



NEXT GENERAL MEETING

JANUARY 21, 2015

MISSION VALLEY RESORT

875 HOTEL CIRCLE

The Skimmer

JANUARY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2015

25th Silver Anniversary IPSSA Region 7 Table Top Show
Four Points Sheraton, Jan. 24, 2015, 9am - 4pm Seminars and Show

www.region7tabletop.com

Earn Valuable Education Points!!

President's Message

Happy New Year everyone! This time of year is great for getting some quality education before our summer season hits. Please check out the opportunities we have with the 25th annual Region 7 Tabletop show coming up on January 24th. Trade specific classes will be offered, at no cost to those in the pool business. Please look for the flier included in this edition of the Skimmer for more details. Also coming up soon is the Western Pool and Spa Show which is held at the Long Beach Convention Center. Dates are from March 12-14. I highly encourage you to check out these educational opportunities. Not only can you get your 10 educational points easily completed by attending, but you may learn valuable insights into an every changing industry.

In this last year, I have learned how much of our organization relies on the volunteers of our chapter. I have come to appreciate the efforts of many of you, and would like to open the doors for others to join in. If you have any interest in getting to see the inner workings of any of our committees, please send me an email at

austingardinerps@hotmail.com.

Committees include: Sick Leave, Continuing Education, Insurance, Entertainment, Product Testing, Water Safety/Drowning Prevention, Blood Drive, Website, New Members, Manufacturer's Rebate.

I hope 2015 is a successful, healthy, and memorable year for each of you!

Sincerely,

Austin Gardiner
President, San Diego Chapter

Please keep Region 7 Director Joe Lukacik in your thoughts and prayers.

**January 14 UPDATE
from Nancy Gillespie**

“As you know, Joe had quadruple bypass surgery, then was back in surgery for some valve repairs. There were many complications, including kidney failure. He was in a coma for 10 days.

He is now out of the coma and off the ventilator. He will be moved from ICU to a regular room today or tomorrow.

If you wish to visit, maybe wait a few days. Please keep the visits to no more than 15 minutes, and no more than three visitors at a time – it upsets the nurses.”

The Board of 2014-2015

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Austin Gardiner



VICE PRESIDENT
Mike Harris



SECRETARY
George Ludwig



TREASURER
Thomas Graham



PAST PRESIDENT
Mike Anderson



Board of Officers

President	Austin Gardiner	619-277-5359	austingardinerps@hotmail.com
Vice President	Michael Harris	619-395-6700	mtharris@cox.net
Treasurer	Thomas Graham	619-582-7665	pooltechsandiego@gmail.com
Secretary	George Ludwig	619-892-4749	365poolservices@gmail.com
Past President	Michael Anderson	619-589-8848	andersonaqua-tech@cox.net

Committee Representatives

Sick Leave	Ron Baker 619-540-2275	New Members	John Baldwin 858-354-7946
	Ron Magnant 858-586-1188		Bernie Mirelez 619-818-5536
	Joseph Lerma 619-917-6971		Jon McArthur 619-672-3760
Continuing Education	Patrick Nieratko 619-647-9395	Manuf. Rebate	Gary Sevigny 858-486-9220
	Stephen Heyer 619-563-6566		
	Jon McArthur 619-672-3760		
Insurance	Bob Fowler 619-464-6400		
Entertainment	Patrick Nieratko 619-647-9395		
	Joey Chavez 619-920-4290		
Product Testing	Patrick Farrior 619-465-9545		
	Dale Eppard 858-571-1177		
Sfty/Drowning Prevnt	James Morketter 619-708-4972		
Blood Drive	James Morketter 619-708-4972		
Website	Paul Grimes 619-518-4983		
Region7 Director	Joe Lukacik		

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
 10842 Noel St #107, Los Alamitos CA 90720-2582

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760-632-1822 or 800-247-8393. Underwater Unlimited Inc.

