



NEXT GENERAL MEETING  
FEBRUARY 21, 2018  
ADMIRAL BAKER CLUBHOUSE  
2400 ADMIRAL BAKER RD  
SAN DIEGO 92120

# The Skimmer

JANUARY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2018

*NO General Meeting in January (Effective in 2018)*

**Region 7 Table Top Show Sat. 1/27/18 – 9am-4pm**

Table Top Counts as a Meeting (Must Sign In)

Volunteers Needed – Contact Jon McArthur 619-672-3760

Blue Cards are due by the February 21 General Meeting. Easiest to do online – Click below link.

<http://www.ipssasandiego.com/bluecard.html>

## President's Message

Happy New Year!!

I hope this message finds you in good health and high spirits! I want to take this opportunity to introduce your 2018-2020 chapter board of officers. Returning as Vice-President is Adam Haynes. Returning as Treasurer is Jim Bauer. Seth Rauscher will be our Secretary. And James Morketter (me) will be President. Mike Harris is our immediate past President as well as the Region 7 director. We are looking forward to a great term as your chapter board!

As we look forward to a new year I encourage you to set some goals for yourself and your business. Maybe take on some new accounts? Perhaps get your contractor's license or CPO certification if you don't already have these. Or maybe even \*gasp\* raise your rates...!

If education and improving your skill set is one of your goals, then you'll definitely want to attend the 2018 Table Top show on January 27. Here is a link to the info

<http://region7tabletop.com>. There you'll be able to increase your business and technical knowledge. Since the Table Top Show is taking the place of the January meeting, attending will satisfy your January meeting requirement. And you could potentially earn half of your required education points for this new cycle! You have nothing to lose by attending and so much to gain. So do it!

I also want to take the opportunity to say thank you to each of our members for being an important part of our organization. Without you we wouldn't exist. Your membership and involvement in the chapter helps to make it successful. Your attendance at meetings contributes to the exchange of information that is unique to a group like ours! You are what makes IPSSA San Diego the success it deserves to be.

I look forward to seeing many of you at the Table Top Show!

James Morketter  
(619) 708-4972-call or text  
[elcerritopool@yahoo.com](mailto:elcerritopool@yahoo.com)  
San Diego Chapter President

## The Board 2018-2019



James Morketter  
President



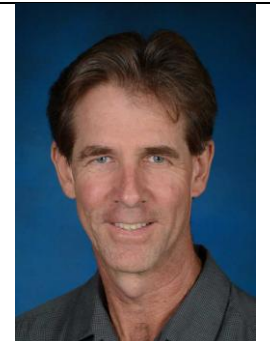
Adam Haynes  
Vice President



Jim Bauer  
Treasurer



Seth Rauscher  
Secretary



Michael Harris  
Past President  
Regional Director

**Board of Officers**

<b>President</b>	<b>James Morketter</b>	<b>619-708-4972</b>	<b>elcerritopool@yahoo.com</b>
<b>Vice President</b>	<b>Adam Haynes</b>	<b>619-247-3641</b>	<b>alohapoolnsa@gmail.com</b>
<b>Treasurer</b>	<b>Jim Bauer</b>	<b>619-997-7710</b>	<b>jbjimbo48@gmail.com</b>
<b>Secretary</b>	<b>Seth Rauscher</b>	<b>619-254-3519</b>	<b>sethrauscher691@yahoo.com</b>
<b>Past President</b>	<b>Michael Harris</b>	<b>619-395-6700</b>	<b>barrowpoolssd@gmail.com</b>

**Committee Representatives**

<b>Sick Leave</b>	<b>Joseph Lerma</b>	<b>619-917-6971</b>	<b>New Members</b>	<b>John Baldwin</b>	<b>858-354-7946</b>
	<b>Paul Grimes</b>	<b>619-518-4983</b>		<b>Bernie Mirelez</b>	<b>619-818-5536</b>
	<b>Ron Baker</b>	<b>619-540-2275</b>			
<b>Continuing Education</b>	<b>Patrick Nieratko</b>	<b>619-647-9395</b>	<b>Manuf. Rebate</b>	<b>Jon McArthur</b>	<b>619-672-3760</b>
	<b>Jon McArthur</b>	<b>619-672-3760</b>		<b>Baron Ortiz</b>	<b>858-692-3524</b>

