



The Skimmer

MANDATORY MEETING
OCTOBER 17TH, 2012
MISSION VALLEY RESORT
875 HOTEL CIRCLE

OCTOBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2012

President's Message

I look forward to seeing you all at the October mandatory meeting on Wednesday the 17th at 7PM. We are expecting a full house so please be on time and be sure to sign in. Although this is a non- election year, we still have a large agenda planned. We will be voting for the David Courey Chapter Supporter of the Year Award. Please notify me if you plan on nominating a candidate so that we can prepare a paper ballot prior to the meeting. Also, deliver me the proper

paperwork before we are called to order. The form is available on the chapter website. We will also be voting in Mike Gregg as an Honorary Member and presenting Mark Curran with the 2012 B.K. Taylor Award.

San Diego IPSSA's community contribution project in support of Operation Homefront is cleared for takeoff! The board has voted to match all donations collected at the October meeting. The Tabletop Committee has generously agreed to match our collection as well. Region 7 has accepted our application for matching funds from

IPSSA INC. Your cash or check contribution (make checks to IPSSA San Diego) could potentially quadruple! What a terrific investment return in support of our local military service personnel and their families! There will be a short video presentation prior to our traditional "passing of the hat ".Please dig deep in your hearts and pockets and help San Diego IPSSA make a positive impact on the men and women that serve our country. Thank You for your support.

Mike Anderson

MEETING AGENDA

OCTOBER
17TH IS A
MANDATOY
MEETING
FOR ALL
MEMBERS

DAVID
COUREY
AWARD FOR
CHAPTER
SUPPORTER
OF THE
YEAR

OPERATION
HOMEFONT
VIDEO
PRESENTATION
FOLLOWED BY
PASSING OF
THE HAT

SICK LEAVE
COVERAGE
PRESENTATION
FROM RON
BAKER, RON
MAGNENT, AND
MARK CURRAN

Board of Officers

President	Michael Anderson	619-589-8848	6055 Winfield Ave La Mesa CA 91942
Vice President	Joe Dianna	858-774-1712	14350 Carnitas St Poway CA 92064
Treasurer	Patrick Nieratko	858-279-7386	10312 Carioca CT San Diego CA 92124
Secretary	Matthew Sweeney	858-229-4209	9450 Mira Mesa Bl Suite C-319 San Diego CA 92126
Past President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169

Committee Representatives

Sick Leave	Ron Baker	619-540-2275	New Members	John Silcox	858-467-0507
	Ron Magnant	858-586-1188		John Baldwin	858-354-7946
	Terry Wehrly	619-462-8745		Bernie Mirelez	619-818-5536
Continuing Education	Brian Davis	858-688-3084		George Ludwig	619-892-4749
	Stephen Heyer	619-563-6566	Manuf. Rebate	Jon McArthur	619-672-3760
	Jon McArthur	619-672-3760		Gary Sevigny	858-486-9220
Insurance	Bob Fowler	619-464-6400			
Entertainment	Jeff Marshall	619-390-9456			
	Robert Miller	619-443-0547			
Product Testing	Patrick Farrior	619-465-9545			
	Dale Eppard	858-571-1177			
Sfty/Drowning Prevnt	James Morketter	619-708-4972			
Blood Drive	James Morketter	619-708-4972			
Website	Paul Grimes	619-518-4983			
Region7 Director	Joe Lukacik				

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
 10842 Noel St #107, Los Alamitos CA 90720-2582

