



Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

April 2010

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IPSSA, INC. – REGION 7 Regular Board Mtg Highlights SCP Conf. Rm, San Diego, CA Wed., 3/24/10, 6:30 p.m.

Attendance

Chuck Gough, R7 Director, Carlsbad;
Dan Ruiz, R7 Treasurer, SD E. Cty.;
Peter Gozdeck, R7 Billing Agent; **David Talbot**, Carlsbad Pres.; **Matt Hughes**, Escondido Pres.; **Jordan Nelson**, N. Cty Coastal Pres.; **Brian Lindlar**, N. County Coastal VP; **Lance Clifton**, Rancho Del Mar Pres.; **Mark T. Curran**, SD Pres.; **Bill Peck**, SD; **Joe Lukacik**, SD E. County Pres.; **Steve Elbik**, SD Metro; **Nancy Gillespie**, Recording Secretary.

Not Present/Represented – None.

Approval of Minutes

Motion made, seconded, carried to approve the minutes of the December 16, 2009 meeting and December 26, 2009 Teleconference as submitted.

Financial

Gough thanked **Gozdeck** for keeping the R7 accounts balanced and in order. One member's check bounced, so he still has an amount outstanding. Board reviewed balance sheet and 2010 Year to Date. **Dan Ruiz**, our new R7 Treasurer, will present the financials in the future.

Chapter Reports

Carlsbad Dave Talbot

1) New meeting venue working out well.
2) Chapter supporters – for years chapter had none. This year chapter solicited and got four, plus a few potentials. It was suggested that if a supporter joins in the middle of the year, that the fee be prorated. **Curran** said SD meetings are one hour the third Wed. of the month at Hotel Circle; all are welcome to attend. Supporters line up in front of the room so everyone knows them. Once a year chapter holds a dinner meeting. Association Supporters listed in the back of THE IPSSAN get first priority to speak at meetings.

Escondido Matt Hughes

1) Membership – one prospect.
2) Chapter meetings – April, PEP; May, Superior. Usual location is Spaghetti Factory; members pay \$10 each for dinner. A prospect was surprised members had to pay for dinner. Feedback from Board was that members pay in some chapters, and other chapters cover meals.
3) Relay for Life Raffle for American Cancer Society raised \$500, which was the goal.

N County Coastal Jordan Nelson:

1) Membership – one new member.
2) Upcoming chapter meeting will be at PEP and include free pizza.

Rancho Del Mar Lance Clifton:

1) Membership – one new member, a seasoned guy but had trouble taking the test. **Nelson** suggested keeping an additional copy of the test highlighted to use as a study guide.
2) First meeting at new venue had good turnout.

San Diego Mark Curran, Bill Peck:

1) Membership – At the end of 2009, chapter had six prospective members who had paid but had stopped coming to meetings because they were “too busy” (including one who had been to the “first” meeting about five times). They were dropped and given partial refunds.
2) Redoing Standing Rules; will add new Sick Policy.
3) TableTop went well.
4) Chapter will probably organize its own annual picnic at Santee Lake.
5) Now have 35 chapter supporters.
5) Chapter participates in PEP Program.

Calendar of Events

- **National Water Safety Month**, May 2010. www.watersafetymonth.org
- **R7 Board Meeting**, Wed., June 23, 7:00 p.m., SCP Conf. Rm. (858-467-9495), 5648 Copley Dr., SD.
- **R7 Board Meeting**, Wed., Sept. 22, 7:00 p.m., SCP Conf. Rm. (858-467-9495), 5648 Copley Dr., SD.
- **R7 Board Meeting**, Wed., Dec. 22, 7:00 p.m., SCP Conf. Rm. (858-467-9495), 5648 Copley Dr., SD.

