



The SKIMMER



San Diego Chapter Monthly Newsletter – April 2007

**Upcoming General Meetings: April 18th Kings Inn
May 16th Dinner Meeting at River Valley Golf Resort, Mission Valley
June 20th New Location: Mission Valley Resort (our previous location)**

Calendar

- 4/18 General Meeting 7 pm**
Kings Inn, Mission Valley
- 5/3 Chapter Board 7pm**
NOTE: Thursday evening
Kensington Grill 4055 Adams
- 5/5 B.O.R.D. Pasadena, CA.**
- 5/16 General Meeting 7pm**
Annual Dinner Meeting
River Valley Golf Resort
Mission Valley
- 5/19, Blood Drive 8:00 am**
Antique Row Café, Lemon
Grove 3521 Lemon Grove Av
- 6/6 Chapt. Board 7 pm TBA**
- 6/20 General Meeting - 7pm**
New Location
(Our previous location)
Mission Valley Resort

PRESIDENT'S BRIEFS

Suddenly it's the second quarter of the year! Spring is here, the days are getting longer and so are our work times. Our chapter has been very successful recruiting new members and our chapter supporter attendance has increased considerably. Due to this increase and the larger crowds at our monthly meetings, it became obvious that we need a new and bigger venue. **We will meet at the Mission Valley Resort (our old location) starting with our June general meeting.** We have expressed our thanks to the people at the King's Inn and our April meeting will still take place there.

Welcome to our new entertainment

co-chair, Jim Holmes. He will be working with Joe Lucacik. The entertainment committee has found a site for our May dinner meeting. It will take place at the River Valley Golf Course in Mission Valley on May 16th at 7:00 PM. The Board will finalize arrangements for this dinner and complete details will be available in next month's Skimmer. Be sure to read it! **REMEMBER:**
April Meeting – King's Inn
May Dinner Meeting– River Valley Golf
June Meeting – Mission Valley Resort

Mike Gregg, President

**5/16/07 Annual May Dinner Meeting
Mission Valley Golf Resort – more
information in May Skimmer.**

IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106
Vice President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Treasurer	Jim Bauer	619-997-7710	7108 Bobhird Dr., San Diego CA 92119
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego CA 92106
Past President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego CA 92159

Committee Representatives

Sick Leave	Jim Hines	619-462-1309
	Perry Mediate	619-463-0097
Continuing Education	Brian Davis	858-688-3084
	John Baldwin	858-354-7946
Manufacture Rebate	Jon McArthur	619-464-0211
Insurance	Bob Fowler	619-464-6400
Prospective Members	Bill Peck	858-673-8556
Entertainment	Mike Anderson	619-589-8848
	Joe Lukacik	619-561-8587
	Jim Holmes	619-518-2776
Product Testing	Patrick Farrior	619-465-9545
	Dale Eppard	858-571-1177
Public Rel./Wtr Sfty	John Silcox	858-467-0507
Blood Drive	James Morketter	619-708-4972
Region 7 Director	Javier Payan	619-449-1392

IPSSA Corporate	888-360-9505
Info. Vickie Lester	FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828	
Billing/Benevolent	
Cramer & Associates	888-391-6012
	FAX 888-391-5603
7405 Greenback Ln #204 Citrus Heights CA 95610	
Arrow Insurance	800-833-3433
Ray Arousty	805-955-9555
	FAX 805-955-9535
40 W. Cochran Street #112 Simi Valley CA 93065	

IPSSA San Diego - Chapter Supporters (Updated 4/10/07)

