



The Skimmer

NEXT GENERAL MEETING
MARCH 18, 2009
MISSION VALLEY RESORT
875 HOTEL CIRCLE SO.

MARCH

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2009

President's Message

I think it is safe to say that one thing that is on everyone's mind is the state of the economy in this country. Just about everyone is suffering to some degree with regards to their financial picture. From what I've gathered, up to this point, is that we are only about one third of the way through this recession/depression, which means we still have two years to go before we start to see things begin to move in a positive direction. The real estate market has yet to hit its bottom and the unemployment rate has topped ten percent and is still climbing. What does all this doom and gloom mean to you the sole proprietor and small business owner specializing in swimming pool/spa service and repair? Well, for starters, I would assume that you may have lost a small percentage of your clients due to their need to cut back on their monthly expenses, thereby, resulting in them taking on the task of maintaining their pool/spa themselves. Most of them probably promised to hire you back once they recover from their financial difficulty, assuming you were providing the kind of service that they felt they couldn't find anywhere else. However, I am finding that some of you are losing clients due to foreclosures on the homes you are servicing and are losing clients due to poor performance. The second reason concerns me. I cannot tell you how many times I have been called out to give an estimate for pool service for a homeowner who

has been unhappy with their existing pool service for a wide variety of reasons. The most common are the condition of the pool (extensive algae growth, accumulated debris, leaks at the equipment) and the lack of communication. It is typical for me to hear that the homeowner has spent three weeks calling the pool service company and either getting no response or being given false promises. They are exasperated and are just looking for a true professional who will maintain their pool properly and will be a phone call away from responding to any concern. What typically happens at this point in the conversation is that I quote them a monthly fee for weekly service for their pool/spa. Usually it is in the \$120 to \$150 per month range or more. After they hear the number they will sometimes look at me and say that they have only been paying \$85 a month. That is when I look at the green pool and look back at them and they ask me "when can you start?". Sometimes they don't hesitate at all because they are so fed up with poor service that they are more than happy to have someone who actually knows what they are doing take care of their pool/spa. But what I have found to be the most important thing that the homeowner is wanting is the ability to talk to you, the person they have hired to care for their pool, when they have a concern. And just as important as being able to reach you is feeling comfortable enough to express their concerns or

complaints and to know that they have a receptive ear with a willingness to find a solution to their concerns. The public has always craved great customer service and will continue to do so. If you are asked to lower your price by a client due to the difficult economic time, you should seriously think about whether or not that would be a wise decision. Remember that all of your expenses (gasoline, chlorine, acid, conditioner, clarifiers, poles, brushes, nets, etc.) are not going down in cost they are continuing to increase in cost. Why would you volunteer to lower your price? Are you hoping your client will keep you on if you agree to reduce your fee? The problem with lowering your fee is that your cost of running your business isn't also going down in these difficult times. All of your expenses are increasing, so why would you charge less? Sometimes when I meet a disgruntled homeowner who is fed up with the lack of good service from their existing service and are asking for me to come in and rescue them and their pool, I wonder if the reason the poolguy as stopped showing up is because he or she isn't charging enough for their services to be able to stay in business and therefore they lose their enthusiasm for servicing their route. Don't let this be you. Keep your prices where they should be, provide top quality service, and prosper during these difficult economic times. Cheers. Mark.

