



# The Skimmer

GENERAL MEETING  
JULY 17TH, 2013  
MISSION VALLEY RESORT  
875 HOTEL CIRCLE

JULY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2013

## President's Message

On June 26<sup>th</sup>, I represented our chapter at the Region 7 Board meeting. I was happy to see that the focus of the meeting was Water Safety. Mary Ann Downing from The National Drowning Prevention Alliance was the featured speaker. Her group of volunteers is doing some excellent work here in San Diego and nationally. The NDPA has many programs in place but are always in need of financial support. All 7 chapters in the San Diego Region pledged to contribute \$150 to this worthwhile cause. Our board approved this contribution at the July 3<sup>rd</sup> meeting.

Many interesting ideas were discussed, but few have been put into action. I was proud to share the details of our chapter's ongoing, successful radio campaign. We were recognized and congratulated for acquiring matching funds from IPSSA INC. to help finance our project. Once again, IPSSA San Diego has shown leadership and initiative within the association.

I think we can all feel good about doing what we can to promote water safety and drowning prevention. Unfortunately, a 5 year old in Carmel Valley died on Tuesday from drowning in an apartment complex pool. Clearly, the battle to end these accidents wages on. There is a ground swell of support to have IPSSA Inc. make

Water Safety a priority going forward by appointing a director and funding a National campaign. I will continue to push for this result.

In the meantime, please remember to participate on the grass roots level by educating your clients on the Safer 3 method. Safer Water ( fences , gates and water clarity ) Safer People (supervision , swim lessons , life vests ) and Safer Response ( CPR , rescue skills , 911/phone nearby ). Continue to distribute Waterwatcher Tags and brochures and direct them to waterwatcher.org.

I hope to see you at the July General Membership meeting on the 17<sup>th</sup>.

Mike "Bluecard" Anderson

**Guest Speaker – Chuck Conti of Zodiac Pool Systems Inc. will give a brief presentation.**

## BLUE CARDS -

**Blue Cards are due on or before July 17<sup>th</sup>. Please send or give your completed, legible Blue Cards to Paul Grimes.**

Mail via US Postal Service to San Diego Chapter IPSSA, PO Box 600862, San Diego CA, 92160-0862

**Mail must be postmarked on or before July 17<sup>th</sup>, 2013**

Bring to July 17<sup>th</sup> meeting and hand to Paul Grimes.

Fill out Blue Card online at Chapter website. [www.ipssasandiego.com](http://www.ipssasandiego.com)

**Failure to submit a Blue Card as listed above will result in a \$50 fine**

## Prospective members -

Here is a summary of the prospective members currently in process:

**Angelina Cokkinis** - Angelina's Pool Care - (Bernie Mirelez committee sponsor) - Angelina attended her first meeting in June.

**Charles Sherrell** - Anytime Pool & Spa Service - (John Baldwin committee sponsor) Charles has attended the required meetings and has submitted most of the required documentation. Charles has yet to pass the IPSSA Water Chemistry exam.

**Bret Allard** - Personal Touch Pool Service - (George Ludwig committee sponsor) - Bret has met all of the requirements for chapter membership. Bret attended the Board meeting on July 3<sup>rd</sup> for his interview and exam. The Board approved Bret Allard to be voted on at the July 17<sup>th</sup> General Membership Meeting.

**New Member committee chairman - John Silcox**

**Board of Officers**

<b>President</b>	<b>Michael Anderson</b>	619-589-8848	6055 Winfield Ave La Mesa CA 91942
<b>Vice President</b>	<b>Joe Dianna</b>	858-774-1712	14350 Carnitas St Poway CA 92064
<b>Treasurer</b>	<b>Patrick Nieratko</b>	858-279-7386	10312 Carioca CT San Diego CA 92124
<b>Secretary</b>	<b>Matthew Sweeney</b>	858-229-4209	9450 Mira Mesa Bl Suite C-319 San Diego CA 92126
<b>Past President</b>	<b>Mark Curran</b>	619-579-1720	PO BOX 9944, San Diego CA 92169

