



The Skimmer

NEXT GENERAL MEETING
JANUARY 19, 2011
MISSION VALLEY RESORT
875 HOTEL CIRCLE SO.

JANUARY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2011

President's Message

Happy New Year! I hope your holiday season was enjoyable, meaningful, and rewarding. Now is the time of year to consider taking a week or two off. Between now and the end of March is a good time to do so, while the pools aren't being used and the water temperature is still in the fifties and sixties (Fahrenheit).

If you missed attending the Christmas party/Installation dinner/December general meeting on the 4th, you missed from what I've been told by many who did attend, the best event the Chapter has ever held. The Admiral Baker Club is a very nice location right on the golf course, centrally located in our part of town, with easy access and plenty of parking. The food buffet was better than the previous years. The two piece band 'Barajas and Michel' played Latin/Jazz background music throughout the evening, which allowed for easy conversation for all in attendance. The Casino Night was very popular with everyone and provided an opportunity to mix and mingle. All members received a party gift and cash prizes were given to the Casino winners. During the evening Nobby Mandolf was awarded the B.K. Taylor Region 7 award, presented by Chuck Gough the Region 7 director. It was also announced that Nobby had won the Terry Cowles award which is the IPSSA Inc. equivalent to the B.K. Taylor award, but on a national scale. He will be presented with that award at the February 12th IPSSA Leadership weekend. Don Wall was awarded the first annual David Courey Chapter Supporter Award presented by yours truly, Julie Courey (David's widow), and David's two children, Jackson and Adrienne. It was a very special evening.

The Sick Leave coverage for Ron Baker was for the most part very successful. There were a few minor problems here and there but good communication between those involved helped solve the issues quickly. The coverage continues for Mark Fleming as he fights his battle with cancer. Mark is in the final stages of radiation treatment and will soon begin the rehabilitation phase of his treatment. He can see the light at the

end of the tunnel and it looks as though he will recover fully from the very challenging treatments he has had to endure. He is hoping to be back at work before summer arrives, but that decision will be up to his doctors. Mark and his family are very appreciative of the job that the Chapter members are doing by maintaining his pool route and saving his business for him. I thank all of you as well and encourage you to continue to give exemplary service each and every time you visit his pool account.

I hope to see all of you at our January general meeting on the 19th and the TableTop Show on the 22nd.

Cheers, Mark

SPEC Predicts Busy Legislative Session in 2011

SPEC Pres. John Norwood expects a challenging 2011 CA Legislative session for the swimming pool and spa industry.

"The November General Election resulted in a sea of change for California," noted Norwood. For the first time in many years California voters put all the branches of state government in the hands of one political party. Democrats rule the state Assembly 52-38 and the state Senate 25-15. The Governor and every statewide office position are similarly in the hands of Democratic leaders.

"This is not a partisan statement," indicated Norwood, "it just means that there is very little balance in the system." Republicans are almost irrelevant at this point on legislative issues, with the exception of increasing fees or taxes, which continues to require a two-thirds vote of the California Legislature.

From green chemistry to energy and water conservation, safety and consumer protection issues, laws governing construction, contracting and the underground economy, Democratic leaders in state government will be calling the shots and setting public policy. Trade associations representing large and small businesses alike are entering into 2011 with a certain amount of trepidation.

The great equalizer for 2011 and beyond is the state's dire financial condition. California has a structural

budget deficit of approximately \$20 billion. It is predicted that this budget deficit will remain each of the next 4 to 5 years. If there is no money for legislators to spend, it is very difficult to enact additional laws and programs that generally include mandates for which the state is responsible. Over the last two years the number of bills introduced by the Legislature each year has plummeted. Many commentators see a continuation of the trend, especially if Governor Jerry Brown keeps to his promise to concentrate on resolving the state's budget deficit.

SPEC and other construction industry associations hope to avoid any new legislation that would add new mandates or costs. Instead, a growing coalition of construction industry associations and business groups hope 2011 will provide the best opportunity yet for the Governor and state legislators to focus on the underground economy and non-compliant contractors.

There are studies which indicate that the underground economy in California is between \$160 to \$200 billion dollars. If the state simply took aim at enforcing existing laws and attacking non-compliant contractors and those that live in the underground economy, enough tax revenue could be collected to help balance the state budget.

"The Governor and Legislature have very few options in dealing with the current budget problem," noted Norwood. "The Governor could shut down higher education, the prison system and public welfare and still not balance the budget. We believe this Governor will be receptive to the strategy of coordinating the enforcement efforts of the 5 or 6 different state agencies that can initiate enforcement and collection activities against non-compliant contractors and those that live in the underground economy. Such efforts are good for legitimate businesses, provide worker and consumer protection and will add substantial new revenue to the state budget without increasing taxes or enacting new programs."

