



The Skimmer

NEXT GENERAL MEETING
JULY 18, 2012
MISSION VALLEY RESORT
875 HOTEL CIRCLE SO.

JULY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2012

President's Message

I got the blues and hope you do too! If you don't have them by July 18th you will very soon. Of course I'm talking about Blue Cards. They are due by the general membership meeting this Wednesday night. There are many ways to get this accomplished. Print out the back page of the Skimmer and bring it to the meeting, or pick one up that night and get 'er done to avoid a fine. Have you tried our new on-line option?

The Board has been forced to levy fines for non attendance. A little piece of advice: Don't wait to the last meeting of the quarter. Inevitably something comes up, a family issue, illness, business, or somebody jumping off the Coronado Bridge. Trust me, the Board takes no pleasure in doling out fines and the clerical work it takes to do so. There are a few reasonable requirements to belong to San Diego IPSSA. It is your duty to understand them and the Boards duty to assure they are being followed.

It is also the Boards intent to offer you not only educational opportunities and leadership, but some entertainment as well. Don't miss the July Meeting. We will be featuring Miles Brannan from *Panomatics*. He will be giving a demonstration of his awesome virtual tour technology. Come see how his

services could enhance your business and put a few bucks in your pocket! Also Bob Miller and Jeff Marshall of the Entertainment Committee will be reporting on 3 upcoming events that you will not want to miss, The August Dinner Meeting, The Chapter Picnic by The Lakes, and the Holiday Party.

Lastly, I will be presenting an opportunity for our chapter to make a difference this year. IPSSA Inc. has granted each region \$2000 in matching fund contributions. To be eligible for our share of these monies, we must target one worthwhile charity organization to lend our support. Then a written request must be filled with Region 7. Potentially any funds we raise as a membership or approve from the general fund could be matched dollar for dollar. I am suggesting that we choose a US Military benefactor such as The Wounded Warrior Project. The Wounded Warrior Project assists service men and women that were injured in the line of duty while serving our country. I feel this charity organization is a cause that we can all rally behind. We will discuss this at the meeting and I look forward to your input. God Bless the USA!!

Blue Cards due on or before July 18th meeting.

Please send or give your completed legible, Blue Cards to Paul Grimes.

Your options:

- Mail via US Postal Service to San Diego Chapter IPSSA PO BOX 600862, SD,CA

Must be postmarked on or before July 18, 2012

- Bring to July 18th meeting and hand to Paul Grimes.

Failure to submit a Blue Card as listed above will result in a \$50 fine.

Submitting illegible or incomplete Blue Cards is also a \$50 fine.

You can also submit an online version as a test to see if it works and see if the membership likes online submission. We would like to have you give it a try. Go to:

<http://www.ipssasandiego.com/bluecard.html>

NOTE: this is only a test for this submission period – YOU MUST SUBMIT PRINTED BLUE CARD FOR JULY 2012

Board of Officers

President	Michael Anderson	619-589-8848	6055 Winfield Ave La Mesa CA 91942
Vice President	Joe Dianna	858-774-1712	14350 Carnitas St Poway CA 92064
Treasurer	Patrick Nieratko	858-279-7386	10312 Carioca CT San Diego CA 92124
Secretary	Matthew Sweeney	858-229-4209	9450 Mira Mesa Bl Suite C-319 San Diego CA 92126
Past President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169

Committee Representatives

Sick Leave	Ron Baker	619-540-2275	New Members	John Silcox	858-467-0507
	Ron Magnant	858-586-1188		John Baldwin	858-354-7946
	Terry Wehrly	619-462-8745		Bernie Mirelez	619-818-5536
Continuing Education	Brian Davis	858-688-3084		George Ludwig	619-892-4749
	Stephen Heyer	619-563-6566	Manuf. Rebate	Jon McArthur	619-672-3760
	Jon McArthur	619-672-3760		Gary Sevigny	858-486-9220
Insurance	Bob Fowler	619-464-6400			
Entertainment	Jeff Marshall	619-390-9456			
	Robert Miller	619-443-0547			
Product Testing	Patrick Farrior	619-465-9545			
	Dale Eppard	858-571-1177			
Sfty/Drowning Prevnt	James Morketter	619-708-4972			
Blood Drive	James Morketter	619-708-4972			
Website	Paul Grimes	619-518-4983			
Region7 Director	Joe Lukacik				