IPSSA San Diego – Chapter Supporters (Updated 3/09/09) *Local Representative		
Contact	Company	Phone
Gabriel Gurmilan	Abcana Industries - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900, 619-654-6724 cell 619-444-9804 fax
Leigh O'Brien	Advantis Technologies – advantistech.com - poolspacare.com Applied Biochemists, Blue Devil Chemicals	949-366-2153, 949-584-5220 cell
Eric Svensson	Alternative Pool Systems, Inc. Install/Repair/Service Automatic Pool Covers	619 445 9798
Scott Coll	Aqual Azul Pool Tiling – aquaazulpooltiling.com Glass tiling, remodeling, coping	619-490-9253 scottbcall@gmail.com
Kenan Sachs	American Leak Detection - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325, 858-650-0046 fax
Susan Flowers	Aquasalt, LLC - Aquasalt.net Swimming pool & spa salt producer	866-549-POOL (7665)
Lori Brumagen Derek Dalto *	BIODEX – bio-dex.com lori@bio-dex.com Superior Line of Pool and Spa Chemical Products	800-617-3477, 949-632-2390 619-565-5130 Derek
Tony Ruf	BriteTile Pool/Spa Remodeling - britetile.com Calcium removal, tile, deck-o-seal	619-260-1896 rruf@san.rn.com
Bill Kraus	CeRam-Kote - ceram-kote.com Ceramic Lining for Pools & Spas	858-924-9611, 8-775-8382 cell 858-485-8923 fax
Michele Howard	Equity thru Energy – controlledenergysavings.com Energy Management	714-801-7050 Michele@equitythruenergy.com
Jessica Marshall	Superior Creations, Inc.. – superiorswimmingpools.com Custom Pool and Spa Designs and Construction	619-445-4362 619-729-9303 Cell
Tom Cox	Gardner Pool Plastering – gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com
Scott Ragsdale	Hasa, Inc. - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
Alejandro Pinnick	Hybrid Pumps apinnick@hybridpumps.com Energy efficient pumps and pump retrofit system	760-717-5093, 619-252-2849 cell 760-233-5097 fax
Don Bowlin	Life Saver Pool Fence poolfence.com Safety Fences, Covers, Products	800-921-9681, 949-633-4292
Michael Mamula Ed Mumford *	Leak Detection USA – leakdetectionusa.com. Leak detection/repair for pools/spas/ponds–com.c.l/resd.	800-652-9062 ed@leakdetectionusa.com
Justin Robinett	Leak Terminators Leak Detection	619-563-7585
Regina Rakowski	Nelsonite nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	800-544-1998 rrakowski@ellispaint.com
Tracy Thornburg	Thornburg Enterprises Manf.Rep. for Orenda Technologies chemical products. – algae, stain, and phosphate control.	623-809-0064 Phone/FAX 602-708-2204 Cell
Don Wall	The Pool Doctor sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977, 619-445-4345 fax Dwall0001@aol.com
John Moss	Poolsafe Cover Systems poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640
Mary Ann Downing	Pool Safety Solutions Pool safety education, Pool Safety Fending, Pool Safety Nets - Katchakid	858-603-2260
Kirk Chapman	Poolscape Unlimited Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlimited.com
Chuck Conti	Zodiak Pool Systems, Inc. - .zodiacpoolcare.com Baracuda, Jandy, Nature2 & Polaris brand products	760-908-5125
David Courey	Pool Surfacing 2000 - poolsurfacing2000.com Fiberglass and Fleck stone Specialist	858-273-9398, 858-273-2729 fax Davidps2000@pacbell.net
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
Roy Heine Lori Bloom *	Suntrek Solar - suntreksolar.com Thermal-Solar Pool & Hot water heaters, Photovoltaic systems	800-292-7648, 949-795-8720 Cell 760-891-9092, 760-891-9094 Cell
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
Peter Gozdeck	3 Step Billing 3stepbilling.com Your Paperwork Alternative – Fax, Bill, Bank	619-339-7622 peter@3stepbilling.com
Samantha Larimer Luke Weiser	Weiser Pools, Inc. - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net

Board of Officers

President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Vice President	Philip Gardiner	619-449-6345	302 Brookstone Pl. Santee CA 92071
Treasurer	Jim Bauer	619-997-7710	7108 Bobhird Dr., San Diego CA 92119
Secretary	James Morketter	619-708-4972	4784 Soria Dr., San Diego CA 92115
Past President	Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106

Committee Representatives

Sick Leave	Jim Hines	619-843-5884	PO BOX 19935 San Diego CA 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd El Cajon CA 92019
Continuing Education	Brian Davis	858-688-3084	
	Stephen Heyer	619-563-6566	
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Bob Fowler	619-464-6400	
New Members	Bill Peck	858-673-8556	
Entertainment	Jim Holmes	619-518-2776	
	Michael Lewis	619-261-1048	
Product Testing	Patrick Farrior	619-465-9545	
	Dale Eppard	858-571-1177	
Sfty/Drowning Prevnt	John Silcox	858-467-0507	
Blood Drive	James Morketter	619-708-4972	
Website & Skimmer	Paul Grimes	619-223-4523	
Region7 Diretor	Chuck Gough	760 434-7623	

IPSSA Corporate 888-360-9505
Info. Vickie Lester FAX 888-368-0432
 PO BOX 15828 Long Beach CA 90815-0828

Billing
Cramer & Associates 888-391-6012
 FAX 888-391-5603
 PO BOX 1617 Rocklin CA 95677

Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
 FAX 805-955-9535
 40 W. Cochran Street #112 Simi Valley CA 93065

**Come support the American Red Cross
 and help us make San Diego America's
 Most Prepared Community!**

When: Saturday, March 14, 2009. Sessions begin at 7 a.m., 8 a.m., 9 a.m., 10 a.m., 11 a.m., 12 p.m. and 1 p.m. Please arrive 30 minutes prior to your desired session start time.