Board of Officers

President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Vice President	Philip Gardiner	619-449-6345	302 Brookstone Pl. Santee CA 92071
Treasurer	Jim Bauer	619-997-7710	7108 Bobbird Dr., San Diego CA 92119
Secretary	James Morketter	619-708-4972	4784 Soria Dr., San Diego CA 92115
Past President	Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106

Committee Representatives

Sick Leave	Ron Baker	619-540-2275	Sick Leave	Terry Wehrly	619-818-3133
	Ron Magnant	619-804-1739	(Cont'd)		
Continuing Education	Brian Davis	858-688-3084			
	Stephen Heyer	619-563-6566			
Manufacture Rebate	Jon McArthur	619-464-0211			
	Gary Sevigny	858-486-9220			
Insurance	Bob Fowler	619-464-6400			
New Members	Bill Peck	858-673-8556			
Entertainment	Michael Lewis	619-261-1048			
Product Testing	Patrick Farrior	619-465-9545			
	Dale Eppard	858-571-1177			
Sfty/Drowning Prevt	John Silcox	858-467-0507			
Blood Drive	James Morketter	619-708-4972			
Website & Skimmer	Paul Grimes	619-518-4983			
Region7 Director	Chuck Gough	760 434-7623			

IPSSA Corporate 888-360-9505
Info. Vickie Lester 888-368-0432 FAX
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Gabriel Gurmilan	Abcana Industries - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900, 619-654-6724 cell 619-444-9804 fax
Leigh O'Brien	Advantis Technologies – advantistech.com - poolspacare.com Applied Biochemists, Blue Devil Chemicals	949-366-2153, 949-584-5220 cell
Eric Svensson	Alternative Pool Systems, Inc. – alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798
Susan Flowers	Aquasalt, LLC – Aquasalt.net Swimming pool & spa salt producer	866-549-POOL (7665)
Kenan Sachs	American Leak Detection - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325 888-368-5325 fax
Lori Brumagen Derek Dalto*	BIODEX – bio-dex.com lori@bio-dex.com Superior Line of Pool and Spa Chemical Products	800-617-3477, 623-512-1831 cell 619-565-5130 Derek
Richard Smith, President	Blue Moon Pools, Inc. - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 619-258-6383 Fax
Tony Ruf	BriteTile Pool/Spa Remodeling - britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
Reed Chastang	Dynamic Concrete Coatings - dynamicconcretecoatings.com Your affordable Solution for Decorative Concrete!	619-201-8508 866-866-2798
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Tom Cox	Gardner Pool Plastering – gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com
Scott Ragsdale	Hasa, Inc. - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
Tom Gharib	JNR Pool Plastering, Inc. Pool and Spa Remodeling, Coping , Tile, Concrete, Plaster	619-466-6571, 619-698-4745 Fax 619-654-4175 Cell
Don Bowlin Derek Meere*	Kid Safe Pool Safety Fences, Covers, Products	800-921-9681, 949-633-4292 858-205-7737Derek
Michael Mamula Ed Mumford*	Leak Detection USA – leakdetectionusa.com. Leak detection/repair for pools/spas/ponds-comcl./resd.	800-652-9062 ed@leakdetectionusa.com
Justin Robinett	Leak Terminators - Leak Detection	619-563-7585
Gil Koury	Life Deck - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 619-262-8606 Fax
Regina Rakowski	Nelsonite nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
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Mary Ann Downing	Pool Safety Solutions Pool safety education, Pool Safety Fending, Pool Safety Nets - Katchakid	858-603-2260
Kirk Chapman	Poolscape Unlimited Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlited.com
Reid Mirvis	Pool Surfacing 2000 - poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420, 619-590-1469 fax Reid@poolsurfacing2000.com
Mark Larimer Luke Weiser	Save Water - savewatersd.com savewatersd@cox.net Mobile Pool Filtration	619-328-9099, 619-328-1177 fax 619-402-0521 Cell (Mark)
Kristal Cavender	Son Energy – sonenergy.com Putting the Sun to Work for You - Solar systems	760-738-4066 X103 760-738-8602 Fax
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
Roy Heine Lori Bloom*	Suntrek Solar - suntreksolar.com Thermal-Solar Pool & Hot water heaters, Photovoltaic systems	800-292-7648,949-795-8720 cell 760-891-9092, 760-317-6722 cell
Peter Gozdeck	3 Step Billing 3stepbilling.com Your Paperwork Alternative – Fax, Bill, Bank	619-339-7622 peter@3stepbilling.com
Jim Byers	Thornburg Enterprises Manf.Rep. for Orenda Technologies chemical products. – algae, stain, and phosphate control.	760-550-7057, 760-251-4970 fax
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
Samantha Larimer Ron Brooks	Weiser Pools, Inc. - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net
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Board Meeting

December 1, 2010

Jim Bauer, Phil Gardiner, Jon McArthur, Mark Curran, James Morketter

Call to order 7:10 PM

We reviewed the situation of Joe Lukacik's missing son Bryson. We decided to take a collection at the Christmas party on their behalf.

Jim Bauer reviewed the list of members who still owe fines to the chapter.

We verified the list of members who must attend the Christmas party to avoid missing a quarter.

Seth Raucsher has passed his chemistry test and is now officially a member.

Jon McArthur reviewed the current list of members who are in violation of our continuing education policy. A letter was drafted to send to the members who are in violation of the continuing ed. Policy.

We discussed options to allow members to re-join the chapter after expulsion due to Continuing Ed. Violation.

Jon McArthur gave us an update on the Nominating Committee. He asked us to provide him with a brief description of our individual duties and responsibilities.

We verified the list of prizes for the Christmas party.

Meeting adjourned 8:20 PM.

General Meeting

December 4, 2010

Call to order 7:45 PM

A collection was taken for former member Joe Lukacik, who's son Bryson had passed away suddenly while on a ski trip. Approximately \$800 was collected.

Mark gave an update on former chapter supporter Lisa Helm who recently purchased a house and gave birth to a healthy son in October.

Bob Fowler spoke briefly regarding bipolar disorder and what can be done as a family member of someone afflicted with this disorder.

