



GENERAL MEETING  
NOVEMBER 19<sup>TH</sup>, 2014  
MISSION VALLEY RESORT  
875 HOTEL CIRCLE

# The Skimmer

NOVEMBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2014

IPSSA San Diego Chapter 2014 Christmas/Holiday Party  
Friday, December 5, 2014 – 6pm Cocktails  
Great Food, Door Prizes and Live Music to Dance the night away  
Town and Country Hotel and Convention Center (Same as 2013)  
500 Hotel Circle North, San Diego, 92108 (Mission Valley)

## President's Message

Thank you to all who attended our October meeting. We are very proud to announce that we were able to raise an accumulative \$5000.00 for our annual donation. This year our contribution goes to a great cause, the Jr. Lifeguard

Foundation. They do incredible work in our community to prevent drownings by promoting water safety and swimming skills. We are proud to be able to support and join in their work.

We will take nominations and select the 2014 David Courey

Memorial Chapter Supporter Award at the November General Meeting.

We hope you are able to attend our annual Christmas party this year! It will be held on December 5th, at the Town and Country. Please look for further details in this months skimmer. Our next general membership meeting is coming up on Wednesday, Nov 19. This will be held in our normal location at Mission Valley Resort at 7:00 Pm. I'm looking forward to seeing you soon!

Sincerely,

Austin Gardiner



The 2014 Charitable Contribution is again the **San Diego Jr. Lifeguard Foundation**. Over \$1,100 was raised at the October Mandatory Meeting. IPSSA Inc. and Region 7 donated to our Charitable Contribution. The Chapter and the Table Top matched our donation plus bringing the total to \$5,000.

## The Board of 2014-2015

**PRESIDENT**  
Austin Gardiner



**VICE PRESIDENT**  
Mike Harris



**SECRETARY**  
George Ludwig



**TREASURER**  
Thomas Graham



**PAST PRESIDENT**  
Mike Anderson



**Board of Officers**

President	Austin Gardiner	619-277-5359	austingardinerps@hotmail.com
Vice President	Michael Harris	619-395-6700	mtharris@cox.net
Treasurer	Thomas Graham	619-582-7665	pooltechsandiego@gmail.com
Secretary	George Ludwig	619-892-4749	365poolservices@gmail.com
Past President	Michael Anderson	619-589-8848	andersonaqua-tech@cox.net

**Committee Representatives**

Sick Leave	Ron Baker	619-540-2275	New Members	John Baldwin	858-354-7946
	Ron Magnant	858-586-1188		Bernie Mirelez	619-818-5536
	Joseph Lerma	619-917-6971		Jon McArthur	619-672-3760
Continuing Education	Patrick Nieratko	619-647-9395	Manuf. Rebate	Gary Sevigny	858-486-9220
	Stephen Heyer	619-563-6566			
	Jon McArthur	619-672-3760			
Insurance	Bob Fowler	619-464-6400			
Entertainment	Patrick Nieratko	619-647-9395			
	Joey Chavez	619-920-4290			
Product Testing	Patrick Farrior	619-465-9545			
	Dale Eppard	858-571-1177			
Sfty/Drowning Prevnt	James Morketter	619-708-4972			
Blood Drive	James Morketter	619-708-4972			
Website	Paul Grimes	619-518-4983			
Region7 Director	Joe Lukacik				

IPSSA Corporate 888-360-9505  
 Info. Vickie Lester 888-368-0432 FAX  
 10842 Noel St #107, Los Alamitos CA 90720-2582

Billing - Cramer & Associates  
 PO BOX 1617 888-391-6012  
 Rocklin CA 95677 888-391-6203FAX  
 Arrow Insurance 800-833-3433  
 Ray Arousty 805-955-9555  
 805-955-9535 FAX  
 40 W. Cochran Street #112 Simi Valley CA 93065



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**(858) 486-9220**

We, at **Underwater Unlimited**, have successfully navigated through plan check at the San Diego Department of Environmental Health and have had all of our channel drains and other retrofit drains pass inspection to comply with VGB legislation. We offer generous referral fees for VGB retrofit as well as for rebar repair, crack repair and plaster delamination. We have 23 years of experience and own the patent on the materials used to repair pools underwater. Please give us a call at:

**760-632-1822 or 800-247-8393. Underwater Unlimited Inc.**

**Underwater Swimming Pool Repairs: drain retrofit, cracks, rebar and plaster loss**

## IPSSA San Diego – Chapter Supporters (Updated 08/14/14) \*Local Representative

<b>Eric Dominguez</b>	<b>Abcana Industries - <a href="http://www.abcanaindustries.com">www.abcanaindustries.com</a></b> Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell ericd@abcanaindustries.com
<b>Jairo Leon</b>	<b>AER Technologies, Inc. - <a href="http://www.pcboardrework.com">www.pcboardrework.com</a></b> Circuit Board Repair	714-446-6083 jairo.leon@aertech.com
<b>Eric Svensson</b>	<b>Alternative Pool Systems, Inc. – <a href="http://www.alternativepoolsystems.com">www.alternativepoolsystems.com</a></b> Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-7379 Cell apsinc@rocketmail.com
<b>Todd Wittman</b>	<b>American Home Butler, INC. – <a href="http://www.poolleakrepairs.com">www.poolleakrepairs.com</a></b> Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
<b>Kenan Sachs</b>	<b>American Leak Detection – <a href="http://www.americanleakdetection.com">www.americanleakdetection.com</a></b> Leak Detection & Repair – leakhelp@gmail.com	619-233-5325 Office 858-525-3711 Cell
<b>Joey Chavez, Rep.</b>	<b>Blue Moon Pools, Inc. - <a href="http://www.blumoonpool.com">www.blumoonpool.com</a></b> Pool Renovation / Pool Remodeling / Pool Plastering	619-920-4290 blumoonjoey@hotmail.com
<b>Tony Ruf</b>	<b>BriteTile – <a href="http://www.britetile.com">www.britetile.com</a></b> Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
<b>David Barba</b>	<b>Clear Water Pool Covers - <a href="http://www.clearwaterpoolcovers.com">www.clearwaterpoolcovers.com</a></b> Service and install automatic pool covers	858-863-3202 service@clearwaterpoolcovers.com
<b>Mike &amp; Cathy Chastang</b>	<b>Dynamic Concrete Coatings – <a href="http://www.dynamicconcretecoatings.com">www.dynamicconcretecoatings.com</a></b> An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
<b>Tom Cox</b>	<b>Gardner Outdoor And Pool Remodeling – <a href="http://www.gardnerpoolplastering.com">www.gardnerpoolplastering.com</a></b> Quality Plastering/Remodels since 1969	619-593-8880 tomc@gardnerpoolplastering.com
<b>New Supporter</b>	<b>Green Solar Electric – <a href="http://www.greenelectricsolarsolutions.com">www.greenelectricsolarsolutions.com</a></b> Premier Solar Experts servicing San Diego	858-539-6579
<b>Scott Ragsdale</b>	<b>Hasa, Inc. - <a href="http://www.hasapool.com">www.hasapool.com</a></b> Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848
<b>Michael Mamula</b>	<b>Leak Detection USA – <a href="http://www.leakdetectionusa.com">www.leakdetectionusa.com</a></b> Leak detection/repair for pools/spas/ponds–comrci/resdntl.	800-652-9062 michael@leakdetectionusa.com
<b>Gil Koury</b>	<b>Life Deck - <a href="http://www.lifedeck.com">www.lifedeck.com</a></b> Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-1894 Cell gil@lifedeck.com email
<b>Liza Leas</b>	<b>L &amp; L Lines, Inc. – <a href="http://www.llines.com">www.llines.com</a></b> heatpumpgirl@aol.com REVIVE- TK Pool Products, Nets and Caddy Boxes	602-705-9240 Cell 602-354-4245 Fax
<b>Regina Rakowski</b>	<b>Nelsonite - <a href="http://nelsonitepoolanddeck.com">nelsonitepoolanddeck.com</a></b> Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
<b>Michael Sherlin</b>	<b>One Roof Energy - <a href="http://www.oneroofenergy.com">www.oneroofenergy.com</a></b> Solar Power for Residential Homes	858-926-7574 msherlin@oneroofenergy.com
<b>Don Wall</b>	<b>The Pool Doctor - <a href="http://www.sdpooldoctor.com">www.sdpooldoctor.com</a></b> Construction, Renovation, Remodel, Repair	619-445-4977 Office 619726-1219 Cell donwall@sdpooldoctor.com

