



Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

February 2012

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Director's Notes

Region 7 Quarterly Report

February 16, 2012

Greetings to All:

For those of you who don't know me, I am **Joe Lukacik** and I will be your Region 7 Director for the next two years. Just a little background on myself:

I have been in the industry for 32 years. I served as Region 7 Director back in 1991-92. I started the East County Chapter in 1990, and it's now the 2nd largest chapter in Region 7.

If you look at my cycle, I run for the Board every 20 years. So, if in 20 years you see me running, that means I escaped from the local retirement home.

I want our meetings to be short and to the point, upbeat and fun. I will run our meetings the way I ran our Chapter meetings, short and to the point.

At our March R7 meeting, we will have a rep from Pool Electric

Products. So with that being said, see you all March 28 at 7:00 p.m. at SCP San Diego.

Joe Lukacik

IPSSA, INC. – REGION 7
Regular Board Meeting
SCP Conf. Rm, SD, CA
Wed., Dec. 21, 2011
7:00 p.m.
Minutes Highlights

Attendance -- **Chuck Gough**, R7 Dir, Clsbd; **Dan Ruiz**, R7 Treas, SD E. Cty; **Dustin Moors**, R7 Secy, Clsbd VP; **David Talbot**, Clsbd Pres; **Matt Hughes**, Esc Pres; **Brian Lindler**, N. Cty Coastal; **Lance Clifton**, Rancho Del Mar Pres; **Mark T. Curran**, SD Pres; **Bill Peck**, SD; **Joe Lukacik**, SD E Cty Pres; **Javier Payan**, SD Metro Pres; **Jon McArthur**, SD (Tabletop); **Mike Anderson**, SD; **Mike McCortney**, SD Metro; **Jackie Windes**, Recording Secy.

Not Present -- **Peter Gozdeck**, R7 Billing Agent. All chapters were represented. **Gough** thanked those present for their attendance tonight.

Approval of Minutes -- *Motion* was made by **Brian Lindler**, seconded by **Lance Clifton** and carried unanimously to approve the minutes of the September 28, 2011 meeting as submitted.

Treasurer's Report -- **Dan Ruiz**, R7 Treasurer, presented the financial report as of Dec. 14, 2011: General Fund \$3,619.18, Emergency Fund \$3,964.16, and Money Market \$8,642.59, for total current assets of \$16,225.93. Total income Jan. 1 through Dec. 14, 2011, including fines and dues, was \$4,208.67 and expenses \$2,161.73. *Motion* was made by **Joe Lukacik**, seconded by **Javier Payan**, and carried unanimously to accept the Treasurer's Report as presented.

Calendar of Events

- **National Drowning Prevention Symposium**, March 7-9, Hyatt Mission Bay, San Diego. www.ndpa.org
- **Western Pool and Spa Show**, March 15-17, Long Beach Convention Center, LB, CA. 800-787-7727, www.westernshow.com
- **R7 Board Meeting**, Wed., Mar. 28, 7:00 p.m., SCP Conference Room (858-467-9495), 5648 Copley Dr., San Diego.
- **R7 Board Meeting**, Wed., June 27, 7:00 p.m., SCP Conference Room (858-467-9495), 5648 Copley Dr., San Diego.
- **R7 Board Meeting**, Wed., Sept. 26, 7:00 p.m., SCP Conference Room (858-467-9495), 5648 Copley Dr., San Diego.
- **R7 Board Meeting**, Wed., Dec. 19 (one week earlier due to Christmas), 7:00 p.m., SCP Conf. Rm. (858-467-9495), 5648 Copley Dr., SD.

Chapter Reports

Carlsbad David Talbot:

- 1) Christmas Party was not held this year. Instead, a donation will be made to SPEC.
- 2) Membership – Three new members. One still needs to take the test.
- 2) Election – The Board remains the same.
- 3) Dues – The membership was in favor of increasing dues in order to support SPEC.

Escondido Matt Hughes:

- 1) Membership – one still needs to take the test to become a member.
- 2) Donation – Money will be donated to the Marines.

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N County Coastal **Brian Lindler:**

- 1) Standing Rules – North County Coastal still does not have Standing Rules.
- 2) Collections – Transworld is disbanding collection work. A new collection service company will be recommended.
- 3) Officers – Officers information will be sent to Nancy so Officer List can be updated, distributed, and a copy sent to Vicky's office.

Rancho Del Mar **Lance Clifton:**

- 1) Election – Officers changed, but the same Board will serve another year.
- 2) Christmas party was not held; instead, gift cards were distributed at the last meeting.
- 3) Membership – flat.

