



NEXT GENERAL MEETING

OCTOBER 19, 2016

7 PM

MANDATORY

MISSION VALLEY RESORT

875 HOTEL CIRCLE

The Skimmer

OCTOBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2016

**OCTOBER MEETING IS MANDATORY ATTENDANCE
OCT 19, 7PM MISSION VALLEY RESORT**

**Sick Leave Update – Copies / Explanation / Q &A / Discussion
Better Support for CPSA – Present BK Taylor Winner
Vote on Courey Memorial Award and Honorary Members**

President's Message

I look forward to seeing everyone at our next meeting.

The October general meeting is the one time each year when we are required to all come together. The Board and I have a lot to share with you.

First, each member will be receiving a copy of the new IPSSA Sick Route Rules. I will review and explain the changes and will answer any questions regarding these changes to our past rules. The Board will present how we can better contribute and support the California Pool and Spa Association, CPSA, one of our strongest advocates. We will be awarding our B. K. Taylor Award winner and vote for the David Courey Award from the nominations for the best Chapter Support. We will have a confirmation vote for two members nominated by the Board to be Honorary members. We will introduce our newest chapter

supporter and hear from each of our chapter supporters that are present at the meeting. We will be voting for confirmation of our newest member to the chapter and will hear from each of the committee chairs including all the information needed regarding our end of year event Christmas party.

Finally, it is our privilege to announce the City Heights Swim Center as this year's organization to make our charity contribution to provide funding for providing swim lessons to those less fortunate who do not know the basic life saving skills to swim and can not afford swim lessons. We will hear a representative from the swim center share how we as a chapter have already made a big impact in the community and how we can continue to make a difference with our charitable donations. So come prepared to give a year ending donation to this valuable organization that will be matched by the Chapter, IPSSA corporate, and Table Top.

Michael Harris

The Board 2016-2017



Michael Harris
President



Adam Haynes
Vice President



Jim Bauer
Treasurer



Brett Allard
Secretary



Austin Gardiner
Past President

Board of Officers

President	Michael Harris	619-395-6700	barrowpoolssd@gmail.com
Vice President	Adam Haynes	619-247-3641	alohapoolnsa@gmail.com
Treasurer	Jim Bauer	619-997-7710	jbjimbo48@cox.net
Secretary	Bret Allard	619-922-8277	bretallard@hotmail.com
Past President	Austin Gardiner	619-277-5359	austingardinerps@hotmail.com

Committee Representatives

Sick Leave	Joseph Lerma	619-917-6971	New Members	John Baldwin	858-354-7946
	Paul Grimes	619-518-4983		Bernie Mirelez	619-818-5536
	Ron Baker	619-540-2275			
Continuing Education	Patrick Nieratko	619-647-9395	Manuf. Rebate	Jon McArthur	619-672-3760
	Jon McArthur	619-672-3760		Baron Ortiz	858-692-3524
Entertainment/ Recognition	Georrge Ludwig	619-892-4749			
Product Testing	Patrick Farrior	619-465-9545			
	Dale Eppard	858-571-1177			
Sfty/Drowning Prevnt	James Morketter	619-708-4972			
Blood Drive	James Morketter	619-708-4972			
Website	Paul Grimes	619-518-4983			
Region7 Director	Joe Lukacik	619-508-8687			

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
10842 Noel St #107, Los Alamitos CA 90720-2582

Billing - Cramer & Associates
PO BOX 1617 888-391-6012
Rocklin CA 95677 888-391-6203FAX
Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
805-955-9535 FAX
2393 Townsgate Rd#101 Westlake Village CA 91361

