



The Skimmer

NEXT GENERAL MEETING

SEPTEMBER 17, 2008

MISSION VALLEY RESORT

875 HOTEL CIRCLE SO.

SEPTEMBER

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2008

President's Message

As summer flies by and the swimming season nears its end, I've noticed that quite a few people in our industry are struggling to survive. It seems that the economy, slowed by the correction in the housing market, the high price of gasoline, the dramatic increase in goods and supplies, really appears to have affected many in our industry. Builders and remodelers have had to shut their doors, but for a few. Maintenance and repair technicians are complaining about how slow things are. Homeowners are cancelling service and maintaining their pools themselves, or attempting to at least.

Hopefully this general trend isn't having an effect on I.P.S.S.A. members who have raised the bar and operate their businesses at a much higher standard than others in the industry. Hopefully you provide such a high level of service that your clients see the value in keeping your service and understand that your fees are worthy of the price. The old saying "you get what you pay for" really is true most of the time. Hopefully you are charging enough money each month to enable yourself to not only live comfortably but also provide yourself with adequate retirement funding, medical insurance, life insurance, and other necessities. If you need help in determining what your fees should be and how to go about getting those fees where they should be, don't be shy about asking. There is plenty of help available within this chapter and we are more than willing to assist you.

Until next month, cheers. Mark.

B.K. Taylor Nominations Needed at September General Meeting

At the September 17th General Meeting, our Chapter will be awarding this year's recipient of the B. K. Taylor Memorial Award.

We are looking nominations at the General Meeting along with completed applications (enclosed).

Please take the time to nominate a worthy member of our Chapter.

Our Chapter winner will compete for the Region 7 award at the Region 7 Board meeting in late September

Sick Leave Policy to be Discussed at September General Meeting

You should be aware that there is a proposal being put forth to make some minor changes and additions to the sick leave program. These include (1) requiring the sick member to attend all general meetings while out, (2) requiring sick member to attend the logistical distribution meeting with the sick leave chairmen to assist assigning pools to be covered, (3) increasing the per pool per visit reimbursement fee to \$10.00 for residential and \$15.00 plus chemicals for commercial, (4) requiring the sick member to pay these fees each week in advance of the chapter covering the pools. The decision to be reimbursed for coverage costs is still at the discretion of the covering member. These items and possibly more will be discussed in September and voted on during the October general mandatory meeting. The proposal may be voted on as a whole entity or voted on each item individually. Feedback is more than welcome. Simply e-mail me at mtcurran@cox.net and your input will be published in the Skimmer for everyone to read.

From the City of San Diego

As a valued member of San Diego's business community, you share the knowledge that clean beaches are good for our health and our economy. Keeping our beaches clean is dependant upon protecting our storm drain conveyance system from pollutants. Everything that enters the conveyance system flows untreated to our beaches.

That's why the City of San Diego has established Municipal Code 43.03, Storm Water management and Discharge Control, which prohibits non-storm water discharges into the City's storm water conveyance system. Failure to meet these requirements may subject you to penalties for non-compliance of up to \$10,000.00 per day.

Some simple steps to follow include: Sweep up or wet mop when cleaning trash or debris from concrete surfaces around or near street gutters or storm drains. Do not use a water hose to clean sidewalks, driveways, or parking lots, unless you have a system in place to control, contain, and capture wash water and dispose of it properly.

