



Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

October 2012

IPSSA, Inc. Region 7 Board Officers

Joe Lukacik, Director 619-508-8587
wk 619-561-8587
joe.sunpools@yahoo.com

Dan Ruiz, Treasurer 619-390-9490
dandips@cox.net

Peter Gozdeck, R7 Billing 619-229-1845
cell 619-339-7622
Peter@3StepBilling.com

Dustin Moors, Secretary 760-509-6482
DMoors73@att.net

Director's Notes Region 7 Quarterly Report

Greetings to all:

The question everyone keeps asking me is, *when is summer going to be over?* I wish I had the answer. Triple digits in October, wow!

When **Nancy** asked if I had anything for the October Newsletter, I really had nothing to report that had happened since the last Board Meeting. Well, in this past week a few things overwhelmed me. I have always been one to give back to the community, SPEC, etc. When I say that, I mean the chapter that I am affiliated with, so it is always a joint effort.

This past week I was invited to play a golf tournament in Escondido. This tournament was sponsored by UPA #40, with the proceeds going to a local foster home in Escondido.

I finished the day by going to the Escondido Chapter meeting; they gave away \$7K to their charity of choice.

At the San Diego Chapter they raised \$2K, which was matched by their board, and another \$2K that was

matched by the Region 7 Table Top. Awesome!

Let's not forget **Dustin Moor's** wife who just lost a battle with cancer. Region 7 donated to the family.

It will be two years next month since I lost my son **Bryson**. Who was there for my family? The brotherhood of IPSSA! I have never fully thanked all of you, so please accept my belated **THANK YOU!**

So with the holidays just around the corner, if your Chapter has a few extra dollars, remember, there is always a family with children that will not have a holiday.

I am proud to be affiliated with all my friends in IPSSA, UPA and anyone else I forgot. This is my 33rd year in this business, and I would do it again.

I will report back after the next meeting.

Thanks again –
Joe Lukacik, R7 Director and Friend

Quotes – Giving Back

“Only a life lived for others is a life worthwhile.” ~ **Albert Einstein**

“From what we get, we can make a living; what we give, however, makes a life.”
~ **Arthur Ashe**

Calendar of Events

- **CPO Class**, Oct. 25-26, SCP, 5648 Copley Drive, San Diego. www.anotherperfectpoolnews.com/cpo
- **Int'l Pool / Spa / Patio Expo**, Nov. 6-8, Morial Convention Center, New Orleans, LA.
- **R7 Board Meeting**, Wed., Dec. 19, (one week earlier), 7:00 p.m.

IPSSA, INC. – REGION 7 Regular Board Meeting Filippi's Pizza Grotto 10330 Friars Rd, SD, CA Tuesday, Sept. 25, 2012 Minutes

Attendance: Joe Lukacik, R7 Dir, Carlsbad; **Dan Ruiz**, R7 Treasurer, SD ECty; **Peter Gozdeck**, R7 Billing Agent; **David Talbot**, Carlsbad Pres; **Matt Hughes**, Esc. Pres; **Richard Burns**, Esc. VP; **Daniel Carlson**, NCTy Coastal Pres; **Gabriel Clum**, NCTy Coastal VP; **Lance Clifton**, Rancho Del Mar Pres; **Noel Factor**, Rancho Del Mar; **Mark T Curran**, past SD Pres; **James Bradbury**, SD; **Jon McArthur**, SD; **Pat Nieratko**, SD Treas; **Geoff Matthews**, SD E Cty Pres; **James Henry**, SD E Cty; **Mike McCortney**, SD Metro Pres; **Ryan Hazelton**, SD Metro Treas; **Mike Alessandri**, PoolCorp; **Nancy Gillespie**, Recording Sec'y.

Not Present/Represented

All chapters were represented.

Approval of Minutes: *Motion* was made by **Talbot**, seconded by **Hughes**, and carried unanimously to approve the minutes of the June 27, 2012 meeting as submitted.

Treasurer's Report

Dan Ruiz, R7 Treasurer, presented the financial report as of Sept. 22, 2012: General Fund has \$3,030.73, Emergency Fund \$3,964.16, and Money Market \$7,143.01, for total current assets of \$14,137.90. Total income Jan. 1 through Sept. 22, 2012, including dues, fines and interest, was \$4,084.36 and expenses \$4,977.21. Ruiz clarified that the money in the Money Market account was generated from fundraisers such as the picnic, not from dues, and it is separate from the Emergency Fund.

