



The Skimmer

NEXT GENERAL MEETING
NOVEMBER 19, 2008
MISSION VALLEY RESORT
875 HOTEL CIRCLE SO.

NOVEMBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2008

President's Message

As this year's swimming season quickly comes to an end and the holidays are right around the corner, I want to take a moment to remind you to take a moment or two during your day to appreciate how good we have it here in San Diego. October and November are the best months of the year here in Southern California. The days are beautiful, clear, and warm. The nights are cool. The tourists are gone. The kids are back in school. And the pool water temperature has dropped dramatically. I would also like to thank all of you who covered an account or accounts this past year under the sick leave program. We had six members who were in need of the chapter's help in maintaining their businesses while they were recovering from a variety of challenges. You servicing members did a commendable job and it is appreciated.

Don't forget that this year's Installation Dinner/Christmas Party is Friday, December 5th. There will be a terrific buffet dinner, many great prizes, and a live band all at a special location. Members and chapter supporters are invited and are welcome to bring a guest. There is no cost to attend so mark your calendar and dust off your dinner jacket. The dress is cocktail attire for the women and jackets preferred/ties optional for the men.

Happy Birthday to Nobby Mandolf, he has celebrated his 80th birthday this month. A remarkable man, he still works six days a week installing and repairing heaters, plumbing systems, replacing motors, trouble shooting equipment failures and a myriad of other things. This chapter is home to some very special individuals that possess a wealth of knowledge and experience in their field. We are quite fortunate to be affiliated with these highly qualified people. They are willing to help you and teach you so don't feel intimidated about asking for help.

Hopefully we will see you at this month's meeting. There will be more discussion on child safety and drowning prevention. And Rebecca Quintal will speak about the services she has to offer. You should seriously consider the accident coverage policy she offers. It would certainly be valuable in helping to cover any unexpected medical expenses above and beyond what your medical insurance pays for.

Happy Thanksgiving. cheers. Mark.

Drowning Prevention

Well, the kids are back in school, the air temperature is finally falling and the pool water temperature is plummeting. It is time to ease back, reflect on your accomplishments of the past year, start planning for 2009 and take some time off. But one thing that shouldn't take any time off is drowning prevention. Based upon the number of fatal and non-fatal (formerly known as near-drowning) drownings that occurred in San Diego county this year, we still have a lot of work to do and we can't let our guard down for a second when it comes to preventing kids from drowning in pools & spas. At the meeting this month, we will be talking about drowning prevention and water safety. As paid professionals, we all have liability and responsibility when it comes to preventing kids from drowning in our customer's backyards. We need to understand what those responsibilities are so that we can minimize the liability and do our part to help keep their pools and spas safe. Please come to the meeting with your questions, comments and suggestions on this important topic.

John Silcox
Water Safety Chairman

Sick Leave Proposal Passes

At the October mandatory general meeting, the sick leave proposal was discussed and then voted on. It passed overwhelmingly with a hand vote, negating the need for a paper ballot. Had the hand vote been close the proposal would have been re-voted using paper ballots. The proposal consists of four basic changes/additions to the sick leave by-laws. The sick member will now be required to attend all general meetings while out on sick leave. The sick member will be required to attend the logistical distribution meeting with the sick leave chairmen and assist in distributing the yellow cards to the servicing members. The reimbursement rate for sick leave coverage costs to the servicing member is increased to \$10 per pool per visit for residential and \$15 per pool per visit plus chemicals for commercial. These fees are to be paid by the sick member prior to each week of the chapter providing the sick leave coverage.

The servicing member still has the option of asking for reimbursement or declining reimbursement once sick leave coverage is terminated. All money not requested for reimbursement will be returned to the sick member within two weeks of the conclusion of sick leave coverage.

