



NEXT GENERAL MEETING

JANUARY 18, 2017

7 PM

MISSION VALLEY RESORT

875 HOTEL CIRCLE

The Skimmer

JANUARY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2017

27th Annual Region 7 Table Top Show

January 28, 2017, 8am- 4pm - Education Points

Four Points Sheraton – 8110 Aero Dr, SD 92123

Chapter Blood Drive - Sat Jan 21, 8am Meet at Lemon Grove Café

3521 Lemon Grove Ave Lemon Grove for Chapter Sponsored Breakfast

Blue Cards are Due in Feb. Give to Paul Grimes at Jan or Feb meetings or [submit online](#)

President's Message

I hope everyone is well rested and looking forward to the new year! For those who attended this past 2016 December Christmas party it goes without saying how tremendous of an event it was. Make sure you thank George Ludwig and the rest of the Entertainment Committee on the great job they did.

One of the highlights for me was being able to represent our chapter and present a check for \$4150.00 to the City Heights Swim Center. Thank you again to all that donated and for the difference this is going to make in people's lives by teaching non swimmers be safe around water and learn to swim.

We can look forward to hearing back from the City Heights Swim Center mid year.

While for some this is the time of year when business activity is a little slower, it is also the time

when there are lots of educational opportunities. We have the 26th annual Table Top at the Four Points Sheraton on January 28th, IPSSA Leadership Conference on February 3rd-4th, and a two day Pentair workshop on February 8-9th just to name a few. Make sure you take advantage of them which will easily meet your continuing education requirements. Also, remember that one of the benefits of your IPSSA San Diego Chapter membership is that our education fund will reimburse you for some if not all your education and travel expenses. What a deal!

Finally, our Board has been discussing ways to give you more options to fulfill your meeting and membership requirements and provide more opportunities for education, networking and entertainment functions. Stay tuned and I look forward to seeing you at our next meeting.

Michael Harris

The Board 2016-2017



Michael Harris
President



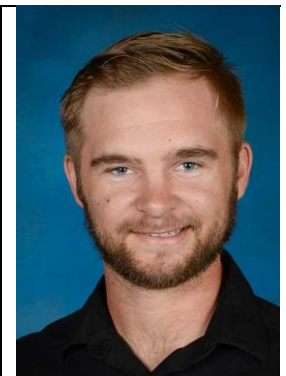
Adam Haynes
Vice President



Jim Bauer
Treasurer



Brett Allard
Secretary



Austin Gardiner
Past President

Board of Officers

President	Michael Harris	619-395-6700	barrowpoolssd@gmail.com
Vice President	Adam Haynes	619-247-3641	alohapoolnsa@gmail.com
Treasurer	Jim Bauer	619-997-7710	bjjimbo48@cox.net
Secretary	Bret Allard	619-922-8277	bretallard@hotmail.com
Past President	Austin Gardiner	619-277-5359	austingardinerps@hotmail.com

Committee Representatives

Sick Leave	Joseph Lerma	619-917-6971	New Members	John Baldwin	858-354-7946
	Paul Grimes	619-518-4983		Bernie Mirelez	619-818-5536
	Ron Baker	619-540-2275			
Continuing Education	Patrick Nieratko	619-647-9395	Manuf. Rebate	Jon McArthur	619-672-3760
	Jon McArthur	619-672-3760		Baron Ortiz	858-692-3524
Entertainment/ Recognition	Georrge Ludwig	619-892-4749			
Product Testing	Patrick Farrior	619-465-9545			
	Dale Eppard	858-571-1177			
Sfty/Drowning Prevnt	James Morketter	619-708-4972			
Blood Drive	James Morketter	619-708-4972			
Website	Paul Grimes	619-518-4983			
Region7 Director	Joe Lukacik	619-508-8687			

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
10842 Noel St #107, Los Alamitos CA 90720-2582

Billing - Cramer & Associates
PO BOX 1617 888-391-6012
Rocklin CA 95677 888-391-6203FAX
Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
805-955-9535 FAX
2393 Townsgate Rd#101 Westlake Village CA 91361

