



NEXT GENERAL MEETING

NOVEMBER 16, 2016

7 PM

MISSION VALLEY RESORT

875 HOTEL CIRCLE

The Skimmer

NOVEMBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2016

Social Security Planning & Investment Seminar
6pm prior to November 16th General Meeting
Annual Holiday Party – Dec. 9, 6-11:30pm - See Flyer Page 7

President's Message

If you are like me, November is one of the favorite months of the year. Thank you veterans! Thank you for the service and sacrifices you made so that we can celebrate the freedoms we have. With the year winding down and Thanksgiving fast approaching, it makes it easier to be appreciative of the things that we often take for granted and keep our minds from dwelling on the negative around us. With that said, I will leave you with this quote,

"Gratitude can transform common days into thanksgiving, turn routine jobs into joy, and change ordinary opportunities into blessings." ~ William Arthur Word

I want to thank everyone who help make the October mandatory meeting run smoothly. Thanks to everyone who donated to the City Heights Swim Center. With the generous giving from our members and the matching that comes from the Chapter, IPSSA Corporate, and Table Top, we will be able to present a check for approximately \$4500.00 that will go to providing swim

lessons for those not able to afford them.

Congratulations to Jon McArthur for your leadership and service through the years and the well deserved winning of the B. K. Taylor Award and IPSSA Terry Cowles Award nomination. Congratulations also to Paul Grimes, our newest Honorary member and for all the time, energy, and wisdom he has devoted to the San Diego Chapter.

There is a lot more to look forward to before the end of year. I want to encourage everyone to attend the Social Security Planning and Investment workshop on Nov. 16th, at 6pm, presented by our chapter supporter Forresters Financial Services, right before our general meeting. They will have valuable information to share regarding retirement planning and investing. Then, at our general meeting, come meet and hear from two of our newest Chapter Supporters and more details regarding our Christmas party.

See you at the November general meeting.

Michael Harris

The Board 2016-2017



Michael Harris
President



Adam Haynes
Vice President



Jim Bauer
Treasurer



Brett Allard
Secretary



Austin Gardiner
Past President

Board of Officers

President	Michael Harris	619-395-6700	barrowpoolssd@gmail.com
Vice President	Adam Haynes	619-247-3641	alohapoolnsa@gmail.com
Treasurer	Jim Bauer	619-997-7710	bjjimbo48@cox.net
Secretary	Bret Allard	619-922-8277	bretallard@hotmail.com
Past President	Austin Gardiner	619-277-5359	austingardinerps@hotmail.com

Committee Representatives

Sick Leave	Joseph Lerma	619-917-6971	New Members	John Baldwin	858-354-7946
	Paul Grimes	619-518-4983		Bernie Mirelez	619-818-5536
	Ron Baker	619-540-2275			
Continuing Education	Patrick Nieratko	619-647-9395	Manuf. Rebate	Jon McArthur	619-672-3760
	Jon McArthur	619-672-3760		Baron Ortiz	858-692-3524
Entertainment/ Recognition	Georrge Ludwig	619-892-4749			
Product Testing	Patrick Farrior	619-465-9545			
	Dale Eppard	858-571-1177			
Sfty/Drowning Prevnt	James Morketter	619-708-4972			
Blood Drive	James Morketter	619-708-4972			
Website	Paul Grimes	619-518-4983			
Region7 Director	Joe Lukacik	619-508-8687			

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
10842 Noel St #107, Los Alamitos CA 90720-2582

Billing - Cramer & Associates
PO BOX 1617 888-391-6012
Rocklin CA 95677 888-391-6203FAX
Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
805-955-9535 FAX
2393 Townsgate Rd#101 Westlake Village CA 91361

