



The Skimmer

NEXT GENERAL MEETING

March 19, 2008, 7PM
Mission Valley Resort
875 Hotel Circle So.

MARCH

SAN DIEGO CHAPTER MONTHLY NEWSLETTER

2008

President's Message

As you can see from the articles to the right of this column, these avoidable tragedies continue to plague us. Child drowning hits us in the gut on many levels. Most of us are parents and the last thing we want to be doing is burying our children. It is the wrong order in life, our children are supposed to bury us. We are all involved in this industry that brings with it a higher risk and therefore we must be extra vigilant. Be sure to close all gates, barriers, safety covers, etc. Let your clients know if there are any malfunctions or damage to any child barriers. Let's be sure we avoid any horrible events on our watch. We will have Mary Ann Downing and Keri Tom speaking on the topic of child safety and drowning prevention at the Wednesday general meeting. Be sure to attend.

Further back in the Skimmer we have reprinted an article from the Union Tribune that I thought had a remarkable parallel to our circumstance in the pool industry. With the cost of doing business increasing across the board you might find the article of interest. Summer is right around the corner. If you haven't increased your rates recently you might consider doing so before the cost of doing business becomes too great and you end up looking for a second job to supplement your lack of income.

Jim Hines and Perry Mediate, our sick leave chairmen, were put to the test yet again. A fourth route coverage was necessary already in this young year. As usual, they handled the assignment efficiently and quickly. The transition was a smooth one. Thanks to both of them. And thank you to all the members who are out there taking care of a sick members' pool. Keep up the good work. If you are a member who has been voted into the chapter within the past two years you will be eligible for coverage in 2038. Stay healthy everyone. Cheers.

Mother charged in toddler drowning

Anaheim mother is being charged with one count of murder, one count of child endangerment resulting in death and two counts of child endangerment, authorities say.

By DENISSE SALAZAR

The Orange County Register

ANAHEIM – The Anaheim mother who authorities say was drinking when her 13-month-old son drowned in a backyard pool last week appeared in court Wednesday for an arraignment hearing at the North Central Justice Center in Fullerton, which was continued to March 14. Paige Elizabeth Looney, 34, is charged with murder and two counts of child endangerment. The sentence could be greater because of the death resulting from child neglect, said prosecutor Howard Gundy. Looney, wearing a blue jail uniform, appeared in front of Orange County Superior Court Judge Roger R. Robbins in a first-floor courtroom as two aunts and a cousin looked on. Her family declined to comment. Looney is being held at the Woman's Central Jail in lieu of \$1 million bail. If convicted, she faces up to 25 years to life in prison.

Looney is accused of becoming intoxicated after spending the day drinking in her home, instead of caring for her 13-month-old son, Eric, and 4-year-old son, Tanner, according to the District Attorney's Office.

"We believe that she was intoxicated at the time Eric made his way into the pool, and it was because of that intoxication that she didn't know where he was," Howard said. More than two dozen empty beer cans and bottles of liquor were scattered around the home in the 1200 block of

Melanie Drive when police and firefighters arrived Thursday about 3:30 p.m. to try to save Eric, said Anaheim police Sgt. Tim Schmidt. Looney was showing signs of intoxication and voluntarily submitted to a blood test after the death of her toddler, police said.

Looney had lost a child. Her 2-year-old twin son Kyle, who suffered from a heart condition, died at home July 30, 2005, a day after returning from Children's Hospital of Orange County, Schmidt said. Kyle underwent a tracheotomy shortly before his death, and there was no indication of foul play at the time, police said. The cause of Kyle's death is listed as undetermined, according to the Orange County coroner's office.

Tot pulled from bottom of backyard pool dies

POWAY: An 18-month-old girl died at a hospital yesterday after being found at the bottom of a backyard pool. Karen Davis saw her daughter, Erin, in the pool, pulled her out of the water and started CPR, a county Medical Examiner's Office investigator said.

Emergency crews responded to the home on Riparian Road, near Titan Way and Espola Road, just before noon, Poway Fire Chief Mark Sanchez said. He said the girl had been out of sight for about 15 minutes before she was found. The child was taken to Pomerado Hospital with no vital signs. She was declared dead about 1 p.m.

