



Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

October 2011

IPSSA, INC. REGION 7 Board Officers

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IPSSA, INC. – REGION 7

Regular Board Meeting

SCP Conf. Rm, SD, CA

Wed., Sept. 28, 2011

Minutes Highlights

Attendance -- **Chuck Gough**, R7 Dir, Clsbd; **Dan Ruiz**, R7 Treas, SD E Cty; **Peter Gozdeck**, R7 Billing Agent; **Dustin Moors**, R7 Secy, Clsbd VP; **David Talbot**, Clsbd Pres; **Matt Hughes**, Esc Pres; **Ken Smith**, Esc VP; **Jordan Nelson**, N Cty Coastal Pres; **Lance Clifton**, Rncho Del Mar Pres; **Noel Factor**, Rncho Del Mar VP; **Mark T. Curran**, SD Pres; **Bill Peck**, SD; **Joe Lukacik**, SD E Cty Pres; **Javier Payan**, SD Metro Pres; **Bert Vexland**, SD Metro; **Rich Hardy**, SD Metro; **Nancy Gillespie**, Recording Secy.

Not Present -- All chapters were represented. **Gough** thanked those present for the great attendance tonight.

Approval of Minutes -- *Motion* carried to approve the minutes of the June 22, 2011 meeting as submitted.

Treasurer's Report

Dan Ruiz, R7 Treasurer, presented the financial report as of Sept. 28, 2011: General Fund \$3,486.78, Emergency Fund \$3,964.16, Money Market \$8,642.41, for total current assets of \$16,093.35. Total income Jan. 1 - Sept. 28, 2011, including fines and dues, was \$3,289.49, expenses \$1,487.13.

Gozdeck said that membership is flat, so income from dues has not gone up. *Motion* by **Lukacik**, seconded by **Payan**, and carried unanimously to approve the Treasurer's Report as presented.

Chapter Reports

Carlsbad David Talbot:

- 1) Membership – two new; one prospect who still needs to take the chem test.
- 2) Election – same board as at present.
- 3) Meetings – Aug. meeting was hands on; chapter secretary **Wayne Nicol** provided training on Pentair. August meetings are no longer dark for Carlsbad chapter.

Escondido Matt Hughes:

- 1) Membership is flat; one prospect disappeared, one member quit.
- 2) Chapter donated \$500 to SPEC.
- 3) Election will be held in Oct..
- 4) Raypak – For every 20 Raypak invoices submitted to the chapter, chapter receives a rebate. Chapter recently received \$2,800 from Raypak.
- 5) Charity – \$2,200 was raised for the National Ataxia Foundation; **Sean Byron** sent out thank-you notes to all the manufacturers who donated.
- 6) Christmas party – chapter will probably donate to a wounded vet.
- 7) It's all good.

N County Coastal Jordan Nelson:

- 1) Membership – one prospect.
- 2) Picnic – 40 people attended.
- 3) Election will be held in Oct.; two new officers will be elected.

Rancho Del Mar Lance Clifton:

- 1) Election will be held in Oct.
- 2) The recent IPSSA Inc. refund received by chapters that had all their tax data in on time will be used to subscribe to Service Industry News.
- 3) Christmas party will not be held; instead, gift cards will be distributed.
- 4) Sick leave – no members down for four years.
- 5) Membership – one prospect struggled with the chem test and disappeared. **Curran** said San Diego

Calendar of Events

- **Training, PC board diagnostics**, Thurs., Oct. 20, 7:30-noon, Raypak, San Diego. <http://www.raypak.com/poolframe.htm> to sign up.
- **Int'l Pool Spa Patio Expo**, Oct. 30 – Nov. 4, Mandalay Bay Convention Center, Las Vegas, NV, www.poolspapatio.com.
- **BORD**, Nov. 5, Mandalay Bay Convention Center, Las Vegas, NV, www.IPSSA.com
- **Daylight Savings Time ends** – Nov. 6, set clocks back 1 hour. *Spring forward, fall back.*
- **R7 Board Meeting**, Wed., Dec. 21 (one week earlier due to Christmas), 7:00 p.m., SCP Conf. Rm. (858-467-9495), 5648 Copley Dr., SD.

chapter lets prospects know that the test may be taken again. **Jordan Nelson** said North County Coastal chapter has a study guide to lend prospects.

San Diego Mark Curran:

- 1) Election will be in Oct. for all new officers. The whole board and some committees will change. A nominating committee was formed several months ago to find willing volunteers.
- 2) Chapter is publishing a new directory. It will include color photos. Ads will be sold to help defray cost. Everyone will update their contact info at the Oct. meeting; a professional photographer will be present to take photos. Hopefully, it will be distributed in Jan.
- 3) David Courey Award will be awarded in Oct.
- 4) Continuing education – members have until the end of this year to

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accumulate the required credits. Points are not difficult to earn.

5) Chapter supporters have the option of signing up for two years at a discount.

