

**IPSSA, INC. – REGION 7**  
**Regular Board Meeting**  
**Filippi's Pizza Grotto**  
**10330 Friars Rd, SD, CA**  
**Tuesday, September 25, 2012**  
**Minutes**

**Call to Order**

The regular meeting of the quarterly IPSSA Region 7 Board was called to order at 7:02 p.m.

**Welcome & Introductions**

Joe Lukacik, R7 Director, Carlsbad  
Dan Ruiz, R7 Treasurer, SD ECty.  
Peter Gozdeck, R7 Billing Agent  
David Talbot, Carlsbad Pres.  
Matt Hughes, Escondido Pres.  
Richard Burns, Escondido VP  
Daniel Carlson, NCTy Coastal Pres.  
Gabriel Clum, NCTy Coastal VP  
Lance Clifton, Rancho Del Mar Pres.  
Noel Factor, Rancho Del Mar

Mark T Curran, past San Diego Pres.  
James Bradbury, San Diego  
Jon McArthur, San Diego  
Pat Nieratko, San Diego Treasurer  
Geoff Matthews, SD East County Pres.  
James Henry, SD E Cty  
Mike McCortney, SD Metro Pres.  
Ryan Hazelton, SD Metro Treas.  
Mike Alessandri, PoolCorp  
Nancy Gillespie, Recording Secretary

**Not Present/Represented**

All chapters were represented.

**Approval of Minutes**

*Motion* was made by Talbot, seconded by Hughes, and carried unanimously to approve the minutes of the June 27, 2012 meeting as submitted.

**Treasurer's Report**

Dan Ruiz, R7 Treasurer, presented the financial report as of September 22, 2012: General Fund has \$3,030.73, Emergency Fund \$3,964.16, and Money Market \$7,143.01, for total current assets of \$14,137.90. Total income January 1 through September 22, 2012, including dues, fines and interest, was \$4,084.36 and expenses \$4,977.21. Ruiz clarified that the money in the Money Market account was generated from fundraisers such as the picnic, not from dues, and it is separate from the Emergency Fund.

**Chapter Reports**

Carlsbad David Talbot:

- 1) Membership – two new members in August, but they did not attend the September meeting.
- 2) Sick leave – a member had a serious electrical accident with a breaker; there does not appear to be any permanent nerve damage. Chapter is having discussions on electrical safety. The wife of Dustin Moors is very sick, and Dustin can't work.

Escondido Matt Hughes:

- 1) Membership – several potential members who seem to be on the fence about joining, with intermittent attendance at chapter meetings.
- 2) Everything else is good.

N County Coastal Daniel Carlson:

- 1) Membership – lost one member who sold route; one prospect.
- 2) Recent picnic was very successful. Pool Man Olympics was fun.
- 3) A very warm summer – pools got hammered.

Rancho Del Mar Lance Clifton:

- 1) Chapter officers – at the last meeting the VP and Secretary switched positions, which was an improvement.
- 2) Membership – flat.
- 3) Sick leave – none since Clifton has been president.

San Diego Mark Curran:

- 1) Chapter meetings – a) August annual meeting was a dinner at Admiral Baker Golf Course, plus a short regular meeting. The August meeting is always very nice. b) Sept. meeting – guest speaker will be a rep from the health department. c) October meeting is mandatory. The David Courey Award will be presented at that time.
- 2) Sick leave – completed four months coverage for a member.
- 3) Membership – one potential.
- 4) Continuing education program is doing well.
- 5) Skimmer, the chapter newsletter, has been online and only sent by e-mail since the first of the year, which is working well. Because printing is no longer an issue, Skimmer has grown and advertisers will be charged.
- 6) Picnic cost the chapter \$500 out of pocket; the balance was from supporters. Dick Allen did an excellent job catering the event.
- 7) Christmas party will be held in December at Admiral Baker Golf Course.