**Entertainment/  
Recognition**      **Georrge Ludwig** **619-892-4749**

**Product Testing**      **Patrick Farrior** **619-465-9545**  
                                  **Dale Eppard**      **858-571-1177**

**Sfty/Drowning Prevnt** **James Morketter** **619-708-4972**

**Blood Drive**      **James Morketter** **619-708-4972**

**Website**      **Paul Grimes**      **619-518-4983**

**Region7 Director**      **Michael Harris**      **619-395-6700**

<b>IPSSA Corporate</b>	888-360-9505
<b>Info. Vickie Lester</b>	888-368-0432 FAX
10842 Noel St #107, Los Alamitos CA 90720-2582	
<b>Billing - Cramer &amp; Associates</b>	
PO BOX 1617	888-391-6012
Rocklin CA 95677	888-391-6203FAX
<b>Arrow Insurance</b>	800-833-3433
<b>Ray Arousty</b>	805-955-9555
	805-955-9535 FAX
2393 Townsgate Rd#101 Westlake Village CA 91361	

Freedom Solar Energy is proud to be a San Diego IPSSA Chapter supporter and to have earned your loyalty over the years. We offer you the best in Solar Pool Heating, & serve your clients with a maintenance free guarantee for the lifetime of our product!



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We have an amazing referral program for referring your clients solar needs! Your first referral is \$500!

That's right, any sold installation you refer gets you \$500 your first one! Any additional product after that gets you 5% commission on the sale, or \$300 – whichever is greater~.

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We Take Pride in Giving the Power Back to You and Your Home.

Thank you, Kristal Cavender The1solargal Freedom Solar Energy, Inc.  
 Kristal@freedomsolarenergy.net - 760.214.5830:Cell - 760.806.FREE:Office -  
[www.freedomsolarenergy.us](http://www.freedomsolarenergy.us)

