



# The Skimmer

NEXT GENERAL MEETING  
JANUARY 19, 2011  
MISSION VALLEY RESORT  
875 HOTEL CIRCLE SO.

DECEMBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2010

## President's Message

Happy Holidays to all of you and your families. Our Chapter's Installation Dinner/Holiday Party is this Saturday December 4th and we hope to see all of you there. All members and Chapter Supporters are invited and are welcome to bring a guest. The suggested attire is jacket with tie optional for the men and cocktail dress for the women. For the men who would prefer to wear a cocktail dress, you are welcome to do so also. The evening event is being held at the Admiral Baker Golf Course Club. Cocktail hour is from 6:00 PM to 7:00 PM followed by a very brief meeting and award presentations. There will be live entertainment provided by the Jesse Michel band, door prizes for the members, a casino night, and a delicious buffet dinner. All of this is provided by the Chapter to treat the membership to a very nice evening and say thanks to the Chapter Supporters for their commitment to our Chapter. We hope you are planning on attending; it should be a fun night at a convenient location.

The Thanksgiving Day week has seen a dramatic shift in the weather here in San Diego, most notably the drop in the day/night temperatures. This means the water temperature in the pools across the county has dropped significantly. This of course helps the bottom line for those of you running a pool service route as you see the need for chlorine diminish dramatically. However, this is the time of year when we see the Pacific storms and Santa Ana winds come through our area. As the leaves fall from the trees and the winds pick up you will find that you spend more man hours in the backyards cleaning the pools but spend less on chemicals. So as your expenses drop for the next several months the demand for your time increases. Hopefully your monthly rates remain constant and increase over time as the years go on.

The next several months are a good time to take a week off here and there. Hopefully you have some vacations planned and will be spending time with family and friends. Be kind to one another and enjoy the Holiday season.

Cheers, Mark

## SPEC Announces Successes of 2009-2010 Legislative Session

"The 2009-2010 legislative session was a very successful one for the Spa and Pool Industry Education Council (SPEC)," stated John Norwood, President of SPEC.

In a year in which California faced a record multi-billion dollar budget deficit, SPEC was able to defeat two specific proposals that would have directly affected it's members. The first proposal would have expanded the state sales tax to service businesses, while the second would have imposed a mandatory 3% income tax withholding of fees paid to independent contractors.

In addition, SPEC representatives were successful in stopping the imposition of any new fees or taxes on the swimming pool and spa industry.

"Obviously SPEC did not achieve this result on its own," continued Norwood.

"We worked hard with building coalitions and with numerous other business and industry groups to defeat these anti-business proposals."

On the pro-active front, SPEC supported an important measure to prevent workers' compensation fraud. SB 1254 (Leno)--signed into law by Governor Schwarzenegger--allows the Contractors State License Board to issue a stop order against any contractor who has not secured workers' compensation coverage.

Most importantly, SPEC sponsored legislation to require swimming pools and spas to be treated differently than water features for purposes of local water conservation ordinances. AB 2409 (Nestande) was signed into law by Governor Schwarzenegger and takes effect on January 1, 2011. "This was a very important bill," explained Norwood. "Without its passage, there was the potential for swimming pools and spas to inadvertently be ordered to shut down as part of a local emergency water ordinance."

In addition to these successes, SPEC is working with numerous state agencies and other organizations representing contractors to fight against the underground economy that is devastating many of its members. SPEC supported a bill this year, AB 2770, which would have created a pilot program to investigate employment and payment practices within the swimming pool and spa construction industries underground economy. Unfortunately, the Governor ultimately vetoed the legislation. However, SPEC is working with a number of other trade associations representing contractors to develop potential legislative proposals for the 2011/2012 legislative session. Lastly, SPEC is working with various regulatory agencies to help focus their efforts on fighting contractors in the cash economy.