**Committee Representatives**

<b>Sick Leave</b>	<b>Ron Baker</b>	619-540-2275	<b>New Members</b>	<b>John Silcox</b>	858-467-0507
	<b>Ron Magnant</b>	858-586-1188		<b>John Baldwin</b>	858-354-7946
	<b>Terry Wehrly</b>	619-462-8745		<b>Bernie Mirelez</b>	619-818-5536
<b>Continuing Education</b>	<b>Brian Davis</b>	858-688-3084		<b>George Ludwig</b>	619-892-4749
	<b>Stephen Heyer</b>	619-563-6566	<b>Manuf. Rebate</b>	<b>Jon McArthur</b>	619-672-3760
	<b>Jon McArthur</b>	619-672-3760		<b>Gary Sevigny</b>	858-486-9220
<b>Insurance</b>	<b>Bob Fowler</b>	619-464-6400			
<b>Entertainment</b>	<b>Jeff Marshall</b>	619-390-9456			
	<b>Robert Miller</b>	619-443-0547			
<b>Product Testing</b>	<b>Patrick Farrior</b>	619-465-9545			
	<b>Dale Eppard</b>	858-571-1177			
<b>Sfty/Drowning Prevnt</b>	<b>James Morketter</b>	619-708-4972			
<b>Blood Drive</b>	<b>James Morketter</b>	619-708-4972			
<b>Website</b>	<b>Paul Grimes</b>	619-518-4983			
<b>Region7 Director</b>	<b>Joe Lukacik</b>				

**IPSSA Corporate** 888-360-9505  
**Info. Vickie Lester** 888-368-0432 FAX  
 10842 Noel St #107, Los Alamitos CA 90720-2582

**Billing - Cramer & Associates**  
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 Rocklin CA 95677 888-391-6203FAX  
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# IPSSA San Diego – Chapter Supporters (Updated 6/13/13) \*Local Representative

<b>Eric Dominguez</b>	<b>Abcana Industries - <a href="http://www.Abcanaindustries.com">www.Abcanaindustries.com</a></b> Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900 619-654-6724 cell 619-444-9804 fax
<b>Justin Stortz</b>	<b>AER Technologies, Inc.</b> <b>Circuit Board Repair</b>	714-446-6018 <a href="http://www.PCBoardRework.com">www.PCBoardRework.com</a> Justin.stortz@aertech.com
<b>Eric Svensson</b>	<b>Alternative Pool Systems, Inc. - <a href="http://www.alternativepoolsystems.com">www.alternativepoolsystems.com</a></b> Install/Repair/Service Automatic Pool Covers	619 445 9798
<b>Todd Wittman</b>	<b>American Home Butler, INC. - <a href="http://www.poolleakrepairs.com">www.poolleakrepairs.com</a></b> Pool Leak Detection	858-566-2700
<b>Kenan Sachs</b>	<b>American Leak Detection - <a href="http://www.americanleakdetection.com">www.americanleakdetection.com</a></b> Electronic Leak Detection & Repair	619-233-5325 888-368-5325 fax
<b>Susan Flowers</b>	<b>Aquasalt, LLC -</b> <a href="mailto:Sflowers@aquasalt.com">Sflowers@aquasalt.com</a> , <a href="http://www.aquasalt.com">www.aquasalt.com</a> Food grade quality pool salt	239-3139094
<b>Lori Brumagen Derek Dalto*</b>	<b>BIO-DEX - <a href="mailto:bio-dex@bio-dex.com">bio-dex@bio-dex.com</a> / <a href="mailto:info@bio-dex.com">info@bio-dex.com</a></b> Pool and Spa chemicals / Custom formulated for the industry	800-617-3477 623-582-2405 fax 619-565-5130 Derek
<b>Joey Chavez, Rep.</b>	<b>Blue Moon Pools, Inc. - <a href="http://www.bluemoonpool.com">www.bluemoonpool.com</a></b> Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 619-920-4290Joey 619-258-6383 Fax
<b>Tony Ruf</b>	<b>BriteTile Pool/Spa Remodeling - <a href="http://www.britetile.com">www.britetile.com</a></b> Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 <a href="mailto:rruf@san.rr.com">rruf@san.rr.com</a>
<b>Reed Chastang</b>	<b>Dynamic Concrete Coatings - <a href="http://www.dynamicconcreteteatings.com">www.dynamicconcreteteatings.com</a></b> An affordable Solution for Decorative Concrete	619-201-8508 866-866-2798
<b>John Barba</b>	<b>Clear Water Pool Covers - <a href="http://www.clearwaterpoolcovers.com">www.clearwaterpoolcovers.com</a></b> Service and install automatic pool covers	858-863-3202
<b>Tom Cox Mark Feldstein</b>	<b>Gardner Out Door And Pool Remodeling -</b> <a href="http://www.GardnerRemodeling.com">www.GardnerRemodeling.com</a> Quality Plastering/Remodels since 1969	619-593-8880 619-593-8886 fax <a href="mailto:tomc@gardnerpoolplastering.com">tomc@gardnerpoolplastering.com</a>
<b>Scott Ragsdale</b>	<b>Hasa, Inc. - <a href="http://www.Hasapool.com">www.Hasapool.com</a></b> Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848 951-634-1209 cell
<b>Tom Gharib</b>	<b>JNR Pool Plastering, Inc.</b> Pool and Spa Remodeling, Coping , Tile, Concrete, Plaster	619-466-6571 619-698-4745 Fax 619-654-4175 Cell
<b>Michael Mamula</b>	<b>Leak Detection USA - <a href="http://www.leakdetectionusa.com">www.leakdetectionusa.com</a></b> . Leak detection/repair for pools/spas/ponds-comcl./resd.	800-652-9062
<b>Gil Koury</b>	<b>Life Deck - <a href="http://www.lifedeck.com">www.lifedeck.com</a></b> Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-262-8606 Fax 619-572-1894 Cell <a href="mailto:gil@lifedeck.com">gil@lifedeck.com</a> email
<b>Liza Leas</b>	<b>L &amp; L Lines, Inc. - <a href="http://www.llines.com">www.llines.com</a></b> <a href="mailto:heatpumpgirl@aol.com">heatpumpgirl@aol.com</a> REVIVE-Superior Phosphate Remover and More	602-705-9240 Cell 602-354-4245 Fax
<b>Regina Rakowski</b>	<b>Nelsonite <a href="http://nelsonitepoolanddeck.com">nelsonitepoolanddeck.com</a></b> Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell <a href="mailto:rrakowski@ellispaint.com">rrakowski@ellispaint.com</a>
<b>Don Wall</b>	<b>The Pool Doctor</b> <a href="http://www.sdpooldoctor.com">www.sdpooldoctor.com</a> Construction, Renovation, Remodel, Repair	619-445-4977 cell 619-445-4345 fax <a href="mailto:DonWall@sdpooldoctor.com">DonWall@sdpooldoctor.com</a>
<b>John Moss</b>	<b>Poolsafe Cover Systems <a href="http://www.poolsafe.com">www.poolsafe.com</a></b> Service All Systems, Replacement, portable fences	760-580-4640

