



The Skimmer

NEXT GENERAL MEETING
MARCH 21, 2012
MISSION VALLEY RESORT
875 HOTEL CIRCLE SO.

MARCH

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2012

President's Message

Greetings San Diego IPSSA. I am happy to announce that all members have returned from sick leave.! Thank You to our excellent Sick Leave Committee, Ron Baker, Ron Magnant and Terry Wehrly. And a "job well done" to everyone who covered pools during this challenging time. This program is unique and vital to our association and The Board appreciates everyone handling it in a professional manner. Serve Proudly! You never know when you will need to call on your fellow members to cover for you. Most of you have probably heard that we recently lost one of our Honorary Members Peat Burke. Thanks to all of you that represented our chapter at his memorial. We will be paying tribute to Peat at the March Membership Meeting on Wednesday the 21st. Hope to see you all there.

Mike Anderson

Pentair has donated 12 FNS 60 filter to our Manufactures Rebate Program

\$\$\$ Thank you Mark R. Lane and Pentair Pool Products for contributing to our chapters Manufacture Rebate program! 12 Pentair FNS 60 filters are now available for members to purchase at 80% Superior Pool Product prices, that's 20% off and over \$100.00 savings.

To purchase a filter, you must walk in to Superior San Diego with a check for \$450.00 made out to San Diego Chapter of IPSSA.

You will have to buy the backwash valve any Questions call Gary Sevigny 858-486-9220. Manufacture Rebate Co Chair

Board Meeting Minutes 3/7/2012

Call to order 7:03 PM

Attendance - Mike Anderson, Joe Dianna, Mark Curran, Matthew Sweeney and Pat Nieratko

Sick Leave - Happy to report all three members out on sick leave coverage are back.

OFFICER REPORTS

Vice President - Joe Dianna spoke about Il Postinos as a possible new location for the board meetings. Board agrees on Il Postinos as the new location for the April 4th Board meeting. Joe Dianna discussed three chapter supporters who have yet

to pay their dues for the year.

Treasurer Report – Pat Nieratko spoke about last month's financial report. We are in good shape financially. Pat received the IPSSA laptop to assist him with the financial report.

Secretary – Matt Sweeney informed the Board about the two members who will be fined for not mailing in there blue cards.

Board decided that the Secretary will be in charge of the skimmer. Any information or questions should be directed to Matt Sweeney.

Mike Anderson spoke about Peat Burke`s memorial and possibly having two members talk about Peat at the March general meeting. It was decided that a hat will be passed around at the March general meeting to collect donations for Peat Burke`s charity.

Blue Cards - Paul Grimes informed the Board that he is looking for software to put Blue Cards online.

Prospective Members - We have no prospective members in the queue at this time.

The Board discussed ideas on a possible mentor program that would designate veteran members to be available to answer questions involving water chemistry, equipment repair, various brand names, and other questions.

Meeting adjourned 8:45 PM.

Board of Officers

President	Michael Anderson	619-589-8848	6055 Winfield Ave La Mesa CA 91942
Vice President	Joe Dianna	858-774-1712	14350 Carnitas St Poway CA 92064
Treasurer	Patrick Nieratko	858-279-7386	10312 Carioca CT San Diego CA 92124
Secretary	Matthew Sweeney	858-229-4209	9450 Mira Mesa Bl Suite C-319 San Diego CA 92126
Past President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169

Committee Representatives

Sick Leave	Ron Baker	619-540-2275	New Members	John Silcox	858-467-0507
	Ron Magnant	858-586-1188		John Baldwin	858-354-7946
	Terry Wehrly	619-462-8745		Bernie Mirelez	619-818-5536
Continuing Education	Brian Davis	858-688-3084		George Ludwig	619-892-4749
	Stephen Heyer	619-563-6566	Manuf. Rebate	Jon McArthur	619-672-3760
	Jon McArthur	619-672-3760		Gary Sevigny	858-486-9220
Insurance	Bob Fowler	619-464-6400			
Entertainment	Jeff Marshall	619-390-9456			
	Robert Miller	619-443-0547			
Product Testing	Patrick Farrior	619-465-9545			
	Dale Eppard	858-571-1177			
Sfty/Drowning Prevnt	James Morketter	619-708-4972			
Blood Drive	James Morketter	619-708-4972			
Website	Paul Grimes	619-518-4983			
Region7 Director	Joe Lukacik				

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
 10842 Noel St #107, Los Alamitos CA 90720-2582

Billing - Cramer & Associates
 PO BOX 1617 888-391-6012
 Rocklin CA 95677 888-391-6203FAX
Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
 805-955-9535 FAX
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760-632-1822 or 800-247-8393. Underwater Unlimited Inc.