Region 7 director Chuck Gough presented Nobby Mandolf with the B.K. Taylor award which consisted of a plaque and a check for \$500. Chuck also announced that Nobby was the winner of the Terry Cowles national award from IPSSA which will be awarded at the 2011 leadership seminar. Nobby will be awarded a plaque and a check for \$1000.

Chuck spoke briefly regarding the ballot to eliminate or continue term limits of elected officials. Chuck stated that he is in favor of term limits.

The first annual David Courey Chapter Supporter Award was presented to Don Wall of the Pool Doctor. Don's name will be engraved on a perpetual plaque which will be maintained at Superior San Diego. Julie Courey spoke briefly about David. She talked about the relationship David and Don had, which was both personal as

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well as professional, and how pleased she was that Don Wall was the inaugural recipient of this award.

Meeting adjourned 8:15 PM

Prizes were awarded at the end of the evening to the following individuals:

Grand Prize (Casino Award) Mark Stewart

1st Prize \$100 John Baldwin

2nd Prize \$75 Dale Eppard

3rd Prize \$50 Brandon Chase guest Michelle

4th Prize \$25 Jackson Courey (David's son)

Board Meeting, January 5, 2011

Mark Curran, Phil Gardiner, Jim Bauer, James Morketter

Call to order 7:20 PM

We discussed the Paul Grimes email regarding items returned to the PO Box.

Mark announced that according to Continuing Ed. Chair Jon McArthur, every member who intends on remaining in the chapter has turned in a completed continuing education form. We will not have to expel any members for non-compliance.

We recognized the efforts of sick leave committee member Ron Baker.

We reviewed the IPSSA official descriptions of President, V. P., Treasurer and Secretary. We edited as necessary for our chapter's requirements and will present the revised descriptions to the nominating committee in the near future.

Phil mentioned that Aquasalt would like to speak at our January general meeting.

We discussed possible speakers for upcoming meetings in 2011.

Meeting adjourned 8:45 PM.

Calendar

1/15, Blood Drive 8 am (NOTE date)

Antique Row Café, Lemon Grove
3521 Lemon Grove Av

1/19 General Meeting 7pm Future 2/16, 3/16

Mission Valley Resort, 875 Hotel Circle N.

1/22 Region 7 Table Top Show

Four Points Sheraton Aero Dr

2/2 Chapter Board: Future 3/2, 4/6, 5/4

7 pm Kensington Grill

2/11&12 .B.O.R.D. & Leadership Weekend

Hyatt Regency Newport Beach

2/16 Blue Cards Due, Give to Paul Grimes

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IPSSA Region #7

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Presents



**The 21st Annual
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Saturday, January 22, 2011 9:00 am – 4:00 pm

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		Seminar Schedule			
THEATER		ROOM I		ROOM II	
9:00 - 10:50	Advanced Water Chemistry and Pool Start-Up Chemistry onBalance	Controls and Communication 101 Mark R. Lane Pentair		Jandy LXi/Legacy LRZ Heater Training Seminar Jack Zurich Zodiac	
11:00 - 1:00	Salt Systems with Automation Installation to Problem Solving John Rodriguez Hayward	Basic Electrical for the Pool Service Tech Don Wall The Pool Doctor		11:00 - 2:00 Jack's Magic Certification Understanding Stain Prevention & Removal Barry Driks Jack's Magic	Mike Ramey Blake Sales

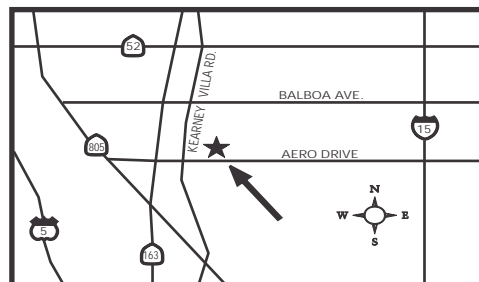
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Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

January 2011

IPSSA, INC. REGION 7 Board Officers

Chuck Gough, Director 760-434-7623
cabhgough@sbcglobal.net

Dan Ruiz, Treasurer 619-390-9490
dandips@cox.net

Peter Gozdeck, R7 Billing Agent
Office 619-229-1845
Cell 619-339-7622
Peter@3StepBilling.com
www.3StepBilling.com

Dustin Moors, Secretary 760-509-6482
DustinMoors@cox.net

Director's Notes Region 7 Quarterly Report

Table Top – Remember that Saturday, January 22 is the 21st Annual Region 7 Table Top Show. Seminars from 9:00 a.m. until 2:00 p.m. Exhibitors from all major manufacturers, distributors, and other suppliers. Giant raffle – fantastic opportunity to win money and many pool related items. Many thanks to **Jon McArthur**, **Bob Fowler** and the rest of the committee and volunteers for their hard work that makes this show the success it is every year!

Leadership – Don't forget the weekend of February 11 – 13 for the Annual IPSSA Leadership seminar and banquet. I would like to see a large Region 7 contingent there to support **Nobby Mandolf** as he receives the Terry Cowles Memorial Award. Remember this is also the time for your chapters to make a contribution to SPEC if you haven't previously. Note: there is also a fun (and maybe profitable) casino night connected with the banquet!

Don't forget to urge all your members to exercise their vote on the IPSSA bylaw changes which were previously mailed to each member. The deadline for their return is **January 31, 2011**. Of particular importance is ballot measure 5, which addresses Section 7.2.a "term limits". At the last BORD Meeting, which was supposed to be an orientation for new BORD representatives, there was not one new representative in attendance. None of the even numbered regions elected a new representative. And some are starting on their third term!! This is exactly what caused the initial split between IPSSA and Cal IPSSA that later resulted in a merger that resulted in IPSSA as we know it today. It is becoming once again "an ole boys club". This is not healthy for the organization because of a lack of new ideas and renewed energy. Please urge your members to vote **yes** on measure 5.