Editor/Publisher: **Nancy Gillespie**, *A+ Business Services*

P.O. Box 192, Vista, CA 92085-0192 • (760) 945-6667 • Fax (760) 945-6616 • nancyJG5@cox.net • www.AplusNancyGill.com

Chapter Reports

Carlsbad David Talbot:

1) Membership – two new members in Aug., but they did not attend the Sept. meeting.

2) Sick leave – a member had a serious electrical accident with a breaker; there does not appear to be any permanent nerve damage. Chapter is having discussions on electrical safety. The wife of **Dustin Moors** is very sick, and Dustin can't work.

Esc. Matt Hughes:

1) Membership – several potential members who seem to be on the fence about joining, with intermittent attendance at chapter meetings.

2) Everything else is good.

N County Coastal Daniel Carlson:

1) Membership – lost one member who sold route; one prospect.

2) Recent picnic was very successful. Pool Man Olympics was fun.

3) A very warm summer – pools got hammered.

Rancho Del Mar Lance Clifton:

1) Chapter officers – at the last meeting the VP and Secretary switched positions, which was an improvement.

2) Membership – flat.

3) Sick leave – none since Clifton has been president.

San Diego Mark Curran:

1) Chapter meetings – a) Aug. annual meeting was a dinner at Admiral Baker Golf Course, plus a short regular meeting. The Aug. meeting is always very nice. b) Sept. meeting – guest speaker will be a rep from the health department. c) October meeting is mandatory. The **David Courey** Award will be presented at that time.

2) Sick leave – completed four months coverage for a member.

3) Membership – one potential.

4) Continuing education program is doing well.

5) Skimmer, the chapter newsletter, has been online and only sent by e-mail since the first of the year, which is working well. Because printing is no longer an issue, Skimmer has grown and advertisers will be charged.

6) Picnic cost the chapter \$500 out of pocket; the balance was from supporters. **Dick Allen** did an excellent job catering the event.

7) Christmas party will be held in Dec. at **Admiral Baker** Golf Course.

SD East County Geoff Matthews:

1) Membership – no new members.

2) Recent picnic was very successful. Chapter supporters made it break even.

3) Christmas party will be Dec. 7.

4) Sick leave – no sick leave coverage. One member had a stroke but did not need coverage.

SD Metro Mike McCortney:

1) Membership – one new member.

2) Picnic – Carl from Son Energy supported.

Unfinished Business

1) Budget 2012-13 – At its March 28, 2012 meeting, R7 approved raising R7 dues \$1 per member per month. At its June 27, 2012 meeting, Board *tabled* until tonight's R7 meeting further discussion of the \$1 per member per month R7 dues increase until it can be determined that there is a need for the increase.

Lukacik explained that in 1987 R7 dues were \$1/person, with 396 members in R7; now membership is 267, and dues are still \$1/person. He recently got budget information from **Chuck Gough**, and **Gozdeck** prepared a budget history. **Gozdeck** pointed out that he separated non-recurring from recurring expenses. **McArthur** asked that R7 have a new budget by the end of **Lukacik's** term as R7 president. **Lukacik** said he fully supports retaining the services of **Gozdeck** for continuity, as **Dan Ruiz** is stepping down as R7 Treasurer in Dec. after two years.

Matthews presented options to the \$1 per member per month dues increase:

Option 1: Eliminate \$900 per year for accounting services, keep \$1,000 per year for industry support (SPEC) = \$0.72 per member per month dues increase. Now that **Gozdeck** straightened out the finances, elimi-

nate his position but use his services occasionally as needed.

Option 2: Eliminate \$1,000 per year for industry support (SPEC), keep \$900 per year for accounting services = \$0.75 per member per month dues increase. His chapter already supports SPEC at the chapter level, so why also support at the region level.

Option 3: Eliminate both the \$900 per year for accounting services and \$1,000 per year for industry support (SPEC) = \$0.50 per member per month dues increase.

There was much discussion. *Motion* was made by **Matthews** and seconded by **Curran** to eliminate both the \$900 per year for accounting services and \$1,000 per year for industry support (SPEC), thus amending the dues increase to \$0.50 per member per month (Option 3), instead of the \$1 per member per month approved at the March 28, 2012 meeting (1 YES vote; motion did not pass).

Motion was made by **Clifton**, seconded by **Talbot**, and carried unanimously to eliminate \$1,000 per year for industry support (SPEC) but keep \$900 per year for accounting services, thus amending the dues increase to \$0.75 per member per month (Option 2), instead of the \$1 per member per month approved at the March 28, 2012 meeting.

New Business

1) PoolCorp offer – **Mike Alessandri**, Regional Manager of PoolCorp, explained that PoolCorp wants to reward customers by offering coupons. All members who show up at chapter meetings receive a coupon for discounts on regularly-priced PoolCorp items; coupons expire in one month. Members who don't show up at the chapter meeting do not receive coupons.