IPSSA San Diego – Chapter Supporters (Updated 1/10/17) *Local Representative

Eric Dominguez	Abcana Industries - www.abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell ericd@abcanaindustries.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-7379 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, INC. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair – leakhelp@gmail.com	619-233-5325 Office 858-525-3711 Cell
Lupe Mariscal	Blue Moon Pools, Inc. - www.blumoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 lupe@blumoonpool.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
Joey Chavez	California Pools - www.californiapools.com Pool Builder, Remodeler	joeychavez@californiapools.com 619-920-4290 cell
Rebecca Shepard Olson	Clear Comfort - www.clearcomfort.com Chlorine Free & Low Chlorine Pool Treatment	858-997-9333 rebecca@cleacomfort.com
Rick Higareda	Coastal Pool Construction - Commercial and Residential Swimming Pool Construction/Remodel/Repair	619-654-1756 admin@sdcoastalinc.com
Brian Moncrief	Concrete and Stain Removal - Removal of Stains from Concrete Surfaces	858-449-9126
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcretecoatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Sarah Hines	Foresters Financial Services - www.forestersfinancial.com Financial Planning (retirement, investing, life insurance, budgeting, saving for future goals)	858-650-6830 x241 Sarah.Hines@foresters.com
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880 tomc@gardnerpoolplastering.com
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-1894 Cell gil@lifedeck.com email
John Ford	Lifesaver San Diego – www.poolfencesandiego.com Quality Pool Safety Fencing	619-554-2002 j.ford@poolfence.com
Liza Leas	L & L Lines, Inc. – www.llines.com REVIVE- TK Pool Products, Nets and Caddy Boxes	602-705-9240 Cell 602-354-4245 Fax heatpumpgirl@aol.com
Regina Rakowski	Nelsonite - nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
Don Wall	The Pool Doctor - www.sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977 619-726-1219 Cell donwall@sdpooldoctor.com

IPSSA San Diego – Chapter Supporters (Updated 1/10/17) *Local Representative

John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com
Kirk Chapman	Poolscape Unlimited, Inc. - www.poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555 Cell kirk@poolscapeunlimited.com
Reid Mirvis	Pool Surfacing 2000 - www.poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420 reid@poolsurfacing2000.com
Mike Sotelo	Precision Solar - www.precisionsolar.net Design and Installation of Pool Solar, Soar Hot Water, and Solar Electric Systems	951-303-4523 mike@precisionsolar.net
Ray Johnson	Ray's H2O Purification Systems – Osmosis treatment to remove solids from pools and spas	619-772-7220 Rjcj123@yahoo.com
Kristal Cavender	Revco Solar Engineering, Inc. - www.revcosolar.com Residential and Commercial Solar (pool heating, photovoltaic)	760-214-5830 kristal@revcosolar.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox.net
Katelin Weddle	SunX Solar Systems, Inc. - www.sunxsolar.com Solar Electricity – Solar Pool heating – Solar Water Heating	760-738-9383 760-497-4061 Cell katelin.weddle@sunxsolar.com
Travis Schonleber	Thornburg Enterprises – thornburgenterprises.com Manufacturers Sales Representative for Pool Products	808-383-8973 Travis.schonleber@gmail.com
Simeon Okosun	Toyota of El Cajon – toyotaofelcajon.com Discounts available to members for Toyota vehicles	619-270-3067 619-981-0164 619-447-9123 Fax
Kevin Wallace	Underwater Unlimited - underwaterunlimited@yahoo.com Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell
Samantha Larimer	Weiser Pools, Inc. – www.weiserpools.com Repairs, Installations, Heating and Automated Control Specialists	619-440-2480 weiserpools@cox.net
Chuck Conti	Zodiac Pool Systems, Inc. - www.zodiacpoolsystems.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 Chuck.conti@zodiac.com



IPSSA Region #7
 Carlsbad, Del Mar, Escondido,
 North County Coastal,
 East County, Metro, San Diego



27th Annual Region 7 Table Top Show
Saturday, January 28, 2017 9:00 am – 4:00 pm
EXHIBITS OPEN 1:00PM– 4:00PM

Meet all the major Pool & Spa Manufacturers, suppliers, builders, remodelers and many other specialists. Learn about NEW products and how they work.

