



The Skimmer

NEXT GENERAL MEETING
JANUARY 16TH, 2012
MISSION VALLEY RESORT
875 HOTEL CIRCLE

DECEMBER SAN DIEGO CHAPTER MONTHLY NEWSLETTER 2012

President's Message

Happy Holidays to you and your families. Tis the season to share some precious time with friends and family. We are reminded of what is truly important in our lives, the people we love. So share some cheer with your loved ones and perhaps a kind gesture to someone less fortunate.

I would like to thank everyone who contributed to our Operation Homefront Project. I will be presenting the check on Tuesday. Your generosity will help make this a Merry Christmas for many U.S. troops and their families!

I would also like to thank all of the members on the board. Joe, Matt, Pat and Mark have done excellent work this year and helped keep the Chapter running smooth. We appreciate all of you that have assisted us by volunteering your time as committee members and volunteers.

In closing I would like to thank our committee, Jeff

Marshall and Bob Miller, for hosting a wonderful holiday party. A good time was had by all .The food, music, casino action and great company, made this a fantastic event. Wishing you all a healthy, happy and prosperous new year!! Mike Anderson

HAPPY HOLIDAYS

2012 **B.K Taylor** Award Winner - Mark Curran



2012 **David Corey** Award Winner Tony Ruff of Brite Tile



Congratulations to Paul Grimes, Jon McArthur and Bob Fowler for donating more than **10 gallons** of blood each.



Operation HomeFront
2012 Charity raised \$7,000



2012 **Honorary Member** Winner - Mike Greg



Board of Officers

| | | | |
|-----------------------|-------------------------|--------------|--|
| President | Michael Anderson | 619-589-8848 | 6055 Winfield Ave La Mesa CA 91942 |
| Vice President | Joe Dianna | 858-774-1712 | 14350 Carnitas St Poway CA 92064 |
| Treasurer | Patrick Nieratko | 858-279-7386 | 10312 Carioca CT San Diego CA 92124 |
| Secretary | Matthew Sweeney | 858-229-4209 | 9450 Mira Mesa Bl Suite C-319 San Diego CA 92126 |
| Past President | Mark Curran | 619-579-1720 | PO BOX 9944, San Diego CA 92169 |

Committee Representatives

| | | | | | |
|-----------------------------|------------------------|--------------|----------------------|-----------------------|--------------|
| Sick Leave | Ron Baker | 619-540-2275 | New Members | John Silcox | 858-467-0507 |
| | Ron Magnant | 858-586-1188 | | John Baldwin | 858-354-7946 |
| | Terry Wehrly | 619-462-8745 | | Bernie Mirelez | 619-818-5536 |
| Continuing Education | Brian Davis | 858-688-3084 | | George Ludwig | 619-892-4749 |
| | Stephen Heyer | 619-563-6566 | Manuf. Rebate | Jon McArthur | 619-672-3760 |
| | Jon McArthur | 619-672-3760 | | Gary Sevigny | 858-486-9220 |
| Insurance | Bob Fowler | 619-464-6400 | | | |
| Entertainment | Jeff Marshall | 619-390-9456 | | | |
| | Robert Miller | 619-443-0547 | | | |
| Product Testing | Patrick Farrior | 619-465-9545 | | | |
| | Dale Eppard | 858-571-1177 | | | |
| Sfty/Drowning Prevnt | James Morketter | 619-708-4972 | | | |
| Blood Drive | James Morketter | 619-708-4972 | | | |
| Website | Paul Grimes | 619-518-4983 | | | |
| Region7 Director | Joe Lukacik | | | | |

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
 10842 Noel St #107, Los Alamitos CA 90720-2582

Billing - Cramer & Associates
 PO BOX 1617 888-391-6012
 Rocklin CA 95677 888-391-6203FAX
Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
 805-955-9535 FAX
 40 W. Cochran Street #112 Simi Valley CA 93065



Looking for someone to install or repair your customers' pool solar system?

SunChaser, Inc. can help you.

- ⚙ Service and repair all brands
- ⚙ Install new systems
- ⚙ Troubleshooting
- ⚙ Equipment installation (including variable speed pumps) and automation
- ⚙ Referral fees paid
- ⚙ Dedicated to providing your customers with quality service
- ⚙ Also install domestic hot water and photovoltaic systems

Call Brandon Chase, President
 (619) 390-5287
 e-mail: sunchaserinc@cox.net
 Contractor's Lic. #749795

**No Time for Equipment Repairs?
 Unfamiliar with Heaters, Controllers
 or Variable Speed Pumps?**

One phone call keeps your customers happy and leaves you free to maintain your route. ACS does not service pools and concentrates only on equipment repairs.

