



# The Skimmer

NEXT GENERAL MEETING  
MARCH 17, 2010  
MISSION VALLEY RESORT  
875 HOTEL CIRCLE SO.

MARCH

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2010

## President's Message

Happy St. Patrick's Day! Our meeting this month falls on the holiday that is celebrated by people throughout the world. It is an annual feast day that celebrates Saint Patrick (circa AD 385-461), the most commonly recognized of the patron saints of Ireland, and is generally celebrated on March 17<sup>th</sup>. The day is a national holiday in Ireland; it is a bank holiday in Northern Ireland, a public holiday in the Republic of Ireland and in Montserrat. In the United Kingdom (excluding Northern Ireland), Canada, New Zealand, Australia, and the United States; it is widely celebrated and is an official holiday. Parades are held, green is worn, shamrocks are displayed, beer is dyed green, and in Chicago the river is dyed green to celebrate the day. We are attempting to acquire a real leprechaun to be the guest speaker for our general meeting this month. If we are successful you can expect a short meeting.

Spring is upon us and the swimming season is around the corner. Prepare now for the demands of the busy time ahead. Consider raising your monthly rate for weekly service as summer approaches. The cost of doing business continues to increase in every area; from the equipment used to clean a pool, to all chemicals, to motors, pumps, filters, heaters, lights, etc., to gasoline, to insurance, to...well you get the idea. How long will you continue to absorb these increased costs without raising your rates? Yes, these are difficult and challenging times for everyone due to the economy. But don't let that stop you from charging a fee that makes sense from a business stand point. You are running a business, remember? I don't recall receiving an apology from the wholesaler every time there is another increase in the price of the product I'm buying. The manufacturer of the equipment I purchase on a weekly basis doesn't hesitate to increase the price of their pumps, filters, heaters, etc. on an annual basis if not more often. So don't get left behind as the industry continues on its path. You are running a business and it should be profitable.

Cheers, Mark.

## Would You Like Referrals from PoolServicePros.com?

Our chapter has a website, [www.poolservicepros.com](http://www.poolservicepros.com), where prospective customers can find members who work in their ZIP code. The site has over 20 visitors per day that are looking for service or repair and ranks at or near the top of page 1 with search engines when people are looking for pool service in San Diego. Lots of businesses pay a lot of money for Search Engine Optimization specialists to try to get them listed anywhere on page one of Google or MSN. Take advantage of it!

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Very few members have taken full advantage of this website. If you have your own website your listing can be linked to it so when a prospective customer clicks on your name in the ZIP code listing it redirects to your website. If you don't have your own website, clicking on your name opens a generic page with your name, business name, address and phone number. You can add to this, such as your e-mail address, types of service offered, and just about anything you can talk Paul Grimes into fitting on the page.

I have many times referred callers to the website so they can find someone in their area. So now it's time to make your entry look good so you won't make us look bad! Take advantage of this opportunity offered by the Chapter!

If you want to customize your listing, aren't looking for new service in all or some zip codes on your Blue Card, e-mail Paul at [aquawise@cox.net](mailto:aquawise@cox.net) or give him a call at 619-518-4983.

Bill Peck

## Prospective Member Report

We have 6 prospective members in process of joining. Matthew Wannamaker may be ready for a vote at the March meeting. Michael Thomas, Aquarius Pool & Spa, Tim McLean, McLean Pool Service, Ryan Donnelly, Neverwinter Pools, and Chris Murphy, are at various stages of the application process. Prospective member David Lipe is still studying for the Water Chemistry test. Be sure to say "Hi" to these guys.

## Filter Deal for Chapter Members

8 Pentair filters will be available for members to purchase at 80% SPPI prices, that's 20% off, at the meeting on Wednesday March 17, on a first come first serve basis, courtesy of the Pentair Manufactures rebate contribution. To purchase a filter, see Gary Sevigny after the meeting in the bar or call the following day at 858-486-9220 to authorize your purchase and determine exact price. Make check out to IPSSA San Diego Chapter. Deliver check to SPPI San Diego. Pick up filter or have delivered.

