



The Skimmer

NEXT GENERAL MEETING
MAY 21, 2008 - DINNER
ADMIRAL BAKER CLUB
FRIARS RD/ADMIRAL BAKER
SD 92120

MAY

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2008

President's Message

It is the middle of May and everyone I talk to seems to be as busy as they have ever been. Which just reminds me that those of us who are in the service industry, whether it be the pool/spa business, or any other personal service provider, will always be asked to fulfill a need in this country. As long as you provide good, quality, timely service and are willing to stand behind your work, you will be successful. The general public is craving professionals, who are honest, consistent, knowledgeable, and conscientious. So I continue to urge you to increase your knowledge of the latest technology that is constantly being introduced by the manufacturers and take advantage of the many services that are being offered by our chapter supporters. There is a wealth of knowledge and expertise within our chapter that can benefit you tremendously, whether it is financial help, billing help, pool resurfacing help, tile help, leak help, chemical help, solar help, psychological help, fencing help, cover help, or repair help, all of your questions can be answered within this chapter's membership. Don't be shy, ask your questions, you and those around you will benefit from the resulting discussions. Cheers. Mark.

El Cajon Superior Moves to New Location

In order to better serve their customers, Superior-El Cajon has moved to a larger warehouse located at 1903 Friendship Drive Suite B El Cajon, Ca. 92021. Lee Darter will remain as the branch manager and the staff will remain intact. The phone numbers will not change, 619-447-2466, Fax. 619-447-2381. and the hours will be 7:00 A.M. – 4:00 P.M. Monday through Friday. Saturday 8:00 A.M. – 12:00 P.M. All San Diego chapter I.P.S.S.A. members who have been voted in to the chapter within the past two years must arrive at the El Cajon Marshall Avenue branch with their emptied pool service trucks to assist with the transfer of the warehouses' inventory. Be sure to arrive no later than 6:00 A.M. Saturday and Sunday mornings.

Slow-Motion Woman Emerges Glistening From Pool

LOS ANGELES—An unidentified woman in her early 20s emerged from a large, backlit swimming pool at approximately one-third normal speed Monday. According to witnesses, the woman, accompanied by sultry saxophone music, began emerging from the pool at sunset with incandescent pool lights highlighting the droplets of water running down her lithe frame. Upon exiting, the woman reportedly closed her eyes and slowly leaned her head back in preparation for toweling-off procedures. 🌿

Annual Dinner Meeting Wed. May 21st

This month's general meeting isn't really a general meeting. Yes, there will be a couple official items for the agenda that will have to be completed, however, the main focus of the evening is socializing. It is an opportunity for all of us to get together and mingle for an evening prior to the summer's busy season. It is also an opportunity for our chapter to give back to our terrific chapter supporters by providing them a nice dinner at a nice location. This year the dinner will be held at a familiar spot for those of you who have attended previous Installation dinners in December. The Admiral Baker Country Club will be hosting us this year and the event will be relaxing and enjoyable with great food and the opportunity to meet some new people. The evenings' agenda will include the voting in of possibly four new members. We will also have a charitable effort for the Ken Knight family. The evening starts with a cocktail hour around 5:30 P.M. with the dinner meeting starting at the usual time 7:00 P.M. Hope to see you there.

Continuing Education Checks at May General Meeting will be presented to:

Carlos Grosslefinger & Baron Ortiz for Contractor's licenses
Steven Kendal & Marc Stewart for Western Pool & Spa Show
Eric Petersen for Pentair seminar

