



NEXT GENERAL MEETING
FEBRUARY 17, 2016
MISSION VALLEY RESORT
875 HOTEL CIRCLE

The Skimmer

FEBRUARY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2016

Blue Cards Due In February
Cards must be Postmarked on or before Feb, 17, 2016
Brought to February 17 meeting or Submitted on-line submission at
<http://www.ipssasandiego.com/bluecard.html>

President's Message

First I want to thank Jim Bauer for stepping up at the last General Meeting and accepting the nomination for the Treasury Board position and committing to serving for the next two years. Jim is no stranger to this position and we are privileged to have him serve in this important role. Secondly, I want to thank Board members Bret Allard and Jim Bauer for taking their valuable time attending the IPSSA National Leadership Conference with me in Anaheim, CA on February 5-6, 2016. We represented well for the San Diego Chapter and were exposed to many positive changes and events that will get disseminated

by me and the Board to the chapter over the next several months. An upgrade to the national website and improvement to web marketing to help us grow our businesses, a stronger insurance program, a streamlining of our sick leave standing rules , and additional opportunities for obtaining funds for local swimming lessons are just a few of the things that came from the conference that we will discuss and implement.

I also want to remind everyone of the final opportunity to go to the following link [San Diego Chapter Survey](#) to take 5 minutes to answer a few questions to help form and direct the chapter over

the next couple of years. All participants will be submitted in a raffle drawing for a FREE "Bucket of Tabs" (Valued at approx. \$100!) conducted at the February General Meeting – No attendance required! We still have committee positions open in Sick Leave, New Membership, Education, Entertainment, Manufacturer's Rebate Program and Public Relations and Recognition. All appointed committee members, elected officers and chapter supporters will be recognized in the biennial photo paper directory that will be published and distributed at the March General Meeting.

Michael Harris

The Board 2016-2017



Michael Harris
President



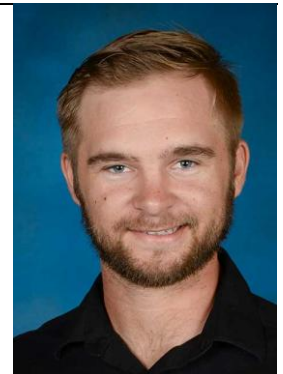
Adam Haynes
Vice President



Jim Bauer
Treasurer



Brett Allard
Secretary



Austin Gardiner
Past President

Board of Officers

President	Michael Harris	619-395-6700	barrowpoolssd@gmail.com
Vice President	Adam Haynes	619-247-3641	alohapoolnspace@gmail.com
Treasurer	Jim Bauer	619-997-7710	bjjimbo48@cox.net
Secretary	Bret Allard	619-922-8277	bretallard@hotmail.com
Past President	Austin Gardiner	619-277-5359	austingardinerps@hotmail.com

Committee Representatives

Sick Leave	Ron Baker	619-540-2275	New Members	John Baldwin	858-354-7946
	Ron Magnant	858-586-1188		Bernie Mirelez	619-818-5536
	Joseph Lerma	619-917-6971		Jon McArthur	619-672-3760
Continuing Education	Patrick Nieratko	619-647-9395	Manuf. Rebate	Gary Sevigny	858-486-9220
	Stephen Heyer	619-563-6566			
	Jon McArthur	619-672-3760			
Insurance	Bob Fowler	619-464-6400			
Entertainment	Patrick Nieratko	619-647-9395			
	Joeuy Chavez	619-920-4290			
Product Testing	Patrick Farrior	619-465-9545			
	Dale Eppard	858-571-1177			
Sfty/Drowning Prevnt	James Morketter	619-708-4972			
Blood Drive	James Morketter	619-708-4972			
Website	Paul Grimes	619-518-4983			
Region7 Director	Joe Lukacik	619-508-8687			

IPSSA Corporate 888-360-9505
Info. 888-368-0432 FAX
10842 Noel St #107, Los Alamitos CA 90720-2582

Billing - Cramer & Associates
PO BOX 1617 888-391-6012
Rocklin CA 95677 888-391-6203FAX
Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
805-955-9535 FAX
2393 Townsgate Rd#101 Westlake Village CA 91361

