



# The Skimmer

NEXT GENERAL MEETING  
OCTOBER 19, 2011  
MANDATORY MEETING  
MISSION VALLEY RESORT  
875 HOTEL CIRCLE SO.

OCTOBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2011

## President's Message

### Arrive Early for Mandatory October Meeting

It will be very helpful if everyone were to arrive early for this month's October Mandatory Meeting. All members and Chapter Supporters are encouraged to begin the lengthy check-in process at 6:30 PM on Wednesday the 19<sup>th</sup>. With over one hundred and fifty attendees expected it will take some time to get everyone checked in. The check-in process will begin with each member or Charter Supporter being handed an information card for use in the 2012/13 Chapter Directory with all of their contact information on it; Name, address, phone numbers, e-mail address, website, spouses first name, etc. Each individual will proof read the information and change any mistakes or add new or missing information. A box will also be included for members to indicate whether or not they want to be listed on the Chapter referral website PoolServicePros.com. Once the information has been verified to be complete and correct the card will be signed by the member or Chapter Supporter indicating approval. The next step is to advance to the photographer station where a new photo for the directory may be taken. Next will be the sign-in table where the signed information card will be turned in and verified for completeness. Then, members will sign in indicating attendance for the evening's meeting. At this time all members will be handed two ballots for two separate elections that will be conducted later in the meeting. Do Not lose or give away your ballots. One ballot will apply to the Chapter Board positions (President, Vice President (2), Secretary, Treasurer) and the second ballot will apply to the David Courey Chapter Supporter Award. Beginning with this year's election the Chapter will have two Vice Presidents serving on the Chapter Board as standard operating procedure as we go into the future. Looking forward to seeing all of you there.

Cheers, Mark

## "The Skimmer" Transitioning to E-Mail Only

Beginning January 1<sup>st</sup> 2012 the San Diego Chapter will distribute the monthly newsletter known as "The Skimmer" via e-mail only. It will be available on the Chapter's website for those that don't have e-mail accounts. This will eliminate a huge monthly time commitment for the Secretary of the Chapter and a substantial monthly cost to the Chapter for printing and postage. Be sure to verify your e-mail address at time of check-in at the October Mandatory Meeting. If you do not have an e-mail account, the "The Skimmer" can be accessed on the Chapter website. If your e-mail address is not listed on your information card when checking in, be sure to add it to the card.

## Prospective Member Report

Congratulations to Michael Long, Michael Long's Pool Service, who was voted in at the September meeting. On October 1st he became our newest member.

At this time there are no other prospective members in the application process.

Have you stopped using your Raypak test light because the bulb burned out? Or do you need a spare for the day it does burn out? At the October mandatory meeting Bill Peck will be selling spare bulbs for these testers for \$1.00 each. Bring those bucks!

## Continuing Education

Just a reminder that all S. D. IPSSA members must have their 2010 -2011 forms filled out and turned in by 12/31/2011.

There are a few classes coming up if you still need POINTS.

- 11/2- 11/4/2011 Las Vegas Show

- 11/16/2011 Hayward classes

Members who have turned in their forms with 10 points are:

M. Andrews, S. Atkins, R. Baker, J. Baldwin, G. Blizzard, P. Castaldi, F. Chavez, G. Conradi, M. Curran, K. Curtis, D. Afshin, B. Davis, J. Dianna, P. Gardiner, P. Grimes, N. Groff, E. Hale, R. Hayes, S. Heyer, R. Hill, D. Jaszczak, M. Lucas, J. McArthur, M. Middeldorf, A. Morales, J. Morketter, C. Murphy, N. Nathan, M. Overman, M. Padilla, M. Pantoliano, B. Peck, G. Roberts, J. Rumble, W. Sakamoto, J. Silcox, M. Stewart, R. Weaver, T. Wehrly, P. Williams

Submitted by Jon McArthur

## FOR SALE

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Installed but never used. Still in original box.

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Unit will be available at the October meeting for inspection and purchase.