Matching Fund Grants – Chapter Presidents: Remember that IPSSA has matching fund grants available each year in the amount of \$2,000 *per region*. If your chapter has raised/donated money to a community cause, then you are eligible for a matching grant from IPSSA. Application forms are available from the Financial Office. Region Board must approve, and it needs the regional representative's signature prior to forwarding to the Financial Office.

Happy New Year!

Be always at war with your vices, at peace with your neighbors, and let each new year find you a better man.

~Benjamin Franklin

Calendar of Events

- **R7 Table Top**, Sat., Jan. 22, 2011, 2 – 6 p.m., Four Points Sheraton, 8110 Aero Dr., SD 92123, 858-277-8888.
- **Pentair Training**, Wed., Feb. 1 & Thurs., Feb. 2 (\$95 reg fee covers *both* days), Courtyard by Marriott, Mission Valley. See attached flier or register at www.pentairtraining.com.
- **B.O.R.D.**, Feb. 11, B.O.R.D./annual meeting, Hyatt Regency Newport Beach, Newport Beach, CA. www.IPSSA.com.
- **IPSSA Annual Leadership Seminar, Banquet**, Sat., Feb. 12, Hyatt Regency Newport Beach, Newport Beach, CA. www.IPSSA.com.
- **R7 Board Meeting**, Wed., Mar. 23, 7:00 p.m., SCP Conference Room (858-467-9495), 5648 Copley Dr., San Diego.
- **R7 Board Meeting**, Wed., June 22, 7:00 p.m., SCP Conference Room (858-467-9495), 5648 Copley Dr., San Diego.
- **R7 Board Meeting**, Wed., Sept. 28, 7:00 p.m., SCP Conference Room (858-467-9495), 5648 Copley Dr., San Diego.
- **R7 Board Meeting**, Wed., Dec. 21 (one week earlier due to Christmas), 7:00 p.m., SCP Conf. Rm. (858-467-9495), 5648 Copley Dr., SD.

Editor/Publisher: Nancy Gillespie, *A+ Business Services*

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IPSSA, INC. – REGION 7**Regular Board Meeting****SCP Conf. Rm, SD, CA****Wed., Dec. 15, 2010****Minutes Highlights**

Attendance – **Chuck Gough**, R7 Dir., Clsbd; **Dan Ruiz**, R7 Treas, SD E. Cty; **Peter Gozdeck**, R7 Billing Agent; **David Talbot**, Clsbd Pres; **Jeff Moors**, Clsbd Treas; **Ken Smith**, Esc; **Brian Lindlar**, N. Cty Coastal VP; **Lance Clifton**, Rancho Del Mar Pres; **Mark T. Curran**, SD Pres; **Bill Peck**, SD; **Paul Smith**, SD E. Cty; **Nancy Gillespie**, Recording Secy.

Not Represented – SD Metro.

Approval of Minutes

Motion by **Brian Lindlar**, seconded by **Bill Peck**, and carried unanimously to approve minutes of 9/28/10 meeting as submitted.

Treasurer's Report

Dan Ruiz – as of 12/10, General Fund has \$4,037.43, Emergency Fund \$5,964.16, and Money Market \$8,641.80, for total current assets of \$18,085.06. **Gough** pointed out that a \$500 honorarium and plaque (\$100 still outstanding) went to Nobby Mandolf, winner of the R7 B. K. Taylor Memorial Award.

Gozdeck reported that bank charges went from \$643 last year to \$44 this year. **Ruiz** explained that Gozdeck got R7 to change banks; the previous bank, Bank of America, used to charge \$30 per month per account. **Curran** said that before Gozdeck came on board, the finances were a MESS! **Peck** suggested the names of line items made the report confusing; Gozdeck will entertain suggestions.

Motion made by **Lindlar**, seconded by **Talbot**, carried unanimously to approve Treasurer's Report as presented.

Chapter ReportsCarlsbad **David Talbot**:

- 1) Membership – one member gone, one new member.
- 2) Christmas party was held at the Q Restaurant. Good turnout, nice evening, collected gifts for Toys for Tots, white elephant gift exchange.
- 3) Meetings – Aug. and Dec. used to be dark, but this Aug. chapter got training from Pentair; good turnout.

Escondido **Ken Smith**:

- 1) Membership – two new members, one prospect.
- 2) IPSSA's tax-exempt status – Chapter pres. **Matt Hughes** informed chapter that as reported at the 9/28 R7 meeting, chapters cannot pay IPSSA membership dues/insurance for their chapter Board members. Those receiving financial consideration will instead receive a \$50/month stipend. **Gough** reminded him that officers will have to complete an IRS Form 1099 at year's end. **Gozdeck** suggested that there is an easier way; he will distribute information.

N County Coastal **Brian Lindlar**:

- 1) Christmas party went well.

Rancho Del Mar **Lance Clifton**:

- 1) Bi-annual gift cards were distributed.
- 2) Standing Rules have finally been completed and sent to IPSSA Inc. **Gough** announced that all R7 chapters have now submitted Standing Rules and Sick Route Plans to IPSSA Inc.