- Over 30 Years of Experience
 - Paid Referrals or You Bill Customer
- Call Gary Sevigny for help with the smallest pump seal job, more complex equipment installation, or adding automation. ACS does it all!

ACS Pools
Contractors Lic#481515
E-mail- info@acspools.com
(858) 486-9220

We, at **Underwater Unlimited**, have successfully navigated through plan check at the San Diego Department of Environmental Health and have had all of our channel drains and other retrofit drains pass inspection to comply with VGB legislation. We offer generous referral fees for VGB retrofit as well as for rebar repair, crack repair and plaster delamination. We have 23 years of experience and own the patent on the materials used to repair pools underwater. Please give us a call at:

760-632-1822 or 800-247-8393. Underwater Unlimited Inc.

Underwater Swimming Pool Repairs: drain retrofit, cracks, rebar and plaster loss

| IPSSA San Diego – Chapter Supporters (Updated 6/12/12) *Local Representative | | |
|---|---|--|
| Eric Dominguez | Abcana Industries - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery | 619-444-9900, 619-654-6724 cell 619-444-9804 fax |
| Eric Svensson | Alternative Pool Systems, Inc. – alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers | 619 445 9798 |
| Kenan Sachs | American Leak Detection - americanleakdetection.com Electronic Leak Detection & Repair | 619-233-5325 888-368-5325 fax |
| Lori Brumagen Derek Dalto* | BIO-DEX - bio-dex@bio-dex.com / info@bio-dex.com Pool and Spa chemicals / Custom formulated for the industry | 800-617-3477, 623-582-2405 fax 619-565-5130 Derek |
| Richard Smith, Joey Chavez, Rep. | Blue Moon Pools, Inc. - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering | 619-258-7665, 619-920-4290Joey 619-258-6383 Fax |
| Tony Ruf | BriteTile Pool/Spa Remodeling - britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal | 619-260-1896 rruf@san.rr.com |
| Reed Chastang | Dynamic Concrete Coatings - dynamicconcretecoatings.com Your affordable Solution for Decorative Concrete! | 619-201-8508 866-866-2798 |
| John Barba | Clear Water Pool Covers - www.clearwaterpoolcovers.com Service and nstall automatic pool covers | 858-863-3202 |
| Tom Cox | Gardner Pool Plastering – gardnerpoolplastering.com Quality Plastering/Remodels since 1969 | 619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com |
| Scott Ragsdale | Hasa, Inc. - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals | 661-259-5848, 951-634-1209 cell |
| Tom Gharib | JNR Pool Plastering, Inc. Pool and Spa Remodeling, Coping , Tile, Concrete, Plaster | 619-466-6571, 619-698-4745 Fax 619-654-4175 Cell |
| Michael Mamula | Leak Detection USA – leakdetectionusa.com. Leak detection/repair for pools/spas/ponds–comcl./resd. | 800-652-9062 |
| Gil Koury | Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance. | 619-262-8600 Office 619-262-8606 Fax 619-572-1894 Cell gil@lifedeck.com email |
| Liza Leas | L & L Lines, Inc. - llines.com heatpumpgirl@aol.com REVIVE-Superior Phosphate Remover and More | 602-705-9240 Cell 602-354-4245 Fax |
| Regina Rakowski | Nelsonite nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings | 760-828-6169 cell rrakowski@ellispaint.com |
| Don Wall | The Pool Doctor sdpooldoctor.com Construction, Renovation, Remodel, Repair | 619-445-4977, 619-445-4345 fax DonWall@sdpooldoctor.com |
| John Moss | Poolsafe Cover Systems poolsafe.com Service All Systems, Replacement, portable fences | 760-580-4640 |
| Kirk Chapman | Poolscape Unlimited Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations | 619-561-0555, 619-561-1633 fax kirk@poolscapeunlited.com |
| Reid Mirvis | Pool Surfacing 2000 - poolsurfacing2000.com Fiberglass and Fleck stone Specialist | 619-590-1420, 619-590-1469 fax Reid@poolsurfacing2000.com |
| Mark Larimer Luke Weiser | Save Water - savewatersd.com savewatersd@cox.net Mobile Pool Filtration | 619-328-9099, 619-328-1177 fax 619-402-0521 Cell [Mark] |
| Kristal Cavender | Son Energy – sonenergy.com Putting the Sun to Work for You - Solar systems | 760-738-4066 X103 760-738-8602 Fax |
| Brandon Chase | SunChaser, Inc. Solar and Water Heating Specialist | 619-390-5287 sunchaserinc@cox.net |
| Jim Byers | Thornburg Enterprises Manf.Rep. for Orenda Technologies chemical products. – Algae, stain, and phosphate control. | 760-550-7057, 760-251-4970 fax |
| Kevin Wallace | Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement | 800-247-8393, 760-632-1822 |
| Chris Barnes | Water Tech – Aquaron Structure Sealing, New Construction, Remodel, Leak Detection, System Analysis | Office (760) 720-9490 Cell (760) 802-3322 Fax (760) 729-8201 barneswater@yahoo.com |
| Samantha Larimer Ron Brooks | Weiser Pools, Inc. - Repairs, Installations, Heating and Automated Control Specialists | 619-440-2480, 619-579-5396 fax weiserpools@cox.net |
| Chuck Conti | Zodiak Pool Systems, Inc. - .zodiacpoolcare.com Baracuda, Jandy, Nature2 & Polaris brand products | 760-908-5125 |
| Russ Peterson | Capstone Pool and Spa Remodeling, Inc. Full service remodeling, building and repair | 619-390-1198 |
| Brian Milholland | Milholland Electric, Inc. - milhollandelectric.com Electrical Contractor | 858-541-1097 619-247-2624 Cell |