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
 10842 Noel St #107, Los Alamitos CA 90720-2582

Billing - Cramer & Associates
 PO BOX 1617 888-391-6012
 Rocklin CA 95677 888-391-6203FAX
Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
 805-955-9535 FAX
 40 W. Cochran Street #112 Simi Valley CA 93065



Looking for someone to install or repair your customers' pool solar system?

SunChaser, Inc. can help you.

- ⚙ Service and repair all brands
- ⚙ Install new systems
- ⚙ Troubleshooting
- ⚙ Equipment installation (including variable speed pumps) and automation
- ⚙ Referral fees paid
- ⚙ Dedicated to providing your customers with quality service
- ⚙ Also install domestic hot water and photovoltaic systems

Call Brandon Chase, President
 (619) 390-5287
 e-mail: sunchaserinc@cox.net
 Contractor's Lic. #749795

**No Time for Equipment Repairs?
 Unfamiliar with Heaters, Controllers
 or Variable Speed Pumps?**

One phone call keeps your customers happy and leaves you free to maintain your route. ACS does not service pools and concentrates only on equipment repairs.

- Over 30 Years of Experience
 - Paid Referrals or You Bill Customer
- Call Gary Sevigny for help with the smallest pump seal job, more complex equipment installation, or adding automation. ACS does it all!

ACS Pools
Contractors Lic#481515
E-mail- info@acspools.com
(858) 486-9220

We, at **Underwater Unlimited**, have successfully navigated through plan check at the San Diego Department of Environmental Health and have had all of our channel drains and other retrofit drains pass inspection to comply with VGB legislation. We offer generous referral fees for VGB retrofit as well as for rebar repair, crack repair and plaster delamination. We have 23 years of experience and own the patent on the materials used to repair pools underwater. Please give us a call at:

760-632-1822 or 800-247-8393. Underwater Unlimited Inc.

Underwater Swimming Pool Repairs: drain retrofit, cracks, rebar and plaster loss

IPSSA San Diego – Chapter Supporters (Updated 6/12/12) *Local Representative		
Eric Dominguez	Abcana Industries - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900, 619-654-6724 cell 619-444-9804 fax
Eric Svensson	Alternative Pool Systems, Inc. – alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798
Kenan Sachs	American Leak Detection - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325 888-368-5325 fax
Lori Brumagen Derek Dalto*	BIO-DEX - bio-dex@bio-dex.com / info@bio-dex.com Pool and Spa chemicals / Custom formulated for the industry	800-617-3477, 623-582-2405 fax 619-565-5130 Derek
Richard Smith, Joey Chavez, Rep.	Blue Moon Pools, Inc. - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665, 619-920-4290Joey 619-258-6383 Fax
Tony Ruf	BriteTile Pool/Spa Remodeling - britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
Reed Chastang	Dynamic Concrete Coatings - dynamicconcretecoatings.com Your affordable Solution for Decorative Concrete!	619-201-8508 866-866-2798
John Barba	Clear Water Pool Covers - www.clearwaterpoolcovers.com Service and nstall automatic pool covers	858-863-3202
Tom Cox	Gardner Pool Plastering – gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com
Scott Ragsdale	Hasa, Inc. - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
Tom Gharib	JNR Pool Plastering, Inc. Pool and Spa Remodeling, Coping , Tile, Concrete, Plaster	619-466-6571, 619-698-4745 Fax 619-654-4175 Cell
Michael Mamula	Leak Detection USA – leakdetectionusa.com. Leak detection/repair for pools/spas/ponds–comcl./resd.	800-652-9062
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 619-262-8606 Fax
Liza Leas	L & L Lines, Inc. – llines.com heatpumpgirl@aol.com REVIVE-Superior Phosphate Remover and More	602-705-9240 Cell 602-354-4245 Fax
Regina Rakowski	Nelsonite nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
Don Wall	The Pool Doctor sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977, 619-445-4345 fax DonWall@sdpooldoctor.com
John Moss	Poolsafe Cover Systems poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640
Kirk Chapman	Poolscape Unlimited Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlited.com
Reid Mirvis	Pool Surfacing 2000 - poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420, 619-590-1469 fax Reid@poolsurfacing2000.com
Mark Larimer Luke Weiser	Save Water - savewatersd.com savewatersd@cox.net Mobile Pool Filtration	619-328-9099, 619-328-1177 fax 619-402-0521 Cell (Mark)
Kristal Cavender	Son Energy – sonenergy.com Putting the Sun to Work for You - Solar systems	760-738-4066 X103 760-738-8602 Fax
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
Jim Byers	Thornburg Enterprises Manf.Rep. for Orenda Technologies chemical products. - Algae, stain, and phosphate control.	760-550-7057, 760-251-4970 fax
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
Samantha Larimer Ron Brooks	Weiser Pools, Inc. - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net
Chuck Conti	Zodiak Pool Systems, Inc. - .zodiacpoolcare.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125
Russ Peterson	Capstone Pool and Spa Remodeling, Inc. Full service remodeling, building and repair	619-390-1198
Brian Milholland	Milholland Electric, Inc. - milhollandelectric.com Electrical Contractor	858-541-1097 619-247-2624 Cell