SPEC tracks approximately 3,000 pieces of legislation each session, in order to identify bills that may impose additional mandates and costs on your business. In addition, SPEC monitors the activities of numerous state and local agencies whose activities, regulations or ordinances might adversely affect the swimming pool and spa industry. We predict the 2011/2012 legislative session will be a busy one

## You May Already Be On Angie's List...

In June, Angie's List added several San Diego pool service companies to their list of "General Remodeling" category of businesses. They also have a "Pool & Spa Service" category which has a long list of local pool service companies. If you want to do something with your listing, or if you want to be pulled out of the Remodeling category, it is free to complete your company profile. This way you can see if anyone has made reports about you. To get deleted from Remodeling you will need to call the phone number on the registration page, can't be done online.

Bill Peck

**Board of Officers**

<b>President</b>	<b>Mark Curran</b>	619-579-1720	PO BOX 9944, San Diego CA 92169
<b>Vice President</b>	<b>Philip Gardiner</b>	619-449-6345	302 Brookstone Pl. Santee CA 92071
<b>Treasurer</b>	<b>Jim Bauer</b>	619-997-7710	7108 Bobbird Dr., San Diego CA 92119
<b>Secretary</b>	<b>James Morketter</b>	619-708-4972	4784 Soria Dr., San Diego CA 92115
<b>Past President</b>	<b>Mike Gregg</b>	619-224-3863	944 Moana Dr., San Diego CA 92106

**Committee Representatives**

<b>Sick Leave</b>	<b>Jim Hines</b>	619-843-5884	<b>Sick Leave</b>	<b>Ron Magnant</b>	858-586-1188
	<b>Ron Baker</b>	619-540-2275	(Cont'd)	<b>Terry Wehrly</b>	619-462-8745
<b>Continuing Education</b>	<b>Brian Davis</b>	858-688-3084			
	<b>Stephen Heyer</b>	619-563-6566			
<b>Manufacture Rebate</b>	<b>Jon McArthur</b>	619-464-0211			
	<b>Gary Sevigny</b>	858-486-9220			
<b>Insurance</b>	<b>Bob Fowler</b>	619-464-6400			
<b>New Members</b>	<b>Bill Peck</b>	858-673-8556			
<b>Entertainment</b>	<b>Michael Lewis</b>	619-261-1048			
<b>Product Testing</b>	<b>Patrick Farris</b>	619-465-9545			
	<b>Dale Eppard</b>	858-571-1177			
<b>Sfty/Drowning Prevnt</b>	<b>John Silcox</b>	858-467-0507			
<b>Blood Drive</b>	<b>James Morketter</b>	619-708-4972			
<b>Website &amp; Skimmer</b>	<b>Paul Grimes</b>	619-518-4983			
<b>Region7 Director</b>	<b>Chuck Gough</b>	760 434-7623			

<b>IPSSA Corporate</b>	888-360-9505
<b>Info. Vickie Lester</b>	888-368-0432 FAX
10842 Noel St #107, Los Alamitos CA 90720-2582	
<b>Billing - Cramer &amp; Associates</b>	
PO BOX 1617	888-391-6012
Rocklin CA 95677	888-391-6203FAX
<b>Arrow Insurance</b>	800-833-3433
<b>Ray Arousty</b>	805-955-9555
	805-955-9535 FAX
40 W. Cochran Street #112 Simi Valley CA 93065	



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**(858) 486-9220**

We, at **Underwater Unlimited**, have successfully navigated through plan check at the San Diego Department of Environmental Health and have had all of our channel drains and other retrofit drains pass inspection to comply with VGB legislation. We offer generous referral fees for VGB retrofit as well as for rebar repair, crack repair and plaster delamination. We have 23 years of experience and own the patent on the materials used to repair pools underwater. Please give us a call at:

**760-632-1822 or 800-247-8393. Underwater Unlimited Inc.**

**Underwater Swimming Pool Repairs: drain retrofit, cracks, rebar and plaster loss**

<b>IPSSA San Diego – Chapter Supporters</b> (Updated 11/25/10) * <b>Local Representative</b>		
<b>Gabriel Gurmilan</b>	<b>Abcana Industries</b> - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900, 619-654-6724 cell 619-444-9804 fax
<b>Leigh O'Brien</b>	<b>Advantis Technologies</b> – advantistech.com - poolspacare.com Applied Biochemists, Blue Devil Chemicals	949-366-2153, 949-584-5220 cell
<b>Eric Svensson</b>	<b>Alternative Pool Systems, Inc.</b> – alternativepoolsystems.com Install/Repair/Service Automatic Pool Covers	619 445 9798
<b>Susan Flowers</b>	<b>Aquasalt, LLC</b> – Aquasalt.net Swimming pool & spa salt producer	866-549-POOL (7665)
<b>Kenan Sachs</b>	<b>American Leak Detection</b> - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325 888-368-5325 fax
<b>Lori Brumagen Derek Dalto *</b>	<b>BIODEX</b> – bio-dex.com lori@bio-dex.com Superior Line of Pool and Spa Chemical Products	800-617-3477, 623-512-1831 cell 619-565-5130 Derek
<b>Richard Smith, President</b>	<b>Blue Moon Pools, Inc.</b> - www.bluemoonpool.com Pool Renovation / Pool Remodeling / Pool Plastering	619-258-7665 619-258-6383 Fax
<b>Tony Ruf</b>	<b>BriteTile Pool/Spa Remodeling</b> - britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
<b>Reed Chastang</b>	<b>Dynamic Concrete Coatings</b> - dynamicconcretecoatings.com Your affordable Solution for Decorative Concrete!	619-201-8508 866-866-2798
<b>New Supporter</b>	<b>Clear Water Pool Covers</b> - www.clearwaterpoolcovers.com Service and nstall automatic pool covers	858-863-3202
<b>Tom Cox</b>	<b>Gardner Pool Plastering</b> – gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com
<b>Scott Ragsdale</b>	<b>Hasa, Inc.</b> - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
<b>Tom Gharib</b>	<b>JNR Pool Plastering, Inc.</b> Pool and Spa Remodeling, Coping , Tile, Concrete, Plaster	619-466-6571, 619-698-4745 Fax 619-654-4175 Cell
<b>Don Bowlin Derek Meere *</b>	<b>Kid Safe Pool</b> Safety Fences, Covers, Products	800-921-9681, 949-633-4292 858-205-7737Derek
<b>Michael Mamula Ed Mumford *</b>	<b>Leak Detection USA</b> – leakdetectionusa.com. Leak detection/repair for pools/spas/ponds-comcl./resd.	800-652-9062 ed@leakdetectionusa.com
<b>Justin Robinett</b>	<b>Leak Terminators</b> - Leak Detection	619-563-7585
<b>Gil Koury</b>	<b>Life Deck</b> - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 619-262-8606 Fax
<b>Regina Rakowski</b>	<b>Nelsonite</b> nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
<b>Don Wall</b>	<b>The Pool Doctor</b> sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977, 619-445-4345 fax DonWall@sdpooldoctor.com
<b>John Moss</b>	<b>Poolsafe Cover Systems</b> poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640
<b>Mary Ann Downing</b>	<b>Pool Safety Solutions</b> Pool safety education, Pool Safety Fending, Pool Safety Nets - Katchakid	858-603-2260
<b>Kirk Chapman</b>	<b>Poolscape Unlimited</b> Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlited.com
<b>Reid Mirvis</b>	<b>Pool Surfacing 2000</b> - poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420, 619-590-1469 fax Reid@poolsurfacing2000.com
<b>Mark Larimer Luke Weiser</b>	<b>Save Water</b> - savewatersd.com savewatersd@cox.net Mobile Pool Filtration	619-328-9099, 619-328-1177 fax 619-402-0521 Cell (Mark)
<b>Kristal Cavender</b>	<b>Son Energy</b> – sonenergy.com Putting the Sun to Work for You - Solar systems	760-738-4066 X103 760-738-8602 Fax
<b>Brandon Chase</b>	<b>SunChaser, Inc.</b> Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
<b>Roy Heine Lori Bloom *</b>	<b>Suntrek Solar</b> - suntreksolar.com Thermal-Solar Pool & Hot water heaters, Photovoltaic systems	800-292-7648,949-795-8720 cell 760-891-9092, 760-317-6722 cell
<b>Peter Gozdeck</b>	<b>3 Step Billing</b> 3stepbilling.com Your Paperwork Alternative – Fax, Bill, Bank	619-339-7622 peter@3stepbilling.com
<b>Jim Byers</b>	<b>Thornburg Enterprises</b> Manf.Rep. for Orenda Technologies chemical products. – algae, stain, and phosphate control.	760-550-7057, 760-251-4970 fax
<b>Kevin Wallace</b>	<b>Underwater Unlimited</b> Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
<b>Samantha Larimer Ron Brooks</b>	<b>Weiser Pools, Inc.</b> - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net
<b>Chuck Conti</b>	<b>Zodiak Pool Systems, Inc.</b> - .zodiacpoolcare.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125

