



NEXT GENERAL MEETING

FEBRUARY 15, 2017

7 PM

MISSION VALLEY RESORT

875 HOTEL CIRCLE

The Skimmer

FEBRUARY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2017

*Blue Cards are Due in Feb.
Give to Paul Grimes at Feb meeting
Mail to Paul Grimes 936 Moana Dr SD 92106 postmarked on/before 2/15 or
[submit online by clicking here](#)*

President's Message

This is generally the time of year when we can dedicate some time to sharpen our skills and broaden our horizons to new ideas and technology in our industry. We have an abundance of training and education workshop opportunities and an organization that encourages us to attend and will even reimburse us for the cost of the training and travel expenses. This is one of the many benefits IPSSA provides!

The 26th Region 7 Table Top in San Diego, the IPSSA Leadership Conference in Anaheim, and the Pentair Equipment Training Series in Pala were all great events where San Diego chapter IPSSA members were able to take advantage of the education and reimbursed for the cost to do so. There are more events in the coming months so if you missed the ones just mentioned you still have a

chance to participate in these upcoming events:

Aquatic Council CPO Training Course will be March 16th-17th in Chula Vista. If you are not CPO certified, this is your opportunity. Here is the link to register - <https://www.aquaticcouncil.com/training/certified-pool-operator-training-course-chula-vista-california/>
The Western Pool and Spa Show. I always enjoy seeing some of our San Diego Chapter folks getting together in Long Beach. The dates for that will be March 9th-10th at the Long Beach Convention Center. Here is a link to the show www.westernshow.com/

I look forward to seeing as many of you at our meeting Wednesday February 15th at 7pm. Hope to see you at these coming events!

Michael Harris
San Diego Chapter President

The Board 2016-2017



Michael Harris
President



Adam Haynes
Vice President



Jim Bauer
Treasurer



Brett Allard
Secretary



Austin Gardiner
Past President

Board of Officers

President	Michael Harris	619-395-6700	barrowpoolssd@gmail.com
Vice President	Adam Haynes	619-247-3641	alohapoolnsa@gmail.com
Treasurer	Jim Bauer	619-997-7710	bjjimbo48@cox.net
Secretary	Bret Allard	619-922-8277	bretallard@hotmail.com
Past President	Austin Gardiner	619-277-5359	austingardinerps@hotmail.com

Committee Representatives

Sick Leave	Joseph Lerma	619-917-6971	New Members	John Baldwin	858-354-7946
	Paul Grimes	619-518-4983		Bernie Mirelez	619-818-5536
	Ron Baker	619-540-2275			
Continuing Education	Patrick Nieratko	619-647-9395	Manuf. Rebate	Jon McArthur	619-672-3760
	Jon McArthur	619-672-3760		Baron Ortiz	858-692-3524
Entertainment/ Recognition	Georrge Ludwig	619-892-4749			
Product Testing	Patrick Farrior	619-465-9545			
	Dale Eppard	858-571-1177			
Sfty/Drowning Prevnt	James Morketter	619-708-4972			
Blood Drive	James Morketter	619-708-4972			
Website	Paul Grimes	619-518-4983			
Region7 Director	Joe Lukacik	619-508-8687			

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
10842 Noel St #107, Los Alamitos CA 90720-2582

Billing - Cramer & Associates
PO BOX 1617 888-391-6012
Rocklin CA 95677 888-391-6203FAX
Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
805-955-9535 FAX
2393 Townsgate Rd#101 Westlake Village CA 91361

IPSSA San Diego – Chapter Supporters (Updated 1/10/17) *Local Representative

Eric Dominguez	Abcana Industries - www.abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell ericd@abcanaindustries.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-7379 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, INC. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair – leakhelp@gmail.com	619-233-5325 Office 858-525-3711 Cell
Lupe Mariscal	Blue Moon Pools, Inc. - www.blumoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 lupe@blumoonpool.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
Joey Chavez	California Pools - www.californiapools.com Pool Builder, Remodeler	joeychavez@californiapools.com 619-920-4290 cell
Rebecca Shepard Olson	Clear Comfort - www.clearcomfort.com Chlorine Free & Low Chlorine Pool Treatment	858-997-9333 rebecca@cleacomfort.com
Rick Higareda	Coastal Pool Construction - Commercial and Residential Swimming Pool Construction/Remodel/Repair	619-654-1756 admin@sdcoastalinc.com
Brian Moncrief	Concrete and Stain Removal - Removal of Stains from Concrete Surfaces	858-449-9126
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcretecoatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Sarah Hines	Foresters Financial Services - www.forestersfinancial.com Financial Planning (retirement, investing, life insurance, budgeting, saving for future goals)	858-650-6830 x241 Sarah.Hines@foresters.com
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880 tomc@gardnerpoolplastering.com
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-1894 Cell gil@lifedeck.com email
John Ford	Lifesaver San Diego – www.poolfencesandiego.com Quality Pool Safety Fencing	619-554-2002 j.ford@poolfence.com
Liza Leas	L & L Lines, Inc. – www.llines.com REVIVE- TK Pool Products, Nets and Caddy Boxes	602-705-9240 Cell 602-354-4245 Fax heatpumpgirl@aol.com
Regina Rakowski	Nelsonite - nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
Don Wall	The Pool Doctor - www.sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977 619-726-1219 Cell donwall@sdpooldoctor.com