Where: Golden Hall at the San Diego Concourse, 202 C Street at B Street and 3rd Avenue

What: Our 18th Annual CPR Saturday - Free Adult CPR certification for participants who successfully complete the training also featuring a Children's Learning Area (ages 5 to 11).

There is no advance registration required for this event! Simply come to the class you intend to take and registration will take place then (arriving half an hour early is strongly recommended).

**No Time for Equipment Repairs?
 Unfamiliar with Heaters, Controllers
 or Variable Speed Pumps?**

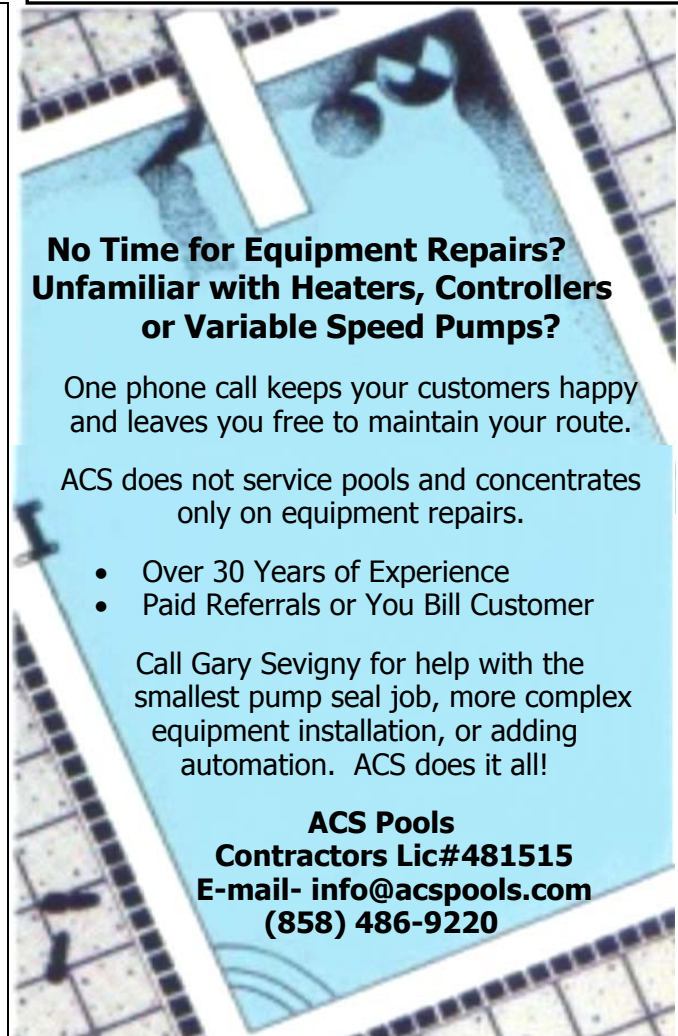
One phone call keeps your customers happy and leaves you free to maintain your route.

ACS does not service pools and concentrates only on equipment repairs.

- Over 30 Years of Experience
- Paid Referrals or You Bill Customer

Call Gary Sevigny for help with the smallest pump seal job, more complex equipment installation, or adding automation. ACS does it all!

ACS Pools
Contractors Lic#481515
E-mail- info@acspools.com
(858) 486-9220



General Meeting Minutes

February 18, 2009

Call to order 7:07 PM

Pledge of allegiance: Mike Gregg

Treasurer's report: Jim Bauer. We are in great shape financially, including over \$19,700 in our Ed. Fund. See financial info included in this skimmer.

Secretary's report: James Morketter. Board meeting minutes were approved.

Chapter supporters and potential supporters were brought to the front of the room. Present included:

Mary Ann Downing- Pool Safety Solutions

James Wagner- Center of Manual Medicine

Chuck Conti -Zodiac

Derek Dalto - Sales Link

Marc Dunn - PEP, Roy Berger -PEP

Brandon Chase - Sunchaser Solar

Roy Heine - Suntrek Solar

Lori Bloom - Suntrek Solar

Jeff from PS2000

Don Wall - Pool Doctor

Samantha Larimer - Weiser Pools

Tom Gharib - JNR Pool Plastering

Tony Ruf - Brite Tile

Travis Guevara - SPP San Diego

Potential and prospective members were called to the front of the room.