IPSSA San Diego – Chapter Supporters (Updated 10/20/16) *Local Representative

Eric Dominguez	Abcana Industries - www.abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell ericd@abcanaindustries.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-7379 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, INC. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair – leakhelpp@gmail.com	619-233-5325 Office 858-525-3711 Cell
Lupe Mariscal	Blue Moon Pools, Inc. - www.blumoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 lupe@blumoonpool.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
Joey Chavez	California Pools - www.californiapools.com Pool Builder, Remodeler	joeychavez@californiapools.com 619-920-4290 cell
Rebecca Shepard Olson	Clear Comfort - www.clearcomfort.com Chlorine Free & Low Chlorine Pool Treatment	858-997-9333 rebecca@cleacomfort.com
Brian Moncrief	Concrete and Stain Removal - Removal of Stains from Concrete Surfaces	858-449-9126
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcretecoatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Sarah Hines	Foresters Financial Services - www.forestersfinancial.com Financial Planning (retirement, investing, life insurance, budgeting, saving for future goals)	858-650-6830 x241 Sarah.Hines@foresters.com
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880 tomc@gardnerpoolplastering.com
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-1894 Cell gil@lifedeck.com email
Liza Leas	L & L Lines, Inc. – www.llines.com REVIVE- TK Pool Products, Nets and Caddy Boxes	602-705-9240 Cell 602-354-4245 Fax heatpumpgirl@aol.com
Regina Rakowski	Nelsonite - nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
Don Wall	The Pool Doctor - www.sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977 619-726-1219 Cell donwall@sdpooldoctor.com
John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com

IPSSA San Diego – Chapter Supporters (Updated 6/8/16) *Local Representative		
Kirk Chapman	Poolscape Unlimited, Inc. - www.poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555 Cell kirk@poolscapeunlimited.com
Reid Mirvis	Pool Surfacing 2000 - www.poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420 reid@poolsurfacing2000.com
Mike Sotelo	Precision Solar - www.precisionsolar.net Design and Installation of Pool Solar, Soar Hot Water, and Solar Electric Systems	951-303-4523 mike@precisionsolar.net
Kristal Cavender	Revco Solar Engineering, Inc. - www.revcosolar.com Residential and Commercial Solar (pool heating, photovoltaic)	760-214-5830 kristal.cavender@revcosolar.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox.net
Katelin Weddle	SunX Solar Systems, Inc. - www.sunxsolar.com Solar Electricity – Solar Pool heating – Solar Water Heating	760-738-9383 760-497-4061 Cell katelin.weddle@sunxsolar.com
Travis Schonleber	Thornburg Enterprises – thornburgenterprises.com Manufacturers Sales Representative for Pool Products	808-383-8973 Travis.schonleber@gmail.com
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement underwaterunlimited@yahoo.com	800-247-8393 760-632-1822 760-994-6265 Cell
Samantha Larimer	Weiser Pools, Inc. – www.weiserpools.com Repairs, Installations, Heating and Automated Control Specialists	619-440-2480 weiserpools@cox.net
Chuck Conti	Zodiac Pool Systems, Inc. - www.zodiacpoolsystems.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 Chuck.conti@zodiac.com

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Innovative Aqua Systems, Inc.

Liza Leas
phone 602 705 9240
heatpumpgirl@aol.com



General Meeting

Held on: September 21, 2016 at Mission Valley Resort

President: Mike Harris

Vice President: Adam Haynes

Treasurer: Jim Bauer

Secretary: Bret Allard

Treasury Report – treasury in fine shape

Secretary Report – Approval of past minutes

- 1-Motion by Jon McArthur to approve August dinner meeting
2nd by John Baldwin/ passed unanimously
- 2-Motion by Jon McArthur to approve July 2016 minutes
2nd by John Baldwin/ passed 2 no's and 1 abstained
- 3- Motion by Jon McArthur to approve June 2016 minutes
2nd by John Baldwin/ passed unanimously

Vice President Report –Manufactures Sales Rep Travis Schonleber with Thornburg Enterprises spoke
- several new chapter supporters in the works

President Report – Proud to announce Jon McArthur as B.K. Taylor Memorial award nomine
-motion by Jon McArthur/ 2nd by George Ludwig to discuss
at next months meeting the lowering of the donation to the
CPSA fund
-door prize of \$150 won by Patrick Nieratko