<b>Kirk Chapman</b>	<b>Poolscope Unlimited</b> <a href="http://www.Poolscopeunlimited.com">www.Poolscopeunlimited.com</a> Pool plastering - Complete Pool & Spa Renovations	619-561-0555 cell 619-561-1633 fax kirk@poolscopeunlimited.com
<b>Reid Mirvis</b>	<b>Pool Surfacing 2000</b> - <a href="http://www.poolsurfacing2000.com">www.poolsurfacing2000.com</a> Fiberglass and Fleck stone Specialist	619-590-1420 619-590-1469 fax Reid@poolsurfacing2000.com
<b>Mark Larimer Luke Weiser</b>	<b>Save Water</b> - <a href="http://www.savewatersd.com">www.savewatersd.com</a> savewatersd@cox.net Mobile Pool Filtration	619-328-9099 cell 619-328-1177 fax 619-402-0521 Cell (Mark)
<b>Kristal Cavender</b>	<b>Son Energy</b> - <a href="http://www.sonenergy.com">www.sonenergy.com</a> Putting the Sun to Work for You - Solar systems	760-738-4066 X103 760-738-8602 Fax
<b>Brandon Chase</b>	<b>SunChaser, Inc.</b> Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
<b>Kyle Kuhlmeier</b>	Suntrek Industries, Inc. Solar Pool Thermal, Photovoltaics and Solar Hotwater	800-292-7648 <a href="http://www.suntreksolar.com">www.suntreksolar.com</a> kkuhlmeier@suntreksolar.com
<b>Jim Byers</b>	<b>Thornburg Enterprises</b> Manf.Rep. for Orenda Technologies chemical products. - Algae, stain, and	760-550-7057 cell 760-251-4970 fax
<b>Kevin Wallace</b>	<b>Underwater Unlimited</b> Rust spots, Rebar, Cracks, Drain replacement	800-247-8393 760-632-1822
<b>Chris Barnes</b>	<b>Water Tech</b> - Aquaron Structure Sealing, New Construction, Remodel, Leak Detection, System Analysis	Office (760) 720-9490 Cell (760) 802-3322 Fax (760) 729-8201 barneswater@yahoo.com
<b>Samantha Larimer Ron Brooks</b>	<b>Weiser Pools, Inc.</b> - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480 619-579-5396 fax weiserpools@cox.net
<b>Chuck Conti</b>	<b>Zodiac Pool Systems, Inc.</b> - <a href="http://www.zodiacpoolcare.com">www.zodiacpoolcare.com</a> Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125
<b>Russ Peterson</b>	<b>Capstone Pool and Spa Remodeling, Inc.</b> Full service remodeling, building and repair	619-390-1198
<b>Brian Milholland</b>	<b>Milholland Electric, Inc.</b> - <a href="http://www.milhollandelectric.com">www.milhollandelectric.com</a> Electrical Contractor	858-541-1097 619-247-2624 Cell



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Local Classes (San Diego County) 75% class cost.

SoCal Area 100% class/show cost+\$50 for expenses.