Underwater Swimming Pool Repairs: drain retrofit, cracks, rebar and plaster loss

IPSSA San Diego – Chapter Supporters (Updated 08/14/14) *Local Representative

Eric Dominguez	Abcana Industries - www.abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell ericd@abcanaindustries.com
Jairo Leon	AER Technologies, Inc. - www.pcboardrework.com Circuit Board Repair	714-446-6083 jairo.leon@aertech.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-7379 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, INC. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair – leakhelp@gmail.com	619-233-5325 Office 858-525-3711 Cell
Joey Chavez, Rep.	Blue Moon Pools, Inc. - www.blumoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-920-4290 blumoonjoey@hotmail.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
David Barba	Clear Water Pool Covers - www.clearwaterpoolcovers.com Service and install automatic pool covers	858-863-3202 service@clearwaterpoolcovers.com
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcreteteatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880 tomc@gardnerpoolplastering.com
New Supporter	Green Solar Electric – www.greenelectricsolarsolutions.com Premier Solar Experts servicing San Diego	858-539-6579
Scott Ragsdale	Hasa, Inc. - www.hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848
Michael Mamula	Leak Detection USA – www.leakdetectionusa.com Leak detection/repair for pools/spas/ponds–comrcl/resdntl.	800-652-9062 michael@leakdetectionusa.com
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-1894 Cell gil@lifedeck.com email
Liza Leas	L & L Lines, Inc. – www.llines.com heatpumpgirl@aol.com REVIVE- TK Pool Products, Nets and Caddy Boxes	602-705-9240 Cell 602-354-4245 Fax
Regina Rakowski	Nelsonite - nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
Michael Sherlin	One Roof Energy - www.oneroofenergy.com Solar Power for Residential Homes	858-926-7574 msherlin@oneroofenergy.com
Don Wall	The Pool Doctor - www.sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977 Office 619726-1219 Cell donwall@sdpooldoctor.com

IPSSA San Diego – Chapter Supporters (Updated 08/14/14) *Local Representative		
John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com
Kirk Chapman	Poolscape Unlimited, Inc. - www.poolscap unlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555 Cell kirk@poolscap unlimited.com
Reid Mirvis	Pool Surfacing 2000 - www.poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420 reid@poolsurfacing2000.com
Mark Larimer	Save Water Mobile Water Filtration- www.savewatersd.com Renews and Refreshes Water with Mobile Pool Filtration	619-328-9099 savewatersd@cox.net
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox.net
John Tryon	Suntrek Industries, Inc. - www.suntreksolar.com Solar Pool Thermal, Photovoltaics and Solar Hotwater	800-292-7648
Kristal Cavender	SunX Solar Systems, Inc. - www.sunxsolar.com Solar Electricity – Solar Pool heating – Solar Water Heating	760-738-9383 760-497-4061 Cell kristal.cavender@sunxsolar.com
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell
James Henry Samantha Larimer	Weiser Pools, Inc. – www.weiserpools.com Repairs, Installations, Heating and Automated Control Specialists	619-440-2480 weiserpools@cox.net
Chuck Conti	Zodiac Pool Systems, Inc. - www.zodiacpoolsystems.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 Chuck.conti@zodiak.com

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IPSSA SAN DIEGO CHAPTER

CONTINUING EDUCATION

Education Reimbursements -

Local Classes (San Diego County) 100% class cost.

SoCal Area 100% class/show cost+\$100 for expenses.

Outside So Cal 100% class/show cost+ \$250 for expenses.

Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

Upcoming classes -

Earn SD Chapter Continuing Education points for attendance on approved classes

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@cb['6YUW\`

**25th Silver Anniversary Region 7
Table Top Show Sat. January 24, 2015
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**Pentair Seminar - February 17 & 18, 2015
Flyer in this Skimmer**

Gary Sevigny/Manufacture Rebate Co Chair

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Commercial Water
Chemistry &
Water Purification
858-673-8556



Ron Magnant
Spas & Hot Tubs
Water Chemistry
619-804-1759



Jon McArthur
Acid Wash, Plaster
Problems and
Motors
619-672-3760



Mark Overman
Automation &
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Gary Sevigny
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**Member Meeting
December 5, 2014
Town and Country Hotel
San Diego, CA**

7 PM call to order Town and Country Hotel.

Treasurers report Tom Graham, chapters in fine shape.

Secretaries report, George Ludwig, chapters in fine shape.