More information can be found at the website: www.ThinkBlue.org



IPSSA San Diego – Chapter Supporters (Updated 8/27/08) *Local Representative

| Contact | Company | Phone |
|--|--|--|
| Gabriel Gurmilan <i>New Representative</i> | Abcana Industries - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery | 619-444-9900, 619-654-6724 cell 619-444-9804 fax |
| Leigh O'Brien | Advantis Technologies – advantistech.com - poolspacare.com Applied Biochemists, Blue Devil Chemicals | 949-366-2153, 949-584-5220 cell |
| Eric Svensson | Alternative Pool Systems, Inc. Install/Repair/Service Automatic Pool Covers | 619 445 9798 |
| Kenan Sachs | American Leak Detection - americanleakdetection.com Electronic Leak Detection & Repair | 619-233-5325, 858-650-0046 fax |
| Susan Flowers | Aquasalt, LLC - Aquasalt.net Swimming pool & spa salt producer | 866-549-POOL (7665) |
| Lori Brumagen Derek Dalto* | BIODEX – bio-dex.com lori@bio-dex.com Superior Line of Pool and Spa Chemical Products | 800-617-3477, 949-632-2390 619-565-5130 Derek |
| Tony Ruf | BriteTile Pool/Spa Remodeling - britetile.com Calcium removal, tile, deck-o-seal | 619-260-1896 rruf@san.rr.com |
| Bill Kraus | CeRam-Kote - ceram-kote.com Ceramic Lining for Pools & Spas | 858-924-9611, 8-775-8382 cell 858-485-8923 fax |
| Lisa Helm | First Investors Corp. - firstinvestors.com Financial goals, life Insurance, Investments, Retirement | 858-650-6830, 858-650-6914 fax |
| Tom Cox | Gardner Pool Plastering – gardnerpoolplastering.com Quality Plastering/Remodels since 1969 | 619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com |
| Scott Ragsdale | Hasa, Inc. - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals | 661-259-5848, 951-634-1209 cell |
| Don Bowlin | Life Saver Pool Fence poolfence.com Safety Fences, Covers, Products | 800-921-9681, 949-633-4292 714-751-1988 fax |
| Michael Mamula Ed Mumford* | Leak Detection USA – leakdetectionusa.com. Leak detection/repair for pools/spas/ponds–com.c.l/resd. | 800-652-9062 ed@leakdetectionusa.com |
| Justin Robinett | Leak Terminators Leak Detection | 619-563-7585 |
| Regina Rakowski | Nelsonite nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings | 800-544-1998 rrakowski@ellispaint.com |
| Richard Kersey Steve Schonberg* | Orenda Technologies, Inc. Specialty chemical products for pools & spas. - algae, stain, scale and phosphate control. | 928-522-0194, 928-522-0256 fax 858-337-0502 Steve |
| Don Wall | The Pool Doctor sdpooldoctor.com Construction, Renovation, Remodel, Repair | 619-445-4977, 619-445-4345 fax Dwall0001@aol.com |
| John Moss | Poolsafe Cover Systems poolsafe.com Service All Systems, Replacement, portable fences | 760-580-4640 |
| Mary Ann Downing | Pool Safety Solutions Pool safety education, Pool Safety Fending, Pool Safety Nets - Katchakid | 858-603-2260 |
| Kirk Chapman | Poolscape Unlimited Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations | 619-561-0555, 619-561-1633 fax kirk@poolscapeunlimited.com |
| Rebecca Quintal | Quintal Insurance Services - aflac.com Individual and Group Insurance | 619-757-6255 rebeccaquintal@earthlink.net |
| David Courey | Pool Surfacing 2000 - poolsurfacing2000.com Fiberglass and Fleck stone Specialist | 858-273-9398, 858-273-2729 fax Davidps2000@pacbell.net |
| Sara Holloway | Son Energy, Inc. sonenergy.com Solar Pool Heating – referral program | 760-738-4066, 760-738-8602 fax sonenergysolar@aol.com |
| Brandon Chase | SunChaser, Inc. Solar and Water Heating Specialist | 619-390-5287 sunchaserinc@cox.net |
| Jim Mahoney | Suntrek Solar - suntreksolar.com Thermal-Solar Pool & Hot water heaters, Photovoltaic systems | 760-275-5239 jim@suntreksolar.com |
| Kevin Wallace | Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement | 800-247-8393, 760-632-1822 |
| Peter Gozdeck | 3 Step Billing 3stepbilling.com Your Paperwork Alternative – Fax, Bill, Bank | 619-339-7622 peter@3stepbilling.com |
| Samantha Larimer Luke Weiser | Weiser Pools, Inc. - Repairs, Installations, Heating and Automated Control Specialists | 619-440-2480, 619-579-5396 fax weiserpools@cox.net |

Board of Officers

| | | | |
|-----------------------|------------------------|--------------|--------------------------------------|
| President | Mark Curran | 619-579-1720 | PO BOX 9944, San Diego CA 92169 |
| Vice President | Philip Gardiner | 619-449-6345 | 302 Brookstone Pl. Santee CA 92071 |
| Treasurer | Jim Bauer | 619-997-7710 | 7108 Bobhird Dr., San Diego CA 92119 |
| Secretary | James Morketter | 619-708-4972 | 4784 Soria Dr., San Diego CA 92115 |
| Past President | Mike Gregg | 619-224-3863 | 944 Moana Dr., San Diego CA 92106 |