Outside So Cal 100% class/show cost+ \$200 for expenses.

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**Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.**

### Members who have completed approved classes and received 10 points.

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MICHAEL ANDREWS  
RON BAKER  
JIM BAUER  
TERRY BURTNER  
FERNANDO CHAVEZ  
GEOFF CONRADI  
MARK CURRAN  
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PHILIP GARDINER  
PAUL GRIMES  
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ERNEST HALE  
RUSS HARGROVE  
RICHARD HAYES  
JOE HIEL  
ROBERT HILL

JIM HOLMES  
DAVID JASZCZAK  
CLINT JENKINS  
MICHAEL LEWIS  
GEORGE LUDWIG  
JON MCARTHUR  
STEPHAN MC  
REYNOLDS  
PERRY MEDIANE  
JOHN MEHKI  
ABEL MORALES  
JAMES MORKETTER  
MICHAEL NELSON  
JOHN NICHOL  
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MARIO PADILLA  
BILL PECK  
JACK PENA  
TOM RICHARDSON  
GARY SEVIGNY  
JOHN SILCOX  
MARC STEWART  
ROGER WEAVER  
PAUL WILLIAMS

## Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



**Bill Peck**  
Commercial Water  
Chemistry &  
Water Purification  
858-673-8556



**Ron Magnant**  
Spas & Hot  
water Chemistry  
619-804-1759



**Adrian Donnelly**  
Variable Speed  
Pumps and  
Controls  
Neverwinterpools@  
hotmail.com



**Jon McArthur**  
Acid Wash, Plaster  
Problems and  
Motors  
619-672-3760



**Mark Overman**  
Automation &  
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### General Meeting – 06/19/2013

Call to order: 7:10PM

Pledge of allegiance- AJ Wilson

#### Officer Reports

**Secretary Report** – 7:13PM, Minutes approved from June 5<sup>th</sup> board meeting. Matt spoke about skimmer advertisements. A full page ad will cost \$100 per year and can be changed anytime. Small ads and logos are free.

**Treasurer Report** – Pat Nieratko reported that we have a combined total of \$45,000 in both accounts and we are doing very well financially.

**Vice President** – Joe Dianna talked about guest speaker's Jim Robeson giving a follow up presentation on upcoming Healthcare Reform and Henry Cota of Alpha Water Systems Inc. giving a brief presentation. Paul Grimes talked about **Bluecard's** being due on or before the July 17<sup>th</sup> general meeting. Paul reminds members to try out online submission at

<http://www.ipssasandiego.com/bluecard.html>

Paul talked about an increase of website hits due to the Clear Channel Radio broadcast for Drowning Prevention Awareness.

**Sick Leave** -David Jaszczak reported on his successful heart surgery and recovery is going well. David thanks everybody for their help and support.

**New Members** – Jon Silcox introduced prospective members Charles Sherrell and Angelina Cokkinis. Charles has attended the required meetings and has submitted most of the required documentation. Angelina Cokkinis attended her first meeting.

Jon Silcox introduced Adam Haynes. Adam

described his road to membership being a long but worthwhile process.

7:30PM Adam Haynes is voted in as a new member of our San Diego Chapter.

Mike Introduces first guest speaker Henry Cota of Alpha Water Systems Inc. Henry spoke of Sun Products (tabs) being available for home delivery with a minimum purchase order of \$350.

The next guest speaker, Jim Robeson, talked about upcoming Healthcare Reform and advised members to seek a licensed broker to assist them with their needs.

**Past President** – Mark Curran talked about upcoming elections and is looking for new members to serve on the Board.

**Entertainment Committee** – Jeff announced the August Dinner Meeting will be held at the Admiral Baker Club Wednesday 21<sup>st</sup>. The September Picnic will be held at Santee Lakes, Saturday the 21<sup>st</sup> and catered by Dick Allen. The Christmas Party will be at Town & Country Hall on December 6<sup>th</sup>.

**Blood Drive/ Water Safety** – James Morketter played an Audio recording of the PSA Ad broadcasting on Clear Channel Radio for Drowning Prevention Awareness. James talked about Water Watcher Tags being distributed all around the country and encourages members to spread the word about Water Safety.

Mike talked about the Drowning Prevention Awareness Campaign. We purchased 96 spots of air time with Clear Channel giving 20 free spots to support this worthy cause.

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Mike talked about Joe Lukacik pushing IPSSA Inc. to match our \$2,500 contribution for July's Clear Channel Radio Drowning Prevention Awareness Ad.

#### Raffle –

\$50 – Roll Over  
\$25 – Jon McArthur  
Abcana \$50 gas card  
PWP – Test Kits  
AIG – Two Movie Tickets  
Meeting adjourned 8:41PM.

### Board Meeting – 07/03/2013

Call to order: 7:06PM.