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IPSSA San Diego – Chapter Supporters (Updated 6/12/12) *Local Representative		
Eric Dominguez	Abcana Industries - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900, 619-654-6724 cell 619-444-9804 fax
Eric Svensson	Alternative Pool Systems, Inc. – alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798
Kenan Sachs	American Leak Detection - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325 888-368-5325 fax
Lori Brumagen Derek Dalto*	BIO-DEX - bio-dex@bio-dex.com / info@bio-dex.com Pool and Spa chemicals / Custom formulated for the industry	800-617-3477, 623-582-2405 fax 619-565-5130 Derek
Richard Smith, Joey Chavez, Rep.	Blue Moon Pools, Inc. - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665, 619-920-4290Joey 619-258-6383 Fax
Tony Ruf	BriteTile Pool/Spa Remodeling - britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
Reed Chastang	Dynamic Concrete Coatings - dynamicconcretecoatings.com Your affordable Solution for Decorative Concrete!	619-201-8508 866-866-2798
John Barba	Clear Water Pool Covers - www.clearwaterpoolcovers.com Service and nstall automatic pool covers	858-863-3202
Tom Cox	Gardner Pool Plastering – gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com
Scott Ragsdale	Hasa, Inc. - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
Tom Gharib	JNR Pool Plastering, Inc. Pool and Spa Remodeling, Coping , Tile, Concrete, Plaster	619-466-6571, 619-698-4745 Fax 619-654-4175 Cell
Michael Mamula	Leak Detection USA – leakdetectionusa.com. Leak detection/repair for pools/spas/ponds–comcl./resd.	800-652-9062
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 Office 619-262-8606 Fax 619-572-1894 Cell gil@lifedeck.com email
Liza Leas	L & L Lines, Inc. - llines.com heatpumpgirl@aol.com REVIVE-Superior Phosphate Remover and More	602-705-9240 Cell 602-354-4245 Fax
Regina Rakowski	Nelsonite nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
Don Wall	The Pool Doctor sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977, 619-445-4345 fax DonWall@sdpooldoctor.com
John Moss	Poolsafe Cover Systems poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640
Kirk Chapman	Poolscape Unlimited Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlited.com
Reid Mirvis	Pool Surfacing 2000 - poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420, 619-590-1469 fax Reid@poolsurfacing2000.com
Mark Larimer Luke Weiser	Save Water - savewatersd.com savewatersd@cox.net Mobile Pool Filtration	619-328-9099, 619-328-1177 fax 619-402-0521 Cell (Mark)
Kristal Cavender	Son Energy – sonenergy.com Putting the Sun to Work for You - Solar systems	760-738-4066 X103 760-738-8602 Fax
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
Jim Byers	Thornburg Enterprises Manf.Rep. for Orenda Technologies chemical products. – Algae, stain, and phosphate control.	760-550-7057, 760-251-4970 fax
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
Samantha Larimer Ron Brooks	Weiser Pools, Inc. - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net
Chuck Conti	Zodiak Pool Systems, Inc. - .zodiacpoolcare.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125
Russ Peterson	Capstone Pool and Spa Remodeling, Inc. Full service remodeling, building and repair	619-390-1198
Brian Milholland	Milholland Electric, Inc. - milhollandelectric.com Electrical Contractor	858-541-1097 619-247-2624 Cell

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General Meeting –9/19/2012

Call to order at 7:11 PM.

Pledge of Allegiance – AJ Wilson

Officer Reports

Mike Anderson asked for a moment of silence for the recent passing of Reed Chastang, a chapter supporter.

Secretary's Report – Matthew Sweeney: 7:20 PM. September 5th Board Meeting Minutes were approved.

Treasurer's Report – Pat Nieratko reported that we have a total of \$50,000 and are in great shape financially.

John Silcox questioned out-going payments for sick leave coverage and possibly separating sick leave from general funds.

Past President – Mark Curran spoke about Region 7 income and expenses.

The elimination of Spec and Peter Gozdeck was presented. Our chapter voted to keep Peter Gozdeck and Mark Curran will present this at the next Region 7 meeting.

Mike Anderson spoke about BK Taylor Award. Jim Bradbury nominates Mark Curran. Mark Curran receives the BK Taylor Award for his outstanding service to SD IPSSA.

Mike Introduced Mike Farley guest speaker from the Department of Environmental Health. Mike spoke about Title 24 update that went into effect Sept. 1st and answered questions regarding handicap lifts, major remodels and signage.

Operation Home Front charity fundraiser will be presented at our October meeting followed by the passing of a hat.

Mike Greg will be voted on as an Honorary Member at our October mandatory meeting.

Entertainment Committee –

Jeff Marshall and Robert Miller talked about the September 22nd picnic at Santee Lakes. The picnic will start around 11AM and the first 30 IPSSA members will be reimbursed the \$5 parking fee. There will be food, raffle prizes and games for the family. Thanks to our many donations from Chapter Supporters.

New Members – John Silcox:

Zack Ward presented himself before the general membership. Zack currently services a route of 65 pools.

Blood Drive and Water Safety –

James Morketter reminded all members to make sure pool gates are in working order. The International House of Pancakes is the new meeting spot for the blood drive.

Continuing Education – Jon McArthur reminded everybody to fill out the price survey so it can be featured in the October skimmer. Table top is right around the corner, January 26th.

Raffle –

\$200= Stephen Heyer
\$25= Mike Van Meegeren

Meeting Adjourned 8:39 PM.

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Board Meeting – 10/03/2012

Call to order 7:08 PM.