San Diego **Mark Curran**:

- 1) **Nobby Mandolf**, recent recipient of the 2010 B. K. Taylor Memorial Award, was then selected for the national Terry Cowles Memorial Award. Thanks to **Chuck** for the presentation.
- 2) Membership – two new members, lost a few. Chapter requires its members to earn a certain number of continuing education credits per year; a few members chose not to do so.
- 3) Christmas party was held at Admiral Baker Club with a full

buffet and band. A collection was taken to help **Joe Lukacik** with expenses.

- 4) Election – Chapter nominating committee is looking for new officers for next term. It appears all four positions will be available.
- 5) R7 Table Top Show will be January 22 in San Diego. Encourage your members to attend.
- 6) Meetings – IPSSA Inc. requires chapters to hold meetings every month. SD chapter held a meeting at its Christmas party; minutes will be in the next chapter newsletter.
- 7) Website – chapter has a website, <http://www.ipssasandiego.com/>. If your chapter is interested in creating a website, contact **Paul Grimes**, SD chapter member and webmaster (aquawise@cox.net or 619-223-8289).

SD East County **Paul Smith**:

- 1) Bryson Lukacik – As you know, chapter president **Joe Lukacik** lost his son and received the news the day of the chapter Christmas party. A Celebration of Life will be held Saturday, 12/18 at Foothills Christian Church, El Cajon. A fundraiser was recently held at a restaurant and \$1600 raised.
- 2) Christmas party included DJ, karaoke, dinner, and casino night. Less turn-out than in past years. A collection was taken to help Joe pay for food for search and rescue people.
- 3) Membership – two new members, a couple of prospects.

SD Metro No report**R7 Director's Report**

- 1) Chapter finances – Do not assume your chapter treasurer is honest. One chapter up north had the chapter account and treasurer's personal account at the same bank, and the treasurer kept transferring money into the personal account. Suggestions: a) Get chapter president involved. b) Require two signatures on checks. c) Regularly view the account online.
- 2) Open enrollment for accidental death

benefit takes place Jan., Feb., and March. This is voluntary; \$3.42 per month doubles your insurance.

3) Risk Management – If someone should sue, they will seek deep pockets. Before getting contracts – such as Table Top, etc. – signed, send to **Vickie Lester** for review.

4) Term limits – Gough said that in his opinion there should be term limits for BORD members to get fresh blood. There were no new BORD members at IPSSA Inc.'s orientation; some members were in their fifth year. You will shortly be receiving ballots in the mail; get feedback from your chapters about this.

5) Meeting sites – Some chapters have had the awkward situation of having meetings at vendors' sites, then inviting another vendor as guest speaker. Consider that when choosing meeting venue.

6) Unofficial meetings – If you do not have minutes from a meeting, the meeting is not official and the parties will not be covered by D & O (directors and officers) insurance. So be careful about, for example, meeting in the parking lot after a meeting.

7) Region meetings – **Gough** would like two reps from each chapter to attend R7 meetings – the pres. and one other rep, preferably the VP for continuity. He reminded Board that if you do not have two reps from your chapter, you dilute your chapter vote.

Unfinished Business

1) Disruptive behavior at chapter meetings – a) **Talbot** said that at its last meeting, R7 reps gave feedback on disruptive behavior and drinking at meetings. Carlsbad does not have drinking at general meetings, and attendance is good; fine for non-attendance is \$35. b) **Ruiz** said that at his chapter's last meeting, someone used foul language and was completely disruptive. Feedback included: a) **Gough** –

progressive discipline for first offense, second offense, etc. There will be a presentation on this topic at Leadership. b) **Curran** – many ways to handle, including fine, expulsion. Take a strong stand at first incident. c) **Talbot** – talk to the disruptive person when they are sober. d) Some chapters have a Sergeant at Arms.

New Business

1) Appeal of 9/28 missed meeting fines – The R7 meeting scheduled for 9/22 was rescheduled to 9/28 because Gough had a medical problem. Carlsbad and N. Cty chapters were fined \$250 each for non-attendance.

a) **Carlsbad – Talbot** said he had planned his schedule around the originally scheduled date and was not available on the new date. Backups also had commitments on that date, and there was no one else he could ask on such short notice. Notice of the new meeting date was given in a timely manner, but he was not there to receive the info. He understands fines for meetings scheduled months in advance but not for meetings that are rescheduled on short notice.

Gough said the meeting had to be held, as some issues were time-sensitive. **Jeff Moors** said the \$250 fine is the same for small and large chapters; the fine really impacts small chapters. **Lindlar** suggested appointing a standby for such instances. He prefers that in the future meeting dates be kept as scheduled; if something comes up as it did for this meeting, appoint a stand-in to run the meeting. **Curran** said he had offered to stand in, but by then the meeting had been rescheduled. He said that we do not want to fine anyone, but we have to follow procedure, as other people made the effort to attend.

Motion by **Brian Lindlar**, seconded by **Bill Peck**, and carried (ABSTAIN Carlsbad, 5 YES, 1 NO) to waive the fine for Carlsbad chapter for non-attendance at the 9/28/10 R7 Board meeting.

b) **N. Cty – Lindlar** stated that he did not think there should be a fine for rescheduled meetings. **Gough** suggested appointing an alternate.

Motion by **Jeff Moors**, seconded by **Dave Talbot**, and carried (ABSTAIN N. Cty, 3 YES, 2 NO) to waive the fine for N. Cty for non-attendance at the 9/28/10 R7 Board meeting.