**Board of Officers**

<b>President</b>	<b>Mark Curran</b>	619-579-1720	PO BOX 9944, San Diego CA 92169
<b>Vice President</b>	<b>Philip Gardiner</b>	619-449-6345	302 Brookstone Pl. Santee CA 92071
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<b>Secretary</b>	<b>James Morketter</b>	619-708-4972	4784 Soria Dr., San Diego CA 92115
<b>Past President</b>	<b>Mike Gregg</b>	619-224-3863	944 Moana Dr., San Diego CA 92106

**Committee Representatives**

<b>Sick Leave</b>	<b>Ron Baker</b>	619-540-2275	<b>Sick Leave</b>	<b>Terry Wehrly</b>	619-818-3133
	<b>Ron Magnant</b>	619-804-1739	(Cont'd)		
<b>Continuing Education</b>	<b>Brian Davis</b>	858-688-3084			
	<b>Stephen Heyer</b>	619-563-6566			
<b>Manufacture Rebate</b>	<b>Jon McArthur</b>	619-464-0211			
	<b>Gary Sevigny</b>	858-486-9220			
<b>Insurance</b>	<b>Bob Fowler</b>	619-464-6400			
<b>New Members</b>	<b>Bill Peck</b>	858-673-8556			
<b>Entertainment</b>	<b>Michael Lewis</b>	619-261-1048			
<b>Product Testing</b>	<b>Patrick Farrior</b>	619-465-9545			
	<b>Dale Eppard</b>	858-571-1177			
<b>Sfty/Drowning Prevt</b>	<b>John Silcox</b>	858-467-0507			
<b>Blood Drive</b>	<b>James Morketter</b>	619-708-4972			
<b>Website &amp; Skimmer</b>	<b>Paul Grimes</b>	619-518-4983			
<b>Region7 Director</b>	<b>Chuck Gough</b>	760 434-7623			

**IPSSA Corporate** 888-360-9505  
**Info. Vickie Lester** 888-368-0432 FAX  
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**Billing - Cramer & Associates**  
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 Rocklin CA 95677 888-391-6203FAX  
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<b>Eric Svensson</b>	<b>Alternative Pool Systems, Inc.</b> – alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798
<b>Susan Flowers</b>	<b>Aquasalt, LLC</b> – Aquasalt.net Swimming pool & spa salt producer	866-549-POOL (7665)
<b>Kenan Sachs</b>	<b>American Leak Detection</b> - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325 888-368-5325 fax
<b>Lori Brumagen Derek Dalto*</b>	<b>BIODEX</b> – bio-dex.com lori@bio-dex.com Superior Line of Pool and Spa Chemical Products	800-617-3477, 623-512-1831 cell 619-565-5130 Derek
<b>Richard Smith, President</b>	<b>Blue Moon Pools, Inc.</b> - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 619-258-6383 Fax
<b>Tony Ruf</b>	<b>BriteTile Pool/Spa Remodeling</b> - britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
<b>Reed Chastang</b>	<b>Dynamic Concrete Coatings</b> - dynamicconcretecoatings.com Your affordable Solution for Decorative Concrete!	619-201-8508 866-866-2798
<b>John Barba</b>	<b>Clear Water Pool Covers</b> - www.clearwaterpoolcovers.com Service and nstall automatic pool covers	858-863-3202
<b>Tom Cox</b>	<b>Gardner Pool Plastering</b> – gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com
<b>Scott Ragsdale</b>	<b>Hasa, Inc.</b> - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
<b>Tom Gharib</b>	<b>JNR Pool Plastering, Inc.</b> Pool and Spa Remodeling, Coping , Tile, Concrete, Plaster	619-466-6571, 619-698-4745 Fax 619-654-4175 Cell
<b>Michael Mamula</b>	<b>Leak Detection USA</b> – leakdetectionusa.com. Leak detection/repair for pools/spas/ponds–comcl./resd.	800-652-9062
<b>Justin Robinett</b>	<b>Leak Terminators</b> - Leak Detection	619-563-7585
<b>Gil Koury</b>	<b>Life Deck</b> - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 619-262-8606 Fax
<b>Regina Rakowski</b>	<b>Nelsonite</b> nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
<b>Don Wall</b>	<b>The Pool Doctor</b> sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977, 619-445-4345 fax DonWall@sdpooldoctor.com
<b>John Moss</b>	<b>Poolsafe Cover Systems</b> poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640
<b>Kirk Chapman</b>	<b>Poolscape Unlimited</b> Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlmted.com
<b>Reid Mirvis</b>	<b>Pool Surfacing 2000</b> - poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420, 619-590-1469 fax Reid@poolsurfacing2000.com
<b>Mark Larimer Luke Weiser</b>	<b>Save Water</b> - savewatersd.com savewatersd@cox.net Mobile Pool Filtration	619-328-9099, 619-328-1177 fax 619-402-0521 Cell (Mark)
<b>Kristal Cavender</b>	<b>Son Energy</b> – sonenergy.com Putting the Sun to Work for You - Solar systems	760-738-4066 X103 760-738-8602 Fax
<b>Brandon Chase</b>	<b>SunChaser, Inc.</b> Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
<b>Peter Gozdeck</b>	<b>3 Step Billing</b> 3stepbilling.com Your Paperwork Alternative – Fax, Bill, Bank	619-339-7622 peter@3stepbilling.com
<b>Jim Byers</b>	<b>Thornburg Enterprises</b> Manf.Rep. for Orenda Technologies chemical products. – algae, stain, and phosphate control.	760-550-7057, 760-251-4970 fax
<b>Kevin Wallace</b>	<b>Underwater Unlimited</b> Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
<b>Samantha Larimer Ron Brooks</b>	<b>Weiser Pools, Inc.</b> - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net
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<b>Russ Peterson</b>	<b>Capstone Pool and Spa Remodeling, Inc.</b> Full service remodeling, building and repair	619-390-1198
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### General Meeting – 9/21/2011

