



The Skimmer

NEXT GENERAL MEETING

JUNE 18, 2008

MISSION VALLEY RESORT

875 HOTEL CIRCLE SO.

JUNE

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2008

President's Message

For the most part, our schools are out of session and the swimming season has begun. Please be sure to take notice of any failures in child safety barriers, such as gates that don't latch, malfunctioning automatic covers, pool alarms not working, etc. Let's prevent an unnecessary drowning tragedy from occurring here in San Diego. Don't forget to immediately replace any broken or missing main drain grates. Be sure that all designated automatic cleaner suction lines have a vac-lock wall fitting installed (whether there is a cleaner in the pool or not). Check the pool and spa lights' G.F.C.I. circuit for proper function. And if a mechanical timeclock is missing its wire terminal shield, install a new one, it only takes a minute to do so and it could prevent a bare footed, wet, bathing suit wearing person from being electrocuted. Safety should be at the top of your priority list.

Whether I'm in line at the supply houses waiting to place my order and speaking with my contemporaries, or on the phone with I.P.S.S.A. members, chapter supporters, manufacturers' representatives, or clients, I have noticed a marked increase in the discussion of monthly service charges for swimming pool/spa weekly service. Our monthly rates seem to be the topic of discussion. Even though the nation's economy is struggling and homes are being foreclosed on throughout the county, everyone seems to understand that the costs of providing quality pool service have increased dramatically. The industry has experienced unprecedented price increases during the past two years.

Chlorine, acid, algaecides, clarifiers, test solutions, tools (poles, brushes, nets, hoses, test kits), equipment (pumps, filters, heaters, lights), has, for the most part, almost doubled in cost. The general public has an awareness of these circumstances, and anticipates that the cost of hiring a true pool professional is going to have to account for these factors. If you are not charging a minimum of \$120.00 per month for weekly service, you are falling behind the industry standards from what I've heard on the street. Don't let the world pass you by. Success breeds success. It's contagious. I hope it spreads throughout our chapter. Cheers. Mark.

Poolscap Helping to "Bridge the Gap"

On Saturday, June 28th Poolscap Unlimited, Inc. will be hosting a continuing education seminar for IPPSA Chapter Members during their annual Open House. For those looking to fulfill their membership requirements, this educational fun-filled day will be worth two points. Besides the live band, mechanical bull and complimentary taco cart with all the trimmings, the two-hour course will cover water chemistry and its effects on plaster. Gregg Garrett, Chairman of the Research Committee for the NPC, who heads up the research at the Cal Poly Test Pools, is the featured guest speaker. If you're tired of all the finger-pointing between the service and plastering industry about what causes plaster problems, bring your questions and an open mind to this highly informative "Bridge the Gap" seminar. Open House will be held at the Gemstone™ office at 11643 Riverside Drive, Suite 121, Lakeside, between 11:00 – 4:00. The seminar will be held between 12:00 – 2:00 p.m. For directions or questions, please call (619) 561-0555.

Chapter Sick Leave Policy being Reviewed

Recently there has been a tremendous amount of discussion and input from a large group of members offering a wide variety of opinions regarding what is considered by those involved to be necessary changes to the Sick Leave program's by-laws. Two board meetings and an additional focus group meeting have been held, concentrating strictly on this subject. So far the proposed changes include: 1.) Requiring the sick member to attend the logistical distribution meeting with the Sick Leave chairmen to assist with the yellow card assignments to the servicing members. 2.) Requiring the sick member to attend all general meetings while out on sick leave. 3.) Increasing the reimbursement of operating expenses to the servicing members to \$10.00 per pool per visit for residential and \$15.00 plus chemicals per pool per visit for commercial. 4.) Requiring the sick member to pay the chapter prior to each week of sick leave coverage at the above listed rates for each pool being covered by the chapter. All of the money not requested for reimbursement by the servicing member will be returned to the sick member.

Once this proposal is finalized, it will be put before the membership for ratification. Input is welcome.