IPSSA San Diego - Chapter Supporters (Updated 4/7/08) *Local Representative

Contact	Company	Phone
Angel Rocha	Abcana Industries - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900, 6-210-5633 cell 619-444-9804 fax
Terry Van Arsdale	Advanced Surface Restoration - advancedsurfacers.com Decks/Patios resurface, waterproof	760-724-6666, 619-276-4444 619-276-6444 fax
Leigh O'Brien	Advantis Technologies - advantistech.com - poolspacare.com Applied Biochemists, Blue Devil Chemicals	949-366-2153, 949-584-5220 cell
Eric Svensson	Alternative Pool Systems, Inc. Install/Repair/Service Automatic Pool Covers	619 445 9798
Kenan Sachs	American Leak Detection - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325, 858-650-0046 fax
Susan Flowers	Aquasalt, LLC - Aquasalt.net Swimming pool & spa salt producer	866-549-POOL (7665)
Lori Brumagen Derek Dalto*	BIODEX - bio-dex.com lori@bio-dex.com Superior Line of Pool and Spa Chemical Products	800-617-3477, 949-632-2390 619-565-5130 Derek
Tony Ruf	BriteTile Pool/Spa Remodeling - britetile.com Calcium removal, tile, deck-o-seal	619-260-1896 rruf@san.rr.com
Bill Kraus	CeRam-Kote - ceram-kote.com Ceramic Lining for Pools & Spas	858-924-9611, 8-775-8382 cell 858-485-8923 fax
Lisa Helm	First Investors Corp. - firstinvestors.com Financial goals, life Insurance, Investments, Retirement	858-650-6830, 858-650-6914 fax
Tom Cox	Gardner Pool Plastering - gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com
Scott Ragsdale	Hasa, Inc. - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
Don Bowlin	Life Saver Pool Fence poolfence.com Safety Fences, Covers, Products	800-921-9681, 949-633-4292 714-751-1988 fax
Michael Mamula Ed Mumford*	Leak Detection USA - leakdetectionusa.com. Leak detection/repair for pools/spas/ponds - com.c.l/resd.	800-652-9062 ed@leakdetectionusa.com
Justin Robinett	Leak Terminators Leak Detection	619-563-7585
Regina Rakowski	Nelsonite nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	800-544-1998 rrakowski@ellispaint.com
Richard Kersey Steve Schonberg*	Orenda Technologies, Inc. Specialty chemical products for pools & spas. - algae, stain, scale and phosphate control.	928-522-0194, 928-522-0256 fax 858-337-0502 Steve
Don Wall	The Pool Doctor sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977, 619-445-4345 fax Dwall0001@aol.com
Brian Hayes	Poolsafe Cover Systems poolsafe.com Service All Systems, Replacement, portable fences	760-533-2132 brian@poolsafe.com
Mary Anne Downey	Pool Safety Solutions Pool safety education, Pool Safety Fending, Pool Safety Nets - Katchakid	858-603-2260
Kirk Chapman	Poolscape Unlimited Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlimited.com
David Courey	Pool Surfacing 2000 - poolsurfacing2000.com Exclusive 5 Stage Fiberglass Laminate process, Fleck stone	858-273-9398, 858-273-2729 fax Davidps2000@pacbell.net
Sara Holloway	Son Energy, Inc. sonenergy.com Solar Pool Heating - referral program	760-738-4066, 760-738-8602 fax sonenergysolar@aol.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
Dave Baca	Suntrek Solar - suntreksolar.com Thermal-Solar Pool & Hot water heaters, Photovoltaic systems	760-788-2610, 619-384-3275 david@suntreksolar.com
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
Peter Gozdeck	3 Step Billing 3stepbilling.com Your Paperwork Alternative - Fax, Bill, Bank	619-339-7622 peter@3stepbilling.com
Samantha Larimer Luke Weiser	Weiser Pools, Inc. - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net

San Diego Chapter IPSSA Annual Dinner Meeting May 21, 2008 Admiral Baker Club

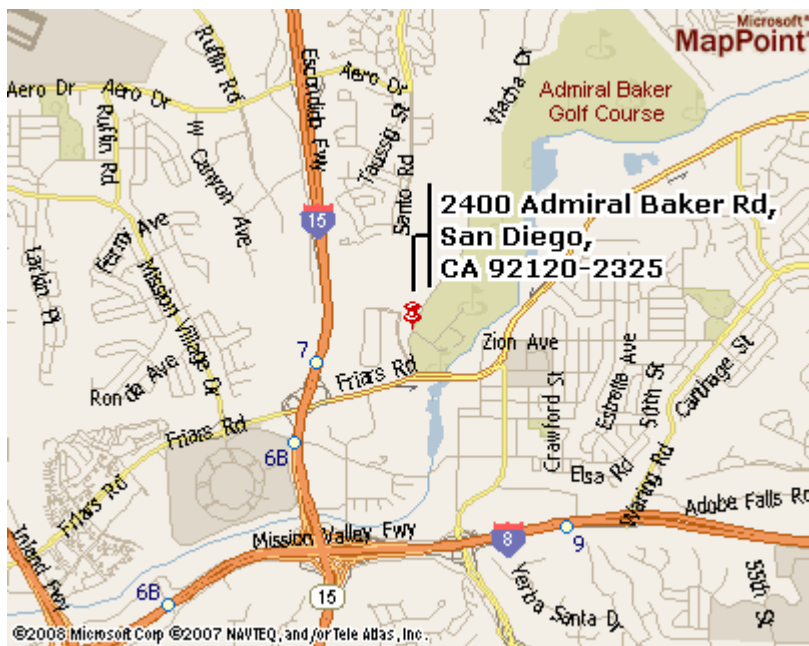
2400 Admiral Baker Road – San Diego 92120

Limited Chapter Business

Meet your fellow members and our Chapter Supporters

Come early and enjoy a No Host Happy Hour starting
about 5:30pm with Entertainment Committee Co-Chairs
Mike Lewis and Jim Holmes

Enjoy a great Italian Dinner Buffet at 7pm !!!