Don't Drain It
... Renew It!

SaveWater

Mobile Pool Filtration

- Lower Chemical Costs
- Reduce Cleaning Time
- Reduce Damage Risks

Reduce TDS, calcium, conditioner, and salt in your hard-to-maintain pools **WITHOUT DRAINING**

"We will make your service accounts easier and less costly to maintain."

Tel: 619.328.9099
www.SaveWaterSD.com

Call us for a free consultation.

General Meeting –6/20/2012

Call to order at 7:10 PM.

Pledge of Allegiance – AJ Wilson

Officer Reports

Secretary's Report – Matthew Sweeney: 7:15 PM. June 6th Board Meeting Minutes were approved.

Treasurer's Report – Pat Nieratko reported that we have a total of \$50,000 in both accounts as of May.

Vice President – Joe Dianna:

There were two guest speakers, Derek Dalto of Sales link, Inc. and Tim Ortin of Copy Pool.

Mike Anderson addressed the 56 members in attendance about a very important issue. Raise Spec from \$200 to \$300 a month. Jon McArthur makes motion to raise Spec and Paul Grimes 2nds the motion to raise Spec. 7:26 PM -

The vote is unanimous, **Spec** will be increased from \$200 to **\$300** a month.

Sick Leave – Ron Baker spoke about two members out on sick leave.

Mark Lucas hopes to be back on the 1st of August and thanks the Chapter for his current sick leave coverage.

Mark talked about how important it is to keep your Yellow Cards updated and available at all times.

Mike Anderson calls all Chapter Supporters to the front of the room.

Joe Dianna introduced two guest speakers Derek Dalto of Sales Link and Tim Ortin of Copy Pools.

First guest speaker, Tim Ortin talked about his Generic replacement Salt Cells with a three year warranty on residential units. Second guest speaker, Derek Dalto spoke about Waterway Pumps/Filters and rebates.

Blood Drive & Water Safety – James Morketter talked about next month blood drive, Saturday 21st. James also encouraged everybody to pick up their 50 free water watcher tags.

Mike Anderson thanks the six members who are participating in our new Mentor Program "Ask the All Stars" featured on page five of the skimmer.

Past President's Report – Mark Curran reported on Nobby Mandolf's healthy recovery.

Raffle –

Son Energy is Solar Pool Heating Perfected with Free Clean Energy from the Sun! Professional, certified and quality workmanship! Over 30 years experience!