Gary Sevigny  
Manufacture Rebate Co Chair

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<b>Continuing Education</b>	<b>Brian Davis</b>	858-688-3084			
	<b>Stephen Heyer</b>	619-563-6566			
<b>Manufacture Rebate</b>	<b>Jon McArthur</b>	619-464-0211			
	<b>Gary Sevigny</b>	858-486-9220			
<b>Insurance</b>	<b>Bob Fowler</b>	619-464-6400			
<b>New Members</b>	<b>Bill Peck</b>	858-673-8556			
<b>Entertainment</b>	<b>Michael Lewis</b>	619-261-1048			
<b>Product Testing</b>	<b>Patrick Farrior</b>	619-465-9545			
	<b>Dale Eppard</b>	858-571-1177			
<b>Sfty/Drowning Prevnt</b>	<b>John Silcox</b>	858-467-0507			
<b>Blood Drive</b>	<b>James Morketter</b>	619-708-4972			
<b>Website &amp; Skimmer</b>	<b>Paul Grimes</b>	619-518-4983			
<b>Region7 Director</b>	<b>Chuck Gough</b>	760 434-7623			

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 10842 Noel St #107, Los Alamitos CA 90720-2582

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<b>Leigh O'Brien</b>	<b>Advantis Technologies</b> – advantistech.com - poolspacare.com Applied Biochemists, Blue Devil Chemicals	949-366-2153, 949-584-5220 cell
<b>Eric Svensson</b>	<b>Alternative Pool Systems, Inc.</b> Install/Repair/Service Automatic Pool Covers	619 445 9798
<b>Susan Flowers</b>	<b>Aquasalt, LLC</b> – Aquasalt.net Swimming pool & spa salt producer	866-549-POOL (7665)
<b>Kenan Sachs</b>	<b>American Leak Detection</b> - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325 888-368-5325 fax
<b>Lori Brumagen Derek Dalto*</b>	<b>BIODEX</b> – bio-dex.com lori@bio-dex.com Superior Line of Pool and Spa Chemical Products	800-617-3477, 623-512-1831 cell 619-565-5130 Derek
<b>Tony Ruf</b>	<b>BriteTile Pool/Spa Remodeling</b> - britetile.com Calcium removal, install/repair tile, quartz/rock coping, deck-o-seal	619-260-1896 rruf@san.rr.com
<b>Reed Chastang</b>	<b>Dynamic Concrete Coatings</b> - dynamicconcretecoatings.com Your affordable Solution for Decorative Concrete!	619-201-8508 866-866-2798
<b>Kristal Cavender</b>	<b>Son Energy</b> – sonenergy.com Putting the Sun to Work for You - Solar systems	760-738-4066 X103 760-738-8602 Fax
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<b>Scott Ragsdale</b>	<b>Hasa, Inc.</b> - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
<b>Tom Gharib</b>	<b>JNR Pool Plastering, Inc.</b> Pool and Spa Remodeling, Coping , Tile, Concrete, Plaster	619-466-6571, 619-698-4745 Fax 619-654-4175 Cell
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<b>Michael Mamula Ed Mumford*</b>	<b>Leak Detection USA</b> – leakdetectionusa.com. Leak detection/repair for pools/spas/ponds–com.c.l/resd.	800-652-9062 ed@leakdetectionusa.com
<b>Justin Robinett</b>	<b>Leak Terminators</b> Leak Detection	619-563-7585
<b>Gil Koury</b>	<b>Life Deck</b> - www.lifedeck.com Concrete Resurfacing & Staining, Waterproof Deck Coatings, Cleaning/Maintenance.	619-262-8600 619-262-8606 Fax
<b>Regina Rakowski</b>	<b>Nelsonite</b> nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	760-828-6169 cell rrakowski@ellispaint.com
<b>Tracy Thornburg</b>	<b>Thornburg Enterprises</b> Manf.Rep. for Orenda Technologies chemical products. – algae, stain, and phosphate control.	623-809-0064 Phone/FAX
<b>Don Wall</b>	<b>The Pool Doctor</b> sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977, 619-445-4345 fax DonWall@sdpooldoctor.com
<b>John Moss</b>	<b>PoolSafe Cover Systems</b> poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640
<b>Mary Ann Downing</b>	<b>Pool Safety Solutions</b> Pool safety education, Pool Safety Fending, Pool Safety Nets - Katchakid	858-603-2260
<b>Kirk Chapman</b>	<b>Poolscape Unlimited</b> Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlimited.com
<b>Chuck Conti</b>	<b>Zodiak Pool Systems, Inc.</b> - .zodiacpoolcare.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125
<b>Reid Mirvis</b>	<b>Pool Surfacing 2000</b> - poolsurfacing2000.com Fiberglass and Fleck stone Specialist	619-590-1420, 619-590-1469 fax Reid@poolsurfacing2000.com
<b>Mark Larimer</b>	<b>Save Water</b> - savewatersd.com savewatersd@cox.net Mobile Pool Filtration	619-402-0521 619-328-9099 Cell
<b>Brandon Chase</b>	<b>SunChaser, Inc.</b> Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
<b>Roy Heine Lori Bloom*</b>	<b>Suntrek Solar</b> - suntreksolar.com Thermal-Solar Pool & Hot water heaters, Photovoltaic systems	800-292-7648,949-795-8720 cell 760-891-9092, 760-317-6722 cell
<b>Kevin Wallace</b>	<b>Underwater Unlimited</b> Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
<b>Peter Gozdeck</b>	<b>3 Step Billing</b> 3stepbilling.com Your Paperwork Alternative – Fax, Bill, Bank	619-339-7622 peter@3stepbilling.com
<b>Samantha Larimer Luke Weiser</b>	<b>Weiser Pools, Inc.</b> - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net