**Attendance:** Mike Anderson, Patrick Nieratko, Matt Sweeney and Mark Curran.

**Guest:** Jon Silcox, Robert Miller, Jeff Marshall and Bret Allard

#### Officer Reports

**Treasurer Report** – Pat Nieratko received a check from Raypak's Rebate Program in the amount of \$3,466.65. This check will go towards our Continuing Education Program.

**Secretary Report** – Matt Sweeney reported on two members who did not attend a meeting 2<sup>nd</sup> Quarter and will be fined \$150.

Mike Anderson talked on Vice President, Joe Dianna's behalf about the growing Chapter Supporter Status.

**New Members** – Bret Allard passed the exam and Board Review. Bret's reason for joining San Diego IPSSA is Marketing and Sick Leave Coverage.

8:01 PM. The Board approves Bret to be voted in at our July 17<sup>th</sup> General Meeting.

Mike attended the Region 7 meeting and talked about Mary Ann Downy giving a presentation on Drowning Prevention Awareness. Mike asked the Board to contribute \$150 towards the National Drowning Prevention Awareness (NDPA).

8:36PM. Board votes to contribute \$150 to the NDPA, a worthy cause.

**Sick Leave** – Mike reported on three complaints for the current sick leave coverage. Proper Protocol is to inform the Sick Leave Chairman on any problems their customers report to the sick leave member.

**Entertainment Committee**- Jeff talked about the upcoming Dinner Meeting at the Admiral Baker Club August 21<sup>st</sup>. The picnic will be at Santee Lakes, September 21<sup>st</sup> and the Christmas Party at Town & Country Hall, December 6<sup>th</sup>.  
Meeting Adjourned 9:35PM.

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(Untitled)

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Line No.	Station	Title	ISCI Code	Status	Sched Day	Sched ...	Sched ...	Actual...	Actual Dat	Actual Tim
Advertiser: IPSSA San Diego (90 spots)										
Order No.: 154173 (24 spots)										
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	06/17/2013		8:54:00		
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	06/17/2013		18:24:10		
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	06/18/2013		8:11:05		
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	06/18/2013		17:53:02		
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	06/19/2013		7:29:00		
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	06/19/2013		17:24:10		
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	06/20/2013		8:29:00		
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	06/20/2013		17:53:02		
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	06/21/2013		6:54:00		
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	06/21/2013		15:54:02		
4	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	06/22/2013		7:21:00		
4	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	06/22/2013		13:23:35		
4	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	06/22/2013		15:54:00		
4	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	06/22/2013		16:54:00		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	06/17/2013		8:40:00		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	06/18/2013		9:21:02		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	06/19/2013		11:51:05		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	06/20/2013		5:51:05		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	06/20/2013		13:21:02		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	06/21/2013		7:21:00		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	06/21/2013		14:51:05		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	06/22/2013		8:40:00		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	06/22/2013		16:21:02		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sun	06/23/2013		17:51:05		
Order No.: 154174 (6 spots)										
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	06/17/2013		3:26:30		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	06/18/2013		4:26:30		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	06/19/2013		3:57:00		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	06/20/2013		2:26:30		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	06/21/2013		4:26:30		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sun	06/23/2013		3:26:30		
Order No.: 154175 (48 spots)										
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	07/01/2013		6:29:00		
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	07/01/2013		15:54:02		

Line No.	Station	Title	ISCI Code	Status	Sched Day	Sched ...	Sched ...	Actual...	Actual Dat	Actual Tim
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	07/02/2013	7:29:00			
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	07/02/2013	16:54:02			
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	07/03/2013	8:29:00			
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	07/03/2013	19:24:05			
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	07/04/2013	6:11:05			
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	07/04/2013	19:24:05			
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	07/05/2013	7:11:05			
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	07/05/2013	16:24:05			
4	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	07/06/2013	6:36:00			
4	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	07/06/2013	10:23:35			
4	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	07/06/2013	12:54:02			
4	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	07/06/2013	16:23:35			
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	07/15/2013	8:11:05			
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	07/15/2013	17:54:02			
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	07/16/2013	9:12:05			
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	07/16/2013	18:54:02			
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	07/17/2013	6:55:00			
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	07/17/2013	15:54:02			
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	07/18/2013	7:55:00			
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	07/18/2013	16:54:02			
2	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	07/19/2013	8:55:00			
3	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	07/19/2013	18:24:10			
4	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	07/20/2013	6:21:00			
4	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	07/20/2013	9:53:02			
4	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	07/20/2013	12:54:02			
4	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	07/20/2013	16:23:35			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	07/01/2013	5:51:05			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	07/01/2013	13:21:02			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	07/02/2013	7:21:00			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	07/02/2013	14:51:05			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	07/03/2013	8:51:05			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	07/03/2013	16:21:02			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	07/04/2013	10:21:02			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	07/05/2013	11:51:05			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	07/06/2013	13:21:02			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sun	07/07/2013	14:21:02			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	07/15/2013	16:51:05			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	07/16/2013	17:21:02			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	07/17/2013	19:51:05			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	07/18/2013	6:51:00			
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	07/18/2013	14:21:02			