- ✓ Patented and leading panel design approved by SRCC, ISO and SEAL
- ✓ Full flow design eases burden on filtration equipment
- ✓ Roof friendly applications
- ✓ World's leading panel manufacturer
- ✓ Ultimate Peace of Mind Lifetime Warranty
- ✓ Guarantee your clients the best with a maintenance free solar system by Son Energy

Earn extra money when you refer a client for a Hot Water or Photovoltaic system!

Call 760-738-4066 and ask for Kristal! Visit us at our new website www.sonenergy.com!

\$50 = Roll over

\$25 = George Ludwig

50lb. Tabs (Superior) =

\$50 Gas Card (SCP) = Michael Long

Meeting Adjourned 8:41PM.

Board Meeting – 7/11/2012

Call to order 7:06 PM.

Attendance – Mike Anderson, Joe Dianna, Matthew Sweeney, Mark Curran and Pat Nieratko.

Miles Brannan of Panomatics, addressed the board to give a small presentation at the next general meeting.

Officer Reports

Secretary - Matthew Sweeney reported that two members will be fined for not attending a meeting second quarter. Mike Anderson reported that one member has quit IPSSA and should be removed from the roster.

The **Board** talked about a possible charity organization to lend our support and IPSSA Inc. will match our region up to \$2,000.

Treasury Report – Pat Nieratka reported that we are in great shape financially and all Chapter Supporters are current with their dues.

Vice President- Joe Dianna spoke of possibly having the Health Department speak at our September General Meeting.

Entertainment Committee – Mike talked about the Chapter Picnic being held at Santi Lakes, on the 3rd or 4th Saturday in September.

Meeting Adjourned 9:00PM.

Clear Water Pool Covers

Automatic Cover Problems?

We do: ♦ Service on all brands of automatic pool covers
♦ Replacement fabrics for all existing systems
♦ System installations on new or existing pools

We do NOT:

- ♦ Sell any pool products other than automatic covers
- ♦ Clean Pools
- ♦ Sell or service any other pool equipment

Automatic Pool Covers are our only business !!

Clear Water Pool Covers

8930 Activity Rd Ste F San Diego CA 92126

(858) 863-3202

Please keep us in mind whenever your client's pool needs cover service or installation work!

MK Water Descent Covers

Designer Spillway Covers for Sheer Descent Products

Standard and custom water descent covers are available in

★ **COPPER - BRASS - STAINLESS STEEL** ★

Custom color & finishes also available

MK Heater rat proofing products

KEEP THE RATS OUT OF YOUR HEATER

Contact your local Pool Corp store or L&L Lines
Ask for Liza Leas
602-705-9240

Calendar

7/18 **General Meeting 7pm**: Next: 8/15, 9/19
Mission Valley Resort

8/01 **Chapter Board Meeting 7pm**:

New Location - **Il Postino**

3959 30th St. San Diego CA, 92104

7/26–7/27 **CPO Class SCP**, San Diego,
CA 5648 Copley, Dr. San Diego, CA 92111

8/04 **IPSSA Board of Regional Directors**.

Holiday Inn on the Bay, San Diego

IPSSA SAN DIEGO CHAPTER

General meeting
July 18, 2012 -7pm
Page 5

CONTINUING EDUCATION

Upcoming classes -

July 26 - 27th CPO Class SCP, San Diego, California

Education Reimbursements -

Local Classes (San Diego County) 75% class cost.
SoCal Area 100% class/show cost+\$50 for expenses.

Outside So Cal 100% class/show cost+ \$200 for expenses.

Contractor License - 100% of non-recurring expenses such as application test fees, fingerprinting charge etc., up to \$1000.

Must provide proof of attendance and payment. Submit claim within 30 days of completion/attendance.

Members who have completed approved classes and received 10 points.