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## General Meeting February 17, 2010

Call to order- 7:15 PM  
Pledge of Allegiance- Jim Bradbury  
Secretary's Report: James Morketter-  
Board meeting minutes were  
approved.

Treasurer's report: Jim Bauer- We're  
in good shape financially

Vice- President's Report: Phil  
Gardiner- Phil introduced the speakers  
for the meeting.

Potential new members were brought  
forward. Present included:

Chris Murphy, Tim Maclean

President Mark Curran reminded us  
of the upcoming WPSS. He also  
announced a probable sick coverage in  
the near future.

Mark reminded everyone that a new  
board will be voted in at the end of 2011.

Our chapter picnic will be in August  
2010.

Our dinner meeting will also be in  
August 2010.

Mark reminded us all to fill out and  
mail the SPEC form and send it to the  
state legislature.

We were reminded that our IPSSA  
dues are increasing by \$3.50 a month.

Chapter supporters were brought to  
the front of the room. Present included:  
Tom Gharib, Mary Ann Downing,  
Samantha Larimer, Brandon Chase, Don  
Wall, Mark Larimer, Mike Gersch, Krista  
Hudson, Gil Khoury, Ed Ainsworth, Dave  
Ogren, Reed Chastang, Tony Ruf.

Mark Dunn of PEP and Bob  
Cantalano both spoke briefly

A reminder was given that any  
member who does not have 10  
continuing education points by  
December 31, 2010 will have to  
transfer out of our chapter.

Mark read a list of recent insurance  
claims involving pool service techs.

Mark R. Lane of Pentair spoke  
briefly

A check for \$4774.24 was  
presented from Pentair for our  
manufacturer's rebate program.

Meeting adjourned 8:20 PM

Raffle:

\$100- Frank Bartolo

\$25 - Jon Rumble

50# tabs from Superior SD- Geoff  
Conradi

\$50 gas card from SCP San Diego-  
Jim Bradbury

## Board Meeting Minutes

February 3, 2010

Stephen Heyer, Bill Peck, Mark  
Curran, Phil Gardiner, James Morketter  
Call to order 7:20 PM

Prospective member report: Bill  
Peck- David Lipe has not yet taken the  
water chemistry test.

We discussed the issues pertaining  
to the 5 potential members we  
currently have in the works.

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Chapter supporter report: Aqua Azul  
pool tile and Advantis have not yet  
renewed for 2010.

Stephen Heyer gave us details about  
the chapter sponsored dinner in Long  
Beach during the WPSS. We discussed  
options for future dinners.

The 2010-2011 photo directories will  
be handed out at the next two general  
meetings. Every member and chapter  
supporter will receive one free directory.  
Additional directories may be purchased  
for \$10.

We are considering Santee Lakes or  
El Monte Park as possible locations for  
our 2010 Chapter picnic.

The Christmas party this year will not  
feature a band.

We plan to have a nomination form for  
the David Courey memorial chapter  
supporter award by the next board  
meeting.

Guest speakers for the March general  
meeting will include Chuck Conti and  
Michael Steffen.

We reviewed Blue-card violations,  
and will fine members where applicable.  
Meeting adjourned 8:45 PM.