Contact	Company	Address	Phone
Gilbert Castro, Owner Suzie Aguirre, Sales	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-276-6444 FAX
Leigh O'Brien poolspacare.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals	1400 Bluegrass Lakes Pkwy Alpharetta GA 30004	800-258-4442, 619-661-1818 fax 888-452-7678 X358
Kenny Lawson	ALLTEC Perfect Pools - Underwater specialist -rebar, cracks, light repair	2320 Winterhaven CT Fallbrook CA 92028	760-805-6061
Eric Svensson	Alternative Pool Systems, Inc. Install/Repair/Srvc Auto Pool Covers	PO Box 1910 Alpine CA 91903	619 445 9798
Kenan Sachs americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	10601 Tierrasanta Bl #G PMB #196, SD CA 92124	619-233-LEAK(5325) 858-650-0046 fax
Susan Flowers Aquasalt.net	Aquasalt, LLC Swimming pool & spa salt producer	4800 San Felipe Houston TX 77056	866-549-POOL (7665)
Lori Brumagen bio-dex.com	BIODEX - Superior Line of Pool and Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	800-617-3477 949-632-2390
Chris Cason blakesales.net	Blake Sales - Represents quality pool/spa manufacturers products	5232 Palmera Dr Oceanside CA 92056	760-622-8620
Tony Ruf britetile.com	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Bill Kraus ceram-kote.com	CeRam-Kote Ceramic Lining for Pools & Spas	18332 Saint Etienne Ln San Diego CA 92128	858-924-9611, 8-775-8382Cell 858-485-8923fax
Erika Treptow TChristy.com	T. Christy Enterprises Represents PoolRX & Red Hot Blue Glue	655 E. Ball Rd Anaheim CA 92805	951-440-4292 Cell 951-461-0407
Lisa Helm firstinvestors.com	First Investors Corp. Financial goals, Life Insurance, Investments, Retirement	5473 Kearny Villa Rd Suite 310 SD CA 92123	858-650-6830 858-650-6914 fax
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering- Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Scott Ragsdale Hasapool.com	Hasa, Inc. Manufacturer of liquid chlorine, distributes dry and specialty chemicals	23119 Drayton St Saugus CA 91350	661-259-5848 951-634-1209 Cell
Don Bowlin poolfence.com	Life Saver Pool Fence Safety Fences, Covers, Products	276 E 20 th St Costa Mesa CA 92627	800-921-9681, 949-633-4292 714-751-1988 Fax
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite - Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998
Don Wall sdpooldoctor.com	The Pool Doctor - Construction, Renovation, Remodel, Repair	1532 Roble Grande Ln. Alpine, CA 91901	619-445-4977 fax 619-445-4345
Brian Hayes poolsafe.com	Poolsafe Cover Systems - Service All Systems, Replacement, portable fences	1200 S. Escondido Bl Escondido CA 92025	760-533-2132
Kirk Chapman gemstonepools.com	Poolscape Unlimited - Pool plastering - Complete Pool & Spa Renovations	10040 Vine Street Lakeside, CA 92040	619- 561-0555 619- 561-1633 FAX
David Courey poolsurfacing2000.com	Pool Surfacing 2000 - Exclusive 5 Stage Fiberglass Laminate process, Fleck stone	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729fax
Dan Crane saleslinkinc.com	Sales Link - Rep. for Bio-Dex, Del Ozone, Emerson Motors, handrails/ladders, more!	4670 N El Capitan Av #101C Fresno CA 93722	949-632-2390
Sara Holloway sonenergy.com	Son Energy, Inc. - Solar Pool Heating - referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	15348 Lazy Creek Rd El Cajon CA 92021	619-390-5287
Jim Mahoney suntreksolar.com	Suntrek Solar - Thermal-Solar Pool & Hot Water Heaters, Photovoltaic systems	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-275-5239 cell
Kevin Wallace	Underwater Unlimited -Rust spots, Rebar, Cracks, Drain replacement	281 1/2 Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822
Natan Bakcht	World Financial Group - Real Estate, Financial Planning, Retirement, Insurance	5927 Prestly Dr Suite #103 Carlsbad CA 92008	858-401-3540
Samantha Larimer Luke Weiser	Weiser Pools, Inc. Repairs, Installations, Heating and Automated Control Specialists	9531 Marilla Dr Lakeside CA 92040	619-440-2480 619-579-5396 Fax

Directory Changes

New Member:

Ken Dirkse – Pool People, Inc.
10755-F Scripps Poway Pkwy #554
San Diego CA 92131
(858) 271-7665

For Sale at General Meeting

Thanks to Jon McArthur and Pentair, we have several of the 14 Pentair FNS60 DE filters plus B/W valves still for sale at 80% of wholesale.

General Meeting-Mar 21, 2007

King's Inn – Mission Valley

Called to Order: 7:15 p.m.

55 members signed in and at least 11 guests were in attendance.

Greeters: Stephen Heyer, Joe Dianna and Rodger Siordia

Pledge of Allegiance

Led by Jim Bradbury

Secretary's Report - Paul Grimes

Minutes were approved.

Paul showed via Powerpoint a couple of Blue Cards that were not completed correctly. Blue Cards are used for Chapter records, Sick Leave assignment and website referral purposes.

Many have not picked up their laminated chemical calculations sheet. They are at the sign in table.

Treasurer's Report – Jim Bauer

We're in good shape financially. We still have not seen statistics on R7 Picnic financing.

President's Report - Mike Gregg

Mike is always looking for volunteers for committee chairs, Board positions. We will be electing a new Board in October. Our Chapter had a good turnout at the Western Show with many attending seminars. The On Balance seminars were well attended while the Plasterers seminar was not full.

Committee Reports

Sick Leave

Continuing Education

Brian Davis presented Robert Gibson with a \$99 check for the Aqua Show in Las Vegas. Unfortunately, the Chapter CPR

class did not materialize for a few reasons. However, the San Diego Red Cross holds classes every Saturday and we will reimburse 100% of the cost. AJ Wilson emphasized the importance of staying CPR certified.