Paul Grimes

Bob Fowler

John Nichol

Mark Overman

Russ Hargrove

Perry Mediate

Dee Eakright

George Ludwig

Bill Peck

Philip Gardiner

James Morketter

Jack Pena

Nelson Graff

Jon McArthur

Gary Sevigny

Ask the All Stars

Our panel of experts is ready, willing and able to answer questions in their fields of expertise. Use the contact info below or say hello at the next general meeting.



Bill Peck
Commercial Water
Chemistry &
Water Purification
858-673-8556



Ron Magnant
Spas & Hot
Water Chemistry
619-804-1759



Adrian Donnelly
Variable Speed
Pumps and
Controls
Neverwinterpools@
hotmail.com



Jon McArthur
Acid Wash, Plaster
Problems and
Motors
619-672-3760



Mark Overman
Automation &
Electronics
619-463-6689



Gary Sevigny
Heaters, Lights &
Plumbing
858-486-9220

The following survey will be given at the next two IPSSA meetings.
Please fill one out.

Pool Service Price Survey 2012

Give us your average charge in all categories that apply to your business.

Residential Full Service Charge per Month-

4x month _____
2x month _____
1x month _____

Chemical Only Service Charge per Month-

1x month _____
2x month _____
4x month _____

Commercial Full Service Charge per Month

1x weekly _____
2x weekly _____
3x weekly _____

How much labor do you charge per hour? _____

How much do you charge for a Filter Teardown? _____

Give us your % mark-up on parts and products sold-
Items sold at less than \$100.00 _____
Items sold at more than \$100.00 _____

Drowning Prevention

9 Myths of Drowning

1. Is drowning really a problem?

Yes. Drowning is the leading cause of unintentional death among children ages one to four. A residential pool is 14 times more likely to cause a death than an automobile.

2. Don't more children die in open water than in pools?

No. Fifty percent (50%) of deaths by drowning occur in residential pools.

3. Isn't it more important to have a locked gate to keep neighbors out?

No. Sixty-five percent (65%) of the children were at their own home at the time of the incident. Forty-six percent (46%) were last seen safe inside the house just before drowning. Once outside the house, 72% had direct access to the pool.

4. Isn't it just parental neglect that causes drowning?

No. According to the U.S. Consumer Products Safety Commission (CPSC) Drowning Study, conscientious parents who understand the need for supervision were almost always present.

5. Won't swimming lessons protect a child from drowning?

No. Swimming lessons do not prepare a child for a drowning or a near-drowning situation.

6. Isn't constant supervision enough to prevent drowning?

No. "Layers" of protection are recommended, including: a well-maintained, non-climbable fence with a self-closing, self-latching gate, alarm systems, powered safety pool covers and self-closing, self-latching doors with automatic sliding-door closers.

7. Is there any proof fences or safety barriers work? Can't a child climb over a fence?

Studies conducted in Australia and New Zealand suggest adequate, four-sided pool fencing reduced drownings by 80%. Studies in Arizona demonstrated a 50% reduction.

8. Won't fences detract from the aesthetics of pools?

There are several kinds of fences from which to choose that meet safety requirements, as well as alternatives such as approved safety covers.

9. Do pool owners without young children need to install protective barriers?

Yes. Thirty-five percent (35%) of residential drownings are not at the home of the victim.

Blue Moon Pools, Inc.

8606 Argent St. Suite H Santee, CA 92071 Office (619) 258-7665 FAX: (619) 258-6383 Contractor License C-53 794537



Does your contractor have worker's Comp insurance??

06/21/2012 02:46

2012 CASH BACK PROGRAM

The Waterway 2012 Service Trade Rebate Program - November 1, 2011 through October 31, 2012

\$15.00 in rebates for every Econo-Flo 2-Speed Hybrid Pump

\$15.00 in rebates for every Econo-Flo VSA Variable Speed Pump

\$15.00 in rebates for every ProClean Single Cartridge Filter

\$15.00 in rebates for every UltraClean Pro or 26" Carefree Sand Filter

\$15.00 in rebates for every Champion or SMF Pump

\$15.00 in rebates for every Crystal Water DE/Cartridge Filter



Waterway

2200 East Sturgis Road, Oxnard CA 93030 • Ph. 805.981.0262 • Fax 805.981.9403
waterway@waterwayplastics.com • www.waterwayplastics.com