Attendance – Mike Anderson, Joe Dianna, Matthew Sweeney and Mark Curran.

Officer Reports

Secretary - Matthew Sweeney reported that two members did not attend a meeting third quarter and will be fined \$150. In treasurer's absence, Matt presented the board the financial report for September.

Vice President- Joe Dianna talked about Tony from Brite Tile Pool and Spa Remodeling giving a five minute presentation at the October 17th meeting.

Mike Anderson presents the board with the agenda sheet for the October meeting.

Mike talked about the David Courey Award and all nominations must have the required application filled out before the meeting.

7:41PM. Board votes on Chapter matching funds for Operation Homefront charity fundraiser.

A five minute video presentation of Operation Homefront will be presented before the general membership followed by the passing of a hat.

Mike spoke about Ron Baker and Ron Magnant giving a presentation on Sick Leave coverage.

Joe Dianna and Matt Sweeney discussed opening a separate (**free**) checking account for sick leave.

This account will be completely separate from the general funds.

8:29 PM. Board votes to have a third account designated for Sick Leave Coverage only if the checking account is free.

Meeting Adjourned 8:39 PM.

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Calendar

10/17 **General Meeting 7pm:**

Mission Valley Resort Next: 11/21, 12/19

11/07 **Chapter Board Meeting 7pm:**

New Location - **Il Postino**

3959 30th St. San Diego CA, 92104

10/30-10/31 **CPO Class SCP**, San Diego, 5648 Copley Drive, San Diego, CA 92111

CONTINUING EDUCATION

Upcoming classes -

October 30 - 31st CPO Class SCP, San Diego California

Education Reimbursements -

Local Classes (San Diego County) 75% class cost.
SoCal Area 100% class/show cost+\$50 for expenses.

Outside So Cal 100% class/show cost+ \$200 for expenses.

Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

Members who have completed approved classes and received 10 points.

Paul Grimes

Michael Anderson

John Nichol

Mark Curran

Russ Hargrove

John Silcox

Dee Eakright

Bill Peck

James Morketter

Nelson Graff

Gary Sevigny

Bob Fowler

John Mehki

Mark Overman

Perry Mediate

George Ludwig

Philip Gardiner

Jack Pena

Jon McArthur

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Commercial Water
Chemistry &
Water Purification
858-673-8556



Ron Magnant
Spas & Hot
water Chemistry
619-804-1759



Adrian Donnelly
Variable Speed
Pumps and
Controls
Neverwinterpools@
hotmail.com



Jon McArthur
Acid Wash, Plaster
Problems and
Motors
619-672-3760



Mark Overman
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SAN DIEGO IPSSA SUPPORTS



Please bring a contribution to the October meeting, we will be “passing the hat “ as a chapter to collect your cash or check (MADE OUT TO SD. IPPSA) IN SUPPORT OF THIS LOCAL MILITARY ORGANIZATION. O.H. PROVIDES ASSISTANCE TO OUR ACTIVE DUTY ARMED FORCES PERSONNEL AND THEIR FAMILIES HERE IN SAN DIEGO.

- THE BOARD HAS VOTED TO MATCH DOLLAR FOR DOLLAR ,OUR CHHAPTER COLLECTION
- THE TABLETOP COMMITTEE HAS AGREED TO MATCH DOLLAR FOR DOLLAR ,OUR CHAPTER COLLECTION
- REGION 7 HAS ACCEPTED OUR APPLICATION FOR MATCHING FUNDS THRU IPSSA INC.

TOGETHER WE CAN MAKE A POSITIVE IMPACT IN SUPPORT OF OUR AMERICAN FREEDOM FIGHTERS!

Pool Service - Price Survey - 2012 Results.

There were only 57 respondents to our survey. Answers are rounded to the nearest dollar and nearest percentage.

	# Ans.	High	Low	Average
Residential Full Service Charge per Month-				
1x month	19	130	25	66
2x month	32	120	60	83
4x month	47	165	90	112
Chemical Only Service Charge per Month-				
1x month	16	74	20	52
2x month	14	65	30	54
4x month	29	90	50	70
Commercial Full Service Charge per Month				
1x weekly	25	250	85	145
2x weekly	28	450	165	268
3x weekly	23	580	250	381
Labor Charge per Hour-	49	125	45	81
Filter Teardown Charge-	57	130	70	99
Mark-up % on parts and products sold-				
Items sold at less than \$100.00	54	100%	30%	77%
Items sold at more than \$100.00	53	100%	20%	59%

IPSSA, INC. – REGION 7
Regular Board Meeting
Filippi's Pizza Grotto
10330 Friars Rd, SD, CA
Tuesday, September 25, 2012
Minutes

Call to Order

The regular meeting of the quarterly IPSSA Region 7 Board was called to order at 7:02 p.m.

