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerremodel.com Quality Plastering/Remodel since 1969	619-593-8880 tomc@gardnerpoolplastering.com
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-189 4 Cell gil@lifedeck.com
John Ford	Lifesaver San Diego – www.poolfencesandiego.com Quality Pool Safety Fencing	619-554-2002 j.ford@poolfence.com

IPSSA San Diego – Chapter Supporters (Updated 1/9/19) *Local Representative		
Liza Leas	L & L Lines, Inc. – w www.llines.com Liquid SandBlast Products - Tile Cleaner & Tile Sealer	602-705-924 0 Cell 602-354-4245 Fax heatpumpgirl@aol.com
Regina Rakowski	RMR consulting, LLC. www.rmrconsulting.org Ramuc Specialty Pool Coatings www.ramucpoolpaint.com	760-828-6169 cell _ _ regina@rmrconsulting.org
John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All System s, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com
Don Wall	The Pool Doctor, Inc. - www.sdpooldoctor.com Remodeling, New Pools, Replastering	619-445-4977 donwall@sdpooldoctor.com
Reid Mirvis	Pool Surfacing 2000 - www.poolsurfacing2000.com Fiberglass and Fleckstone Specialist	619-590-1420 reid@poolsurfacing2000.com
Jeffrey Antoine	PULSE Leak Detection – Leak Detection and Locating	619-876-2090, 951-746-6858 pulseleakdetection@gmail.com
Ray Johnson	Ray’s H2O Purification Systems – Osmosis treatment to remove solids from pools and spas	619-772-7220 Rjcj123@yahoo.com
Tim Ostrom	Rock and Block – www.rockandblock.co Material Provider for Landscape and Building Products	619-921-7346_ tim@rockandblock.co
Roark Griffin	S. D. Pool Tile Cleaning – www.sdpooltilecleaning.com Pool Tile Cleaning	760-721-3037_ roark@sdpooltilecleaning.com
Joy Hartwell	SolarTech - www.solartechonline.com Solar Pool, Solar Energy, Energy Storage	619-672-8247 619-743-9193 joy@solartechonline.com
Jim Mahoney	Solar Watt Solutions, Inc. - www.solarwattsolutions.com Solar PV and CoolPV Pool Solar	855-600-9288 jim@solarwattsolutions.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox
Travis Schonleber	Thornburg Enterprises – thornburgenterprises.com Manufacturers Sales Representative for Pool Products	808-383-8973 Travis.schonleber@gmail.com
Simeon Okosun	Toyota of El Cajon – toyotaofelcajon.com Discounts available to members for Toyota vehicles	619-270-3067 619-981-0164 619-447-9123 Fax
Jeff Henneforth	Triton Water Renewal – www.tritonwaterrenewal.com Water Filtration by Reverse Osmosis	858-888-6565 jeff@tritonwaterrenewal.com
Kevin Wallace	Underwater Unlimited - underwaterunlimited@yahoo.com Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell
Samantha Larimer	Weiser Pools, Inc. – www.weiserpools.com Repairs, Installations, Heating and Automated Control Specialists	619-440-2480 weiserpools@cox.net
Daniel Nicholas	Zodiac Pool Systems, Inc. - www.zodiacpoolsystems.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 Daniel.nicholas@zodiac.com

DATE	EVENT	TIME	VENUE	NOTES
2019				
May 15, 2019	General Meeting	7pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement
June 19, 2019	General Meeting	7pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement
July 17, 2019	General Meeting	7pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement

4-17-19 General Meeting Minutes

- CTO: 7:00 PM
- Morketter led in The Pledge of Allegiance
- There were no questions about April's board meeting minutes, minutes approved
- Haynes informed members about his meeting with a sewer drain cleaning specialist who is thinking about becoming a chapter supporter
- Chapter supporter introduction
- Ron Baker spoke about sick leave status
- McArthur spoke about education reimbursement and points procedures. He announced the names of members receiving reimbursement checks
- Haynes mentioned he had more equipment from Sarah Peck
- Morketter handed out the checks for Education reimbursement
- Harris spoke about entertainment committee help
- Morketter mentioned the blood drive coming up this month
- Haynes demonstrated a tool he had success with the "Stain Remover"
- Solar Tech donated gift cards and SCP donated a bucket of tabs for our raffle
- Morketter spoke about a recent contractor's license sting operation and discussed education reimbursement opportunities
- Juan from Alpha Water spoke about stains, water chemistry and classes that they offer in regards
- Morketter began the auction for products gained from Sarah Peck
- Alpha Water purchased a Zodiac variable speed pump with interface valued at \$947 for \$650
- Rauscher purchased a Zodiac MX8 Elite cleaner valued at \$465 for \$250
- Carlos Grosselfinger won the door prize but is not present so door prize rolls over for a \$200 winning at the May meeting
- Ken Dirkse won \$25
- Steven heyer won a \$50 gift card from Solartech
- Sean Atkins won a \$50 gift card from Solartech
- Steven McReynolds won the bucket of tabs from SCP
- Meeting adjourned at 8:35 p.m.