IPSSA San Diego – Chapter Supporters (Updated 11/15/16) *Local Representative

Eric Dominguez	Abcana Industries - www.abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell ericd@abcanaindustries.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-7379 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, INC. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair – leakhelp@gmail.com	619-233-5325 Office 858-525-3711 Cell
Lupe Mariscal	Blue Moon Pools, Inc. - www.blumoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 lupe@blumoonpool.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
Joey Chavez	California Pools - www.californiapools.com Pool Builder, Remodeler	joeychavez@californiapools.com 619-920-4290 cell
Rebecca Shepard Olson	Clear Comfort - www.clearcomfort.com Chlorine Free & Low Chlorine Pool Treatment	858-997-9333 rebecca@cleacomfort.com
Brian Moncrief	Concrete and Stain Removal - Removal of Stains from Concrete Surfaces	858-449-9126
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcretecoatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Sarah Hines	Foresters Financial Services - www.forestersfinancial.com Financial Planning (retirement, investing, life insurance, budgeting, saving for future goals)	858-650-6830 x241 Sarah.Hines@foresters.com
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880 tomc@gardnerpoolplastering.com
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-1894 Cell gil@lifedeck.com email
Liza Leas	L & L Lines, Inc. – www.llines.com REVIVE- TK Pool Products, Nets and Caddy Boxes	602-705-9240 Cell 602-354-4245 Fax heatpumpgirl@aol.com
Regina Rakowski	Nelsonite - nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
Don Wall	The Pool Doctor - www.sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977 619-726-1219 Cell donwall@sdpooldoctor.com
John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com

IPSSA San Diego – Chapter Supporters (Updated 11/15/16) *Local Representative

Kirk Chapman	Poolscape Unlimited, Inc. - www.poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555 Cell kirk@poolscapeunlimited.com
Reid Mirvis	Pool Surfacing 2000 - www.poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420 reid@poolsurfacing2000.com
Mike Sotelo	Precision Solar - www.precisionsolar.net Design and Installation of Pool Solar, Soar Hot Water, and Solar Electric Systems	951-303-4523 mike@precisionsolar.net
Kristal Cavender	Revco Solar Engineering, Inc. - www.revcosolar.com Residential and Commercial Solar (pool heating, photovoltaic)	760-214-5830 kristal@revcosolar.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox.net
Katelin Weddle	SunX Solar Systems, Inc. - www.sunxsolar.com Solar Electricity – Solar Pool heating – Solar Water Heating	760-738-9383 760-497-4061 Cell katelin.weddle@sunxsolar.com
Travis Schonleber	Thornburg Enterprises – thornburgenterprises.com Manufacturers Sales Representative for Pool Products	808-383-8973 Travis.schonleber@gmail.com
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement underwaterunlimited@yahoo.com	800-247-8393 760-632-1822 760-994-6265 Cell
Samantha Larimer	Weiser Pools, Inc. – www.weiserpools.com Repairs, Installations, Heating and Automated Control Specialists	619-440-2480 weiserpools@cox.net
Chuck Conti	Zodiac Pool Systems, Inc. - www.zodiacpoolsystems.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 Chuck.conti@zodiac.com
Ray Johnson	Ray's H2O Purification Systems – Osmosis treatment to remove solids from pools and spas	619-772-7220 Rjcyj123@yahoo.com

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heatpumpgirl@aol.com



General Meeting

Held on: October 19, at: Mission Valley resort

President: Mike Harris

Vice President: Adam Haynes

Treasurer: Jim Bauer

Secretary: Bret Allard

Treasury Report – treasury is sound

Secretary Report – Jon McArthur motioned to approve September minutes

-2nd by Jim Bauer/ passed unanimously

Vice President Report –new chapter supporters in the wings/ to be voted on at board meeting

-motion to make Paul Grimes on Honorary member by Austin Gardiner

-2nd by Jon MacArthur/ passed unanimously

President Report – Cortland Williams welcomed in as our newest member/ approved unanimously

-all members received a new copy of sick route coverage rules

-Thanks SCP for donating \$130 to our chapter to bring our matching fund to \$1000

-BK Taylor award winner Jon McArthur introduced by Jim Bradbury

-xmas party to be held at Doubletree Mission Valley Friday December 9th

-James Morketer won the \$50 door prize

Meeting ended at: 9pm

Board Meeting

Held on: November 2, 2016 at: Bullys at 7pm

President: Mike Harris
Vice President: Adam Haynes
Treasurer: Jim Bauer
Secretary: Bret Allard

Treasury Report – Received \$1053.00 for charity donation to City Heights Swim Center at October general meeting.
-We have enough money in general fund to pay for Christmas party and matching of City Heights donation.

Secretary Report – 7 members missed mandatory October meeting
-2 had medical excuses/ other 5 to be fined \$100
- Receive quotes for procurement of Chapter announcement/white board for SCP. Will coordinate with Adam.
-A few members did not sign for receipt of new Sick Leave Rules. Will have hard copy on hand at November general meeting and get signatures.