Take Friars road east
from I-15 or west from
Mission Gorge, turn
north on Santo and
immediate right onto
Admiral Baker and
follow the signs.



POOLSCAPE UNLIMITED, Inc.

Pool Plaster and Renovation Specialists



Saturday, June 28th , 2008 from 11:00 a.m. to 4:00 p.m.
11645 Riverside Dr., Lakeside, CA 92040

FREE SEMINAR AT 12:00 p.m.

Poolscape Unlimited Inc. welcomes all swimming pool builders and servicemen to join us for our annual open house on Saturday June 28th, 2008.

The open house will feature food and live entertainment from Poolscape's very own "Alright Guys". We will also be holding an "Evolution of Pool Plastering" seminar given by a surprise guest member of the NPC.

Come check out our state of the art swimming pool design center and pick up all of your marketing materials, sample boards, brochures, etc.

Hope to see you there!

**IPSSA
CONTINUING
EDUCATION POINTS
OPPORTUNITY**

FREE LUNCH

**EDUCATIONAL
SEMINAR**

**MECHANICAL
BULL**

**MARKETING
MATERIALS**

**LIVE
ENTERTAINMENT
BY
"THE ALRIGHT GUYS"**



POOLSCAPE UNLIMITED, Inc.
Pool Plaster and Renovation Specialists

GEMSTONE™ POOL SURFACES INC.
Exposed Aggregate Pool Finishes
Setting Higher Standards

General Meeting Minutes

April 16, 2008- Mission Valley Resort
Call to order 7:10 PM

Treasurer's Report Jim Bauer: We're in good shape financially. There is \$13307.94 in our savings account. \$15484.33 in our checking account. \$10673.26 in our CD. We have \$23981.20 available in our continuing education fund.

Secretary's Report James Morketter: Board meeting minutes were approved.

President's Report Mark Curran: The form we use to keep track of individual continuing education points was shown and promoted at the region 7 BORD meeting. The overall response was positive. The new format SKIMMER has received good reviews as well. The issue of lowering our standards in order to increase membership was discussed at the BORD meeting.

Continuing Educ. Jon McArthur: Jon still has some personal education points forms to hand out.

Sick Leave Comte Perry Mediate: All is going well with Rick Rowe and Thom Richardson. Rick was present at our meeting. Thom was absent.

Brian Davis gave education reimbursement checks to the following members: Stephen Heyer, Bill Peck, Geoff Conradi, Phil Gardiner, Perry and Eric Mediate, Mike Walters, Heang Tea and Mark Overman.

Vice President's Report Phil Gardiner: New or Prospective members were called to the front. Mike Van Meegeren 3rd meeting. Aaron Ryan 3rd meeting. Charles Del Castillo 4th meeting. Mike Andrews 3rd meeting (non-consecutive).

Chapter supporters and potential supporters were called to the front. Mary Ann Downing- Pool Safety Solutions

Lisa Helm-First Investors

Peter Gozdeck 3-Step Billing

Mark PEP

Brandon Chase-Sun Chaser Solar

Ed Mumford- Leak Detection USA

Tony Ruf-Brite Tile

Bill Curtis- Curtis Filter Cleaning

Matt Castillo- SCP San Diego

Kenan Sachs- American Leak Detection

Rebecca Quintal Aflac

Tonya McDevitt- Superior San Diego

David Courey- PS200

Derek Dalto- Sales Link

Jim DeAngelo- Emerson Motors

Tony Arsenault from Transworld Systems was our guest speaker. He gave an informative presentation on the benefits that

TSI offers to our members.

Raffle Jon McArthur won \$100
Rodger Weaver won 50 Lbs of Tabs from Superior San Diego

Dee Eakright won a \$50 gas card From SCP.

Various members won Padre tickets, PEP points, A Best Buy gift card and an Aflac Duck.

Meeting Adjourned 8:50 PM.

Board Meeting Minutes

May 7, 2008 - Kensington Grill

Call to order 7:35 PM

Present:

Perry Mediate, Jim Hines, Jim Holmes, Mike Gregg, Jim Bradbury, Stephen Heyer, Bob Fowler, Paul Grimes, Bill Peck, Mark Curran, James Morketter, Jim Bauer. Absent: Phil Gardner.

Mark Curran would like us to print in the Skimmer, the names of members who are slated to receive checks at our general meetings. This would encourage attendance at our meetings.

The question of whether or not employee members are eligible to receive education reimbursement was discussed. This will be addressed at a later meeting.

Jim Holmes gave us information about our upcoming dinner meeting on May 21. It will be an Italian dinner served at The Admiral Baker Club. This was the site of many of our past holiday parties. A Full-page ad in the Skimmer will promote the dinner. We anticipate up to 125 people attending.