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### General Meeting

**October 20, 2010, Mandatory**

General meeting 11/17/10

Call to order: 7:10 PM

Pledge of Allegiance: Jon

McArthur

Secretary's Report- James

Morketter: November Board meeting minutes were approved.

Treasurer's Report- Jim Bauer:

We're in good shape financially. Jim handed out education reimbursement checks.

Potential member Josh Stevens was presented to the membership.

Chapter supporters etc. were brought to the front of the room. Present included:

Reed Chastang, Jim Byers, Matt Castillo, Matt Myers, Dave Ogren, Kristal Cavender, Bob Catalano, Gil Khoury, Mike Gersch, Don Wall, Gabe Gurmilan, Mary-Ann Downing, Kenan Sachs.

Mark Curran recognized Dan Ruiz from the IPSSA East County Chapter.

Peat Burke offered a few words about Al Daugherty.

A reminder was given to never hire sub-contractors who do not have insurance.

Ron Baker is back to work after being on sick leave. He thanked the membership for taking care of his

pools.

Mark Fleming was present at the meeting. He thanked members for caring for his pools.

Mark informed us that Metro Chapter member Kelly Halley is in the hospital as a result of her involvement in the Ocotillo Wells motorcycle accident.

Peat Burke gave a brief presentation on pool service history featuring some "antique" pool service equipment.

Nobby Mandolf has won the Terry Cowles memorial award.

Bill Peck gave a brief presentation on salt meter maintenance.

Mary-Ann Downing announced some upcoming safety seminars.

Raffle-

No winner for \$50

\$25 Paul Grimes

50# Tabs-Ron Baker

\$50 gas card- Bill Peck

Geoff Conradi and Pat Schultheis won restaurant certificates. Nobby Mandolf and Jim Bauer each won 5 cases of chlorine.

Meeting adjourned 8:15 PM

### Continuing Ed. Deadline 12/31

The deadline for the probation period for the 2008-2009 Continuing Education period ends 12/31/10. All members MUST turn in a completed form by 12/31/2010 or be expelled from IPSSA.

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Lori Bloom, Suntrek San Diego Manager and  
IPSSA San Diego Chapter Supporter



**Earn \$300 - \$1,100 per customer sale!**

Get bill stuffers and sales materials so you can start earning your referral fees today!