Line No.	Station	Title	ISCI Code	Status	Sched Day	Sched ...	Sched ...	Actual...	Actual Dat	Actual Tim
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	07/19/2013		8:21:02		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	07/19/2013		15:51:05		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	07/20/2013		9:51:00		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	07/20/2013		17:21:02		
1	RHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sun	07/21/2013		11:21:02		

Order No.: 154176 (12 spots)

1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	07/01/2013		11:24:05		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	07/02/2013		15:24:05		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	07/03/2013		21:54:07		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	07/04/2013		23:23:05		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	07/05/2013		5:32:00		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sat	07/06/2013		9:23:05		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Mon	07/15/2013		13:24:05		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Tue	07/16/2013		17:24:10		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Wed	07/17/2013		21:23:10		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Thu	07/18/2013		3:26:30		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Fri	07/19/2013		7:29:00		
1	KHTS-FM	GR/KHTS/RHTS/IPSSA San		Non-Verify	Sun	07/21/2013		11:55:02		

**From:** Kim Skinner [mailto:kimskinner@rfburst.com]  
**Sent:** Wednesday, June 19, 2013 1:12 PM  
**To:** onBalance  
**Subject:** What New Pool Plaster Needs before Start-up

In order to ensure a long-lasting and stain resistance finish, new quality pool plaster (including quartz and pebble) requires at least six to eight hours of proper curing (humidity) before filling with water, and requires the fill water to have a positive Saturation Index (LSI) of about +0.5.

If new pool plaster is submerged in water too early, or the fill water is low in calcium hardness and alkalinity (negative LSI), some plaster material will dissolve from the surface, creating porosity and weakness, and will then be more susceptible to future staining or lightening. All of this occurs before the service tech arrives to perform the chemical start-up program.

Can a service tech know if some plaster material has been dissolved off the plaster surface? Yes, by the amount of "plaster dust" that has settled on the bottom of the pool. More damage can occur to a new plaster surface during filling than during the following month.

The reason that a new pool plaster surface is so vulnerable at first is due to the fact that it contains about 15 to 20 percent calcium hydroxide. Calcium hydroxide is soft, slightly soluble, the weakest component of pool plaster, and is dissolved by typical fill water at the surface. The LSI is applicable to calcium carbonate, not calcium hydroxide.

As much as 20 pounds of calcium hydroxide can be dissolved from the plaster surface of a 20,000 gallon pool, depending on the workmanship, fill-delay, and aggressive fill water conditions. The calcium hardness of the fill water can increase 50 ppm to 100 ppm upon filling.

It is the dissolved calcium hydroxide that becomes "plaster dust" (in the water) as much of it is transformed into insoluble calcium carbonate by the pool water. The amount of plaster dust formed can indicate how much material has been lost from the pool plaster surface. The more material that is lost, the more porous and rougher the plaster surface is (as seen under magnification), the less durable it is, and the more likely dirt, iron, and copper will stick to the surface as time passes. And weeks or months later, when the plaster surface begins to look aged and stained; the improper filling program the pool received may be overlooked as the cause.

A Bicarb Start-Up chemical program (as promoted by onBalance) ensures that the fill water is appropriate (a positive LSI) for filling a new plaster (and quartz) pool. It prevents the loss of calcium hydroxide from the plaster surface, which preserves a dense (non-porous) surface, and with no plaster dust forming. It does that by converting calcium hydroxide on the plaster surface into calcium carbonate, creating a harder, denser, smoother, and more durable surface. If everything is done correctly, there will be no increase of calcium hardness in the pool water.

Because the plaster surface is smoother, dense, and more durable, it stands up better to future acid washes and dirt and mineral stains are easier to remove. Dark colored plaster stays darker and does not become blotchy or lighter in color. Long-term esthetics is definitely improved. Acid start-ups can be one reason for colored plaster and quartz finishes becoming blotchy and lighter in color.

For the past 15 years, many pool plasterers and service techs report having great success with the Bicarb start-up method.

For the specifics steps on the Bicarb start-up go to:

[http://www.poolhelp.com/handouts/oB\\_Bicarb%20Startup%20Method%20Handout.pdf](http://www.poolhelp.com/handouts/oB_Bicarb%20Startup%20Method%20Handout.pdf)

Or reply to this email and request a copy of the Bicarb Start-up program.