## Calendar

**3/17 General Meeting 7pm**

Mission Valley Resort  
875 Hotel Circle North

**3/20, Blood Drive 8 am**

Antique Row Café, Lemon Grove  
3521 Lemon Grove Av

**3/24 Region 7 Board Meeting 7 pm**

SCP Conference Room  
5648 Copley Dr 858-467-9495

**4/7 Chapter Board 7 pm**

Kensington Grill

**Future Board Meetings:**

4/7, 5/5, 6/2, 7/7, 8/4, 9/1

**Future General Meetings:**

3/17, 4/21, 5/19, 6/16, 7/21, 8/18, 9/15

**Future R7 Board Meetings:**

(7pm SCP): 3/24, 6/23, 9/22, 12/16

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## **Bill Introduced to Protect Thousands of Public and Residential Swimming Pools, Spas and Hot Tubs from being Shut Down In California**

Wednesday, March 10, 2010, by John Norwood, President, SPEC

John Norwood, President of SPEC, the California Spa & Pool Industry Education Council, announced the introduction of AB 2409 in the California Legislature, intended to separate pools and spas and hot tubs from the definition of "water feature" for purposes of the state's Model Water Efficient Landscape Ordinance.

[AB 2409](#) is co-authored by Assemblyman Brian Nestande, a Republican from Riverside, and Assemblyman Jerry Hill, a Democrat from San Mateo. As currently drafted, AB 2409 would require any model ordinance or any ordinance adopted pursuant to AB 1881 (enacted in 2006) to exclude swimming pools, spas and hot tubs from the definition of "water feature."

[AB 1881](#) required the state Department of Water Resources, by regulation, to adopt a model water efficient landscape ordinance by June 1, 2009. In addition, the bill required every public entity to either adopt their own water efficient landscape ordinance by January 1, 2010, or mandate that the state model ordinance go into effect by default.

The problem with the model ordinance is that the definition of "water feature" includes swimming pools, spas, and hot tubs. "This is a dangerous precedent," explained Norwood. "We are concerned that this definition of "water feature" could be adopted by local agencies for drought ordinances and inadvertently lead to all public and residential swimming pools, spas, and hot tubs being ordered to shut down in certain emergency situations."

Such a result could cause homeowners thousands of dollars in damage to their pools and spas. In addition, such actions would adversely affect pool and spa service contractors, product suppliers, and thousands of public pool facilities who attract people for swimming lessons, therapy for the injured and disabled, family togetherness, and healthy activities including swimming and warm water immersion. The fiscal impact to the state would also be considerable, as revenues from these facilities may be dramatically reduced.

"There is nothing in AB 2409 that would undermine the purposes of the Model Water Efficient Landscape Ordinance," noted Norwood. "We just believe there should be a separate definition of pools, spas, and hot tubs under this ordinance that is consistent with the current definitions in the California Health & Safety Code."

SPEC has met with representatives of the Department of Water Resources and is confident that working together, they can reach a compromise resolution. SPEC is fortunate to have this legislation authored in a bipartisan manner with Assemblymen Hill and Nestande. The year 2009 was the year of the California water deal in the Legislature. Both political parties, the Governor, and hundreds of interest groups came together to pass compromise legislation to rebuild California's water system. "Water is such a high profile issue that it is very difficult to address issues like AB 2409 which appear to affect water conservation. This is why SPEC has made AB 2409 its number one priority issue for 2010," Norwood emphasized.

## **Independent Contractor Withholding Proposal Delayed**

Friday, February 19, 2010

A proposal being considered by the California Senate Budget & Fiscal Review Committee to require a 3% tax withholding on payments to independent contractors has reportedly been shelved for the time being. The Committee was scheduled to vote on the withholding proposal last Thursday, with a vote scheduled on the Floor later this week.

However, an outpouring of opposition to this proposal by SPEC members and over 900 other businesses and associations organized by the California Chamber of Commerce gave the Senate Budget & Fiscal Review Committee pause. Chairwoman Denise Ducheny expressed concerns about the impact of the withholding proposal on small businesses and decided the committee should explore some alternative options. After the committee voted on other budget proposals, John Norwood, President of SPEC, met with the Chairwoman along with other business representatives. Senator Ducheny reiterated her concern relative to the cost/benefit analysis of this proposal. However, she stressed that the proposal was still subject to consideration as the Legislature struggles to deal with the unprecedented budget dilemma facing California.