## CPR Project San Diego December 5, 2010

**"Hands Only CPR"  
with an introduction to  
AED**

Join Olympic gold medalist, Peggy Fleming, and thousands of San Diegans to learn CPR on the deck of the USS Midway Museum when *CPR Across America* stops in San Diego

**Sunday, December 5, 2010**

**9:00 a.m. to 5:00 p.m.**

**USS Midway Flight Deck**

**910 N. Harbor Dr.**

**San Diego, CA 92101**

**(Classes start approximately every  
30 minutes)**

Recommended for ages 5-95  
Instruction is **FREE**. Does not include  
admittance to USS Midway exhibits, but  
discounts will be available

*December Board Minutes will  
appear in the January Skimmer*

## Calendar

**12/1 Chapter Board:** Future 1/5, 2/2, 3/2  
7 pm Kensington Grill

**12/4 Christmas Party – Admiral Baker**

**12/15 Region 7 Board Meeting 7 pm**  
SCP Conference Room

5648 Copley Dr 858-467-9495

**12/31 Continuing Ed. Points Deadline**

**1/15, Blood Drive 8 am**

Antique Row Café, Lemon Grove

3521 Lemon Grove Av

**1/19 General Meeting 7pm**

Mission Valley Resort

875 Hotel Circle North

**1/22 Region 7 Table Top Show**

Four Points Sheraton Aero Dr

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**INSTALLATION DINNER DANCE**  
**SATURDAY DEC. 4, 2010- 6 TO 10PM**

ENTERTAINMENT COMMITTEE  
MICHAEL LEWIS  
(619) 261-1048

**3/4 Mile east of the Q**

**Directions:**

- I-15 or Mission Gorge to Friars Rd
- Turn north on Santo Rd
- Immediate right turn onto Admiral Baker Rd.
- Clubhouse Parking Lot at end of road.



**MEMBERS AND CHAPTER  
SUPPORTERS ENCOURAGED TO  
ATTEND**

Suggested Dress:

Men – JACKETS PREFERRED/  
TIES OPTIONAL

Women – COCKTAIL ATTIRE

6:00 - 7:00 COCKTAIL HOUR  
BAR OPEN UNTIL 10PM

David Courey Chapter Supporter  
Award presentation.

Door Prizes.

**CASINO KNIGHTS**  
NUMEROUS GAMING TABLES  
PRIZES TO MEMBERS WITH MOST  
TICKETS AT 10pm

**LIVE ENTERTAINMENT**

**BUFFET MENU**  
HOR D'OEUVRES  
ENTREES  
SIDE DISHES  
DESSERT  
BEVERAGES  
NO HOST BAR

## Workshop Registration Form

[www.pentairtraining.com](http://www.pentairtraining.com)

**Seminar Fee:** \$95 pre-registration (or cash equivalent in Pentair Water Pool and Spa Partners Incentive Reward Dollars).\*

**Includes:** Lunch and workshop materials.

**Reservations:** RSVP required. Class size is limited.

**Please complete one registration form per attendee and mail with your method of payment to:**

Maritz Travel  
Attn: Darla Unerstall  
1395 North Highway Drive  
Fenton, MO 63099

Attendee's Name  
(First and Last): \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State/Province: \_\_\_\_\_ Zip/Postal Code: \_\_\_\_\_

License Number: \_\_\_\_\_

Telephone: (\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_) \_\_\_\_\_

E-mail: \_\_\_\_\_

Workshop Location Attending: \_\_\_\_\_

Workshop Date(s) Attending: \_\_\_\_\_

If paying by check, please make payable to:

**Pentair Water Pool and Spa, Inc.**

If paying by credit card, please complete the information below:

Visa  MasterCard

Credit Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Name as it appears  
on your credit card: \_\_\_\_\_

If paying by Reward Dollars, complete the information below:

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**You may also register by:**

- Online at [www.pentairtraining.com](http://www.pentairtraining.com).
- Fax to 1-800-227-2989 – Faxed registrations must include a credit card number.
- Phone 1-888-755-7946 if paying with credit card – please have your credit card number available.

