



# Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

January 2014

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## Director's Notes Region 7 Quarterly Report

Greetings,

I'll start by saying Happy New Year. Here's hoping everyone made it thru the Holidays safely.

On Jan. 7 we had our 1st regional meeting of 2014. It was a pleasure meeting all the new presidents. We discussed April Pools Month briefly. I will be in contact with **Mary Ann Downing** of the N.D.P.A to assign any pools in the North County.

We have some good educational opportunities coming up.

- 24th Region 7 Table Top this weekend. Please send emails to your members reminding them of the event.
- Next Thurs. & Friday there will be a CPO class at Superior Pool Products in El Cajon. This class will be taught by **Steve Donohoe** from Another Perfect Pool and current president of Orange County Pool Pros. Contact Steve at 949-235-5888 or [steve@anotherperfectpool.com](mailto:steve@anotherperfectpool.com).
- And then the **BIG** event Feb 1 – Annual Leadership. **Mary Ann Downing** from San Diego N.D.P.A will be the keynote speaker. There will be a hospitality

suite on Fri. night -- please come, you're all welcome. Remember president and treasurer from each chapter must attend, or a \$250.00 fine will be incurred for each no show. Every chapter from Region 7 will be represented.

Remember, if you have some extra money in your treasury, this would be a great opportunity to donate to S.P.E.C. The way it works is that they will call everyone up to donate and at the Leadership Dinner you give your check and announce your chapter and dollar amount. So please dig deep and bring some LOOT! I can't think of a better place to donate your money than to S.P.E.C.

I'll see you all this weekend at the Table Top. If you lost your agenda from the regional meeting **Jon McArthur's** phone # is 619-672-3760. Volunteers are always welcome so, new presidents, no pressure, but call Jon with names.

Be Safe  
**Joe Lukacik**  
Region 7 Director

**IPSSA, INC. – REGION 7  
Regular Board Meeting  
Marie Callendar's Restaurant  
11122 Rancho Carmel Dr, SD, CA  
Tuesday, January 7, 2014  
Minutes**

### Call to Order

The regular quarterly meeting of the IPSSA Region 7 Board was called to order at 6:57 p.m.

### Welcome & Introductions

**Joe Lukacik**, R7 Director, SD ECty; **Josh McKee**, R7 Treas, RDM Pres; **Daniel Carlson**, past R7 Treas, NCty Coastal; **David Talbot**, Carlsbad Pres; **James Leisten**, Escondido Pres; **Gabriel Clum**, NCty Coastal VP; **Austin Gardiner**, SD Pres; **Mark T Curran**, past SD Pres; **George Ludwig**, SD Sec'y; **Tom**

## Calendar of Events

- **24th Annual R7 Table Top**, Sat., Jan. 25, 1:00 – 4:00 p.m., Four Points Sheraton, 8110 Aero Dr., San Diego. For info, call **Jon McArthur**, 619-464-6400, [www.region7tabletop.com](http://www.region7tabletop.com)
- **CPO Class**, Jan. 30-31, Superior Pool Products, El Cajon, CA. Instructor **Steve Donohoe**. [www.anotherperfectpoolnews.com/cpo](http://www.anotherperfectpoolnews.com/cpo)
- **IPSSA Annual Leadership Weekend**, Jan. 31 – Feb. 1, Sheraton Park Hotel at the Anaheim Resort, Anaheim, CA. [info@ipssa.com](mailto:info@ipssa.com)
- **R7 Board Mtg**, Wed., March 26, Marie Callendar's Restaurant (858-675-9428), 11122 Rancho Carmel Dr., The Courtyard, San Diego.
- **R7 Board Mtg**, Wed., June 25, Marie Callendar's Restaurant (858-675-9428), 11122 Rancho Carmel Dr., The Courtyard, San Diego.
- **R7 Board Mtg**, Wed., Sept. 24, Marie Callendar's Restaurant (858-675-9428), 11122 Rancho Carmel Dr., The Courtyard, San Diego.

**Gharib**, SD E County; **Charles Rollo**, SD Metro VP; **Ryan Hazelton**, SD Metro Treas; **Nancy Gillespie**, Rec Sec'y.

### Not Present/Represented

All chapters were represented.

### Approval of Minutes

*Motion* by **Talbot**, seconded by **Carlson**, and carried unanimously to approve the minutes of the 10/23/13 meeting as submitted.

### Treasurer's Report

**Lukacik** reported that there is no Treasurer's Report tonight, as **Peter Gozdeck**, R7 Billing Agent, is out of the country but assured the R7 Board that finances are in good shape.

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## Chapter Reports

**Carlsbad David Talbot:** 1) Christmas party was held at El Torito Restaurant in place of a Dec. chapter meeting. Half of the chapter members showed up, but spouses, kids, and chapter supporters also attended, which made for a nice turnout. So for other chapters, keep encouraging attendance at parties.

2) Election -- one new officer.

**Escondido James Leisten:** 1) **Leisten** is the new chapter president.

**N Cty Coastal Daniel Carlson:**

1) Christmas party went well. There was a short business meeting also. 2) Membership – a few new members. Chapter is now no longer the smallest in the Region.

**RDM Joshua McKee:** 1) Business as usual.

**San Diego Austin Gardiner:** 1) **Gardiner** is the new chapter president. 2) Christmas party held at Town and Country Resort went well. There were 80 attendees and a rock and roll band. Chapter gave a donation to SD Junior Lifeguard Assoc.