The pool was fenced, but it appeared that a gate had been left open, the medical examiner's investigator said. He said the cause of death appears to have been drowning.

—SD Union Tribune

IPSSA San Diego - Chapter Supporters (Updated 3/8/08)

Contact	Company	Phone
Angel Rocha	Abcana Industries - Abcanaindustries.com Wholesale Pool Chemicals - Pickup & Delivery	619-444-9900, 6-210-5633 cell 619-444-9804 fax
Terry Van Arsdale	Advanced Surface Restoration - advancedsurfacer.com Decks/Patios resurface, waterproof	760-724-6666, 619-276-4444 619-276-6444 fax
Leigh O'Brien	Advantis Technologies - advantistech.com - poolspacare.com Applied Biochemists, Blue Devil Chemicals	949-366-2153, 949-584-5220 cell
Eric Svensson	Alternative Pool Systems, Inc. Install/Repair/Service Automatic Pool Covers	619 445 9798
Kenan Sachs	American Leak Detection - americanleakdetection.com Electronic Leak Detection & Repair	619-233-5325, 858-650-0046 fax
Susan Flowers	Aquasalt, LLC - Aquasalt.net Swimming pool & spa salt producer	866-549-POOL (7665)
Lori Brumagen	BIODEX - bio-dex.com Superior Line of Pool and Spa Chemical Products	800-617-3477, 949-632-2390 lori@bio-dex.com
Tony Ruf	BriteTile Pool/Spa Remodeling - britetile.com Calcium removal, tile, deck-o-seal	619-260-1896 rruf@san.rr.com
Bill Kraus	CeRam-Kote - ceram-kote.com Ceramic Lining for Pools & Spas	858-924-9611, 8-775-8382 cell 858-485-8923 fax
Lisa Helm	First Investors Corp. - firstinvestors.com Financial goals, life Insurance, Investments, Retirement	858-650-6830, 858-650-6914 fax
Tom Cox	Gardner Pool Plastering - gardnerpoolplastering.com Quality Plastering/Remodels since 1969	619-593-8880, 619-593-8886 fax tomc@gardnerpoolplastering.com
Scott Ragsdale	Hasa, Inc. - Hasapool.com Manufactures liquid chlorine, distributes dry/specialty chemicals	661-259-5848, 951-634-1209 cell
Don Bowlin	Life Saver Pool Fence poolfence.com Safety Fences, Covers, Products	800-921-9681, 949-633-4292 714-751-1988 fax
Ed Mumford	Leak Detection USA - leakdetectionusa.com. Leak detection/repair for pools/spas/ponds-comc.l/resd.	800-652-9062 ed@leakdetectionusa.com
Justin Robinett	Leak Terminators Leak Detection	619-563-7585
Regina Rakowski	Nelsonite nelsonitepoolanddeck.com Easy and Affordable, Quality Pool & Deck Coatings	800-544-1998 rrakowski@ellispaint.com
Richard Kersey	Orenda Technologies, Inc. Specialty chemical products for pools & spas. - algae, stain, scale and phosphate control.	928-522-0194, 928-522-0256 fax orendatech@earthlink.net
Don Wall	The Pool Doctor sdpooldoctor.com Construction, Renovation, Remodel, Repair	619-445-4977, 619-445-4345 fax Dwall0001@aol.com
Brian Hayes	Poolsafe Cover Systems poolsafe.com Service All Systems, Replacement, portable fences	760-533-2132 brian@poolsafe.com
Kirk Chapman	Poolscape Unlimited Poolscapeunlimited.com Pool plastering - Complete Pool & Spa Renovations	619-561-0555, 619-561-1633 fax kirk@poolscapeunlimited.com
David Courey	Pool Surfacing 2000 - poolsurfacing2000.com Exclusive 5 Stage Fiberglass Laminate process, Fleck stone	858-273-9398, 858-273-2729 fax Davidps2000@pacbell.net
Sara Holloway	Son Energy, Inc. sonenergy.com Solar Pool Heating - referral program	760-738-4066, 760-738-8602 fax sonenergysolar@aol.com
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	619-390-5287 sunchaserinc@cox.net
Dave Baca	Suntrek Solar - suntreksolar.com Thermal-Solar Pool & Hot water heaters, Photovoltaic systems	760-788-2610, 619-384-3275 david@suntreksolar.com
Kevin Wallace	Underwater Unlimited Rust spots, Rebar, Cracks, Drain replacement	800-247-8393, 760-632-1822
Peter Gozdeck	3 Step Billing 3stepbilling.com Your Paperwork Alternative - Fax, Bill, Bank	619-339-7622 peter@3stepbilling.com
Samantha Larimer Luke Weiser	Weiser Pools, Inc. - Repairs, Installations, Heating and Automated Control Specialists	619-440-2480, 619-579-5396 fax weiserpools@cox.net