Call to Order: 7:05 PM

Pledge of Allegiance: Jim Bradbury

Secretary's Report: James Morketter-

September board meeting minutes were approved

Treasurer's Report: Jim Bauer- We're in good shape financially.

Vice-President's Report: Phil Gardiner- Phil announced the evening's speakers.

Chapter supporters, supply house reps, etc were called to the front of the room.

Prospective member Mike Long was voted into membership.

Cheri Breck from Pro-Zone gave a brief presentation.

Thom Graham thanked everyone for their service during his sick leave.

Ken Curtis thanked everyone for their service during his current sick leave.

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Phil Gardiner gave us a review of the picnic.

Mark Curran reminded us that he has a Jandy salt chlorine generator for sale.

Jon McArthur reminded us all about the need for continuing education points.

Persons interested in advertising in the 2011-2012 photo directory should see Gary Roberts.

Jon McArthur spoke briefly regarding the nominating committee.

B.K. Taylor nominations were solicited. Bill Peck nominated Russ Hargrove. After a vote, Russ was selected as our 2011 winner.

Mark R. Lane of Pentair gave a brief presentation.

Raffle:

No winner for the \$50 prize  
\$25- Mark Overman  
\$50 Gas card- Mark Fleming  
50# tabs- John Mekhi  
\$50 Home Depot card Gary Blizzard  
Meeting adjourned 8:30 PM,

### Board Meeting – 10/5/2011

Jim Bauer, Paul Grimes, Phil Gardiner, Jon McArthur, James Morketter, Mark Curran

Call to Order: 7:10 PM

Phil Gardiner has contacted our chapter supporters regarding payment

for 2011-2012.

We fined three members for non-attendance during this last quarter.

We reviewed some sick coverage issues.

Jon McArthur reviewed the nominating committee's progress.

We reviewed a strategy for facilitating the check-in process at the October mandatory meeting.

We will have a check and a plaque ready to present to Russ Hargrove at the October general meeting.

We reviewed the status of advertising for the 2011-2012 photo directory.

We verified that 8 more members have turned in completed continuing education forms, and have avoided expulsion from the chapter.

The board is in favor of increasing the required number of continuing education points required for membership. This increase would go into effect 2014 or later.