IPSSA San Diego – Chapter Supporters (Updated 11/12/08) *Local Representative

Contact	Company	Phone
Gabriel Gurmilan	Abcana Industries - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900, 619-654-6724 cell 619-444-9804 fax
Leigh O'Brien	Advantis Technologies - advantistech.com - poolspacare.com Applied Biochemists, Blue Devil Chemicals	949-366-2153, 949-584-5220 cell
Eric Svensson	Alternative Pool Systems, Inc. Install/Repair/Service Automatic Pool Covers	619 445 9798
Scott Coll	Aqual Azul Pool Tiling – aqualazulpooltiling.com Glass tiling, remodeling, coping	619-490-9253 scottcoll@gmail.com
Kenan Sachs	American Leak Detection - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325, 858-650-0046 fax
Susan Flowers	Aquasalt, LLC - Aquasalt.net Swimming pool & spa salt producer	866-549-POOL (7665)
Lori Brumagen Derek Dalto *	BIODEX – bio-dex.com lori@bio-dex.com Superior Line of Pool and Spa Chemical Products	800-617-3477, 949-632-2390 619-565-5130 Derek
Tony Ruf	BriteTile Pool/Spa Remodeling - britetile.com Calcium removal, tile, deck-o-seal	619-260-1896 rruf@san.rr.com
Bill Kraus	CeRam-Kote - ceram-kote.com Ceramic Lining for Pools & Spas	858-924-9611, 8-775-8382 cell 858-485-8923 fax
Michele Howard	Equity thru Energy – controlledenergysavings.com Energy Management	714-801-7050 Michele@equitythruenergy.com
Lisa Helm	First Investors Corp. - firstinvestors.com Financial goals, life Insurance, Investments, Retirement	858-650-6830, 858-650-6914 fax
Tom Cox	Gardner Pool Plastering – gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com
Scott Ragsdale	Hasa, Inc. - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
Alejandro Pinnick	Hybrid Pumps apinnick@hybridpumps.com Energy efficient pumps and pump retrofit system	760-717-5093, 619-252-2849 cell 760-233-5097 fax
Don Bowlin	Life Saver Pool Fence poolfence.com Safety Fences, Covers, Products	800-921-9681, 949-633-4292 714-751-1988 fax
Michael Mamula Ed Mumford *	Leak Detection USA – leakdetectionusa.com. Leak detection/repair for pools/spas/ponds–com.c.l/resd.	800-652-9062 ed@leakdetectionusa.com
Justin Robinett	Leak Terminators Leak Detection	619-563-7585
Regina Rakowski	Nelsonite nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	800-544-1998 rrakowski@ellispaint.com
Richard Kersey Steve Schonberg *	Orenda Technologies, Inc. Specialty chemical products for pools & spas. - algae, stain, scale and phosphate control.	928-522-0194, 928-522-0256 fax 858-337-0502 Steve
Don Wall	The Pool Doctor sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977, 619-445-4345 fax Dwall0001@aol.com
John Moss	Poolsafe Cover Systems poolsafe.com Service All Systems, Replacement, portable fences	760-580-4640
Mary Ann Downing	Pool Safety Solutions Pool safety education, Pool Safety Fending, Pool Safety Nets - Katchakid	858-603-2260
Kirk Chapman	Poolscape Unlimited Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlimited.com
Rebecca Quintal	Quintal Insurance Services - aflac.com Individual and Group Insurance	619-757-6255 rebeccaquintal@earthlink.net
David Courey	Pool Surfacing 2000 - poolsurfacing2000.com Fiberglass and Fleck stone Specialist	858-273-9398, 858-273-2729 fax Davidps2000@pacbell.net
Sara Holloway	Son Energy, Inc. sonenergy.com Solar Pool Heating – referral program	760-738-4066, 760-738-8602 fax sonenergysolar@aol.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
Jim Mahoney	Suntrek Solar - suntreksolar.com Thermal-Solar Pool & Hot water heaters, Photovoltaic systems	760-275-5239 jim@suntreksolar.com
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
Peter Gozdeck	3 Step Billing 3stepbilling.com Your Paperwork Alternative – Fax, Bill, Bank	619-339-7622 peter@3stepbilling.com
Samantha Larimer Luke Weiser	Weiser Pools, Inc. - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net

Board of Officers

President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Vice President	Philip Gardiner	619-449-6345	302 Brookstone Pl. Santee CA 92071
Treasurer	Jim Bauer	619-997-7710	7108 Bobhird Dr., San Diego CA 92119
Secretary	James Morketter	619-708-4972	4784 Soria Dr., San Diego CA 92115
Past President	Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106