Meeting ended at: 9:45

Board Meeting

Held on: October 5, 2016 at Bullys

President: Mike Harris

Vice President: Adam Haynes

Treasurer: Jim Bauer

Secretary: Bret Allard

Treasury Report – Chapter sound
-released financial statement

Secretary Report – 5 members to be fined for missing 3rd quarter meetings
-all members to sign new Sick Leave Rules Receipt
Acknowledgement at October meeting

Vice President Report –No speakers at October meeting
-Adam motioned to approve H2o Purification as
new chapter supporter/ 2nd by Jim Bauer/
approved unanimously

President Report – will be going over new Sick Leave standing rules at oct meeting
-will discuss CPSA donation amount/ then vote at oct meeting
-David Courey memorial award to honor chapter supporters
to be determined at oct meeting
-looking for \$ donations for end of year swim fund

Meeting ended at: 9:30



- FREE SEMINAR -

- *Basic Heater Function*
- *Board Wiring & Programming*
- *Board Replacement*
- *Sequence of Operation*
- *Do's and Don'ts of Heater Installation*



2016 Seminar Locations

Date: October 25, 2016
Time: 8:00am – 12:00pm
Fairfield Inn
3441 Hamner Ave
Norco, CA 92860
951-340-4500

Date: October 26, 2016
Time: 8:00am – 12:00pm
Homewood Suites
36999 Cook Street
Palm Desert, CA 92211
760-568-1600

Date: October 27, 2016
Time: 8:00am – 12:00pm
Mission Valley Resort
875 Hotel Circle South
San Diego, CA 92108
619-298-8281

Instructor: Leon Hall
Sales Representative: Daniel Nicholas

Please RSVP:
Web: www.raypak.com
(Pool and spa → training seminars)
“Space is limited, please register for a spot soon”

MAINTAIN YOUR EDGE

REGIONAL AND LOCAL CHOICES MAKE IT EASIER THAN EVER

NEW! Our Regional Training Events offer a wide range of electives – so YOU choose the topics you need to master. Or, if you prefer, start with the pre-set curriculum of a local workshop, then take a deeper dive at a regional event. It's the know-how you need to maintain your edge.

LOCAL WORKSHOPS

Workshops are offered in one-day and two-day formats. The topics presented at any particular workshop are predetermined. All training is conducted by a qualified Pentair trainer.

REGIONAL EVENTS

Our new, regional events provide the flexibility of choosing from multiple topics and classes over a two-day period, along with more hands-on training opportunities, more detailed technical information and more sales-oriented training. Other benefits include:

- All elective courses
- Broader selection of subjects
- More instructors and hands-on training
- More visual demonstrations and new product displays
- A festive, high-energy atmosphere with daily raffles

What You'll Learn

Workshop topics may include:

- Variable Speed Pump Programming
- Basic Hydraulics and Equipment Sizing
- Pool Controls Programming
- Heater Installation and Repair
- Electrical and Lighting Safety
- Chemical Controls

What You'll Learn

While local seminars offer a fixed curriculum, regional events bring you a broader choice of course topics, such as:

- Variable Speed Programming for Maximum Efficiency
- Hands-On Heater Installation and Repair
- Pool Cleaner Teardown and Repair
- Advanced Automation and Troubleshooting
- ScreenLogic® Interface Networking
- Conducting Energy Audits for Increased VS Pump Sales
- Commercial Equipment Sizing
- Digital Media

...and more!

San Diego's Regional Event Is February 8-9, 2017, at:

Pala Casino and Resort
35008 Pala Temecula Road

Phone: 877.725.2766 (For Room Reservations Please Mention Pentair as There MAY Be a Room Rate Discount Offered)

MAIL IN THIS FORM OR REGISTER ONLINE AT
PENTAIRTRAINING.COM



Seminar Fee: Regional seminars are \$125.
Local seminars are \$95 (or cash equivalent in
Pentair Partners Incentive Reward Dollars)*.
Includes: Lunch and workshop materials.
Reservations: RSVP required. Class size is limited.