The board voted to increase the point value of all-day seminars from 4 points to 5 points.

The board voted to continue the subscription to Service Industry News for our members.

We reviewed preliminary plans for the upcoming Christmas party.  
Meeting adjourned 9:00 PM

## Calendar

10/19 General Meeting 7pm Future: 11/16  
Annual Mandatory Attendance Meeting

Board Elections, Directory

Photos/Updates

10/30-11/4 Pool Spa Patio Expo

Mandalay Bay – Las Vegas

www.poolspapatio.com

11/2 Chapter Board: Future 12/7

7 pm Kensington Grill

11/5 BORD – Mandalay Bay Las Vegas

11/19, Blood Drive 8 am

Antique Row Café, Lemon Grove

3521 Lemon Grove Av

12/3 Chapter Annual Holiday Party

More info to come

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IPSSA, SAN DIEGO CHAPTER  
**DAVID COUREY MEMORIAL AWARD**

Nomination Form

History: David Courey was a long time Chapter Supporter of the San Diego IPSSA Chapter. David set the standard, a very high standard, for what constituted being a Chapter Supporter. He attended almost every Chapter general meeting. He involved himself in all of the charitable activities that the Chapter participated in; like the MS Walk, the blood drive, IPSSA information booths at a variety of fairs, and donated a large amount of food each year for the summer picnic, then volunteered to cook it.

Award: Since David's passing, the Chapter decided to honor a worthy Chapter Supporter, who exemplifies David's efforts, with the annual David Courey Award. The recipient should have demonstrated over the past year similar involvement with the Chapter following the example set by David. The award winner, should any be nominated, will receive a plaque and a second perpetual plaque will be on display at San Diego Superior. Should multiple Chapter Supporters be nominated, a vote at the mandatory October meeting will decide that year's winner.

Procedure: Each chapter member is eligible to nominate a current Chapter Supporter for this award. In order to nominate a C.S. the form must be filled out. The President just needs to be informed prior to the meeting via phone or e-mail of the intent to nominate (for agenda purposes). No nominations will be taken from the floor unless the form has been filled out and prior notice has been confirmed.

**Personal Information:**

**Nominees Name:** \_\_\_\_\_

**Year of becoming Chapter Supporter** \_\_\_\_\_

Criteria: The Chapter Supporter being nominated shall have contributed to the improvement of IPSSA and/or the pool service industry by any or all of the following. Describe nominee's significant contributions below.

1. **Demonstrates professionalism and conducts business ethically.**
  
  
  
  
  
  
  
  
  
  
2. **Contributes to IPSSA (attends General Meetings, contributes at meetings participates in Chapter Events).**
  
  
  
  
  
  
  
  
  
  
3. **Assists other service industry members (helps chapter members or other pool service professionals with expertise about his/her products and services: either through hands-on assistance or sharing information).**

Additional comments to support this nomination may be added on additional pages, if needed.

Submitted by: \_\_\_\_\_ Phone No.(\_\_\_\_\_)\_\_\_\_\_

October 3, 2011

## **SPEC's Survival Dependent on the Pool Service Industry**

"SPEC is running on fumes from both a financial and grassroots politics standpoint," according to John Norwood, President of SPEC. "Political organizations are successful when they have a strong financial foundation and have a large membership base that can help defend the industry through grassroots politics. Unfortunately, SPEC has neither."

In many ways SPEC is the victim of its own successful record defending the swimming pool and spa industry from bad laws, regulations and local ordinances for over 30 years. Most people in the industry do not realize that SPEC is supported by only about 200 member/contributors. "It is the classic case of 90% of the work being done by 10% of the industry, except in SPEC's case it is 99% of the work being supported by 1% of the industry," noted Vance Gillette, SPEC Treasurer and Vice President of Business Development for Zodiac Pool Systems. In order to be a politically viable and effective organization SPEC needs 2,000 members, not 200. Politicians understand numbers of voters represented. They expect special interest groups to be prepared to defend their industry. If you wait to organize until an issue threatens the industry, it is generally too little and too late to be effective.