2) Matching Grants – IPSSA Inc. has a matching grant fund of \$22,000 to assist individual regions and chapters for community involvement, safety programs, and promoting IPSSA to the public. The matching grant funds shall be allocated evenly by region

(\$2,500 per region) in each given year. The BORD will match, dollar for dollar, up to the budget amount once a matching grant is approved by the BORD. Three R7 chapters requested matching grants:

a) Esc. chapter is donating \$2,000 to Wounded Warrior Foundation to support two warriors and requests \$1,200. b) SD chapter is supporting Operation Homefront, as it has done in the past, and requests \$2,000. c) SD Metro chapter is supporting Operation Homefront. Last year the chapter adopted three families for Christmas; this year they want to adopt four families. They request \$1,000.

Motion was made by **Hughes**, seconded by **Ruiz**, and carried unanimously to approve for submission to IPSSA Inc. the requests from Esc., SD, and SD Metro chapters for matching grants; with each of these chapters receiving an equal amount of \$833.33.

Lukacik pointed out that it's use it or lose it; he will put in for any money not claimed by other regions, and it too will be divided equally between SD, and SD Metro chapters.

3) Table Top – Contact **Jon McArthur**, SD chapter, if you have suggestions for classes for the upcoming Table Top Show.

4) B. K. Taylor Award – In 1995 IPSSA Region 7 initiated the Pool Technician of the Year Award. In 1997 the award was renamed the B. K. Taylor Memorial Award in honor of **B. K. Taylor**, a longtime outstanding member of the SD chapter who passed away on May 19, 1997. The award consists of an inscribed plaque and a \$500-dollar honorarium. The award is presented at the recipient's chapter meeting by the seated Region Director. The recipient's resume will be forwarded to IPSSA for consideration for the **Terry Cowles** Memorial Award. The vote will be taken tonight on nominees. Nominees shall have contributed to the improvement of IPSSA and/or the pool service industry. Nominees were:

a) **Mark Curran**, SD chapter – member since July 1992. Professionalism – strong work ethic, expert technician, continuing education in the field, cooperates with other professionals, high standards, leadership, fair and even tempered, expects all to abide by the rules, skillful in mediating conflicts, stays on track to accomplish goals. Contributions – a strong desire to help elevate IPSSA as a professional association, has not missed a meeting since first elected to serve as chapter VP about eight years ago, has served two terms as chapter president, continues to serve as a chapter rep, gives of his time and expertise, willingly does sick leave coverage, recruits new members and chapter supporters. Assists other members by sharing both his pool expertise and business knowledge, humble, encourages others to perform at a high level. Contributions to community – organized four charity golf tournaments for his son's high school with participation by celebrities, coached basketball and organized basketball tournaments, counseled **David Courey** and his family while David was sick and serviced their family pool for about six months, participated in charitable chapter activities and water safety events.

b) **Ray Duchene**, Metro chapter – started in the business in 1971, co-founded Metro chapter in 1988. Professionalism – long-term relationships with customers, behind-the-scenes contributions, cooperates with other professionals, even tempered. Contributions – attended classes and became a trainer at PoolCorp, willingly does sick leave coverage. Assists other members by sharing his many years of pool expertise and business knowledge. Contributions to community – leader in his church, participates in charitable chapter activities. Just one of those guys you can call on for help, an all around good guy.

c) **Wayne Nicol**, Carlsbad chapter – member since 1997. Professionalism – excellent technician through education and experience. Warranty station for Goldline, UltraPure, Delzone, and Pentair. Holds active

C61/D35 California state contractors licenses. Has probably installed more variable speed pumps than any other company in North County area. Contributions – has served as chapter secretary for many years, participates in sick route coverage every time. Assists other members – Covers routes. Teaches other chapter members how to program and install Pentair products, including SunTouch, EasyTouch, variable speed pumps, etc. Has taught class at chapter meetings using Pentair "Trainers". Encourages others to seek continuing education. Always willing to help a technician with problems and never laughs at another's dumb mistakes. Contributes in numerous ways at chapter meetings. Donated an employee to cover a member's pools at a challenging time. Contributions to community – A good family man, even missing a chapter Christmas party because it conflicted with a father-daughter dance at his daughter's school. Wayne is a good example of what a pool service company should be.

Chapters voted by ballot. **Wayne Nicol** of Carlsbad chapter was selected as recipient of the 2012 B. K. Taylor Memorial Award.

