



GENERAL MEETING
JULY 16TH, 2014
MISSION VALLEY RESORT
875 HOTEL CIRCLE

The Skimmer

JULY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2014

President's Message

July 2014

I'm excited to announce that our Annual Dinner Meeting is right around the corner, coming up August 20th at 7:00! We really hope to have a good turnout for that. Please attend our next general meeting on July 16th at 7:00 for the announcement of which final location our Entertainment Committee has chosen. The purpose of this event

is to take a break from the hustling pace of our industry during the summer to just relax and enjoy a great meal with great people. Please attend!

A committee has formed under the leadership of Jon McArthur (Continuing Ed Committee Chair) to do a much needed update to our bylaws. While much of their work will involve updating the verbiage used in standing rules, the greater purpose will be to have a group of our members inspecting the bylaws

themselves. Please feel free to contact Jon McArthur to join this group. The door is still open for members that would like a say in the changes. His contact information is in the skimmer under the committees.

We will see you at our next meeting. Have a great week!

Austin Gardiner
President

Blue Cards are due on or before the July General Meeting – Submit to AVOID A FINE!

Online submittals at www.ipssasandiego.com/bluecard.html

Print a blue Card here: www.ipssasandiego.com/bluecard.pdf

If printed, give to Paul Grimes at the General Meeting **OR** Mail to Paul at:

Paul Grimes

936 Moana Dr

San Diego CA 92106

Must be postmarked on or before Wednesday, July 16, 2014

The Board of 2014-2015

PRESIDENT
Austin Gardiner



VICE PRESIDENT
Mike Harris



SECRETARY
George Ludwig



TREASURER
Thomas Graham



PAST PRESIDENT
Mike Anderson



Board of Officers

President	Austin Gardiner	619-277-5359	austingardinerps@hotmail.com
Vice President	Michael Harris	619-395-6700	mtharris@cox.net
Treasurer	Thomas Graham	619-582-7665	pooltechsandiego@gmail.com
Secretary	George Ludwig	619-892-4749	365poolservices@gmail.com
Past President	Michael Anderson	619-589-8848	andersonaqua-tech@cox.net

Committee Representatives

Sick Leave	Ron Baker 619-540-2275	New Members	John Baldwin 858-354-7946
	Ron Magnant 858-586-1188		Bernie Mirelez 619-818-5536
	Joseph Lerma 619-917-6971		Jon McArthur 619-672-3760
Continuing Education	Patrick Nieratko 619-647-9395	Manuf. Rebate	Gary Sevigny 858-486-9220
	Stephen Heyer 619-563-6566		
	Jon McArthur 619-672-3760		
Insurance	Bob Fowler 619-464-6400		
Entertainment	Patrick Nieratko 619-647-9395		
	Joey Chavez 619-920-4290		
Product Testing	Patrick Farrior 619-465-9545		
	Dale Eppard 858-571-1177		
Sfty/Drowning Prevnt	James Morketter 619-708-4972		
Blood Drive	James Morketter 619-708-4972		
Website	Paul Grimes 619-518-4983		
Region7 Director	Joe Lukacik		

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
 10842 Noel St #107, Los Alamitos CA 90720-2582

Billing - Cramer & Associates
 PO BOX 1617 888-391-6012
 Rocklin CA 95677 888-391-6203FAX
Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
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 or Variable Speed Pumps?**

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ACS Pools
Contractors Lic#481515
E-mail- info@acspools.com
(858) 486-9220

We, at **Underwater Unlimited**, have successfully navigated through plan check at the San Diego Department of Environmental Health and have had all of our channel drains and other retrofit drains pass inspection to comply with VGB legislation. We offer generous referral fees for VGB retrofit as well as for rebar repair, crack repair and plaster delamination. We have 23 years of experience and own the patent on the materials used to repair pools underwater. Please give us a call at:

760-632-1822 or 800-247-8393. Underwater Unlimited Inc.

