



NEXT GENERAL MEETING
SEPTEMBER 19, 2018
ADMIRAL BAKER CLUBHOUSE
2400 ADMIRAL BAKER RD
SAN DIEGO 92120

The Skimmer

SEPTEMBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2018

September 19 General meeting:

Speakers: Alpha Water Systems - C3 Risk and Insurance

*Blood Drive 9/22, Meet at Lemon Grove Café, 8am
Free Breakfast and Tips of the Trade discussion*

President's Message

It's September! The weather is starting to change. The pools will be used less, and we can all start to relax a bit as we head into Fall! Hopefully you will be using this "down time" to attend some training classes or maybe even take some much needed time off.

Our September guest speakers will include representatives from Alpha Water and C3 Insurance. Alpha Water is a provider of chlorine and acid as well as supplies sold at their new warehouse located in La Mesa. C3 Insurance provides commercial insurance and risk management services. I encourage you to attend and learn more about the benefits these companies can provide.

This is the month that nominees for B.K. Taylor and David Courey Memorial awards are due. If you know of an individual or a chapter supporter

who is deserving of either of these awards please bring the completed form to the meeting. We will vote and choose a winner at the October mandatory meeting.

You did know that the meeting in October is mandatory didn't you? Please avoid a fine and be there October 17 at 7:00 PM!

On a personal note, THANK YOU!! Thank you to everyone taking care of my pools during my chemotherapy weeks. It's a wonderful and reassuring feeling to know that my clients are in capable hands when I can't be there. According to my doctor, the treatment is going well. I hope to be able to go back to work on a full time basis soon!

James Morketter
(619) 708-4972-call or text
elcerritopool@yahoo.com
San Diego Chapter President

The Board 2018-2019



James Morketter
President



Adam Haynes
Vice President



Jim Bauer
Treasurer



Seth Rauscher
Secretary



Michael Harris
Past President
Regional Director

Board of Officers

President	James Morkett	619-708-4972	elcerritopool@yahoo.com
Vice President	Adam Haynes	619-247-3641	alohapoolnsa@gmail.com
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Secretary	Seth Rauscher	619-254-3519	sethrauscher691@yahoo.com
Past President	Michael Harris	619-395-6700	barrowpoolssd@gmail.com

Committee Representatives

Sick Leave	Joseph Lerma	619-917-6971	New Members	Michael Harris	619-395-6700
	Paul Grimes	619-518-4983		Austin Gardiner	619-277-5359
	Ron Baker	619-540-2275			
Continuing Education	Jon McArthur	619-672-3760	Manuf. Rebate	Jon McArthur	619-672-3760
				John Baldwin	858-354-7946

Entertainment/ Recognition	George Ludwig	619-892-4749
Product Testing	Patrick Farrior	619-465-9545
	Dale Eppard	858-571-1177
Drowning Prevention	James Morketter	619-708-4972
Blood Drive	Adam Haynes	619-247-3641
Website	Paul Grimes	619-518-4983
Region7 Director	Michael Harris	619-395-6700

IPSSA Corporate	888-360-9505
Info. Rose Smoot	888-368-0432 FAX
PO Box 3367 Rocklin CA 95677 info@ipssa.com	
Billing - Cramer & Associates	
PO BOX 1617	888-391-6012
Rocklin CA 95677	888-391-6203FAX
	melody@cramercpa.com
Arrow Insurance	800-833-3433, Fax (805)955-9535
Ray Arousty	ray.arouesty@hubinternational.com
2393 Townsgate Rd#101 Westlake Village CA 91361	

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IPSSA San Diego – Chapter Supporters (Updated 9/19/18) *Local Representative