General Meeting Minutes

7:10 Call to order.

66 members signed in.

21 guests/chapter supporters signed in.

Treasurer's report Jim Bauer:

We're in good shape financially. We've received over \$1000 from chapter supporters so far. We have plenty of money in our education fund for any members who wish to take advantage of this program.

Secretary's report James Morketter:

James thanked Paul Grimes for substituting for him at the February board meeting. Board meeting minutes were approved. James will give out information about the next blood drive breakfast at the March general meeting.

Sick Leave Perry Mediate and Jim Hines: Rick Rowe thanked everyone for taking care of his pools while he was recovering from injury. Our deepest sympathies go to Rick and his family at the passing of his mother in February. Stan Sheppard thanked everyone for taking care of his pools while he was recovering from surgery.

Perry Mediate announced that Tom Richardson had recently been injured and would be going out sick shortly. Perry also emphasized the importance of keeping your yellow cards up to date. Remember, when servicing a sick member's pool assume that it is a FULL SERVICE POOL!

If there is any doubt or questions, be sure to contact the sick member directly. Shawn Reed (Bob's Son) thanked IPSSA for all their help and support during this sad time for him and his family.

President's Report Mark Curran: Mark talked briefly about the extended skimmer. He stressed the importance of not only reading the skimmer, but also taking an active role in the production of our newsletter by becoming a contributor. He encouraged all members to submit letters or articles.

Mark reminded us that TSI is now a benefit to all active members. Be sure to check out their website for further information.

Mark thanked Stephen Heyer for his work as an education co-chair.

While acknowledging his recognition, Stephen talked briefly about warranty issues with the Pool Buster Vacuum.

Vice President's Report Phil Gardiner:

Phil called up all prospective and potential members to the front. Present were: Charles Del Castillo, who has met all requirements and will be voted in at the March general meeting. Mike Andrews, second meeting. Aaron Ryan and Mike Van Meegeren, first meeting each.

Brian Davis presented education reimbursement checks to Tom Sweeney and Heang Tea. Chapter supporters active and potential were called to the front.

Present included:

David Courey of PS2000, Don Wall of The Poll Doctor, David Baca of Suntlet, Travis of Superior San Diego, Lisa Helm of First Investors, Brandon Chase of Sunchaser Solar, Mary Ann Downing of Pool Safety Solutions, Joe Chavez of Aqua Pool Tiling, Justin Robinett of Leak Terminators. Mike of Leak Detection USA, Ed Mumford of National Leak Detection, and Rebecca from AFLAC. Officer Sal Partida and Mr. Lee Brettany of the California Highway Patrol gave an informative presentation regarding pool service vehicles and the law.

A Q and A session followed.

Raffle: Rodger Weaver: \$50. Terry Burtner: \$25. Select members present won a tile saw, and 2 \$25 gift certificates from Superior San Diego. Gary Sevigny: 50 Lbs of tabs from Superior. Ron Magnant: \$50 gas card from SCP San Diego.

Meeting adjourned 8:25 PM.

President's Meeting Minutes

Mark Curran called a Past President's meeting on March 3, which took place at Bob Fowlers business.

Called to order at 7:40pm with John Silcox, bob Folwer, Jon McArthur, Mike Gregg, Bob Miller, Mark Curran and Paul Grimes attending.