SD East County Joe Lukacik, Dan Ruiz:

- 1) A fun three months on the Board.
 - 2) Membership – 5+ new members since the beginning of the year. One prospect is having trouble with the test.
 - 3) On a mission to get more chapter supporters. Had eight, now have 22.
 - 4) A member has brain cancer.
 - 5) Beneficiaries – discovered that 30 chapter members have not filled out beneficiary cards for life insurance. Was amazed how many did not know they had life insurance.
 - 6) PEP – By not being part of the PEP program last year, chapter lost about \$3,200, so chapter decided to sign up.
 - 7) Working on Standing Rules for the chapter.
 - 8) Christmas party will be at a golf course. Many businesses are hurting and want our business.
 - 9) Skin cancer – Member **Ted Clark** has basal cell carcinoma. It's scary stuff. Clark spoke at a chapter meeting about what he has been through. Chapter is lining up a dermatologist to speak at an upcoming meeting. Remember the sunscreen.
 - 10) Chapter member **Poolscap** offered his facility for chapter's annual mandatory meeting.
- #### SD Metro Steve Elbik:
- 1) Membership – one new member, a few transferred out.
 - 2) New meeting location at one of their vendors.
 - 3) **Javier Payan** is hosting a 4-day CPO class at his shop in April. Everyone is welcome.

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R7 Director's Report

1) Fines – In the past some Board members have objected to fines. Do not contact **Gozdeck** to complain – that is not his job. Call **Gough** instead.

2) CDs – The two CDs were recently moved from B of A, which charged \$29.99 per month service charge for each checking account and only sent yearly statements for the CDs, to money markets at Union Bank, which does not charge a service charge. Thanks to **Peter Gozdeck** for taking care of that.

Ruiz said he would have two separate accounts combined, pointed out that there is no service charge because the bank waived it, and explained that both **Gough** and **Gozdeck** have online access to the accounts to view only. **Nelson** suggested that, instead of raising region dues, this money be used for expenses.

3) Chapters must file quarterly reports with IPSSA Inc.; if late, chapters are fined \$50 plus \$2 per day until it is paid. North County Coastal and Metro were fined. Reports may be filed monthly if it would help the chapters. **Ruiz** added that if there are any questions, call **Sue** at the Financial Office; she is very helpful.

4) iPhone Apps – **Laurie Batter**, publicist for NSPF, announced that The NSPF, in partnership with inQ Mobile Apps LLC, has introduced three iPhone apps to make pool water calculations easier and quicker for pool/spa industry professionals and consumers. This would be pool apps at your fingertips. Contact **Gough** for a copy of the news release.

5) Insurance has increased.

6) Beneficiaries – About 60% of IPSSA members have not designated a beneficiary. Download the form from IPSSA website or SCP. **Curran** suggested including the form in the chapter membership packet and making completion of it one of the requirements for membership.

Unfinished Business

1) Approval of R7 Standing Rules – Board previously received copies.

Article II, #6 – chapters not represented at two consecutive Region meetings may be subject to expulsion at the discretion of the Board.

Article VIII, #2a – **Gillespie** confirmed that 12/17/08 was the date approved.

Article VIII, #3 – Fine to be determined. *Motion* made by **Jordan Nelson** to approve a fine of \$100. *Motion* amended by **Mark Curran**, seconded by **Joe Lukacik**, carried to approve a fine of \$100, plus \$2 per day until it is paid. **Gozdeck** stated that he has sent late notices to chapters but has not enforced

the fines; dues will be considered late if postmarked after the date due.

Motion made by **Bill Peck**, seconded by **Clifton**, carried to approve the R7 Standing Rules as amended. **Gough** will update; **Gillespie** will send.

Motion made by **Brian Lindlar**, seconded by **David Talbot**, carried to approve the R7 Policies & Procedures as amended.

New Business

1) Appeal of Dec. 16 meeting fines – During the Dec. 16 meeting, **Gough** phoned and explained that he and Carlsbad and Escondido reps mistakenly went to the wrong place for the meeting; *Consensus* at that meeting was to fine **Gough**, Carlsbad chapter, and Escondido chapter for non-attendance. **Gough** recused himself from discussion at tonight's meeting; **Lukacik** stepped in as chair. Much discussion ensued. **Peck** pointed out that there is nothing in the Standing Rules to fine the Region Director, and it is not the intention to fine him. **Curran** said Carlsbad and Escondido chapters should be fined because they are required to attend. It was suggested that the important thing is intent, that the reps took the time to drive down but mistakenly went to the wrong location. *Motion* made by **Dan Ruiz**, seconded by **Brian Lindlar**, carried to waive the fines for the Carlsbad and Escondido reps for non-attendance at the Dec. 16, 2009 R7 Board meeting.