SPEC's 2009/10 projected budget was \$350,000, but only \$191,000 was collected. The 2010-11 budget cycle was even worse with only \$169,000 collected. SPEC's 2011-12 budget cycle began on July 1. Thus far, only \$68,000 has been collected and 75 of SPEC's 179 member/contributors have yet to pay their dues for the year.

"We certainly understand that the economy has wreaked havoc on the swimming pool and spa industry," said Mike Geremia, SPEC Board Chairman and President of Geremia Pools in Sacramento. "But we are talking about the very real possibility that SPEC will not be here in the future to defend the industry and no other association is doing the lobbying work SPEC does in California. This would not only be a huge loss for California, but losing SPEC would affect the industry nationwide as most of all the bad laws and regulations start in California. If they are not killed here, they spread to other states."

"In order to expand the membership and political base of SPEC the Board of Directors has reduced membership levels," said Mitch Brooks, Executive Director of SPEC, and has chosen to

reach out to the individual service professionals. "For just \$100 annually or \$9 per month, a service company or retail business can be a SPEC member," continued Brooks. SPEC certainly appreciates the support it receives from the service sector of the industry through contributions from ISSPA and its chapters and as a result of the SPEC surcharge on products through the distributor channel, but we are not raising enough and it does not provide the association with a list of voters and grassroots contacts so critical to having an effective lobbying organization.

Just in the last two legislative sessions SPEC has helped save a minimum of \$1,000 per month for every service company. Expanding the state's sales tax to the service industry which SPEC has successfully fought against would have added approximately \$10 per month to every service bill. In most circumstances, the service professional would have been forced to eat this added cost. If a service company has 100 customers, there is potentially a savings of \$1,000 per month or \$12,000 per year. Moreover, SPEC is working on new legislation and enforcement efforts to attack the underground economy and non-compliant contractors; has been successful in preventing increased taxes on chemicals and unreasonable restrictions on the ability of service professionals to transport chemicals; and has fought against over burdensome laws restricting the use or taxation of independent contractors.

October 11, 2011

## **UNDERGROUND ECONOMY PACKAGE SIGNED INTO LAW**

Governor Jerry Brown signed a package of bills this month that would increase enforcement tools to fight the underground economy in California.

The bi-partisan package includes three bills, AB 397 (Monning), AB 878 (Berryhill) and SB 459 (Corbett).

AB 397, by William Monning (D-Santa Cruz), requires a licensed contractor with an exemption for workers compensation insurance to recertify the exemption upon license renewal under penalty of perjury or provide proof of workers' compensation insurance coverage.

AB 878, by Bill Berryhill (R-Stockton), requires a workers' compensation insurer to report to the Contractors State License Board when the insurer cancels the insurance policy after the insurer has conducted an audit of the contractor, the contractor has made a material misrepresentation that results in financial harm to the insurer, and no reimbursement has been paid by the

contractor to the insurer. This bill also provides that willful or deliberate disregard and violation of workers' compensation insurance laws by a contractor constitutes a cause for disciplinary action by the Registrar of Contractors against the licensee.

Both of the aforementioned bills were sponsored by the Construction Enforcement Coalition, a group representing construction industry trade associations, labor and state agencies that have been working to address issues in the underground economy and with non-compliant contractors. SPEC is a member of the coalition.

Governor Brown also signed SB 459, by Senator Ellen Corbett (D-San Leandro). This bill was initially opposed by the employer community because it contained provisions that would have imposed onerous requirements on the employers with regard to their independent contractors. As initially introduced, SB 459 (Corbett) would have required **all employers** to provide to independent contractors a form developed by the Employment Development Department (EDD) regarding the factors affecting and significance of being classified an independent contractor. In addition, this measure would require employers to maintain for two years a record of all independent contractors hired by the employer and subject employers to severe penalties for violation of the law.