Underwater Swimming Pool Repairs: drain retrofit, cracks, rebar and plaster loss

IPSSA San Diego - Chapter Supporters (Updated 2/12/12) *Local Representative		
Eric Dominguez	Abcana Industries - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900, 619-654-6724 cell 619-444-9804 fax
Eric Svensson	Alternative Pool Systems, Inc. - alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798
Kenan Sachs	American Leak Detection - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325 888-368-5325 fax
Lori Brumagen Derek Dalto*	BIO-DEX - bio-dex@bio-dex.com / info@bio-dex.com Pool and Spa chemicals / Custom formulated for the industry	800-617-3477, 623-582-2405 fax 619-565-5130 Derek
Richard Smith, Joey Chavez, Rep.	Blue Moon Pools, Inc. - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665, 619-920-4290Joey 619-258-6383 Fax
Tony Ruf	BriteTile Pool/Spa Remodeling - britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
Reed Chastang	Dynamic Concrete Coatings - dynamicconcretecoatings.com Your affordable Solution for Decorative Concrete!	619-201-8508 866-866-2798
John Barba	Clear Water Pool Covers - www.clearwaterpoolcovers.com Service and nstall automatic pool covers	858-863-3202
Tom Cox	Gardner Pool Plastering - gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com
Scott Ragsdale	Hasa, Inc. - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
Tom Gharib	JNR Pool Plastering, Inc. Pool and Spa Remodeling, Coping , Tile, Concrete, Plaster	619-466-6571, 619-698-4745 Fax 619-654-4175 Cell
Michael Mamula	Leak Detection USA - leakdetectionusa.com. Leak detection/repair for pools/spas/ponds-comcl./resd.	800-652-9062
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 619-262-8606 Fax
Regina Rakowski	Nelsonite nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
Don Wall	The Pool Doctor sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977, 619-445-4345 fax DonWall@sdpooldoctor.com
John Moss	Poolsafe Cover Systems poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640
Kirk Chapman	Poolscape Unlimited Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlited.com
Reid Mirvis	Pool Surfacing 2000 - poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420, 619-590-1469 fax Reid@poolsurfacing2000.com
Mark Larimer Luke Weiser	Save Water - savewatersd.com savewatersd@cox.net Mobile Pool Filtration	619-328-9099, 619-328-1177 fax 619-402-0521 Cell [Mark]
Kristal Cavender	Son Energy - sonenergy.com Putting the Sun to Work for You - Solar systems	760-738-4066 X103 760-738-8602 Fax
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
Jim Byers	Thornburg Enterprises Manf.Rep. for Orenda Technologies chemical products. - algae, stain, and phosphate control.	760-550-7057, 760-251-4970 fax
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
Samantha Larimer Ron Brooks	Weiser Pools, Inc. - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net
Chuck Conti	Zodiak Pool Systems, Inc. - .zodiacpoolcare.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125
Russ Peterson	Capstone Pool and Spa Remodeling, Inc. Full service remodeling, building and repair	619-390-1198
Brian Milholland	Milholland Electric, Inc. - .milhollandelectric.com Electrical Contractor	858-541-1097 619-247-2624 Cell

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General Meeting – 2/15/2012

Call to order 7:18 PM
Pledge of Allegiance – Mike Anderson

OFFICER REPORTS

Treasurer's Report – Patrick Nieratko: We're doing very well financially.

Secretary's Report – Matthew Sweeney: 7:20 PM February Board meeting minutes are approved. Past President Mark Curran,

reported on the current sick leave coverage. Robert Hill is back, Jeff Waters Route is sold, and Ken Curtis's route is still being covered.

Mark Curran introduced LuAnn Menzie. She gave a brief speech about the life of Jeff Waters and she gave a special thanks to all IPSSA members. Chapter supporters, etc. were called to the front of the room.

Continuing Education – Jon McArthur reminded everyone about the upcoming Western Pool and Spa show in Long Beach. It runs from March 15-17. If you need to earn Continuing Education points, consult the seminar schedule for classes... Jon suggested that we include a list of upcoming seminars in each Skimmer... Jon also mentioned that there are two members who have yet to fill out their Beneficiary forms. Mike Anderson thanked Paul Grimes for all of his hard work putting together the 2012-13 Directory... Mike also spoke about the Rola Chem Lawsuit. If you use their feeders, he said to see him for additional information.