After introductions, Mark wanted to thank past presidents for their efforts in making the San Diego Chapter the best in IPSSA. While we enjoyed some pizza, Mark circulated a Union Tribune article showing how the pizza business is undergoing cost increases similar to the pool business.

See article in the Skimmer.

Peat Burke's pool parts archive is growing. Peat is looking for more parts and will trade duplicate parts to get more items. The Good of the Order was discussed and past presidents will have the opportunity to take turns with this import part of our General meetings.

The Continuing Education points program was discussed. Jon McArthur reported we received a \$4800 check from Raypak for chapter heater purchases. The Skimmer is being reworked to be more pleasing to read and will contain more information.

A pool account trade space in the Skimmer was mentioned. The photo directory is in the works with likely production by the end of March.

IPSSA's drowning prevention videos are completed and are impressive. A Burl Stiff type fundraiser was discussed to raise funds.

Sick Leave was discussed as was the requirement for members to have Yellow Cards ready in case they need to leave Sick Leave.

Meeting adjourned about 10p

IPSSA – San Diego Chapter www.ipssasandiego.com

Board of Officers

President Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Vice President Philip Gardiner	619-449-6345	302 Brookstone Pl., Santee CA 92071
Treasurer Jim Bauer	619-997-7710	7108 Bobhird Dr., San Diego CA 92119
Secretary James Morketter	619-708-4972	4784 Soria Dr., San Diego CA 92115
Past President Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935 San Diego CA 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd El Cajon CA 92019
Continuing Education	Brian Davis	858-688-3084	
	Stephen Heyer		
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Bob Fowler	619-464-6400	
New Members	Bill Peck	858-673-8556	
Entertainment	Jim Holmes	619-518-2776	
	Michael Lewis	619-261-1048	
Product Testing	Patrick Farior	619-465-9545	
	Dale Eppard	858-571-1177	
Safety/Drowning Prevnt	John Silcox	858-467-0507	
Blood Drive	James Morketter	619-708-4972	
Website & Skimmer	Paul Grimes	619-223-4523	
Region 7 Director	Chuck Gough	760-434-7623	

IPSSA Corporate 888-360-9505
Info. Vickie Lester Fax 888-368-0432
PO BOX 15828
Long Beach CA 90815-0828

Billing 888-391-6012
Cramer & Associates Fax 888-391-5603
7405 Greenback Ln #204
Citrus Heights CA 95610

Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
40 W. Cochran Street #112 Fax 805-955-9535
Simi Valley CA 93065

Board Meeting Minutes

March 5, 2008
Kensington Grill

7:35 PM CALL TO ORDER
Present. President Mark Curran
Past President Mike Gregg
Vice-President Phil Gardiner
Skimmer/IT Chair Paul Grimes
Treasurer Jim Bauer
Secretary James Morketter

Chapter Supporters At a meeting of past presidents, it was decided that we should verify that all of our chapter supporters are licensed contractors (where applicable). We should also review their business history if possible.

New chapter supporters must have liability insurance. IPSSA, Inc. must be listed as an additional insurer. Attendance of meetings Proxies will not satisfy attendance requirements.

A motion was made to reimburse Mark Curran for expenses incurred for chapter

related expenses. Motion: Gardiner. Second: Morketter.

Sick Leave We are still having problems with members not filling out their yellow cards completely and accurately. Ideas for developing a system to ensure that yellow cards are filled out and ready to be used were discussed.

Good of the order We are considering having various past presidents do the Good of the Order/presentation at our general meetings. Revision of standing rules Motion was made to revise our standing rules.

Current revision:
1.2 Composition of Membership Fee
The new member deposit fee includes the following:
Initiation Fee \$100.00
Benevolent Fund 24.00
SPEC Donation 2.00
Study materials (3 books) 15.00
Total Fee \$141.00

Change to read:
1.2 New Member Fee

New members will be required to pay \$150. This fee will include: Initiation Fee, Study materials. SPEC Donation

Motion: Curran Second: Gardiner
Motion failed.