<b>IPSSA San Diego – Chapter Supporters</b> (Updated 08/14/14) <b>*Local Representative</b>		
<b>John Moss</b>	<b>Poolsafe Cover Systems - <a href="http://www.poolsafe.com">www.poolsafe.com</a></b> Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com
<b>Kirk Chapman</b>	<b>Poolscape Unlimited, Inc. - <a href="http://www.poolscapeunlimited.com">www.poolscapeunlimited.com</a></b> Pool plastering - Complete Pool & Spa Renovations	619-561-0555 Cell kirk@poolscapeunlimited.com
<b>Reid Mirvis</b>	<b>Pool Surfacing 2000 - <a href="http://www.poolsurfacing2000.com">www.poolsurfacing2000.com</a></b> Fiberglass and Fleck stone Specialist	619-590-1420 reid@poolsurfacing2000.com
<b>Mark Larimer</b>	<b>Save Water Mobile Water Filtration- <a href="http://www.savewatersd.com">www.savewatersd.com</a></b> Renews and Refreshes Water with Mobile Pool Filtration	619-328-9099 savewatersd@cox.net
<b>Brandon Chase</b>	<b>SunChaser, Inc.</b> Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox.net
<b>John Tryon</b>	<b>Suntrek Industries, Inc. - <a href="http://www.suntreksolar.com">www.suntreksolar.com</a></b> Solar Pool Thermal, Photovoltaics and Solar Hotwater	800-292-7648
<b>Kristal Cavender</b>	<b>SunX Solar Systems, Inc. - <a href="http://www.sunxsolar.com">www.sunxsolar.com</a></b> Solar Electricity – Solar Pool heating – Solar Water Heating	760-738-9383 760-497-4061 Cell kristal.cavender@sunxsolar.com
<b>Kevin Wallace</b>	<b>Underwater Unlimited</b> Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell
<b>James Henry Samantha Larimer</b>	<b>Weiser Pools, Inc. – <a href="http://www.weiserpools.com">www.weiserpools.com</a></b> Repairs, Installations, Heating and Automated Control Specialists	619-440-2480 weiserpools@cox.net
<b>Chuck Conti</b>	<b>Zodiac Pool Systems, Inc. - <a href="http://www.zodiacpoolsystems.com">www.zodiacpoolsystems.com</a></b> Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 Chuck.conti@zodiak.com

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**Mandatory Member Meeting  
October 15, 2014  
Mission Valley Resort  
875 Hotel Circle South  
San Diego, CA**

Treasurers report, Tom Graham, the chapter is in fine shape financially.

VP's report Mike Harris, I am accepting nominations for the David Courey Memorial chapter supporter award.

Sick leave report, Ron Baker, there are no current sick leave coverages.

Blood drive, James Morketter, the next blood donation and free breakfast is November 22.

Continuing education, Jon Mc Arthur, if anybody has any ideas for classes please contact Jon Mc Arthur.

Product test, Dale Eppard, currently testing Joe Dianna's pool pole. Bring in any comments you may have.

Manufacturers rebate, Gary Sevigny, Pentair and Raypak are our major contributors. We are talking to other manufacturers

New members, John Baldwin and Bernie Mirelez, there are currently no new members in process.

Motion was made. Approve standing rules rework made by the standing rules upgrade committee. The motion was seconded, and passed unanimously, only two opposed.

Webmaster, Paul Grimes, Tell him about any errors you find on the webpage Currently working on a constantly changing and randomizing the list of pool service providers to the public on the pool service professional webpage.

Tabletop is January 24, 2015, it's the 25th anniversary.

San Diego junior lifeguards will be our charitable contribution for this year So far over \$1000 has been collected. The final amount will be matched by our San Diego Chapter, and also matched by our table top. IPSSA

regional board will also contribute, that amount depends on how many contributions are made to other chapters also.

Come to the Christmas dinner for the check to be presented to the San Diego junior lifeguards.

The speaker was the San Diego junior lifeguards Association. They thanked

us for our kind and generous contributions and told a little bit about their program.

**IPSSA San Diego Chapter  
Board of Directors Meeting  
November 5, 2014  
San Diego, CA**

Meeting called to order at 7:02 Bully's East

In attendance: Mike Harris, Pat Nieratko, Tom Graham, Mike Anderson, Austin Gardiner

Treasurer Report, Tom Graham. We are in good shape financially, Board votes to approve matching funds of 1147. As well as Splitting the difference with the Table top committee (approx. \$180 from each party) to get to an accumulative grand total of \$5000.00 for our charitable contribution to the Jr. Lifeguards. Check to be presented at Christmas Party. Discussed fines for members not attending meetings for the quarter, or for the mandatory meeting.

Secretary Report: George Ludwig not in attendance, no report

Vice President Report, Mike Harris: 2 prospective chapter supporters, to be discussed further before being voted on by board.

Entertainment Committee, Pat Nieratko: Discussed Details to Christmas Party Occurring Dec 5th (Friday). Finalized food options. Elected to allow East County Ipsa Chapter to join in with us, providing that their chapter pay for each member that attends the dinner.

Presidents Report, Austin Gardiner: Sick Leave Changes have not been finalized. Still waiting to hear back from Ipsa national on how the new rules affect our chapters policies. A revised edition of our sick leave rules have been sent to incorporate with revisions in the language used so that it better reflects our chapter's reasonings for our specific chapter's policies. Plaques to be hung in SCP San Diego for San Diego Chapter.