IPSSA San Diego – Chapter Supporters (Updated 1/10/17) *Local Representative

John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com
Kirk Chapman	Poolscape Unlimited, Inc. - www.poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555 Cell kirk@poolscapeunlimited.com
Reid Mirvis	Pool Surfacing 2000 - www.poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420 reid@poolsurfacing2000.com
Mike Sotelo	Precision Solar - www.precisionsolar.net Design and Installation of Pool Solar, Soar Hot Water, and Solar Electric Systems	951-303-4523 mike@precisionsolar.net
Ray Johnson	Ray's H2O Purification Systems – Osmosis treatment to remove solids from pools and spas	619-772-7220 Rjcj123@yahoo.com
Kristal Cavender	Revco Solar Engineering, Inc. - www.revcosolar.com Residential and Commercial Solar (pool heating, photovoltaic)	760-214-5830 kristal@revcosolar.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox.net
Katelin Weddle	SunX Solar Systems, Inc. - www.sunxsolar.com Solar Electricity – Solar Pool heating – Solar Water Heating	760-738-9383 760-497-4061 Cell katelin.weddle@sunxsolar.com
Travis Schonleber	Thornburg Enterprises – thornburgenterprises.com Manufacturers Sales Representative for Pool Products	808-383-8973 Travis.schonleber@gmail.com
Simeon Okosun	Toyota of El Cajon – toyotaofelcajon.com Discounts available to members for Toyota vehicles	619-270-3067 619-981-0164 619-447-9123 Fax
Kevin Wallace	Underwater Unlimited - underwaterunlimited@yahoo.com Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell
Samantha Larimer	Weiser Pools, Inc. – www.weiserpools.com Repairs, Installations, Heating and Automated Control Specialists	619-440-2480 weiserpools@cox.net
Chuck Conti	Zodiac Pool Systems, Inc. - www.zodiacpoolsystems.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 Chuck.conti@zodiac.com

General Meeting 1/18/17

Held at 7pm at Mission Valley resort

President: Mike Harris
Vice President: Adam Haynes
Treasurer: Jim Bauer
Secretary: Bret Allard

Treasury Report –
Charlie Brown won \$25 door prize
- no winner for \$50 door prize- will be \$100 in February
- chapter in fine shape

Secretary Report –
Jon McArthur made a motion to approve December 2016 minutes
-2nd by Jim Bauer/ approved unanimously
-Jon McArthur made a motion to approve November 2016 minutes
-2nd by Jim Bauer/ approved unanimously

Vice President Report –
New chapter supporter- Coastal Pool Construction
-Jose Garcia- new employee member for Aloha pools

President Report –
Mark Lane from Pentair spoke
-Blue cards due in February
- Perspective new member Roger Whitthoeft Jr attended meeting
-education- get your 10 points by the end of 2017!
- entertainment- need volunteers for may picnic
-Paul Grimes presented with Honorary member plaque

Meeting ended at: 9pm

Board Meeting

Held on: 2-6-17 at Hooleys Irish Pub at 7:20pm

President: Mike Harris
Vice President: Adam Haynes
Treasurer: Jim Bauer
Secretary: Bret Allard
Past President: Austin Gardiner

Treasury Report –
General balance- \$4718.95 plus \$1000 check from IPSSA corp.
-we were only chapter to use matching swim funds
-need to 1099 all subcontractors this year (ie Mission valley resort)

Secretary Report –
turn in blue cards this month to avoid fines
-2 members dropped for lack of payment
- will keep Information Board with current and updated at SCP

Vice President Report –
2 new chapter supporters in the works
-John Ford from Lifesaver pool fences to speak at Feb meeting
-Western Pool and Spa show March 9-11

President Report –
Member survey to send out soon
-Mike attended leadership conference
-No insurance or membership cost increase for 2017
- Discussed \$2 Convenience Fee
-No IPSSA Corporate matching funds for 2017
-Looking for new Regional 7 Director
-Focus on marketing IPSSA and promoting website and videos
-Reviewed Table Top event and new membership drive
-Working to have CPSA membership push and Standing Rules change in March
-Discussed having Honorary member John Silcox speak at general meeting in Feb or March
-Discussed budget for 2017 and after discussion:
-Austin made a motion to replace the May general meeting with the summer picnic which will now be the 3rd Saturday in May. The picnic will count as a regular meeting. Adam 2nd motion/ passed unanimously
-Adam made a motion to make the August dinner meeting a buy night at SCP. Food to be catered and discounts on SCP supplies.
Austin 2nd / passed unanimously.
- Austin made a motion to make the January 2018 Table Top replace the January 2018 general meeting. Adam 2nd/ passed unanimously.