5) Budget, Money Market – Members questioned why we have a Money Market fund. **Lukacik** pointed out that when the Emergency Fund is used up, it will not get replenished. *Motion* by **McArthur**, seconded by **Clifton** and carried unanimously to eliminate the Money Market fund and move that money to the Emergency Fund.

Adjournment

1) Next R7 mtg – Wed., Dec. 19, 2012.
2) *Motion* by **Matthews**, seconded by **Clifton**, and carried unanimously to adjourn the meeting at 8:40 p.m.

Respectfully submitted,
Nancy Gillespie, Recording Secretary

COOL WEBSITE

Find your local chapter of **Operation Homefront**:

<http://www.operationhomefront.net/map.aspx>

Help needed with California state-wide West Nile virus threat

By **Don Burns**, past CEO of SPEC

Don Burns is president and CEO of the California Spa and Pool Education Council (SPEC) www.calspec.org.

Adding significantly to California's present West Nile Virus outbreak threat are thousands of potentially stagnant swimming pools and spas at homes abandoned following lender foreclosures.

Although this year there has only been one human virus infection in the state thus far, birds, horses and a number of other animals have been killed or sickened by the deadly virus' recent spread. The virus is carried by mosquitoes, which require standing water for their larva to develop. Needed action: Prevent water stagnation.

In cooperation with the Mosquito and Vector Control Association of California (MVCAC), an organization of local government vector control and mosquito abatement agencies, the state's swimming pool industry is asking the cooperation of its members in the current campaign to locate and report standing bodies of water where mosquitoes can breed.

Abandoned swimming pools and spas are a major concern of the state's vector control agencies. Pool industry professionals are in an excellent position to provide information on shut-down pools. When a house has had its power turned off and its pool has been left without maintenance, it should be reported to the local vector control office as soon as possible. Local abatement officers can then go to the pool and release mosquito fish into the water. The fish feed on mosquito larva and remove the threat of West Nile Virus spreading.

SPEC members are asked to report any abandoned pools they find in their

daily work. The MVCAC's web site has a listing of all California control district offices, their telephone numbers and email addresses for pool service technicians to use for reporting abandoned pools. The web site address for the local directory is: www.mvcac.org/agencies.htm. You are urged to go on the Internet and contact the vector control office in your area so that alerts can be sent quickly when a problem pool is discovered.

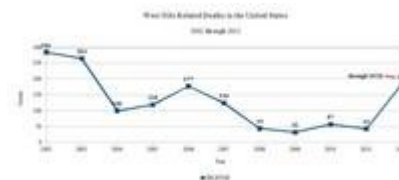
Several agencies, such as the Sacramento-Yolo Counties Vector Control District, have resources which allow them to do helicopter fly-over photography operations to spot untreated home pools. But even these few better funded districts cannot afford to photograph large areas on a daily basis. As a result, SPEC members can provide considerable help in the present health risk emergency.

West Nile threat continues despite falling temperatures

By: [Charles Simmins](#) 10/18/12

Crisp and cool fall weather has arrived for many parts of the United States but without ending the threat of [mosquito borne illnesses](#) like [West Nile](#). Mosquitoes may be preparing to overwinter but there will be mosquito activity until the first hard frost. The five hardest hit states have not seen a hard frost yet, and some of the areas with the highest number of [WNV](#) cases may not see a frost at all.

Through October 16, the Centers for Disease Control (CDC) report [4,531 cases of illness due to West Nile virus](#). Neuroinvasive disease cases account for 51 percent of all reported West Nile illnesses, and there have been 183 deaths. Texas continues to experience the highest number of illnesses.



Graph showing annual West Nile illness related deaths from 2002 through October 16, 2012

Photo credit:

Prepared from CDC data by Charles Simmins

California has the second highest number of cases of [West Nile neuroinvasive disease](#) with 163. The state's West Nile website shows cases in southern California and throughout the Central Valley. There have been eleven deaths thus far. Most of the area of the WNV outbreak in California does not receive a hard freeze so mosquito activity continues year round.

Since illnesses due to the [West Nile virus](#) were first discovered in the United States in 1999, 2002 and 2003 hold the top spots for the number of cases of neuroinvasive disease as well as deaths from WNV illnesses. This year looks to be the third highest for both categories. The southern United States will continue to experience mosquito activity without a hard freeze and will continue to report additional West Nile cases. In colder climates, reports will continue for some weeks due to the incubation period of the illnesses and the time required for diagnosis confirmation by testing.

<http://www.examiner.com/article/west-nile-threat-continues-despite-falling-temperatures>

Underground economy fact sheet

<http://calspec.org/last/pdf/ue-fact-sheet-trade.pdf>