



NEXT GENERAL MEETING
 NOVEMBER 18, 2015
 MISSION VALLEY RESORT
 875 HOTEL CIRCLE

The Skimmer

NOVEMBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2015

**SAVE THE DATE – ANNUAL CHRISTMAS PARTY
 SATURDAY, DECEMBER 12, 2015
 TOWN AND COUNTRY RESORT & CONVENTION CENTER**

President's Message

Thank you everyone for attending our October Membership Meeting! Congratulations to our new board members for the 2016/2017 term! We will have Mike Harris as President, Adam Haynes as Vice President, Bernie Miralez as Treasurer and Brett Allard as Secretary. Thank you gentlemen for stepping up to serve the chapter and to preserve it's great reputation. We have no doubt that you will do an excellent job in each of your

positions. Mark your calendars! Our Christmas party is coming up on December 12th at 7:00 p.m. at our traditional location, the Town and Country off of Hotel Circle. We will have new entertainment, delicious food, a beautiful setting, and a night designed to show appreciation to our members and chapter supporters. I look forward to enjoying the night with you and your guest!

I would like to express my gratitude

for your contributions to our charity cause of the year, Junior Lifeguards Foundation. We were able to raise nearly \$5,000.00 for them between our passing of the hat, the match from the Table Top Committee, and the Board, and the Region's grant of \$1050.00. Together we have all been able to make sure that IPSSA is doing our part to prevent possible drownings in San Diego.

Sincerely,
 Austin Gardiner
 San Diego Chapter President

Elected Board for 2016-2017



Michael Harris
President



Adam Haynes
Vice President



Bernie Mirelez
Treasurer



Brett Allard
Secretary



Austin Gardiner
Past President

The Board of 2014-2015

PRESIDENT
Austin Gardiner



VICE PRESIDENT
Mike Harris



SECRETARY
George Ludwig



TREASURER
Thomas Graham



PAST PRESIDENT
Mike Anderson



Board of Officers

President	Austin Gardiner	619-277-5359	austingardinerps@hotmail.com
Vice President	Michael Harris	619-395-6700	mtharris@cox.net
Treasurer	Thomas Graham	619-582-7665	pooltechsandiego@gmail.com
Secretary	George Ludwig	619-892-4749	365poolservices@gmail.com
Past President	Michael Anderson	619-589-8848	andersonaqua-tech@cox.net

Committee Representatives

Sick Leave	Ron Baker 619-540-2275	New Members	John Baldwin 858-354-7946
	Ron Magnant 858-586-1188		Bernie Mirelez 619-818-5536
	Joseph Lerma 619-917-6971		Jon McArthur 619-672-3760
Continuing Education	Patrick Nieratko 619-647-9395	Manuf. Rebate	Gary Sevigny 858-486-9220
	Stephen Heyer 619-563-6566		
	Jon McArthur 619-672-3760		
Insurance	Bob Fowler 619-464-6400		
Entertainment	Patrick Nieratko 619-647-9395		
	Joey Chavez 619-920-4290		
Product Testing	Patrick Farrior 619-465-9545		
	Dale Eppard 858-571-1177		
Sfty/Drowning Prevnt	James Morketter 619-708-4972		
Blood Drive	James Morketter 619-708-4972		
Website	Paul Grimes 619-518-4983		
Region7 Director	Joe Lukacik 619-508-8687		

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
 10842 Noel St #107, Los Alamitos CA 90720-2582

Billing - Cramer & Associates
 PO BOX 1617 888-391-6012
 Rocklin CA 95677 888-391-6203FAX
Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
 805-955-9535 FAX
 40 W. Cochran Street #112 Simi Valley CA 93065



Looking for someone to install or repair your customers' pool solar system?

SunChaser, Inc. can help you.

- ⚙ Service and repair all brands
- ⚙ Install new systems
- ⚙ Troubleshooting
- ⚙ Equipment installation (including variable speed pumps) and automation
- ⚙ Referral fees paid
- ⚙ Dedicated to providing your customers with quality service
- ⚙ Also install domestic hot water and photovoltaic systems

Call Brandon Chase, President
 (619) 390-5287
 e-mail: sunchaserinc@cox.net
 Contractor's Lic. #749795

**No Time for Equipment Repairs?
 Unfamiliar with Heaters, Controllers
 or Variable Speed Pumps?**

One phone call keeps your customers happy and leaves you free to maintain your route. ACS does not service pools and concentrates only on equipment repairs.

- Over 30 Years of Experience
 - Paid Referrals or You Bill Customer
- Call Gary Sevigny for help with the smallest pump seal job, more complex equipment installation, or adding automation. ACS does it all!