CONTINUING EDUCATION

Upcoming classes -

CPO Class - January 24th and 25th Zodiac Pool Systems, Vista, CA

Region 7 Table Top Show - Saturday, January 26, 2013 Four Points Sheraton

Education Reimbursements -

Local Classes (San Diego County) 75% class cost.

SoCal Area 100% class/show cost+\$50 for expenses.

Outside So Cal 100% class/show cost+ \$200 for expenses.

Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

Members who have completed approved classes and received 10 points.

Paul Grimes

Michael Anderson

John Nichol

Mark Curran

Russ Hargrove

John Silcox

Dee Eakright

Bill Peck

James Morketter

Nelson Graff

Gary Sevigny

Bob Fowler

John Mehki

Mark Overman

Perry Mediate

George Ludwig

Philip Gardiner

Jack Pena

Jon McArthur

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Commercial Water
Chemistry &
Water Purification
858-673-8556



Ron Magnant
Spas & Hot
water Chemistry
619-804-1759



Adrian Donnelly
Variable Speed
Pumps and
Controls
Neverwinterpools@
hotmail.com



Jon McArthur
Acid Wash, Plaster
Problems and
Motors
619-672-3760



Mark Overman
Automation &
Electronics
619-463-6689



Gary Sevigny
Heaters, Lights &
Plumbing
858-486-9220

Don't Drain It
... Renew It!

SaveWater

Mobile Pool Filtration

- Lower Chemical Costs
- Reduce Cleaning Time
- Reduce Damage Risks

Reduce TDS, calcium, conditioner, and salt in your hard-to-maintain pools **WITHOUT DRAINING**

"We will make your service accounts easier and less costly to maintain."

Tel: 619.328.9099
www.SaveWaterSD.com

Call us for a free consultation.

Son Energy is Solar Pool Heating Perfected with Free Clean Energy from the Sun!

Professional, certified and quality workmanship! Over 30 Years' Experience!

- ✓ Patented and leading panel design approved by SRCC, ISO and SEAL
- ✓ Full flow design eases burden on filtration equipment
- ✓ Roof friendly applications
- ✓ World's leading panel manufacturer
- ✓ Ultimate Peace of Mind Lifetime Warranty
- ✓ Guarantee your clients the best with a maintenance free solar system by Son Energy

Earn extra money when you refer a client for a Hot Water or Photovoltaic system!

Call 760-738-4066 and ask for Kristal! Visit us at our new website www.sonenergy.com!

Mandatory Meeting –10/17/2012

Call to order at 7:12 PM.

Pledge of Allegiance – AJ Wilson

Officer Reports

Secretary's Report – Matthew Sweeney: 7:22 PM. October 3rd Board Meeting Minutes were approved.

Treasurer's Report – Pat Nieratko talked about a new bank account for sick leave use. This will keep outgoing and incoming payments separate from the general funds. Jon McArthur spoke about the 75cent increase paid to Region 7 every month.

Blood Drive and Water Safety - James Morketter announced upcoming blood drive on November 17th. Jon McArthur talked about the chapter donating over 100 gallons of blood. Bob Fowler, Paul Grimes and Jon McArthur have donated 10 gallons each.

New Members – John Silcox informed the membership that we have no perspective members and discussed possible ideas to recruit new members.

Entertainment Committee –

Jeff Marshall and Robert Miller spoke about December 1st Christmas party at the Admiral Baker Club.

Continuing Education – Jon McArthur talked about two upcoming events the Western and Region 7 Table Top. Both events will have seminars to earn points for Continuing Education.

Mike Anderson asked for a moment of silence for the passing of Reed Chasting.

Vice President – Joe Dianna introduced Tony Ruf of Brite Tile who gave a brief presentation.

Mark Curran spoke briefly about Mike Greg and at 7:57PM. Mike Greg gets voted in as 2012 Honorary Member.