San Diego **Mark Curran:**

- 1) Election was held in Oct. at a mandatory meeting. Great turn-out.
- 2) Continuing education is coming to the end of its two-year cycle. The deadline is Dec. 31, 2011. Manufacturers will get involved if they see that Chapters have ongoing education.
- 3) A new directory will be published with photos of members and chapter supporters. This will be distributed in Jan.
- 4) Chapter supporters and honorary members were presented with plaques at the Christmas party.
- 5) Membership – The Chapter has one new member.
- 6) New Board members were introduced at the Christmas party.
- 7) Newsletter will be sent via email to save money and the time-consuming effort.

SD East County **Joe Lukacic:**

- 1) Donation – A donation of between \$13K and \$14K will be made to SPEC, which should be a great help.
- 2) Membership – Two new members.
- 3) Election – A new President and Board.
- 4) Christmas Party went well.

SD Metro **Javier Payan:**

- 1) No issues.
- 2) Membership – One prospective new member.
- 3) Election – Four new Board members.
- 4) Christmas Party – A military family was sponsored. Photos sent to IPSSA.

R7 Director's Report

- 1) IPSSA Membership – The membership census as of Sept. was 3,629.
- 2) Terry Cowles – **Bob Nichols** was

selected to receive the Terry Cowles award.

3) California Corporate Law allows for multiple vice presidents, which is of interest to the San Diego Chapter.

4) Rebate Programs – \$25K was received from the Hayward coupon rebate program. Members are encouraged to utilize the Pentair program, which is underutilized at this time.

5) IPSSA Events Committee is considering changing the Aug. 2012 Board Meeting to Region 2 and the Nov. 2012 Meeting to Region 7.

6) 2013 Leadership Seminar may be moved to Anaheim.

7) New Chapters: Western Las Vegas. Consideration is being given to forming Chapters at Large.

8) Membership growth – A concept is being suggested that will allow members to grow their membership.

9) Region directories will be available at the 2012 Leadership Seminar.

10) Insurance – Although exclusive endorsement has been given to Arrow Insurance along with a member application, members can use other insurance companies to serve their needs.

11) Bylaws – Wording of the required "Employee Member/Member" on the new-member application form will be resolved.

12) Meeting Representation – Chapters should elect a representative specifically to attend R7 meetings in addition to the chapter president. The representative should be elected to a two-year term. This is covered in the Bylaws, but not in the Region Standing Rules. IPSSA Bylaws, Standing Rules and Policies and Procedures are on the website. The elected representative must attend each meeting.

Unfinished Business – N/R**New Business**

1) Request for 3-Step Billing for Compensation – **Peter Gozdeck**, R7 Billing Agent, was absent for this meeting. 3-Step Billing would like compensation for future work, starting 1st quarter 2012. Peter has been doing this for free for two years and would like to be paid for his services. A monthly service charge of \$75.00 would be billed

quarterly, in advance. This would back up the Treasurer, **Dan Ruiz**. An independent audit would be done every quarter. A motion will be made after a budget is put together. This fee should be paid from Operating funds from dues. *Tabled* to the March meeting. Motion, if approved, will be retroactive to Jan. 1, 2012.

2) SPEC contribution – **Jon McArthur**, San Diego Chapter, stated Table Top would donate \$2,500.00 to SPEC contingent upon R7 matching those funds in 2011. *Motion* was made by **Brian Lindler**, seconded by **Javier Payan**, and carried unanimously to match a \$2,500.00 donation from Table Top to SPEC to be paid from the R7 Money Market account. Treasurer **Ruiz** will ask **Gozdeck** where it will come from. This donation will be ongoing and will be included in the 2012 Budget.

3) Table Top – **Jon McArthur** provided a flyer for the 22nd Annual Regional Table Top Show to be held Saturday, Jan. 28, 2012. Volunteers are needed for seminars and exhibits. A new contract will be reviewed by Vicky before it is signed. A continuing education sheet was given to presidents present.

4) R7 Treasurer – **Dan Ruiz** was elected Treasurer by acclamation.

5) R7 Corresponding Secretary – **Dustin Moors** was elected Corresponding Secretary by acclamation.

Good of the Order

1) Future Use of Matching Funds – \$1,300.00 used, \$700.00 not used. Those present accepted the concept of each chapter having a specific amount for six months. At the end of June, whatever is left would be taken advantage of. This will be on the agenda for further discussion at every quarterly meeting.

2) Builders/Pool Service Competition was discussed.

3) Chapter Supporter Competition was discussed.

4) Internet Pricing was discussed.

Adjournment

1) Next R7 meeting – Wed., March 28, 2012.

2) *Motion* was made by **Matt Hughes**, seconded by **Lance Clifton** and carried unanimously to adjourn the meeting at 9:05 p.m.