Committee Representatives

Sick Leave	Jim Hines	619-843-5884	PO BOX 19935 San Diego CA 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd El Cajon CA 92019
Continuing Education	Brian Davis	858-688-3084	
	Stephen Heyer		
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Bob Fowler	619-464-6400	
New Members	Bill Peck	858-673-8556	
Entertainment	Jim Holmes	619-518-2776	
	Michael Lewis	619-261-1048	
Product Testing	Patrick Farrior	619-465-9545	
	Dale Eppard	858-571-1177	
Sfty/Drowning Prevnt	John Silcox	858-467-0507	
Blood Drive	James Morketter	619-708-4972	
Website & Skimmer	Paul Grimes	619-223-4523	
Region7 Diretor	Chuck Gough	760 434-7623	

IPSSA Corporate	888-360-9505
Info. Vickie Lester	FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828	
Billing	
Cramer & Associates	888-391-6012
	FAX 888-391-5603
PO BOX 1617 Rocklin CA 95677	
Arrow Insurance	800-833-3433
Ray Arousty	805-955-9555
	FAX 805-955-9535
40 W. Cochran Street #112 Simi Valley CA 93065	

What is Aflac? by Chapter Supporter Rebecca Quintal

If you are like most people, you are familiar with the “Aflac Duck”, and you know it is insurance, but are unsure what kind of insurance. So let me tell you...

Aflac is a supplemental insurance company which offers cash benefits to protect you in the event of a sudden illness or injury.

Aflac’s Accident insurance policy pays cash benefits for a covered person’s death, dismemberment or injury caused by a covered accident.

Use the cash benefits for such expenses as:

Escalating deductibles, copayments, and any other expenses not picked up by your major medical coverage.

Everyday living expenses like mortgage (or rent) payments, car loans, groceries and utility bills.

Or, on a more personal note, use the money from your Aflac benefits to pay your per pool per visit reimbursement fees as Aflac pays its claims within 4 days of receipt of your claim.

Injury Example: Broken leg

	<u>Non-surgical</u>		<u>Surgical</u>
ER benefit	\$ 120		\$ 120
Ambulance	\$ 200		\$ 200
3 follow-ups @ \$35 ea.	\$ 105	6 @35	\$ 210
MRI Benefit	\$ --		\$ 200
Physical Therapy	\$ --	10 @ 35	\$ 350
Specific-Sum	\$ 625		\$ 1,250
Crutches	\$ 125		\$ 125
	\$1,170		\$ 2,455

Also offered by Rebecca Quintal

Disability Insurance for Independent Contractors *ask me directly

Health Insurance both Group and Individual

Find a health plan that works for you on my website at
www.quintalinsuranceservices.com

Calendar

11/19 General Meeting 7p

Mission Valley Resort
875 Hotel Circle North

11/22, Blood Drive 8 am

Antique Row Café,
Lemon Grove
3521 Lemon Grove Av

12/3 Chapter Board 7 pm

Kensington Grill

12/5 Installation Dinner

Dance 6p-12a
MCRD (See insert)

12/17 Region 7 Board

Meeting 7pm
SCP Conference Room
5648 Copley Dr

1/24 Region 7 Table Top

Sheraton 4 Points–Aero Dr

2/6 B.O.R.D., Annual

Business Meeting.

2/7 IPSSA Leadership

Seminar 20th Anniversary

Hyatt Regency,
Newport Beach, CA

General Meeting Minutes

October 15, 2008

Call to order 7:00 PM

Pledge of allegiance: Mike Gregg

Treasurer's report: Jim Bauer- Jim congratulated Paul Grimes on his B.K. Taylor award win. We are in good shape financially. See the financial report included in the Skimmer.

Secretary's report: James Morketter- Board meeting minutes were approved.

President Mark Curran announced that our holiday party will be on December 5, 2008 at MCRD.

Mary Ann Downing of Pool Safety Solutions spoke briefly about child pool safety. We watched the Infant Swim Resource video.

Prospective members and potential chapter supporters were brought to the front of the room. Present included: Frank Hutter, Greg Baffin, Jason Griffin, Robert Del Castillo, Scott Call of Aqua Azul Pool Tiling, Dave Browning of Freedom INC Service, Jessica Marshall of Superior Pools and Spas

Paul Grimes was recognized as our B.K. Taylor award winner. Mark listed Paul's many accomplishments and qualifications.

Jon McArthur was recognized. He brought up the fact that the board's recent decision to terminate a member's sick leave coverage was contradictory to our by laws. The board will revisit this issue at the November board meeting.

