



The SKIMMER



San Diego Chapter Monthly Newsletter – August 2007

Next General Meeting: September 19th, 2007, 7pm, Mission Valley Resort – 875 Hotel Circle So.

No Aug. General Meeting – Have Fun at the Region 7 Picnic 8/19

Calendar

- 8/19 10th Annual Region7 Picnic
“Cirque de IPSSA”
De Anza Cove 10a-3p
Great Food served 10a-2p
Prizes, Games, Fun
See enclosed Flyer
- 9/5 Chapter Board 7 pm
Location TBA
- 9/19 General Meeting - 7pm
Mission Valley Resort
- 9/22, Blood Drive 8:00 am
Antique Row Café, Lemon Grv
3521 Lemon Grove Av

NOTE: Since there is no meeting in August, minutes of the July general meeting and Jul/Aug Board meetings will be in the September Skimmer.

PRESIDENT’S BRIEFS

I just got back from a weekend in Fort Lauderdale, Florida to represent Javier as the Region 7 director at the Board of Director’s Meeting. August is NOT a good time to be in Florida. (We went at this time to keep the costs down). The high was 103 and the low was 85 and humid. Be thankful that you live and work in Southern California. The BORD is working hard to develop Florida as a new IPSSA region. I met a number of pool technicians who are working to establish chapters in their areas. I discussed our picnic with two of the regional directors. They said they were trying to establish a picnic in their region, but were having difficulty finding people to put out the effort, and thought we were fortunate to have one in San Diego. Be

sure to attend ours on August 19th. It was established to not only be a fun family event, but an opportunity to meet other pool professionals.

At our mandatory October meeting we will nominate and vote for a new chapter board of officers. The current board and committee members are looking for replacements. You may be getting a call from me or another board member asking you to do your part to make our San Diego Chapter successful. I hope you will be saying yes.

See all of you on August 19th!Mike

Good News! Ladd Carlson is recovering from a kidney transplant, donated by his daughter.

IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106
Vice President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Treasurer	Jim Bauer	619-997-7710	7108 Bobhird Dr., San Diego CA 92119
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego CA 92106
Past President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego CA 92159

Committee Representatives

Sick Leave	Jim Hines	619-462-1309
	Perry Mediate	619-463-0097
Continuing Education	Brian Davis	858-688-3084
	John Baldwin	858-354-7946
Manufacture Rebate	Jon McArthur	619-464-0211
Insurance	Bob Fowler	619-464-6400
Prospective Members	Bill Peck	858-673-8556
Entertainment	Joe Lukacik	619-561-8587
Product Testing	Patrick Farrior	619-465-9545
	Dale Eppard	858-571-1177
Public Rel./Wtr Sfty	John Silcox	858-467-0507
Blood Drive	James Morketter	619-708-4972
Region 7 Director	Javier Payan	619-449-1392

IPSSA Corporate	888-360-9505
Info. Vickie Lester	FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828	
Billing/Benevolent	
Cramer & Associates	888-391-6012
	FAX 888-391-5603
7405 Greenback Ln #204 Citrus Heights CA 95610	
Arrow Insurance	800-833-3433
Ray Arousty	805-955-9555
	FAX 805-955-9535
40 W. Cochran Street #112 Simi Valley CA 93065	

IPSSA San Diego - Chapter Supporters (Updated 8/13/07)