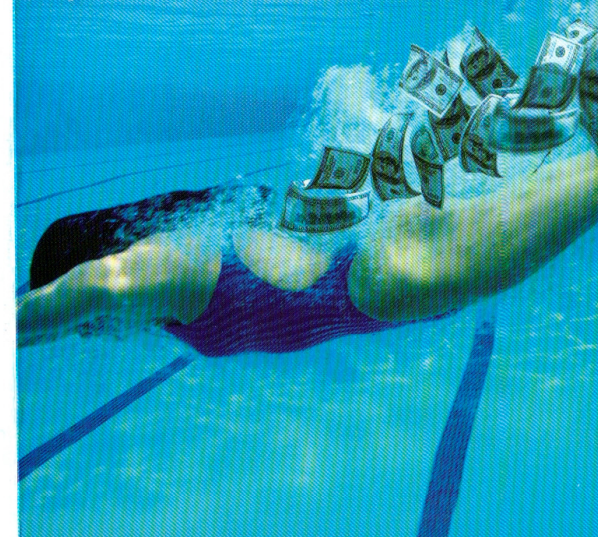
\*Reward Dollar Inquiry: If you need to know your total Reward Dollars, please visit [www.pentairpartners.com](http://www.pentairpartners.com) or contact your Dealer Coordinator at 800-693-0171.



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Workshop Registration Form

# Where our training goes, profits follow



Take the lead to meet today's  
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products and service.

2010-2011 Equipment  
Training Series



## The technical **training** essential in today's marketplace

We've packed our workshops with new information about the latest developments in controls, pumps, heaters, lighting, filtration, water features and chlorine generation. Our experienced instructors and detailed course materials and training aids will give you the real-world techniques and know-how to specify, install, troubleshoot and service today's most advanced pool equipment.

### Topics include:

- **Advanced water features**
- **Automatic chlorine generation**
- **Automation**
- **Basic electrical theory**
- **Basic hydraulics and equipment sizing**
- **LED and halogen lighting safety and installation**
- **Heater installation and repair**
- **Heat pump installation and operation**
- **Variable frequency drive pumps**

### What You'll Receive:

A training kit that includes course outlines and manuals, a calculator; pen, specialty tool assortment and magnifying ruler. Course outlines have been painstakingly developed to serve not only as educational tools but also as valuable field guides.

Workshops are offered in one-day and two-day formats. Topics presented at any particular workshop are based on the length of the workshop and regional requirements.



## A deeper look into **workshop** topics

### Variable Frequency Drive Pumps

An introduction to today's most important development in pool equipment—learn how VFD pumps work, how to apply them, how to program for optimal energy efficiency and why they are the single biggest and most profitable retrofit opportunity in industry history.

### Basic Hydraulics and Equipment Sizing

Learn how to calculate volume, turnover and dynamic head in addition to pump and filter selection, plumbing, pipe sizing and system head curve plotting.

### Automated Controls

We'll take you through an actual planning, designing and programming project—you'll learn the complete process from scoping and sizing the job to final programming.

### Heater Installation and Repair

Topics include the gas, air and electric requirements for proper heater operations as well as troubleshooting techniques.

### Basic Electrical Theory and Lighting

We'll cover the fundamentals of electricity, electrical grounding and bonding, circuit testing and lighting safety and installation of the industry's brightest and most vibrant LED and halogen color-changing lights.

Additional topics will be covered as time permits.

**RSVP today! Class sizes are limited. Receipt of payment guarantees your reservation.**

# San Diego Training Information

**February 1st and 2nd, 2011 Courtyard by Marriott, Mission Valley**

### Heavy Emphasis On:

**Automation-**  
SunTouch, Easy Touch and IntelliTouch, iPhone  
**IntelliFlo Pumps-**  
Variable Speed, Variable Flow and VS+SVRS  
**Heaters-**  
Sta Rite Max E Therm and Pentair MasterTemp  
**LED Lighting-**  
IntelliBrite Pool and Spa

Please Reserve These Dates On Your 2011 Calendar **Now!**  
**Class Size Restricted For 2011**

# CONTINUING EDUCATION FUND APPLICATION

Member Name: \_\_\_\_\_ Date \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_