Our current chapter supporters were brought to the front of the room. Present included:

Marc Dunn and Cari Young of PEP El Cajon,

Rebecca Quintal of Quintal Insurance Services,

Gabriel Castro of Abcana,

Tony Ruf of Brite Tile,

Mary Ann Downing of Pool Safety Solutions,

Kenan Sachs of American Leak Detection,

David Courey of PS2000,

Don Wall of The Pool Doctor,

Peter Gozdeck of 3 Step Billing,

Regina Rakowski of Nelsonite Pool Coatings,

Michelle Howard of Suntlet Solar,

Butch Weiser of Weiser Pools,

Daniel Nicholas of Raypak,

Brandon Chase of Sunchaser Solar,

SAVE THE DATE

19TH ANNUAL REGION 7 TABLE TOP SHOW

SAT. JAN. 24, 2009

FOUR POINT SHERATON

8110 AERO DR SD 92123

EDUCATIONAL CLASSES 9AM -2 PM.

EXHIBIT HALL OPEN 1 - 4 PM

EDUCATION
POINTS FOR
CLASSES

Lisa Helm of First Investors,
Justin Robinett of Leak Terminators,
Alex Pinnick of Hybrid Pumps,
Matt of Equity Through Energy,
Derek Dalto of Saleslink,
James Talmadge of Superior Pool Products San Diego,
James Evans of JE Electrical Enterprises.

Our continuing Ed. Co-chair Brian Davis spoke regarding upcoming trade shows.

Our new sick leave proposal was discussed prior to taking a vote. Various opinions for and against the changes were offered by our members.

The proposal passed by a majority of hand votes.

Raffle-

Jim Holmes won \$50

Paul Grimes won \$25

Jeff Waters won 50# Tabs from Superior San Diego

Ken Dirkse won a \$50 gas card from SCP San Diego

David Mason won A PEP gift pack

Aaron Ryan won a free leak detection from Leak Terminators

Nobby Mandolf won a \$100 gas card

Various members won tee shirts and other assorted gifts.

Meeting adjourned 8:45 PM.

Board Meeting Minutes

November 5, 2008

Attending: Jim Bauer, Mike Lewis, Phil Gardiner, Paul Grimes, Mike Gregg, Bill Peck, Stephen Heyer, Mark Curran, James Morketter

Call to order 7:10 PM

Stephen Heyer stated that we have always used continuing education money for product testing. Even though our bylaws do not reflect this. He provided a proposed change to the bylaws to reflect this.

A vote was taken result was

unanimous YES. We will change our bylaws accordingly.

Heyer suggested that we should have two "educational" meetings after the start of 2009. These would be worth 2 continuing education points toward the mandatory 10 required to maintain membership.

Gardiner commented that we should determine what actually makes a meeting educational, as opposed to a platform for supporters to promote themselves or their products.

We discussed the reasons for our policy of mandating education points for membership.

Mark Curran proposed moving the dinner meeting to August as opposed to May now that the picnic has been eliminated.

A vote was taken the result was unanimous YES. Our dinner meeting will now be in August.

Mike Lewis spoke regarding the upcoming holiday party. Details involving logistics and requirements were discussed.

It was decided that individual door prizes will not be handed out to each attending member. We will still be providing substantial prizes throughout the evening.

Curran suggested that we encourage our chapter supporters to use the Skimmer to their full advantage by publishing articles as opposed to impromptu speeches at the monthly meetings.

In addition, we will be limiting the time that each supporter has while appearing in the group during our meetings. This is in the interest of keeping the meetings brief.

Curran suggested we consider making a tribute to Bob Reed at the holiday party. We suggested a moment of silence.

Meeting adjourned 9:20 PM.



**INSTALLATION DINNER DANCE
FRIDAY DECEMBER 5, 2008
6 PM TO MIDNIGHT
BAY VIEW RESTAURANT (BLDG #132)
MARINE CORPS RECRUIT DEPOT
ENTER GATE 4 OFF PACIFIC HIGHWAY**