<b>IPSSA San Diego – Chapter Supporters</b> (Updated 1/16/18) *Local Representative		
<b>Eric Dominguez</b>	<b>Abcana Industries - <a href="http://www.abcanaindustries.com">www.abcanaindustries.com</a></b> Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell <a href="mailto:ericd@abcanaindustries.com">ericd@abcanaindustries.com</a>
<b>Sheila Shaffer</b>	<b>Alpha Water Systems.</b> Distribution of Pool Supplies, Chemicals and Equipment	562-408-6447 <a href="mailto:Sheila.alphawater@gmail.com">Sheila.alphawater@gmail.com</a>
<b>Eric Svensson</b>	<b>Alternative Pool Systems, Inc. –</b> <b><a href="http://www.alternativepoolsystems.com">www.alternativepoolsystems.com</a></b> Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-737 9 Cell <a href="mailto:apsinc@rocketmail.com">apsinc@rocketmail.com</a>
<b>Todd Wittman</b>	<b>American Home Butler, Inc. – <a href="http://www.poolleakrepairs.com">www.poolleakrepairs.com</a></b> Pool Leak Detection & Repairs	858-566-2700 <a href="mailto:ahbbiz@gmail.com">ahbbiz@gmail.com</a>
<b>Kenan Sachs</b>	<b>American Leak Detection –</b> <b><a href="http://www.americanleakdetection.com">www.americanleakdetection.com</a></b> Leak Detection & Repair –	619-233-5325 Office 858-525-371 1 Cell <a href="mailto:leakhelp@gmail.com">leakhelp@gmail.com</a>
<b>Lupe Mariscal</b>	<b>Blue Moon Pools, Inc. - <a href="http://www.blumoonpool.com">www.blumoonpool.com</a></b> Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 <a href="mailto:lupe@blumoonpool.com">lupe@blumoonpool.com</a>
<b>Tony Ruf</b>	<b>BriteTile – <a href="http://www.britetile.com">www.britetile.com</a></b> Calcium removal, install/repair tile, quartz/rock coping, deck-o- seal	619-260-1896 <a href="mailto:rruf@san.rr.com">rruf@san.rr.com</a>
<b>Joseph S. Erie</b>	<b>C3 Risk &amp; Insurance - <a href="http://www.c3insurance.com">www.c3insurance.com</a></b> Workman’s Comp, Liability Insurance, Health Insurance, Home & Auto Insurance. Business Auto	619-233-8000X151 <a href="mailto:Joe@c3insurance.com">Joe@c3insurance.com</a>
<b>Andrew Darress</b>	<b>Clear Comfort - <a href="http://www.clearcomfort.com">www.clearcomfort.com</a></b> Chlorine Free & Low Chlorine Pool Treatment	720-575-5581 858-997-9333 <a href="mailto:andrew@clearcomfort.com">andrew@clearcomfort.com</a>
<b>Rick Higareda</b>	<b>Coastal Pool Construction - Commercial and Residential Swimming Pool Construction/Remodel/Repair</b>	619-654-1756 <a href="mailto:admin@sdcoastalinc.com">admin@sdcoastalinc.com</a>
<b>Brian Moncrief</b>	<b>Concrete and Stain Restoration - Removal of Stains from Concrete Surfaces</b>	858-449-9126 <a href="mailto:brian@naturesdesign.us">brian@naturesdesign.us</a>
<b>Todd Wilson</b>	<b>Easy Care Products – <a href="http://www.mcgrayel.com">www.mcgrayel.com</a></b> Swimming Pool Chemicals	909-973-3824, 800-289-7660 <a href="mailto:twilson@easycarewater.com">twilson@easycarewater.com</a>
<b>Mike &amp; Cathy Chastang</b>	<b>Dynamic Concrete Coatings –</b> <b><a href="http://www.dynamicconcretecoatings.com">www.dynamicconcretecoatings.com</a></b> An affordable Solution f or Decorative Concrete	619-300-8785 619-201-8508
<b>Justin Sharp</b>	<b>Flex Solar – <a href="http://flexpoolsolar.com">flexpoolsolar.com</a></b> Specializing exclusively in Pool Solar, Service and Repairs	619-980-6158 <a href="mailto:Justin.sharp@flexpoolsolar.com">Justin.sharp@flexpoolsolar.com</a>
<b>Sarah Hines</b>	<b>Foresters Financial Services - <a href="http://www.forestersfinancial.com">www.forestersfinancial.com</a></b> Financial Planning (retirement, investing, life insurance, budgeting, saving for future goals)	858-650-6830 x241 <a href="mailto:Sarah.Hines@foresters.com">Sarah.Hines@foresters.com</a>
<b>Kristal Cavender</b>	<b>Freedom Solar Energy - <a href="http://freedomsolarenergy.us">freedomsolarenergy.us</a></b> Solar Electric & Battery Integration, Solar Pool Heating, Domestic Hot Water, Security Installations & Services	760-806-3733 <a href="mailto:Kristal@freedomsolarenergy.net">Kristal@freedomsolarenergy.net</a>
<b>Tom Cox</b>	<b>Gardner Outdoor And Pool Remodeling –</b> <b><a href="http://www.gardnerremodel.com">www.gardnerremodel.com</a></b> Quality Plastering/Remodel since 1969	619-593-8880 <a href="mailto:tomc@gardnerpoolplastering.com">tomc@gardnerpoolplastering.com</a>
<b>Gil Koury</b>	<b>Life Deck - <a href="http://www.lifedeck.com">www.lifedeck.com</a></b> Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-189 4 Cell <a href="mailto:gil@lifedeck.com">gil@lifedeck.com</a>
<b>John Ford</b>	<b>Lifesaver San Diego – <a href="http://www.poolfencesandiego.com">www.poolfencesandiego.com</a></b> Quality Pool Safety Fencing	619-554-2002 <a href="mailto:j.ford@poolfence.com">j.ford@poolfence.com</a>