Present included Shawn Atkins, Jason Cashman, Gabriel Michel & Mike Harris.

Sick Leave Committee report: Perry Mediate. Perry passed around the current list of sick leave point totals. Mario Padilla spoke briefly regarding his medical condition. Ron Baker, Terry Wehrly and Ron Magnant were acknowledged as new members of the sick leave committee.

Photo Directory. We still need volunteers to solicit advertising for our 2010-2011 directory. Interested members please contact Marc Curran.

Marc Dunn from PEP spoke briefly in regard to his wife Janice becoming the head of the picnic committee.

Jon McArthur spoke regarding our requirement for continuing education points.

Stephen Heyer spoke regarding the continuing education reimbursement program.

Jim Bradbury announced that he has a source for CPR training. A sign up sheet was passed around for

interested parties.

Chuck Conti from Zodiac and Derek Dalto from Sales Link each spoke regarding their products and services.

After his presentation, Chuck raffled off a new pump, which Gary Sevigny won.

Raffle:

No one won \$100, it will roll over to March.

\$25 Baron Ortiz

\$50 Gas Card from SCP San Diego - Kenny Childs

50# Tabs form SPP San Diego - Bob Fowler

Mike Nelson and Tim Splinter each won a \$50 bill from JNR Plastering Phil Gardiner, Mile Lewis, Gary Roberts and Thom Graham each won a case of chlorine from PEP El Cajon.

Brian Davis won a \$80 valued evaluation from the Center of Manual Medicine.

Meeting adjourned 8:00 PM.

Board Meeting Minutes

March 4, 2009

Mike Gregg, Jim Bauer, Phil Gardiner, Paul Grimes, Mark Curran, James Morketter

Call to order: 7:20 PM

Blue card fines: Fine notices will be sent to individuals who did not turn in their blue cards by the deadline.

Paul Grimes briefly described how he uses the blue cards for information purposes.

New member checklists: Mark Curran re-emphasized the importance and need of the current new member checklist.

Chapter supporters: Phil Gardiner reported that checks for supporter renewal are coming in at a steady rate. He expects all supporters to have their payments in soon.

Manufacturer's rebate: Mark asked the board if we should consider using a portion of the money allocated for filters for cartridge filters as well as DE filters. A suggestion of 25% for cartridge filters was made.

We discussed the whether or not to accept the offer made by 3-step

billing to provide the chapter with certain accounting services. It was decided, after a discussion, that their services are not needed at this time.

We still need volunteers to solicit advertising for our 2010-2011 directory.

Yellow Cards: We discussed the details of the new yellow cards. Specifically, where to locate the re-imbursement label on the card. It was decided that the card would be modified slightly to allow the label to be placed on the back side of the card.

Region 7 info: We discussed the issue of possibly eliminating our hand vote to install new members due to the possibility of the potential member bringing an anti-discrimination type suit against us. It was decided that we will continue the hand vote, provided that we have thoroughly screened the potential member for eligibility prior to the vote.

Sick leave: Mario Padilla's medical condition is progressing as it should. No problems or delays are expected.

At our next general meeting our speakers will include Tony Ruf of Brite Tile and Gabriel Gurmilian of Abcana Industries.

Meeting adjourned 9:30 PM.

Calendar

3/12-14 Western P/S Show

Long Beach Convention Center

www.westernshow.com

3/14 CPR Saturday

Golden Hall, SD Concourse

202 C St. Hourly 7a-1pm

3/18 General Meeting 7p

Mission Valley Resort

875 Hotel Circle North

3/21, Blood Drive 8 am

Antique Row Café,

Lemon Grove

3521 Lemon Grove Av

3/25 Region 7 Board

Location TBA

4/1 Chapter Board 7 pm

Kensington Grill

San Diego Chapter Takes On Sick Leave Coverage

The chapters' members have once again shown their deep concern and sense of responsibility by stepping in and taking on the important task of maintaining a fellow member's swimming pools and spas while he is recovering from a back injury. The chapter Sick Leave Chairmen stepped in right away and organized the sick route coverage with the help of three new volunteers. Jim Hines, Perry Mediate, and Paul Grimes were joined by newcomers Ron Baker, Terry Wehrly, and Ron Magnant during the logistical distribution meeting and assisted in making phone calls to the servicing members to inform them of the coverage needed. The yellow cards were left at San Diego Superior as usual and the servicing members picked them up within five days as required. Service of the pools began within the next week. Mario Padilla is following his doctor's orders and hopes to be back to work as soon as possible.