**SHOW DRIVER'S LICENSE
AT GATE, WEAR SEAT
BELTS**

DIRECTIONS TO GATE 4

- I-5 FROM THE NORTH
EXIT OLD TOWN AVE
GO STRAIGHT AT EXIT,
TURN RIGHT AT
WITHERBY, FOLLOW
SIGNS TO GATE 4
- I-5 FROM THE SOUTH
EXIT PACIFIC HIWAY
TURN RIGHT 1/8 MILE
FOLLOW SIGNS TO
GATE 4
- I-8 FROM THE EAST
TAKE I-5 SOUTHBOUND
EXIT OLD TOWN AVE
GO STRAIGHT AT EXIT,
TURN RIGHT AT
WITHERBY, FOLLOW
SIGNS TO GATE 4
- FROM PT. LOMA
LYTTON EASTBOUND,
TURNS INTO BARNETT,
DRIVE PAST GATE 2,
STAY IN RIGHT LANE,
WATCH FOR SIGNS AND
QUICK RIGHT TURN

**MEMBERS AND CHAPTER
SUPPORTERS ENCOURAGED
TO ATTEND**

SUGGESTED DRESS:

**MEN – JACKETS PREFERRED/
TIES OPTIONAL**

WOMEN – COCKTAIL ATTIRE

6:00PM CHECK-IN

**6:00 – 7:30 SOCIAL HOUR/MUSIC
THE BUICK WILSON BAND**

7:30 – BUFFET DINNER

8:30 -12A DANCING, PRIZES, ETC.

**ONCE ON BASE (GATE 4)
NORTH ON BELLEAU WOOD AVE
LEFT ON HENDERSON AVE
RIGHT ON DUNLAP RD
RIGHT ON NEVILLE RD**

ENTERTAINMENT COMMITTEE

**JIM HOLMES
(619) 518-2776**



**MICHAEL LEWIS
(619) 261-1048**



MENU

SALADS

- WINTER FIELD GREENS
- TUSCAN GRAPE TOMATO &
MOZZARELLA

ENTREES

- ROAST BREST OF TURKEY
& CHEF'S APPLE-WALNUT
CORN BREAD STUFFING
- BROWN SUGAR LOIN OF
PORK
- CARVED PRIME RIB OF BEEF
- CHARBROILED FRESH
SALMON
- PORTOBELLO MUSHROOM
RAVIOLI & GRILLED SHRIMP

SIDE DISHES

- MASHED YUKON GOLD
POTATOES & PAN GRAVY
- FRESH WINTER VEGETABES
- LIGHTLY CREAMED
SNOWPEG WHITE CORN

DESSERT

- CHEF'S HOLIDAY DESSERT

BEVERAGES

- COFFEE, ICED OR HOT TEA
- NO HOST BAR



Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

November 2008 (Edited version for Skimmer)

IPSSA, INC. REGION 7 Board Officers

Chuck Gough, Director (760) 434-7623
cabhgough@sbcglobal.net

Loyal Johnson, Treasurer (858) 254-0171
LoyalJohnson@gmail.com

Peter Gozdeck, R7 Billing Agent
Office (619) 229-1845
Cell (619) 339-7622
Peter@3StepBilling.com
www.3StepBilling.Com

DIRECTOR'S CORNER

Reminder: *As per the bylaws, every chapter is required to have at least two voting members in attendance at the R7 Board meetings. Any chapters not having at least one rep in attendance will be fined for non-attendance.*

IPSSA, INC.

R7 Teleconference 10/27/08
Attendees

Chuck Gough, R7 Director, Carlsbad; **Doug Hausman**, Carlsbad President; **Mark T. Curran**, San Diego President; **Bill Peck**, San Diego; **Javier Payan**, SD Metro; **Bert Vexland**, SD Metro; **Nancy Gillespie**, Recording Secretary, Escondido, N. County Coastal, Rancho Del Mar, and San Diego East County had no rep present.

Operation Homefront Request Revisited

At the September 24, 2008 R7 Board meeting, motion was made to approve \$680 from R7 to match funds from Metro chapter for Operation Homefront; the motion did not pass. Javier Payan and Bert Vexland of Metro requested that the request be revisited with input from Metro chapter.

Payan and Vexland:

- 1) Respect Board's decision; thanked the Board for revisiting this issue.
- 2) Were disappointed that their chapter president had not attended the R7 Board meeting to represent them, champion their cause, and clearly explain it.
- 3) Explained that their request was to assist soldiers through Operation Homefront with donations or by adopting a military family for the holidays. The family will be thanked for what they are doing, receive gift cards and, hopefully, attend the Metro chapter Christmas party.