IPSSA San Diego – Chapter Supporters (Updated 1/18/16) *Local Representative

Eric Dominguez	Abcana Industries - www.abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell ericd@abcanaindustries.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-7379 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, INC. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair – leakhelp@gmail.com	619-233-5325 Office 858-525-3711 Cell
Jesse Mariscal, Rep.	Blue Moon Pools, Inc. - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-733-5942 jesse@bluemoonpool.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
Joey Chavez	California Pools - www.californiapools.com Pool Builder, Remodeler	joeychavez@californiapools.com 619-920-4290 cell
David Barba	Clear Water Pool Covers - www.clearwaterpoolcovers.com Service and install automatic pool covers	858-863-3202 service@clearwaterpoolcovers.com
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcretecoatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Sarah Hines	Foresters Financial Services - www.forestersfinancial.com Financial Planning (retirement, investing, life insurance, budgeting, saving for future goals)	858-650-6830 x241 Sarah.Hines@foresters.com
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880 tomc@gardnerpoolplastering.com
Scott Ragsdale	Hasa, Inc. - www.hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848
Michael Mamula	Leak Detection USA – www.leakdetectionusa.com Leak detection/repair for pools/spas/ponds—comrcl/resdntl.	800-652-9062 michael@leakdetectionusa.com
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-1894 Cell gil@lifedeck.com email
Liza Leas	L & L Lines, Inc. – www.llines.com REVIVE- TK Pool Products, Nets and Caddy Boxes	602-705-9240 Cell 602-354-4245 Fax heatpumpgirl@aol.com
Regina Rakowski	Nelsonite - nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com
Kirk Chapman	Poolscape Unlimited, Inc. - www.poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555 Cell kirk@poolscapeunlimited.com

Board Meeting Report
Held on: February 3, 2016 7pm - Bully's East

President: Mike Harris
Vice President: Adam Haynes
Treasurer: Jim Bauer
Secretary: Bret Allard
Past President: Austin Gardiner

Treasury Report –

- a. Transfer of authority from Thomas Graham status
 1. Transfer to Jim Bauer complete, smooth transition
 2. Jim Bauer and Adam Haynes approved as new check signers
- b. Financial statement
 1. Chapter needs to be audited – Mike/Jim to investigate

Secretary Report -

- a. Chapter is sound

Vice President Report –

- a. New chapter supporter – Precision Solar
 1. Adam made motion to approve Precision Solar
 2. Jim 2nd motion – passed unanimously
- b. Speakers for February general meeting
 1. Precision Solar
 2. Mark Lane - Pentair

President's Report –

- a. Christmas party financials – Will report at general meeting and provide copy upon request
- b. Leadership Training Conference confirmation – Mike Harris, Jim Bauer, and Bret Allard
- c. Committee changes and open positions
 1. Ron Baker and Ron Magnant resign from sick leave committee. Open positions
 2. Manufacturers rebate program position open
 3. Education committee open
 4. Entertainment committee open
 5. New member committee – John Baldwin, Bernie Mirelez
- d. March to schedule CPR training before general meeting. May is drowning prevention month – Mike to work with James Morketer for speakers
- e. Add new member fast track to standing rules. Mike/Austin to work on amendment and presentation to general membership.
- f. Survey question results – only 6 out of 103 filled out survey

Jim motioned to end meeting, 2nd by Austin. Meeting ended at 9:02pm

General Meeting

Held on: 1/20/2016 7:00pm

at: Mission Valley Resort

President: Mike Harris

Vice President: Adam Haynes

Treasurer: Jim Bauer

Secretary: Bret Allard

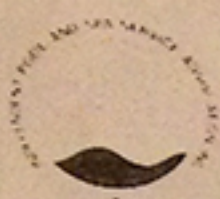
Treasury Report – Motion to nominate Jim Bauer by Thomas Graham
2nd by Austin Gardiner – vote passed – 1 person voted no

Secretary Report – discussed bylaw change
Voted to approve minutes from board meeting.
Austin Gardiner made motion to vote on minutes
Jim McArthur 2nd motion – minutes approved – 2 people opposed

Vice President Report – Added new chapter supporter – Thornburg Enterprises
Have applications available if anyone has someone in mind that might help chapter by being a supporter