Thanks to opposition from SPEC and other employer associations, the author later amended the bill to remove the problematic language. In its final form, SB 459 simply prohibits the willful misclassification of individuals as independent contractors. The measure authorizes the Labor and Workforce Development Agency to assess civil penalties from, and requires the agency to take other specified disciplinary actions against, persons or employers violating the bill. In addition, SB 459 requires the agency to notify the Contractors' State License Board of a violator that is a licensed contractor, and requires the board to initiate an action against the licensee.

"The biggest threat to legitimate contractors in California is the underground economy. This bill package aims to target those contractors cheating the system by not obtaining workers' compensation insurance, disregarding or violating workers' compensation law or misrepresenting their employees," said SPEC President John A. Norwood. "SPEC is proud to have supported these important measures."

# Workshop Registration Form

[www.pentairtraining.com](http://www.pentairtraining.com)

**Seminar Fee:** \$95 pre-registration (or cash equivalent in Pentair Water Pool and Spa Partners Incentive Reward Dollars).\*

**Includes:** Lunch and workshop materials.

**Reservations:** RSVP required. Class size is limited.

**Please complete one registration form per attendee and mail with your method of payment to:**

Maritz Travel  
Attn: Darla Unerstall  
1395 North Highway Drive  
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Attendee's Name  
(First and Last): \_\_\_\_\_

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City: \_\_\_\_\_

State/Province: \_\_\_\_\_ Zip/Postal Code: \_\_\_\_\_

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Telephone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

E-mail: \_\_\_\_\_

Workshop Location Attending: \_\_\_\_\_

Workshop Date(s) Attending: \_\_\_\_\_

If paying by check, please make payable to:  
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If paying by credit card, please complete the information below:  
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Credit Card Number: \_\_\_\_\_

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Name as it appears  
on your credit card: \_\_\_\_\_

If paying by Reward Dollars, complete the information below:

Dealer Number: \_\_\_\_\_

Signature: \_\_\_\_\_

**You may also register by:**

- Online at [www.pentairtraining.com](http://www.pentairtraining.com).
- Fax to 1-800-227-2989 – Faxed registrations must include a credit card number.
- Phone 1-888-755-7946 if paying with credit card – Please have your credit card number available.

\*Reward Dollar Inquiry: If you need to know your total Reward Dollars, please visit [www.pentairpartners.com](http://www.pentairpartners.com) or contact your Dealer Coordinator at 800-693-0171.



1620 Hawkins Avenue  
Sanford, NC 27330

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Workshop Registration Form

# Learn to Earn

Gain wisdom, and profits, from today's high-tech service and replacement products

2011–2012 Equipment Training Series

**Training & EDUCATION**  
Pentair Water Pool and Spa

**The technical training to make you  
rich with knowledge**

Take our latest training workshops and you'll graduate with a wealth of know-how. Learn about the latest developments in controls, pumps, heaters, lighting, filtration, water features and chlorine generation. Our experienced instructors, detailed course materials and training aids will give you the real-world techniques and understanding to specify, install, troubleshoot and service today's most advanced pool equipment...profitably.

**Please Use Sign Up Form  
On Reverse.**

**Seating Limited.**

**Questions?**

**Mark R. Lane**

**949.813.9442**

**mark.lane@pentair.com**

**What You'll Receive:**

A training kit that includes course outlines and manuals, a calculator, pen and specialty tool assortment.

Workshops are offered in one-day, two-day and four-day formats. Topics presented at any particular workshop are based on the length of the workshop and regional requirements.



**When: February 7th and 8th, 2012  
7:30 AM through 5:00 PM**

**Where: Sheraton Mission Valley San Diego Hotel  
1433 Camino Del Rio South  
San Diego 619.321.4604  
Free Parking**

**Note: 2012's Classroom Size Is Limited  
Please Sign-Up Early To Reserve Your Spot**

**This year we're up-shifting to the next level!  
More advanced training on these products:**

- MasterTemp and Max E Therm Heater Troubleshooting and Repair
- IntelliFlo Variable Speed Pumps (including the newest model)
- IntelliFlo VS+SVRS Pumps
- IntelliChem (ORP and pH) Controllers
- Screen Logic for Easy Touch and Intellitouch  
Including iPhone, iPad and iPod Touch
- Pool Energy Audit Training\*  
\*Requires your laptop computer, Excel 2007 or later,  
and a moderate or better working level of Excel's programming.