6) Sick leave – one down.

7) Membership – one new member.

8) B. K. Taylor Award was awarded in Sept. in San Diego chapter.

9) Pentair seminar was held at the Sept. general meeting; 55 people attended.

10) Picnic was held in Sept.; 35 people attended.

11) Annual dinner meeting for members, supporters, vendors, and reps was Aug. 17 at Admiral Baker Golf Course.

12) A Jandy salt system is available for sale for \$400; it had been installed but never used. Contact **Mark** if interested.

SD East County Joe Lukacik:

1) Picnic was held a few weeks back and went well.

2) Membership – one new; three prospects.

3) Election – three new officers.

SD Metro Javier Payan:

1) Welcomed **Bert Vexland** and **Rich Hardy**, reps from SD Metro chapter, to tonight's meeting.

2) Membership – one prospect, but not sure if he drifted away.

3) Meetings are going well, with much discussion on business and the recession.

4) Sick leave – one down, one returning from sick leave. **Kelly Halley**, who was recently in a highly publicized accident in the desert, is doing well but still not back to work.

5) Picnic was held a few months ago; it went well.

6) Election – four new officers who have never served before.

R7 Director's Report

1) Insurance – After July 1 new member applications give the option of taking Arrow Insurance or that of another company. Through the years **Ray Arouesty** has tailored the insurance for the pool industry; however, some other states want different insurance.

2) Scholarship deadline is Dec. 1. Scholarships can be used for swimming pool/spa service related areas, including CPO and business-related courses at local community colleges.

3) Chapter reps to R7 Board – At your annual chapter elections, you need to elect your chapter president and another rep to the Board. You want two reps to the Board; otherwise, you dilute your vote. If your elected rep cannot attend the R7 Board meeting, you may send another designated rep.

4) Chapter elections – If your chapter officers change, give those names and contact information to **Nancy Gillespie** for the Officers List. Officially new officers do not start until after the IPSSA Inc. installation dinner, but in practice they start at the beginning of the new calendar year.

Unfinished Business

1) Nominations for R7 Director – At its June 22 meeting, the R7 Board nominated **Javier Payan** and **Joe Lukacik**, with the vote to be taken at tonight's meeting. However, IPSSA Inc. has informed us that Payan as well as **Gough**, are not eligible to serve because they have already served four years in a 10-year period. Therefore, nominations are again open. Lukacik remains nominated. **Mark Curran** was nominated; he thanked the Board but declined, saying he thought Lukacik should run instead. **Lance Clifton** was nominated; he thanked the Board but declined, saying he thought Lukacik should run instead.

2) Matching Funds – **Javier Payan** and **Rich Hardy** of Metro chapter presented a request for matching funds to adopt several military families as part of Operation Homefront. The chapter has done this for the last several years. Money is collected all year to present to the families; this year they have raised \$800. A contact at Operation Homefront will pick four families for the chapter to adopt, who will then be invited to the chapter Christmas party and presented with gifts for their families. It's very rewarding, as well as a good way to get the IPSSA name in front of the public. This is a military town, and it seems like the right thing to support our soldiers and their families. Take this back to your chapters – the goal is to spread this throughout R7 and then throughout all of IPSSA Inc. **Gough** suggested they take photos at the Christmas party for the R7 newsletter; **Gillespie** suggested inviting

to the Christmas party a reporter who covers the social scene in the local newspaper. Gillespie will e-mail the matching funds form to all R7 chapters.

Motion was made by **Clifton**, seconded by **Curran**, and carried to approve matching funds of \$800 for Metro chapter to adopt several military families as part of Operation Homefront. **Payan** and **Hardy** thanked the Board. **Gough** explained that matching funds of \$2,000 per region from IPSSA Inc.'s treasury are available for use by the end of the year. With this expenditure for Metro approved, there is now \$1,200 available. Use of the funds is limited to charity and publicity.

3) Review of IPSSA NPIRC input procedures, Salt Study – Last year IPSSA hired the NPIRC to do the salt study. **Lance Sada** is the liaison. **Bill Peck** has concerns about the next study (IPSSA Protocol #2) and has been trying to reach Sada. He finally got a response, "Protocol #2 still in development." He is trying to get involved in development of Protocol #2.

New Business

1) Alternate for R7 Director – **Gough** suggested that regions need vice/assistant region representatives, as proxies are not allowed to vote at BORD meetings by California Corporate Law. They may attend, participate in discussions, but not vote. Having an elected second will allow the person to vote in the absence of the region rep. **Gough** will push for approval. *Motion* was made by **Peck**, seconded by **Curran**, and carried to approve the following resolution:

Whereas: Region 7 of IPSSA Inc. wishes to always have voting privileges at IPSSA BORD meetings and,

Whereas: it may sometimes be impossible for the elected representative to attend a BORD meeting,

Therefore: be it resolved that Region 7 requests that the IPSSA BORD make a bylaw provision for an elected alternate representative to be elected in the same manner and at the same time as the Region Representative.