President Report – Manufacturers rebate program – Pentair Filters available at SCP 3/48 and 3/60
FNS plus filters
There is an open position at manufacturers rebate program
Sarah Hines from Foresters Financial spoke on strategies to get money for retirement
Adam Haynes won the \$300.00 door prize

Meeting ended at: 8:30pm



San Diego Chapter Financial Report – January 2016

General Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	2,946.72	Directory Photographer	250.00
Dues Collected by IPSSA	1,557.00	Door Prizes / Raffle Jim Bradbury	25.00
Member Fines		Entertainment Expenses	
Chapter Supporter Dues	4,200.00	Board Meeting	143.37
Directory Advertising		General Meeting	505.46
Newsletter Advertising Income		Office Expense	
New Member		Blood Drive Breakfast	96.90
Fund Raising		Postage & Copies Expenses	
		Awards (Plaques)	
		Legal & Professional	100.00
		\$50.00 Rollover Raffle Adam Haynes	300.00
Total Income in Month	5,807.00	Total Expenses in Month	1,420.73
Combined Total		7,332.99	

Education Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	32,560.38	M. Harris (Leadership Material)	90.75
Rebate Program (PEP/Pentair/Raypak)		J. Dianna (Online Quickbook Class)	549.95
Total CD Interest		B. De Hart (CPO Class)	231.57
Total Income in Month		Total Expenses in Month	872.27
Combined Total		31,688.11	

Sick Leave Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	1010.62	Members paid Sick Leave Coverage #1	
Sick Leave Coverage #1		Members paid Sick Leave Coverage #2	
Sick Leave Coverage #2		Sick Member Reimbursed #1	
Sick Leave Coverage #3		Sick Member Reimbursed # 2	
Total Income in Month		Total Expense in Month	
Total		1010.62	

PLACE YOUR
AD
HERE!

SPECIAL !!!

ADVERTISE THE REST OF THE YEAR FOR JUST
THE PRICE OF 9 MONTHS

\$225 VS. \$300

OR

\$25/MONTH

YOUR CHOICE

TAKE ADVANTAGE NOW WHILE YOU CAN

IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

Feb. 17, 2016 7pm

UPDATE TO STORY ON RIGHT SIDE

\$\$\$ 3 Pentair FNS filters are still available at discounted prices.

You will have to buy the backwash valve.

Gary Sevigny 858-486-9220.
Manufacture Rebate Co Chair

Education Reimbursements -

Local Classes (San Diego County) 100% class cost.

SoCal Area 100% class/show cost+\$100 for expenses.

Outside So Cal 100% class/show cost+ \$250 for expenses.

Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

Pentair Filters now available for purchase

\$\$\$ Thank you Mark R. Lane and Pentair Pool Products for your Rebate program!

Thank you members for purchasing Pentair products and contributing to our collective purchasing power.

I want to thank our wholesale distributors for their help,

- Sean Remnant with SCP.
- Ed Ainsworth with PWP.
- Paul Olsen with PEP.

8 Pentair filters will be available for members to purchase at

80% SCP prices, that's 20% off, over \$100.00 savings.

8 filters available on first come, first serve basis.

- One filter per member please.

To purchase a filter, you must walk in to SCP San Diego with

A check made out to IPPSA San Diego Chapter.

- Pentair FNS Plus 60- \$545.00.
- Pentair FNS Plus 48- \$495.00.
- Pentair Clean and Clear Plus 420- \$580.00.

Questions call Gary Sevigny 858-486-9220.

Manufacture Rebate Co Chair

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Commercial Water
Chemistry &
Water Purification
858-673-8556



Ron Magnant
Spas & Hot Tubs
Water Chemistry
619-804-1759



Jon McArthur
Acid Wash, Plaster
Problems and
Motors
619-672-3760



Mark Overman
Automation &
Electronics
619-463-6689



Gary Sevigny
Heaters, Lights &
Plumbing
858-486-9220

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of the course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____

Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

**Blue Cards Due In February
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Postmarked on or before Feb, 17, 2016
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Submitted on-line submission at the
below link
<http://www.ipssasandiego.com/bluecard.html>**



**Next General Meeting
February 17, 2016 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