Committee Representatives

| | | | |
|------------------------------|------------------------|--------------|-----------------------------------|
| Sick Leave | Jim Hines | 619-843-5884 | PO BOX 19935 San Diego CA 92159 |
| | Perry Mediate | 619-463-0097 | 1609 Penasco Rd El Cajon CA 92019 |
| Continuing Education | Brian Davis | 858-688-3084 | |
| | Stephen Heyer | | |
| Manufacture Rebate | Jon McArthur | 619-464-0211 | |
| Insurance | Bob Fowler | 619-464-6400 | |
| New Members | Bill Peck | 858-673-8556 | |
| Entertainment | Jim Holmes | 619-518-2776 | |
| | Michael Lewis | 619-261-1048 | |
| Product Testing | Patrick Farris | 619-465-9545 | |
| | Dale Eppard | 858-571-1177 | |
| Sfty/Drowning Prevnt | John Silcox | 858-467-0507 | |
| Blood Drive | James Morketter | 619-708-4972 | |
| Website & Skimmer | Paul Grimes | 619-223-4523 | |
| Region7 Diretor | Chuck Gough | 760 434-7623 | |

| | |
|--|------------------|
| IPSSA Corporate | 888-360-9505 |
| Info. Vickie Lester | FAX 888-368-0432 |
| PO BOX 15828 Long Beach CA 90815-0828 | |
| Billing | |
| Cramer & Associates | 888-391-6012 |
| | FAX 888-391-5603 |
| 7405 Greenback Ln #204 Citrus Heights CA 95610 | |
| Arrow Insurance | 800-833-3433 |
| Ray Arousty | 805-955-9555 |
| | FAX 805-955-9535 |
| 40 W. Cochran Street #112 Simi Valley CA 93065 | |

ORLANDO—Fourteen-time Olympic gold medalist and SeaWorld main attraction Michael Phelps returned to his seven-million-gallon water tank Wednesday to resume his normal schedule of performing in six shows a day for marine park crowds every day of the week.

Phelps, the 6'4", 200-pound aquatic mammal, and the first ever SeaWorld swimmer to be raised in captivity by foster swimmers (Mark Spitz and Dara Torres), was recaptured by trainer Bob Bowman in a hoop net baited with an entire Dutch apple pie following Phelps' final Olympic event last Sunday. Phelps was then tethered to the rudder of a container ship bound for St. Petersburg, guided down local waterways, and introduced back into his home habitat, the tank in SeaWorld's 5,500 seat stadium, known to park officials and visitors alike as "Phelps' Happy Harbor." "Michael seemed really excited to be back," said Bowman, adding that the male swimmer became playful upon entering his tank, breaching the water and sounding repeatedly. "He just started swimming freestyle and backstroke, and only stopped to slide belly first onto the tank's platform so he could be fed dozens of fried egg sandwiches."

"He fell asleep at the surface of the water around midnight," Bowman added.

Though Bowman plans on continuing the long-running aquatic show "Michael, The Yankee Doodle Swim Team Captain," in which Phelps was performing prior to leaving for Beijing, Bowman said he and Phelps would begin working on an all-new production, which will debut in September with the title "Champion!" Bowman has promised this show would be the most ambitious program in the history of Olympic swimmer sea spectacles.

Bowman says one stunt called the "Flying Medal" will begin with Phelps' 14 gold medals being suspended above the water. Phelps will then enter the stadium butterfly-stroking at full speed, coursing along the surface, and with every breach of the water, placing his head through the hoop of one medal after another. If Phelps is wearing all 14 medals at the end of the stunt, Bowman said, the swimmer will be rewarded with a whole pizza and a pound of cooked enriched pasta.

Bowman confirmed that the routine would also feature the signature aquatic feats that audiences from around the world have come to expect from Phelps, such as his trademark trick of 35 flip turns in 35 seconds, nuzzling a child with his nose, and Bowman himself "surfing" on Phelps' back while the subservient sea creature swims the breaststroke.

"Those seated in the first 14 rows should be prepared to get soaked," Bowman said, admitting that Phelps' powerful dolphin kicks would be added to the new program. "Also, Michael's two friends, [Olympic swimmers] Ryan [Lochte] and Jason [Lezak], will open the show with their humorous beach ball antics.

"Beginning with the 1985's "Baby Michael Celebration," Phelps has entertained SeaWorld audiences for over 20 years. Spectators are not only enthralled with Phelps' exploits in the water, but his abnormally large torso, unusually small lower body, double-jointed ankles, gargantuan eating habits, the slurring, almost human methods of vocalization he uses to communicate, and his odd-looking goggle-covered face, all of which combine to make him the most unusual sight in all of Florida.