2) Emergency Fund donation – Around 12/2/10, R7 chapter reps approved donating \$2,000.000 from the R7 Emergency Fund to **Joe Lukacik** for expenses related to the search and rescue efforts being made to locate his son, **Bryson**. Concerns: a) Approval was by phone and e-mail. At a non-meeting, 100% approval is needed. b) It was suggested that donations should go to an organization, not an individual.

Discussion ensued. **Ruiz** declared that a terrible thing happened, and we should approve giving Joe the money. **Smith** stated emphatically that the intent was to give Joe money to help in a difficult situation, so give him the money.

Motion by **Brian Lindlar**, seconded by **Mark Curran**, and carried unanimously to donate \$2,000.00 from the Emergency Fund to **Joe Lukacik** to help with expenses related to the loss of his son, **Bryson**.

3) Matching Funds approval – Each year \$2,000 in matching funds per region is available from IPSSA Inc. *Motion* by **Lance Clifton**, seconded by **Brian Lindlar**, and carried unanimously to approve \$640 from IPSSA Inc.'s matching funds program for SD Metro's Operation Homefront project to sponsor a military family and host Christmas dinner.

Adjournment – *MSUC*, adjourn 8:40 p.m.

SANTA KNOWS CPR



NDPA Board of Directors Member Mary Downing met up with Santa at the *CPR Across America* event on the USS Midway in San Diego this Holiday Season 2010.

“Santa is REAL and...Santa knows CPR” stated Mary Downing of San Diego after hugging Santa.

A Hands Only CPR event provided basic life saving training to “citizen” bystanders. Attendees learned how to perform effective compressions and use an AED, skills that could save thousands of lives of victims of sudden cardiac arrest. Make it your New Year’s Resolution in 2011 to take a CPR class, contact the American Red Cross, AHA or Project Heartbeat!

Mary, the Pool Safety MOM, reminds IPSSA members and all MOMs that Rescue Breathing along with compressions is absolutely essential to children and victims of drowning and respiratory emergencies. Remember the Safer3: Safer Kids, Safer Water and Safer Response (CPR with Rescue Breathing) to prevent drowning. Happy Holidays and Safe 2011!

Blue Cards Due on or before Feb. 16 General Meeting

Please send or give your completed, legible Blue Cards to Paul Grimes. Your options are:

Mail via US Postal Service to
San Diego Chapter IPSSA
PO Box 70192 San Diego CA 92167-1192.

Must be postmarked on or before Feb. 16, 2011

- Bring to Feb. meeting and hand to Paul Grimes.

Failure to submit a Blue Card as listed above will result in a \$50 fine.

Illegible or incomplete Blue cards is also a \$50 fine.

From: Kim Skinner [mailto:kimskinner@rburst.com]
Sent: Tuesday, January 11, 2011 10:33 AM
To: onBalance
Subject: Total Dissolved Solids (TDS) Chemistry

Just how much do swimming pool chemicals add to the total dissolved solids (TDS) content of the water? Do all chemicals of equal amounts (by weight) add identical amounts of TDS to swimming pool water?

When one pound of a chemical is added to 20,000 gallons of water, the usual amount of TDS being added to the water is 6 parts per million (ppm) of TDS. While this is true with most chemicals, it is not true with all chemicals. After being added, some chemicals will escape from the water and not contribute to TDS. Another possibility is that portions of some chemicals will convert into water and thus will no longer be part of TDS.

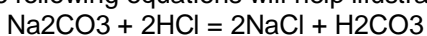
We will first look at adding a pure chemical that provides the full increase of its weight to the total dissolved solids content of the water. Chlorine gas is a good example. At levels of 1000 parts per million or below, chlorine gas is nearly 100 percent soluble at a pH of 5.0 or above. Therefore, if one pound of pure chlorine is dissolved into 20,000 gallons of water, the result will be 6 ppm of chloride (which is TDS).

One way of calculating this is as follows: 20,000 gallons of water weighs about 166,700 pounds, which is one-sixth of a million. Multiply the one pound of chlorine by six to get the 6 ppm of TDS.

As with all acidic sanitizers, after chlorine gas is added, it is usually necessary to add sodium carbonate (soda ash) or sodium bicarbonate (bicarb) to adjust the pH and alkalinity upward. Interestingly however, adding these alkaline chemicals does not ultimately add the full amount of TDS per pound added.

When soda ash and bicarb are added to pools, these chemicals will react with acid that has been added to form carbon dioxide, which, over a period of time, will release into the atmosphere. Only the sodium element from these two chemicals remains in the water and increases the TDS.

The following equations will help illustrate:



In the first reaction, soda ash (Na_2CO_3) reacts with acid (HCl) from acidic sanitizers, muriatic acid, or dry acid, to form sodium chloride (NaCl) and carbonic acid (H_2CO_3). Sodium chloride remains in the water as salt, which does contribute to TDS, while carbonic acid will dissociate into carbon dioxide (CO_2) and water (H_2O).

The pure water that is formed does not contribute to TDS, and carbon dioxide will eventually escape into the atmosphere – thereby not contributing to the TDS content. Sodium bicarbonate also reacts with acid and forms the same compounds – salt and carbonic acid.

To determine the actual amount of TDS that is being added by these chemicals, a look at their molecular weight is needed. The (rounded off) molecular weight of soda ash is 106, and sodium bicarbonate is 84. Sodium by itself has a molecular weight of 23, and there are two sodium molecules in soda ash, only one in sodium bicarbonate. The sodium element (which adds to the TDS content) comprises about 43.4 percent of the soda ash, and about 27.4 percent of the sodium bicarbonate. Therefore, when adding one pound of soda ash, only 43.4 percent would contribute to TDS, and with sodium bicarbonate, 27.4 percent contributes to TDS.