VP's report, Mike Harris, thank you members and chapter supporters for attending the Christmas dinner.

Presidents report, Austin Gardiner - James Morketter was announced as the winner of the BK Taylor award for 2014. Joey Chavez was announced as the winner of the David Courey Memorial award for 2014.

**IPSSA San Diego Chapter
Board of Directors Meeting
January 6, 2015
San Diego, CA**

Treasurers report Tom Graham, the chapters in fine shape.

Secretaries report, George Ludwig, previous board of directors meeting minutes were approved.

Vice presidents report, Mike Harris, chapter supporter dues are due

Mike will be conducting a survey of the members on three topics.

1. Thoughts on speakers for our meetings
2. Members opinions on improvements to the monthly meeting.
3. Any other feedback members would like to give me.

January meeting speaker will be about the upcoming tabletop.

We should begin considering the summer picnic, August dinner, and Christmas party for this upcoming year.

Presidents report, Austin Gardner, this years leadership conference will be attended by Mike Harris, our vice president.

The donation presentation, to the junior lifeguard association will be made at the table top.

A member of our chapter submitted a written request to make a charitable contribution to the IPSSA Monterey Coast Chapter, to support The purchase of a heater at a rehab pool used by the elderly and disabled in their area Motion was made, and seconded, and voted, four against, one in favor.

No other business to discuss, meeting was adjourned.

**CORRECTION TO NOVEMBER FINANCIAL REPORT:
Combined Total in the General Checking section had a digit missing. Combined Total is \$15,771.93**

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 Carlsbad, Del Mar, Escondido,
 North County Coastal,
 East County, Metro and San Diego Chapters
 Presents



25th Silver Anniversary Regional Table Top Show

Saturday, January 24, 2015 9:00 am – 4:00 pm
EXHIBITS OPEN 1:00PM– 4:00PM

Meet all the major Pool & Spa Manufacturers, suppliers, builders, remodelers and many other specialists. Learn about NEW products and how they work.

OPEN TO EVERYONE IN THE POOL, SPA AND RELATED INDUSTRIES
UPA, APSP, ASAPP, SPPA & ALL INDEPENDENTS WELCOME

ALL SEMINARS & EXHIBITS FREE

Seminar Schedule

THEATER	ROOM I	ROOM II
9:00 - 10:50 Water Chemistry & Plaster Problems On Balance	9:00 - 10:50 Effective Strategies for your Pool Business David Hawes	9:00 - 10:50 Advances in Automation & Smart Phone Apps Pentair
11:00 - 12:50 Nuts and Bolts of Running a Business Marty Fowler	11:00 - 12:50 Salt & Things Hayward	11:00 - 12:50 Do's and Don'ts of Heater Installation Ray Pak
1:00 - 2:00 Smart Marketing & Strategies for the Pool Service Professional Mark Feldstein Gardener Remodeling	1:00 - 2:00 Basic Electrical for the Pool Service Person Don Wall	1:00 - 2:00 Myths and Mistakes What you need to know Butch Weiser

GIANT RAFFLE

Bring money to purchase raffle tickets. **OVER \$10,000 IN PRIZES**
The Peat Burke Ginormous Collection of Antique Pool Equipment on Display

LOCATION:
 Four Points Sheraton
 8110 Aero Drive
 San Diego, California 92123
 (858) 277-8888



For questions concerning show please call: (619) 464-6400
www.region7tabletop.com



San Diego Chapter Financial Report – Dec., 2014

General Checking

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	15,771.93	C.P.S.A	300.00
Dues Collected by IPSSA	1,625.00	Door Prizes / Raffle	25.00
Member Fines	250.00	Entertainment Expenses- Xmas Party	233.04
Chapter Supporter Dues		Board Meeting	445.59
Directory Advertising		General Meeting	
Newsletter Advertising Income		Blood Drive	105.05
New Member		Legal & Professional-Web Master	100.00
Fund Raising		Postage & Copies Expenses- Fine mail.	
Sick Leave			
IPSSA Inc- for contrbn to SD Jr Lifeguard	1,000.00	Chapter Awards-Chavez Koury Morket	2,000.00
		S.L. Cover- Richardson	60.00
Total Income in Month	2,902.00	Total Expenses in Month	3,258.68
		Combined Total	15,415.25