Vice President Report –2 new chapter supporters obtained by our wonderful VP
-Adam motioned to approve John Ford from Life Saver as a chapter supporter
-2nd by Jim Bauer/ approved unanimously
-Adam motioned to approve Simeon Okoson from Toyota of El Cajon as a Chapter supporter
-2nd by Jim Bauer/ approved unanimously
-New chapter supporters to speak at general meeting

President Report -Forrester's Financial to do a Social Security/Retirement workshop at 6pm before November meeting.
-No Chapter supporter of the year for 2016. In 2017 want to include monthly bios of Chapter supporters in Skimmer and recognize monthly speakers. Offer monthly speakers free advertising in Skimmer for month that they speak in.
-Christmas Party December 9th at Double Tree Mission Valley
-Procure plaques for Honorary members to be presented at Christmas Party
-Submitted Matching Fund Grant for City Heights Swim Center to IPSSA Corporate and approved for \$1050, split with Metro Chapter. Will submit request for matching with Table Top. Total to present to Swim Center approx \$4200.00. Presentation at Christmas Party.
-Discussed CPSA donation and membership options. Will contact CPSA for representative to attend and possible membership drive at Table Top in Jan '17.

Meeting ended at: 9pm

Savvy social security planning



What baby boomers need to know to help maximize retirement income

Learn the answers to your questions:

- Will social security be there for me?
- How much can I expect to receive?
- When should I apply for social security?
- How can I maximize my benefits?
- Will social security be enough to live on in retirement?

And more...

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Foresters Financial | 40 Wall Street | New York, NY 10005 | 800 423 4026 | forestersfinancial.com

San Diego IPSSA Chapter

Invites You and a Guest

To its Annual

Holiday Party

Friday, December 9, 2015

6:00 p.m. — 11:30 p.m.

DoubleTree by Hilton San Diego – Hotel Circle

1515 Hotel Circle South,

San Diego, CA 92108

Cocktails 6pm—7:00 pm

Dinner 7:00 pm—8:00 pm

Casino Gaming, DJ and Dancing All Night

Great Prizes!

For information call/text George Ludwig at 619-892-4749,
or call/email Samantha Larimer at 619-440-2480/weiserpools@cox.net

Don't Let the Party End!!

A Special Offer exclusively for:

Independent Pool & Spa Service

Holiday Party Attendees
Stay Friday, December 9th for only

\$109.00

Call Shirley at 619-881-6891 to make
your reservations and ask for:

*Independent Pool & Spa Service
Association Holiday Rate*

1515 Hotel Circle South, San Diego, CA

Driving Directions

From the North:

I-5 South to I-8 East (El Centro Fwy) immediately merge into right lane. Exit Hotel Circle/Taylor Street. Turn left onto Hotel Circle South. Hotel is ¼ mile on the right.

From the South & San Diego Airport:

Take Harbor Drive to Laurel Street. Laurel to I-5 North (follow Fwy signs). Exit I-8 East (El Centro Fwy) and immediately merge into right lane. Exit Hotel Circle/Taylor Street and turn left onto Hotel Circle South. Hotel is ¼ mile down on the right.

From the East:

Take I-8 West (El Centro Fwy). Exit at Taylor Street. Left at the stop sign onto Hotel Circle South. Hotel is ¼ mile down on the right.

From the West:

Take I-8 east (El Centro Fwy). Exit Hotel Circle/Taylor Street. Turn left onto Hotel Circle South. Hotel is ¼ mile down on the right.



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SAN DIEGO - HOTEL CIRCLE



JOIN US IN TEMECULA FOR THE 2017 PRODUCT TRAINING SEMINAR

Come join the Pentair Training team and your favorite Pentair representatives for an extraordinary learning event in Temecula, California! This two-day workshop will offer many courses, including: advanced Automation, Hands-on Heater Troubleshooting, Pentair Lighting, Automated Chemical Controls, SuperFlo and IntelliFlo pumps and general education courses like Hydraulics and Electricity.

THE BEST PART: You choose the courses you wish to take! All courses are electives and you create your own schedule once you sign in at the door!

PRIZES: In addition to this exciting new format, there will be drawings for BIG prizes many times during this two-day event! We're talking BIG TVs, electronics, gadgets, in addition to Pentair pool equipment!

REGISTRATION

Online registration is REQUIRED. Register now at www.pentairtraining.com to reserve your seat.

HURRY! Class sizes are limited.