Blue Cards Due by July 16 General Meeting

As required by Chapter regulation, members must submit an updated, legible and fully completed Blue Card by the February and July General Meetings. Blue Cards can be mailed to the Chapter PO Box or given directly to Paul Grimes at the June or July General Meetings.

IPSSA San Diego - Chapter Supporters (Updated 4/7/08) *Local Representative

Contact	Company	Phone
Angel Rocha	Abcana Industries - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900, 6-210-5633 cell 619-444-9804 fax
Terry Van Arsdale	Advanced Surface Restoration - advancedsurfacer.com Decks/Patios resurface, waterproof	760-724-6666, 619-276-4444 619-276-6444 fax
Leigh O'Brien	Advantis Technologies - advantistech.com - poolspacare.com Applied Biochemists, Blue Devil Chemicals	949-366-2153, 949-584-5220 cell
Eric Svensson	Alternative Pool Systems, Inc. Install/Repair/Service Automatic Pool Covers	619 445 9798
Kenan Sachs	American Leak Detection - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325, 858-650-0046 fax
Susan Flowers	Aquasalt, LLC - Aquasalt.net Swimming pool & spa salt producer	866-549-POOL (7665)
Lori Brumagen Derek Dalto*	BIODEX - bio-dex.com lori@bio-dex.com Superior Line of Pool and Spa Chemical Products	800-617-3477, 949-632-2390 619-565-5130 Derek
Tony Ruf	BriteTile Pool/Spa Remodeling - britetile.com Calcium removal, tile, deck-o-seal	619-260-1896 rruf@san.rr.com
Bill Kraus	CeRam-Kote - ceram-kote.com Ceramic Lining for Pools & Spas	858-924-9611, 8-775-8382 cell 858-485-8923 fax
Lisa Helm	First Investors Corp. - firstinvestors.com Financial goals, life Insurance, Investments, Retirement	858-650-6830, 858-650-6914 fax
Tom Cox	Gardner Pool Plastering - gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com
Scott Ragsdale	Hasa, Inc. - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
Don Bowlin	Life Saver Pool Fence poolfence.com Safety Fences, Covers, Products	800-921-9681, 949-633-4292 714-751-1988 fax
Michael Mamula Ed Mumford*	Leak Detection USA - leakdetectionusa.com. Leak detection/repair for pools/spas/ponds-comc.l/resd.	800-652-9062 ed@leakdetectionusa.com
Justin Robinett	Leak Terminators Leak Detection	619-563-7585
Regina Rakowski	Nelsonite nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	800-544-1998 rrakowski@ellispaint.com
Richard Kersey Steve Schonberg*	Orenda Technologies, Inc. Specialty chemical products for pools & spas. - algae, stain, scale and phosphate control.	928-522-0194, 928-522-0256 fax 858-337-0502 Steve
Don Wall	The Pool Doctor sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977, 619-445-4345 fax Dwall0001@aol.com
Brian Hayes	Poolsafe Cover Systems poolsafe.com Service All Systems, Replacement, portable fences	760-533-2132 brian@poolsafe.com
Mary Anne Downey	Pool Safety Solutions Pool safety education, Pool Safety Fending, Pool Safety Nets - Katchakid	858-603-2260
Kirk Chapman	Poolscape Unlimited Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlimited.com
David Courey	Pool Surfacing 2000 - poolsurfacing2000.com Exclusive 5 Stage Fiberglass Laminate process, Fleck stone	858-273-9398, 858-273-2729 fax Davidps2000@pacbell.net
Sara Holloway	Son Energy, Inc. sonenergy.com Solar Pool Heating - referral program	760-738-4066, 760-738-8602 fax sonenergysolar@aol.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
Dave Baca	Suntrek Solar - suntreksolar.com Thermal-Solar Pool & Hot water heaters, Photovoltaic systems	760-788-2610, 619-384-3275 david@suntreksolar.com
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
Peter Gozdeck	3 Step Billing 3stepbilling.com Your Paperwork Alternative - Fax, Bill, Bank	619-339-7622 peter@3stepbilling.com
Samantha Larimer Luke Weiser	Weiser Pools, Inc. - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net