We will have three new members to be voted on at our May meeting. Aaron Ryan, Mike Van Meegeren, and Michael Andrews

Ken Knight, a pool professional who was not an Ipsa member, was tragically killed in a motorcycle accident. Ken had worked for Joe Lukacik in the past. We will "pass the hat" at an upcoming meeting to take up a collection for Ken's family.

Paul Grimes brought a sample of the member directory which should be available soon to all members. We anticipate printing approximately 300 copies.

Sick leave: We are in need of more Yellow cards. We will print them at our cost, and charge other chapters to use them. The format of our Yellow cards was discussed. We plan to modify the card to make it more efficient for all members.

Bob Fowler offered the argument that our sick leave policy is being abused. For example too many members are scheduling surgeries during peak season times. This issue was discussed.

Perry Mediate reminded us of the definition of sick leave per our standing rules:

To be covered, a member must meet the following qualifications.

- 1) Be a paid member in good standing
- 2) Member pools to be covered must be in the area covered by the sick leave plan.
- 3) Each pool to be covered must have an up-to-date Yellow Card.
- 4) The member must have an up-to-date Blue Card on file with the sick leave committee prior to sickness or accident.
- 5) The member must furnish all necessary medical information to the chapter board.
- 6) Only pools within the Zip Codes on the member's Blue Card will be covered.

Jim Bradbury reminded the board "we need to focus on the ethics of (our sick leave) program." He also added "Our definition of "sick" should read "unable to perform pool service."

Perry Mediate emphasized that the sick member should be directly involved in coordinating sick coverage. Unless it is medically impractical.

Mark Curran agreed. The issue was discussed. Our Bylaws may be re-written.

Due to increasing costs to service pools, we may need to increase our rates of compensation for members covering sick pools. The issue of how much to charge sick members for chemicals was discussed. Possible changes:

A market-based rate decided by the board and reviewed every two years was discussed.

The possibility of setting up a fund for chemical compensation was discussed. The sick member would pay into this fund, and the covering members would be able to draw from this fund to cover chemical costs.

Bill Peck suggested that if we implement a system like this, we may need to hire a book keeper to keep our finances straight. Especially if too many members go out sick.

Suggestions for a "charge per stop" to cover costs to covering members were offered. These included \$10 to \$15 per visit for residential and \$20 to \$30 for Commercial. The reasons for charging a hire rate versus a lower rate were discussed.

Bob Fowler suggested that charging sick members a high rate for sick-pool visits would encourage all members to raise their individual rates. This issue was discussed.

We may schedule a special meeting to discuss sick leave problems and possible solutions.

Meeting adjourned 10:35 PM.

Board of Officers

President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Vice President	Philip Gardiner	619-449-6345	302 Brookstone Pl. Santee CA 92071
Treasurer	Jim Bauer	619-997-7710	7108 Bobhird Dr., San Diego CA 92119
Secretary	James Morketter	619-708-4972	4784 Soria Dr., San Diego CA 92115
Past President	Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935 San Diego CA 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd El Cajon CA 92019
Continuing Education	Brian Davis	858-688-3084	
	Stephen Heyer		
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Bob Fowler	619-464-6400	
New Members	Bill Peck	858-673-8556	
Entertainment	Jim Holmes	619-518-2776	
	Michael Lewis	619-261-1048	
Product Testing	Patrick Farris	619-465-9545	
	Dale Eppard	858-571-1177	
Sfty/Drowning Prevnt	John Silcox	858-467-0507	
Blood Drive	James Morketter	619-708-4972	
Website & Skimmer	Paul Grimes	619-223-4523	
Region7 Diretor	Chuck Gough	760 434-7623	

IPSSA Corporate 888-360-9505
Info. Vickie Lester FAX 888-368-0432
 PO BOX 15828 Long Beach CA 90815-0828

Billing
Cramer & Associates 888-391-6012
 FAX 888-391-5603
 7405 Greenback Ln #204 Citrus Heights CA 95610

Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
 FAX 805-955-9535
 40 W. Cochran Street #112 Simi Valley CA 93065

Committee Reports

Entertainment Committee

The May dinner meeting is going to be at the Admiral Baker Clubhouse on Wednesday, May 21 at 7pm. The staff at the . The dinner will be an Italian buffet which should be great. I want to encourage any IPSSA members and chapter supporters to join Entertainment co-chairs Mike Lewis and Jim Holmes from 6 to 7pm at the great bar there for Happy Hour. The address is 2400 Admiral Baker Road . Take Friars road east from I-15 or west from MioSSION Gorge, turn north on Santo and immediate right onto Admiral Baker and follow the signs.
Jim Holmes

New Member Committee

We have three prospective members who will be ready for a vote at the May meeting: Michael Andrews, Andrews Pool Service, Mike van Meegeren, MV Pool & Spa Service and Aaron Ryan, Pool Time. These guys have all passed the Water Chemistry test. Charles del Castillo, Sea & Sun Pool Service will be ready for a vote as soon as he passes the Water Chemistry test. We have one prospective member, Frank Hutter, Hutter's Pool Service, who has attended two meetings.