<b>IPSSA San Diego – Chapter Supporters</b> (Updated 1/16/18) *Local Representative		
<b>Liza Leas</b>	<b>L &amp; L Lines, Inc. – w <a href="http://www.llines.com">www.llines.com</a></b> REVIVE- TK Pool Products, Nets and Caddy Boxes	602-705-9240 Cell 602-354-4245 Fax <a href="mailto:heatpumpgirl@aol.com">heatpumpgirl@aol.com</a>
<b>Regina Rakowski</b>	<b>Nelsonite - <a href="http://nelsonitepoolanddeck.com">nelsonitepoolanddeck.com</a></b> Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell _ <a href="mailto:rrakowski@ellispaint.com">rrakowski@ellispaint.com</a>
<b>John Moss</b>	<b>Poolsafe Cover Systems - <a href="http://www.poolsafe.com">www.poolsafe.com</a></b> Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office <a href="mailto:john@poolsafe.com">john@poolsafe.com</a>
<b>Don Wall</b>	<b>The Pool Doctor, Inc. - <a href="http://www.sdpooldoctor.com">www.sdpooldoctor.com</a></b> Remodeling, New Pools, Replastering	619-445-4977 <a href="mailto:donwall@sdpooldoctor.com">donwall@sdpooldoctor.com</a>
<b>Reid Mirvis</b>	<b>Pool Surfacing 2000 - <a href="http://www.poolsurfacing2000.com">www.poolsurfacing2000.com</a></b> Fiberglass and Fleckstone Specialist	619-590-1420 <a href="mailto:reid@poolsurfacing2000.com">reid@poolsurfacing2000.com</a>
<b>Mike Sotelo</b>	<b>Precision Solar - <a href="http://www.precisionsolar.net">www.precisionsolar.net</a></b> Design and Installation of Pool Solar, Soar Hot Water, and Solar Electric Systems	951-303-4523 <a href="mailto:mike@precisionsolar.net">mike@precisionsolar.net</a>
<b>Ray Johnson</b>	<b>Ray's H2O Purification Systems –</b> Osmosis treatment to remove solids from pools and spas	619-772-7220 <a href="mailto:Rjcj123@yahoo.com">Rjcj123@yahoo.com</a>
<b>Roark Griffin</b>	<b>S. D. Pool Tile Cleaning – <a href="http://www.sdpooltilecleaning.com">www.sdpooltilecleaning.com</a></b> Pool Tile Cleaning	760-721-3037 <a href="mailto:roark@sdpooltilecleaning.com">roark@sdpooltilecleaning.com</a>
<b>Joy Hartwell</b>	<b>SolarTech - <a href="http://www.solartechonline.com">www.solartechonline.com</a></b> Solar Pool, Solar Energy, Energy Storage	619-672-8247 619-743-9193 <a href="mailto:joy@solartechonline.com">joy@solartechonline.com</a>
<b>Jim Mahoney</b>	<b>Solar Watt Solutions, Inc. - <a href="http://www.solarwattsolutions.com">www.solarwattsolutions.com</a></b> Solar PV and CoolPV Pool Solar	855-600-9288 <a href="mailto:jim@solarwattsolutions.com">jim@solarwattsolutions.com</a>
<b>Brandon Chase</b>	<b>SunChaser, Inc.</b> Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell <a href="mailto:sunchaserinc@cox">sunchaserinc@cox</a>
<b>Pete Baker</b>	<b>SunX Solar Systems, Inc. - <a href="http://www.sunxsolar.com">www.sunxsolar.com</a></b> Solar Electricity – Solar Pool heating – Solar Water Heating	760-738-8398 619-755-4219 Cell <a href="mailto:pete.baker@sunxsolar.com">pete.baker@sunxsolar.com</a>
<b>Travis Schonleber</b>	<b>Thornburg Enterprises – <a href="http://thornburgenterprises.com">thornburgenterprises.com</a></b> Manufacturers Sales Representative for Pool Products	808-383-8973 <a href="mailto:Travis.schonleber@gmail.com">Travis.schonleber@gmail.com</a>
<b>Simeon Okosun</b>	<b>Toyota of El Cajon – <a href="http://toyotaofelcajon.com">toyotaofelcajon.com</a></b> Discounts available to members for Toyota vehicles	619-270-3067 619-981-0164 619-447-9123 Fax
<b>Jeff Henneforth</b>	<b>Triton Water Renewal – <a href="http://www.tritonwaterrenewal.com">www.tritonwaterrenewal.com</a></b> Water Filtration by Reverse Osmosis	858-888-6565 <a href="mailto:jeff@tritonwaterrenewal.com">jeff@tritonwaterrenewal.com</a>
<b>Kevin Wallace</b>	<b>Underwater Unlimited - <a href="mailto:underwaterunlimited@yahoo.com">underwaterunlimited@yahoo.com</a></b> Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell
<b>Samantha Larimer</b>	<b>Weiser Pools, Inc. – <a href="http://www.weiserpools.com">www.weiserpools.com</a></b> Repairs, Installations, Heating and Automated Control Specialists	619-440-2480 <a href="mailto:weiserpools@cox.net">weiserpools@cox.net</a>
<b>Daniel Nicholas</b>	<b>Zodiac Pool Systems, Inc. - <a href="http://www.zodiacpoolsystems.com">www.zodiacpoolsystems.com</a></b> Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 <a href="mailto:Daniel.nicholas@zodiac.com">Daniel.nicholas@zodiac.com</a>