ACS Pools
Contractors Lic#481515
E-mail- info@acspools.com
(858) 486-9220

We, at **Underwater Unlimited**, have successfully navigated through plan check at the San Diego Department of Environmental Health and have had all of our channel drains and other retrofit drains pass inspection to comply with VGB legislation. We offer generous referral fees for VGB retrofit as well as for rebar repair, crack repair and plaster delamination. We have 23 years of experience and own the patent on the materials used to repair pools underwater. Please give us a call at:

760-632-1822 or 800-247-8393. Underwater Unlimited Inc.

Underwater Swimming Pool Repairs: drain retrofit, cracks, rebar and plaster loss

IPSSA San Diego – Chapter Supporters (Updated 11/15/15) *Local Representative

Eric Dominguez	Abcana Industries - www.abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell ericd@abcanaindustries.com
Jairo Leon	AER Technologies, Inc. - www.pcboardrework.com Circuit Board Repair	714-446-6083 jairo.leon@aertech.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-7379 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, INC. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair – leakhelp@gmail.com	619-233-5325 Office 858-525-3711 Cell
Jesse Mariscal, Rep.	Blue Moon Pools, Inc. - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-733-5942 jesse@bluemoonpool.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
David Barba	Clear Water Pool Covers - www.clearwaterpoolcovers.com Service and install automatic pool covers	858-863-3202 service@clearwaterpoolcovers.com
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcretecoatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880 tomc@gardnerpoolplastering.com
Cort Carpenter	Green Solar Electric – www.greenelectricsolarsolutions.com Premier Solar Experts servicing San Diego	858-539-6579 -----
Scott Ragsdale	Hasa, Inc. - www.hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848
Michael Mamula	Leak Detection USA – www.leakdetectionusa.com Leak detection/repair for pools/spas/ponds-com rd/resdntl.	800-652-9062 michael@leakdetectionusa.com
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-1894 Cell gil@lifedeck.com email
Liza Leas	L & L Lines, Inc. – www.lllines.com heatpumpgirl@aol.com REVIVE- TK Pod Products, Nets and Caddy Boxes	602-705-9240 Cell 602-354-4245 Fax
Regina Rakowski	Nelsonite - nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
Michael Sherlin	One Roof Energy - www.oneroofenergy.com Solar Power for Residential Homes	858-926-7574 msherlin@oneroofenergy.com
Don Wall	The Pool Doctor - www.sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977 Office 619726-1219 Cell donwall@sdpooldoctor.com

IPSSA San Diego – Chapter Supporters (Updated 11/15/15) *Local Representative

John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com
Kirk Chapman	Poolscape Unlimited, Inc. - www.poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555 Cell kirk@poolscapeunlimited.com
Reid Mirvis	Pool Surfacing 2000 - www.poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420 reid@poolsurfacing2000.com
Kristal Cavender	Revco Solar Engineering, Inc. - www.revcosolar.com Residential and Commercial Solar (pool heating, photovoltaic)	760-214-5830 kristal@revosolar.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox.net
John Tryon	Suntrek Industries, Inc. - www.suntreksolar.com Solar Pool Thermal, Photovoltaics and Solar Hotwater	800-292-7648
Katelin Weddle	SunX Solar Systems, Inc. - www.sunxsolar.com Solar Electricity – Solar Pool heating – Solar Water Heating	760-738-9383 760-497-4061 Cell katelin.weddle@sunxsolar.com
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell
James Henry Samantha Larimer	Weiser Pools, Inc. – www.weiserpools.com Repairs, Installations, Heating and Automated Control Specialists	619-440-2480 weiserpools@cox.net
Chuck Conti	Zodiac Pool Systems, Inc. - www.zodiacpoolsystems.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 Chuck.conti@zodiak.com
Sarah Hines	Foresters Financial Services - www.forestersfinancial.com Financial Planning (retirement, investing, life insurance, budgeting, saving for future goals)	858-650-6830 x241 Sarah.Hines@foresters.com
Joey Chavez	California Pools - www.californiapools.com Pool Builder, Remodeler	619-920-9290 cell joeychavez@californiapools.com



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**Mandatory Member Meeting
October 21, 2015
Mission Valley Resort
San Diego, CA**

Treasurers report Tom Graham, the chapter is in fine shape

Secretaries report George Ludwig, last month's meeting minutes passed unanimously.

Vice presidents report, Mike Harris, no speaker tonight.

Sick leave committee, Ron Baker, nobody out sick currently

Entertainment committee, Pat Nieratko, Christmas party is December 12, 2015 at the Town & Country hotel again.

Continuing education, Jon Mc Arthur, completed forms are due December 30, 2015.

