



The Skimmer

NEXT GENERAL MEETING
MAY 18, 2011
MISSION VALLEY RESORT
875 HOTEL CIRCLE SO.

MAY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2011

President's Message

I would like to express my sincere appreciation to all of the members of our Chapter who were assigned a pool to service under the Chapter's Sick Route Coverage Program. The nine month coverage has come to an end and all of you have done a tremendous job over an extended period of time. Mark Fleming is back to work servicing his route and he reports that his pools are in great condition. After months of chemotherapy, then surgery, and then months of radiation treatment, Mark has spent the past couple months in recovery and rehabilitation. As he slowly regained his strength and the range of motion in his shoulder, he realized his stamina was going to take longer than he thought to come back. He worked relentlessly to improve his conditioning level in order to enable him to handle the physical demands that servicing pools require. This process of exercise and strength building made it challenging for Mark to regain the large amount of weight he had lost during months of cancer treatment. Progress was evident as each week of hard work showed promise. And now here he is, out servicing his route on his own, working outdoors in beautiful San Diego, and all thanks to his fellow members who went above and beyond to save his business for him.

This is what the Sick Leave Program is all about. A program unique to any industry in the world. Members yet fellow competitors coming together to take over a business and maintain it, and maintain it well, until the sick member is well enough to run his business independently again. I thank you all again for a job well done.
Cheers, Mark

Prospective Member Report

At the April general meeting Cynthia Wilson, Like New Pool Cleaning, was welcomed into membership. We have one prospective member in process, George Ludwig, 365 Pool Services. We had 3 first time visitors at the April meeting, Art, Matt & Edward. We've had a couple of telephone inquiries since then.

Manufacturer Rebate Program

PENTAIR FILTERS 20% OFF.

Courtesy of Pentair and Mark R. Lane.

Two Pentair filters are still available to purchase at 80% SPPI prices.

To purchase a filter, you must walk in to Superior San Diego with a check made out to IPPSA San Diego Chapter for:

FNS Plus 60 without backwash \$465.00,

FNS Plus 48 with backwash \$470.00.

Questions call Gary Sevigny 858-486-9220.

Manufacture Rebate Co Chair

Blue & White Chlorine Tab Floaters \$5/ea. at SD Superior. While supply lasts.

100% goes into our Chapter's Child Safety and Drowning Prevention Fund.

Cash or check only, with checks made payable to **IPSSA San Diego.**

Stock up on several and save a few dollars while helping a good cause.

SPEC Launches New Strategic Plan And SPEC Ambassador Program

Those objectives included:

- Having a strong legislative agenda protecting and advocating for each segment of the industry.
- Changing SPEC's membership dues structure as to be affordable to all industry members.
- Increase SPEC's membership to 1000 members in 2011.
- Develop and conduct an Annual Fundraising Campaign raising money for government relations funding.
- Increase awareness of SPEC throughout the industry in California.
- Create a new website which can be used to inform and recruit.

Following this plan, SPEC launched their new AMBASSADOR PROGRAM which will utilize local chapters of associations to increase awareness, assist in recruiting members and raising funding. Many Chapters of IPSSA along with National organizations give significant contributions to SPEC every year. These contributions are vital funding for the Council. However, it's not enough. They need members, lots of members who are voters which is what those seeking election care about. For SPEC to reach every pool service company, builder, subcontractor, manufacturer, distributor and supplier in California, it's going to take many people in many different places.

One of the logical areas to focus on is the Chapter organizations. The concept is simple. Each Chapter will nominate a chapter member to be their SPEC Ambassador. The Ambassador will keep Chapter members informed on the work accomplished by SPEC and need for action when there is an alert. They will also assist in recruiting SPEC members, specifically from the membership in their chapter. For more information on the SPEC Ambassador Program can be found on their website at www.calspec.org or by email at ambassadors@calspec.org.