Jeff Marshall nominates Tony Ruf and talked briefly about Tony. At 8:02PM. Tony Ruf is nominated for the 2012 David Corey Award.

Jim Bradbury talked about Mark Curran the BK Taylor Award winner of 2012.

Mark Curran thanked the current board members for their service and was humbled to receive the BK Taylor Award.

Operation Home Front charity fundraiser was presented by Mike Anderson and the general membership donated \$1,985. The chapter and Table Top voted to match funds. Mark Curran and the Sick Leave Committee gave a 15 minute presentation on sick leave coverage.

Thomas Graham spoke about the price survey.

Raffle –

\$50= Terry Wehrly

\$25= John Mehki

\$40 Pool Safe= Jeff Marshall

Meeting Adjourned 8:49 PM.

Board Meeting – 11/07/2012

Call to order 7:05 PM.

Attendance – Mike Anderson, Joe Dianna, Matthew Sweeney and Mark Curran.

Guest – John Silcox, John Baldwin, Jeff Marshall and Robert Miller

Officer Reports

Secretary - Matthew Sweeney reported that three members did not attend the October mandatory meeting and will be fined \$150.

Secretary spoke about purchasing a new lap top for IPSSA and keeping the price under \$1,000. Board votes on buying a new laptop for IPSSA use.

Vice President- Joe Dianna spoke about a new chapter supporter Chris Barnes of Water Tech. Chris past the background check and paid his dues.

Joe announced Cary Tenenbaum of Saline Generating Systems will be giving a brief presentation at the November 21st meeting.

Entertainment Committee – Jeff Marshall And Robert Miller talked about December 1st Dinner Installation at the Admiral Baker Club Casino Nights is the theme with live music and a Buffet of food.

New Member Committee – Jon Silcox and John Baldwin presented the board with possible ways to promote IPSSA with car magnets and better marketing from IPSSA Inc.

Jon announced we have one perspective new member Adam Haynes
Meeting Adjourned 8:45PM.

MK Water Descent Covers

Designer Spillway Covers for Sheer Descent Products

Standard and custom water descent covers are available in

★ **COPPER - BRASS - STAINLESS STEEL** ★

Custom color & finishes also available

MK Heater rat proofing products

KEEP THE RATS OUT OF YOUR HEATER

Contact your local Pool Corp store or L&L Lines
Ask for Liza Leas
602-705-9240

Calendar

01/16 **General Meeting 7pm:** Next: 02/20, 03/20 Mission Valley Resort

01/02 **Chapter Board Meeting 7pm:** 02/05
New Location - **Il Postino**
3959 30th St. San Diego CA, 92104
02/10-02/11 **CPO Class** Supior Pool Products, Anaheim CA
02/26 Region 7 Table Top, Four Points Sheraton

General Meeting – 11/22/2012

Call to order at 7:05 PM.
Pledge of allegiance

Officer Reports

Treasurer's Report – Pat Nieratko reported that we are in great shape financially.

Vice President – Joe Dianna introduced guest speaker Cary Tenenbaum of Saline Generating Systems. Cary was joined by Joe Horner with Alpha West Marketing group. They gave a brief presentation regarding their salt chlorinating system.

Entertainment Committee – Jeff Marshall and Robert Miller spoke about the Installation dinner dance (Christmas Party) December 1st at the Admiral Baker Club. The theme is Casino Nights with live music.

New Members –

John Silcox shortly discussed ideas for promoting our chapter and IPSSA Organization to the public.

Continuing Education –

Jon McArthur announced Region 7 Table Top on January 26th at the Four Point Sheraton. Jon talked about members acquiring their continuing education points from the Table Top Classes.

Meeting Adjourned 8:15PM.

Dinner Installation – 12/01/2012

Mike Anderson recognizes 2012 B.K Taylor award winner Mark Curran, 2012 Honorary Member Mike Greg, 2012 David Corey award winner Tony Ruf.

Mike announced Operation HomeFront received \$7,000 raised by IPSSA members, Region 7 Table Top and IPSSA Inc.

Mike thanks the Board Members and the entertainment committee for their service.

Meeting Adjourned 7:36PM.

Board Meeting – 12/05/2012

Call to order at 7:05 PM.

Attendance – Mike Anderson, Joe Dianna, Matt Sweeny and Mark Curran.

Officer Reports

Secretary – Matthew Sweeney reported on two members who still owe fines. Secretary noted the November minutes and financial report will be published in December's Skimmer.

Vice President – Joe Dianna spoke about possible Chapter Supporter Cathy Zomerdyke of Meticulous Mastics.

Mike Anderson spoke about one member who has recently quit IPSSA.

Mike talked about presenting Operation Homefront with a check for \$7,000 before December 24th.