Contact	Company	Address	Phone
Angel Rocha, Sales Abcanaindustries.com	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900, 6-210-5633cell 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-276-6444 FAX
Leigh O'Brien poolspace.com advantistech.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals	647 Camino de los Mares #108-232 San Clemente 92673	949-366-2153 949-584-5220cell
Kenny Lawson	ALLTEC Perfect Pools - Underwater specialist -rebar, cracks, light repair	2320 Winterhaven CT Fallbrook CA 92028	760-805-6061
Eric Svensson	Alternative Pool Systems, Inc. Install/Repair/Srvc Auto Pool Covers	PO Box 1910 Alpine CA 91903	619 445 9798
Kenan Sachs americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	10601 Tierrasanta Bl #G PMB #196, SD CA 92124	619-233-LEAK(5325) 858-650-0046 fax
Susan Flowers Aguasalt.net	Aquasalt, LLC Swimming pool & spa salt producer	4800 San Felipe Houston TX 77056	866-549-POOL (7665)
Lori Brumagen bio-dex.com	BIODEX - Superior Line of Pool and Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	800-617-3477 949-632-2390
Chris Cason blakesales.net	Blake Sales - Represents quality pool/spa manufacturers products	5232 Palmera Dr Oceanside CA 92056	760-622-8620
Tony Ruf britetile.com	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Bill Kraus ceram-kote.com	CeRam-Kote Ceramic Lining for Pools & Spas	18332 Saint Etienne Ln San Diego CA 92128	858-924-9611, 8-775-8382Cell 858-485-8923fax
Erika Treptow TChristy.com	T. Christy Enterprises Represents PoolRX & Red Hot Blue Glue	655 E. Ball Rd Anaheim CA 92805	951-440-4292 Cell 951-461-0407
Lisa Helm firstinvestors.com	First Investors Corp. Financial goals, Life Insurance, Investments, Retirement	5473 Kearny Villa Rd Suite 310 SD CA 92123	858-650-6830 858-650-6914 fax
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering- Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Scott Ragsdale Hasapool.com	Hasa, Inc. Manufacturer of liquid chlorine, distributes dry and specialty chemicals	23119 Drayton St Saugus CA 91350	661-259-5848 951-634-1209 Cell
Don Bowlin poolfence.com	Life Saver Pool Fence Safety Fences, Covers, Products	276 E 20 th St Costa Mesa CA 92627	800-921-9681, 949-633-4292 714-751-1988 Fax
Justin Robinett	Leak Terminators Leak Detection	PO BOX 600173 San Diego CA 92160	619-563-7585
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite - Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998
Don Wall sdpooldoctor.com	The Pool Doctor - Construction, Renovation, Remodel, Repair	1532 Roble Grande Ln. Alpine, CA 91901	619-445-4977 fax 619-445-4345
Brian Hayes poolsafe.com	Poolsafe Cover Systems - Service All Systems, Replacement, portable fences	1200 S. Escondido Bl Escondido CA 92025	760-533-2132
Kirk Chapman gemstonepools.com	Poolscape Unlimited - Pool plastering - Complete Pool & Spa Renovations	10040 Vine Street Lakeside, CA 92040	619- 561-0555 619- 561-1633 FAX
David Courey poolsurfacing2000.com	Pool Surfacing 2000- Exclusive 5 Stage Fiberglass Laminate process, Fleck stone	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729fax
Dan Crane saleslinkinc.com	Sales Link - Rep. for Bio-Dex, Del Ozone, Emerson Motors, handrails/ladders, more!	4670 N El Capitan Av #101C Fresno CA 93722	949-632-2390
Sara Holloway sonenergy.com	Son Energy, Inc. - Solar Pool Heating - referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Bryan Allen saltwise.com	Salt Wise USA - Specializing in salt water chlorinators.	Maple Street Suite "T" Corona, Ca. 92880	951-520-9702 Cell 951-445-0248
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	15348 Lazy Creek Rd El Cajon CA 92021	619-390-5287
Jim Mahoney suntreksolar.com	Suntrek Solar - Thermal-Solar Pool & Hot Water Heaters, Photovoltaic systems	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-275-5239 cell
Kevin Wallace	Underwater Unlimited -Rust spots, Rebar, Cracks, Drain replacement	281 1/2 Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822
Natan Bakcht	World Financial Group - Real Estate, Financial Planning, Retirement, Insurance	5927 Prestly Dr Suite #103 Carlsbad CA 92008	858-401-3540
Samantha Larimer Luke Weiser	Weiser Pools, Inc. Repairs, Installations, Heating and Automated Control Specialists	9149 Hillman Way Lakeside CA 92040	619-440-2480 619-579-5396 Fax

Cirque de IPSSA

"The Greatest Picnic on Earth"

2007
10th Annual
IPSSA Summer Picnic



Date: Sunday, August 19th
Time: 10 AM - 3 PM
Food Service: 11 AM - 2 PM
Location: DeAnza Cove, Mission Bay
Theme: Circus, Cirque de IPSSA
Entertainment: Clowns, Inflatable Jumpers,
Face Painting, Crafts, & Kid's Games
Vendor Carnival Games for Adults



- All members who attend will get a free T-shirt (while supplies last)
- Opportunity Drawings every hour on the hour!
Come early for more chances to win!
- Grand Prize: Trip for Two to Las Vegas!
(Includes: Airfare for two, two nights at Wynn Las Vegas, & two tickets to "Le Rêve".
(Trip must be used by 02/29/08)
Must be present to win!



There will be a Silent Auction to benefit the IPSSA Emergency Fund. This is an opportunity to get a great deal and support a good cause! Don't forget your checkbook or cash!