4) Said the R7 Board's denial of their request was based in part on the opinion that perhaps donations should be limited to pool industry related causes. However, IPSSA B.O.R.D. guidelines for matching grants mention the "spirit" of matching grants. This request meets the spirit for community involvement and promotes IPSSA to the public, as they intend to write an article for THE IPSSAN to help bring attention to this worthy cause.

5) Said that IPSSA guidelines state: "The Region must approve the grant by either a Regional Board meeting, Regional Board Teleconference, or E-mail Ballot and the results posted in the regional minutes."

6) Explained that IPSSA Inc. has a Matching Funds Grant in which up to \$2,500 in matching funds is available to each region per fiscal year. Any chapter can request funds, as long as the region supports it; they do not need B.O.R.D. approval. If the funds are not used in that fiscal year, they do not roll over into the following fiscal year but go back into the budget.

7) Said they do not want R7 money, only support and endorsement of their request to IPSSA Inc. for matching funds. Asked if budget was the reason for the denial. Mark Curran said there had been some discussion of budget, but if this request does not affect the R7 budget, it sounds more doable.

The vote was taken, but because there was not a quorum, this issue was tabled until an e-mail vote can be included..

[6:18 p.m. Doug Hausman departed.]

Unfinished Business

Gough said that those chapters not having a representative present at tonight's teleconference will be fined for non-attendance. Curran said he thinks members get fined for non-attendance at quarterly region meetings only. Gough promised to draft R7 standing rules.

Adjournment

The R7 teleconference was adjourned at 6:25 p.m.

On October 29, an e-mail was sent to R7 Board members requesting that those not present at the teleconference vote by Monday, November 3, 2008, 5:00 p.m.

Motion was made by Doug Hausman, seconded by Bert Vexland, and carried to support the request from Metro chapter to IPSSA Inc. for matching funds of \$680 to assist soldiers through Operation Homefront with donations or by adopting a military family for the holidays.

The total vote was:

AYES:
Carlsbad – Doug Hausman
Escondido – John Hackett (phone vote)

N. Cty Coastal – Brian Lindlar (e-vote)
San Diego – Mark Curran, Bill Peck
SD Metro – Javier Payan, Bert Vexland
NOES: None.

ABSENT: Rancho Del Mar, SD E. Cty.

Operation Homefront

Our objective is to assist our military families left behind during deployments with the day to day issues that arise so our warriors are not pre-occupied with the goings on at home and can concentrate on the job at hand!

Veterans, civilians and local businesses in San Diego County want to help fight the war on terrorism by showing their support of our military families! We have local businesses who are willing to provide pro-bono services, donated furniture, appliances, baby items, stuff! If you have a problem or a need, or if you would like to volunteer, please call the Operation Homefront hotline at (619) 606-2861 or email us at sandy@cinchouse.com.

[www.operationhomefront.net/san diego](http://www.operationhomefront.net/san_diego)

Operation Homefront is the brainchild of CinC House, a local organization of military wives, and KOGO-AM/600 radio personality **Roger Hedgecock**, who promotes the program heavily on his afternoon show.

----- Original Message -----

From: IPSSAmail@aol.com

Sent: Thursday, October 16, 2008

Subject: Virginia Graeme Baker Pool and Spa Safety Act

Chapter Presidents:

We are working to provide resources on www.ipssa.com regarding the Virginia Graeme Baker Pool and Spa Safety Act.

More will be coming soon, but for now you can find a sample letter to send to your customers. The letter was created by Ray Aroesty and can be customized to print on your company letterhead. It can be found on the members-only page of www.ipssa.com.

If you have not yet registered to create your own username and password, it's pretty easy to do so. You'll need to know your member ID number to create your account. Once you've created the account, you'll need to respond to an e-mail in order to activate it. If you have any problems, just let me know.

Vickie Lester, CAE, Executive Director
Independent Pool & Spa Service
Association

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Long Beach CA 90815
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Editor/Publisher: **Nancy Gillespie**, *A+ Business Services*

P.O. Box 192, Vista, CA 92085-0192 • (760) 945-6667 • Fax (760) 945-6616 • nancyJG5@cox.net • www.AplusNancy.com

Workshop Registration Form

www.pentairtraining.com

Seminar Fee: \$95 pre-registration (or cash equivalent in Pentair Water Pool and Spa Partners Incentive Reward Dollars).