Past President – Mark Curran talked about the Leadership Seminar in Anaheim February 2nd, 2013 and encouraged all IPSSA members to attend.

Meeting Adjourned 8:15PM.

San Diego Chapter Financial Report – November 1-30, 2012

| | <u>General</u> | <u>Education</u> | <u>Expense Description</u> | <u>General</u> | <u>Education</u> |
|--------------------------------|----------------|------------------|------------------------------------|----------------|------------------|
| Cash on Hand (Beg. Bal.) | 24,194.09 | 5,704.10 | Cash Disbursements | | |
| CD & Savings | | 14,139.98 | Bank charges | | |
| Total | 29,194.09 | 19,845.70 | Continuing Education | | 172.78 |
| Combined total | 49,039.79 | | SPEC | 300.00 | |
| Cash Receipts | | | Other Quarterly Payment | | |
| Dues collected by IPSSA | 1,766.00 | | Door prizes Raffle | | |
| Newsletter Advertisement | | | Entertainment expenses | | |
| Chapter Supporters – | | | Admiral Baker Casino Night Deposit | 3,643.50 | |
| Member fines | | | Chapter Picnic | | |
| Sick leave coverage | | | Meeting expense | | |
| Rebate Program(Pentair/Raypak) | | | - Chapter Board Meeting | 357.92 | |
| CD Interest | | 0.81 | - General meeting | 616.65 | |
| Member payment | | | - Members paid sick leave coverage | | |
| Other – Pentair Filters qty. 4 | | | - Regional Dues | | |
| | | | - Sick member reimbursed | | |
| | | | Office expense: | 79.26 | |
| | | | Phone | 22.64 | |
| | | | Postage & Copies | | |
| | | | Mileage | | |
| New Member | | | Awards (Plaques) | 66.45 | |
| Education Fund | | | - Legal & Professional | | |
| Child Safety | | | - Blood Drive Breakfast | | |
| Directory Advertising | | | Total Expenses in Month | 5,086.42 | 172.78 |
| Picnic | | | Cash on Hand (End Balance) | | |
| Total Income in Month | 1,766.00 | .81 | CD & Savings | | |
| | | | Total | 25,873.67 | 19,845.70 |
| | | | Combined Total | 45,545.59 | |



IPSSA Region #7

Carlsbad, Del Mar, Escondido,
North County Coastal,
East County, Metro and San Diego Chapters
Presents



***The 23rd Annual
Regional Table Top Show***

Saturday, January 26, 2013 9:00 am – 4:00 pm

Meet all the major Pool & Spa Manufacturers, suppliers, builders, remodelers and many other specialists as they showcase their companies and products for you. Learn about new products to help you make more MONEY.

***OPEN TO EVERYONE IN THE POOL, SPA AND RELATED INDUSTRIES
UPA, APSP, ASAPP, & INDEPENDENTS WELCOME***

SEMINARS & EXHIBITS FREE

Seminar Schedule

| THEATER | ROOM I | ROOM II |
|--|---|--|
| 9:00 - 10:50 Good Ideas for Success in 2013 David Hawes | Intelliflo Pump Energy Audit Learn how to save your customers money and generate more sales. Laptop Computers Encouraged. Mark R. Lane Pentair | Water Chemistry & Plaster Problems on Balance |
| 11:00 - 1:00 Simple Solutions for a More Profitable Business Panel of Pool Business Owners | Hydraulics What you need to Know & Why Bob Sewart Hayward | How to use Variable Speed Pumps in the Real World Pools by Ben |

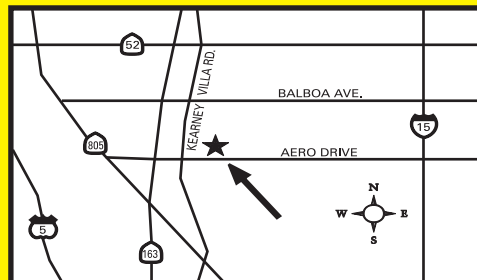
The Peat Burke Gnormous Collection of Antique Pool Equipment on Display

EXHIBITS OPEN 1:00 - 4:00pm

GIANT RAFFLE

Be sure to bring some money to purchase raffle tickets.

