



Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

March 2013

IPSSA, Inc. Region 7 Board Officers

Joe Lukacik, Director 619-508-8587
wk 619-561-8587
joe.sunpools@yahoo.com

Dan Carlson, Treasurer 760-613-1552
palisadespoolandspa@hotmail.com

Peter Gozdeck, R7 Billing 619-229-1845
cell 619-339-7622
Peter@3StepBilling.com

Dustin Moors, Secretary 760-509-6482
DMoors73@att.net

Director's Notes Region 7 Quarterly Report

Greeting to all,

Well, spring has sprung and summer is almost here.

I believe all of the chapter have made their final decisions regarding the \$5,000.00 medical. I will get the final decisions and relay to the financial office after our Regional meeting.

Fast tracking has taken off quit well nationwide. There have been mixed reviews, and some chapters disagree with the new system. I have been told that we have lowered our standards. Not true at all. Before the Board voted it was explained to all chapters and their Board members and was voted on by the membership. The good thing is that your chapter does not have to do fast track.

There has been much controversy in regards to IPSSA vs. our competitors. I have read both insurance policies, and it's night and day ours over their policies. **Jason Briggs**, R4 Regional Director, will be putting together a tri-fold comparing us to our competition.

Derek from Sales Link will give us a presentation on United Motors and programs they have put together for us in R7 for motors. If you think about it, programs have always been for major equipment and pool cleaners; this will be another way for chapters to make extra money.

My apology for not finding a new meeting location, but feedback for the present location is positive. So if it's important, please bring it up the next meeting.

JOE, Region 7 Director

Operation Ali

Local pool companies are getting together to support an officer shot in the line of duty.

----- Original Message -----

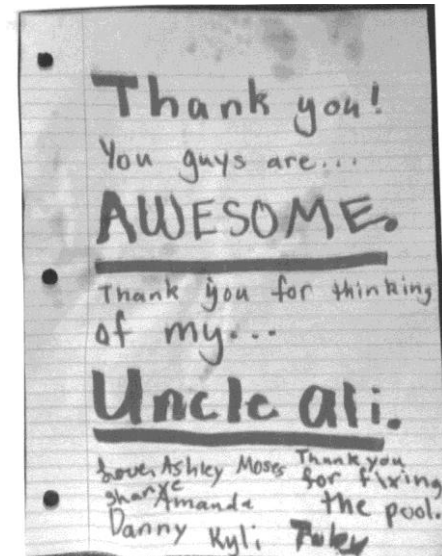
From: Javier Payan
To: Billy Arban; Ernie Berger; canyonsteelco@att.net; Matt Castillo; Mark Cerecedes; cheryle@northcountygunite.com; chuck.conti@zodiac.com; danielmoreno16@me.com; Lee Darter; Ribert Davila; Misha Dibono; Jennifer Dupleich; Steve Elbik; Mike Flynn; gil@lifedeck.com; nancy.gillespe; Kelly Halley; Toula Payan; jkelly@krcrock.com; Gary King; kirk@poolscapeunlimited.com; Kristal; mark@poolscapeunlimited.com; Mike McCourtney; mdelia40@att.net; John Redriguez; suncrest1@cox.net; Bert Vexland; Kristy Wolski
Sent: Friday, Mar. 15, 2013 9:37 AM
Subject: thank you note

Hello Gang,

I just wanted you all to see the heartwarming note that **Mike Flynn** picked up at the **Ali Perez** project.

Javier

PS Plaster date is Thurs., 3/21.



Calendar of Events

- **Jandy Training**, - Wed., March 27, 8:00 – 1:00 (iAqualink, Controllers, VS Pumps, Salt). - Thurs., March 28, 8:00 – 1:00 (Jandy Gas Heaters). Zodiac headquarters, 2620 Commerce Way, Vista 92081. RSVP no later than March 20. **Chuck Conti**, 760-908-5125, chuck.conti@zodiac.com. Free, lunch included.
- **R7 Board Meeting**, Wed., Mar. 27, 7:00 p.m., Filippi's Pizza Grotto (619-281-3511), 10330 Friars Rd., SD.
- **R7 Board Meeting**, Wed., June 26, 7:00 p.m., Filippi's Pizza Grotto (619-281-3511), 10330 Friars Rd., SD.
- **R7 Board Meeting**, Wed., Sept. 25, 7:00 p.m., Filippi's Pizza Grotto (619-281-3511), 10330 Friars Rd., SD.
- **R7 Board Meeting**, Jan. 2014 (exact date TBD).

Motivation

People often say motivation doesn't last. Neither does bathing—that's why we recommend it daily.
~ Zig Ziglar

Editor/Publisher: **Nancy Gillespie**, *A+ Business Services*

P.O. Box 192, Vista, CA 92085-0192 • 760-945-6667 • nancyJG5@cox.net