Vice President – Joe Dianna introduced guest speaker Derek Dalto of Sales Link. Derek talked about Waterway Products and the new Variable speed motors and pumps from US Motors.

Prospective New Member Report – John Silcox: There are no new members in the queue at this time.

Raffle:
50lb Tabs Richard Hayes
\$50 Gas card Mike Harris
Meeting adjourned 8:45 PM.

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We do: ♦ Service on all brands of automatic pool covers
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Please keep us in mind whenever your client's pool needs cover service or installation work!

Calendar

3/21 General Meeting 7pm Next: 4/18, 5/16
Mission Valley Resort

3/24, Blood Drive 8 am
Antique Row Café, Lemon Grove
3521 Lemon Grove Av

3/28 Region 7 Meeting 7pm SCP
5648 Copley, Dr. San Diego, CA 92111

4/4 Chapter Board Meeting 7pm:
New Location - Il Postino
3959 30th St. San Diego CA, 92104



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SPEC ALERT

February 14, 2012

CALIFORNIA TEAMS UP WITH US LABOR DEPARTMENT TO TARGET INDEPENDENT CONTRACTOR ABUSES SPEC Efforts Pay Dividends

Weekly Service – Some industry people have made the claim that service techs are not capable of properly maintaining balanced water chemistry with weekly service visits. Yet, many have been doing just that for decades without problems. For example, maintaining a lower TA and using borates for additional buffering can be one solution to proper pH control.

Advances – Let's look at a few advancements in the maintenance of pools over the years. Before the mid-70s, test kits usually only included pH and total chlorine tests, while testing for alkalinity and calcium hardness was almost non-existent. Now, test kits, including test strips, are more sophisticated which includes testing for alkalinity, and calcium hardness. Mini spectrophotometers and pH meters are now available for more reliable readings. Mini labs are available for very accurate titration capabilities.

Back in the 1970's, the concept of water balance (Langelier Saturation Index) was not widely known or understood. Now, balancing water using the Saturation Index is now expected of both professionals and pool owners. The Saturation Index has been modified and improved because of high TDS considerations. Chemical addition charts have been developed and improved providing more accurate amounts of chemicals to add for balancing. Computer software programs provide pool stores with the ability to assist pool owners in water balancing.

The service industry today has special chemical startup procedures, chelation and sequestering agents, and stain removal programs. Devices have been introduced to add chemicals more efficiently and the use of automation has blossomed over the last couple of decades. Even greater advancements have come from the development of automatic pool cleaners and more sophisticated filtration systems. There has been an increase in educational seminars throughout the country, teaching

and helping service techs to better understand the proper applications and mechanics of water chemistry maintenance. Trade associations such as APSP, FPSIE, NSPF, IPSSA, UPA, with their courses and requirements for certification have been a major factor in the improvement of overall service quality.

In conclusion, the service industry is providing a higher quality of pool maintenance today. We believe that there will continue to be improvements and advancements within this segment of the industry.

onBalance

February 24, 2012

SPEC IDENTIFIES NEW LEGISLATION

SPEC has identified two new pool related bills introduced by the California State Legislature.

AB 1726, authored by Assembly Member Michael Allen (D-Santa Rosa), would require pool operators to have documented training to operate a public pool.

Specifically, this bill would require all pool operators to take a pool operator training course and examination. The bill would require that the public pool operator training course consist of at least 14 hours of instruction covering topics such as water disinfection, water chemistry, operation and maintenance of mechanical systems; health and safety, and facility operations; and include a written examination evaluating subject knowledge.

AB 1726 is sponsored by the National Swimming Pool Foundation (NSPF). The measure is intended to be the first step in alignment with the CDC's Model Aquatic Health Code (MAHC).

AB 2114, authored by Assembly Members Cameron Smyth (R-Santa Clarita) and Jerry Hill (D-South San Francisco), would delete the terms "drain or main drain" from California statutes governing both residential and public pools and replace these terms with the term "suction outlet." The bill also defines "suction outlet" to be a fitting or fixture, usually near the bottom of the pool, which returns water to the recirculation pump. The bill is designed to rid the code of this outdated terminology, setting the stage for the terms "drain or main drain" to be eliminated from regulations governing pool building standards.