Made in the USA



©2011 Waterway Plastics

Request for Rebate

To receive your chapter rebate, complete this form by indicating the number of SMF, Champion, Econo-Flo VSA Variable Speed, or Econo-Flo 2-Speed Hybrid pumps, and 26" or 32" UltraClean Pro, 26" Carefree, Crystal Water or ProClean filters in the space provided next to each model listed. Please attach your distributor invoice for the product purchased dated within the program time period as proof of purchase.

Pro Dealer Chapter Program Details and Rules

1. Only dealers in the US (50 states) and Canada are eligible for this program.
2. Rebates are paid in US Dollars only. Rebate checks must be cashed within 90 days of issuance and cannot be reissued.
3. Invoices submitted to Waterway for the Chapter Program must be dated November 1, 2011 – October 31, 2012. There is no "Roll-Over" from previous year.
4. Invoices submitted to Waterway for use in the Chapter Program must clearly show your company name and/or your name as the dealer, the invoice number and date, a description of the product purchased, and the quantity shipped. Also include your email address. Request claims submitted with incomplete information will not be honored. Waterway will be the sole interpreter of whether a claim is submitted completely and has followed all rules for this program. All requests for rebate must be received no later than December 31, 2012.
5. Send your "Request for Rebate Voucher" (bottom), with your legible distributor invoices to:
Sales Accounting Department: Waterway Plastics, 2200 E. Sturgis Rd., Oxnard, CA 93030
6. Waterway Plastics reserves the right to discontinue this program at any time without notice.

- | | |
|---|--|
| <input type="checkbox"/> ½ HP - SMF (\$15) _____ | <input type="checkbox"/> Crystal Water/Cart 325 sq. ft. (\$15) _____ |
| <input type="checkbox"/> ¾ HP - SMF or Champion (\$15) _____ | <input type="checkbox"/> Crystal Water/Cart 425 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 1 HP - SMF or Champion (\$15) _____ | <input type="checkbox"/> Crystal Water/Cart 525 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 1 ½ HP - SMF or Champion (\$15) _____ | <input type="checkbox"/> ProClean PCCF-075 / 75 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 2 HP - SMF or Champion (\$15) _____ | <input type="checkbox"/> ProClean PCCF-100 / 100 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 2 ½ HP - Champion (\$15) _____ | <input type="checkbox"/> ProClean PCCF-125 / 125 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 3 HP - Champion (\$15) _____ | <input type="checkbox"/> ProClean PCCF-150 / 150 sq. ft. (\$15) _____ |
| <input type="checkbox"/> Econo-Flo VSA Variable Speed (\$50) _____ | <input type="checkbox"/> ProClean PCCF-175 / 175 sq. ft. (\$15) _____ |
| <input type="checkbox"/> ¾ HP - Econo-Flo 2-Speed Hybrid (\$70) _____ | <input type="checkbox"/> ProClean PCCF-200 / 200 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 1 HP - Econo-Flo 2-Speed Hybrid (\$70) _____ | <input type="checkbox"/> ProClean PCDE-30 / 30 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 1 ½ HP - Econo-Flo 2-Speed Hybrid (\$70) _____ | <input type="checkbox"/> ProClean PCDE-40 / 40 sq. ft. (\$15) _____ |
| <input type="checkbox"/> 2 HP - Econo-Flo 2-Speed Hybrid (\$70) _____ | <input type="checkbox"/> 26" Carefree Sand (Top Mount) (\$15) _____ |
| <input type="checkbox"/> Crystal Water/DE 36 sq. ft. (\$15) _____ | <input type="checkbox"/> 26" UltraClean Pro Sand (Side Mount) (\$15) _____ |
| <input type="checkbox"/> Crystal Water/DE 48 sq. ft. (\$15) _____ | <input type="checkbox"/> 32" UltraClean Pro Sand (Side Mount) (\$15) _____ |
| <input type="checkbox"/> Crystal Water/DE 60 sq. ft. (\$15) _____ | |