SD East County Geoff Matthews:

- 1) Membership – no new members.
- 2) Recent picnic was very successful. Chapter supporters made it break even.
- 3) Christmas party will be December 7.
- 4) Sick leave – no sick leave coverage. One member had a stroke but did not need coverage.

SD Metro Mike McCortney:

- 1) Membership – one new member.
- 2) Picnic – Carl from Son Energy supported.

**Unfinished Business**

- 1) Budget 2012-13 – At its March 28, 2012 meeting, R7 approved raising R7 dues \$1 per member per month. At its June 27, 2012 meeting, Board *tabled* until tonight's R7 meeting further discussion of the \$1 per member per month R7 dues increase until it can be determined that there is a need for the increase.

Lukacik explained that in 1987 R7 dues were \$1/person, with 396 members in R7; now membership is 267, and dues are still \$1/person. He recently got budget information from Chuck Gough, and Gozdeck prepared a budget history. Gozdeck pointed out that he separated non-recurring from recurring expenses. McArthur asked that R7 have a new budget by the end of Lukacik's term as R7 president. Lukacik said he fully supports retaining the services of Gozdeck for continuity, as Dan Ruiz is stepping down as R7 Treasurer in December after two years.

Matthews presented options to the \$1 per member per month dues increase:

Option 1: Eliminate \$900 per year for accounting services, keep \$1,000 per year for industry support (SPEC) = \$0.72 per member per month dues increase. Now that Gozdeck straightened out the finances, eliminate his position but use his services occasionally as needed.

Option 2: Eliminate \$1,000 per year for industry support (SPEC), keep \$900 per year for accounting services = \$0.75 per member per month dues increase. His chapter already supports SPEC at the chapter level, so why also support at the region level.

Option 3: Eliminate both the \$900 per year for accounting services and \$1,000 per year for industry support (SPEC) = \$0.50 per member per month dues increase.

There was much discussion. *Motion* was made by Matthews and seconded by Curran to eliminate both the \$900 per year for accounting services and \$1,000 per year for industry support (SPEC), thus amending the dues increase to \$0.50 per member per month (Option 3), instead of the \$1 per member per month approved at the March 28, 2012 meeting (1 YES vote; motion did not pass).

*Motion* was made by Clifton, seconded by Talbot, and carried unanimously to eliminate \$1,000 per year for industry support (SPEC) but keep \$900 per year for accounting services, thus amending the dues increase to \$0.75 per member per month (Option 2), instead of the \$1 per member per month approved at the March 28, 2012 meeting.

### **New Business**

1) PoolCorp offer – Mike Alessandri, Regional Manager of PoolCorp, explained that PoolCorp wants to reward customers by offering coupons. All members who show up at chapter meetings receive a coupon for discounts on regularly-priced PoolCorp items; coupons expire in one month. Members who don't show up at the chapter meeting do not receive coupons.

2) Matching Grants – IPSSA Inc. has a matching grant fund of \$22,000 to assist individual regions and chapters for community involvement, safety programs, and promoting IPSSA to the public. The matching grant funds shall be allocated evenly by region (\$2,500 per region) in each given year. The BORD will match, dollar for dollar, up to the budget amount once a matching grant is approved by the BORD. Three R7 chapters requested matching grants:

a) Escondido chapter is donating \$2,000 to Wounded Warrior Foundation to support two warriors and requests \$1,200. b) San Diego chapter is supporting Operation Homefront, as it has done in the past, and requests \$2,000. c) San Diego Metro chapter is supporting Operation Homefront. Last year the chapter adopted three families for Christmas; this year they want to adopt four families. They request \$1,000.

*Motion* was made by Hughes, seconded by Ruiz, and carried unanimously to approve for submission to IPSSA Inc. the requests from Escondido, San Diego, and San Diego Metro chapters for matching grants; with each of these chapters receiving an equal amount of \$833.33.

Lukacik pointed out that it's use it or lose it; he will put in for any money not claimed by other regions, and it too will be divided equally between San Diego, and San Diego Metro chapters.