The calculations are as follows: if one full pound of a material in 20,000 gallons of water would normally equate to 6 ppm of TDS, then one pound of soda ash, with only 43.4 percent of its total weight (sodium) remains as TDS, contributes about 2.6 ppm of TDS. Likewise, one pound of sodium bicarbonate (with 27.4 percent as sodium) adds about 1.65 ppm. (Note: Until these chemicals actually react with an acid, the entire contents of the various compounds would be present as TDS). Another type of chemical which does not introduce the full TDS of its weight are compounds which add hydroxide or which form hydroxide when added to water. Hydroxide (OH) will likely combine with a hydrogen ion to form pure water (H_2O) and no longer be TDS. Sodium hypochlorite (often referred to as liquid chlorine or bleach) is an example of this type of compound.

In every gallon of sodium hypochlorite (in this example, 15% trade or 12.5% by weight), there is about 1.25 pounds of chlorine and about 1.6 pounds of sodium hydroxide, for a total of 2.85 pounds of potential TDS. This would normally equate to about 17 ppm of TDS for every gallon added to a 20,000 gallon swimming pool. However, since hydroxide accounts for about 42.5 percent by weight of sodium hydroxide (and since hydroxide will eventually react with hydrogen and convert to water), this component is subtracted from the compound, so that, together with the chlorine (contained in bleach), about 2.2 pounds in a gallon of sodium hypochlorite adds to the TDS content of a solution. Thus one gallon of sodium hypochlorite adds about 13 ppm of TDS (rather than 17 ppm) in 20,000 gallons of water. (Bleach also adds a small amount of alkalinity to the water).

With 10 % (weight) bleach, about 10.5 ppm is added, and with 5.5% (weight) household bleach, about 5 ppm TDS is added, per gallon to 20,000 gallons of water.

Also, chemicals that include oxygen or nitrogen will also likely lose portion of their weight, thus a lower overall TDS contribution. Calcium hypochlorite (65%) is an example of a compound that adds oxygen. The percentage of the calcium hypochlorite contribution that ends up as oxygen is about 22 percent. Cal Hypo also contains a small amount of water. Therefore, its contribution to TDS is only about 75 percent of its total weight. Lower strength Cal Hypo will result in a slightly lower percentage of TDS contribution per pound. (Of course, part of the TDS contributed by calcium hypochlorite is calcium, which is added to the water and increases the hardness).

Trichlor, sodium dichlor, cyanuric acid, and regular salt, added to swimming pool water will result in the full increase of their weight to TDS.

Muriatic acid (hydrochloric acid) is product that, when added to pool water, will contribute significantly to the TDS content. Muriatic Acid at 31.45 percent strength adds about 3 pounds of TDS per gallon. Although the hydrogen from this acid will react with hydroxide to form water, it is such a small percentage of the total weight of the acid that it will not significantly effect the contribution of this acid to TDS. Therefore, one gallon of muriatic acid in 20,000 gallons of water will increase the TDS 18 ppm.

Evaluating TDS

An increasing TDS value, if derived entirely from an increase in calcium content, indicates a scaling possibility. This would be represented by a higher Saturation Index value. However, when the TDS value is high or rising indicating elevated chlorides and/or sulfates, this can lead to the corrosion of pool plaster – the opposite of scale. This results in a lower SI value and may indicate a need for adjustment. High sulfate content (from dry acid) is known to be corrosive to pool plaster. Of course, the service industry doesn't normally test for sulfates, but service techs should take this factor into consideration. Interestingly, high sulfate and high calcium levels can combine and create severe scale.

There are also other unwanted dissolved solids that can build up, which aren't normally tested specifically for. These include various organics, bather sweat, nitrates, phosphates, foam, etc., all of which can cause various problems with water balancing. While these contaminants generally contribute only a small amount of TDS, they may cause significant problems. And of course, high amounts of these contaminants become more of a concern in spas or other small bodies of water.

The APSP-11 document recommends that when the TDS reaches 1500 ppm above the tap water content, then draining is recommended. For full size pools, a RO system to reduce TDS is also an option. Since we are testing for an actual amount of dissolved solids, but not getting hung up on what the TDS components are, and then using that result to determine drain intervals, this is an example of using TDS as an indicator, or as a surrogate for assumed increases in salt, sulfates, unwanted organic contaminants, etc.

It should also be noted that high TDS from regular salt (sodium chloride) as created in salt water or chlorine generation pools does not cause decreased sanitizer efficacy or cloudy water.

Workshop Registration Form

www.pentairtraining.com

Seminar Fee: \$95 pre-registration (or cash equivalent in Pentair Water Pool and Spa Partners Incentive Reward Dollars).*

Includes: Lunch and workshop materials.

Reservations: RSVP required. Class size is limited.

Please complete one registration form per attendee and mail with your method of payment to:

Maritz Travel
Attn: Darla Unerstall
1395 North Highway Drive
Fenton, MO 63099

Attendee's Name
(First and Last): _____

Company Name: _____

Address: _____

City: _____

State/Province: _____ Zip/Postal Code: _____

License Number: _____

Telephone: (____) _____ Fax: (____) _____

E-mail: _____

Workshop Location Attending: _____

Workshop Date(s) Attending: _____

If paying by check, please make payable to:

Pentair Water Pool and Spa, Inc.