Eric Dominguez	Abcana Industries - www.abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell ericd@abcanaindustries.com
Sheila Shaffer	Alpha Water Systems. Distribution of Pool Supplies, Chemicals and Equipment	562-408-6447 Sheila.alphawater@gmail.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-737 9 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, Inc. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair –	619-233-5325 Office 858-525-371 1 Cell leakhelp@gmail.com
Lupe Mariscal	Blue Moon Pools, Inc. - www.blumoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 lupe@blumoonpool.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o- seal	619-260-1896 rruf@san.rr.com
Joseph S. Erie	C3 Risk & Insurance - www.c3insurance.com Workman’s Comp, Liability Insurance, Health Insurance, Home & Auto Insurance. Business Auto	619-233-8000X151 Joe@c3insurance.com
Rick Higareda	Coastal Pool Construction - Commercial and Residential Swimming Pool Construction/Remodel/Repair	619-654-1756 admin@sdcoastalinc.com
Brian Moncrief	Concrete and Stain Restoration - Removal of Stains from Concrete Surfaces	858-449-9126 sdlanrafters@att.net
Todd Wilson	Easy Care Products – www.mcgrayel.com Swimming Pool Chemicals	909-973-3824, 800-289-7660 twilson@easycarewater.com
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcretecoatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Justin Sharp	Flex Solar – flexpoolsolar.com Specializing exclusively in Pool Solar, Service and Repairs	619-980-6158 Justin.sharp@flexpoolsolar.com
Kohl Simonds	Foresters Financial Services - www.forestersfinancial.com Financial Planning (retirement, investing, life insurance, budgeting, saving for future goals)	858-650-6830 x241 Kohl.Simonds@foresters.com
Kristal Cavender	Freedom Solar Energy - freedomsolarenergy.us Solar Electric & Battery Integration, Solar Pool Heating, Domestic Hot Water, Security Installations & Services	760-806-3733 Kristal@freedomsolarenergy.net
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerremodel.com Quality Plastering/Remodel since 1969	619-593-8880 tomc@gardnerpoolplastering.com
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-189 4 Cell gil@lifedeck.com
John Ford	Lifesaver San Diego – www.poolfencesandiego.com Quality Pool Safety Fencing	619-554-2002 j.ford@poolfence.com

IPSSA San Diego – Chapter Supporters (Updated 9/19/18) *Local Representative

Liza Leas	L & L Lines, Inc. – w www.llines.com Liquid SandBlast Products - Tile Cleaner & Tile Sealer	602-705-9240 Cell 602-354-4245 Fax heatpumpgirl@aol.com
Regina Rakowski	RNR consulting, LLC.e – nrmrconsulting.org Remuc Specialty Pool Coatings	760-828-6169 cell _ _ regina@nrmrconsulting.org
John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All System s, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com
Don Wall	The Pool Doctor, Inc. - www.sdpooldoctor.com Remodeling, New Pools, Replastering	619-445-4977 donwall @ sdpooldoctor.com
Reid Mirvis	Pool Surfacing 2000 - www.poolsurfacing2000.com Fiberglass and Fleckstone Specialist	619-590-1420 reid@poolsurfacing2000.com
Ray Johnson	Ray's H2O Purification Systems – Osmosis treatment to remove solids from pools and spas	619-772-7220 Rjcj123@yahoo.com
Tim Ostrom	Rock and Block – www.rockandblock.co Material Provider for Landscape and Building Products	619-921-7346 tim@rockandblock.co
Roark Griffin	S. D. Pool Tile Cleaning – www.sdpooltilecleaning.com Pool Tile Cleaning	760-721-3037 roark@sdpooltilecleaning.com
Joy Hartwell	SolarTech - www.solartechonline.com Solar Pool, Solar Energy, Energy Storage	619-672-8247 619-743-9193 joy@solartechonline.com
Jim Mahoney	Solar Watt Solutions, Inc. - www.solarwattsolutions.com Solar PV and CoolPV Pool Solar	855-600-9288 jim@solarwattsolutions.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox
Travis Schonleber	Thornburg Enterprises – thornburgenterprises.com Manufacturers Sales Representative for Pool Products	808-383-8973 Travis.schonleber@gmail.com
Simeon Okosun	Toyota of El Cajon – toyotaofelcajon.com Discounts available to members for Toyota vehicles	619-270-3067 619-981-0164 619-447-9123 Fax
Jeff Henneforth	Triton Water Renewal – www.tritonwaterrenewal.com Water Filtration by Reverse Osmosis	858-888-6565 jeff@tritonwaterrenewal.com
Kevin Wallace	Underwater Unlimited - underwaterunlimited@yahoo.com Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell
Samantha Larimer	Weiser Pools, Inc. – www.weiserpools.com Repairs, Installations, Heating and Automated Control Specialists	619-440-2480 weiserpools@cox.net
Daniel Nicholas	Zodiac Pool Systems, Inc. - www.zodiacpoolsystems.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 Daniel.nicholas@zodiac.com



Zodiac to Host IPSSA Training Event this November

On November 7th, Zodiac Pool Systems, LLC will host an IPSSA training event at their headquarters location in Vista, California.

Attendees will get a behind the scenes look at Zodiac's business while getting technical training.