Manufacturers rebate, Gary Sevigny, no news

Water safety, James Morketter, inspiring speech to maintain pool safety

New member, Bernie Mirelez, one new member candidate, Curtis

Product testing, Dale Eppard and Ronald Magnant, waterways filters have handles and bulkhead

**FOR SALE:
3/4 h.p. Maxiglas in good
condition \$150
Marc Stewart 619-339-8339**

compression fittings, very convenient.

Picnic committee, George Ludwig and Samantha Larimer, BIG SUCCESS, seven pool cleaners were given away along with over \$1000 in cash prizes. The location was very cool on a hot day, the food was barbecue to perfection, and the company was the most pleasurable. Thank you to all the sponsors, and let's look forward to next year.

Junior lifeguard foundation gave a presentation and heartfelt thanks for our continued contributions as our designated charity to support again.

Nobby Mandolf eulogy. Mark Curran gave us the eulogy that was presented by him at Nobby's memorial.

Motion to make John Silcox an honorary member by Austin Gardiner, second by John MacArthur, passed unanimously.

Tabletop committee, Jon Mc Arthur, please submit any ideas for seminars and events for next year's table top.

Dave Courey award goes to - Samantha Larimer, Weiser Pool's.

Elections were held, the Board of Directors for the next two years will be;

- President, Mike Harris
- Vice president Adam Haynes
- Treasure Bernie Mirelez
- Secretary Brett Allard

Meeting adjourned

**IPSSA San Diego Chapter
Board of Directors Meeting
November 4, 2015
San Diego, CA**

Treasurers report, Tom Graham, chapters in fine shape. The expenses for the Christmas party so far this year are less than last year.

Secretaries report, George Ludwig, last month's minutes were passed unanimously.

Vice presidents report, Mike Harris, there are new chapter supporters. Mike Harris motion to accept California pools, Austin Gardiner second, Motion passed, four approved, one opposed. Mike Harris motion to accept Revco, Tom Graham second, approved unanimously.

Presidents report, Austin Gardiner, Austin will talk to the new president elect about committee chairmen.

Austin will coordinate with Mike Harris regarding advertisements in the directories.

Discussion about funding Directors attendance at the leadership conference.

Meeting adjourned 9:23 PM

MK
Water Descent Covers

Designer Spillway Covers for Sheer Descent Products
Standard and custom water descent covers are available in

★ **COPPER - BRASS - STAINLESS STEEL** ★
Custom color & finishes also available

MK
Heater rat proofing products
KEEP THE RATS OUT OF YOUR HEATER

Please join Weiser Pools for a

Holiday Cocktail Reception

*

Saturday, December 12, 2015

4:30 p.m. to 6:00 p.m.

~Prior to the San Diego IPSSA Holiday Party~

Town & Country Resort, "Windsor Rose Room"

Join us for hors d'ouvres and cocktails before the San Diego IPSSA Holiday Party. Let us thank you for your business and continued support.

We welcome everyone attending the IPSSA Party.

("Windsor Rose Room" is located on the top floor of the Regency Tower, next to the IPSSA Party)

Questions? Contact: Samantha Larimer of Weiser Pools

Phone: 619-440-2480

Email: weiserpools@cox.net



San Diego Chapter Financial Report – Oct, 2015

General Checking

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	8,751.15	C.P.S.A- Donation	300.00
Dues Collected by IPSSA	1,506.00	IPSSA 3 rd Quarter Dues	446.25
Member Fines	100.00	Entertainment Expenses- Ludwig, Weiser	906.48
Chapter Supporter Dues-		Board Meeting	414.40
Directory Advertising		General Meeting -	848.88
Newsletter Advertising Income		Blood Drive	76.61
New Member- Pacific Pool Serv.		Legal & Professional-Web Master	100.00
Donations for IPSSA Picnic-	200.00	Office Supplies- Checks per Graham	200.84
Fund Raising- Hudson	2,000.00	Square Inc. Visa	00.49
SCP donation for CPSA -	1,000.00	Election Meeting Material- Ludwig	353.28
Life Guard- cash, check, Visa	1,222.66	Education- Peck	150.00
Total Income in Month	6,028.66	Total Expenses in Month	3,797.23
Combined Total		10,982.58	

Education Checking

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	34,161.38		
Rebate Program- 2 Pentair Filters	0.00		
Total Income in Month	0.00	Total Expenses in Month	.00
Combined Total		34,161.38	

Sick Leave Checking

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	1,010.62	Members paid Sick Leave Coverage #1	
Sick Leave Coverage #1		Members paid Sick Leave Coverage #2	
Sick Leave Coverage #2		Sick Member Reimbursed #1	
		Sick Member Reimbursed # 2	
Total Income in Month	.00	Total Expense in Month	.00
Combined Total		1,010.62	

IPSSA SAN DIEGO CHAPTER CONTINUING EDUCATION

General Meeting

Nov 18, 2015 7pm

Questions?