Note: If you need to know your total Reward Dollars, please contact your program coordinator at 1-800-693-0171.

Includes: Lunch and workshop materials.

Reservations: RSVP required. Class size is limited.

Please complete one registration form per attendee and mail with your method of payment to:

Maritz Travel
Attn: Darla Unerstall
1395 North Highway Drive
Fenton, MO 63099

Attendee's Name
(First and Last): _____

Company Name: _____

Address: _____

City: _____

State/Province: _____ Zip/Postal Code: _____

License Number: _____

Telephone: (____) _____ Fax: (____) _____

E-mail: _____

Workshop Location Attending: _____

Workshop Date(s) Attending: _____

If paying by check, please make payable to:

Pentair Water Pool and Spa, Inc.

If paying by credit card, please complete the information below:

Visa MasterCard

Credit Card Number: _____

Expiration Date: _____

Name as it appears
on your credit card: _____

If paying by Reward Dollars, complete the information below:

Dealer Number: _____

Signature: _____

You may also register by:

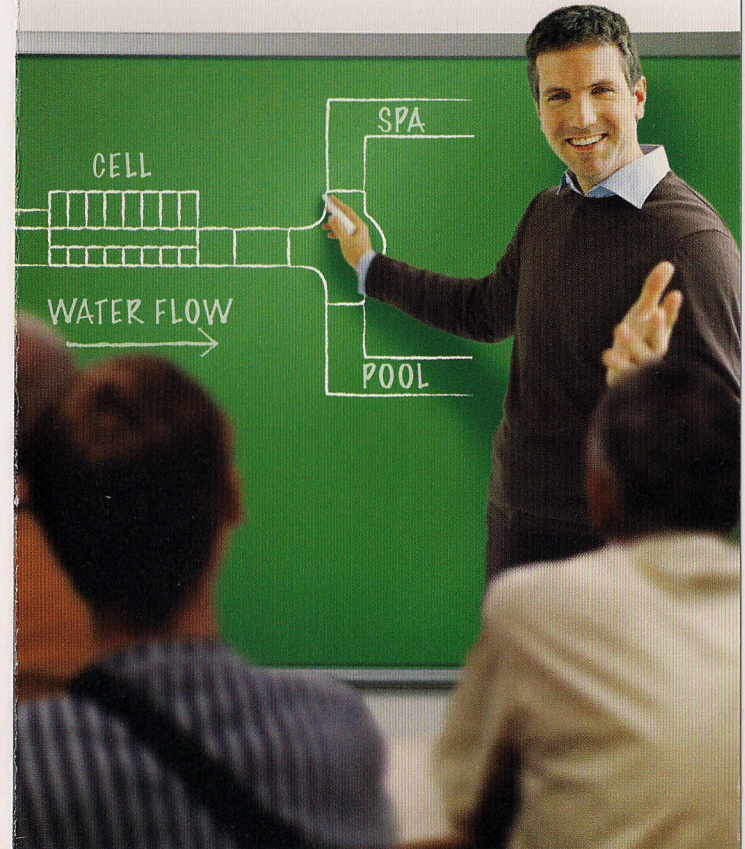
- Online at www.pentairtraining.com.
- Fax to 1-800-227-2989 – Faxed registrations must include a credit card number.
- Phone 1-888-755-7946 if paying with credit card – please have your credit card number available.



1620 Hawkins Avenue
Sanford, NC 27330

Training & EDUCATION

Pentair Water
Pool and Spa®



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2008-2009 Equipment Training Series

**Master today's technologies
for tomorrow's success**

Stay ahead of the curve with technical training

Our workshops are offered in one-, two- and three-day formats to meet your specific training requirements. Every workshop is a unique learning environment that provides you with in-depth knowledge for specifying, installing, troubleshooting, and servicing today's most advanced pool equipment.

Topics include:

- Basic Hydraulics and Equipment Sizing
- Automation
- Variable Frequency Drive Pumps
- Heater Installation and Repair
- Basic Electrical Theory
- Color, LED and Halogen Lighting Safety and Installation
- Automatic Chlorine Generation
- Advanced Water Features
- Heat Pump Installation and Operation

The topics presented above are based on the length of workshop and regional need.

You'll receive...