LOCATION:
Four Points Sheraton
8110 Aero Drive
San Diego, California 92123
Map Page: 1249 B-4
(858) 277-8888



For questions concerning show please call: (619) 464-6400
www.region7tabletop.com

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

San Diego Chapter Financial Report –October 1-31, 2012

| | General | Education | Expense Description | General | Education |
|--------------------------------|------------------|------------------|------------------------------------|------------------|------------------|
| Cash on Hand (Beg. Bal.) | 26,597.96 | 5,704.10 | Cash Disbursements | | |
| CD & Savings | | 14,139.94 | Bank charges | | |
| Total | 26,597.96 | 19,844.04 | Continuing Education | | 443.00 |
| Combined total | 48,782.45 | | SPEC | 300.00 | |
| Cash Receipts | | | Other Quarterly Payment | | |
| Dues collected by IPSSA | 1,766.00 | | Door prizes Raffle | 75.00 | |
| Newsletter Advertisement | | | Entertainment expenses | | |
| Chapter Supporters – | 400.00 | | Admiral Baker Casino Night Deposit | | |
| Member fines | | | Chapter Picnic | 552.00 | |
| Sick leave coverage | | | Meeting expense | | |
| Rebate Program(Pentair/Raypak) | | | - Chapter Board Meeting | 260.12 | |
| CD Interest | | 0.85 | - General meeting | 934.51 | |
| Member payment | | | - Members paid sick leave coverage | | |
| Other – Pentair Filters qty. 4 | | | - Regional Dues | | |
| | | | - Sick member reimbursed | | |
| Operation Homefront Donations | 3,820.00 | | Office expense: | | |
| | | | Phone | 30.00 | |
| | | | Postage & Copies | 45.00 | |
| | | | Mileage | | |
| New Member | | | Awards (Plaques) | 550.24 | |
| Education Fund | | | - Legal & Professional | 200.00 | |
| Child Safety | | | - Blood Drive Breakfast | | |
| Directory Advertising | | | Total Expenses in Month | 2,946.87 | 443.00 |
| Picnic | | | Cash on Hand (End Balance) | | |
| Total Income in Month | 5,986.00 | .85 | CD & Savings | | |
| | | | Total | 29,637.09 | 19,401.89 |
| | | | Combined Total | 49,038.98 | |

Entertainment Committee

Jeff Marshall and Robert Miller -

38 Members and few Chapter Supporters attended the December 1st Installation Dinner at the Admiral Baker Club. There was live music and buffet of food. Bob Miller was the winner of Casino Nights. Bob won a trip of his choice, second place \$100, third place \$75, fourth place \$50 and last place \$25.

Clear Water Pool Covers

Automatic Cover Problems?

- We do:**
- Service on all brands of automatic pool covers
 - Replacement fabrics for all existing systems
 - System installations on new or existing pools

We do NOT:

- Sell any pool products other than automatic covers
- Clean Pools
- Sell or service any other pool equipment

Automatic Pool Covers are our only business !!

Clear Water Pool Covers

8930 Activity Rd Ste F San Diego CA 92126

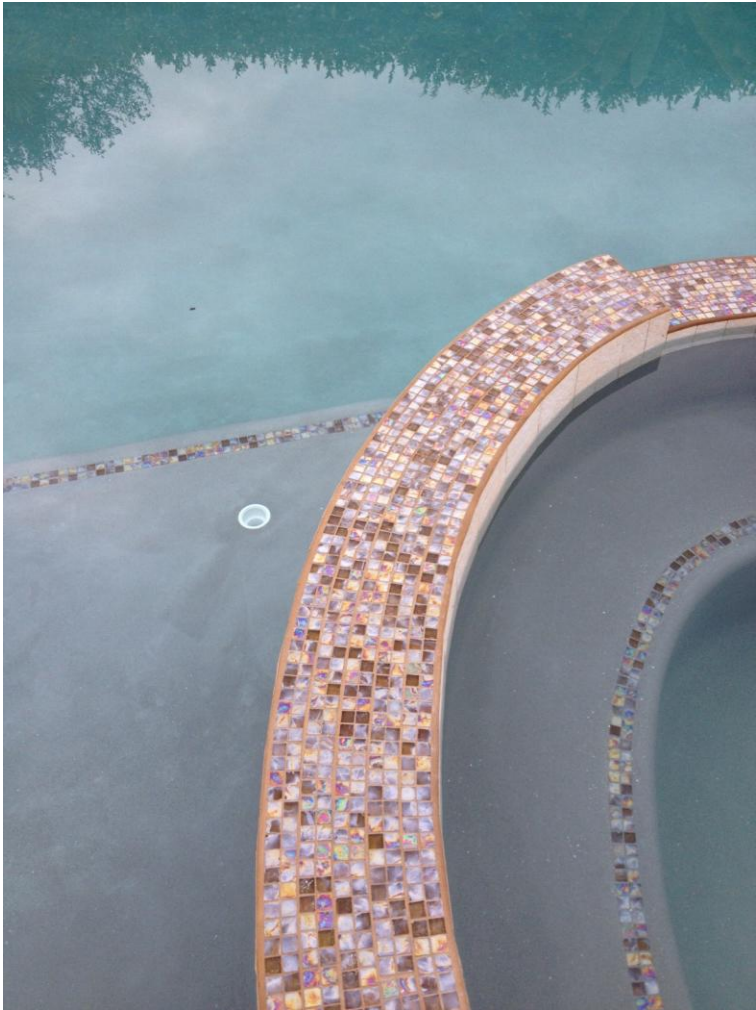
(858) 863-3202

Please keep us in mind whenever your client's pool needs cover service or installation work!