Welcome & Introductions

Joe Lukacik, R7 Director, Carlsbad
Dan Ruiz, R7 Treasurer, SD ECty.
Peter Gozdeck, R7 Billing Agent
David Talbot, Carlsbad Pres.
Matt Hughes, Escondido Pres.
Richard Burns, Escondido VP
Daniel Carlson, NCTy Coastal Pres.
Gabriel Clum, NCTy Coastal VP
Lance Clifton, Rancho Del Mar Pres.
Noel Factor, Rancho Del Mar

Mark T Curran, past San Diego Pres.
James Bradbury, San Diego
Jon McArthur, San Diego
Pat Nieratko, San Diego Treasurer
Geoff Matthews, SD East County Pres.
James Henry, SD E Cty
Mike McCortney, SD Metro Pres.
Ryan Hazelton, SD Metro Treas.
Mike Alessandri, PoolCorp
Nancy Gillespie, Recording Secretary

Not Present/Represented

All chapters were represented.

Approval of Minutes

Motion was made by Talbot, seconded by Hughes, and carried unanimously to approve the minutes of the June 27, 2012 meeting as submitted.

Treasurer's Report

Dan Ruiz, R7 Treasurer, presented the financial report as of September 22, 2012: General Fund has \$3,030.73, Emergency Fund \$3,964.16, and Money Market \$7,143.01, for total current assets of \$14,137.90. Total income January 1 through September 22, 2012, including dues, fines and interest, was \$4,084.36 and expenses \$4,977.21. Ruiz clarified that the money in the Money Market account was generated from fundraisers such as the picnic, not from dues, and it is separate from the Emergency Fund.

Chapter Reports

Carlsbad David Talbot:

- 1) Membership – two new members in August, but they did not attend the September meeting.
- 2) Sick leave – a member had a serious electrical accident with a breaker; there does not appear to be any permanent nerve damage. Chapter is having discussions on electrical safety. The wife of Dustin Moors is very sick, and Dustin can't work.

Escondido Matt Hughes:

- 1) Membership – several potential members who seem to be on the fence about joining, with intermittent attendance at chapter meetings.
- 2) Everything else is good.

N County Coastal Daniel Carlson:

- 1) Membership – lost one member who sold route; one prospect.
- 2) Recent picnic was very successful. Pool Man Olympics was fun.
- 3) A very warm summer – pools got hammered.

Rancho Del Mar Lance Clifton:

- 1) Chapter officers – at the last meeting the VP and Secretary switched positions, which was an improvement.
- 2) Membership – flat.
- 3) Sick leave – none since Clifton has been president.

San Diego Mark Curran:

- 1) Chapter meetings – a) August annual meeting was a dinner at Admiral Baker Golf Course, plus a short regular meeting. The August meeting is always very nice. b) Sept. meeting – guest speaker will be a rep from the health department. c) October meeting is mandatory. The David Courey Award will be presented at that time.
- 2) Sick leave – completed four months coverage for a member.
- 3) Membership – one potential.
- 4) Continuing education program is doing well.
- 5) Skimmer, the chapter newsletter, has been online and only sent by e-mail since the first of the year, which is working well. Because printing is no longer an issue, Skimmer has grown and advertisers will be charged.
- 6) Picnic cost the chapter \$500 out of pocket; the balance was from supporters. Dick Allen did an excellent job catering the event.
- 7) Christmas party will be held in December at Admiral Baker Golf Course.

SD East County Geoff Matthews:

- 1) Membership – no new members.
- 2) Recent picnic was very successful. Chapter supporters made it break even.
- 3) Christmas party will be December 7.
- 4) Sick leave – no sick leave coverage. One member had a stroke but did not need coverage.

SD Metro Mike McCortney:

- 1) Membership – one new member.
- 2) Picnic – Carl from Son Energy supported.

Unfinished Business

- 1) Budget 2012-13 – At its March 28, 2012 meeting, R7 approved raising R7 dues \$1 per member per month. At its June 27, 2012 meeting, Board *tabled* until tonight's R7 meeting further discussion of the \$1 per member per month R7 dues increase until it can be determined that there is a need for the increase.