Manufacturer Rebate

Jon McArthur announced that Pentair awarded the Chapter 14 FNS+60 DE filters with backwash valves as a reward for our purchases of Pentair products in 2006. The filter plus backwash valves are on sale for \$370 (80% of wholesale). We are working to temporarily store some of the filters that are not immediately sold. Proceeds go to the Continuing Education fund. We also have an AO Smith 2HP Energy Efficient square flange motor for sale.(update: SOLD).

Blood Drive-James Morketter

James advised the next Blood Drive would be on Sat, 3/24 – meet at Antique Row Café in Lemon Grove at 8am for breakfast.

Water Safety – John Silcox

John advised that all members can receive 50 WaterWatcher tags from IPSSA Inc. for the asking. We are working with Javier Payan to receive 3,000 IPSSA, INC. funded WaterWatcher tags and brochures for distribution in San Diego.

Entertainment

Prospective Members

Ken Dirkse of Pool People was voted in as a member. Ken has been in business 2.5 years and serves 69 accounts in Scripps Ranch, Poway and Sabre Springs.

Guests in attendance

Chapter Supporters: Don Wall of the Pool Doctor (pools, decks, waterfalls, surfaces), Lisa Helm of First Investors, Don Bowlin of Lifesaver Pool Fence, Brandon Chase of SunChaser Solar (handed out referral checks), Samantha Larimar of Weiser Pools (major/minor repairs, referral fees), Brian Hayes of Poolsafe Cover Systems, Chris Cason of Blake

Sales (displayed a Magic chemical resistant check valve), Angel of Abcana (completive pricing and dry chemicals). Also attending: Travis of Superior (seminars plus 70# dichlor, 50# tab buckets and t-shirts for raffle), Teresa Davis of SDG&E (rebates for energy efficient installations, free training on 4/23), Marvin and Rosemarie of Easy Care Products (specialty chemicals and will be at Superior SD all week), Peter (collections customer information for billing of your customers), Dave Baca, Southwestern rep. for Suntlet (\$100-\$500 referrals), Juhli Selby of SCP (SourceDisk is available, check inventory/pricing/order online, seminars at SCP), Mark of PEP (Carne Asada 4/12). Prospective members Ken Dirkse, Michael Andrews and Richard Hayes, Jackie Furillo and Will Grisbach.

V. P.'s Report –Mark Curran

Mark introduced Kirk Chapman of Poolscope Unlimited.

Speaker

Kirk Chapman, owner, Poolscope Unlimited. Kirk is a high quality plasterer and on the Board of the National Plasterers Council. Kirk passed around exposed aggregate and quartz finishes. Other options include Gemstone (PebbleTech), which is long lasting and easier to acid wash. There is also a polished glass product, which is higher cost. Poolscope will soon have a showroom in Lakeside showing tiles, plaster, quartz and coping. Gemstonepools.com

Good of the Order

Bob Fowler said the Western Show was good. One tip he learned was to keep salt levels up during the winter on salt generator pools. It pays to attend the show as Show specials included 2 Hawward cleaners for \$109/each. The Region 7 Table Top Show donated \$5000 to onBalance. Our

(continued on Page 4)

San Diego Chapter Financial Report – March 1 – March 31, 2007

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	6,190.86		Bank charges		
Savings Acct. (Educ.) / Total	16,125.38	22316.24	Education	164.50	
			Guy Muto & SPEC	400.00	
Cash Receipts			Western P&S Dinner	458.50	
Dues collected by IPSSA	2034.00		Door prizes Raffle	225.00	
Dues Collected directly			BORD meeting hotel, Newport	351.32	
Chapter Supporters	3062.50		Newsletter	351.00	
New Member Initiation fees	141.00		Legal/Professional Computer consulting	100.00	
Interest earned	2.74		Meeting expense:		
Rebate Program			- General	188.86	
Chapt. Supporter			- Chapter Board	374.40	
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- Water Safety Committee		
Fines: -			Office expense: Printing/Copies		
- Meeting			Phone	19.41	
- Sick coverage fine			Postage & Copies	244.48	
- Blue Card			Chapter PO Box annual rental	50.00	
New Member			Water Safety meeting registration		
			- Sick Leave		
Water Watcher tags			- Blood Drive Breakfast	19.96	
Water Safety Committee Income			- Fund transfer: savings to checking		
Transfer from savings for Educ.			Total Expenses in Month		2947.43
Total Income in Month		5240.29	Cash on Hand (Ending Balance)		-----
			Checking Acct.	8645.43	
			Savings Acct. (Education) / Total	15,963.62	24609.05

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made. Give/mail to Education Committee Chairs - John Baldwin 10226 Vista de la Cruz La Mesa CA 91941 - Brian Davis 8070 La Jolla Shores Dr. #421 La Jolla, CA 92037