Poolscape Unlimited Inc. – Remodel of the Month- November

Poolscape Unlimited, Inc. prides itself on many years of a solid reputation and excellent customer service and satisfaction. Our latest customer, Mrs. S commented: "Thank you for everything Kirk. You and your workers did a fantastic job! I am so pleased and will be happy to refer you to my friends." Check out the transformation which included new plaster, tile and a spa and bench reconfiguration.







Poolscapes Unlimited has a great referral program, if you have any customers with remodel needs have them contact us for a free estimate, and make sure they mention your company name! (619) 561-0555

2012 CASH BACK PROGRAM

The Waterway 2012 Service Trade Rebate Program - November 1, 2011 through October 31, 2012

\$15.00 in rebates for every Econo-Flo 2-Speed Hybrid Pump

\$15.00 in rebates for every Econo-Flo VSA Variable Speed Pump

\$15.00 in rebates for every ProClean Single Cartridge Filter

\$15.00 in rebates for every UltraClean Pro or 26" Carefree Sand Filter

\$15.00 in rebates for every Champion or SMF Pump

\$15.00 in rebates for every Crystal Water DE/Cartridge Filter



Waterway

2200 East Sturgis Road, Oxnard CA 93030 • Ph. 805.981.0262 • Fax 805.981.9403
waterway@waterwayplastics.com • www.waterwayplastics.com

Made in the USA



©2011 Waterway Plastics

Request for Rebate

To receive your chapter rebate, complete this form by indicating the number of SMF, Champion, Econo-Flo VSA Variable Speed, or Econo-Flo 2-Speed Hybrid pumps, and 26" or 32" UltraClean Pro, 26" Carefree, Crystal Water or ProClean filters in the space provided next to each model listed. Please attach your distributor invoice for the product purchased dated within the program time period as proof of purchase.

Pro Dealer Chapter Program Details and Rules

1. Only dealers in the US (50 states) and Canada are eligible for this program.
2. Rebates are paid in US Dollars only. Rebate checks must be cashed within 90 days of issuance and cannot be reissued.
3. Invoices submitted to Waterway for the Chapter Program must be dated November 1, 2011 – October 31, 2012. There is no "Roll-Over" from previous year.
4. Invoices submitted to Waterway for use in the Chapter Program must clearly show your company name and/or your name as the dealer, the invoice number and date, a description of the product purchased, and the quantity shipped. Also include your email address. Request claims submitted with incomplete information will not be honored. Waterway will be the sole interpreter of whether a claim is submitted completely and has followed all rules for this program. All requests for rebate must be received no later than December 31, 2012.
5. Send your "Request for Rebate Voucher" (bottom), with your legible distributor invoices to:
Sales Accounting Department: Waterway Plastics, 2200 E. Sturgis Rd., Oxnard, CA 93030
6. Waterway Plastics reserves the right to discontinue this program at any time without notice.

- | | |
|---|--|
| <input type="checkbox"/> ½ HP - SMF (\$15) _____ | <input type="checkbox"/> Crystal Water/Cart 325 sq. ft. (\$15) _____ |
| <input type="checkbox"/> ¾ HP - SMF or Champion (\$15) _____ | <input type="checkbox"/> Crystal Water/Cart 425 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 1 HP - SMF or Champion (\$15) _____ | <input type="checkbox"/> Crystal Water/Cart 525 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 1 ½ HP - SMF or Champion (\$15) _____ | <input type="checkbox"/> ProClean PCCF-075 / 75 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 2 HP - SMF or Champion (\$15) _____ | <input type="checkbox"/> ProClean PCCF-100 / 100 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 2 ½ HP - Champion (\$15) _____ | <input type="checkbox"/> ProClean PCCF-125 / 125 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 3 HP - Champion (\$15) _____ | <input type="checkbox"/> ProClean PCCF-150 / 150 sq. ft. (\$15) _____ |
| <input type="checkbox"/> Econo-Flo VSA Variable Speed (\$50) _____ | <input type="checkbox"/> ProClean PCCF-175 / 175 sq. ft. (\$15) _____ |
| <input type="checkbox"/> ¾ HP - Econo-Flo 2-Speed Hybrid (\$70) _____ | <input type="checkbox"/> ProClean PCCF-200 / 200 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 1 HP - Econo-Flo 2-Speed Hybrid (\$70) _____ | <input type="checkbox"/> ProClean PCDE-30 / 30 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 1 ½ HP - Econo-Flo 2-Speed Hybrid (\$70) _____ | <input type="checkbox"/> ProClean PCDE-40 / 40 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 2 HP - Econo-Flo 2-Speed Hybrid (\$70) _____ | <input type="checkbox"/> 26" Carefree Sand (Top Mount) (\$15) _____ |
| <input type="checkbox"/> Crystal Water/DE 36 sq. ft. (\$15) _____ | <input type="checkbox"/> 26" UltraClean Pro Sand (Side Mount) (\$15) _____ |
| <input type="checkbox"/> Crystal Water/DE 48 sq. ft. (\$15) _____ | <input type="checkbox"/> 32" UltraClean Pro Sand (Side Mount) (\$15) _____ |
| <input type="checkbox"/> Crystal Water/DE 60 sq. ft. (\$15) _____ | |