Under the newly revised sick leave program Mario was required to pay the chapter in advance for each week of coverage. Once the coverage is finished the servicing members have the option of accepting or denying their reimbursement fees. The guidelines for the reimbursement rates are in the new sick leave by-laws. Once the sick leave coverage is finished the servicing members must return the yellow cards to San Diego Superior within five days or face a stiff fine. Any money not accepted for reimbursement will be returned to Mario as soon as possible.

The coverage has been going along without a hitch. The pools and spas are being maintained at the highest level, which is what the sick leave spirit is all about. The chapters' goal in this situation is to return the pools to Mario in premier condition. After all, this pool route is the source of income for Mario to be able to provide for himself and his family. It is imperative that his business be returned to him healthy, vibrant, and thriving. This is the true spirit of sick leave coverage. No other industry in the world has this type of system in place to help other competitors in the same field. It truly is remarkable. Keep up the good work. Cheers. Mark.

Continuing Education Opportunity

- 1.) *Attend the Western Pool & Spa Show*
- 2.) *Get those Education Points*
- 3.) *Our Education Fund Pick up the Tab*

SD IPSSA Education Fund will reimburse the full cost of the seminar package at the WPSS in Long Beach March 12th, 13th & 14th plus \$50 for expenses. Education refund application and requirements are in every Skimmer.

**Brian Davis
Stephen Heyer
Continuing Education Co-Chairs**

Prospective Member Report

Congratulations to Greg Fathman who was voted in at the January meeting. We have some prospective members in process. Jason Griffin, Island Pool & Spa, has attended three meetings in a row, passed the water chemistry test, but now has disappeared off the radar. Anyone seen him?? Shawn Atkins and Gabriel Michel, Michels' (yes apostrophe goes there) Pool Service attended their first meeting in January and have paid their fees. (Gabriel has a cousin, Abraham Michel, who last year attended his first meeting at least 5 times...) Frank Hutter has decided not to join at this time due to other conflicting commitments. Robert del Castillo has attended three meetings but has not yet paid the fees or taken any tests. Anyone seen him? Jason Cashman, Kelley's Pool & Spa Service, and Mike Harris, Arrow Pool Service, both attended their first meeting in February and paid their fees.

David Courey Fighting Leukemia

David Courey, our longtime chapter supporter, has been fighting leukemia for the past year. He is currently going through his second round of chemotherapy. He is making much better progress during this round than during the previous. However, it looks as though he will be in need of a bone marrow transplant in the future. A successful transplant could mean a victory in his battle against this aggressive disease.

David has been involved in our chapter for almost two decades. He has probably attended more meetings than any member or chapter supporter. David has donated his time and money to our picnic and Christmas party. He has participated in all of our charitable events, such as the MS walk, the blood drive, and child safety and drowning prevention, just to name a few.

Our prayers and deep concern go out to David and his family. We hope he beats this disease and lives a full and healthy life. We miss seeing him at our meetings and look forward to the day he will be able to attend.

Hail to the wineries that made 2008 great

San Diego Union Tribune Wednesday, January 21, 2009 *On Wine*: by Robert Whitley

My admiration for the Nickel & Nickel wines of the past year has been well documented. The Napa Valley winery – my choice for Vineyard of the Year – specializes in vineyard designated cabernet sauvignon, chardonnay, merlot, and syrah. And the stellar lineup of vintage 2005 cabernets it released in 2008 was headed up by my only 100-point wine of the year, the Stelling Vineyard Cabernet Sauvignon from Oakville.

Impressive stuff. Yet Nickel & Nickel's success represents but one superb performance in a year that was filled with remarkable wines. As I take one last peek in the rear-view mirror, I can only say 2008 was a very, very good year in wine.

Consider the emergence of Freestone Vineyards & Winery as a force in California wine. Freestone is a specialist in Russian River Valley and Sonoma Coast pinot noir and chardonnay. Owned by the Joseph Phelps family of Napa Valley (Insignia) fame. Freestone has a chance to become the California benchmark for those grape varieties. The wines are that good.

Then there was Henriot, a Champagne house of some note but seldom mentioned in the same sentence with glamour houses such as Dom Perignon, Cliquot, Roederer, Bollinger, and Pol Roger. Henriot's 1998 Brut Millesime was the finest champagne I tasted last year – bar none. I look forward to more of the same from Henriot in the future.