**San Diego IPSSA Chapter Members Receive  
FIVE (5) CE Points  
For Each Day's Attendance!**

# CONTINUING EDUCATION FUND APPLICATION

Member Name: \_\_\_\_\_ Date \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_

Course/Seminar/Program: \_\_\_\_\_

Course/Seminar/Program Date: \_\_\_\_\_ Cost: \$ \_\_\_\_\_

**Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chair – Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037**

## San Diego Chapter Financial Report – September 1-30, 2011

	General	Education	Expense Description	General	Education
Cash on Hand (Beg. Bal.)	25,182.97	9,277.45	Cash Disbursements		
CD & Savings		14,120.46	Bank charges		
<b>Total</b>	<b>25,182.97</b>	<b>23,407.91</b>	Continuing Education		
<b>Combined total</b>	<b>48,590.88</b>		S.P.E.C Donation	200.00	
<b>Cash Receipts</b>					
Dues collected by IPSSA	1,944.00		Door prizes Raffle	25.00	
Newsletter Advertisement			Newsletter	247.02	
Chapter Supporters –	600.00		Legal/Professional Computer consulting	70.00	
Member fines	50.00		Meeting expense		
Interest earned			- Chapter Board	258.44	
Rebate Program (Pentair Filters)			- General meeting (dinner)	2,648.40	
CD Interest		0.97	- Hall Rental		
Member payment			- Regional Dues		
Other –H2O Watcher Tags			- Water Watcher Program		
Fines: -			Office expense:		
			Phone	20.67	
			Postage & Copies		
			Mileage		
New Member			- Supporter overpayment refund	100.00	
Education Fund			- IRS payment		
Child Safety	1050.00		- Blood Drive Breakfast		
Directory Advertising	1550.00		<b>Total Expenses in Month</b>	<b>921.13</b>	<b>0</b>
Transfer from savings for Educ.			Cash on Hand (End Balance)	29,456.81	9,277.45
<b>Total Income in Month</b>	<b>5,194.00</b>	<b>0.97</b>	CD & Savings		14,121.43
			<b>Total</b>	<b>29,456.81</b>	<b>23,408.88</b>
			<b>Combined Total</b>	<b>52,865.69</b>	



San Diego  
Superior Pool Products  
4737 Old Cliffs Rd  
619-283-2066

**Monthly drawing**  
**50 pound bucket of 3 inch Jumbo Tabs**  
Bring your Skimmer  
to the October 2011 General Meeting  
Must place your coupon in the drawing.  
Must be present to win!



SCP San Diego  
5648 Copley Dr  
858-467-9495

**Monthly drawing**  
**\$50 Shell Gas Card**  
Bring your Skimmer  
to the October 2011 General Meeting  
Must place your coupon in the drawing.  
Must be present to win!

**BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: \_\_\_\_\_**

Name: \_\_\_\_\_ Spouse: \_\_\_\_\_ H.Phone:( ) \_\_\_\_\_

H. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Company Name: \_\_\_\_\_ E-Mail: \_\_\_\_\_

B. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

B.Phone:( ) \_\_\_\_\_ Pager:( ) \_\_\_\_\_ Cellular:( ) \_\_\_\_\_

**CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)**

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hghts		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www. poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

**SIGNATURE REQUIRED \_\_\_\_\_ DATE \_\_\_\_\_**

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**San Diego Chapter  
Independent Pool & Spa  
Service Association  
PO BOX 600862  
San Diego CA 92160-0862  
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

**General Meeting  
October 19, 2011  
MANDATORY  
ATTENDANCE  
Check in 6:30-7:00 pm  
Nomination/Selection of  
2012/13 Board & Courey  
Memorial C.S. Award**



**Next General Meeting  
October 19, 2011 – 7 p.m.  
Mission Valley Resort  
875 Hotel Circle South  
Mission Valley, south of I-8  
1/4 mile west of SR 163**