Lukacik explained that in 1987 R7 dues were \$1/person, with 396 members in R7; now membership is 267, and dues are still \$1/person. He recently got budget information from Chuck Gough, and Gozdeck prepared a budget history. Gozdeck pointed out that he separated non-recurring from recurring expenses. McArthur asked that R7 have a new budget by the end of Lukacik's term as R7 president. Lukacik said he fully supports retaining the services of Gozdeck for continuity, as Dan Ruiz is stepping down as R7 Treasurer in December after two years.

Matthews presented options to the \$1 per member per month dues increase:

Option 1: Eliminate \$900 per year for accounting services, keep \$1,000 per year for industry support (SPEC) = \$0.72 per member per month dues increase. Now that Gozdeck straightened out the finances, eliminate his position but use his services occasionally as needed.

Option 2: Eliminate \$1,000 per year for industry support (SPEC), keep \$900 per year for accounting services = \$0.75 per member per month dues increase. His chapter already supports SPEC at the chapter level, so why also support at the region level.

Option 3: Eliminate both the \$900 per year for accounting services and \$1,000 per year for industry support (SPEC) = \$0.50 per member per month dues increase.

There was much discussion. *Motion* was made by Matthews and seconded by Curran to eliminate both the \$900 per year for accounting services and \$1,000 per year for industry support (SPEC), thus amending the dues increase to \$0.50 per member per month (Option 3), instead of the \$1 per member per month approved at the March 28, 2012 meeting (1 YES vote; motion did not pass).

Motion was made by Clifton, seconded by Talbot, and carried unanimously to eliminate \$1,000 per year for industry support (SPEC) but keep \$900 per year for accounting services, thus amending the dues increase to \$0.75 per member per month (Option 2), instead of the \$1 per member per month approved at the March 28, 2012 meeting.

New Business

1) PoolCorp offer – Mike Alessandri, Regional Manager of PoolCorp, explained that PoolCorp wants to reward customers by offering coupons. All members who show up at chapter meetings receive a coupon for discounts on regularly-priced PoolCorp items; coupons expire in one month. Members who don't show up at the chapter meeting do not receive coupons.

2) Matching Grants – IPSSA Inc. has a matching grant fund of \$22,000 to assist individual regions and chapters for community involvement, safety programs, and promoting IPSSA to the public. The matching grant funds shall be allocated evenly by region (\$2,500 per region) in each given year. The BORD will match, dollar for dollar, up to the budget amount once a matching grant is approved by the BORD. Three R7 chapters requested matching grants:

a) Escondido chapter is donating \$2,000 to Wounded Warrior Foundation to support two warriors and requests \$1,200. b) San Diego chapter is supporting Operation Homefront, as it has done in the past, and requests \$2,000. c) San Diego Metro chapter is supporting Operation Homefront. Last year the chapter adopted three families for Christmas; this year they want to adopt four families. They request \$1,000.

Motion was made by Hughes, seconded by Ruiz, and carried unanimously to approve for submission to IPSSA Inc. the requests from Escondido, San Diego, and San Diego Metro chapters for matching grants; with each of these chapters receiving an equal amount of \$833.33.

Lukacik pointed out that it's use it or lose it; he will put in for any money not claimed by other regions, and it too will be divided equally between San Diego, and San Diego Metro chapters.

3) Table Top – Contact Jon McArthur, San Diego chapter, if you have suggestions for classes for the upcoming Table Top Show.

4) B. K. Taylor Award – In 1995 IPSSA Region 7 initiated the Pool Technician of the Year Award. In 1997 the award was renamed the B. K. Taylor Memorial Award in honor of B. K. Taylor, a longtime outstanding member of the San Diego chapter who passed away on May 19, 1997. The award consists of an inscribed plaque and a \$500-dollar honorarium. The award is presented at the recipient's chapter meeting by the seated Region Director. The recipient's resume will be forwarded to IPSSA for consideration for the Terry Cowles Memorial Award. The vote will be taken tonight on nominees. Nominees shall have contributed to the improvement of IPSSA and/or the pool service industry. Nominees were:

a) Mark Curran, San Diego chapter – member since July 1992. Professionalism – strong work ethic, expert technician, continuing education in the field, cooperates with other professionals, high standards, leadership, fair and even tempered, expects all to abide by the rules, skillful in mediating conflicts, stays on track to accomplish goals. Contributions – a strong desire to help elevate IPSSA as a professional association, has not missed a meeting since first elected to serve as chapter VP about eight years ago, has served two terms as chapter president, continues to serve as a chapter rep, gives of his time and expertise, willingly does sick leave coverage, recruits new members and chapter supporters. Assists other members by sharing both his pool expertise and business knowledge, humble, encourages others to perform at a high level. Contributions to community – organized four charity golf tournaments for his son’s high school with participation by celebrities, coached basketball and organized basketball tournaments, counseled David Courey and his family while David was sick and serviced their family pool for about six months, participated in charitable chapter activities and water safety events.