Underwater Swimming Pool Repairs: drain retrofit, cracks, rebar and plaster loss

IPSSA San Diego – Chapter Supporters (Updated 03/15/14) *Local Representative

Eric Dominguez	Abcana Industries - www.abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell ericd@abcanaindustries.com
Omeed Ameri	AER Technologies, Inc. - www.pcboardrework.com Circuit Board Repair	714-446-6035 omeed.ameri@aertech.com
Eric Svensson	Alternative Pool Systems, Inc. – www.alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798 Office 619-980-7379 Cell apsinc@rocketmail.com
Todd Wittman	American Home Butler, INC. – www.poolleakrepairs.com Pool Leak Detection & Repairs	858-566-2700 ahbbiz@gmail.com
Kenan Sachs	American Leak Detection – www.americanleakdetection.com Leak Detection & Repair – leakhelp@gmail.com	619-233-5325 Office 858-525-3711 Cell
Joey Chavez, Rep.	Blue Moon Pools, Inc. - www.blumoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-920-4290 blumoonjoey@hotmail.com
Tony Ruf	BriteTile – www.britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
David Barba	Clear Water Pool Covers - www.clearwaterpoolcovers.com Service and install automatic pool covers	858-863-3202 service@clearwaterpoolcovers.com
Mike & Cathy Chastang	Dynamic Concrete Coatings – www.dynamicconcretecoatings.com An affordable Solution for Decorative Concrete	619-300-8785 619-201-8508
Tom Cox	Gardner Outdoor And Pool Remodeling – www.gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880 tomc@gardnerpoolplastering.com
Scott Ragsdale	Hasa, Inc. - www.hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848
Michael Mamula	Leak Detection USA – www.leakdetectionusa.com Leak detection/repair for pools/spas/ponds–comrci/resdntl.	800-652-9062 michael@leakdetectionusa.com
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-572-1894 Cell gil@lifedeck.com email
Liza Leas	L & L Lines, Inc. – www.lllines.com heatpumpgirl@aol.com REVIVE- TK Pool Products, Nets and Caddy Boxes	602-705-9240 Cell 602-354-4245 Fax
Regina Rakowski	Nelsonite - nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
Michael Sherlin	One Roof Energy - www.oneroofenergy.com Solar Power for Residential Homes	858-926-7574 msherlin@oneroofenergy.com
Don Wall	The Pool Doctor - www.sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977 Office 619726-1219 Cell donwall@sdpooldoctor.com
John Moss	Poolsafe Cover Systems - www.poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640 Cell 760-489-2282 Office john@poolsafe.com

IPSSA San Diego – Chapter Supporters (Updated 03/15/14) *Local Representative

Kirk Chapman	Poolscape Unlimited, Inc. - www.poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555 Cell kirk@poolscapeunlimited.com
Reid Mirvis	Pool Surfacing 2000 - www.poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420 reid@poolsurfacing2000.com
Mark Larimer	Save Water Mobile Water Filtration- www.savewatersd.com Renews and Refreshes Water with Mobile Pool Filtration	619-328-9099 savewatersd@cox.net
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 Office 760-315-4597 Cell sunchaserinc@cox.net
John Tryon	Suntrek Industries, Inc. - www.suntreksolar.com Solar Pool Thermal, Photovoltaics and Solar Hotwater	800-292-7648
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822 760-994-6265 Cell
James Henry Samantha Larimer	Weiser Pools, Inc. – www.weiserpools.com Repairs, Installations, Heating and Automated Control Specialists	619-440-2480 weiserpools@cox.net
Chuck Conti	Zodiac Pool Systems, Inc. - www.zodiacpoolsystems.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125 Chuck.conti@zodiac.com

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**BOARD OF DIRECTORS MEETING
JULY 2, 2014**