San Diego Chapter Financial Report – July 1 – July 31, 2007

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	10,426.35		Bank charges		
Savings Acct. (Educ.) / Total	22,098.06	32524.41	Education	1,592.00	
			Guy Muto & SPEC	400.00	
Cash Receipts			May Dinner Meeting	1550.28	
Dues collected by IPSSA	1983.00		Door prizes Raffle	25.00	
Dues Collected directly			Region 7 Picnic		
Chapter Supporters			Newsletter		
New Member Initiation fees	146.00		Legal/Professional Computer consulting	100.00	
Interest earned	8.03		Meeting expense:		
Rebate Program			- General (May meeting)	371.72	
Chapt. Supporter			- Chapter Board	259.34	
Water Chemistry book sales			- Regional Dues		
Other –H2O Watcher Tags	180.00		- Water Safety Committee		
Fines: - Meeting			Office expense: Printing/Copies		
- Sick coverage fine			Phone	19.37	
- Blue Card			Postage & Copies		
New Member			Water Safety		
			- Sick Leave		
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Committee Income			- Fund transfer: savings to checking		
Transfer from savings for Educ.			Total Expenses in Month		4,327.71
Total Income in Month		2,317.03	Cash on Hand (Petty Cash)	10,426.35	-----
			Checking Acct. (Education)	7,120.36	
			Savings Acct. (Education) / Total	12,967.02	30,513.73

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chairs - John Baldwin 10226 Vista de la Cruz La Mesa CA 91941 - Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

Proposed Continuing Education Member Program

Will be discussed at Gen. Meetings through Oct. & voted on by membership at October 2007 mandatory meeting
 All members must attend approved classes to receive 10 credits of continuing education every 2 years. Program to start 1/1/2008

<u>Classes that would qualify</u>	<u>Credit Value</u>
CPR Class	1
IPSSA educational meetings*	1
Instructing IPSSA seminars	2
(Table Top, PIE, Western)	2
Manufacturer's classes	2
All-day classes	4
CPO class	10
Contractor's License class & passing	10

*certain General meetings will be designated "educational"

Verification of attendance is required. The Education Committee will keep a list of authorized seminars. Other classes must be approved by the Education Committee before the member may apply for credit. The committee will consist of the Vice President, a Continuing Education Chairman, and 1 member appointed by the President. Members will be responsible for keeping track of their own credits. The chapter will provide forms to show proof of classes attended. Members who fail to meet these requirements will be on probation and have 1 year to earn the credits or be expelled from the chapter.

IPSSA, INC. – REGION 7

July 10, 2007 R7 Board Minutes

Chapter Reports

Carlsbad Doug Hausman:

1) The chapter has had some really good guest speakers; reps recently spoke on salt systems and speed monitors.

2) One new member; just waiting for him to take the chem test.

3) Asked for guidelines on chapter supporters; **Mike Gregg** will send a copy.

Escondido: No report

N. County Coastal No report.

Rancho Del Mar Lance Clifton:

1) Has had some good guest speakers.

2) No prospective members at this time.

3) Chapter meeting date is changing from the third Monday to the second Monday.

San Diego Mike Gregg:

1) A suggestion was made at his chapter that every member be required to take a certain amount of classes per year to keep up to date, perhaps 10 credits every two years, with the program to start January 1, 2008. Some of the chapter meetings are designated educational, so members will receive credits for attending those meetings. The vote will be taken in October at the chapter's mandatory meeting. Mike has received pretty good feedback so far on this proposed educational requirement and thought other chapters might be interested.

SD East County Dick Allen:

1) Another prospective member. Three prospective members are already attending their required three meetings. **Mike Gregg** asked if other chapters adhere to the membership requirement of a minimum one year experience; response was that it was difficult to prove how many years experience a person has, and most new members come from recommendations.

2) Dick asked his chapter for feedback on the upcoming picnic, but all he heard was want they didn't want.

3) A member has not appealed a recent decision.

SD Metro Ken Settles:

1) Two new members, three prospective members, losing one member.

2) Ken filed a grievance last month, then stayed out of the resolution of that grievance.

3) This year three members were out on sick leave at one time.

Director's Announcements

1) CPO Instructor – IPSSA is training one CPO-certified member from each region to become an instructor in order to make the CPO course available to IPSSA members at a reduced rate. As an

independent contractor, the instructor can then charge to train others to be CPO certified. The next class is in October 2007. **Vickie Lester**, IPSSA Inc., has all the details. An instructor is needed to represent R7, as **Jim King** cannot do it. Bring this to your chapters and give Javier names of qualified people to consider.

2) Benevolent Fund – At least 15 years ago IPSSA Inc. formed the Benevolent Fund, which pays \$2,000 to a member's beneficiary if the member dies. At the end of that year, all beneficiaries from that year get additional funds as available, with 25 percent held back as seed money for the next year. It is a good deal. Beneficiaries get an immediate \$2,000 – not like life insurance, which takes longer. Now, because the membership is older, there will be more payouts.