b) Ray Duchene, Metro chapter – started in the business in 1971, co-founded Metro chapter in 1988. Professionalism – long-term relationships with customers, behind-the-scenes contributions, cooperates with other professionals, even tempered. Contributions – attended classes and became a trainer at PoolCorp, willingly does sick leave coverage. Assists other members by sharing his many years of pool expertise and business knowledge. Contributions to community – leader in his church, participates in charitable chapter activities. Just one of those guys you can call on for help, an all around good guy.

c) Wayne Nicol, Carlsbad chapter – member since 1997. Professionalism – excellent technician through education and experience. Warranty station for Goldline, UltraPure, Delzone, and Pentair. Holds active C61/D35 California state contractors licenses. Has probably installed more variable speed pumps than any other company in North County area. Contributions – has served as chapter secretary for many years, participates in sick route coverage every time. Assists other members – Covers routes. Teaches other chapter members how to program and install Pentair products, including SunTouch, EasyTouch, variable speed pumps, etc. Has taught class at chapter meetings using Pentair “Trainers”. Encourages others to seek continuing education. Always willing to help a technician with problems and never laughs at another’s dumb mistakes. Contributes in numerous ways at chapter meetings. Donated an employee to cover a member’s pools at a challenging time. Contributions to community – A good family man, even missing a chapter Christmas party because it conflicted with a father-daughter dance at his daughter’s school. Wayne is a good example of what a pool service company should be.

Chapters voted by ballot. Wayne Nicol of Carlsbad chapter was selected as recipient of the 2012 B. K. Taylor Memorial Award.

5) Budget, Money Market – Members questioned why we have a Money Market fund. Lukacik pointed out that when the Emergency Fund is used up, it will not get replenished. *Motion* was made by McArther, seconded by Clifton and carried unanimously to eliminate the Money Market fund and move that money to the Emergency Fund.

Adjournment

- 1) Next R7 meeting – Wednesday, December 19, 2012.
- 2) *Motion* was made by Matthews, seconded by Clifton, and carried unanimously to adjourn the meeting at 8:40 p.m.

Respectfully submitted,

Nancy Gillespie, Recording Secretary

SPEC

October 2, 2012

SWIMMING POOL SAFETY BILL SIGNED BY GOVERNOR

A bill sponsored by SPEC was recently signed into law by Governor Jerry Brown. AB 2114 by Assembly Members Smyth and Hill, replaces in current law references to “drains,” and updates references to anti-entrapment performance standards for swimming pools and spas. The purpose of the bill is to modernize building codes governing the construction of swimming pool and spas. The bill adds that there is nothing in this legislation that requires an owner of a public pool or residential pool to make any changes to their existing pool or equipment.

One of the principle issues addressed in AB 2114 is the elimination of the terms “drain and main drain.” The term “suction outlet” will replace the term “drain or main drain” everywhere these terms currently appear in statutes governing the construction and maintenance of pools in California. The bill also eliminates the definition of “main drain” in the code and adds a new definition of suction outlet as “a fitting or fixture that conducts water to the circulation pump.” Additionally, AB 2114 makes it clear that a public pool can be constructed using alternative methods of conducting water to the circulation pump such as

skimmers or perimeter overflow systems so long as such systems comply with the water turnover requirements contained in Title 24.

“This is one of the most important and significant bills ever enacted by SPEC”, stated William Rowley, SPEC board member and President of Rowley International. “AB 2114 eliminates the danger of suction entrapment beyond the VGB Act because the bill will allow the design and construction of pools without man drains or suction outlets. SPEC should be commended for this outstanding accomplishment.”

AB 2114 also updates the California Virginia Graeme Baker (VGB) statute to require that suction outlet grates must meet the ANSI/APSP-16 standards or any successor standards adopted by the Consumer Products Safety Commission.