Board of Officers

President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Vice President	Philip Gardiner	619-449-6345	302 Brookstone Pl. Santee CA 92071
Treasurer	Jim Bauer	619-997-7710	7108 Bobhird Dr., San Diego CA 92119
Secretary	James Morketter	619-708-4972	4784 Soria Dr., San Diego CA 92115
Past President	Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935 San Diego CA 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd El Cajon CA 92019
Continuing Education	Brian Davis	858-688-3084	
	Stephen Heyer		
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Bob Fowler	619-464-6400	
New Members	Bill Peck	858-673-8556	
Entertainment	Jim Holmes	619-518-2776	
	Michael Lewis	619-261-1048	
Product Testing	Patrick Farrior	619-465-9545	
	Dale Eppard	858-571-1177	
Sfty/Drowning Prevnt	John Silcox	858-467-0507	
Blood Drive	James Morketter	619-708-4972	
Website & Skimmer	Paul Grimes	619-223-4523	
Region7 Diretor	Chuck Gough	760 434-7623	

IPSSA Corporate 888-360-9505
Info. Vickie Lester FAX 888-368-0432
 PO BOX 15828 Long Beach CA 90815-0828

Billing
Cramer & Associates 888-391-6012
 FAX 888-391-5603
 7405 Greenback Ln #204 Citrus Heights CA 95610

Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
 FAX 805-955-9535
 40 W. Cochran Street #112 Simi Valley CA 93065

Letters to the Skimmer

So, you have a bunch of pools out there that keep you busy, maybe "too" busy and you could use some help. Who ya gonna call? Probably not Ghost Busters. I'm one of those guys who would like to take on more business but I can't because I already have so much going on that adding any more to my plate would have me working 12 hours a day, not fun.

There should be a system that is accessible to any of us in IPSSA guys and gals, that allows for us to find out who works what parts of San Diego. We could then look up his general area of business, call that person, and ask him or her if they are interested in a swap / trade or if they may be interested in just supplementing their income by adding another pool to their route by doing it as a sub if that pool happens to be close to his or her route.

Fact is, with the costs of chemicals and fuel, this would be a great way for all of us to make our routes as small of a footprint as possible and still have as much work or more. Let's give this idea a thought and make it happen. This could be a "win/win" for a lot of us. That said, I have a small pool in East Lake that is too far for me, anyone out there want to sub it from me at \$18 a stop?

John F. Mehki, owner, Aqua Pool Service, 619.675.6521 (any time).

NOTE: Member Blue Card submissions are reflected on our referral website poolservicepros.com. By clicking on a Zip Code, members can see who serves that Zip Code. I'd be happy to discuss other ways of making this information available.

Paul Grimes

Calendar

- 6/18 General Meeting 7pm**
Mission Valley Resort
875 Hotel Circle North
- 7/2 Chapter Board 7 pm**
Kensington Grill
- 7/19, Blood Drive 8:00 am**
Antique Row Café, Lemon Grove
3521 Lemon Grove Av
- 7/23 Region 7 Board Mtg.**
7:00 p.m., SCP Conf. Room,
5648 Copley Drive,
San Diego (858-467-9495).
- 8/2 B.O.R.D.**
Region 10 Location TBA

General Meeting Minutes

May 21, 2008- Admiral Baker Club

Dinner served 7:00 PM.

Call to order 8:25 PM

Pledge of allegiance Mike Gregg

Jim Holmes and Mike Lewis were recognized for coordinating the location for our dinner meeting.

Continuing education checks were handed out to Eric Pedersen, Steve Kendall, Marc Stewart, Baron Ortiz and Carlos Grosselfinger.

Chapter supporters were asked to stand and be recognized.