**MK Water Descent Covers**

**Designer Spillway Covers for Sheer Descent Products**

Standard and custom water descent covers are available in

★ **COPPER - BRASS - STAINLESS STEEL** ★

Custom color & finishes also available

**MK Heater rat proofing products**

KEEP THE RATS OUT OF YOUR HEATER

# IPSSA SAN DIEGO CHAPTER

## CONTINUING EDUCATION

### Education Reimbursements -

Local Classes (San Diego County) 100% class cost.

SoCal Area 100% class/show cost+\$100 for expenses.

Outside So Cal 100% class/show cost+ \$250 for expenses.

Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

**Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.**

### Upcoming classes -

**Earn SD Chapter Continuing Education points for attendance on approved classes**

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**25th Silver Anniversary Region 7  
Table Top Show Sat. January 24, 2015  
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**Pentair Seminar - February 17 & 18, 2015  
Flyer in this Skimmer**

**Gary Sevigny/Manufacture Rebate Co Chair**

## Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



**Bill Peck**  
Commercial Water  
Chemistry &  
Water Purification  
858-673-8556



**Ron Magnant**  
Spas & Hot Tubs  
Water Chemistry  
619-804-1759



**Jon McArthur**  
Acid Wash, Plaster  
Problems and  
Motors  
619-672-3760



**Mark Overman**  
Automation &  
Electronics  
619-463-6689



**Gary Sevigny**  
Heaters, Lights &  
Plumbing  
858-486-9220



## San Diego Chapter Financial Report – Oct., 2014

### General Checking

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	19,363.95	C.P.S.A	300.00
Dues Collected by IPSSA	1,654.00	Door Prizes / Raffle	175.00
Member Fines	50.00	Entertainment Expenses-	
Chapter Supporter Dues		Board Meeting	285.94
Directory Advertising		General Meeting	505.44
Newsletter Advertising Income		Office Expense-	
New Member		Legal & Professional-Web Master	100.00
Fund Raising	1147.00	Postage & Copies Expenses- Stamps	
Sick Leave		New Member Comm. Meeting	122.76
<b>Total Income in Month</b>	<b>2,851</b>	<b>Total Expenses in Month</b>	<b>1,489.14</b>
		<b>Combined Total</b>	<b>20,725.81</b>

### Education Checking

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	26,910.16	Continuing Education- Bauer- P.I.E.	340.00
Rebate Program (PEP/Pentair/Raypak)			
<b>Total Income in Month</b>	<b>.00</b>	<b>Total Expenses in Month</b>	<b>340.00</b>
		<b>Combined Total</b>	<b>26,570.16</b>

### Sick Leave Checking

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	1,010.62	Members paid Sick Leave Coverage #1	
Sick Leave Coverage #1		Members paid Sick Leave Coverage #2	
Sick Leave Coverage #2		Sick Member Reimbursed #1	
		Sick Member Reimbursed # 2	
<b>Total Income in Month</b>	<b>.00</b>	<b>Total Expense in Month</b>	<b>.00</b>
		<b>Combined Total</b>	<b>1,010.62</b>

IPSSA, SAN DIEGO CHAPTER  
**DAVID COUREY MEMORIAL AWARD**

Nomination Form

History: David Courey was a long time Chapter Supporter of the San Diego IPSSA Chapter. David set the standard, a very high standard, for what constituted being a Chapter Supporter. He attended almost every Chapter general meeting. He involved himself in all of the charitable activities that the Chapter participated in; like the MS Walk, the blood drive, IPSSA information booths at a variety of fairs, and donated a large amount of food each year for the summer picnic, then volunteered to cook it.

Award: Since David's passing, the Chapter decided to honor a worthy Chapter Supporter, who exemplifies David's efforts, with the annual David Courey Award. The recipient should have demonstrated over the past year similar involvement with the Chapter following the example set by David. The award winner, should any be nominated, will receive a plaque and a second perpetual plaque will be on display at San Diego Superior. Should multiple Chapter Supporters be nominated, a vote at the mandatory October meeting will decide that year's winner.

Procedure: Each chapter member is eligible to nominate a current Chapter Supporter for this award. In order to nominate a C.S. the form must be filled out. The President just needs to be informed prior to the meeting via phone or e-mail of the intent to nominate (for agenda purposes). No nominations will be taken from the floor unless the form has been filled out and prior notice has been confirmed.

**Personal Information:**

**Nominees Name:** \_\_\_\_\_

**Year of becoming Chapter Supporter** \_\_\_\_\_

Criteria: The Chapter Supporter being nominated shall have contributed to the improvement of IPSSA and/or the pool service industry by any or all of the following. Describe nominee's significant contributions below.