Meeting ended at: 9:30pm

Changing Drought Conditions in California

After five long years of drought, this winter has delivered a bit of a break to a rain-starved California. A series of powerful winter storms has buffeted the state with more rain and snow than has come from previous winters in many years, filling up many major reservoirs and rebuilding a snowpack in the Sierra Nevada Mountains. This is a welcome relief to many throughout the state, but it is also the time to remind ourselves that not all of California's problems will be solved in one winter.

Recent storms in particular have done a great deal to alleviate the total area of the state that is affected by varying stages of drought. This time last year, 86% of the state was in the stage "Severe Drought" or even worse, with much of the state suffering under the highest stage of "Exceptional Drought." However as of January 17th, 44% of California was in severe drought or worse, with 35% suffering from no drought whatsoever.

This is a dramatic turnaround for a short period of time, and this report does not take into account the further storms that hit Southern California in particular over the weekend. There are also forecasts for more rain storms to move through, with some estimates calling for between 9 and 13 inches of rain or snow on the coast and in the Sierra Nevada Mountains.

However, despite the absence of drought in the northern parts of the state, the effects of the lack of rain in Southern California overall can still be seen. Many of the reservoirs in Southern California are still at abnormally low levels, such as Lake Cachuma which supplies most of the water for the city of Santa Barbara and is only at 9% capacity, and almost the entire southern half of the state remains dryer than normal. It possible that Southern California will not be relieved of drought this winter, leaving many possibilities regarding water restrictions on the table. There were

many initiatives that began when the state's water picture was much more bleak, and even with an improving drought forecast they will continue on to change the way water is regulated for the foreseeable future in California.

In late November the Department of Water Resources, in concert with 4 other state agencies, published a proposed new Water Plan that will be the basis of ongoing water conservation efforts in California extending beyond drought specific considerations. This plan anticipates establishing mandatory indoor and outdoor water quotas for all Californians that are intended to be enforceable through water purveyors and public entities. As a result, this new plan has the potential to undermine the successes achieved by CPSA with the over 700 water districts and 458 cities in California. This means there is a need for CPSA to be involved in what is expected to be numerous public hearing and stakeholder groups surrounding this new plan over the next several years.

For now it appears as though California will experience a period of relative relief when it comes to the water situation in our state. That does not mean however that the pool and spa industry can afford to become complacent in the months and years ahead. There are big changes coming to the way water will be used by every person in the state, and if the pool and spa industry does not make their voices heard it is very possible that one day without any laws being passed it will suddenly become impossible to build a new pool or spa because it will exceed a water quota. The CPSA is working hard to ensure that the industry is kept informed on all of these developments as they occur, and to carefully monitor for any potential regulations that could seriously harm the industry. We can't do this alone however, and it is crucial that our members stay strong in their support and tell their peers and colleagues why the CPSA is so important. We're counting on you.

IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

February, 15 2017
7pm

Education Reimbursements -

- Local Classes (San Diego County) 100% class cost.
- SoCal Area 100% class/show cost+\$100 for expenses.
- Outside So Cal 100% class/show cost+ \$250 for expenses.
- Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

Upcoming Classes:

Western Pool & Spa Show
Long Beach Convention Center
March 9-11, 2017
Valuable Education Points and Chapter reimbursement available

Aquatic Council CPO Training Course
March 16th-17th in Chula Vista.

Questions call Baron Ortiz 858-692-3524.
Manufacture Rebate Co Chair

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Commercial Water
Chemistry &
Water Purification
858-735-2565



Ron Magnant
Spas & Hot Tubs
Water Chemistry
619-804-1759



Jon McArthur
Acid Wash, Plaster
Problems and
Motors
619-672-3760



Gary Sevigny
Heaters, Lights &
Plumbing
858-486-9220

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OR

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CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of the course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____

Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____

Please return this form to Vice President

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

D U E B Y F E B & J U L G E N E R A L M E E T I N G S

**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

*Blue Cards are Due in Feb. Give to Paul Grimes at Jan or Feb meetings
Mail to Pa Grimes
936 Moana Dr San Diego CA 92106
with a postmark on or prior to
2/15/17
or
[click her to Submit online](#)*



**Next General Meeting
February 15, 2017 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