We publish the names and business names of prospective members so you can get to know them AND so you can let us know if you have information that could affect their eligibility for membership.

Bill Peck:

FOWLER'S POOL SERVICE IS HIRING!

We are looking to hire a Full-time POOL TECHNICIAN. Experience preferred and must have own truck. Call today for an interview! 619-464-6400

Calendar

- 5/21 General Meeting - 7pm**
Annual Dinner Meeting
Admiral Baker Club
 (Past Annual Holiday Dinners)
 2400 Admiral Baker Road 92120
 North of Friars Road, east of I-15
- 5/24, Blood Drive 8:00 am**
 Antique Row Café, Lemon Grove
 3521 Lemon Grove Av
- 6/4 Chapter Board 7 pm**
Kensington Grill
- 6/18 General Meeting 7pm**
 Mission Valley Resort
 875 Hotel Circle North
- 7/23 Region 7 Board Mtg.**
 7:00 p.m., SCP Conf. Room,
 5648 Copley Drive,
 San Diego (858-467-9495).
- 8/2 B.O.R.D.**
Region 10 Location TBA

Need more business?

Pools for sale –Cash or Work off
 Zip 92122 (off Governor Drive)
 3 to 10 residential pools, most long term customers. Contact:
 Paul Grimes 619-518-4983

Highlights of Region 7 Board Mtg

SCP Mon., April 14, 2008

Chapter Reports

Carlsbad Chuck Gough:

1) Attendance has improved – maybe it is the pizza. Only complaint is the noise factor in restaurants.

2) Good guest speakers. Recently a rep from Orange County pitched a school.

3) Education – Gough used to be in charge of education at meetings. Suggested establishing a separate checking account for business; if you co-mingle funds, you do not know how much money you are making. We need more business education. Escondido John Hackett:

1) Charity – Chapter donated \$1,000 and salt system repairs to the Charles Hulme Community Therapy Pool in Escondido, which will soon be closing due to lack of money (see article, <http://www.nctimes.com/articles/2008/04/05/news/inland/escondido/bed85dff80067c9e882574210055bf9c.txt>).

The pool already has cleaning service, so chapter is looking for other ways to help. Will be a big issue at chapter meeting this week. Gough said that if he knew the balance in the R7 treasury, R7 could perhaps make a donation.

2) Padre's game is Aug. 2. Every year the chapter gets a suite and pays half the cost of tickets.

3) Attendance – Trying to increase attendance; is open to suggestions. Good guest speakers coming up. Present meeting place is noisy, and members are tired of the food. Dick Allen responded that normally one out of three members attend meetings in his chapter.

Rancho Del Mar Thomas Regalado:

1) Chapter is doing okay.

2) Three new members.

3) Chapter has chapter supporters.

4) Good meeting place – Tio Leos Del Mar. Chapters with a good meeting place have better attended meetings.

5) Trying to get everyone computer literate. Chapter paid for members to get trained at Pentair.

San Diego Mark Curran:

1) Sick leave – four people down so far this year. Chapter has a great sick leave program.

2) Continuing education – To raise the professionalism and image of the industry, as of the first of the year, chapter requires every member to obtain 10 credits every two years. Hopefully, other chapters will adopt something similar. New program going great, although we may have made it too easy.

No reaction yet from those who voted against the program. Observed that 20% of members are very involved in the chapter; 60% are somewhat involved; and 20% do the bare minimum, just enough to remain in IPSSA.

A lot of those against the program are old-timers with old accounts that have old equipment. They are close to retirement and not interested in new technology. However, if someone provides sick leave coverage, they should know the technology.

Chapter also has a separate education fund of \$20,000 to reimburse members for attendance at seminars.

3) Membership – Four prospects.

4) Newsletter – Newsletter now has more of a newspaper look, with articles, letters to the editor, and coupons. Gough added that the blue card is printed on the back of the newsletter.

5) Directory – Chapter created a directory two years ago with color pictures of the members. Updated every two years to include new officers. Next update will have pictures of chapter supporters and advertisers. Chapter supporters are heavily involved in the chapter and provide revenue. Thirty supporters; \$300/year, or \$550/two years.

6) Meetings used to last several hours and cover business minutia. Members lost enthusiasm to attend, and chapter supporters did not get a chance to mingle at meetings. Two years ago format was changed; business meetings are now held on a separate date.

There is now time to introduce chapter supporters at the front of the room – that takes 30 minutes. The meetings are educational, with good speakers. Meetings now last an hour. With the meetings now condensed, people tend to stay afterwards to mingle, and that is the real meat of the meeting. Attendance is usually 60 to 80; at the yearly mandatory meeting, attendance is 150+, including members and supporters.