**IPSSA Region #7**  
 Carlsbad, Del Mar, Escondido,  
 North County Coastal,  
 East County, Metro, San Diego



**28th Annual Region 7 Table Top Show**  
**Saturday, January 27, 2018 9:00 am – 4:00 pm**  
**EXHIBITS OPEN 1:00PM– 4:00PM**

Meet all the major Pool & Spa Manufacturers, suppliers, builders, remodelers and many other specialists. Learn about NEW products and how they work.

**OPEN TO EVERYONE IN THE POOL, SPA AND RELATED INDUSTRIES**  
**UPA, APSP, ASAPP, SPPA & ALL INDEPENDENTS WELCOME**

**ALL SEMINARS & EXHIBITS FREE**

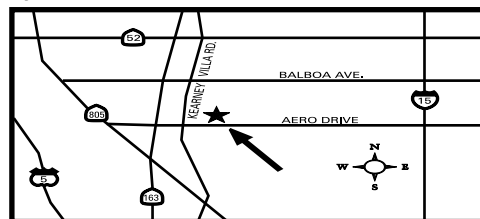
**Seminar Schedule**

<b>THEATER</b>	<b>ROOM I</b>	<b>ROOM II</b>
<b>9:00 - 10:50</b> <b>How to Miraculously Improve Your Business</b>  David Hawes	<b>9:00 - 10:50</b> <b>Introduction to VSF Pumps</b>  Pentair	<b>9:00 - 10:50</b> <b>What You Need To Know As a New Service Tech</b>  Peter Haverlation
<b>11:00 - 12:50</b> <b>New Research Findings On Plaster Problems</b>  on Balance	<b>11:00 - 12:50</b> <b>What You Need To Know To Size Pumps &amp; VS OMNI</b>  Hayward	<b>11:00 - 12:50</b> <b>JXI Heaters &amp; Basic Automation</b>  Zodiac Pool Systems
<b>1:00 - 2:00</b> <b>Q &amp; A With on Balance</b>	<b>1:00 - 2:00</b> <b>Salt: Why &amp; How</b>  Hayward	<b>1:00 - 2:00</b> <b>PVC Plumbing Hands On Display</b>  James Henry

**GIANT RAFFLE**

Bring money to purchase raffle tickets. **OVER \$10,000 IN PRIZES**  
*The Peat Burke Ginormous Collection of Antique Pool Equipment on Display*

**LOCATION:**  
 Four Points Sheraton  
 8110 Aero Drive  
 San Diego, California 92123  
 (858) 277-8888



**Donations**

IPSSA Region 7 Trade Account  
 7564 Seneca Place  
 La Mesa, CA 91942

Visit Our Web Site at  
[www.region7tabletop.com](http://www.region7tabletop.com)

**Questions/Concerns call:**

Jon McArthur, Chairperson  
 (619) 672-3760  
 Email: [info@region7tabletop.com](mailto:info@region7tabletop.com)

DATE	EVENT	TIME	VENUE	NOTES
<b>2018</b>				
Jan. 27	Region 7 Table Top Show	9:00 – 4:00 pm	Four Points Sheraton	Education Opportunity – Attendance Satisfies Meeting Requirement
Feb. 21	General Meeting	7:00 pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement
Mar. 8-10	Western Pool & Spa Show	TBA	Long Beach Convention Center	Education Opportunity
Mar. 21	General Meeting	7:00 pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement
Apr. 18	General Meeting	7:00 pm	Admiral Baker Clubhouse	Attendance Satisfies Meeting Requirement