Call to order at 7 PM. attending were Austin Gardiner, Mike Harris, Tom Graham, George Ludwig, Mike Anderson, Tom Graham, treasures report - Tom will have a checking account for each of the three accounts; general fund, continuing education, and sick leave. George Ludwig, secretaries report motion to approve the last Board of Directors meeting, second by Tom Graham, motion approved, Members that were absent from the monthly meetings for the first and second quarters were discussed. Letters notifying them of their fines for not complying with the one meeting per quarter requirement will be mailed to each. Mike Harris, VP's report - Mike spoke about having an estate lawyer speak at one of our meetings. Mike provided us with a comparison handout about Swimming Pool Associations' insurance. Mike Anderson, past president's report. All financial reimbursement checks should be mailed to members. Austin Gardiner, president's report. The next member meeting will have a presentation from the entertainment committee. A quorum is necessary to change any standing rules, so this needs to be verified at each meeting. At the regional meeting, Joe Lukacik said that IPSSA corporate is making adjustments to the sick leave policy. Austin said he will check into getting the tri-fold IPSSA advertisements to put on the display counters at our wholesalers. The BK Taylor candidates were discussed. Open forum - Every new board is required to have a financial review of the chapter books. Tom Graham will look into getting somebody to review the

books. Skimmer advertising was discussed. Since this topic is in the standing rules, it will be left for the update committee to finalize. George Ludwig made a motion that the Board of Directors have shirts identifying them as IPSSA San Diego chapter board members, to be worn at industry events, to promote our chapter, and be available to answer questions about our organization. Austin Gardiner second the motion, motion passed.

**Member Meeting June 18, 2014
Mission Valley Inn**

Called to Order 7:04pm
Tom Graham, Treasurers Report – The chapter is in fine shape financially. Sick Leave Checks are available. See Tom after the meeting. The check from Raypak will be in Junes deposit so will show on the financial report in the next skimmer.
George Ludwig, Secretary's Report – Correction in the last minutes, the donation requested by John Silcox was not for a customer, it was a client of Elder Help where John volunteers his time. Minutes were then approved.
Mike Harris, Vice President Report – No Speaker tonight
Jon Mc Arthur, Manufactures' Rebate - Pentair wants to electronically track our purchases from the distributors, of their equipment instead of the manual tracking that is currently being used. Pentair's contributions to our chapters continuing education funds, comes as a rebate based on our purchases. Members that do Not want their purchases calculated into the chapters tracking need to complete the form that will be in the next two skimmers.
Jon Mc Arthur, Standing Rules Update Committee – The first meeting was tonight at 6:00pm, just prior to the member meeting. The committee will be reviewing all the Standing Rules, including the sick leave policy. You

don't have to be on the committee to share your thoughts. Email them to Jon at hikerjmm@aol.com. You can see our Standing Rules at our web site, www.ipssasandiego.com.

Jon Mc Arthur, Continuing Education – Not much coming up.
Jon Mc Arthur, Table Top – We want to do something special for the 25th annual show. Please send Jon all your ideas.
James Morketter, Water Safety – Members wanting the free Drowning Prevention books should contact James to make arrangements.
Entertainment – Austin Gardiner spoke for Pat Nieratko. Pat is looking at the Boll Weevil for the upcoming members' dinner.
Sick Leave – Thank you everybody for your support. There is still one member out right now.
Dale Eppard, Product Testing – We are currently testing a pre-filter system that will remove larger particles, like sand, before the water get to the filter.
John Baldwin, New Member – Kyle Lobe, having met all the IPSSA requirements was brought before the chapter for approval. His membership was approved unanimously.
John wants an exploratory committee to plan ways to get new members.
Any prospective members present please contact John.
Paul Grimes, Directories – If you have not received your one free directory, see Paul. There are extra directories available for \$5.00.
The operation of producing the directories needs improvement. We made about \$3000.00, but they cost us about \$3600.00. Also, there was a Chapter Supporter who paid for an advertisement that was unfortunately left out. Paul said he will communicate with the board on procedures for future directories.
Chapter Supporters asked all members to be sure to call them about any referrals ASAP. Too many of us are not telling them until after the work is completed.
Door Prize – The \$50.00 dollar roll over prize is available at every meeting to the member whose name is drawn, if they are present. Last month the member was not present, so this meeting it rolled over to \$100.00. The winner was Stephen Heyer.

**BLUE CARDS DUE NEXT MONTH.
See note on front page**

MK Heater rat proofing products
KEEP THE RATS OUT OF YOUR HEATER

Contact your local Pool Corp store or L&L Lines
Ask for Liza Leas
602-705-9240



CONTINUING EDUCATION

Education Reimbursements -

Local Classes (San Diego County) 75% class cost.