February 24th marks the deadline for introduction of new legislation for the 2012 legislative session. SPEC will be reviewing what is expected to be over 2,000 new bill introductions for the 2012 legislative session. "Once SPEC has identified bills that

potentially affect the spa and pool industry, we will convene a SPEC Legislative Committee to review and take lobbying positions on these bills," stated John A. Norwood, President of SPEC.

March 8, 2012

SERVICE TAX PROPOSALS INTRODUCED

"Pool Maintenance" Named Specifically February 24th marked the last day for the California State Legislature to introduce bills for the 2012 session. Among the bills introduced were two measures that propose expanding the sales tax to services.

Assemblywoman Alyson Huber introduced AB 1963, a bill that would impose a blanket 4% tax on all services, except for medical, educational, auto repair, tax preparation, legal and agricultural services.

The second measure, AB 2540 by Assemblyman Gatto, specifically names "pool maintenance" as one of the services upon which an additional tax would be imposed. "Pool maintenance" is one of 27 named services. Others named include massage, party planning, limousine rental, cosmetic surgery, and furniture repair.

This is not the first time the idea of expanding a tax on services has been considered this year. The concept first reared its ugly head in proposed ballot measure introduced by the "Think Long Committee for California." The committee, created by billionaire Nicholas Berggruen, had proposed a massive overhaul of California taxes, including the addition of a new service tax. The Committee recently announced that they will not pursue their tax reform initiative this year. Unfortunately, the idea was embraced by a few legislators that, in turn, introduced their own legislative proposals.

"These two proposed bills are sure to garner a lot of opposition from those service providers throughout the state," said John A. Norwood, President of SPEC. "Pool and spa professionals have been targeted by one specific measure and that should be of great concern to SPEC members."

Both of these bills were introduced late in February. All bills must be in print for 30 days prior to being heard in a policy or fiscal committee. Both measures will have to be heard in the Assembly Revenue & Taxation Committee.

"SPEC members should be expecting a request for grassroots action when the bills are set to be heard in the committee," said Norwood. "Grassroots action and member participation can be very helpful in influencing legislator's ultimate vote on such issues."

Poolscape Unlimited: Feature Pool of the Month



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CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____



Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chair – Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

San Diego Chapter Financial Report – February 1-29, 2012

	General	Education	Expense Description	General	Education
Cash on Hand (Beg. Bal.)	29,101.49	5,703.26	Cash Disbursements		
CD & Savings		14,134.18	Bank charges		
Total	29,101.49	19,837.44	Continuing Education		1,450.00
Combined total	48,938.93		SPEC	200.00	
Cash Receipts			Nominating Committee		
Dues collected by IPSSA	1,861.00		Door prizes Raffle	125.00	
Newsletter Advertisement			Newsletter		
Chapter Supporters –	2,050.00		Legal/Professional Computer consulting	100.00	
Member fines			Meeting expense	325.00	
Interest earned			- Chapter Board	318.53	
Rebate Program (Pentair Filters)			- General meeting	877.30	
CD Interest		0.79	- Picnic		
Member payment			- Regional Dues	429.00	
Other –H2O Watcher Tags			- Holiday Party		
Fines: -			Office expense:		
			Phone		
			Postage & Copies		
			Mileage		
New Member			Awards (Plaques)		
Education Fund			- Service Industry News		
Child Safety			- Blood Drive Breakfast		
Directory Advertising			Total Expenses in Month	2,374.83	1,450.00
Picnic			Cash on Hand (End Balance)	30,637.66	4,253.26
Total Income in Month	3,911.00	0.79	CD & Savings		14,134.97
			Total	30,637.66	18,388.23
			Combined Total	49,025.89	

BELOW COUPONS NOT NEEDED – RAFFLE TICKETS WILL BE USED EFFECTIVE JANUARY 2012

	<p>San Diego Superior Pool Products 4737 Old Cliffs Rd 619-283-2066</p>		<p>SCP San Diego 5648 Copley Dr 858-467-9495</p>
<p>Monthly drawing 50 pound bucket of 3 inch Jumbo Tabs</p> <p>Must be present to win!</p>		<p>Monthly drawing \$50 Shell Gas Card</p> <p>Must be present to win!</p>	

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hghts		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www. poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 600862
San Diego CA 92160-0862
www. ipssasandiego.com/members**

**General Meeting
March 21, 2012
7 pm**

**First quarter ends
March 21. If you have not
attended a meeting you
will be fined.**



**Next General Meeting
March 21, 2012 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