OPEN TO EVERYONE IN THE POOL, SPA AND RELATED INDUSTRIES
UPA, APSP, ASAPP, SPPA & ALL INDEPENDENTS WELCOME

ALL SEMINARS & EXHIBITS FREE

Seminar Schedule

THEATER	ROOM I	ROOM II
9:00 - 10:50 Dollars & Sense What It Really Costs To Run Your Business David Hawes	9:00 - 10:50 Jandy JXI Heater Installation & Troubleshooting Raffle for JXI 400 Heater Zodiac Pool Systems	9:00 - 10:50 E-Tools For Pool Professionals Bring your Ipad or Smart Phone Pentair Tim Towne
11:00 - 12:50 Pools Chemistry In The Real World on Balance	11:00 - 12:50 Commercial Equipment Title 22 or 24? Hayward	11:30 - 2:00 Hands on Auto Controls Variable Speed Pumps
1:00 - 2:00 Investing Basics & Financial Wellness Foresters Financial	1:00 - 2:00 Hayward Cleaners Installation & Troubleshooting Hayward	

GIANT RAFFLE

Bring money to purchase raffle tickets. OVER \$10,000 IN PRIZES
The Peat Burke Ginormous Collection of Antique Pool Equipment on Display

LOCATION:
 Four Points Sheraton
 8110 Aero Drive
 San Diego, California 92123
 (858) 277-8888



For questions concerning show please call: (619) 464-6400 or (619) 672-3760
www.region7tabletop.com

San Diego Chapter Board Meeting - December '16

Held on: November 30 2016 at Bully's at 7pm _____

President: Mike Harris

Vice President: Adam Haynes

Treasurer: Jim Bauer

Secretary: Bret Allard

Treasury Report – Ad revenue \$125 to come from Pentair for ad placed in Skimmer

-End of year donation for City Heights Swim Center is \$4150 money coming in from Chapter and matching funds from IPSSA corporate, and Table Top

Secretary Report –Will have sign in sheets at xmas dinner as it is a meeting

- all members have received a copy of the new sick rules

Vice President Report –New chapter supporter - Alpha Chemicals

-Adam motioned to approve Alpha Chemicals as new chapter supporter. Jim Bauer 2nd and was approved unanimously.

President Report – xmas party update/ schedule of events

-leadership Conference first weekend in February. Will announce to general membership.

-Discussed CPSA donation options- will submit a Standing Rules change in January for vote for vote by general membership in January on amount to be donated per year.

-Pentair to donate 5 - 48 sq ft filters and b/w valves.

Meeting ended at: 9pm

Small, tight route for sale.

- 12 pools in the La Mesa, El Cajon area.
- Long time customers.

Marc Stewart 619-339-8339
Call for details

Free Pool stuff at January Meeting

Grab anything you want from the bed of my white Ranger Pickup truck parked in the few spaces to the right of the entrance of the Mission Valley Resort as early as 5pm at the January 19th General Meeting. Pre-owned cleaner hoses, other pool items available.

Paul Grimes

San Diego Chapter Board Meeting - January '17

Held on: January 9th at Hooley's at 7pm_____

President: Mike Harris

Vice President: Adam Haynes

Past President: Austin Gardiner

Treasury Report – Christmas Party expenses under \$7000.00

-End of year donation presented to City Heights Swim Center in the amount of \$4150 money. Still waiting on matching funds from IPSSA corporate of \$1000.

Secretary Report –No Secretary Report.

Vice President Report –New chapter supporter - Coastal Pool Construction

-Adam motioned to approve Coastal Pool Construction as new chapter supporter. Austin Gardiner 2nd and was approved unanimously.

President Report – Leadership Conference first weekend in February. Will announce to general membership.

-Discussed CPSA donation options. Will make Standing Rules change for discussion and buy in from full Board at February meeting and presented for vote for vote by general membership in February general meeting on amount to be donated per year.

-Pentair to donate 5 - 48 sq ft filters and b/w valves.

-Monthly member dues - Notified of \$2 surcharge for paper check and credit card use.

-Mark Lane from Pentair to present and discuss training workshop in February

-Table Top on January 28th.

Meeting ended at: 9pm

November General Meeting

Held on: November 16, 2016 at Mission Valley Resort

President: Mike Harris

Vice President: Adam Haynes

Treasurer: Jim Bauer

Secretary: Bret Allard

Foresters Financial presented retirement financial workshop before general meeting

Meeting started at 7pm

Treasury Report – General account balance- \$12, 860.07

-Education balance-\$36, 336.07

Secretary Report – new chapter information board presented to chapter

-Information board now displayed at SCP

-Jon McArthur motioned to approve October minutes

-2nd by Jim Bauer/ approved unanimously

Vice President Report – New Chapter supporter John from Lifesaver San Diego. Presented to membership. Spoke about the importance of water safety. Showed benefit of companies quality fencing and new lighting for fencing and fence peg holes.