New motion: Change to read:
1.2 Composition membership fee \$150

\$50 is NON-REFUNDABLE
Motion: Gardiner Second: Curran
Motion passed.

Sign in at general meetings

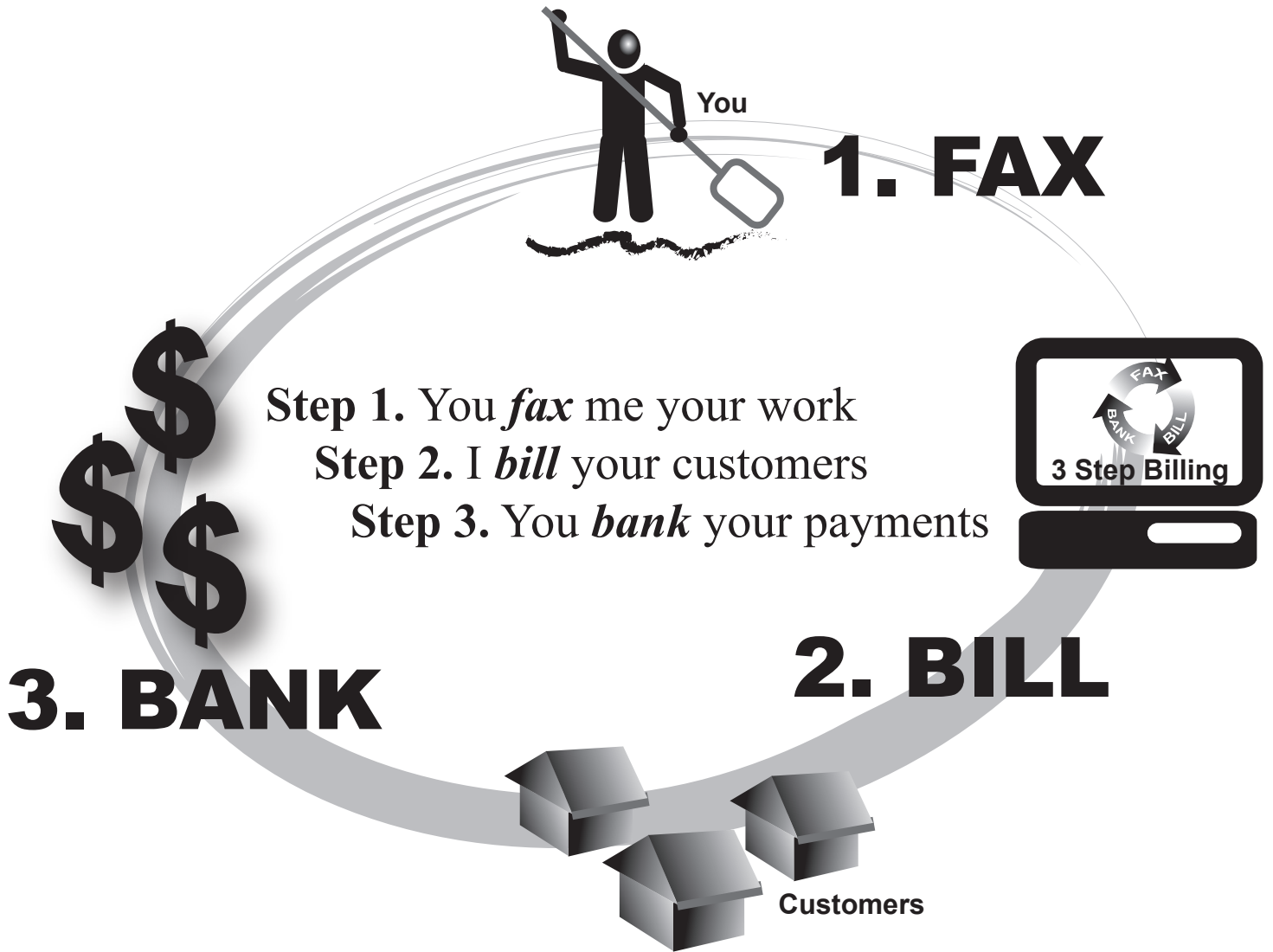
In order to facilitate sign in at our general meetings we will offer two tables for sign in. One table will have last names beginning with AM, the other will have names beginning with N-Z. A Sergeant of Arms will direct members to the appropriate table.