"Thank you to all SPEC members who responded by making phone calls, sending emails, faxes, or letters. They helped delay this proposal," said Mr. Norwood. "However, the proposal is not off the table. The Legislature still has to close a \$6 billion budget deficit by Monday. The Assembly is reportedly considering their budget proposals this weekend and could potentially include this proposal as part of their package. If that occurs, the Senate would be hard-pressed not to include it in their package," he cautioned.

SPEC encourages industry members to keep the phone calls, emails, faxes, and letters coming to ensure this proposal is not used as a budget gimmick by the Legislature! You are making an impact! A sample letter is provided below.

Date:

Dear Assembly Member / Senator \_\_\_\_\_:

I am a small business owner in your district. My company, \_\_\_\_\_, employs \_\_\_\_\_ persons. We have been in business in \_\_\_\_\_ since \_\_\_\_\_.

I am writing to oppose the independent contractor withholding proposal. This is another budget gimmick that does not generate more revenue to the State of California. Instead, it merely accelerates monies that will already be paid to the State and imposes an onerous burden upon small businesses like my company.

Under this proposal, businesses in this state would be required to collect taxes from other businesses and we would serve as a collection agent for the State. The new expense of withholding and remitting these monies to the Franchise Tax Board would be a cost borne by small businesses, effectively providing interest-free loans to the state. Even if we, as independent contractor, owes no state taxes, 3% would still be withheld, affecting our cash flow and impacting our business.

In an already difficult time for many businesses, including the hard hit swimming pool and spa industry of which I am a member, this proposal adds one more burden that could push us over the edge.

I believe this proposal is unreasonable and should be rejected by the Legislature. I would appreciate hearing from you at your earliest convenience as to your position on this ill-conceived proposal.

## Lessons to Be Learned On How to Win With Solar Energy

by Roy Heine, CEO Suntrek Industries, Inc.

Our world is changing rapidly. Sustainable clean energy is in the headlines every day. The pool industry is experiencing increased popularity of solar pool heating for commercial and residential pools. We are also watching the growth of solar electricity to power people's homes, businesses, residential pools, and aquatic centers using photovoltaic cells which are powered by the sun. Since solar pool heating is nothing new, this article is going to focus its attention on Photovoltaic Solar Power and its impact on the pool service professional.

Home owners and businesses are investing in Photovoltaic Solar Energy Systems at an accelerated rate. The reasons are many:

1. Save money on electric bills and hedge against future increases in cost
2. Increase the value of their home or building and own their own solar power generation plant.
3. Produce clean energy and eliminate the carbon foot print caused by burning coal and natural gas.
4. Conserve our natural resources.
5. Take advantage of tax credit incentives and utility rebates while they last which offset the costs from 50% - 90% depending on the application.
6. Electing not to pollute when solar energy is clean is a logical decision to make.

Designing Photovoltaic (PV) systems is a big undertaking requiring expertise in many critical areas. One of the key areas is providing solutions to reducing energy consumption with appliances that are currently not very efficient. For pool owners, this can often mean replacing the existing filter pump with variable speed pumps to reduce the overall electricity load. This is an important investment to a person or aquatics center that is going to invest in PV because it is the most sensible investment for the client. By increasing the efficiency of the filter pump, the size of the PV system can be dramatically reduced and save the client thousands of dollar with the PV system.

Solar Energy Contractors, if properly licensed in the trade of solar thermal and PV, are doing their job of recommending a filter pump replacement as an advocate for what is right for the customer. Here lies the rub with the pool industry professional. The last thing a pool service professional wants to see is new pool equipment installed by another company on an account he or she services.

The solution is quite simple:

1. Nobody is in a better position to advocate energy savings for a pool owner than the person who is providing professional service. Do not hesitate to offer this service or it is very possible someone else can and will.
2. Recognize that there are thousands of new solar energy companies popping up everyday. Some will be knowledgeable and strong, others will not. Regardless, everyone with an electric bill is open for solicitation by this industry. If they do their job right, they will replace the pool pump if licensed to do so.
3. Work with a reputable solar energy company. Have a relationship with this company; profit with this company. When a solar energy company has a relationship with a pool professional it should be understood that when the pool professional refers them to a client, the solar energy company will NOT sell pool equipment. That sale will be directed back to the referring pool professional.