1. **Demonstrates professionalism and conducts business ethically.**
  
  
  
  
  
  
  
  
  
  
2. **Contributes to IPSSA (attends General Meetings, contributes at meetings participates in Chapter Events).**
  
  
  
  
  
  
  
  
  
  
3. **Assists other service industry members (helps chapter members or other pool service professionals with expertise about his/her products and services: either through hands-on assistance or sharing information).**

Additional comments to support this nomination may be added on additional pages, if needed.

Submitted by: \_\_\_\_\_ Phone No.(\_\_\_\_\_)\_\_\_\_\_

*Join Weiser Pools for a ...*

# *Holiday Cocktail Reception*

December 5, 2014

4:00 p.m. – 6:00 p.m.

Town & Country Resort, Tiki Pavilion

*Stop in for hors d'ouvres & cocktails prior to  
The San Diego IPSSA Party, and  
Let us thank you for your continued support!!*

*★ Everyone attending the IPSSA Party is welcome ★*

*Questions? Call Samantha at Weiser Pools: 619.440.2480*



**IPSSA Region #7**  
 Carlsbad, Del Mar, Escondido,  
 North County Coastal,  
 East County, Metro and San Diego Chapters  
 Presents



## **25th Silver Anniversary Regional Table Top Show**

**Saturday, January 24, 2015 9:00 am – 4:00 pm**  
**EXHIBITS OPEN 1:00PM– 4:00PM**

Meet all the major Pool & Spa Manufacturers, suppliers, builders, remodelers and many other specialists. Learn about NEW products and how they work.

**OPEN TO EVERYONE IN THE POOL, SPA AND RELATED INDUSTRIES**  
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**ALL SEMINARS & EXHIBITS FREE**

### Seminar Schedule

<b>THEATER</b>	<b>ROOM I</b>	<b>ROOM II</b>
<b>9:00 - 10:50</b> <b>Water Chemistry &amp; Plaster Problems</b>  On Balance	<b>9:00 - 10:50</b> <b>Effective Strategies for your Pool Business</b>  David Hawes	<b>9:00 - 10:50</b> <b>Advances in Automation &amp; Smart Phone Apps</b>  Pentair
<b>11:00 - 12:50</b> <b>Nuts and Bolts of Running a Business</b>  Marty Fowler	<b>11:00 - 12:50</b> <b>Salt &amp; Things</b>  Hayward	<b>11:00 - 12:50</b> <b>Do's and Don'ts of Heater Installation</b>  Ray Pak
<b>1:00 - 2:00</b> <b>Smart Marketing &amp; Strategies for the Pool Service Professional</b> Mark Feldstein Gardener Remodeling	<b>1:00 - 2:00</b> <b>Basic Electrical for the Pool Service Person</b>  Don Wall	<b>1:00 - 2:00</b> <b>Myths and Mistakes What you need to know</b>  Butch Weiser

## **GIANT RAFFLE**

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*The Peat Burke Ginormous Collection of Antique Pool Equipment on Display*

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REBEL™

NEW

# REBEL™

## SUCTION-SIDE INGROUND POOL CLEANER



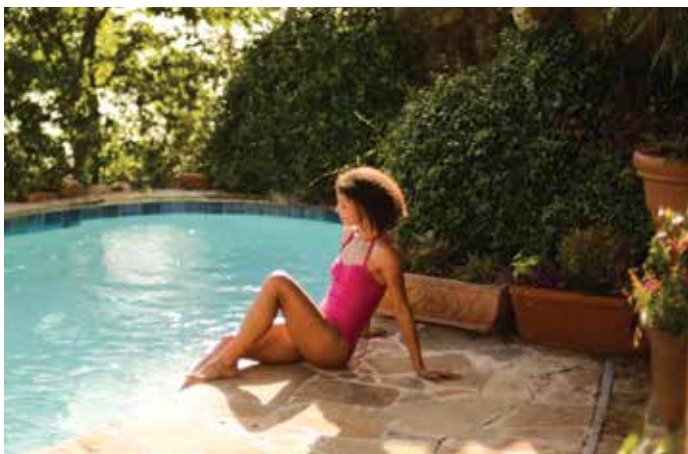
### JOIN THE TWO-WHEEL REVOLUTION IN THE FIGHT AGAINST HARD-TO-CLEAN DEBRIS

Rise up and win the battle against the drudgery of challenging pool cleaning chores! Enlist the NEW Rebel cleaner for thorough cleaning coverage of pools with extra exposure to leaves, sand and other hard-to-clean debris.

The Rebel cleaner's programmed steering and compact, two-wheeled design moves Rebel decisively throughout your pool. It maneuvers from deep to shallow bottoms, up 90 degree floor-to-wall angles all the way to the water line, and into tight spaces that other cleaners miss. The Rebel cleaner's extra-efficient hydraulic design makes it ideal for use with variable speed pumps at lower speeds. Installation is a snap—just set it and forget it. And with a sleek, modern design, the Rebel cleaner is a complement to any pool environment.