Prospective members were brought to the front of the meeting. Aaron Ryan, Frank Hutter, Mike Van Meegeren, Bill Lewis, Mike Andrews and Charles Del Castillo.

Mike Van Meegeren, Mike Andrews and Charles Del Castillo were voted in.

We "passed the hat" for Ken Knight. Although not an IPSSA member, Ken was a fellow pool man who had worked in the past with our members. He was killed in a motorcycle accident. He is survived by a fiancé and a two-year old daughter.

Drawing: No one won the \$50. It will roll over to the next general meeting in June. Frank Bartolo won \$25. Terrence Wendt won a \$50 gas card from SCP. Mike Van Meegeren won a 50# bucket of tabs from Superior San Diego. Gary Sevigny and Richard Hayes each won Padre tickets

Meeting adjourned 8:47 PM.

Board Meeting Minutes

June 5, 2008 Kensington Grill

Attendees:

James Morketter

Phil Gardiner

Jim Bauer

Mike Gregg

Jim Bradbury

Mark Curran

Call To Order 7:40 PM

Mark Curran went over the current status of our sick members.

Phil Gardiner announced that Harold Evans from Orenda Technologies will be the guest speaker at our next general meeting.

Mark Curran said that Poolscape's open house on June 28 would be promoted at our next meeting. The two hour seminar at the open house will be worth two continuing education points.

Mark and Jim Bauer discussed our current financial situation. It was agreed by all that we are doing well.

Mike Gregg reminded us that even though R7 is not having a summer picnic this year, our chapter typically does have one. Mark encouraged Mike to work on planning this event. An alternative mentioned was to add an August General Meeting.

The board discussed, with Jim Bradbury, his proposals for modifying our sick leave policy.

Meeting Adjourned 9:40 PM

A Modern Parable

A Japanese company (Toyota) and an American company (General Motors) decided to have a canoe race on the Missouri River Both teams practiced long and hard to reach their peak performance before the race. On the big day, the Japanese won by a mile.

The Americans, very discouraged and depressed, decided to investigate the reason for the crushing defeat. A management team made up of senior management was formed to investigate and recommend appropriate action.

Their conclusion was the Japanese had 8 people rowing and 1 person steering, while the American team had 8 people steering and 1 person rowing.

Feeling a deeper study was in order, American management hired a consulting company and paid them a large amount of money for a second opinion.

They advised, of course, that too many people were steering the boat, while not enough people were rowing.

Not sure of how to utilize that information, but wanting to prevent another loss to the Japanese, the rowing team's management structure was totally reorganized to 4 steering supervisors, 3 area steering superintendents and 1 assistant superintendent steering manager.

They also implemented a new performance system that would give the 1 person rowing the boat greater incentive to work harder. It was called the 'Rowing Team Quality First Program,' with meetings, dinners and free pens for the rower. There was discussion of getting new paddles, canoes and other equipment, extra vacation days for practices and bonuses.

The next year the Japanese won by two miles.

Humiliated, the American management laid off the rower for poor performance, halted development of a new canoe, sold the paddles, and canceled all capital investments for new equipment. The money saved was distributed to the Senior Executives as bonuses and the next year's racing team was out-sourced to India .

Sadly, The End.

Here's something else to think about: Ford has spent the last thirty years moving all its factories out of the US , claiming they can't make money paying American wages.

TOYOTA has spent the last thirty years building more than a dozen plants inside the US . The last quarter's results:

TOYOTA makes 4 billion in profits while Ford racked up 9 billion in losses.

Ford folks are still scratching their heads.

Richard Kersey, owner of Orenda Technologies, Inc. will be the featured guest speaker at the June general meeting this Wednesday the 18th at 7:00 P.M.

Also this month there will be a **two hour seminar held at Poolscape Unlimited's new showroom featuring Gregg Garrett**, the Chairman of the Research Committee for the N.P.C. This seminar will be worth two continuing education points. It is scheduled for 12:00 noon on Saturday June 28th. Be sure to take advantage of both events to learn more and meet some very knowledgeable people.