Comments: _____

Date: _____

Dealer: Name (President/Owner – Please Print): _____

Company Name: _____

Address: _____ City: _____

State: _____ Zip Code: _____ Telephone Number: _____ Cell Phone: _____

Fax Number: _____ Email Address: _____



REVIVE!®

The New Revolution in Pool Water Care
STARTUP – CLEANUP – MAINTAIN



FAST and EFFECTIVE!

Removes:

- Phosphates
- Metals
- Scaling Carbonates
- Organic Debris

**Excellent for
severe ALGAE cleanups!**

**Naturally restores
water quality within**

**Compatible with all pool
chemicals, and finishes**

**Prevents scale on salt
system equipment**

Ideal for well water!

**Perfect for soft-side
pools at startup!**



**Clears any pool...
every time!**

Ideal for use on:

- New Pool Startups,
replaster / remodel /
refills
- Spring Openings
- Abandoned Pools
- Severe Algae Cleanups
- Ongoing maintenance of
all swimming pools

**Reduces plaster dust on
new pools and remodels**

**Protecting new pool
surfaces from stains**



*To view more before and
after photos, visit our
REVIVE! Facebook page at:
www.facebook.com/REVIVEpool*

For more information visit apiwater.com

Please contact Liza Leas, L&L Lines Inc. at: 602-705-9240 or Liza@apiwater.com

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

| <u>NORTH CITY</u> | <u>METRO NORTH</u> | <u>METRO SOUTH</u> | <u>SOUTH BAY</u> | <u>EASTCOUNTRY</u> |
|------------------------|---|------------------------|---|-----------------------|
| 92007 - Cardiff | 92037 - La Jolla | 92101 - Downtown | 91902 - Bonita | 91901 - Alpine |
| 92014 - Del Mar | 92108 - Mission Valley | 92102 - Golden Hill | 91910 - Chula Vista | 91935 - Jamul |
| 92024 - Encinitas | 92109 - Pacific Beach | 92103 - Hilerst/MsnHl | 91911 - Chula Vista | 91941 - La Mesa |
| 92064 - Poway | 92111 - Clairemont | 92104 - North Park | 91913 - Chula Vista | 91942 - La Mesa |
| 92067 - Rancho S Fe | 92117 - Clairemont | 92105 - City Heights | 91914 - Eastlake | 91945 - Lemon Grove |
| 92075 - Solana Beach | 92119 - San Carlos | 92106 - Pt. Loma | 91915 - Eastlake | 91977 - Spring Valley |
| 92091 - Morgan Run | 92120 - Grantville | 92107 - Ocean Bch/PL | 91932 - Imperial Bch | 91978 - Rancho SD |
| 92121 - Sorrento Valey | 92122 - Univ. City | 92110 - Midway/O.T. | 91950 - National City | 92019 - El Cajon |
| 92126 - Mira Mesa | 92123 - Mission Village | 92113 - Logan Heights | 92118 - Coronado | 92020 - El Cajon |
| 92127 - Rancho Berndo | 92124 - Tierrasanta | 92114 - Encanto | 92154 - Otay Mesa | 92021 - El Cajon |
| 92128 - Rancho Berndo | | 92115 - Rolando | 92173 - San Ysidro | 92040 - Lakeside |
| 92129 - Penasquitos | | 92116 - Normal Hghts | | 92071 - Santee |
| 92130 - Carmel Valley | | 92139 - Paradise Hills | | |
| 92131 - Scripps Ranch | Poolservicepros.com listings are by your Zip codes. | | DO NOT list me for referrals on www. poolservicepros.com | |

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

D
U
E

B
Y

F
E
B

&

J
U
L

G
E
N
E
R
A
L

M
E
E
T
I
N
G
S

**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
www. ipssasandiego.com/members**



**Next General Meeting
January 16, 2013 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