### PRODUCT FEATURES

- Programmed steering assures complete, thorough pool cleaning coverage.
- Super-efficient design makes it ideal for use with variable speed pumps at lower speeds.
- Superior turbine design provides clear passage for vacuumed dirt and debris, avoiding the clogging that is common with other 2-wheel cleaners.
- Effortlessly cleans tight corners and pools with 90 degree angles.
- Cleans to the tile line.
- A cinch to install and maintain.



# REBEL™

## SUCTION-SIDE INGROUND POOL CLEANER

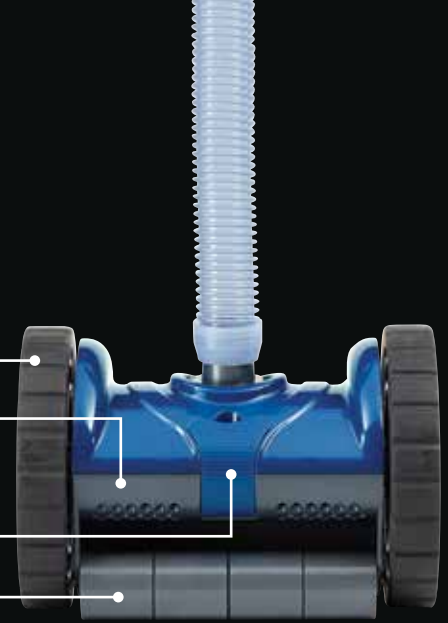
Two-wheel design for outstanding maneuverability in tight spaces

Exceptional turbine design allows dirt and debris to easily pass through the Rebel cleaner, avoiding the clogging that can shut down competing two-wheel cleaners

Snap-open design allows quick, easy access for servicing

Rollers conform to the contours of pool obstacles, allowing Rebel to maintain its suction for uninterrupted cleaning

Sleek, modern design looks great in any pool environment



### COMPLETE CLEANING COVERAGE IN A SLEEK, MODERN DESIGN

The Rebel cleaner packs amazing performance into a compact, easy-to-use package. Its preprogrammed steering and two-wheel design allows the Rebel cleaner to access hard-to-reach corners where debris often hides. Plus, the superior engineering of its turbine and roller skirt assures thorough, uninterrupted cleaning that other cleaners simply cannot match.

- Programmed steering assures complete, thorough cleaning coverage.
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**From:** "Kim Skinner" <kimskinner@rburst.com>

**Subject:** Why Bicarb Start-up is Best

**Date:** October 18, 2014 at 8:46:01 AM PDT

**To:** "onBalance" <kimskinner@rburst.com>

In order to ensure a long-lasting and stain resistance finish, new quality pool plaster (including quartz and pebble) requires at least six to eight hours of proper curing (humidity) before filling with water, and requires the fill water to have a positive Saturation Index (LSI) of about +0.5.

If new pool plaster is submerged in water too early, or the fill water is insufficient in calcium hardness and alkalinity, some plaster material will dissolve from the surface, creating porosity and weakness, and will then be more susceptible to future staining or lightening. All of this occurs before the service tech arrives to perform the chemical start-up program.

Can a service tech know if some plaster material has been dissolved off the plaster surface? Yes, by the amount of "plaster dust" that has settled on the bottom of the pool. More damage can occur to a new plaster surface during filling than during the following month.

A new pool plaster surface is vulnerable at first due to the fact that it contains about 15 to 20 percent calcium hydroxide. Calcium hydroxide is soft, slightly soluble, the weakest component of pool plaster, and is dissolved by typical balanced fill water at the surface. The LSI is applicable to calcium carbonate, not calcium hydroxide.

As much as 20 pounds of calcium hydroxide can be dissolved from the plaster surface of a 20,000 gallon pool, depending on the workmanship, fill-delay, and fill water conditions. The calcium hardness of the fill water can increase as much as 50 to 100 ppm upon filling. Test both the tap water and the new pool water after the pool is full, and see what the difference is.

It is the dissolved calcium hydroxide that becomes "plaster dust" (in the water) as much of it is transformed into insoluble calcium carbonate by the pool water. The amount of plaster dust formed can indicate how much material has been lost from the pool plaster surface. The more material that is lost, the more porous and rougher the plaster surface is (as seen under magnification), the less durable it is, and the more likely dirt, iron, and copper will stick to the surface as time passes. And weeks or months later, when the plaster surface begins to look aged and stained; the improper filling program the pool received may be overlooked as the cause.