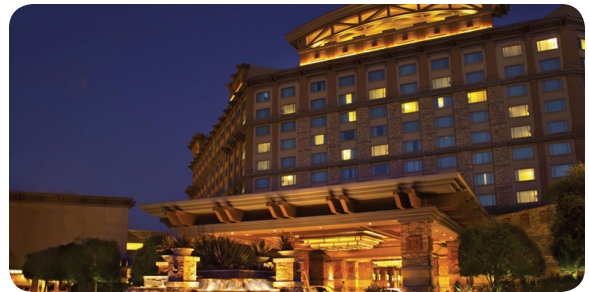
EVENT INFORMATION • NEW LOCATION!

COST\$125.00

WHERE.....Pala Casino Spa & Resort

WHENFebruary 8-9, 2017

- 7:00a - Registration (**on 2/8**)
- 7:30a - Continental breakfast
- 8a-5p - Training sessions



SPECIAL HOTEL DISCOUNT

Pentair has secured a special discounted rate at the Pala Casino Spa & Resort. See below:

Feb. 7, 8, 9 & 10\$119.00 (each night)

RESERVATIONS

PALA CASINO SPA & RESORT

11154 HIGHWAY 76 · PALA, CA 92059

Call 877-725-2766 (Pentair Aquatic Systems). Booking code is "PENB17A"

Guests will be asked to provide

Group Offer: **PENB17A**

Group Password: **Meeting**

Go to www.palacasino.com and select

Book a Room, then **Group Sales**

BOOK BY JANUARY 16, 2017 OR RATE COULD GO AWAY

WORKSHOP QUESTIONS? Call 1-888-755-7946.



San Diego Chapter Financial Report – October 2016

General Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	11,012.58	CPSA Donation	300.00
Dues Collected by IPSSA	1,494.00	\$25.00 Raffle, Mike Andrews	25.00
Member Fines		\$50.00 Rollover Raffle, James Morketter	50.00
Chapter Supporter, Ray Johnson	350.00	Board Meeting	397.11
		General Meeting	669.58
Newsletter Advertising, L&L Lines	50.00		
New Member, Gibson	150.00	Blood Drive Breakfast	87.85
Fund Raising , October meeting	921.00	B.K. Taylor Award	500.00
From Chapter Supporters, Picnic	1050.00		
		Legal & Professional	100.00
		Picnic expense	12.72
		Holiday Party Music Deposit	125.00
Total Income in Month	4,015.00	Total Expenses in Month	2,267.26
Combined Total		12,760.32	

Education Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	37,339.07	Reimbursement, J. Bauer, P.I.E.	340.00
Rebate Program		Chapter CPR Training	663.00
Rebate Program			
Total Income in Month		Total Expenses in Month	1,003.00
Combined Total		36,336.07	

Sick Leave Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)		Members paid Sick Leave Coverage #1	
Sick Leave Coverage #1		Members paid Sick Leave Coverage #2	
Sick Leave Coverage #2		Sick Member Reimbursed #1	
Sick Leave Coverage #3		Sick Member Reimbursed # 2	
Total Income in Month		Total Expense in Month	
Total			

IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

November 16, 2016
7pm

Education Reimbursements -

- Local Classes (San Diego County) 100% class cost.
- SoCal Area 100% class/show cost+\$100 for expenses.
- Outside So Cal 100% class/show cost+ \$250 for expenses.
- Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

Upcoming Classes:

11/17/16 1pm - 7pm
Hayward Training Day
Four Points Sheraton SD

2/8/17 & 2/9/17 (Two Full Days)
Pentair Maintain Your Edge
Workshop/Seminar (Flyer in Skimmer)
Pala Casino & Resort
35008 Pala Temecula Road Pala CA 92059

Questions call Baron Ortiz 858-692-3524.
Manufacture Rebate Co Chair

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Commercial Water
Chemistry &
Water Purification
858-735-2565



Ron Magnant
Spas & Hot Tubs
Water Chemistry
619-804-1759



Jon McArthur
Acid Wash, Plaster
Problems and
Motors
619-672-3760



Gary Sevigny
Heaters, Lights &
Plumbing
858-486-9220

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\$225 VS. \$300

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\$25/MONTH

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TAKE ADVANTAGE NOW WHILE YOU CAN

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of the course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____

Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____

Please return this form to Vice President

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHI	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ **DATE** _____

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PO BOX 600862
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[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

**Join the Social Security
Seminar before the
General Meeting – 6pm
11/16/16**



**Next General Meeting
November 16, 2016 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