“SPEC has been working with the Department of Health for a couple of years relative to the Title 24 regulations which implement new building standards for public pools,” stated John Norwood, President of SPEC. “Last year we reached agreement on most of the items we wanted to address. However, there were a couple of issues that we could not address as we needed to change the statutes first. The main drain issue was one of these. SPEC wanted to clarify that a pool can be constructed without the traditional main drain or drains. AB 2114 accomplishes this goal by specifically providing for the construction of pools with

skimmers or perimeter overflow systems to circulate the water to the pump without a main drain or drains. Because AB 2114 will be enacted into law, there will no longer be a requirement for a drain or main drain on the bottom of the pool so long as the pool can comply with the water quality standards,” concluded Norwood.

About SPEC

SPEC, the California Spa & Pool Industry Education Council, serves as the statewide public policy representative for the pool, spa, and hot tub industry. We advocate on behalf of industry interests before the California Legislature and state and local regulatory agencies, and for individual members dealing with enforcement issues. Working daily on the industry’s behalf, we have an unmatched track record in successfully negotiating and fighting against unreasonable and costly legislation and for enforcement of unlicensed contractor laws. SPEC promotes the highest standards of professional conduct in pool construction, service, and repair, and seeks to educate the public on the proper maintenance and safe use of swimming pools, spas, and hot tubs. For nearly 40 years, SPEC has been the only organization registered to lobby at the State Capitol on behalf of the pool, spa, and hot tub industry. SPEC is funded by membership donations. For more information on SPEC and legislation we are watching, visit www.calspec.org, or call 916-447-4113.

2012 CASH BACK PROGRAM

The Waterway 2012 Service Trade Rebate Program - November 1, 2011 through October 31, 2012

\$15.00 in rebates for every Econo-Flo 2-Speed Hybrid Pump

\$15.00 in rebates for every Econo-Flo VSA Variable Speed Pump

\$15.00 in rebates for every ProClean Single Cartridge Filter

\$15.00 in rebates for every UltraClean Pro or 26" Carefree Sand Filter

\$15.00 in rebates for every Champion or SMF Pump

\$15.00 in rebates for every Crystal Water DE/Cartridge Filter



Waterway

2200 East Sturgis Road, Oxnard CA 93030 • Ph. 805.981.0262 • Fax 805.981.9403
waterway@waterwayplastics.com • www.waterwayplastics.com

Made in the USA



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Request for Rebate

To receive your chapter rebate, complete this form by indicating the number of SMF, Champion, Econo-Flo VSA Variable Speed, or Econo-Flo 2-Speed Hybrid pumps, and 26" or 32" UltraClean Pro, 26" Carefree, Crystal Water or ProClean filters in the space provided next to each model listed. Please attach your distributor invoice for the product purchased dated within the program time period as proof of purchase.

Pro Dealer Chapter Program Details and Rules

1. Only dealers in the US (50 states) and Canada are eligible for this program.
2. Rebates are paid in US Dollars only. Rebate checks must be cashed within 90 days of issuance and cannot be reissued.
3. Invoices submitted to Waterway for the Chapter Program must be dated November 1, 2011 – October 31, 2012. There is no "Roll-Over" from previous year.
4. Invoices submitted to Waterway for use in the Chapter Program must clearly show your company name and/or your name as the dealer, the invoice number and date, a description of the product purchased, and the quantity shipped. Also include your email address. Request claims submitted with incomplete information will not be honored. Waterway will be the sole interpreter of whether a claim is submitted completely and has followed all rules for this program. All requests for rebate must be received no later than December 31, 2012.
5. Send your "Request for Rebate Voucher" (bottom), with your legible distributor invoices to:
Sales Accounting Department: Waterway Plastics, 2200 E. Sturgis Rd., Oxnard, CA 93030
6. Waterway Plastics reserves the right to discontinue this program at any time without notice.