A Bicarb Start-Up chemical program (as promoted by onBalance) ensures that the fill water is appropriate (a positive LSI) for filling a new plaster (or quartz) pool. It prevents the loss of calcium hydroxide from the plaster surface, which preserves a dense (non-porous) surface, and with no plaster dust forming. It does that by converting calcium hydroxide on the plaster surface into calcium carbonate, creating a harder, denser, smoother, and more durable surface. In other words, the calcium hydroxide material remains intact as part of the plaster surface.

The Bicarb start-up allows for fewer visits to control the pH. There is a reduced need for intensive brushing. Because the plaster surface is smoother and more durable, it stands up better to future acid washes and dirt and mineral stains are easier to remove. Dark colored plaster stays darker and does not become blotchy or lighter in color. Long-term esthetics is definitely improved. Acid start-ups can be one reason for colored plaster and quartz finishes becoming blotchy and lighter in color.

For the past 15 years, many pool plasterers and service techs report having great success with the Bicarb start-up method.

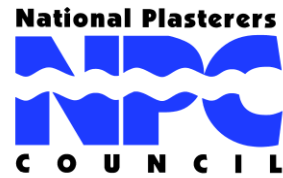
For the specifics steps on the Bicarb start-up go to:

[http://www.poolhelp.com/handouts/oB\\_Bicarb%20Startup%20Method%20Handout.pdf](http://www.poolhelp.com/handouts/oB_Bicarb%20Startup%20Method%20Handout.pdf)



Or reply to this email and request a copy of the Bicarb Start-up program.

The below pictured pool/spa combo, featuring black plaster, was set up as a Bicarb start-up. You can see the barrel and hoses in the background. When we came back, the pool was crystal clear, but the spa looked like it was full of milk (especially once we brushed it!). The homeowner had come home and decided to fill the spa using non-bicarbonate tap water. What a difference!



October 31, 2014

## **For Immediate Release to the Press**

The National Plasterers Council's issues the following statement concerning its invitation to OnBalance to participate in a field study concerning spot etching.

It is disappointing that after decades of debate OnBalance's response to the National Plasterers Council's (NPC) invitation to participate in a field study aimed at addressing spot etching is more debate. NPC's invitation to sponsor and fund a series of experiments in test pools at locations to be determined by both sides was aimed at once again bringing the industry together to prove the cause and solution of spot etching.

Of course this is not new territory for the NPC. Going back to 1990, the Arizona Plasterers Council, conducted field studies concerning spot etching as documented in this YouTube video. <https://www.youtube.com/watch?v=ZpbUD57zKSU&feature=youtu.be>. This clear and convincing work demonstrated the impacts on a plastered surface from aggressive water. However, a skeptical industry demanded more. So, over the next few years, the NPC lead the industry in research on this issue. Hundreds of thousands of dollars were spent by the Council, its members, and the industry in research and development. A University study was conducted by leading scientists and monitored by stakeholders from all aspects of the pool industry, along with three different major field studies and multiple independent lab studies.

In July 2004 California Polytechnic State University (Cal Poly) in San Luis Obispo, California concluded that:

- All the data gathered for over nine months from visual monitoring, reflected light observations and thin sections and point count analyses clearly indicate the dominant importance of the water chemistry on spot etching and deterioration of swimming pool plaster.
- It appears that the water chemistry is the single, most important parameter influencing the spot-etching deterioration of swimming pool plaster.

In October 2005 Cal Poly in a separate study concluded:

- After 10 months of exposure, the balanced pool developed very minor etching, while the aggressive pool had the most etched surface of all 12 pools involved in this study.

This part of the study concluded beyond a reasonable doubt that when all other conditions are the same, the water chemistry has the most profound effect on the etching deterioration of pool plaster.

- If unfavorable conditions exist, such as high water temperature, aggressive sanitizers and start-up procedures, the aggressive water chemistry will have even more pronounced effect causing faster and an even more evolved stage of etching.

In June 2006 Cal Poly concluded:

- The research findings suggested beyond any reasonable doubt that while many known and unknown variables may contribute to the development of plaster surface deterioration, water chemistry is the critical factor separating acceptable and deteriorated pool surface.

Realizing the vulnerable nature of smoothly troweled surfaces to its water environment has prompted an explosion of new pool surface products and materials development.

Understanding that materials must be harder and less soluble has led to exposed aggregate, polished, quartz, and glass finishes, polymer and pozzolan cement strengtheners/hardeners, mineral based pigments, silicone barriers, sealers, and many more. Starting in 2006 Cal Poly began to conduct a series of experiments using a variety of popular offerings. While Cal Poly studies continued to show that water chemistry is the primary cause of spot etching, results from the 2006-2007 studies found their way into the NPC's Tech Manual. This manual, which is referenced by the APSP's builders council and the ACI's plaster committee, has become the industry standard for pool plastering techniques. The NPC can say that, not because we developed it, but because it passed an extensive and industry wide peer review.