Education Checking

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	26,520.16	Continuing Education-	
Rebate Program (PEP/Pentair/Raypak)		Wehrly- Contractor's Lic. C-53 Wehrly	890.00
Total Income in Month	.00	Total Expenses in Month	890.00
		Combined Total	25,630.16

Sick Leave Checking

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	1,010.62	Members paid Sick Leave Coverage #1	
Sick Leave Coverage #1		Members paid Sick Leave Coverage #2	
Sick Leave Coverage #2		Sick Member Reimbursed #1	
		Sick Member Reimbursed # 2	
Total Income in Month	.00	Total Expense in Month	.00
		Combined Total	1,010.62

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Seminar Fee: \$95 pre-registration (or cash equivalent in Pentair Partners Incentive Reward Dollars)* or \$115 at the door

Includes: Lunch and workshop materials

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Please complete one registration form per attendee and mail with your method of payment to:

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Attendee's Name
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Telephone: (____) _____ Fax: (____) _____

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Workshop Location Attending: _____

Workshop Date(s) Attending: _____

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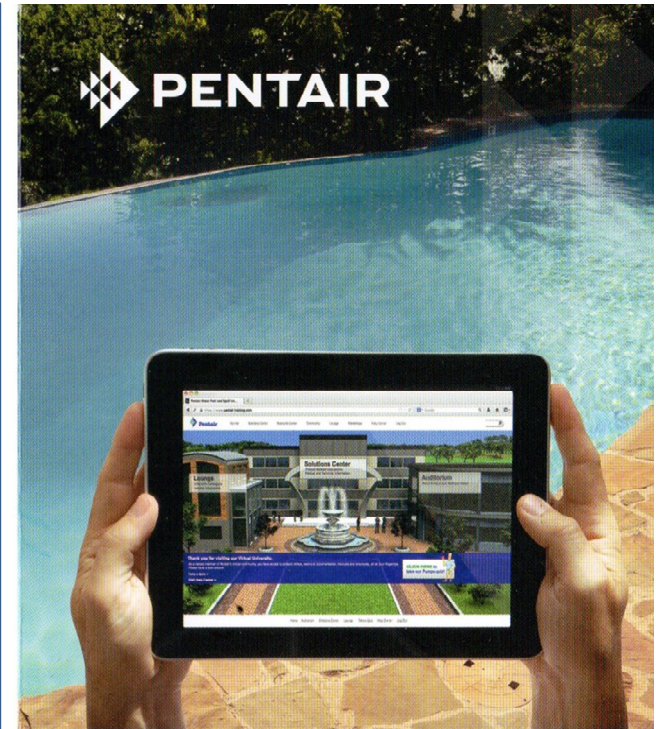
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February 17-18, 2015
8:00 to 5:00 Daily
Continental Breakfast and
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2015's Syllabus:

- Screen Logic\Smart Phone
- IntelliChem ORP\pH Controllers
- MasterTemp\Max-E-Therm Heaters
- Electricity in the Pool Environment (PoolPro)
- Hydraulics in the Pool Environment (PoolPro)
- Automation ***BASICS***
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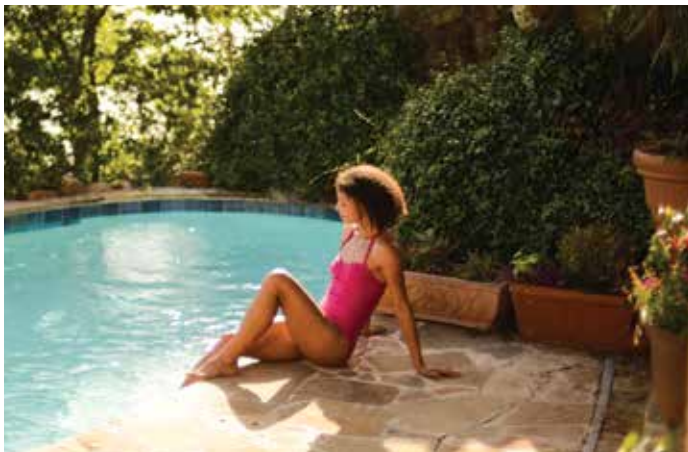
JOIN THE TWO-WHEEL REVOLUTION IN THE FIGHT AGAINST HARD-TO-CLEAN DEBRIS

Rise up and win the battle against the drudgery of challenging pool cleaning chores! Enlist the NEW Rebel cleaner for thorough cleaning coverage of pools with extra exposure to leaves, sand and other hard-to-clean debris.