<p>(continued from Page 3) Chapter donated \$1000 to onBalance. Raffle <u>It pays to attend our General Meetings.</u> \$200 (with rollover) Brian Davis. \$25: Mark Fleming. 50# bucket of tabs from Superior San Diego: Bernie Miralez. SCP \$50 gas card: Jim Bauer. Superior 70# dichlor: Jim Bradbury.</p>	<p>Padres tickets courtesy of Kirk Chapman: Robert Gibson. The meeting ended at 8:45pm. Board Meeting Apr. 4, 2007 <u>Lamont Street Grill, Pacific Beach</u> Called to Order: 7:05 p.m. Attending - Mike Gregg, Mark Curran, Jim Bauer, Paul Grimes and Jim Bradbury. President's Report We will be moving our meeting location back to the Mission</p>	<p>Valley Resort pending negotiations. We have outgrown the Kings Inn room. Joe Lucacik is working on a location for our May Dinner meeting. Committees positions were discussed and the Board is looking to increase the size of committees to bring in more members. We're always looking (continued on Page 5)</p>
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(continued from Page 4)
for volunteers for committees and Board positions.

We will buy 28 new Water Chemistry books from IPSSA to get a volume discount.

2008-2009 Directory

Some further concepts were discussed regarding the new directory. Jim Bradbury is heading up the committee.

Old/New Business – A motion was passed that no cash or check advances be made to members. All expenditures will be reimbursed based on a completed Chapter Expense Report form. Any advances needed to reserve something will be made directly to the vendor. Meeting adjourned about 9:30 p.m.

Region 7 News - Director's Report
DIRECTOR'S CORNER

R7 Board meeting – At our next meeting (note date change to April 10), we will discuss the donation of \$10,000 to the National Plasterers Council Research Center. **Mike Gregg** will sub for me at the May 5 B.O.R.D. meeting.

Water Safety – IPSSA Inc. has donated \$5,000 to the National

Drowning Prevention Alliance (www.ndpa.org):

PLATINUM SPONSORS - \$5,000

- Salt River Project
- Mary Glass-Schannault
- IPSSA (Independent Pool & Spa Service Association, Inc.)
- Phoenix Fire Department

John Silcox, San Diego chapter; **Terry Snow**, IPSSA Inc. President; and I will attend the 6th Annual National Drowning Prevention Symposium hosted by NDPA in conjunction with the Drowning Prevention Coalition of Central Arizona in Phoenix April 25 - 26.

Water Watcher tags and safety brochures are available to IPSSA members free of charge for the first 50 sets on a first-come-first-served basis. Additional pieces can be purchased at the cost of \$35/pkg of 50 tags and \$10/pkg of 50 brochures, plus shipping and handling. Order from Vicki Lester through the IPSSA executive office (ipssamail@aol.com or 888-360-9595). With swimming weather right around the corner, now is the time to promote water safety to your customers and throughout the community. As IPSSA members, we are in a

unique position. We know who has kids, and we can give safety tips to our customers.

I got a call from **Gene Fields**, who runs a pool equipment company and has a big client in Washington. He loved our water watcher tag and gave IPSSA kudos for what it is doing for water safety. I gave him permission to copy the tag.

IPSSA Inc. wrote Pentair that their pool lights are leaking. Pentair responded that when lights are installed, they should be bonded and grounded and a GFI installed.

R7 is paying **Phil Grider's** expenses to go to the National Plasterers Council convention. Phil and I are available to speak at your chapters regarding NPC.

Javier Payan

Full Region 7 Review at
ipssasandiego.com/members



www.sandiegoipssa.com/members for Skimmers, forms, etc.
Refer our members & Chapter Supporters – PoolServicePros.com

Please tear/cut bottom of this page and bring to greeter table at the General Meeting. Do not separate below coupons



San Diego Superior Pool Products
4737 Old Cliffs Rd.
619-283-2066



SCP San Diego
5648 Copley Dr
858-467-9495

Monthly drawing
50 pound bucket of 3 inch Jumbo Tabs
Bring your Skimmer
to the April 2007 General Meeting
Must place your coupon in the drawing.
Must be present to win!

Monthly drawing
\$50 Shell Gas Card
Bring your Skimmer
to the April 2007 General Meeting
Must place your coupon in the drawing.
Must be present to win!

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch				

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

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**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 70192
San Diego CA 92167-1192
www.ipssasandiego.com/members**

General meeting 4/18, 7p
Kings Inn, MissionValley

Details on our May
Dinner Meeting will be in
the May Skimmer



**Next General Meeting
April 18, 2007 – 7 p.m.
Kings Inn – Cardinal Room
1333 Hotel Circle South
Mission Valley, south of I-8
¾ mile west of SR 163**