**SD E Cty Tom Gharib:** 1) Casino Night was held December 6. All had a good time. 2) Membership – a few prospects.

**SD Metro Ryan Hazelton:** 1) Holiday party – chapter hosted four military families at the party. They brought their kids. It was great to see the excitement of the kids. Will look for a bigger venue for next year's party, as chapter is growing.

## R7 Director's Report

1) Meetings – **Lukacik** keeps meetings short, as we are all busy people. He tries to have **Ray Arouesty**, President of Arrow Insurance Service and IPSSA's insurance broker, to one meeting per year to keep us informed on insurance matters.

2) Matching grants – IPSSA Inc. has a matching grant fund, with \$2,000 per region in each given year. BORD matches up to the budget amount once a matching grant is approved by the BORD In 2013 three R7 chapters requested matching grants; each chapter received \$666.67. Every chapter has the opportunity to request funds for worthy causes.

3) Support for chapters – **Lukacik** announced that any new chapter presidents should feel free to call him if they need help or guidance.

**Gillespie** reported that she has R7 Standing Rules and Policies & Procedures for anyone who needs a copy. **Lukacik** stated that Gillespie is the R7 "den mother" who keeps track of information and regularly answers questions.

4) Attendance policy – Feedback on attendance policy for each chapter included: a) Carlsbad – \$35 fine for non-attendance at a regular meeting, \$105 fine for non-attendance at mandatory meetings in Nov. and July, no fines for Aug. and Dec. Chapter has 90% attendance. b) N. Cty Coastal – must attend one meeting per year. c) SD E Cty – must attend one meeting per quarter. If member misses two quarters, they are out. d) SD Metro – must attend one meeting per quarter. No fine for non-attendance, but will review. Chapter has good guest speakers, so that entices members to attend.

**Carlson** suggested approaching vendors at the upcoming Table Top to line up guest speakers. **Curran** suggested also thinking outside the box – financial advisor, CHP, health department, dermatologist.

**Lukacik** said that some chapters count Table Top, picnic, and Christmas party as meetings. Review your chapter Rules regarding attendance and mandatory meetings. **Curran** suggested that if your chapter counts seminars, parties, and such as chapter meetings, hold a quick business meeting before the event and take minutes for the record; minutes are more important than you realize.

Alcohol policy: a) Carlsbad – no alcohol allowed at general meetings, but attendees are free to go to the bar after the meeting. b) Rancho Del Mar – maximum of two drinks. c) **Carlson** suggested going to other chapters to see how they are run.

4) Marketing – A tri-fold IPSSA brochure created to distribute at warehouses is being reviewed by **Ray Arouesty**. Suggested additions to the brochure include benefits of membership in IPSSA, including insurance and sick coverage, over other pool service industry groups, such as ASAPP; leadership and training; testimonials.

## New Business

1) April Pools Day – **Mary Ann Downing**, volunteer and board member of National Drowning Prevention Alliance, will again be promoting April Pools Day. She will be giving us materials to hand out. **Downing** is very hard working and committed to water safety.

2) Table Top will be Sat., 1/25 at Four Points Sheraton SD. **Jon McArthur** (619-672-3760), who has headed this for years, could use volunteers. Contact 619-464-6400 or [www.region7tabletop.com](http://www.region7tabletop.com) for more information.

3) IPSSA Annual Leadership Weekend is Fri., 1/31 – 2/1. Attendance is mandatory for new chapter presidents and treasurers. It will be informative, fun, and interesting, as well as giving you the opportunity to meet **Amy Nijjar** from IPSSA Inc., who is beyond wonderful, and **Sue Neronde**, IPSSA Financial Office, who is always so helpful. Attendance at dinner on Fri. is not mandatory, but Sat. is. **Mary Ann Downing** is guest speaker.

## Adjournment

1) Motion by **Talbot**, seconded by **McKee** and carried unanimously to adjourn the meeting at 7:54 p.m.

2) Next R7 meeting – Wed., 3/26/14 at Marie Callendar's Restaurant, SD.

Respectfully submitted,  
**Nancy Gillespie**, Recording Secretary

## Postage increases Jan. 26

Postage increase 2014 time is here. An increase in stamp prices will greet people as 2014 gets started. According to a report from Monday evening (Dec. 30), the price for a first-class stamp will go up three cents to **49 cents** on **Jan. 26**. The reason for this is to help the budget deficit that the USPS has been dealing with in recent years.

This is another instance where purchasing the Forever stamps will come back to benefit those people that invested in them. The 2014 postage increase won't affect the stamp prices of past purchases, meaning a Forever stamp purchased four years ago simply becomes the same value as the current cost to mail something first-class. If the latest adjustment doesn't make the USPS enough money, another adjustment could be made in the near future.

The 49-cent price goes into play on Jan. 26, giving people a chance to purchase the less expensive version before then.

<http://www.examiner.com/article/postage-increase-2014-rate-increase-for-stamp-prices-comes-on-jan-26> 12/31/13

## Info on Minutes

Easy to understand info on minutes: <http://www.wisegeek.org/what-should-be-in-meeting-minutes.htm>

More information than you want <http://en.wikipedia.org/wiki/Minutes>