### November General Meeting

Held on November 15th, 2017 at Admiral Baker Clubhouse at 7pm

President: Mike Harris

Vice President: Adam Haynes

Treasurer: Jim Bauer

Secretary: Not Present

Treasury Report – See Skimmer. No questions

Secretary Report - Not present and no quorum to approve minutes. 18 members present. 21 needed for quorum.

Vice President Report – John Baldwin: Tricks of the Trade

President Report – Reviewed proposal for Standing Rule change eliminating meeting requirement for prospective new members and allowing 6 months to obtain chemistry certification. No motion or vote due to not meeting quorum requirement.

Meeting ended at: 8pm

### IPSSA SD Board Meeting

December 6th, 2017, 7:30pm, Stone Brewery Liberty Station

President: Mike Harris

Vice President: Adam Haynes

Treasurer: Jim Bauer

Secretary: Not Present

Future President: James Morketter

#### Treasury Report

- Financials
- Swim Charity
  - \$2250 Chapter
  - \$2250 Table Top
  - \$1000 Chapter General Fund Matching
  - \$500 IPSSA Corporate Matching
  - \$6000 Total
- Sept Food Reimbursement - Followup with Easycare for reimbursement
- Expense Report - Discussed use of proper form and documentation
- CPSA Donation - Will account for membership and review donation for Leadership Conference

Secretary Report - Not in attendance

## Vice President Report

- Chapter Supporter Renewal Letters - sending out before end of year.

Past President Report - Not in attendance

## Presidents Report

- Leadership Conference Feb 9th-10th
- Christmas Party - Finalized SWAG bags, Raffles, Awards for BK Taylor, Chapter Supporter and Charity. Discussed final payment for catering and entertainment.
- New Member Requirements - Discussed Mike Harris and Austin Gardiner co-leading New Member committee for next term.
- Education Reimbursement - discussed J. McArthur proposal pros and cons.
- IPSSA San Diego Directory 2018-19 - P. Grimes to help coordinate in 2018

## Adjourn Meeting 9:25

IPSSA board meeting January 3rd 2018 CTO 7:25 p.m.

- discussed leadership weekend
  - discussed need for member appreciation recognition
  - discussed how to appeal to larger companies
  - discussed the benefits of our meetings like education, reimbursement and how to utilize our memberships
  - discussed the roles of board members
  - received rebate check from PEP in the amount of \$4,600.84 and it goes to the education fund
  - received a \$100 check from Mary Ann Downing for the swim fund 2018
  - discussed the status of chapter committees
  - noted planned speaker for February meeting Mark Lane from Pentair
  - discussed perspective new member requirements
  - Mike proposed, Adam seconds, approved unanimously; Motion for temporary new membership in order to allow a person before standing rules are changed to access insurance and membership benefits after interview process has been completed
  - Mike proposed, Seth seconds, approved unanimously; Motion for reducing Initiation fee from \$150 to \$50
  - James proposed, Jim seconds, approved unanimously; Motion to change Article 2 Section 2.5 from "the president" to "the board"
- 9:35 p.m. meeting adjourn

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## For Sale Square Flange Threader Shaft Energy Eff. Motors (all with new bearings)

1/2hp \$60

3/4hp \$60

1hp \$60

For Sale 2hp Pentair Super Flo Pump and Motor  
(1 year old) \$100

Interested call Jon Mc Arthur 619 672-3760



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coatings for Pools  
Fountains  
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 Date: 12/09/17  
 Pay to the order of: City Heights Swim Club \$ 4,150.00  
 Four Thousand One hundred fifty Dollars  
 For: SWIM LESSONS  
*Michael K. Jones*  
 Treasurer

**2017 Annual Holiday Party Photos**

# IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

February 21, 2018 7pm

## Education Reimbursements -

- Local Classes (San Diego County) 100% class cost.
- SoCal Area 100% class/show cost+\$100 for expenses.
- Outside So Cal 100% class/show cost+ \$250 for expenses.
- Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

**Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.**

Questions call Baron Ortiz 858-692-3524.  
Manufacture Rebate Co Chair

**Earn Half of the required  
2018/2019 Education Points at  
the**

**2018 Region 7 Table Top Show.**

Sat. Jan. 27 9am-4pm  
Four Points Sheraton  
8110 Aero Dr SD 92123

**Sign in and get meeting credit for  
the first Quarter of 2018.**

## Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



**Bill Peck**  
Commercial Water  
Chemistry &  
Water Purification  
858-735-2565



**Ron Magnant**  
Spas & Hot Tubs  
Water Chemistry  
619-804-1759



**Jon McArthur**  
Acid Wash, Plaster  
Problems and  
Motors  
619-672-3760

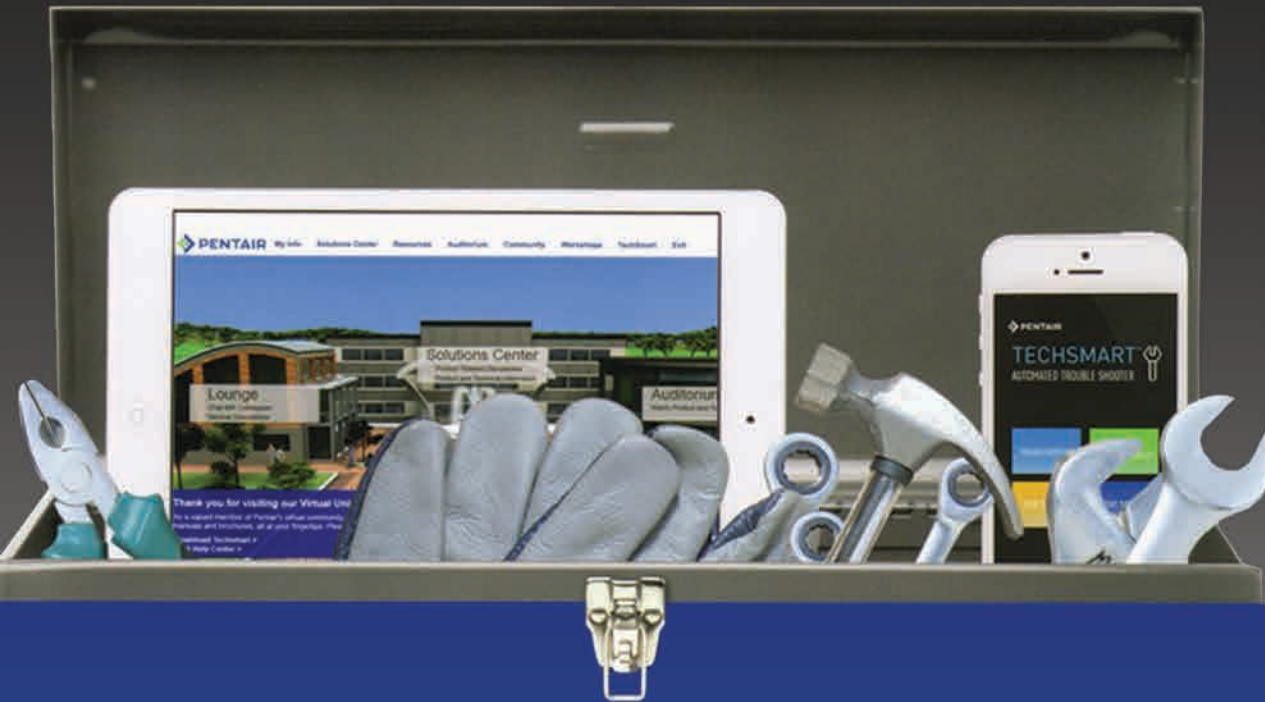


**Gary Sevigny**  
Heaters, Lights &  
Plumbing  
858-486-9220

# KNOW MORE, SELL MORE

TRAINING &  
**EDUCATION**  
PENTAIR

2017 - 2018 EQUIPMENT TRAINING SERIES



## TOOLS FOR SUCCESS

BUILD YOUR POOL BUSINESS WITH KNOW-HOW FROM PENTAIR

Take an upcoming training workshop and graduate with a wealth of knowledge on the newest products and technological advances by Pentair.