Greeters will need to be at the sign in tables by 6:30 PM on the night of the general meetings.

Adjourn 9:40 PM

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- **Self employed** for 22 out of the last 30 years.
- Experience for the last **10 years in the Pool Industry**.

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- **Disaster recovery** capabilities in event of fires, theft, computer crashes, etc.:
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 - 3 Step Billing has a second computer with all programs necessary to process your work should the primary computer fail.
- All data is professionally entered the first time by one person and then verified by data entering a second time by a second person, insuring **99.9 % accuracy**.
- Normal **turnaround is 3 business days**, regardless of your size.
- Have a problem? Call me. **I am your single point of contact**.

What do my clients say?

- Junior Erickson (818) 703-7183
*"**The thing I like least** about being self employed **is the paperwork**. Peter's system has virtually eliminated that. It doesn't get any easier."*
- Curt Gollhofer (310) 384-4798
*"I have a number of homeowner associations that are very particular about their billing requirements. **Peter has always been very available and goes the extra mile**."*
- Keith Molacek - Preferred Pool and Spas (661) 373-8108
*"Peter treats my customers like his own. He is **accurate and gets the work out on time**."*
- Jerry Mazienis - J.M. Pools (310) 617-7983
*"I am under contract with a state agency and you cannot believe the red tape that is involved. Peter understands my business and **keeps the paperwork straight**."*
- Bill Sketres – Reflection Pools (310) 721-6288
*"My billing used to take 8 hours/month. Now it takes a half hour. **Literally, no more Advil!**"*
- Carl Carpenter – Carpenter's Pool Service (602) 410-4472
*"**Fast and Simple**"*

Letters to the Skimmer

Dear Mark, Paul, John and IPSSA Members,

I have attended several IPSSA San Diego meetings, and I am honored to become a Chapter Supporter. You have earned my deep respect for your service to each other, your focus on education, and your professionalism. I support your group whole-heartedly, most of all for your commitment to drowning prevention.

Thank you for embracing the Water Watcher Tag program! That message is saving lives here in San Diego and across the country. Your expertise as the "pool professional" is respected and your influence prompts backyard pool owners to take action.

Since the Feb meeting there have been at least 2 backyard pool drownings...How sad and preventable...

Please be bold and give pool owners, especially parents with small children, the easy to remember message for action: the ABCs of Drowning Prevention:

A.) Adult Supervision- assign a Water Watcher when the pool is open! Be bold and give your customers the Water Watcher Tag, they appreciate it!

B.) Barriers- layers of protection and barriers between the pool and the house. Be bold and state (according to National SafeKids research) that 90% of childhood drownings could have been prevented with secure, locked 4 sided isolation fencing.

C.) Learn CPR and everyone learn to SWIM!

Research by National SAFE KIDS shows that only the combination of constant competent adult supervision, a safe pool environment, safer children and an emergency action plan will prevent drowning deaths!

Thank you for your commitment to water safety! Please call on me if I can be of service to you in the promotion of IPSSA's mission to prevent drownings. With appreciation and kindest regards,

Mary Ann Downing-
Pool Safety Solutions
Sales Executive/ Katchakid CA
Lic# 854913
cell 858- 603-2260
email: marydowning@san.rr.com

Committee Reports

Entertainment Report

Our May 21 dinner meeting will be held this year again at the Riverwalk Golf Course banquet room. We are having a sumptuous Italian buffet with hot en trees this year so don't miss this fun evening. The bar will be open at 6pm so come early and have a beer with us.

The Christmas holiday party will be held this year at The bayview club at MCRD. The event will be on Friday December 5 with a delicious buffet and carving station and a really great band. Make sure you make your plans now to attend.

If anyone has any ideas for the entertainment committee please call Jim Holmes or Mike Lewis

Jim Holmes

New Member Report

We have three prospective members in process. Charles del Castillo, Sea and Sun Pool Service, has attended 4 meetings, filled out all the paperwork, paid the fees, passed the Chapter test, was grilled by the Board, and will be ready for a vote at the March meeting if he has passed the Water Chemistry test.