Board of Officers

President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Vice President	Philip Gardiner	619-449-6345	302 Brookstone Pl. Santee CA 92071
Treasurer	Jim Bauer	619-997-7710	7108 Bobbird Dr., San Diego CA 92119
Secretary	James Morketter	619-708-4972	4784 Soria Dr., San Diego CA 92115
Past President	Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106

Committee Representatives

Sick Leave	Ron Baker	619-540-2275	Sick Leave	Terry Wehrly	619-818-3133
	Ron Magnant	619-804-1739	(Cont'd)		
Continuing Education	Brian Davis	858-688-3084			
	Stephen Heyer	619-563-6566			
Manufacture Rebate	Jon McArthur	619-464-0211			
	Gary Sevigny	858-486-9220			
Insurance	Bob Fowler	619-464-6400			
New Members	Bill Peck	858-673-8556			
Entertainment	Michael Lewis	619-261-1048			
Product Testing	Patrick Farrior	619-465-9545			
	Dale Eppard	858-571-1177			
Sfty/Drowning Prevt	John Silcox	858-467-0507			
Blood Drive	James Morketter	619-708-4972			
Website & Skimmer	Paul Grimes	619-518-4983			
Region7 Director	Chuck Gough	760 434-7623			

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
 10842 Noel St #107, Los Alamitos CA 90720-2582

Billing - Cramer & Associates
 PO BOX 1617 888-391-6012
 Rocklin CA 95677 888-391-6203FAX
Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
 805-955-9535 FAX
 40 W. Cochran Street #112 Simi Valley CA 93065



Looking for someone to install or repair your customers' pool solar system?

SunChaser, Inc. can help you.

- ⚙ Service and repair all brands
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- ⚙ Troubleshooting
- ⚙ Equipment installation (including variable speed pumps) and automation
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- ⚙ Dedicated to providing your customers with quality service
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Call Brandon Chase, President
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 e-mail: sunchaserinc@cox.net
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**No Time for Equipment Repairs?
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 or Variable Speed Pumps?**

One phone call keeps your customers happy and leaves you free to maintain your route. ACS does not service pools and concentrates only on equipment repairs.

- Over 30 Years of Experience
 - Paid Referrals or You Bill Customer
- Call Gary Sevigny for help with the smallest pump seal job, more complex equipment installation, or adding automation. ACS does it all!

ACS Pools
Contractors Lic#481515
E-mail- info@acspools.com
(858) 486-9220

We, at **Underwater Unlimited**, have successfully navigated through plan check at the San Diego Department of Environmental Health and have had all of our channel drains and other retrofit drains pass inspection to comply with VGB legislation. We offer generous referral fees for VGB retrofit as well as for rebar repair, crack repair and plaster delamination. We have 23 years of experience and own the patent on the materials used to repair pools underwater. Please give us a call at:

760-632-1822 or 800-247-8393. Underwater Unlimited Inc.