No meals at the meetings, just water and iced tea. Chapter has an annual dinner meeting. Christmas and the picnic are not counted as meetings; Table Top counts as one point towards education.

7) Guest speakers at meetings – Jan. – **Mark Lane**, Title 20; 100 attended. Feb. – CHP, regulations and new laws. March – **Keri Tom**, Infant Swim Resources; presentation and video on teaching infants and toddlers to swim. April – **Tony Arsneault** will discuss the Trans World Systems affiliation with IPSSA. All invited to attend.

SD East County Dick Allen:

1) Things are going well.

2) Meetings – Eliminated the policy of counting the Christmas party and R7 annual picnic as meetings – it is asinine and does not benefit IPSSA. Chapter meets at a country club, have meals every so often, and get good attendance. Check availability at country clubs in your area – they are busy on weekends but most likely sit empty week nights.

3) Two new chapter supporters. Cost went from \$200 to \$250 last year.

4) Getting more guest speakers. Check the back of The IPSSAN for a list of available speakers.

5) Membership – four prospects.

Director's Announcements

1) IPSSA membership requirements – Gough reported that the By-Laws Committee was considering watering down requirements for IPSSA membership by allowing new members six months to pass the chem. test and eliminating the requirement of one year's experience. In February Gough e-mailed the B.O.R.D. (see e-mail following minutes) that he is against watering down requirements and thinks passing the chem test should continue to be a requirement, and stated that the Committee majority seems to be willing to reduce the standards in order to reap a number of unqualified, non-professional nonprofessional members into what we call a professional association. By unanimous consent, all present concurred with Gough's opinions.

Gough suggests prospects attend their first meeting, buy the training manual, and be given 90 days to pass the chem. test.

2) By-laws – Gough is in favor of a change to the by-laws under consideration which would allow formation of new regions without the vote of the entire membership. The by-laws will eventually be revised so that the entire membership does not have to vote on changes and to eliminate the rule that IPSSA be limited to 10 regions. There is also talk of making Florida a separate region and no longer part of Texas.

3) Liaison to plaster study – Gary Myer will replace Dan Gossage, who served since 2004, as the new IPSSA liaison to the National Pool Industry Research Center and the National Plasterers Council. Phil Grider continues to be R7's liaison.

4) Kudos to Javier Payan for his all his work with San Diego chapter on the pool and spa safety videos. The April 2008 issue of The IPSSAN contained two photos of him, his Report from the 2008

Continued on next page

<p style="text-align: center;">Region 7 Continued</p> <p>National Drowning Prevention Symposium, and an announcement that he received the NDPA Community Lifesaver Award.</p> <p>5) R7 Donation – R7 has donated \$2,000 to Operation Homefront, which is championed by radio personality Roger Hedgecock. Operation Homefront (see link following minutes) supports our local military families in need, and there are no administrative costs. The donated money did not come from the R7 treasury. Roger</p>	<p>Hedgecock was very appreciative.</p> <p>6) Gripes, comments, recommendations? Gough asked for feedback.</p> <p>Meals – Dick Allen asked why there was no pizza at tonight’s meeting. Gough said he didn’t know he was supposed to order meals.</p> <p>Meeting location – Regalado asked if SCP is a good location for everybody. Gough said he will check the R7 treasury, and perhaps R7 can meet at a restaurant again.</p> <p style="text-align: center;">New Business</p>	<p>1) R7 Annual Picnic – No Picnic this year.</p> <p>2) Reminder: every chapter is required to have at least one voting member in attendance at the R7 meetings.</p> <p>3) Next R7 meeting Wed., July 23, 2008.</p>
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CSLB STING OPS NET PALM SPRINGS ILLEGAL POOL CONTRACTORS

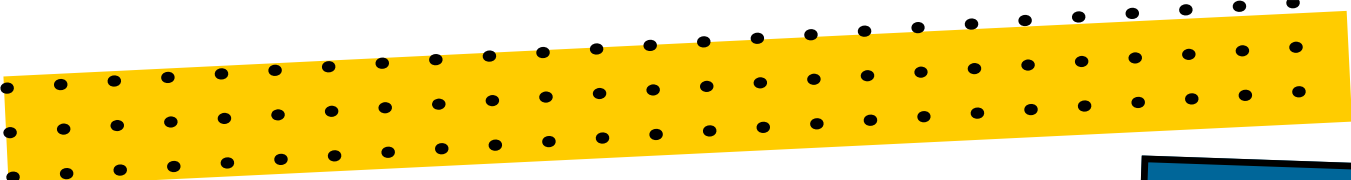
Last Wednesday and Thursday the CSLB’s SWIFT team conducted a major sting operation in Palm Springs. The Coachella Valley has been a hot bed of illegal pool construction in recent months. Thanks largely to SPEC member Kent Westfall, a number of illegals were identified and submitted to the CSLB for action. In addition to seven cited unlicensed contractors, four area television stations ran major news stories reporting the stings with video supplied by the CSLB team. (To see one such report go to: www.kesq.com/Global/story.asp?S=8258905&nav=9qrx.)