I was just as impressed by the 2005 Veramonte Primus, a red Bordeaux-style blend from Chile. Primus, like Chateau Mazeris, is a merlot-based red. It's a 90-point wine. It's very classy and elegant. And it's a steal at \$21. Primus can hold its own against wines at double and triple the price, so enjoy it while you can at a price you can afford, for surely the tariff will go up once the word gets out.

And speaking of value, I am reminded it is possible to think value and still drink wines from the chic Napa Valley. You only need know one name: Truchard. This family owned winery in the Carneros district, at the southern tip of the Napa Valley, is producing seriously good cabernet sauvignon, merlot, chardonnay, syrah, and, if you can believe it,

roussanne at prices between \$20 and \$30 – extremely modest by Napa Valley standards.

As with Primus, the Truchard will hold their own with wines at double and triple the price. How long they can hold the line, only the Truchard's know. But for now, no Napa Valley winery gives you bigger bang for the buck.

I could say the same for Rhone-style specialist Ojai Vineyard, which I rediscovered toward the end of the year. Owner-winemaker Adam Tolmach ignited some controversy when he confessed to the Los Angeles Times that he was no longer fond of many of his previous vintages. Tolmach had been of the herd mentality that engulfed California winemaking – indeed winemaking all over the world – in the 1990's, ever pushing the envelope on ripeness and sugar levels in his grapes, which resulted in jammy, high-alcohol wines.

Now he has dialed it back in an effort to achieve more balance and to demonstrate that less is sometimes more. His latest syrahs – Roll Ranch and Melville vineyards, and a Santa Barbara County bottling – are beauties.

And I would be remiss if I failed to mention the two exceptional prosecco producers I encountered on a trip to Italy's Veneto region in the spring of '08. Both Adami and Bisol impressed with their meticulous attention to detail in the vineyard and winery, leading to an array of proseccos with unique character and expressiveness. These wineries aren't trying to replicate champagne, and therein lies the beauty of their wines: They are the best that prosecco can be, which is very good indeed.

Visit Robert Whitley on the Web at whitleyonwine.com

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chairs – Stephen Heyer 4434 34th St San Diego, CA 92116-3389 or Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

San Diego Chapter Financial Report – Feb 1-29, 2009

	General	Education	Expense Description	General	Education
Cash on Hand (Beg. Bal.)	3,134.31	11,754.61	Cash Disbursements		
CD & Savings		10,833.38	Bank charges	10.00	
Total	3,134.31	22,587.99	Continuing Education		1,892.50
Combined total	25,722.30		SPEC	200.00	
Cash Receipts			Awards (Plaques)	53.12	
Dues collected by IPSSA	2037.00		Door prizes Raffle	25.00	
Newsletter Advertisement			Newsletter	385.85	
Chapter Supporters			Legal/Professional Computer consulting	100.00	
Member payment			Meeting expense:		
Interest earned		10.51	- General meeting	471.70	
Rebate Program			-		
CD Interest			- Chapter Board	458.54	
Water Chemistry book sales			- Regional Dues	336.00	
Other –H2O Watcher Tags			- PO Box annual rent	58.00	
Fines: -			Office expense: Printing/Copies		
			Phone	18.68	
			Postage & Copies	84.00	
			Mileage	47.74	
New Member					
Skimmer inserts			- Sick Leave		
Water Watcher tags			- Blood Drive Breakfast	34.48	
Directory sales			Total Expenses in Month	2,073.11	1,892.50
Transfer from savings for Educ.			Cash on Hand (End Balance)	2,898.20	9,862.58
Total Income in Month	2,037.00	10.51	CD & Savings		10,843.42
			Total	2,898.20	20,707.00
			Combined Total	23,605.20	



San Diego
Superior Pool Products
4737 Old Cliffs Rd
619-283-2066

Monthly drawing
50 pound bucket of 3 inch Jumbo Tabs
Bring your Skimmer
to the March 2009 General Meeting
Must place your coupon in the drawing.
Must be present to win!



SCP San Diego
5648 Copley Dr
858-467-9495

Monthly drawing
\$50 Shell Gas Card
Bring your Skimmer
to the March 2009 General Meeting
Must place your coupon in the drawing.
Must be present to win!

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgts		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www.poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 70192
San Diego CA 92167-1192
www.ipssasandiego.com/members**

**Western P&S Show
March 12-14
Continuing Ed Pays Fee
CPR Saturday Mar 14
General Meeting
March 18**



**Next General Meeting
March 18, 2009 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