3) Table Top – Contact Jon McArthur, San Diego chapter, if you have suggestions for classes for the upcoming Table Top Show.

4) B. K. Taylor Award – In 1995 IPSSA Region 7 initiated the Pool Technician of the Year Award. In 1997 the award was renamed the B. K. Taylor Memorial Award in honor of B. K. Taylor, a longtime outstanding member of the San Diego chapter who passed away on May 19, 1997. The award consists of an inscribed plaque and a \$500-dollar honorarium. The award is presented at the recipient's chapter meeting by the seated Region Director. The recipient's resume will be forwarded to IPSSA for consideration for the Terry Cowles Memorial Award. The vote will be taken tonight on nominees. Nominees shall have contributed to the improvement of IPSSA and/or the pool service industry. Nominees were:

a) Mark Curran, San Diego chapter – member since July 1992. Professionalism – strong work ethic, expert technician, continuing education in the field, cooperates with other professionals, high standards, leadership, fair and even tempered, expects all to abide by the rules, skillful in mediating conflicts, stays on track to accomplish goals. Contributions – a strong desire to help elevate IPSSA as a professional association, has not missed a meeting since first elected to serve as chapter VP about eight years ago, has served two terms as chapter president, continues to serve as a chapter rep, gives of his time and expertise, willingly does sick leave coverage, recruits new members and chapter supporters. Assists other members by sharing both his pool expertise and business knowledge, humble, encourages others to perform at a high level. Contributions to community – organized four charity golf tournaments for his son’s high school with participation by celebrities, coached basketball and organized basketball tournaments, counseled David Courey and his family while David was sick and serviced their family pool for about six months, participated in charitable chapter activities and water safety events.

b) Ray Duchene, Metro chapter – started in the business in 1971, co-founded Metro chapter in 1988. Professionalism – long-term relationships with customers, behind-the-scenes contributions, cooperates with other professionals, even tempered. Contributions – attended classes and became a trainer at PoolCorp, willingly does sick leave coverage. Assists other members by sharing his many years of pool expertise and business knowledge. Contributions to community – leader in his church, participates in charitable chapter activities. Just one of those guys you can call on for help, an all around good guy.

c) Wayne Nicol, Carlsbad chapter – member since 1997. Professionalism – excellent technician through education and experience. Warranty station for Goldline, UltraPure, Delzone, and Pentair. Holds active C61/D35 California state contractors licenses. Has probably installed more variable speed pumps than any other company in North County area. Contributions – has served as chapter secretary for many years, participates in sick route coverage every time. Assists other members – Covers routes. Teaches other chapter members how to program and install Pentair products, including SunTouch, EasyTouch, variable speed pumps, etc. Has taught class at chapter meetings using Pentair “Trainers”. Encourages others to seek continuing education. Always willing to help a technician with problems and never laughs at another’s dumb mistakes. Contributes in numerous ways at chapter meetings. Donated an employee to cover a member’s pools at a challenging time. Contributions to community – A good family man, even missing a chapter Christmas party because it conflicted with a father-daughter dance at his daughter’s school. Wayne is a good example of what a pool service company should be.

Chapters voted by ballot. Wayne Nicol of Carlsbad chapter was selected as recipient of the 2012 B. K. Taylor Memorial Award.

5) Budget, Money Market – Members questioned why we have a Money Market fund. Lukacik pointed out that when the Emergency Fund is used up, it will not get replenished. *Motion* was made by McArther, seconded by Clifton and carried unanimously to eliminate the Money Market fund and move that money to the Emergency Fund.

### **Adjournment**

- 1) Next R7 meeting – Wednesday, December 19, 2012.
- 2) *Motion* was made by Matthews, seconded by Clifton, and carried unanimously to adjourn the meeting at 8:40 p.m.

Respectfully submitted,

Nancy Gillespie, Recording Secretary