POOLSCAPE UNLIMITED, Inc.

Pool Plaster and Renovation Specialists



Saturday, June 28th , 2008 from 11:00 a.m. to 4:00 p.m.
11645 Riverside Dr., Lakeside, CA 92040

FREE SEMINAR AT 12:00 p.m.

Poolscape Unlimited Inc. welcomes all swimming pool builders and servicemen to join us for our annual open house on Saturday June 28th, 2008.

The open house will feature food and live entertainment from Poolscape's very own "Alright Guys". We will also be holding an "Evolution of Pool Plastering" seminar given by a surprise guest member of the NPC.

Come check out our state of the art swimming pool design center and pick up all of your marketing materials, sample boards, brochures, etc.

Hope to see you there!

**IPSSA
CONTINUING
EDUCATION POINTS
OPPORTUNITY**

FREE LUNCH

**EDUCATIONAL
SEMINAR**

**MECHANICAL
BULL**

**MARKETING
MATERIALS**

**LIVE
ENTERTAINMENT
BY
"THE ALRIGHT GUYS"**



POOLSCAPE UNLIMITED, Inc.
Pool Plaster and Renovation Specialists

GEMSTONE™ POOL SURFACES INC.
Exposed Aggregate Pool Finishes
Setting Higher Standards



Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

June 2008 - Complete version on Chapter Website

IPSSA, INC. REGION 7 Board Officers

Chuck Gough, Director ph (760) 434-7623
cabhgough@sbcglobal.net
Loyal Johnson, Treasurer (858) 679-9006

Empty Pools

[Editor's Note: Below are e-mails between IPSSA region directors and **Ray Arouesty**. I have deleted the names of the innocent to protect them from litigation in the event this information gets in the wrong hands.

Per **Chuck Gough**: "Hey, guys, just don't drain pools."

See **Arouesty's** article, *Property in foreclosure? Don't drain the pool*, in **THE IPSSAN**, June 2008, p.1.]

From: [deleted]
Sent: Tuesday, May 20, 2008 1:32 pm
To: Ray Arouesty
Subject: Empty pools

Ray,

I've drained a few pools for realtors and banks. The pools are currently empty. Now I'm getting calls to drain more pools and leave them empty. I do make sure the pools are secure, i.e., locks on gates fencing etc... I also make the customer aware that this practice is very bad for the finish of the pool as well as the safety issue. I'm willing to bet that many IPSSA members are doing the same thing I am doing.

Is there a disclaimer you could come up with, similar to the acid wash disclaimer?

If I turn this work down, I may miss out on other work provided to me by these clients. Many of them are management companies, realtors, inspection companies and banks.

What are some other options IPSSA members have? John

----- Original Message -----

From: [Ray Arouesty](#)
Sent: Tuesday, May 20, 2008 1:36 pm
To: [deleted]
Subject: RE: Empty pools

I would not do this unless the bank and/or realtor signed an indemnification agreement whereby they agree to defend you and pay all sums for which you are legally liable as a result of property damage and/or injury as a result of the draining. I would also insist on an additional insured endorsement from the realtor or bank's carrier naming you on their policy if you are sued in connection with the empty pool.

I doubt any realtor or bank would be willing to do this, and I therefore expect that any service technician would be involved in any ensuing litigation.

Ray Arouesty
Arrow Insurance Service
40 West Cochran St., Suite 112
Simi Valley, CA 93065
(800)833-3433 Fax: (805)955-9535

----- Original Message -----

From: [deleted]
To: [Ray Arouesty](#)
Sent: Tuesday, May 20, 2008 5:53 pm
Subject: RE: Empty pools

John,

I had an experience with this. I drained the pool, advised the realtor about all the hazards and such.