City: \_\_\_\_\_ Zip: \_\_\_\_\_

Course/Seminar/Program: \_\_\_\_\_

Course/Seminar/Program Date: \_\_\_\_\_ Cost: \$ \_\_\_\_\_

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chair – Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

San Diego Chapter Financial Report Nov 1-30, 2010					
	General	Education	Expense Description	General	Education
Cash on Hand (Beg. Bal.)	10,349.09	10,550.11	Cash Disbursements		
CD & Savings		10,994.53	Bank charges		
Total	10,349.09	21,494.64	Continuing Education		770.07
Combined total	31,843.73		SPEC	200.00	
Cash Receipts			Awards		
Dues collected by IPSSA	1,941.00		Door prizes Raffle	100.00	
Newsletter Advertisement			Newsletter	100.00	
Chapter Supporters	300.00		Legal/Professional Computer consulting		
Member fines	450.00		Meeting expense:		
Interest earned			- General meeting	476.08	
Rebate Program			- Entertainment: Party Deposit	1750.00	
CD Interest			- Chapter Board	132.00	
			- Regional Dues	324.00	
Other H2O Watcher Tags			- Water Watcher Program		
Fines: -			Office expense:		
			Phone	19.98	
			Postage & Copies	42.04	
			Mileage		
New Member	150.00		- Product Testing		
Education Fund			-		
Water Watcher tags			- Blood Drive Breakfast		
Directory advertising			Total Expenses in Month	3,144.10	770.07
Transfer from savings for Educ.			Cash on Hand (End Balance)	9,574.09	10,147.01
Total Income in Month	2,841.00		CD & Savings		10,994.53
Child Safty/Drowning Prev Fund			Total	9,574.09	21,141.54
			Combined Total	30,665.63	

<p><b>Nobby Mandolf wins IPSSA Terry Cowels memorial Award</b></p>  <p style="text-align: center;"><b>Nobby Mandolf</b> (From Dec, 2010 Region 7 News)</p>	<p>Great News!! After years of being overlooked in favor of L.A. area candidates, we finally broke through and <b>Nobby Mandolf</b> is the 2010 Terry Cowles Memorial award winner. <b>CONGRATULATIONS, Nobby!!</b></p> <p>Nobby will receive a plaque and a \$1,000 award at the Annual Leadership Seminar Banquet in February.</p>	<p><b>21<sup>st</sup> Annual Region 7 Table Top Show</b> Sat. Jan. 22, 2011, 9am 4pm Earn Valuable Education Points Free Seminars (9am-1pm) Free Trade Show (1pm-4pm) Antique Pool Equipment on Display Bring money for the Giant Raffle Four Point Sheraton 8110 Aero Dr, San Diego CA 92123 Info: 619-464-6400 <a href="http://www.region7tabletop.com">www.region7tabletop.com</a></p>
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**BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: \_\_\_\_\_**

Name: \_\_\_\_\_ Spouse: \_\_\_\_\_ H.Phone:( ) \_\_\_\_\_

H. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Company Name: \_\_\_\_\_ E-Mail: \_\_\_\_\_

B. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

B.Phone:( ) \_\_\_\_\_ Pager:( ) \_\_\_\_\_ Cellular:( ) \_\_\_\_\_

**CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)**

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTRY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hghts		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www. poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

**SIGNATURE REQUIRED \_\_\_\_\_ DATE \_\_\_\_\_**

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**San Diego Chapter  
Independent Pool & Spa  
Service Association  
PO BOX 70192  
San Diego CA 92167-1192  
www. ipssasandiego.com/members**

**Annual Installation  
Dinner Dance  
12/4 Admiral Baker**

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**Save the Date  
Region 7 Table Top  
Show Jan. 22, 2011**



**Next General Meeting  
January 19, 2011 – 7 p.m.  
Mission Valley Resort  
875 Hotel Circle South  
Mission Valley, south of I-8  
1/4 mile west of SR 163**