President Report – December Christmas party December 9th at the Doubletree Resort in Mission Valley

-January 28th Table Top at the Four Points Sheraton/ 10 educational points available

- Adam Haynes won the \$25 door prize

Meeting ended at: 815

December General Meeting

Held on: December 9th, 2016 at Double Tree Mission Valley

President: Mike Harris

Vice President: Adam Haynes

Treasurer: Jim Bauer

Secretary: Bret Allard

Christmas Party!!

No Reports Given

Mike Harris presented charitable gift check donation of \$4150.00 to Nicole Mc Neil from the City Heights Swim Center.

Raffle and door prizes. Rodger Weaver won \$100 chapter Raffle prize. Adam Haynes won grand prize of one/two night stay at Double Tree good through 2017.



Nearly SOLD OUT
 Click here for ETi 400 Heater
 Click here for ETi 400 Heater Brochure



JOIN US IN TEMECULA FOR THE 2017 PRODUCT TRAINING SEMINAR

Come join the Pentair Training team and your favorite Pentair representatives for an extraordinary learning event in Temecula, California! This two-day workshop will offer many courses, including: advanced Automation, Hands-on Heater Troubleshooting, Pentair Lighting, Automated Chemical Controls, SuperFlo and IntelliFlo pumps and general education courses like Hydraulics and Electricity.

THE BEST PART: You choose the courses you wish to take! All courses are electives and you create your own schedule once you sign in at the door!

PRIZES: In addition to this exciting new format, there will be drawings for BIG prizes many times during this two-day event! We're talking BIG TVs, electronics, gadgets, in addition to Pentair pool equipment!

REGISTRATION

Online registration is REQUIRED. Register now at www.pentairtraining.com to reserve your seat.

HURRY! Class sizes are limited.

EVENT INFORMATION • NEW LOCATION!

COST\$125.00

WHERE.....Pala Casino Spa & Resort

WHENFebruary 8-9, 2017

- 7:00a - Registration (**on 2/8**)
- 7:30a - Continental breakfast
- 8a-5p - Training sessions



SPECIAL HOTEL DISCOUNT

Pentair has secured a special discounted rate at the Pala Casino Spa & Resort. See below:

Feb. 7, 8, 9 & 10\$119.00 (each night)

RESERVATIONS

PALA CASINO SPA & RESORT

11154 HIGHWAY 76 · PALA, CA 92059

Call 877-725-2766 (Pentair Aquatic Systems). Booking code is "PENB17A"

Guests will be asked to provide

Group Offer: **PENB17A**

Group Password: **Meeting**

Go to www.palacasino.com and select

Book a Room, then **Group Sales**

BOOK BY JANUARY 16, 2017 OR RATE COULD GO AWAY

IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

January 18, 2017
7pm

Education Reimbursements -

- Local Classes (San Diego County) 100% class cost.
- SoCal Area 100% class/show cost+\$100 for expenses.
- Outside So Cal 100% class/show cost+ \$250 for expenses.
- Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

Upcoming Classes:

1/28/17 9am - 4pm

Region 7 Table Top Show

Four Points Sheraton SD

<http://www.region7tabletop.com/>

2/8/17 & 2/9/17 (Two Full Days)

Pentair Maintain Your Edge

Workshop/Seminar (Flyer in Skimmer)

Pala Casino & Resort

35008 Pala Temecula Road Pala CA 92059

Questions call Baron Ortiz 858-692-3524.
Manufacture Rebate Co Chair

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Commercial Water
Chemistry &
Water Purification
858-735-2565



Ron Magnant
Spas & Hot Tubs
Water Chemistry
619-804-1759



Jon McArthur
Acid Wash, Plaster
Problems and
Motors
619-672-3760



Gary Sevigny
Heaters, Lights &
Plumbing
858-486-9220

PLACE YOUR
AD
HERE!

SPECIAL !!!

ADVERTISE THE REST OF THE YEAR FOR JUST
THE PRICE OF 9 MONTHS

\$225 VS. \$300

OR

\$25/MONTH

YOUR CHOICE

TAKE ADVANTAGE NOW WHILE YOU CAN

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of the course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____

Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____

Please return this form to Vice President

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ **DATE** _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

Region 7 Table Top Show January 28, 2017

More info at website

<http://www.region7tabletop.com/>



**Next General Meeting
January 18, 2017 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**



*Make a Difference
Chapter Blood Drive
Sat Jan 21, 8am
Meet at Lemon Grove Cafe
3521 Lemon Grove Ave,
Lemon Grove, CA 91945*

*Blue Cards are Due in Feb. Give to Paul
Grimes at Jan or Feb meetings or
[click her to Submit online](#)*