Gary Sevigny/Manufacture Rebate
Co Chair

Education Reimbursements -

Local Classes (San Diego County) 100% class
cost.

SoCal Area 100% class/show cost+\$100 for
expenses.

Outside So Cal 100% class/show cost+ \$250 for
expenses.

Contractor License - 100% of non-recurring
expenses such as application test fees,
fingerprinting charge etc., up to \$1000.

**Must provide proof of attendance and
payment. Submit claim within 30 days of
completion/attendance.**

Upcoming classes -

Educational Points (Due 12/31/15)

Below have turned in their 2014-2015 Points

ANDREWS,M	JASZCZAK,D
ALLARD,B	JENKINS,C
ANDERSON,M	LOBE,K
BARTOLO,F	LUCAS,M
BAUER,J	MCARTHUR,J
BRADBURY,J	MCREYNOLDS,S
CASTALDI,P	MEDIATE,P
CHAVEZ,F	MIDDLEDORF,M
CONRADI,G	MORKETTER,J
CURRAN,M	NICHOL,J
DAVIS,B	NIERATKO,P
DIRKSE,K	PECK,B
FLEMING,M	PENA,J
FOWLER,B	RICHARDSON,T
GRIMES,P	SAKAMOTO,W
HALE,E	TEA,H
HARGROVE,R	WEAVER,R
HAYES,R	WEHRLY,T
HAYNES,A	WILLIAMS,P

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Commercial Water
Chemistry &
Water Purification
858-673-8556



Ron Magnant
Spas & Hot Tubs
Water Chemistry
619-804-1759



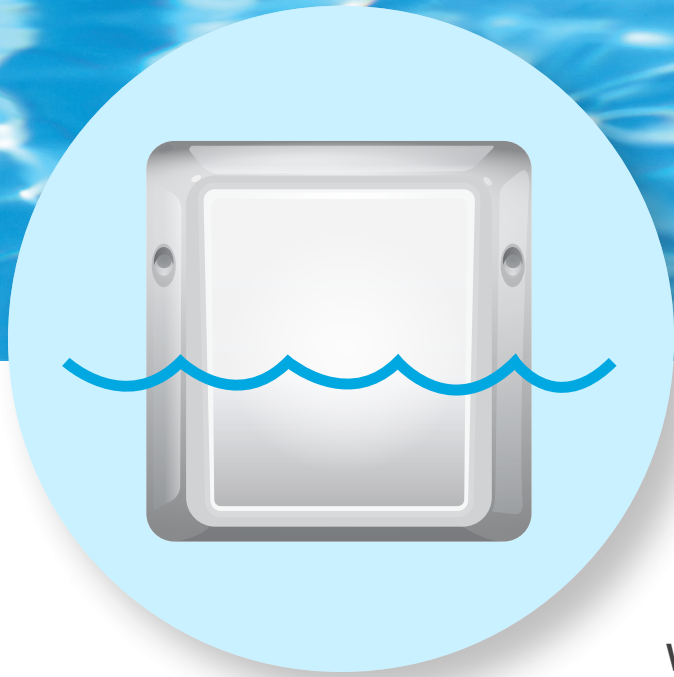
Jon McArthur
Acid Wash, Plaster
Problems and
Motors
619-672-3760