Please complete one registration form per attendee
and mail with your method of payment to:

Maritz Travel
Attn: Cindy Dolan
1395 North Highway Drive
Fenton, MO 63099

Attendee's Name
(First and Last): _____

Company Name: _____

Address: _____

City: _____

State/Province: _____ Zip/Postal Code: _____

License Number: _____

Telephone: (____) _____ Fax: (____) _____

E-mail: _____

Workshop Location Attending: _____

Workshop Date(s) Attending: _____

If paying by check, please make payable to: Pentair Aquatic Systems

If paying by credit card, please complete the information below:

Visa MasterCard

NOTE: CREDIT CARD CHARGES WILL APPEAR ON YOUR
STATEMENT AS "SPECTRUM E-COMMERCE SOLUTIONS".

Credit Card Number: _____

Three-Digit Security Code: _____

Expiration Date: _____

Name as it Appears
on Credit Card: _____

If paying by Reward Dollars*, complete the information below:

Dealer Number: _____

Signature: _____

*Reward Dollar Inquiry: Subject to points verification. If you need to know
your total Reward Dollars, please visit www.pentairpartners.com or contact
your Dealer Coordinator at 1-800-693-0171.



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Please Note:

There will be no same day registration\admission-
This event has a **LIMITED** number of openings-
Please register **EARLY**. Spaces fill quickly-

REGISTER TODAY:

- Online at WWW.PENTAIRTRAINING.COM
- Fax to 1-800-227-2989--Faxed registrations must include a credit card number.
- By mail to Maritz Travel, Attn: Cindy Dolan, 1395 North Highway Drive, Fenton, MO 63099
- Phone 1-888-755-7946--If paying with credit card, please have your credit card number available.

Thank you for your business.

Thank You!



San Diego Chapter Financial Report –September 2016

General Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	10,170.65	CPSA Donation	200.00
Dues Collected by IPSSA	1,656.00	Door Prizes / Raffle	175.00
New Member, Cortland Williams	150.00		
New Member, Juan Valverde	150.00	Board Meeting	444.79
Bio-Dex , Picnic Donation	300.00	General Meeting	505.44
Life Deck, City Heights Donation	100.00		
Transfer from Sick Leave Account	1,011.16		
Chemistry Book Sales	50.00	City Heights Recreation Donation	1,100.00
		Legal & Professional	100.00
		Trans. to Ed. Fund, Chem. Book Sales	50.00
Total Income in Month	3,417.16	Total Expenses in Month	2,575.23
Combined Total		11,012.58	

Education Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	39,839.07	Service Industry News (86 Subs three years)	2,550.00
Chemistry Book Sales	50.00		
Total Income in Month	50.00	Total Expenses in Month	2,550.00
Combined Total		37,339.07	

Sick Leave Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	1011.16		
		Transfer to General Fund	1,011.16
Total Income in Month		Total Expense in Month	1,011.16
Total		00.00	

IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

October 19, 2016
7pm

Education Reimbursements -

- Local Classes (San Diego County) 100% class cost.
- SoCal Area 100% class/show cost+\$100 for expenses.
- Outside So Cal 100% class/show cost+ \$250 for expenses.
- Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

Upcoming Classes:

10/27/16 8am - 12noon (Flyer in Skimmer)
Raypak Heater Free Seminar
Mission Valley Resort SD 92108

2/8/17 & 2/9/17 (Two Full Days)
Pentair Maintain Your Edge
Workshop/Seminar (Flyer in Skimmer)
Pala Casino & Resort
35008 Pala Temecula Road Pala CA 92059

11/17/16 1pm - 7pm
Hayward Training Day
Four Points Sheraton SD

Questions call Baron Ortiz 858-692-3524.
Manufacture Rebate Co Chair

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Commercial Water
Chemistry &
Water Purification
858-735-2565



Ron Magnant
Spas & Hot Tubs
Water Chemistry
619-804-1759



Jon McArthur
Acid Wash, Plaster
Problems and
Motors
619-672-3760



Gary Sevigny
Heaters, Lights &
Plumbing
858-486-9220

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CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of the course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____

Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____

Please return this form to Vice President

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ **DATE** _____

D U E B Y F E B & J U L G E N E R A L M E E T I N G S

**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

**October 19 Meeting is
Mandatory Attendance**



**Next General Meeting
October 19, 2016 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