Our experienced instructors, detailed course materials, and training aids will provide you the theoretical know-how and real-world techniques needed to specify, install, troubleshoot, and service today's most advanced pool equipment - and do so profitably.

March 7 and 8, 2018

Pechanga Resort Casino

45000 Pechanga Parkway

Temecula, CA 92592

1.888.PECHANGA

[www.pechanga.com](http://www.pechanga.com)

 **PENTAIR**

# 2018 REGIONAL COURSE OFFERING EXAMPLES

Choose your desired courses at registration:

- Intelliflo Variable Speed/Flo setup and programming
- Hands-on Heater Installation, Troubleshooting, and Repair
- Advanced Automation Installation, Wiring, and Programming
- Screen Logic Interface Networking
- Commercial Equipment Sizing
- Digital Media
- Basic Hydraulics
- Chemical Automation
- Electrical and Lighting Safety

## WHAT TO EXPECT

- A festive, high-energy learning environment
- Multiple raffle prize drawings daily and a 2-day grand prize
- A take home step-by-step course manual and tool assortment
- All courses offered by Pentair Factory Trainers



**RSVP Today! Class sizes are limited.**  
**Complete registration guarantees your reservation!**

- Online at [www.pentairtraining.com](http://www.pentairtraining.com)  Pechanga Rooming and Early-Arrival Information
- Phone 1.888.755.7946 (Credit Card or PIP Incentive Points Accepted) • \$149.00 Per Night (Applies to multiple nights)
- Temecula Event Training is \$149.00 • Book by February 5th, 2018
- Registration and class selection is in-advance only
- No same day registration process available

## Pentair's Entertainment Includes

- Training Day(s) Continental Breakfast and Lunch
- Early Arrival Party (eve of 3/6)
- Mid Event Party (eve of 3/7)



PLACE YOUR  
AD  
HERE!

**SPECIAL !!!**

ADVERTISE THE REST OF THE YEAR FOR JUST  
THE PRICE OF 9 MONTHS

\$225 VS. \$300

OR

\$25/MONTH

YOUR CHOICE

TAKE ADVANTAGE NOW WHILE YOU CAN

# CONTINUING EDUCATION FUND APPLICATION

Member Name: \_\_\_\_\_ Date \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_

Course/Seminar/Program: \_\_\_\_\_

Course/Seminar/Program Date: \_\_\_\_\_ Cost: \$ \_\_\_\_\_

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of the course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

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## Chapter Supporter Evaluation

Member Name: \_\_\_\_\_ Date \_\_\_\_\_

Chapter Supporter: \_\_\_\_\_

Job Start Date \_\_\_\_\_ Date of Job Completion \_\_\_\_\_

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Negative Feedback: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Please return this form to Vice President

**BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: \_\_\_\_\_**

Name: \_\_\_\_\_ Spouse: \_\_\_\_\_ H.Phone:( ) \_\_\_\_\_

H. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Company Name: \_\_\_\_\_ E-Mail: \_\_\_\_\_

B. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

B.Phone:( ) \_\_\_\_\_ Pager:( ) \_\_\_\_\_ Cellular:( ) \_\_\_\_\_

**NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)**

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

**SIGNATURE REQUIRED \_\_\_\_\_ DATE \_\_\_\_\_**

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**San Diego Chapter  
Independent Pool & Spa  
Service Association  
PO BOX 600862  
San Diego CA 92160-0862  
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**



**Next General Meeting  
February 21, 2018 – 7 p.m.  
Admiral Baker Clubhouse  
2400 Admiral Baker Dr  
Off Friars Rd east of I-15**



**Earn Half of the required  
2018/2019 Education Points at  
the**

**2018 Region 7 Table Top Show.**

Sat. Jan. 27 9am-4pm  
Four Points Sheraton  
8110 Aero Dr SD 92123

**Sign in and get meeting credit for  
the first Quarter of 2018.**

**Blue Cards are due by the February 21 General Meeting. Easiest to do online.  
<http://www.ipssasandiego.com/bluecard.html>**