- A training kit that includes course outlines and manuals, a calculator, pen, multi-tool, and magnifying ruler—course outlines have been painstakingly developed to serve not only as educational tools but also as valuable field guides.
- APSP Recognized.

Receipt of payment guarantees your reservation.

Questions? Call Pentair Water Pool and Spa
Training Headquarters at | -888-755-7946.

San Diego's 2009 Training Event Info:

Tuesday, February 3rd and
Wednesday, February 4th
8AM to 5 PM

Venue:

Courtyard by Marriott

Kearny Mesa

8651 Spectrum Center Blvd.

San Diego, California 92123

Phone: 858.573.0700

This Event Earns

SD IPSSA Chapter Attendees

4 Education Points Per Day

For Attending

Registration On Reverse Side

For Information:

Mark R. Lane

949.813.9442

mark.lane@pentairwater.com

Pool equipment technology is changing fast

We've packed our workshops with new information about the latest developments in controls, pumps, heaters, lighting, filtration, water features and chlorine generation. Our experienced instructors and detailed course materials and training aids will give you the real-world techniques and know-how that fuel customer satisfaction and higher profits.

Basic Hydraulics and Equipment Sizing:

Learn how to calculate volume, turnover, and dynamic head in addition to pump and filter selection, plumbing, pipe sizing, and system head curve plotting.

Automation: We'll take you through an actual planning, designing, and programming project—you'll learn the complete process, from scoping and sizing the job to final programming.

Variable Frequency Drive Pumps:

An introduction to today's most important development in pool equipment—learn how VFD pumps work, how to apply them, and why they are the single biggest and most profitable retrofit opportunity in industry history.

Heater Installation and Repair: Topics include the gas, air and electric requirements for proper heater operations as well as troubleshooting techniques.

Basic Electrical Theory: We'll cover the fundamentals of electricity, electrical grounding and bonding, circuit testing, and lighting safety and installation of the industry's brightest and most vibrant LED and halogen color-changing lights.

Additional topics will be covered if time permits.

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chairs – Stephen Heyer 4434 34th St San Diego, CA 92116-3389 or Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

San Diego Chapter Financial Report – Oct 1-31, 2008

	General	Education	Expense Description	General	Education
Cash on Hand (Beg. Bal.)	13,034.28	11,751.98	Cash Disbursements		
CD & Savings		10,793.32	Bank charges		
Total	13,034.28	22,545.30	Continuing Education		
Combined total	34,579.58		SPEC	200.00	
Cash Receipts			PO Box rental		
Dues collected by IPSSA	2202.00		Door prizes Raffle	75.00	
Newsletter Advertisement	50.00		Newsletter		
Chapter Supporters	300.00		Legal/Professional Computer consulting	100.00	
Member payment			Meeting expense:		
Interest earned		14.19	- General meeting	471.71	
Rebate Program			-		
CD Interest			- Chapter Board	452.73	
Water Chemistry book sales			- Regional Dues		
Other –H2O Watcher Tags			-		
Fines: -	300.00		Office expense: Printing/Copies		
			Phone	19.70	
			Postage & Copies		
			Mileage		
New Member			Installation Dinner deposit		
Skimmer inserts			- Sick Leave		
Water Watcher tags	67.03		- Blood Drive Breakfast	75.59	
Directory sales	10.00		Total Expenses in Month	1,394.73	0
Transfer from savings for Educ.			Cash on Hand (End Balance)	11,964.83	11,752.98
Total Income in Month	2,929.03	14.19	CD & Savings		10,806.57
			Total	11,964.83	22,599.55
			Combined Total	35,524.38	



San Diego
Superior Pool Products
4737 Old Cliffs Rd
619-283-2066

Monthly drawing
50 pound bucket of 3 inch Jumbo Tabs
Bring your Skimmer
to the November 2008 General Meeting
Must place your coupon in the drawing.
Must be present to win!



SCP San Diego
5648 Copley Dr
858-467-9495

Monthly drawing
\$50 Shell Gas Card
Bring your Skimmer
to the November 2008 General Meeting
Must place your coupon in the drawing.
Must be present to win!

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgts		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www.poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 70192
San Diego CA 92167-1192
www.ipssasandiego.com/members**

**November Meeting
Nov. 19, 7pm**

**Annual Installation
Dinner Dance
Fri. Dec. 5 – 6p-12a
Bay View - MCRD**



**Next General Meeting
November 19, 2008 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