Event Highlights Include:

- Tour Zodiac's manufacturing plant to see how products are assembled
- Learn the history behind Zodiac and where we're headed
- Meet your local sales and technical support team
- Get training on Jandy ProSeries JXi Heaters and IQPUMP01 VS-Pump Controls
- **Start Time** – 1:00PM
- **End Time** – 4:30PM
- Happy Hour at Local Brewery (TBD) After Event

This is a free event but we do ask that you RSVP by Nov 1st to Daniel Nicholas at Daniel.Nicholas@zodiac.com

DATE	EVENT	TIME	VENUE	NOTES
2018				
Sep 19	General Meeting	7:00 pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement
Oct 17	Mandatory Gen Meeting	7:00 pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement
Nov 21	General Meeting	7:00 pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement
Dec 8	Christmas Holiday Party	TBA	DoubleTree Hotel	Attendance Satisfies Meeting Requirement

----- **September 6th 2018 Board meeting – cto 7:10pm**

- John MacArthur discussed having David Ekman of Raypak come to a meeting and David or Ogren or Daniel Nicholas of Zodiac
- MacArthur also discussed having training classes before meetings at 5 p.m.
- Jim Bauer presented August 2018 San Diego chapter financial report
- Haynes discussed chapter support status
- Morketter instructed Rauscher to update sign-in sheets to reflect current roster
- Morketter verified Haynes guest speakers from Raypak and Zodiac to attend September meeting
- Harris instructed the chapter to hold off from independent CPR training. We will move CPR training to be held at the annual tabletop meetings
- The board discussed potential BK Taylor and David Courey Award nominees
- Harris noted the blood drive is to be held on the 22nd of September. Breakfast will be at 8 a.m. at the Lemon Grove Cafe
- Meeting adjourned 8:54 p.m.

IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

September 19, 2018
7pm

Education Reimbursements -

- Classes 100% class/show cost.
- Outside SD County 100% class/show cost+\$250 for expenses.
- Outside So Cal 100% class/show cost+ \$400 for expenses.
- Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

***Applications on Chapter Website along with rules on Employee member reimbursement (application by member and reimbursement paid to Member**

Happy End of Summer!

Questions on Manufacture Rebate Program

Call our Co Chairs

Jon McArthur 619-672-3760

John Baldwin 858-354-7946

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Thanks, Bill for
your work and
expertise.
Rest in Peace



Ron Magnant
Spas & Hot Tubs
Water Chemistry
619-804-1759



Jon McArthur
Acid Wash, Plaster
Problems and Motors
619-672-3760



Gary Sevigny
Heaters, Lights &
Plumbing
858-486-9220



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is a water-based thermoplastic acrylic emulsion sealer for resilient tile, concrete and masonry surfaces. Unlike most modified sealer-finish formulations, TRS has been formulated to provide comparable or better performance than aqueous acrylic-urethane systems typically found in the market place today. Not affected by UV rays, will not yellow, reduces calcium build up and makes clean up substantially easier. Gives tile a wet appearance.



DIRECTIONS:

Preparation: Surfaces must be clean of all dirt, oil and grease prior to application. Hard water deposits should be removed using **Liquid Sandblast Tile Cleaner** prior to sealing.

Application: Apply 1-2 coats. Using a sponge or other suitable applicator, apply a thin coat of TRS, overlapping each pass. Under normal conditions, only 30-40 minutes dry time is required. If weather is very humid or damp, longer dry times and fewer successive coats may be necessary.

Coverage: Approximately 180 square feet per 32oz bottle, based on 2-coat application.

Warning: Make sure product does not run off tile onto pool surface, as it may show up as a discoloration.

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**CONTINUING EDUCATION
REIMBURSEMENT APPLICATION FORM
SAN DIEGO IPSSA**

Date _____

Regular Member Name: _____

Employee Member Name or N/A: _____

Company Name: _____

Company Address: _____

City: _____ Zip: _____

Course/Seminar/Program _____

C/S/P Date: _____ Location: _____

C/S/P Cost*: _____ Out of Town Reimb**: _____ TOTAL Request: _____

Regular Member Signature: _____

* 100% reimbursement on Course/Seminar/Program (C/S/P) cost

** Travel reimbursement: \$250 for SoCal (Outside SD County), \$400 (Outside SoCal)

NOTE: \$1200 maximum per year for each Regular Member

\$600 maximum per year for each Employee Member and not to exceed \$1,200 per year for All Employees of a Regular Member

Regular Member must provide proof of attendance and proof of course payment

One application per person/per Course/Seminar/Program

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Regular and Employee members must be on current roster and in good standing.

Submit to Education Committee Chair:

Jon Mc Arthur
7564 Seneca Pl.
San Diego CA 91941
Ph# 619-672-3760
Email: hikerjmm@aol.com

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____

Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____

Please return this form to Vice President

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otoy Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ **DATE** _____

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**San Diego Chapter
Independent Pool & Spa
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**General Meeting Wed
9/19/18
7pm - Admiral Baker
Clubhouse**

**Speakers:
Alpha Water Systems
C3 Risk and Insurance**

**Blood Drive 9/22:
Lemon Grove Café 8am
Free Breakfast/Tech
Tips Session**



**Next General Meeting
September 19, 2018 – 7 p.m.
Admiral Baker Clubhouse
2400 Admiral Baker Dr
Off Friars Rd east of I-15**