The seven individuals will now face appearances before a Riverside County judge for prosecution. Participating in the operation were the Riverside County District Attorney’s investigators as well as Palm Springs police officers. Cited were: Randy L. Martinez, Cathedral City, DBA “Sunrise Pools;” Tess A. Goss, Palm Desert, DBA “Palm Dreams;” Michael Lujan, Chino, DBA “The Leak Detectors;” Jerry J. Alcorn, Palm Springs, DBA “Donovan & Alcorn Handyman;” Bartell Donovan, Jr., Palm Springs, DBA “Donovan & Alcorn Handyman;” Ronald L. Carlson, Desert Hot Springs, DBA “We Do Home Repairs,” and Jamie Ranjel, Yucca Valley, DBA “Block Brick Tile.”

In a separate EEEEC underground economy sting in the Palm Springs area last week netted, 32 illegal operators and more than \$45,000 in civil penalty assessments. When investigators observed a suspected unlicensed contractor performing work at a house two doors down from the sting site, they invited him to come on over. He was busted for contracting without a license. Several other unlicensed operators had to walk home or call for a ride after receiving their “Notices To Appear” when officers discovered that they had no drivers’ licenses!

In Northern California last week, a sting, with SWIFT staff partnering with the Elk Grove Police Department, netted 13 unlicensed contractors. Four individuals were arrested and five vehicles were towed from the sting site. Three of the suspects were arrested on outstanding warrants and one was taken into custody for failure to have a valid ID. One added to his woes by resisting arrest, getting him a ride to jail and another charge.

SPEC members are urged to send us information on any unlicensed pool contractors operating in their areas. In order to proceed against these illegal operators, we need names, addresses, sites where they are working, advertising run in any publications (full page with publication name and date the ad ran) and any additional information that will help us develop a bona fide case we can submit to the CSLB for quick action.



The Pool Safety Mom's Newsletter

Spring/ Summer 2008

May 2008

Drowning Prevention Month Proclaimed in San Diego & California

"BE IT PROCLAIMED by Mayor Jerry Sanders and all its City members that this 1st day of May 2008 that they commend Safe Kids San Diego, Rady Children's Hospital, EPIC Medics and IPSSA, for their efforts to prevent the drowning and near drowning of children, and to remind adults throughout the County to help do their part to keep their children safe around water, pools and spas; hereby declare the month of May as "Drowning Prevention Month" throughout San Diego County."

The proclamation has been signed and Safe Kids San Diego and other organizations, including

IPSSA, have been recognized for their efforts in drowning prevention.

Watch for events promoting water safety and join in with your story and commitment to safety! Here are some of the facts that were highlighted in the proclamation-facts that get attention and require action by pool owners: Drowning is the leading cause of death for San Diego County children between the ages of one to four-years-old, with about 70 percent of these drownings occurring in residential swimming pools and spas; and between 2000-2007, 52 children under the age of 14 have drowned in San Diego County, and at

least 203 children under the age of 14 have been admitted to San Diego Hospitals for drowning or near-drowning incidents;

Every year in San Diego County, an average of 9 children under the age of 14 die from drowning; and every drowning is preventable with a multi faceted approach that includes: Adult Supervision, Barriers between the house and pool, learning CPR and what to do in a crisis, and everyone should learn to swim!

Special points of interest:

- May is Drowning Prevention Month in San Diego, California!
- Drowning Prevention Foundation
- SAFER3 Drowning Prevention Program explains concepts of Safer WATER, Safer KIDS and Safer RESPONSE.
- Pool safety equipment, items, gadgets and good stuff!



Who is the Pool Safety Mom?

Who is that lady with the little pool safety gate and the other gadgets at every IPSSA San Diego meeting?

Mary is an insurance agent who is passionate about drowning prevention. She has a business she calls "pool safety solutions", and she acts as a salesperson for Katchakid, the pool safety

fence and net experts.

Mary was a YMCA Aquatic Director, a teacher of swim lessons, a CPR, Water Safety and Lifeguard Instructor. Mary's core values are all protection focused: on children, family, good health, and a secure future.

Her pool safety mission be-



gan when she bought a house with a pool. Her worry for her kids, background in aquatics, and search for ways to make her own pool safe prompted her to action! Mary Ann Downing is a member of the National Drowning Prevention Alliance, SafeKids San Diego's Drowning Task Force, and a board member of the Drowning Prevention Foundation. She's the mom of 2 great girls: Michaela (15) and Madeline (age 10). She moved to Rancho Penasquitos from Ocean Grove, NJ in 2006. Mary grew up near Pittsburgh, PA

Pool Safety Solutions

San Diego, CA 92129

858.603.2260

marydowning@san.rr.com

Drowning

Prevention is
Everyone's Business!