If paying by credit card, please complete the information below:

Visa MasterCard

Credit Card Number: _____

Expiration Date: _____

Name as it appears
on your credit card: _____

If paying by Reward Dollars, complete the information below:

Dealer Number: _____

Signature: _____

You may also register by:

- Online at www.pentairtraining.com.
- Fax to 1-800-227-2989 – Faxed registrations must include a credit card number.
- Phone 1-888-755-7946 if paying with credit card – please have your credit card number available.

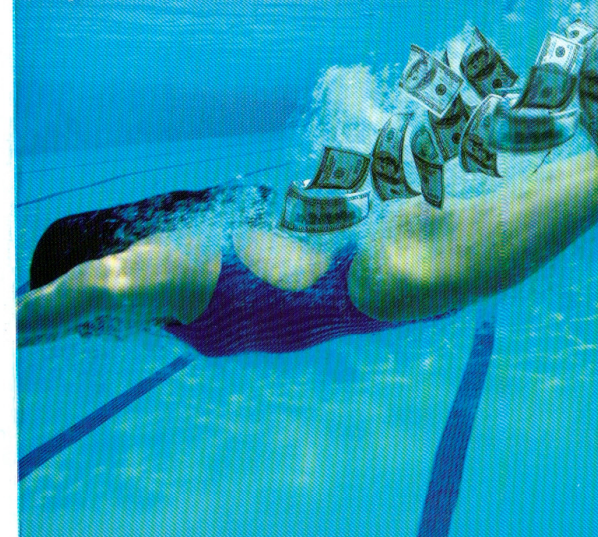
*Reward Dollar Inquiry: If you need to know your total Reward Dollars, please visit www.pentairpartners.com or contact your Dealer Coordinator at 800-693-0171.



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Workshop Registration Form

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We've packed our workshops with new information about the latest developments in controls, pumps, heaters, lighting, filtration, water features and chlorine generation. Our experienced instructors and detailed course materials and training aids will give you the real-world techniques and know-how to specify, install, troubleshoot and service today's most advanced pool equipment.

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What You'll Receive:

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Variable Frequency Drive Pumps

An introduction to today's most important development in pool equipment—learn how VFD pumps work, how to apply them, how to program for optimal energy efficiency and why they are the single biggest and most profitable retrofit opportunity in industry history.

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We'll take you through an actual planning, designing and programming project—you'll learn the complete process from scoping and sizing the job to final programming.

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Topics include the gas, air and electric requirements for proper heater operations as well as troubleshooting techniques.

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We'll cover the fundamentals of electricity, electrical grounding and bonding, circuit testing and lighting safety and installation of the industry's brightest and most vibrant LED and halogen color-changing lights.

Additional topics will be covered as time permits.

RSVP today! Class sizes are limited. Receipt of payment guarantees your reservation.

San Diego Training Information

February 1st and 2nd, 2011 Courtyard by Marriott, Mission Valley

Heavy Emphasis On:

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SunTouch, Easy Touch and IntelliTouch, iPhone
IntelliFlo Pumps-
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IntelliBrite Pool and Spa

Please Reserve These Dates On Your 2011 Calendar **Now!**
Class Size Restricted For 2011

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chair – Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

San Diego Chapter Financial Report – Dec 1-31, 2010

	General	Education	Expense Description	General	Education
Cash on Hand (Beg. Bal.)	9,579.50	10,945.59	Cash Disbursements		
CD & Savings		17,020.59	Bank charges		
Total	9,579.50	27,965.18	Continuing Education		
Combined total	37,544.68		SPEC	SPEC	
Cash Receipts			Awards		
Dues collected by IPSSA	1,919.00		Door prizes Raffle	250.00	
Newsletter Advertisement			Newsletter	262.34	
Chapter Supporters –			Legal/Professional Computer consulting		
Member fines	700.00		Meeting expense:		
Interest earned		1.86	- General meeting		
Rebate Program			- Entertainment: Holiday Party	5,963.39	
CD Interest			- Chapter Board	131.56	
Member payment			- Regional Dues		
Other –H2O Watcher Tags			- Water Watcher Program		
Fines: -			Office expense:	50.86	
			Phone	21.26	
			Postage & Copies	154.00	
			Mileage		
New Member			- IRS withholding	0.37	
Education Fund			- Commemorative Plaque	233.66	
Water Watcher tags			- Blood Drive Breakfast	65.79	
Directory sales			Total Expenses in Month	7,132.86	
Transfer from savings for Educ.			Cash on Hand (End Balance)	9,579.91	12,506.73
Total Income in Month	2,619.00	1.56	CD & Savings		10,946.52
			Total	9,579.91	23,453.25
			Combined Total	33,033.16	



San Diego
Superior Pool Products
4737 Old Cliffs Rd
619-283-2066

Monthly drawing
50 pound bucket of 3 inch Jumbo Tabs
Bring your Skimmer
to the January 2011 General Meeting
Must place your coupon in the drawing.
Must be present to win!



SCP San Diego
5648 Copley Dr
858-467-9495

Monthly drawing
\$50 Shell Gas Card
Bring your Skimmer
to the January 2011 General Meeting
Must place your coupon in the drawing.
Must be present to win!

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www. poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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Service Association
PO BOX 70192
San Diego CA 92167-1192
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

**General Meeting
Jan. 19, 7pm
Mission Valley Resort**

**Region 7 Table Top
Show Jan. 22, 2011
Sheraton 4 Points**



**Next General Meeting
January 19, 2011 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