Michael Andrews, Andrews Pool Service, has attended two meetings and is studying for the Water Chemistry and Chapter tests.

Mike van Meegeren, MV Pool & Spa Service, attended his first meeting in February. In addition to these three, another prospective member attended the February meeting. He is Aaron Ryan of Pooltime Service-Tile- Repairs.

Bill Peck

Calendar

3/19 General Meeting 7pm
Mission Valley Resort
875 Hotel Circle North

3/22, Blood Drive 8:00 am
Antique Row Café, Lemon Grove
3521 Lemon Grove Av

4/2 Chapt. Board 7 pm
Kensington Grill

4/16 General Meeting - 7pm
Mission Valley Resort
875 Hotel Circle North

4/23 Region 7 Board Mtg.
7:00 p.m., SCP Conf. Room,
5648 Copley Drive,
San Diego (858-467-9495).

5/3 B.O.R.D.
Region 6 Location TBA

Rising costs eating away pizza profits –Union Trib 3/1/08 (Sound a lot like the Pool business?)

No matter how you slice it, making pizza is getting more pricey.

The culprit: the rising cost of cheese and wheat, two of the beloved pizza pie's main ingredients.

In his nearly 30 years of business, Jim DiMille, co-owner of DiMille's Italian Restaurant in Normal Heights, has never seen anything like the recent price jumps.

Cheese prices are up by more than half, and wheat prices have risen by as much as 80 percent. That has put DiMille and other local pizzerias in a tough position: Stand pat on prices and see profits evaporate, or raise prices on already-strapped consumers who may decide to stay home.

DiMille already increased menu prices by 10 percent at the beginning of the year and now is seeing his food costs rise further.

"It's a footrace. We just did a menu increase," he said. "Now we're getting a second round of price increases. We'll just have to swallow it. It's tough. There's really no keeping up with it." What's behind the increase? You could say it's, well, a domino effect. Wheat prices have spiraled higher because of growing demand from such emerging markets as China and India. Cheese, too, has seen a jump in demand from overseas but also has been affected by the rising cost of corn, which is used to feed cows.

Corn prices have gone up as the crop is diverted to produce ethanol. So as the livestock feed becomes more expensive, milk becomes more expensive and, no surprise, cheese becomes more costly, too. "Corn is really driving all of this," said Jeff Davis, president of Sandelman & Associates, a restaurant industry consulting firm. "Corn is impacting beef, it's impacting dairy, it's impacting wheat."

The price of block cheese closed yesterday at \$2.07 a pound on the Chicago Board of Trade. A year ago, block cheese was \$1.35 a pound. Wheat, which historically has traded in the \$3-to-\$7-a-bushel range, hit a record \$13.50 on Wednesday and closed at \$10.86 yesterday.

Matt Gardner, owner of Bronx Pizza in Hillcrest, said the price of

cheese is really hitting his bottom line. He estimates that Bronx Pizza uses about a pound of the stuff on each of the 3,500 pizzas it makes a week. With the price of cheese up by about \$1 a pound, that's \$3,500 less profit a

"That's straight-up money that would normally be in your pocket," Gardner said.

Nevertheless, he said he has no plans to raise prices this year because his business has higher volume and lower overhead than many other pizza places in town.

But Tony Raso Jr., co-owner of La Bella Pizza Garden in Chula Vista, said he doesn't have that sort of cushion. He has had to raise prices 50 cents for a small pizza and 75 cents for a medium because his business is so strapped.

"Right now, I'm breaking even every month," Raso said. "I'm just working for my employees."

He said that while cheese and wheat prices are up, so is the cost of almost everything else, from olives to soybeans to fuel. Despite such pressures, Raso said he can't increase prices any further because of the competition – a point driven home by the Domino's Pizza that's right across the street from his restaurant.

"You can't raise prices too much or we won't be able to compete," Raso said. "The independent guys who try to make a good pizza are really getting squeezed."