Mark Overman
Automation &
Electronics
619-463-6689



Gary Sevigny
Heaters, Lights &
Plumbing
858-486-9220




Wireless


Water Saver

LevelSmart™

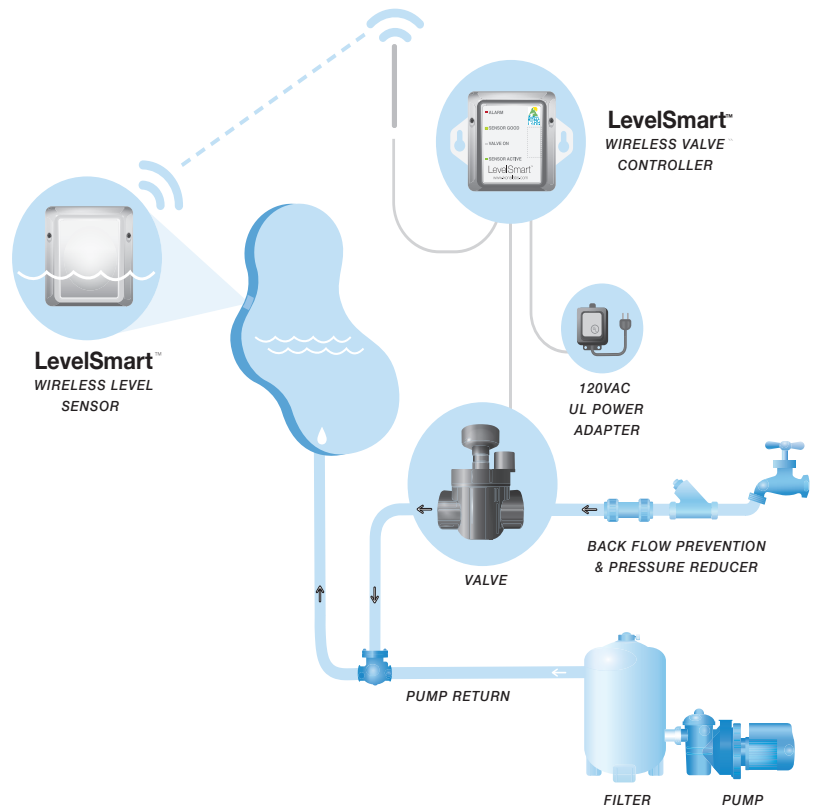
Wireless Auto-Fill System



KonaLabs.com



- No Deck Destruction
- Easy Retrofit Install
- Long Range Wireless
- 2 Years Warranty
- Factory Direct Support



Pool Leaking ?



Top Leak Indicators:

- Low Water Level (recurring)
- Auto Fill Always Running
- Can't Keep Chlorine, Conditioner or Salt in the Pool
 - Customer Complains of High Water Bill

Promptly Paid Referrals

Leak Detection & Repair

858-566-2700 Office

619-921-2430 Cell / Text (Todd)

PoolLeakRepairs.com

American Home Butler, Inc. Lic. 953867

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of the course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____

Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____



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BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

NUMBER OF POOLS IN ZIP CODES YOU SERVE (Mail to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
___ 92007 - Cardiff	___ 92037 - La Jolla	___ 92101 - Downtown	___ 91902 - Bonita	___ 91901 - Alpine
___ 92014 - Del Mar	___ 92108 - Mission Vly	___ 92102 - Golden Hill	___ 91910 - Chula Vista	___ 91935 - Jamul
___ 92024 - Encinitas	___ 92109 - PacificBch	___ 92103-Hilcrst/MsHl	___ 91911 - Chula Vista	___ 91941 - La Mesa
___ 92064 - Poway	___ 92111 - Clairemont	___ 92104 - North Park	___ 91913 - Chula Vista	___ 91942 - La Mesa
___ 92067 -Rancho S Fe	___ 92117 - Clairemont	___ 92105 -City Heights	___ 91914 - Eastlake	___ 91945 -LemnGrv
___ 92075 - SolanaBch	___ 92119 - San Carlos	___ 92106 - Pt. Loma	___ 91915 - Eastlake	___ 91977 -SpringVly
___ 92091-Morgan Run	___ 92120 - Grantville	___ 92107 -OcnBch/PL	___ 91932 -Imperl Bch	___ 91978 - RanchoSD
___ 92121 -SorrentoVly	___ 92122 - Univ. City	___ 92110 -Midwy/O.T.	___ 91950 -Natinl City	___ 92019 - El Cajon
___ 92126 - Mira Mesa	___ 92123 -MissionVilg	___ 92113 -LoganHghts	___ 92118 - Coronado	___ 92020 - El Cajon
___ 92127 -Rancho Ber	___ 92124 - Tierrasanta	___ 92114 - Encanto	___ 92154 - Otay Mesa	___ 92021 - El Cajon
___ 92128 Rancho Ber		___ 92115 - Rolando	___ 92173 - San Ysidro	___ 92040 - Lakeside
___ 92129 - Penasquitos		___ 92116 -NormlHghts		___ 92071 - Santee
___ 92130 - Carmel Vly		___ 92139 -Paradse Hls		
___ 92131 -ScrippsRch				

poolservicepros.com listings are by your Zip codes. **DO NOT list me for referrals on www. poolservicepros.com**

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

D U E B Y F E B & J U L G E N E R A L M E E T I N G S

**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

SAVE THE DATE - ANNUAL CHRISTMAS PARTY
SATURDAY, DECEMBER 12, 2015
TOWN AND COUNTRY RESORT & CONVENTION CENTER



**Next General Meeting
November 18, 2015 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**



We offer Referral Fees!!

Weiser Pools, Inc.
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