The neighbor went into the back yard at night DRUNK!!! and fell in the pool. Stayed there all night passed out, his family found him the next morning. He had a key to the gate and was watching the property for the absent owners. I did have a signed waiver from the realtor about damage -- not as complete as Ray indicates but not personal injury liability. I service the pool next

door and across the street, that's how I found out about the story. As luck would have it the realtor forgot who he hired and misplaced the field invoice.

I still hear about this story and still my response is, "OH REALLY?" I hope everyone is okay," as I dash to the truck and leave the neighborhood. I know how you feel about not wanting to lose the additional work, but it is real risky business. I don't know what the answer is. Bob

Calendar of Events

- **Independence Day**, Fri., July 4.
- **R7 Board Meeting**, Wed., July 23, 7:00 p.m., SCP Conference Room, 5648 Copley Dr., San Diego (858-467-9495).
- **B.O.R.D. Mtg.**, Sat., Aug. 2, Region 10, San Jose. Contact IPSSA executive office, ipssamail@aol.com or 888-360-9505.
- **R7 Board Meeting**, Wed., Oct. 22, 7:00 p.m., SCP Conference Room, 5648 Copley Dr., San Diego (858-467-9495).
- **B.O.R.D. Mtg.**, Sat., Nov. 1, Las Vegas, with planning meeting Oct. 31. Contact IPSSA executive office, ipssamail@aol.com or 888-360-9505.



Editor/Publisher: **Nancy Gillespie**, *A+ Business Services*

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CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date: _____

Company Name: _____

Address: _____

City: _____ Zip: _____



Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chairs - John Baldwin 10226 Vista de la Cruz La Mesa CA 91941- Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

San Diego Chapter Financial Report – May 1-31, 2008

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	10,700.65		Bank charges		
Savings Acct. (Educ.) / Total	30,495.57	41,196.22	Continuing Education	1777.25	
			SPEC	200.00	
Cash Receipts			PO Box rental		
Dues collected by IPSSA	2015.00		Door prizes Raffle	25.00	
Directory Advertisement			Newsletter		
Chapter Supporters			Legal/Professional Computer consulting	100.00	
Member payment			Meeting expense:		
Interest earned	1.19		- General meeting (May Dinner)	3025.00	
Rebate Program			- Sick Leave meeting	502.40	
CD Interest	25.99		- Chapter Board	735.28	
Water Chemistry book sales	20.00		- Regional Dues		
Other –H2O Watcher Tags			- Refund for oversold rebate filters	1200.00	
Fines: -			Office expense: Printing/Copies	24.13	
			Phone	19.74	
			Postage & Copies		
			Mileage	20.52	
New Member	456.00		Installation Dinner deposit		
Skimmer inserts	75.00		- Sick Leave		
Water Watcher tags			- Blood Drive Breakfast		
Pentair FNS+ filter sales	1,200.00		- Fund transfer: savings to checking		
Transfer from savings for Educ.			Total Expenses in Month		7,609.58
Total Income in Month		3,793.18	Cash on Hand (Petty Cash)	10,726.04	-----
			Checking Acct. (Education)	13,699.06	
			Savings Acct. (Education) / Total	12,959.72	37,379.82

	<p>San Diego Superior Pool Products 4737 Old Cliffs Rd 619-283-2066</p>		<p>SCP San Diego 5648 Copley Dr 858-467-9495</p>
<p>Monthly drawing 50 pound bucket of 3 inch Jumbo Tabs Bring your Skimmer to the June 2008 General Meeting Must place <u>your</u> coupon in the drawing. Must be present to win!</p>		<p>Monthly drawing \$50 Shell Gas Card Bring your Skimmer to the June 2008 General Meeting Must place <u>your</u> coupon in the drawing. Must be present to win!</p>	

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www.poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 70192
San Diego CA 92167-1192
www.ipssasandiego.com/members**

**Blue Cards Due by
7/16 General Meeting**

Richard Kersey, owner of Orenda Technologies will be the guest speaker at 6/18 General Meeting



**Next General Meeting
June 18, 2008 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