The above pictured pool/spa combo, featuring black plaster, was set up as a Bicarb start-up. You can see the barrel and hoses in the background. When we came back, the pool was crystal clear, but the spa looked like it was full of milk (especially once we brushed it!). The homeowner had come home and decided to fill the spa using non-bicarbonate tap water. What a difference!

A collage of three images: a long pool with a fountain, a pool with lounge chairs, and a koi pond with a waterfall.

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visit us at [www.nelsonitepoolanddeck.com](http://www.nelsonitepoolanddeck.com) or call 1.800.544.1998



## San Diego Chapter Financial Report – June, 2013

### General Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	22,660.94	SPEC	300.00
Dues Collected by IPSSA	1,756.65	Door Prizes / Raffle	25.00
Member Fines		Entertainment Expenses = Town & Country	500.00
Chapter Supporter Dues		Board Meeting	316.76
Directory Advertising		General Meeting	505.44
Newsletter Advertising Income		Office Expense	
New Member		Phone Expenses	
Fund Raising		Postage & Copies Expenses	3.00
IPSSA Inc. (Clear Channel Radio July)	2,500.00	Awards (Plaques)	
		Legal & Professional	
		Clear Channel Radio (July)	2,500.00
<b>Total Income in Month</b>	<b>4,256.65</b>	<b>Total Expenses in Month</b>	<b>4,150.52</b>
		<b>Combined Total</b>	<b>22,767.07</b>

### Education Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	22,348.72	Continuing Education	
Rebate Program (PEP/Pentair/Raypak)	3,466.65		
Total CD Interest	.57		
<b>Total Income in Month</b>	<b>3,467.22</b>	<b>Total Expenses in Month</b>	
		<b>Combined Total</b>	<b>25,815.94</b>

### Sick Leave Fund

Income Description		Expense Description	
Cash on Hand (Beg. Bal.)	1,670.00	Members paid Sick Leave Coverage #1	
Sick Leave Coverage #1	1,420.00	Members paid Sick Leave Coverage #2	
Sick Leave Coverage #2		Sick Member Reimbursed #1	
Sick Leave Coverage #3		Sick Member Reimbursed # 2	
<b>Total Income in Month</b>	<b>1,420.00</b>	<b>Total Expense in Month</b>	
		<b>Combined Total</b>	<b>3,090.00</b>

# CONTINUING EDUCATION FUND APPLICATION

Member Name: \_\_\_\_\_ Date \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_

Course/Seminar/Program: \_\_\_\_\_

Course/Seminar/Program Date: \_\_\_\_\_ Cost: \$ \_\_\_\_\_

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of the course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

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## Chapter Supporter Evaluation

Member Name: \_\_\_\_\_ Date \_\_\_\_\_

Chapter Supporter: \_\_\_\_\_

Job Start Date \_\_\_\_\_ Date of Job Completion \_\_\_\_\_

	YES	NO
Does The Chapter Supporter or Staff Answer Your Calls Promptly?	_____	_____
Does The Chapter Supporter Contact Your Customer Promptly?	_____	_____
Does The Chapter Supporter Behave In A Professional Manner?	_____	_____
Does The Chapter Supporter Present Themselves Professionally?	_____	_____
Does The Chapter Supporter Clean Up After Themselves?	_____	_____
Does The Chapter Supporter Follow Up On Work Gone Wrong?	_____	_____
Does The Chapter Supporter Perform Quality Work?	_____	_____
Is Your Customer Happy With The Service Performed?	_____	_____
Would You Refer This Chapter Supporter again?	_____	_____
Does the Chapter Supporter Give Referral Checks	_____	_____

Positive Feedback: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Negative Feedback: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

# SPEC

June 21, 2013

## Legislative Update

Last month we wrote about SB 556 Corbett-(Ostensible Agency). SB 556 attempted to protect workers and consumers by ensuring that persons or entities that contract for labor or services (the entity that originates the contract(s) for outside labor/services — uses temporary or contingent workers) are liable for injury or damages for work performed under the contract, if, the user-employer authorized or required the contractor or contractor's employee to wear a uniform or drive a vehicle displaying the user-employer logo so as to cause the public to believe the employee was an agent of the user-employer.

This bill failed to meet the critical test of whether a contractor was independent of the employer or not: direct control. This bill would have created serious liability issues for all private employers in the state of California who utilize independent contractors. SPEC worked with a coalition of other employer organizations and successfully had the bill limited in scope to just public agencies, therefore eliminating private employers entirely from the bill. This was a huge win for private employers and SPEC members.