Appeal of Dec. 26 meeting fines – Escondido, SD E. County, and SD Metro chapters were not represented at Dec. 26 teleconference. Discussion ensued. **Lukacik** stated there was a family emergency where there was no access to a phone, and family comes before business. **Hughes** said he was new to the Board and was under the impression his term started in Feb., after Leadership; **Gough** said terms start Jan. 1. **Curran** said these meetings are important, yet the Board is discussing waving fines. He reminded everyone that earlier in the meeting it was stated with emphasis the importance of attendance at R7 Board meetings by all the chapters in the region, and now thirty minutes later we are discussing rescinding the fines to the chapters that didn't attend recent meetings; this seems rather hypocritical. *Motion* made by **Jordan Nelson**, seconded by **Brian Lindlar**, carried to waive the fines for the Escondido, SD E. County, and SD Metro chapters for non-attendance at the Dec. 26, 2009 R7 teleconference meeting because of the confusion of the holidays and personal issues.

2) *Motion* made by **Mark Curran**, seconded by **Brian Lindlar**, carried to approve the R7 2010 Budget.

3) SPEC Donation – **Gough** said there used to be a tradition at the yearly installation dinner of chapters lining up to give donations to the SPEC leadership, but this year the donations were embarrassing – a total of only \$23,650 in donations. R7 made a donation, but none of the R7 chapters did. SPEC is invaluable to the pool industry – SPEC stopped the 3 percent surcharge on services and is working on other issues.

Gough added a line item to the proposed R7 2010 Budget for donation to SPEC and suggests chapters do the same. As dues go up, he recommends that donations to SPEC increase. **Peck** said SD chapter made monthly donations to SPEC totaling \$2,400, but they were not recognized at the Installation Dinner. Those who donate on a monthly basis should also be recognized at the yearly installation dinners. **Gough** will follow up with IPSSA/SPEC to facilitate a way to give recognition to chapters, who give during the year, at the Annual Banquet.

4) Future of R7 Picnic – **Gough** said 2009 R7 Picnic took in \$9,000 but spent \$13,000. Picnic Committee should be an independent committee. *Motion* made by **Mark Curran**, seconded by **Brian Lindlar**, carried to drop the R7 Picnic for 2010. **Gozdeck** clarified that Picnic took in \$7,700 and spent \$14,000, but since there was no picnic the previous year, seed money for last year's picnic was \$4,800, so the picture is not quite as bleak.

5) Region Director Exchange – **Dick Nichols**, R10, is back on the B.O.R.D. He wants to visit other regions to see how other regions run their meetings. *By unanimous consent*, the Board approved Nichols' request to visit an R7 meeting.

6) 3 Step Billing – **Gozdeck** explained that as billing agent he organizes R7 financials for IPSSA Inc., so all **Dan Ruiz** has to do is write checks. He does not receive payment for what he does at the region level but is available for a fee at the chapter level. He will do chapter billing, "all the heavy lifting", so all the chapter treasurer has to do is write checks.

Good of the Order

1) Statements – **Peck** said he pays dues using auto pay; suggests IPSSA Inc. send annual statements for those payments. **Gough** will bring this up to the B.O.R.D.

2) Emergency Fund – **Ruiz** asked its purpose. **Gough** said it assists members in emergencies. For instance, an Escondido chapter member lost his home during the fires and received money from the Fund. All expenditures from the Fund need approval from R7 Board. R7 Picnic would have fed the Fund, but there are no new contributions. **Nelson** suggested talking to your chapter members; if there is still interest, R7 can still have a picnic in 2011. It is a way to raise money for the Fund.