Richard Slawsky, editor of PizzaMarketplace.com, which tracks the \$30 billion pizza industry, said all pizza makers are caught between rising food costs and an ongoing price war. "It's been a really tough year for a lot of players," Slawsky said, pointing out that pizza giant Domino's reported lackluster earnings this week. Domino's same-store sales domestically were down 3.5 percent, while net income dropped 48 percent from a year ago.

Domino's chairman and chief executive, David A. Brandon, blamed his company's performance on the "combination of unprecedented cost inflation and cautious consumer spending."

According to the NPD Group, which tracks consumer trends, the number of people who ate at pizza restaurants in 2007 declined by 2 percent compared

with the previous year, while the average check increased by 2 percent.

Some big chains, such as Pizza Hut and Papa John's, raised the price of their cheese-only pizzas last year to the same amount as one-topping pizzas at their company-owned stores.

The bigger chains have better buying power than small pizza restaurants and are able to buy in volume and get better prices. A spokesman for Papa John's said his company had locked in the purchase price for part of its 2008 wheat supply, so it was insulated from the recent run-up in wheat prices.

Local, independent pizzerias, which is where half of all pizza comes from, will have a difficult time balancing rising costs and providing a quality product, said Slawsky of PizzaMarketplace.com. He predicted pizza makers will have to exercise strict control of ingredients and even change recipes.

"Rather than just grabbing a handful of cheese, they'll measure it out now," he said.

But the idea of changing recipes is anathema to DiMille.

"We've been here for 30 years," he said. "I'd never change one item. I'd rather go out of business before I'd change."

Pizza ingredient prices

Surging wheat and cheese prices have led the pizza industry to pass along some of the costs to consumers.



SOURCES: Thomson Financial; Bloomberg

ASSOCIATED PRESS

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date: _____

Company Name: _____

Address: _____

City: _____ Zip: _____



Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chairs - John Baldwin 10226 Vista de la Cruz La Mesa CA 91941- Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

San Diego Chapter Financial Report – February 1-29, 2008

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	10,594.97		Bank charges		
Savings Acct. (Educ.) / Total	16,022.85	26,573.61	Education		
			Guy Muto & SPEC	400.00	
Cash Receipts					
Dues collected by IPSSA	2063.00		Door prizes Raffle	75.00	
Dues Collected directly					
Chapter Supporters	1900.00		Newsletter		
New Member Initiation fees	103.00		Legal/Professional Computer consulting	100.00	
Interest earned	1.56		Meeting expense:		
Rebate Program			- General meeting		
Printing reimbursement			- Chapter Board	374.00	
Water Chemistry book sales			- Regional Dues		
Other –H2O Watcher Tags			PO Box rental		
Fines: -			Office expense: Printing/Copies		
			Phone	16.61	
			Postage & Copies	92.80	
			Training Manuals		
New Member			Installation Dinner deposit	1000.00	
Training Manual Sales			- Sick Leave		
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Committee Income			- Fund transfer: savings to checking		
Transfer from savings for Educ.			Total Expenses in Month		2,058.41
Total Income in Month		4,067.56	Cash on Hand (Petty Cash)	10,594.97	-----
			Checking Acct. (Education)	8,178.90	
			Savings Acct. (Education) / Total	9,855.45	28,584.32

	<p>San Diego Superior Pool Products 4737 Old Cliffs Rd 619-283-2066</p>			<p>SCP San Diego 5648 Copley Dr 858-467-9495</p>
<p>Monthly drawing 50 pound bucket of 3 inch Jumbo Tabs Bring your Skimmer to the March 2008 General Meeting Must place <u>your</u> coupon in the drawing. Must be present to win!</p>		<p>Monthly drawing \$50 Shell Gas Card Bring your Skimmer to the March 2008 General Meeting Must place <u>your</u> coupon in the drawing. Must be present to win!</p>		

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www.poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 70192
San Diego CA 92167-1192
www.ipssasandiego.com/members**

**Happy Spring!
Be careful servicing
filters.
See you at the March
19th General Meeting
at the Mission Valley
Resort**



**Next General Meeting
Mar. 19, 2008 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