2) B. K. Taylor Award – In 1995 IPSSA Region 7 initiated the Pool Technician of the Year Award. In 1997 the award was renamed the B. K. Taylor Memorial Award in honor of **B. K. Taylor**, a longtime outstanding member of the San Diego chapter who passed away on May 19, 1997. The award consists of an inscribed plaque and a \$500-dollar honorarium. The award will be presented at the recipient's chapter meeting by the seated Region Director. The recipient's resume will be forwarded to IPSSA for consideration for the Terry Cowles Memorial Award. Nominations were accepted until Sept. 1, with the vote to be taken tonight. The member being nominated shall have contributed to the improvement of IPSSA and/or the pool service industry. Nominees were:

a) Sean Byron – originally of North County chapter, now Escondido, member of IPSSA for 26 years, always volunteers, a great guy but humble. Professionalism – C-53, troubleshooting, installation, repairs, tech advice/support. Contributions – served as the first sick route chairman of the chapter when it was the only IPSSA chapter, wrote chapter's original sick route coverage plan, first entertainment chairman, has served on committees 16 of his 26 years in IPSSA. Assists other members, organized charity raffles. Contributions to community – fifth year as Charity chairman; organized chapter to raise funds for American Cancer Society Relay for Life, National Ataxia Foundation, Toys for Tots, Walkathon for Diabetes, family of deceased member Wade Rogers, search committee for Amber Dubois, Susan G. Koman 3-day for the Cure for breast cancer. Goes above and beyond just being a member.

b) Mark Cercedes, Metro chapter – member since 2000. Professionalism – continuing education. Contributions – past board member for six years, Sick Route Committee chair. Assists other members – sponsored and mentored three new members. Contributions to community – assists in soccer and other league sports for the last 10 years, organizes and participates in church and community events, co-chair of "Operation Homefront" and annual food drive. Dedicated to a purpose greater than himself. Recipient of Barry Seams chapter award.

c) Russ Hargrove, San Diego chapter – member since 1970s. Professionalism – long-term relationships with customers, ongoing education. Contributions – behind-the-scenes contributions, Sick Route committee. Assists other members – a valuable and knowledgeable resource to other members for help with pool equipment problems, on-site assistance and training. Particularly fond of doing repairs on heaters – they have fire inside, the new ones make plenty of noise, and if you screw up, they can explode. Contributions to community – Poway Elks Club, JCs, assists neighbors. Recipient of San Diego chapter B. K. Taylor Award.

d) Wayne Nicol, Carlsbad – member since 1997. Professionalism – licensed and incorporated, conducts his business with professionalism, expert at variable speed pumps and control systems, warrantee repairs for Pentair, attends Western Show and R7 Tabletop every year. Contributions – chapter secretary since 1999, performs sick route coverage when called upon. Assists other members – provided Pentair training to chapter on several occasions; shares knowledge of variable speed pumps, control systems, salt systems, etc. Contributions to community – always participates in chapter Christmas party, except this year when he had a father/daughter dance to attend. Talbot said Wayne has installed more variable speed pumps than anyone else he knows of – this is good business and also good for energy conservation.

Chapters voted by ballot, with two votes per chapter. **Sean Byron** of Escondido chapter was selected as recipient of the 2010 B. K. Taylor Memorial Award.

3) Elect R7 Director – *Motion* was made by **Curran**, seconded by **Talbot** and carried to elect **Joe Lukacik** by acclamation as the new R7 Director.

4) Gift Certificate – SCP gives us use of their conference room for R7 quarterly meetings. The person who usually unlocks the building for our use was not available for tonight's meeting, but **Mark Curran** got **Sean** from San Diego Superior to get the key and lock up after tonight's meeting. **Gough** purchased a \$50 gift certificate for Sean as a way of saying thanks. *Motion* was made by **Nelson**, seconded by **Clifton**, and carried to reimburse Gough \$50 for the gift certificate.

5) New Member Application – In the past IPSSA encouraged employee members to become full members. On the new "Membership Application," question #1 asks, "Are you a self-employed independent pool and/or spa technician and **not** an employee of any other pool and/or spa technician or company? Yes or No" (emphasis added). If the answer is No (i.e., is an employee), then one is not eligible to become a regular member. The question used to be "Do you derive more than 50 percent of your business income from pool and/or spa maintenance and/or repair?" This creates a problem with an employee member, or other tech working for someone, becoming a regular member. Can we get clarification from the BORD?

Adjournment

1) Next R7 mtg – Wed., Dec. 21, 2011.

2) *Motion* was made by **Hughes**, seconded by **Clifton** and carried unanimously to adjourn meeting at 8:40 p.m.

Respectfully submitted,
Nancy Gillespie, Recording Secretary

COOL WEBSITES

Find your local chapter of **Operation Homefront**

<http://www.operationhomefront.net/map.aspx>