If a pool professional does not have a relationship with a solar energy company they certainly have left themselves vulnerable to equipment upgrades without their knowledge. Working with a solar partner will provide you the opportunity to inform your customers about solar energy and its benefits and keep the "other" solar companies out of your backyard! The solar energy contractor should provide referral fees for solar pool heating, solar hot water heating, and PV.

4. Profit from solar and develop a strong working relationship with your solar energy PARTNER. Without this relationship, nobody wins. With it, everyone wins and it's good for our customers and our industry.

Roy Heine is the President of Suntrek Industries with offices throughout California, Arizona, Nevada, and Utah.  
[www.suntreksolar.com](http://www.suntreksolar.com), 800 292 7648.

# CONTINUING EDUCATION FUND APPLICATION

Member Name: \_\_\_\_\_ Date \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_

Course/Seminar/Program: \_\_\_\_\_

Course/Seminar/Program Date: \_\_\_\_\_ Cost: \$ \_\_\_\_\_

**Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chair – Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037**

## San Diego Chapter Financial Report – Feb. 1-28, 2009

	General	Education	Expense Description	General	Education
Cash on Hand (Beg. Bal.)	13,276.23	12,078.10	Cash Disbursements		
CD & Savings		10,933.08	Bank charges		
<b>Total</b>	<b>13,276.23</b>	<b>23,011.18</b>	Continuing Education		142.50
<b>Combined total</b>	<b>36,287.41</b>		<b>SPEC</b>	<b>200.00</b>	
Cash Receipts			WP&SS Chapter Dinner		253.48
Dues collected by IPSSA	2,070.00		Door prizes Raffle	125.00	
Newsletter Advertisement			Newsletter	198.01	
Chapter Supporters	3,150.00		Legal/Professional Computer consulting	100.00	
Member fines			Meeting expense: President's Meeting	698.62	
Interest earned		2.78	- Chapter Board	254.64	
Rebate Program			- General meeting	476.09	
CD Interest			- Directory Development -Matt Luckey	1,500.00	
			- Regional Dues		
Other –H2O Watcher Tags			- Water Watcher Program		
Fines: -			Office expense:		
			Phone	20.97	
			Postage & Copies		
			Mileage		
New Member	300.00		- Product Testing		
Education Fund			- IRS payment	0.64	
Water Watcher tags			- Blood Drive Breakfast		
Directory sales	40.00		<b>Total Expenses in Month</b>	<b>3,573.97</b>	<b>309.98</b>
Transfer from savings for Educ.			Cash on Hand (End Balance)	15,262.26	11,768.12
<b>Total Income in Month</b>	<b>5,560.00</b>	<b>2.78</b>	CD & Savings		10,935.96
			<b>Total</b>	<b>15,262.26</b>	<b>22,704.08</b>
			<b>Combined Total</b>	<b>38,366.34</b>	



San Diego  
Superior Pool Products  
4737 Old Cliffs Rd  
619-283-2066

**Monthly drawing**  
**50 pound bucket of 3 inch Jumbo Tabs**  
Bring your Skimmer  
to the March 2010 General Meeting  
Must place your coupon in the drawing.  
Must be present to win!



SCP San Diego  
5648 Copley Dr  
858-467-9495

**Monthly drawing**  
**\$50 Shell Gas Card**  
Bring your Skimmer  
to the March 2010 General Meeting  
Must place your coupon in the drawing.  
Must be present to win!

**BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: \_\_\_\_\_**

Name: \_\_\_\_\_ Spouse: \_\_\_\_\_ H.Phone:( ) \_\_\_\_\_

H. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Company Name: \_\_\_\_\_ E-Mail: \_\_\_\_\_

B. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

B.Phone:( ) \_\_\_\_\_ Pager:( ) \_\_\_\_\_ Cellular:( ) \_\_\_\_\_

**CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)**

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www.poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

**SIGNATURE REQUIRED \_\_\_\_\_ DATE \_\_\_\_\_**

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**San Diego Chapter  
Independent Pool & Spa  
Service Association  
PO BOX 70192  
San Diego CA 92167-1192  
[www.ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

**General Meeting  
Mar. 17, 7pm  
St. Patrick's Day**

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**Blood Drive  
Mar. 20, 8am  
Antique Row-La Mesa**



**Next General Meeting  
Mar. 17, 2010 – 7 p.m.  
Mission Valley Resort  
875 Hotel Circle South  
Mission Valley, south of I-8  
1/4 mile west of SR 163**