- | | |
|---|--|
| <input type="checkbox"/> ½ HP - SMF (\$15) _____ | <input type="checkbox"/> Crystal Water/Cart 325 sq. ft. (\$15) _____ |
| <input type="checkbox"/> ¾ HP - SMF or Champion (\$15) _____ | <input type="checkbox"/> Crystal Water/Cart 425 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 1 HP - SMF or Champion (\$15) _____ | <input type="checkbox"/> Crystal Water/Cart 525 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 1 ½ HP - SMF or Champion (\$15) _____ | <input type="checkbox"/> ProClean PCCF-075 / 75 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 2 HP - SMF or Champion (\$15) _____ | <input type="checkbox"/> ProClean PCCF-100 / 100 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 2 ½ HP - Champion (\$15) _____ | <input type="checkbox"/> ProClean PCCF-125 / 125 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 3 HP - Champion (\$15) _____ | <input type="checkbox"/> ProClean PCCF-150 / 150 sq. ft. (\$15) _____ |
| <input type="checkbox"/> Econo-Flo VSA Variable Speed (\$50) _____ | <input type="checkbox"/> ProClean PCCF-175 / 175 sq. ft. (\$15) _____ |
| <input type="checkbox"/> ¾ HP - Econo-Flo 2-Speed Hybrid (\$70) _____ | <input type="checkbox"/> ProClean PCCF-200 / 200 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 1 HP - Econo-Flo 2-Speed Hybrid (\$70) _____ | <input type="checkbox"/> ProClean PCDE-30 / 30 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 1 ½ HP - Econo-Flo 2-Speed Hybrid (\$70) _____ | <input type="checkbox"/> ProClean PCDE-40 / 40 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 2 HP - Econo-Flo 2-Speed Hybrid (\$70) _____ | <input type="checkbox"/> 26" Carefree Sand (Top Mount) (\$15) _____ |
| <input type="checkbox"/> Crystal Water/DE 36 sq. ft. (\$15) _____ | <input type="checkbox"/> 26" UltraClean Pro Sand (Side Mount) (\$15) _____ |
| <input type="checkbox"/> Crystal Water/DE 48 sq. ft. (\$15) _____ | <input type="checkbox"/> 32" UltraClean Pro Sand (Side Mount) (\$15) _____ |
| <input type="checkbox"/> Crystal Water/DE 60 sq. ft. (\$15) _____ | |

Comments: _____

Date: _____
Dealer: Name (President/Owner – Please Print): _____
Company Name: _____
Address: _____ City: _____
State: _____ Zip Code: _____ Telephone Number: _____ Cell Phone: _____
Fax Number: _____ Email Address: _____

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

San Diego Chapter Financial Report – September 1-30, 2012					
	General	Education	Expense Description	General	Education
Cash on Hand (Beg. Bal.)	29,939.28	5,704.10	Cash Disbursements		
CD & Savings		14,139.13	Bank charges		
Total	29,939.28	19,843.23	Continuing Education		100.00
Combined total	48,782.45		SPEC	300.00	
Cash Receipts			Other Quarterly Payment		
Dues collected by IPSSA	1,773.00		Door prizes Raffle	225.00	
Newsletter Advertisement			Entertainment expenses	150.00	
Chapter Supporters –	400.00		Admiral Baker Casino Night Deposit	2,985.00	
Member fines	150.00		Chapter Picnic	636.03	
Sick leave coverage			Meeting expense		
Rebate Program(Pentair/Raypak)			- Chapter Board Meeting	287.87	
CD Interest		0.81	- General meeting	495.86	
Member payment			- Members paid sick leave coverage		
Other – Pentair Filters qty. 4			- Regional Dues		
			- Sick member reimbursed	290.00	
			Office expense:		
			Phone		
			Postage & Copies		
			Mileage	355.56	
New Member			Awards (Plaques)	39.00	
Education Fund			- Legal & Professional	100.00	
Child Safety			- Blood Drive Breakfast		
Directory Advertising			Total Expenses in Month	5,864.32	100.00
Picnic			Cash on Hand (End Balance)		
Total Income in Month	2,323.00	.81	CD & Savings		
			Total	25,397.96	19,744.04
			Combined Total	45,142.00	

Entertainment Committee – Jeff and Robert

If you didn't attend our Ipssa summer picnic at Santee Lakes you missed a great catered barbeque by Dick Allen. There were lots of prizes including a barbeque donated by Brite Tile and won by Austin Gardiner. We would like to thank Abcana, Brite Tile, Son Solar, Blue Moon Plastering, Life Deck, Pool Surfacing 2000, Nelsonite, and Sun Chaser Inc for their generous donations that helped make the picnic a success.

Clear Water Pool Covers

Automatic Cover Problems?

- We do:**
- ◆ Service on all brands of automatic pool covers
 - ◆ Replacement fabrics for all existing systems
 - ◆ System installations on new or existing pools

We do NOT:

- ◆ Sell any pool products other than automatic covers
- ◆ Clean Pools
- ◆ Sell or service any other pool equipment

Automatic Pool Covers are our only business !!

Clear Water Pool Covers

8930 Activity Rd Ste F San Diego CA 92126

(858) 863-3202

Please keep us in mind whenever your client's pool needs cover service or installation work!

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hghts		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www. poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

**General Meeting
October 17th
Mission Valley Resort
7pm.
October General Meeting Is Mandatory Attendance for Members**



**Next General Meeting
November 21, 2012 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