5-1-19 BOARD MEETING MINUTES

- CTO: 7:05
- Members present: Morketter, Rauscher, Haynes, Bauer
- Morketter discussed with the board his meeting with Austin Gardiner whom has volunteered to be the entertainment committee chairman
- Bauer discussed the financial report and we are in good shape financially
- Freedom Solar will be speaking at the May general meeting
- Haynes mentioned that Toyota has dropped off of our list of chapter supporters
- Nick Krewson of "Drain Krew" will be sitting in and observing the May general meeting as he considers becoming a new chapter supporter
- Haynes motioned that two meetings be required per quarter. Morketter seconded the motion and the motion was tabled
- Bauer will be bringing items for tips of the trade at the May general meeting
- Bauer motions the San Diego IPSSA chapter to purchase Padre Tickets out of the Education fund awarded to the winning member of a monthly quiz. Haynes seconded the motion and the motion passed unanimously
- Meeting adjourned 8:57 p.m.

IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

May 15, 2019 7pm

Education Reimbursements -

- Classes 100% class/show cost.
- Outside SD County 100% class/show cost+\$250 for expenses.
- Outside So Cal 100% class/show cost+ \$400 for expenses.
- Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

***Applications on Chapter Website along with rules on Employee member reimbursement (application by member and reimbursement paid to Member**

Reimbursement forms are in the Skimmer for you to claim your cash from educational opportunities.

Members Receiving Education Reimbursement checks this month.

Maldonado Mario	\$345.00
Allard,Bret	\$325.00
Sweeney,Tom	\$345.00
Gibson,Robert	\$255.00
Gardiner,Austin	\$733.00
Lobe,Kyle	\$733.00
Bass,Brock employee	\$600.00
Harris,Michael	\$496.00

Questions on Manufacture Rebate Program - Call our Co Chairs

Jon McArthur 619-672-3760

John Baldwin 858-354-7946

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Thanks, Bill for
your work and
expertise.
Rest in Peace



Ron Magnant
Spas & Hot Tubs
Water Chemistry
619-804-1759



Jon McArthur
Acid Wash, Plaster
Problems and Motors
619-672-3760



Gary Sevigny
Heaters, Lights &
Plumbing
858-486-9220

Attention San Diego Chapter IPSSA Members

Effective April 1st 2019 SCP & Superior Pool Products will no longer provide all the Chapter invoices for Pentair & Raypak purchases at the end of the year.

From now on when you make a purchase of a Pentair (Pump, Filter, Heater, Control System, Cleaner or Salt System) or Raypak (Heater) you will need to ask the Counterperson to make a copy of the invoice & put it in the S.D. IPSSA Chapter Manufactures Rebate folder that they have.

This Does Not Apply to Purchases at PWP or PEP

Any Questions Contact

Jon McArthur 619 672-3760

Or

John Baldwin 858 354-7946

San Diego IPSSA Manufacturers Rebate Co-Chairs

**CONTINUING EDUCATION
REIMBURSEMENT APPLICATION FORM
SAN DIEGO IPSSA**

Date _____

Regular Member Name: _____

Employee Member Name or N/A: _____

Company Name: _____

Company Address: _____

City: _____ Zip: _____

Course/Seminar/Program _____

C/S/P Date: _____ Location: _____

C/S/P Cost*: _____ Out of Town Reimb**: _____ TOTAL Request: _____

Regular Member Signature: _____

* 100% reimbursement on Course/Seminar/Program (C/S/P) cost

** Travel reimbursement: \$250 for SoCal (Outside SD County), \$400 (Outside SoCal)

NOTE: \$1200 maximum per year for each Regular Member

\$600 maximum per year for each Employee Member and not to exceed \$1,200 per year for All Employees of a Regular Member

Regular Member must provide proof of attendance and proof of course payment

One application per person/per Course/Seminar/Program

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Regular and Employee members must be on current roster and in good standing.

Submit to Education Committee Chair:

Jon Mc Arthur
7564 Seneca Pl.
San Diego CA 91941
Ph# 619-672-3760
Email: hikerjmm@aol.com

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____

Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____

Please return this form to Vice President

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AD
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ADVERTISE THE REST OF THE YEAR FOR JUST
THE PRICE OF 9 MONTHS

\$225 VS. \$300

OR

\$25/MONTH

YOUR CHOICE

TAKE ADVANTAGE NOW WHILE YOU CAN

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ **DATE** _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**



**Next General Meeting
May 15, 2019 – 7 p.m.
Admiral Baker Clubhouse
2400 Admiral Baker Dr
Off Friars Rd east of I-15**



**General meeting
May 15, 2019 – 7pm
Admiral Baker Clubhouse**

**Kristal of Freedom Solar is
our Speaker**

**A Raffle Winner will win
two Padres Tickets**

**NOTE: New Room location
of General Meetings –
Balboa Room**