Senator Monning's three bill package SB 261, 262, and 263, related to contractors, continues to successfully work its way through the legislature. SB 261 would add new language authorizing the Contractors State Licensing Board (CSLB) to pursue administrative actions against violators of the Business and Professions Code. This in effect would enable CSLB to establish a relevant record for licensees and non-licensees who violate the code. We believe giving the CSLB authority to issue citations and keep a record of these bad-actors is a necessary step in combating the underground economy and helping law-abiding small businesses succeed. Currently the bill is set to be heard before the Assembly

Appropriations Committee. SB 262 would

amend Business & Professions Code § 7068.1 to authorize the misdemeanor prosecution and administrative discipline of a qualifier (the qualifier is the person who furnishes the knowledge and experience that is required for licensure and is responsible for assuring that construction work performed by the licensee complies with all relevant laws and building codes) who fails to comply with the specified supervision and control requirements. This bill provides CSLB with the needed authority to take action directly against a qualifier who has failed to exercise their duties. The law currently only permits administrative action against the licensee. Currently the bill is set to be heard before the Assembly Appropriations Committee.

SB 263 would provide that, unless exempted, it is a misdemeanor for a person to engage in the business or act in the capacity of a contractor if the person either has never been licensed pursuant to the Contractors' State License Law, or the person was a licensee, but performed acts covered by the law under a license that was inactive, expired, revoked, or under suspension for failure to pay a civil penalty or comply with an order of correction, or failure to resolve all outstanding final liabilities. This bill is set to be heard in the Assembly Business and Professions Committee.

Lastly, SB 270 by Senator Alex Padilla will ensure that, to the extent feasible, the Department of Insurance and the Labor Enforcement Task Force will coordinate their law enforcement activities and exchange information to better find and crack down on violators. This bill is set to be heard in the Assembly Labor and Employment Committee.

### Underground Economy Update

Some new reports have compiled statistics on the underground economy. According to a report published by the California Board of Equalization, an average of \$8.5 billion owed in corporate, personal, and sales and use taxes goes uncollected in California each year, an estimated 11 percent of total taxes owed to the state. The vast majority of the state's unpaid taxes can be attributed to unreported or underreported activities.

Further the report goes on to state:

- The underground economy in the United States is estimated at 8.5 to 14 percent of the nation's Gross Domestic Product accounting for \$1.3 trillion to more than \$2 trillion in unreported earnings.
- The underground economy has more than doubled between 1970 and 2000.
- California had the eighth largest economy in the world. With such a large formal economy, the state's substantial underground economy, estimated at \$60 to \$140 billion annually, poses significant problems for the state.
- Approximately 15-17 percent of the California's labor force is employed in the informal economy.
- An average of \$8.5 billion owed in corporate, personal, and sales and use taxes goes uncollected in California each year, an estimated 11 percent of total taxes owed to the state.
- Nationally, sales in the underground economy produce an estimated \$4 billion loss in excise tax payments.
- The sales tax gap nationally is estimated to be in the tens of billions of dollars. In California, the sales and use tax gap is probably around \$1.5 billion.

In another report published by the California Labor Enforcement Task Force, inspections and investigations of the construction industry in April 2013 found 51% of businesses out of compliance. Specifically the CSLB found 27% of businesses out of compliance that were inspected, and the EDD found 55% out of compliance. Our hope is that the policies being passed this year in the legislature and continued aggressive investigations by state agencies will further combat the underground economy. SPEC will continue to monitor and advocate for policies that will help our members.

**BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: \_\_\_\_\_**

Name: \_\_\_\_\_ Spouse: \_\_\_\_\_ H.Phone:( ) \_\_\_\_\_

H. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Company Name: \_\_\_\_\_ E-Mail: \_\_\_\_\_

B. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

B.Phone:( ) \_\_\_\_\_ Pager:( ) \_\_\_\_\_ Cellular:( ) \_\_\_\_\_

**CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)**

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	Poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www. poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

**SIGNATURE REQUIRED \_\_\_\_\_ DATE \_\_\_\_\_**

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Service Association  
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San Diego CA 92160-0862  
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

**BLUE CARDS**

**Blue Cards are due on or before July 17<sup>th</sup>.  
Please send or give your completed, legible  
Blue Cards to Paul Grimes.**

Mail via US Postal Service to San Diego  
Chapter IPSSA, PO Box 600862, San Diego  
CA, 92160-0862

**Mail must be postmarked on or before July  
17<sup>th</sup>, 2013**

Bring to July 17<sup>th</sup> meeting and hand to Paul  
Grimes.

Fill out Blue Card online at Chapter website.  
[www.ipssasandiego.com](http://www.ipssasandiego.com)

**Failure to submit a Blue Card as listed  
above will result in a\$50 fine**



**Next General Meeting  
July 17th, 2013 – 7 p.m.  
Mission Valley Resort  
875 Hotel Circle South  
Mission Valley, south of I-8  
1/4 mile west of SR 163**