The NPC acknowledges that products, conditions, processes, and technologies certainly evolve over time. Therefore, NPC leaders decided to take this opportunity to invite OnBalance to participate in a field study wherein they can apply their stated expertise in plastering techniques. Essentially, we are asking OnBalance to show the industry a better way of applying cementitious interior pool finishes.

The time for debate is over. For 30 years the industry has been waiting for a definitive study that shows the causes of and solutions for spot etching. The NPC believes they did that in the 1990's and again in the 2000's with the studies conducted at Cal Poly. However, if OnBalance is convinced they have a better solution, we will maintain our offer to finance a new field study aimed at exploring the solutions OnBalance wants to bring to the industry.

## About the NPC

The National Plasterers Council (NPC) is an international trade association dedicated to advancing the research, application, care, and maintenance of cementitious interior pool finishes. The NPC is committed to bringing comprehensive information about pool plastering characteristics, applications, design and technology to users, product designers, engineers and architects. Further, NPC is focused on enhancing the ability of its members to meet the emerging demands of the market through sharing knowledge and best practices. For more information visit [www.npconline.org](http://www.npconline.org).

For questions regarding this press release, or the National Plasterers Council in general, Please do not hesitate to contact NPC headquarters at any time. Our email is [nationalplastercouncil@gmail.com](mailto:nationalplastercouncil@gmail.com) and our phone number is (847) 416-7272.

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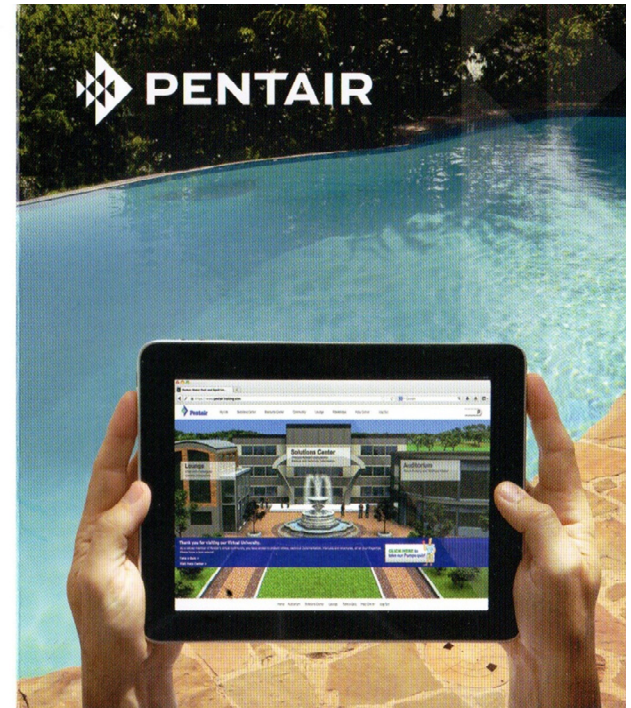
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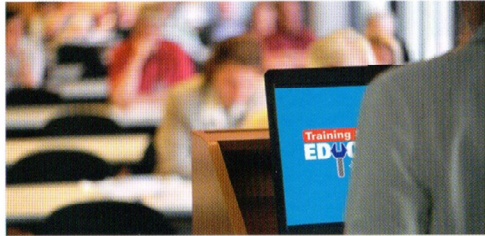
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	Tucson	January 20-21, 2015		Vancouver, BC	October 29, 2014		Toms River	February 17-18, 2015
California	Bakersfield	November 18, 2014	Colorado	Denver	March 5, 2015		Toms River - Spanish	February 19, 2015
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	Bakersfield - Commercial	November 20, 2014	Florida	Clearwater	September 25, 2014	Nevada	Las Vegas	February 24-25, 2015
	Concord	January 13-14, 2015		Daytona	October 16, 2014		reno	February 11, 2015
	Fresno	March 24, 2015		Ft. Myers	September 9-10, 2014	Ohio	Cincinnati	February 10, 2015
	Fresno - Spanish	March 25, 2015		Jacksonville	October 14, 2014		Cleveland	February 26, 2015
	Fresno - Commercial	March 26, 2015		Melbourne	October 8, 2014		Columbus	March 3, 2015
	Livermore	February 3, 2015		Miami Lakes	October 22, 2014	Oklahoma	Oklahoma City	March 24, 2015
	Livermore - Spanish	February 4, 2015		Miami Lakes - Spanish	October 23, 2014	Oregon	Portland	January 6, 2015
	Modesto	February 24, 2015		Ocala	September 23, 2014		Portland - Retail	April 7-8, 2015
	Modesto - Spanish	February 25, 2015		Orlando	November 11-12, 2014	Pennsylvania	Ft. Washington	February 3, 2015
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