SoCal Area 100% class/show cost+\$50 for expenses.

Outside So Cal 100% class/show cost+ \$200 for expenses.

Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

Upcoming classes -

\$\$\$ Raypak has sent a check to our chapter for \$6,373.80.

Thanks to our members' purchases of Raypak heaters, Raypak's Rebate program and rep Daniel Nicolas.

This contribution goes into our chapter's education fund.

Gary Sevigny/Manufacture Rebate Co Chair

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Commercial Water
Chemistry &
Water Purification
858-673-8556



Ron Magnant
Spas & Hot Tubs
Water Chemistry
619-804-1759



Jon McArthur
Acid Wash, Plaster
Problems and
Motors
619-672-3760



Mark Overman
Automation &
Electronics
619-463-6689



Gary Sevigny
Heaters, Lights &
Plumbing
858-486-9220



San Diego Chapter Financial Report - June 2014

General Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	22,281.71	SPEC x 2(month)	
Dues Collected by IPSSA x 2month	1,671.00	Door Prizes / Raffle	125.00
Member Fines		Entertainment Expenses - Blood Drive	73.32
Chapter Supporter Dues		Board Meeting	258.95
Directory Advertising		General Meeting 2 month	1010.88
Newsletter Advertising Income		Office Expense Intuit Checks	183.58
New Member		Phone Expenses IPSSA Quart Dues	498.25
Fund Raising		Postage & Copies Expenses	
Sick Leave Save Transfer	3600.00	Awards (Plaques) Cont Ed-	345.00
IPSSA Match Fund 4/2013	667.00	Legal & Professional Web Master	100.00
		Mem Book Ad Refund	1000.00
		Sick leave Cover - Gibson	2023.73
Total Income in Month	5938.00	Total Expenses in Month	5619.21
Combined Total		22,600.50	

Education Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	15,875.82	Continuing Education	Ø
Robain Program (PEP/Pentair/Raypak)	10,468.80		
Total CD Interest	.54		
Total Income in Month	10,069.34	Total Expenses in Month	Ø
Combined Total		25,945.16	

Sick Leave Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	4852.26	Members paid Sick Leave Coverage #16 hrs.	3600.00
Sick Leave Coverage #1 Rumble	1080.00	Members paid Sick Leave Coverage #2	
Sick Leave Coverage #2 Transfer from Sk. Ching	878.00	Sick Member Reimbursed #1	
Sick Leave Coverage #3		Sick Member Reimbursed # 2	
Interest	.23		
Total Income in Month	1958.23	Total Expense in Month	3600.00
Combined Total		3210.49	

From: Kim Skinner [kimskinner@rfburst.com]
Sent: Saturday, June 14, 2014 1:34 PM
To: onBalance
Subject: Why Acid Wash New Quartz Pool Finishes?

It is understood that muriatic acid can dissolve and etch a plaster surface. Therefore, why, after working hard to achieve a smooth, brand-new, hand-crafted, quartz pool-finish, would anyone immediately perform an "acid wash" on that pool? Yes, that would increase the exposure of the quartz color; but isn't that shortening the life of the plaster and causing future problems?

Although acid washing of older plaster pools can be helpful to remove stains and scale, and restore the original appearance; that process, unfortunately, will make the surface more porous and prone to future streaking, blotchiness, and staining over time.

If a plaster surface begins to show light color blotchiness or streaking within a few weeks or months after completion, the acid wash or acid bath treatment that was performed when the pool was new may one cause of the discoloration problems.

As is known, *new* plaster/quartz pools can be more easily damaged by acid than one that is even a month old. That is why the NPC recommends the Traditional Start-up program in order to prevent acidic and aggressive water from damaging a new finish.

Fortunately, there are better methods that will achieve exposure of the quartz color and retain a smooth and durable surface without damaging the pool finish.

Step 1: During the finishing process, properly time the troweling process to remove the weak, watery cement "cream" (known as laitance) that develops on a cement/plaster surface. The cement cream that accumulates on the trowel while hard troweling should be discarded.