Solar Sun Rings

[Www.solarsunrings.com](http://www.solarsunrings.com)

It's all about Safety: No other floating solar cover matches Solar Sun Rings design for safety. Countless pets and many people have died because of entrapment with the one piece bubble pack covers. The primary design criteria of the Solar Sun Ring was to prevent entrapment.

Solar Sun rings generate heat, prevent evaporation.!

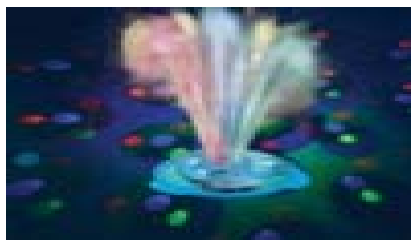


Pool Safety Mom joins S.W.I.M. Team- rep for Solar Sun Rings, G.A.M.E . Pool Accessories, Fiber Clear and "Tropical Fish"

Thanks to a chance meeting at the IPSSA Table Top, Mary Downing met up with Gene Fields of S.W.I.M.

Mary, the Pool Safety Mom, has joined the South-West Independent Marketing Team for special projects in San Diego county.

Gene Fields, President of South-West Independent Marketing, is the Chairman of the Board of APSP. After a conversation about bringing the Pool Safety Mom into pool stores, they have joined together for a program in the San Diego area. Mary will visit local pool stores promoting the store's



safety products especially Solar Sun Rings, Valtterra Rescue/Life Hooks, Float Ropes, Safe Swim pool chemicals, Fiber Clear Water Polish and the GAME line of fun accessories.

Mary will be on hand to meet with pool owners to remind everyone of the complete message of pool safety. Mary suggests remembering the ABCs that includes Adult Supervision, Barriers between the pool and the house, learning CPR and how to act in a crisis, and learning how to swim.

Pool and Spa Safety Week is May 31- June 6, 2008.



CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date: _____

Company Name: _____

Address: _____

City: _____ Zip: _____



Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chairs - John Baldwin 10226 Vista de la Cruz La Mesa CA 91941- Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

San Diego Chapter Financial Report – April 1-30, 2008

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	10,549.97		Bank charges		
Savings Acct. (Educ.) / Total	23,587.61	34,137.58	Continuing Education		
			Guy Muto & SPEC	400.00	
Cash Receipts			PO Box rental		
Dues collected by IPSSA	2022.00		Door prizes Raffle	125.00	
Directory Advertisement	4,900.00		Newsletter		
Chapter Supporters			Legal/Professional Computer consulting	100.00	
New Member Initiation fees			Meeting expense:		
Interest earned	1.08		- General meeting	431.02	
Rebate Program (Pentair filters)	1,200.00		-		
CD Interest	105.08		- Chapter Board	414.36	
Water Chemistry book sales			- Regional Dues		
Other –H2O Watcher Tags			-		
Fines: -	250.00		Office expense: Printing/Copies		
			Phone	19.74	
			Postage & Copies		
			Raffle tickets		
New Member			Installation Dinner deposit		
			- Sick Leave		
Water Watcher tags	70.00		- Blood Drive Breakfast		
Pentair FNS+ filter sales	1,200.00		- Fund transfer: savings to checking		
Transfer from savings for Educ.			Total Expenses in Month		1,490.12
Total Income in Month		8,548.16	Cash on Hand (Petty Cash)	10,700.05	-----
			Checking Acct. (Education)	16,164.79	
			Savings Acct. (Education) / Total	14,330.78	41,195.69

	<p>San Diego Superior Pool Products 4737 Old Cliffs Rd 619-283-2066</p>		<p>SCP San Diego 5648 Copley Dr 858-467-9495</p>
<p>Monthly drawing 50 pound bucket of 3 inch Jumbo Tabs Bring your Skimmer to the May 2008 General Meeting Must place <u>your</u> coupon in the drawing. Must be present to win!</p>		<p>Monthly drawing \$50 Shell Gas Card Bring your Skimmer to the May 2008 General Meeting Must place <u>your</u> coupon in the drawing. Must be present to win!</p>	

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www.poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 70192
San Diego CA 92167-1192
www.ipssasandiego.com/members**

**May 21st
2008 Dinner meeting
Admiral Baker Club
No Host Happy Hour
5:30pm or so...
Italian Dinner 7pm**



**Next General Meeting
May. 21, 2008 – 7 p.m.
Admiral Baker Club
Friars Rd and Admiral Baker
1 mile east of the "Q"**