Underwater Swimming Pool Repairs: drain retrofit, cracks, rebar and plaster loss

IPSSA San Diego – Chapter Supporters (Updated 5/11/11) *Local Representative		
Gabriel Gurmilan	Abcana Industries - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900, 619-654-6724 cell 619-444-9804 fax
Eric Svensson	Alternative Pool Systems, Inc. – alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798
Susan Flowers	Aquasalt, LLC – Aquasalt.net Swimming pool & spa salt producer	866-549-POOL (7665)
Kenan Sachs	American Leak Detection - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325 888-368-5325 fax
Lori Brumagen Derek Dalto*	BIODEX – bio-dex.com lori@bio-dex.com Superior Line of Pool and Spa Chemical Products	800-617-3477, 623-512-1831 cell 619-565-5130 Derek
Richard Smith, President	Blue Moon Pools, Inc. - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 619-258-6383 Fax
Tony Ruf	BriteTile Pool/Spa Remodeling - britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
Reed Chastang	Dynamic Concrete Coatings - dynamicconcretecoatings.com Your affordable Solution for Decorative Concrete!	619-201-8508 866-866-2798
John Barba	Clear Water Pool Covers - www.clearwaterpoolcovers.com Service and nstall automatic pool covers	858-863-3202
Tom Cox	Gardner Pool Plastering – gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com
Scott Ragsdale	Hasa, Inc. - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
Tom Gharib	JNR Pool Plastering, Inc. Pool and Spa Remodeling, Coping , Tile, Concrete, Plaster	619-466-6571, 619-698-4745 Fax 619-654-4175 Cell
Don Bowlin	Kid Safe Pool Safety Fences, Covers, Products	800-921-9681, 949-633-4292
Michael Mamula Ed Mumford*	Leak Detection USA – leakdetectionusa.com. Leak detection/repair for pools/spas/ponds-comcl./resd.	800-652-9062 ed@leakdetectionusa.com
Justin Robinett	Leak Terminators - Leak Detection	619-563-7585
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 619-262-8606 Fax
Regina Rakowski	Nelsonite nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
Don Wall	The Pool Doctor sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977, 619-445-4345 fax DonWall@sdpooldoctor.com
John Moss	Poolsafe Cover Systems poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640
Kirk Chapman	Poolscape Unlimited Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlited.com
Reid Mirvis	Pool Surfacing 2000 - poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420, 619-590-1469 fax Reid@poolsurfacing2000.com
Mark Larimer Luke Weiser	Save Water - savewatersd.com savewatersd@cox.net Mobile Pool Filtration	619-328-9099, 619-328-1177 fax 619-402-0521 Cell (Mark)
Kristal Cavender	Son Energy – sonenergy.com Putting the Sun to Work for You - Solar systems	760-738-4066 X103 760-738-8602 Fax
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
Peter Gozdeck	3 Step Billing 3stepbilling.com Your Paperwork Alternative – Fax, Bill, Bank	619-339-7622 peter@3stepbilling.com
Jim Byers	Thornburg Enterprises Manf.Rep. for Orenda Technologies chemical products. – algae, stain, and phosphate control.	760-550-7057, 760-251-4970 fax
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
Samantha Larimer Ron Brooks	Weiser Pools, Inc. - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net
Chuck Conti	Zodiak Pool Systems, Inc. - .zodiacpoolcare.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125

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SaveWater Mobile Pool Filtration

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Reduce TDS, calcium, conditioner, and salt in your hard-to-maintain pools **WITHOUT DRAINING**

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Call us for a free consultation.

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Recommend a Suntek Solar Pool Heating System Today!



- 19 years in manufacturing and installing our patented solar pool heater systems
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Generate additional income by recommending Suntek solar hot water and solar electricity systems

With Suntek you can be confident your customers will be satisfied!



CALL TODAY! 760-317-6722
Lori Bloom, Suntek San Diego Manager and
IPSSA San Diego Chapter Supporter



Earn \$300 - \$1,100 per customer sale!

Get bill stuffers and sales materials so you can start earning your referral fees today!

General Meeting – 4/20/2011

Call to order: 7:10 PM

Pledge of allegiance-Mike Gregg
Treasurer's Report- Jim Bauer:

We're in good shape financially. See financial info in this issue.

Secretary's Report- James

Morketter: April 2011 board meeting minutes were approved.

Vice-President's Report Phil

Gardiner: Chapter supporters are renewing on schedule. Phil announced the evening's speakers.

Todd Wilson from Easy Care Products spoke briefly.

Prospective members: George Ludwig, Matthew Rentland and Ed Schaed (SP?) were presented to the membership. Cynthia Wilson was voted in as a new member.

Chapter supporters etc. were called to the front of the meeting. Present included:

Reed Chastang, Bob Foss, Dave Ogren, Tony Ruf, Don Wall, Krista Hudson, Joey Chavez, Tom Wilson, Marc Dunn, Mike Ramey, Tom Cox, Daniel Nicholas, Gabe Gurmilan, Gil Khoury, Kenan Sachs, Kevin Wallace and Daniel Nicholas from Raypak, who presented a check for \$2950 to Gary Sevigny for manufacturer's rebate.

Jon McArthur spoke

briefly regarding the progress of the nominating committee.

Mary-Ann Downing spoke briefly regarding her attendance at the National Drowning Prevention Symposium.