Leaving a thin layer of cream on the surface while troweling not only prevents the color of the quartz from showing, but creates a weakened surface that will break down, deteriorate, and likely become unsightly over time.

It is commonly believed that as plaster hardens and "cures," it will naturally release a cement component known as calcium hydroxide, which then results in "plaster dust" forming throughout the pool. That is not necessarily true.

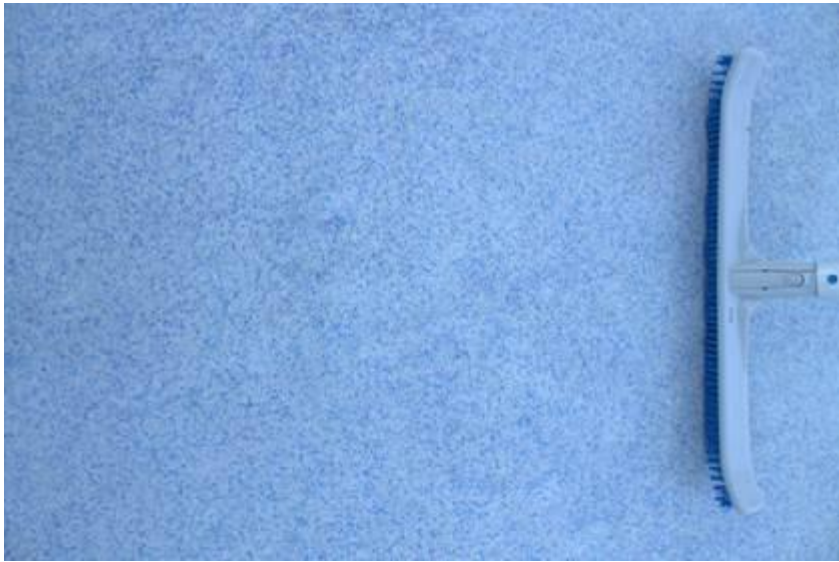
Calcium hydroxide can be prevented from leaving the plaster surface in the first place, and instead, be chemically converted into calcium carbonate (a much harder material) within the plaster matrix. When this is achieved; the surface is harder and smoother, and no plaster dust develops to foul the surface.

Step 2: Preventing calcium hydroxide from leaving a plaster surface can be achieved by the following. Create a "thick" plaster mix, and do not add calcium chloride. Do not add water to the plaster surface and trowel it into the surface. Delay the filling of the pool for at least 6 to 8 hours after finishing. (If the weather is hot and dry; tent the pool!) Fill the pool with +0.5 LSI water. (The Bicarb Start-up recommended by onBalance will accomplish that).

Step 3: A pool cleaner can be used to continually polish the plaster surface over time to maximize the quartz or pebble color.

If the above recommendations are followed, there will be no need to perform a “No Drain acid bath” (also known as Acid Start-up or Zero Alkalinity Process) after the pool has been filled in order to eliminate plaster dust problems and expose the quartz color.

The benefit of following the above recommendations is a pool finish that is smooth, dense, durable, and stain resistant. The color of quartz will be vivid, consistent, and long-lasting, and that is what will make a pool owner willing to pay a premium for a special quartz finish.



Note the good color of the light blue quartz pool finish in the picture. This pool is ten years old, had no CC added to the plaster mix, no wet troweling, a 12 hour delay water filling – with the Bicarb Start-up process. An acid wash or acid bath treatment has never been performed on this quartz pool.

Pool Leaking ?



Top Leak Indicators:

- Low Water Level (recurring)
- Auto Fill Always Running
- Can't Keep Chlorine, Conditioner or Salt in the Pool
 - Customer Complains of High Water Bill

Promptly Paid Referrals

Leak Detection & Repair

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619-921-2430 Cell / Text (Todd)

PoolLeakRepairs.com

American Home Butler, Inc. Lic. 953867

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of the course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

Chapter Supporter Evaluation

Member Name: _____ Date _____

Chapter Supporter: _____

Job Start Date _____ Date of Job Completion _____

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: _____

Negative Feedback: _____

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	Poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www.poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
www.ipssasandiego.com/members**



**Next General Meeting
July 16, 2014 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