Calendar

9/17 General Meeting 7pm

Mission Valley Resort
875 Hotel Circle North

9/20, Blood Drive 8:00 am

Antique Row Café,
Lemon Grove
3521 Lemon Grove Av

9/24 Region 7 Board

Meeting 7pm
SCP Conference Room
5648 Copley Dr

10/1 Chapter Board 7 pm

Kensington Grill

10/2-4 P.I.E. Show

Monterey CA

Minutes

Board Meeting Minutes

September 3, 2008 Kensington Grill

Phil Gardiner
Mike Gregg
Paul Grimes
Mark Curran
James Morketter

Absent- Jim Bauer
Call to order 8:00 PM

Our September general meeting will concentrate on changes to our sick leave policy. It is very important that members who have an opinion regarding this issue be prepared to voice their opinion at this meeting. Publishing a letter in the skimmer is also an excellent way to express yourself.

Our guest speaker for the September meeting will be Lisa Helm of First Investors.

Meeting adjourned 9:35 PM

Directory Correction

Please correct the phone number for PoolScape Unlimited in the Chapter Supporter section to (619) 561-0555. Fax number is correct.

San Diego Chapter Financial Report – August 1-31, 2008

| | <u>Detail</u> | <u>Total</u> | <u>Expense Description</u> | <u>Detail</u> | <u>Total</u> |
|---------------------------------|---------------|--------------|--|---------------|--------------|
| Cash on Hand (Beg. Bal.) | | | Cash Disbursements | | |
| Checking Acct. | 10,752.97 | | Bank charges | | |
| Savings Acct. (Educ.) / Total | 25,932.20 | 36,685.17 | Continuing Education | | |
| | | | SPEC | 200.00 | |
| Cash Receipts | | | | | |
| Dues collected by IPSSA | 2020.00 | | Door prizes Raffle | | |
| Directory Sales | 5.00 | | Newsletter | | |
| Chapter Supporters | | | Legal/Professional Computer consulting | 100.00 | |
| Member payment | | | Meeting expense: | | |
| Interest earned | 1.00 | | - General meeting (May Dinner) | | |
| Rebate Program | | | - Regional Dues | | |
| CD Interest | | | - Chapter Board | 386.87 | |
| Water Chemistry book sales | | | - Directory coordination (Paul Grimes) | 1000.00 | |
| Other –H2O Watcher Tags | | | - Directory printing | 2759.31 | |
| Fines: - | | | Office expense: Printing/Copies | 11.35 | |
| | | | Phone | 19.36 | |
| | | | Postage & Copies | | |
| | | | Mileage | | |
| New Member | 150.00 | | Installation Dinner deposit | | |
| Skimmer inserts | | | - Sick Leave | | |
| Water Watcher tags | | | - Blood Drive Breakfast | | |
| Pentair FNS+ filter sales | | | - Fund transfer: savings to checking | | |
| Transfer from savings for Educ. | | | Total Expenses in Month | | 603.05 |
| Total Income in Month | | 2,176.00 | Cash on Hand (Petty Cash) | 10,752.97 | ----- |
| | | | Checking Acct. (Education) | 11,869.90 | |
| | | | Savings Acct. (Education) / Total | 11,750.03 | 34,372.90 |

The Safer Filter Media

A Green Product



Fiber Clear filtration media, the safe alternative for D.E., is now available in 7lb. and 25 lb. sizes for commercial use. The familiar 9oz. size for domestic residential swimming pools is still available. *Fiber Clear* is bio-degradable, non-toxic, and environmentally friendly. It filters finer than traditional D.E. media. Consider Fiber Clear when converting D.E. Filters.

Fiber Clear is also used as a filter-aid for cartridge and sand filters. The ultra-fine filtration imparts a truly polished look to pool and spa water.

For the New FIBER CLEAR packaging, ask your distributor or call 1-800-594-5120.

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date: _____

Company Name: _____

Address: _____

City: _____ Zip: _____



Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chairs – Stephen Heyer 4434 34th St San Diego, CA 92116-3389 or Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