Mike Ramey from Blake Sales spoke briefly. A Q and A session followed.

Raffle: No winner for the \$100 prize it will roll over to \$150 at the May meeting.

\$25- Robert Gibson
\$50 gas card Paul Grimes
50# tabs Bob Fowler

Board Meeting – 5/4/2011

Mark Curran, Phil Gardiner, Jim Bauer, Ron Magnant, James Morketter

Call to order 7:15 PM

Sick route coverage: Ron Magnant gave us an update on the status of yellow cards being returned.

Jim Bauer reported that we are in good shape with regard to fines. There are currently no outstanding fines due our chapter as of the May board meeting.

We discussed the issue of members using un-insured sub-contractors.

Speakers at the May general meeting will be Amanda Johnson from Aquasalt and Chuck Conti from Jandy, etc.

Phil Gardiner reported that two chapter supporters from 2010 have still not renewed for 2011.

We will nominate AJ Wilson as an honorary member of our chapter.

We agreed to purchase a shade awning for outdoor public events.

Meeting adjourned 8:05 PM.

Clear Water Pool Covers

Automatic Cover Problems?

- We do: ♦ Service on all brands of automatic pool covers
♦ Replacement fabrics for all existing systems
♦ System installations on new or existing pools

We do NOT:

- ♦ Sell any pool products other than automatic covers
- ♦ Clean Pools
- ♦ Sell or service any other pool equipment

Automatic Pool Covers are our only business !!

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SAFETY NET & FENCE SPECIALIST

Calendar

5/18 General Meeting 7pm Future 6/15, 7/13

Mission Valley Resort, 875 Hotel Circle N.

5/21, Blood Drive 8 am

Antique Row Café, Lemon Grove

3521 Lemon Grove Av

6/1 Chapter Board: Future 7/6, 8/3, 9/7
7 pm Kensington Grill

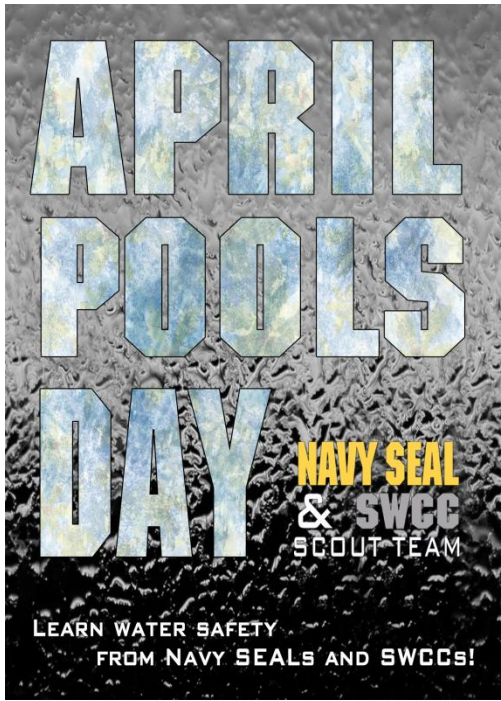
6/2 & 3 Certified Pool Operators (CPO)

SCP San Diego – 5648 Copley Drive

Also another course offered 7/7 & 8

6/22 Region 7 Board Meeting - 7:00 pm

SCP Conf. Room 5648 Copley Dr SD



Thanks
IPSSA
for
support
ing
April
Pools
Day
2011



Thanks to IPSSA San Diego and their support and generous donation for lifejackets, April Pools Day was a big success! Over 1000 people attended the 7 events, and more than 100 really lucky kids got to "swim with a Navy SEAL". The events were sponsored by the San Diego County Aquatic Council and members of the Safe Kids Drowning Prevention Task Force.

ALTERNATIVE POOL SURFACES

The look of pebbles and plaster, with a smooth pristine finish.