Comments: _____

Date: _____

Dealer: Name (President/Owner – Please Print): _____

Company Name: _____

Address: _____ City: _____

State: _____ Zip Code: _____ Telephone Number: _____ Cell Phone: _____

Fax Number: _____ Email Address: _____



REVIVE!®

The New Revolution in Pool Water Care
STARTUP – CLEANUP – MAINTAIN



FAST and EFFECTIVE!

Removes:

- Phosphates
- Metals
- Scaling Carbonates
- Organic Debris

**Excellent for
severe **ALGAE** cleanups!**

**Naturally restores
water quality within**

**Compatible with all pool
chemicals, and finishes**

**Prevents scale on salt
system equipment**

Ideal for well water!

**Perfect for soft-side
pools at startup!**



**Clears any pool...
every time!**

Ideal for use on:

- New Pool Startups,
replaster / remodel /
refills
- Spring Openings
- Abandoned Pools
- Severe Algae Cleanups
- Ongoing maintenance of
all swimming pools

**Reduces plaster dust on
new pools and remodels**

**Protecting new pool
surfaces from stains**



*To view more before and
after photos, visit our
REVIVE! Facebook page at:
www.facebook.com/REVIVEpool*

For more information visit apiwater.com

Please contact Liza Leas, L&L Lines Inc. at: 602-705-9240 or Liza@apiwater.com

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____



Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

San Diego Chapter Financial Report – June 1-30, 2012					
	General	Education	Expense Description	General	Education
Cash on Hand (Beg. Bal.)	25,781.61	5,704.10	Cash Disbursements		
CD & Savings		14,136.63	Bank charges		
Total	30,140.96	19,840.73	Continuing Education		767.50
Combined total	49,981.69		SPEC		
Cash Receipts			Other Quarterly Payment		
Dues collected by IPSSA	1,800		Door prizes Raffle	25.00	
Newsletter Advertisement			Newsletter		
Chapter Supporters –	900.00		Admiral Baker Club deposit for August and December		
Member fines			Meeting expense		
Interest earned			- Chapter Board Meeting	153.67	
Rebate Program(Pentair/Raypak)			- General meeting	495.86	
CD Interest		0.81	- Members paid sick leave coverage		
Member payment			- Regional Dues		
Other – Pentair Filters qty. 4			- Sick member reimbursed		
Fines: -			Office expense:	57.00	
			Phone		
			Postage & Copies		
			Mileage		
New Member			Awards (Plaques)		
Education Fund			- Legal & Professional	100.00	
Child Safety			- Blood Drive Breakfast		
Directory Advertising			Total Expenses in Month	831.53	767.50
Picnic			Cash on Hand (End Balance)		
Total Income in Month	2,700	.81	CD & Savings		
			Total	31,241.93	19,841.54
			Combined Total	51,083.47	

BELOW COUPONS NOT NEEDED – RAFFLE TICKETS WILL BE USED EFFECTIVE JANUARY 2012

	<p>San Diego Superior Pool Products 4737 Old Cliffs Rd 619-283-2066</p>		<p>SCP San Diego 5648 Copley Dr 858-467-9495</p>
<p>Monthly drawing 50 pound bucket of 3 inch Jumbo Tabs</p> <p>Must be present to win!</p>		<p>Monthly drawing \$50 Shell Gas Card</p> <p>Must be present to win!</p>	

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hghts		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www. poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

D
U
E

B
Y

F
E
B
&
J
U
L

G
E
N
E
R
A
L

M
E
E
T
I
N
G
S

**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
www. ipssasandiego.com/members**

**General Meeting
July 18, 2012 - 7PM.
Blue Cards are due on
July 18th.
Failure to submit your
Blue Card will result in
a \$50 fine.**



**Next General Meeting
July 18, 2012 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