The IPSSA Inc. Committee suggests life insurance in its place and is recommending a \$3 increase in dues to cover it. We can get a better value with life insurance for the same money. A \$5 rate increase would give \$20,000 more in benefits. **Ray Arouesty** pointed out that the money is tax deductible. Going with insurance instead of the Benevolent Fund, you save on taxes. Death benefits usually take 30 days minimum to pay, but Ray says it will be payable in a couple of days.

3) R7 10th Annual Picnic Sun, Aug. 19, 10a – 3 p.m., DeAnza Cove, Mission Bay.

4) Web site – IPSSA Inc. is working on getting the IPSSA Web site upgraded and will go to bid for a Web master.

5) Term limits – In November the general membership will vote on term limits. The proposal is to change from the present maximum two non-consecutive terms in 10 years to a maximum two terms in 10 years, with back-to-back terms acceptable. Information on this will go out to the membership. *Motion* was made by **Dick Allen**, seconded by **Doug Hausman**, and carried to approve the proposed change in term limit of a maximum two terms in 10 years, with back-to-back terms acceptable.

6) Public Relations – a) As mentioned in the July Region 7 Review newsletter, because of the efforts of the PR firm hired by IPSSA Inc., IPSSA and water safety got some more exposure, this time on Fox 6 San Diego, Friday, June 29 at 10 p.m. Fire Captain **Jon Hannibal** and **Javier** were interviewed for "Swimming Safe." **Mike Gregg** gave kudos to Javier. b) In April, **Terry Snow**, IPSSA Inc.; **John Silcox**, San Diego chapter; and Javier attended the 6th Annual National Drowning Prevention Symposium in Phoenix. They met **Alan Korn**, General Council for Safe Kids Worldwide, informed him of what IPSSA is doing to promote water safety, and gave him water

watcher tags and information. c) **Javier** was approved to serve on the advisory panel for the National Drowning Prevention Alliance and will serve as a voice for the pool service industry. d) **Dan Burns**, president and CEO of the California Spa and Pool Education Council (SPEC) has said that IPSSA is the only pool organization doing anything for water safety.

Region Director

Javier stated that this is his last year as R7 director, and he will have served for four years. It has been exciting. Those serving as director get treated well, with hotel rooms, meals, and trade shows taken care of. We need a nominee for 2008, so start thinking of who you want. Bring your nominations to the October R7 meeting, and we will vote then. *Motion* was made by **Doug Hausman**, seconded by **Dick Allen**, and carried (NO Mike Gregg) to nominate **Mike Gregg** as the next R7 director.

B.O.R.D.

1) May 5 meeting – **Mike Gregg** reported on attending the eight-hour May 5 meeting. **Javier** thanked him for attending at the last minute. a) The B.O.R.D. used to always meet at the same location in Orange County. They are now alternating locations. b) F.P.S.I.E. – The proposal to donate \$40,000 to the Foundation of Pool & Spa Industry Education did not pass; consensus was that it was a pool building association, not focused on pool service.

2) Next meetings – a) August 4, Ft. Lauderdale, Florida. **Mike Gregg** will attend. b) November 3, Sacramento.

NPC Plaster Study

1) IPSSA Inc. has donated a lot of money to the plaster study. In the past there had been some animosity by some towards NPC. Now, with **Dan Gossage** as IPSSA's liaison to the NPC Plaster Study, and **Mike Denham** as R5's rep, we are well represented.

2) In a resolution dated April 28, 2007, the National Plasterers Council Inc.: a) stated that its mission is to promote the interests of its members in pool plastering and related activities, b) called for continued collaboration with all major pool and spa associations, c) resolved that it is fully committed to working in cooperation and collaboration with IPSSA, d) resolved that it will encourage the Cal Poly National Pool Industry Research Center to publish a more timely and industry-friendly explanation of the research conclusions, and e) invited IPSSA and **Terry Snow** as NPC's special guests (waiving registration fee) to the 19th Annual NPC National Conference, February 13 to 16, 2008 at Disney World's Coronado Resort in Orlando Florida.

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

NORTH CITY	METRO NORTH	METRO SOUTH	SOUTH BAY	EASTCOUNTY
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch	poolservicepros.com listings are by your Zip codes.		DO NOT list me for referrals on www.poolservicepros.com	

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

D U E B Y F E B & J U L G E N E R A L M E E T I N G S

**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 70192
San Diego CA 92167-1192
www.ipssasandiego.com/members**

**Region 7 Picnic
Sunday 8/19 10am-3pm
De Anza Cove
Free t-shirt, prizes
including airfare for two, 2
nights at the Wynn in Las
Vegas & LeReve tickets**



**Next General Meeting
Sept. 19, 2007 – 7 p.m.
Mission Valley Resort
875 Hotel Circle South
Mission Valley, south of I-8
1/4 mile west of SR 163**