The Rebel cleaner's programmed steering and compact, two-wheeled design moves Rebel decisively throughout your pool. It maneuvers from deep to shallow bottoms, up 90 degree floor-to-wall angles all the way to the water line, and into tight spaces that other cleaners miss. The Rebel cleaner's extra-efficient hydraulic design makes it ideal for use with variable speed pumps at lower speeds. Installation is a snap—just set it and forget it. And with a sleek, modern design, the Rebel cleaner is a complement to any pool environment.

PRODUCT FEATURES

- Programmed steering assures complete, thorough pool cleaning coverage.
- Super-efficient design makes it ideal for use with variable speed pumps at lower speeds.
- Superior turbine design provides clear passage for vacuumed dirt and debris, avoiding the clogging that is common with other 2-wheel cleaners.
- Effortlessly cleans tight corners and pools with 90 degree angles.
- Cleans to the tile line.
- A cinch to install and maintain.



REBEL™

SUCTION-SIDE INGROUND POOL CLEANER

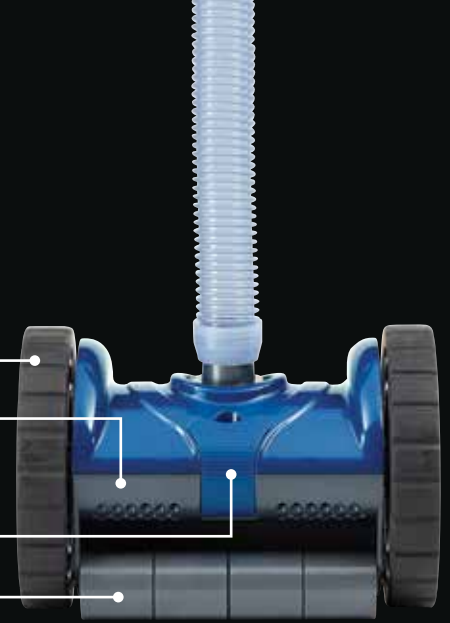
Two-wheel design for outstanding maneuverability in tight spaces

Exceptional turbine design allows dirt and debris to easily pass through the Rebel cleaner, avoiding the clogging that can shut down competing two-wheel cleaners

Snap-open design allows quick, easy access for servicing

Rollers conform to the contours of pool obstacles, allowing Rebel to maintain its suction for uninterrupted cleaning

Sleek, modern design looks great in any pool environment



COMPLETE CLEANING COVERAGE IN A SLEEK, MODERN DESIGN

The Rebel cleaner packs amazing performance into a compact, easy-to-use package. Its preprogrammed steering and two-wheel design allows the Rebel cleaner to access hard-to-reach corners where debris often hides. Plus, the superior engineering of its turbine and roller skirt assures thorough, uninterrupted cleaning that other cleaners simply cannot match.

- Programmed steering assures complete, thorough cleaning coverage.
- Compact and easy to operate—attach the hoses, connect at the skimmer or a dedicated vacuum line and off it goes, devouring debris of all shapes and sizes.
- Excellent performance with variable speed pumps at lower speeds for super-efficient operation.
- Superior cleaning performance in all pool types—gunite, vinyl, fiberglass and tile pools.



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Pool Leaking ?



Top Leak Indicators:

- Low Water Level (recurring)
- Auto Fill Always Running
- Can't Keep Chlorine, Conditioner or Salt in the Pool
 - Customer Complains of High Water Bill

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Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of the course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____


Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____

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B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	Poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www.poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
www.ipssasandiego.com/members**



**Next General Meeting
(February 2011) – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