San Diego Chapter Financial Report – July 1-31, 2008

| | <u>Detail</u> | <u>Total</u> | <u>Expense Description</u> | <u>Detail</u> | <u>Total</u> |
|---------------------------------|---------------|--------------|--|---------------|--------------|
| Cash on Hand (Beg. Bal.) | | | Cash Disbursements | | |
| Checking Acct. | 10,72.97 | | Bank charges | | |
| Savings Acct. (Educ.) / Total | 28,421.84 | 39,174.81 | Continuing Education | 121.25 | |
| | | | SPEC | 200.00 | |
| Cash Receipts | | | PO Box rental | | |
| Dues collected by IPSSA | 2020.00 | | Door prizes Raffle | 75.00 | |
| Directory Advertisement | | | Newsletter | | |
| Chapter Supporters | | | Legal/Professional Computer consulting | 100.00 | |
| Member payment | | | Meeting expense: | | |
| Interest earned | | | - General meeting (May Dinner) | | |
| Rebate Program | | | - Sick Leave meeting | 943.42 | |
| CD Interest | | | - Chapter Board | 371.75 | |
| Water Chemistry book sales | | | - Regional Dues (10/07-6/08) | 990.00 | |
| Other –H2O Watcher Tags | | | - | | |
| Fines: - | | | Office expense: Printing/Copies | | |
| | | | Phone | 19.72 | |
| | | | Postage & Copies | | |
| | | | Mileage | | |
| New Member | 150.00 | | Installation Dinner deposit | | |
| Skimmer inserts | | | - Sick Leave | | |
| Water Watcher tags | 161.50 | | - Blood Drive Breakfast | | |
| Pentair FNS+ filter sales | | | - Fund transfer: savings to checking | | |
| Transfer from savings for Educ. | | | Total Expenses in Month | | 603.05 |
| Total Income in Month | | 2,331.50 | Cash on Hand (Petty Cash) | 10,752.97 | ----- |
| | | | Checking Acct. (Education) | 14,183.17 | |
| | | | Savings Acct. (Education) / Total | 11,749.03 | 36,685.17 |

| | | | |
|--|---|---|--|
|  | <p>San Diego Superior Pool Products 4737 Old Cliffs Rd 619-283-2066</p> |  | <p>SCP San Diego 5648 Copley Dr 858-467-9495</p> |
| <p>Monthly drawing 50 pound bucket of 3 inch Jumbo Tabs Bring your Skimmer to the September 2008 General Meeting Must place <u>your</u> coupon in the drawing. Must be present to win!</p> | | <p>Monthly drawing \$50 Shell Gas Card Bring your Skimmer to the September 2008 General Meeting Must place <u>your</u> coupon in the drawing. Must be present to win!</p> | |

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

| <u>NORTH CITY</u> | <u>METRO NORTH</u> | <u>METRO SOUTH</u> | <u>SOUTH BAY</u> | <u>EASTCOUNTY</u> |
|------------------------|---|------------------------|---|-----------------------|
| 92007 - Cardiff | 92037 - La Jolla | 92101 - Downtown | 91902 - Bonita | 91901 - Alpine |
| 92014 - Del Mar | 92108 - Mission Valley | 92102 - Golden Hill | 91910 - Chula Vista | 91935 - Jamul |
| 92024 - Encinitas | 92109 - Pacific Beach | 92103 - Hilerst/MsnHl | 91911 - Chula Vista | 91941 - La Mesa |
| 92064 - Poway | 92111 - Clairemont | 92104 - North Park | 91913 - Chula Vista | 91942 - La Mesa |
| 92067 - Rancho S Fe | 92117 - Clairemont | 92105 - City Heights | 91914 - Eastlake | 91945 - Lemon Grove |
| 92075 - Solana Beach | 92119 - San Carlos | 92106 - Pt. Loma | 91915 - Eastlake | 91977 - Spring Valley |
| 92091 - Morgan Run | 92120 - Grantville | 92107 - Ocean Bch/PL | 91932 - Imperial Bch | 91978 - Rancho SD |
| 92121 - Sorrento Valey | 92122 - Univ. City | 92110 - Midway/O.T. | 91950 - National City | 92019 - El Cajon |
| 92126 - Mira Mesa | 92123 - Mission Village | 92113 - Logan Heights | 92118 - Coronado | 92020 - El Cajon |
| 92127 - Rancho Berndo | 92124 - Tierrasanta | 92114 - Encanto | 92154 - Otay Mesa | 92021 - El Cajon |
| 92128 - Rancho Berndo | | 92115 - Rolando | 92173 - San Ysidro | 92040 - Lakeside |
| 92129 - Penasquitos | | 92116 - Normal Hgths | | 92071 - Santee |
| 92130 - Carmel Valley | | 92139 - Paradise Hills | | |
| 92131 - Scripps Ranch | poolservicepros.com listings are by your Zip codes. | | DO NOT list me for referrals on www.poolservicepros.com | |

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

D U E B Y F E B & J U L G E N E R A L M E E T I N G S

**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 70192
San Diego CA 92167-1192
www.ipssasandiego.com/members**

Sept. 17 Meeting

B.K. Taylor nominations
and vote for a winner

Discuss proposals for
Sick Leave Changes
prior to Oct. vote



Next General Meeting
September 17, 2008 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163