RESURFACE AND BEAUTIFY EXISTING POOLS, SPAS AND FOUNTAINS

Alternative Pool Surfaces by PS2000, has been providing San Diego county with quality pool finishes for over 13 years and over 2000 projects. We have built an outstanding reputation in the commercial and residential communities with our superior quality control and hassle free repairs. We offer proven alternative aquatic coatings for all types of pools, spas and fountains. Fiberglass is a non-porous

waterproof coating that is stain and algae resistant. Rebar rust cannot penetrate! Our finishes retain their smooth quality and hold their color throughout the life of the product. With a variety of finishes in hundreds of colors, fiberglass will complement any decor. A cost effective solution that works great with problem situations such as cracks, leaks and movement.



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MAY 25, 2011

.....
the
**SAN DIEGO
FOUNDATION**
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3-5 PM

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MAY 26, 2011

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**PARKWAY
FAMILY
AQUATIC
CENTER**
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10 AM

Pool simple steps
save lives

SAFELY

**THE POOL SAFELY CAMPAIGN WILL
KICK-OFF THE 2011 SWIMMING
SEASON IN SAN DIEGO!**

**Join Us for a Drowning Prevention
Roundtable Discussion**

Local water safety advocates and community leaders are invited to learn about the *Pool Safely* campaign and water safety strategies at **The San Diego Foundation.**

2508 Historic Decatur Road
Suite 200, San Diego, CA 92106
May 25 | 3 PM

**Pool Safely Campaign Kick-Off
Press Conference**

CPSC Chairman Inez Tenenbaum, Olympic medalist Janet Evans and others will kick off the summer swimming season at the **Parkway Family Aquatic Center.**

385 Park Way
Chula Vista, CA 91910
May 26 | 10 AM

Please share this notice with anyone who is interested in drowning prevention and water safety. To RSVP or learn more about the *Pool Safely* campaign, contact: Erin.Robertson@widmeyer.com



CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chair – Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

San Diego Chapter Financial Report – April 1-30, 2011

	General	Education	Expense Description	General	Education
Cash on Hand (Beg. Bal.)	18,769.43	8,982.35	Cash Disbursements		
CD & Savings		14,129.47	Bank charges		
Total	18,769.43	23,111.82	Continuing Education		637.50
Combined total	41,881.25		SPEC Donation	200.00	
Cash Receipts			New member books	758.10	
Dues collected by IPSSA	1,148.90		Door prizes Raffle	25.00	
Newsletter Advertisement			Newsletter	278.15	
Chapter Supporters –			Legal/Professional Computer consulting	100.00	
Member fines	100.00		Meeting expense		
Interest earned			- Chapter Board		
Rebate Program (Raypak)		2950.54	- General meeting	476.08	
CD Interest			- Hall Rental		
Member payment			- Regional Dues	324.00	
Other –H2O Watcher Tags			- Water Watcher Program		
Fines: -			Office expense:	28.00	
			Phone	20.13	
			Postage & Copies		
			Mileage		
New Member			- Nomination Committee Dinner	135.12	
Education Fund			- IRS payment		
Water Watcher tags			- Blood Drive Breakfast		
Directory sales			Total Expenses in Month	2,344.58	637.50
Transfer from savings for Educ.			Cash on Hand (End Balance)	17,673.75	8,644.77
Total Income in Month	1,248.90	2950.54	CD & Savings		14,129.47
			Total	19,389.30	22,774.24
			Combined Total	42,163.54	



San Diego
Superior Pool Products
4737 Old Cliffs Rd
619-283-2066

Monthly drawing
50 pound bucket of 3 inch Jumbo Tabs
Bring your Skimmer
to the May 2011 General Meeting
Must place your coupon in the drawing.
Must be present to win!



SCP San Diego
5648 Copley Dr
858-467-9495

Monthly drawing
\$50 Shell Gas Card
Bring your Skimmer
to the May 2011 General Meeting
Must place your coupon in the drawing.
Must be present to win!

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www. poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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PO BOX 70192
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[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

**General Meeting
May 18, 7pm
Mission Valley Resort**
Speakers:
• Amanda Johnson from Aquasalt
• Chuck Conti from Jandy



**Next General Meeting
May 18, 2011 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

