



The SKIMMER



San Diego Chapter Monthly Newsletter – March 2007

Next General Meeting: March 21st, 2007, 7pm, Kings Inn, Cardinal Room–1333 Hotel Circle So.

**Last Meeting of the Quarter – March 21, 7pm at Kings Inn.
It pays to attend Gen. Meetings Superior SD 50 pound Tabs, SCP SD \$50 Gas Card!
Pentair FNS60's for sale at 80% of wholesale – thanks to Rebate program!**

Calendar

- 3/21 General Meeting 7 pm
Kings Inn, Mission Valley
- 3/24, Blood Drive 8:00 am
Antique Row Café, Lemon Grove
3521 Lemon Grove Ave
- 3/24 CPR Class –(see right side)
- 4/4 Chapter Board 7 pm TBA
- 4/17 Region 7 Board – 7pm
SCP, San Diego
- 4/18 General Meeting 7pm
Kings Inn, Mission Valley
- New Chapter Supporters**
- Scott Ragsdale -Hasa, Inc.**
Manufacturer of liquid chlorine,
distributes dry/specialty chemicals
- Dan Crane - Sales Link**
Representative for Bio-Dex, Del
Ozone, Emerson Motors,
handrails/ladders. more!

PRESIDENT'S BRIEFS

Thank you to all the San Diego Chapter members who attended the Western Pool and Spa Show in Long Beach. Our chapter presented On Balance with a check for \$1000. They will be coming to one of our upcoming meetings to present their findings on plaster and water chemistry.

Paul Grimes will be discussing the quality of completed Blue Cards at our next General Meeting. He has shown the Board some of the completed cards which are either illegible or lack the required information.

We are still looking for a few good men and women to fill officer and committee chair positions on the board for 2008. I hope you'll consider giving

your time and effort to these important jobs. Remember, our fine organization does not run all by itself and new input and ideas are critical to the success of our chapter.

I'm happy to report that Jim Bauer is off sick leave and has made a complete recovery from his surgery. Good to have you back, Jim!

Mike Gregg, President

CPR Class - Sat. Mar 24, 8am

Red Cross Headquarters

3950 Calle Fortunada, Kearney Mesa

- Adult CPR 8:00a - 12:30p

- First Aid 1:30p - 3:30p

- Infant CPR 3:30p – 6:00p

Please call John Baldwin: 858-354-7946 so he can explain your options!

Pentair Seminar March 20-21-22

IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106
Vice President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Treasurer	Jim Bauer	619-997-7710	7108 Bobhird Dr., San Diego CA 92119
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego CA 92106
Past President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego CA 92159

Committee Representatives

Sick Leave	Jim Hines	619-462-1309
	Perry Mediate	619-463-0097
Continuing Education	Brian Davis	858-688-3084
	John Baldwin	858-354-7946
Manufacture Rebate	Jon McArthur	619-464-0211
Insurance	Bob Fowler	619-464-6400
Prospective Members	Bill Peck	858-673-8556
Entertainment	Mike Anderson	619-589-8848
	Joe Lukacik	619-561-8587
Product Testing	Patrick Farrior	619-465-9545
	Dale Eppard	858-571-1177
Public Rel./Wtr Sfty	John Silcox	858-467-0507
Blood Drive	James Morketter	619-708-4972
Region 7 Director	Javier Payan	619-449-1392

IPSSA Corporate	888-360-9505
Info. Vickie Lester	FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828	
Billing/Benevolent	
Cramer & Associates	888-391-6012
	FAX 888-391-5603
7405 Greenback Ln #204 Citrus Heights CA 95610	
Arrow Insurance	800-833-3433
Ray Arousty	805-955-9555
	FAX 805-955-9535
40 W. Cochran Street #112 Simi Valley CA 93065	

IPSSA San Diego – Chapter Supporters (Updated 3/15/07) *Please note numerous changes*

Contact	Company	Address	Phone
Gilbert Castro, Owner Suzie Aguirre, Sales	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Leigh O'Brien poolspacare.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals	1400 Bluegrass Lakes Pkwy Alpharetta GA 30004	800-258-4442, 619-661-1818 fax 888-452-7678 X358
Kenny Lawson	ALLTEC Perfect Pools - Underwater specialist -rebar, cracks, light repair	2320 Winterhaven CT Fallbrook CA 92028	760-805-6061
Eric Svensson	Alternative Pool Systems, Inc. Install/Repair/Srvc Auto Pool Covers	PO Box 1910 Alpine CA 91903	619 445 9798
Kenan Sachs americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	10601 Tierrasanta Bl #G PMB #196, SD CA 92124	619-233-LEAK(5325) 858-650-0046 fax
Susan Flowers Aguasalt.net	Aguasalt, LLC Swimming pool & spa salt producer	4800 San Felipe Houston TX 77056	866-549-POOL (7665)
Lori Brumagen bio-dex.com	BIODEX - Superior Line of Pool and Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	623-582-2400, 623-582-2405 fax 800-617-3477
Chris Cason blakesales.net	Blake Sales - Represents quality pool/spa manufacturers products	5232 Palmera Dr Oceanside CA 92056	760-622-8620
Tony Ruf britetile.com	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Erika Treptow TChristy.com	T. Christy Enterprises Represents PoolRX & Red Hot Blue Glue	655 E. Ball Rd Anaheim CA 92805	951-440-4292 Cell 951-461-0407
Lisa Helm firstinvestors.com	First Investors Corp. Financial goals, Life Insurance, Investments, Retirement	5473 Kearny Villa Rd Suite 310 SD CA 92123	858-650-6830 858-650-6914 fax
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering- Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Scott Ragsdale Hasapool.com	Hasa, Inc. Manufacturer of liquid chlorine, distributes dry and specialty chemicals	23119 Drayton St Saugus CA 91350	661-259-5848
Don Bowlin poolfence.com	Life Saver Pool Fence Safety Fences, Covers, Products	276 E 20 th St Costa Mesa CA 92627	800-921-9681, 949-633-4292 714-751-1988 Fax
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite - Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998
Don Wall sdpooldoctor.com	The Pool Doctor - Construction, Renovation, Remodel, Repair	1532 Roble Grande Ln. Alpine, CA 91901	619-445-4977 fax 619-445-4345
Brian Hayes poolsafe.com	Poolsafe Cover Systems - Service All Systems, Replacement, portable fences	1200 S. Escondido Bl Escondido CA 92025	760-533-2132
Kirk Chapman gemstonepools.com	Poolscape Unlimited - Pool plastering - Complete Pool & Spa Renovations	10040 Vine Street Lakeside, CA 92040	619- 561-0555 619- 561-1633 FAX
David Courey poolsurfacing2000.com	Pool Surfacing 2000 - Exclusive 5 Stage Fiberglass Laminate process, Fleck stone	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729fax
Dan Crane saleslinkinc.com	Sales Link - Rep. for Bio-Dex, Del Ozone, Emerson Motors, handrails/ladders, more!	4670 N El Capitan Av #101C Fresno CA 93722	949-632-2390
Sara Holloway sonenergy.com	Son Energy, Inc. - Solar Pool Heating - referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	15348 Lazy Creek Rd El Cajon CA 92021	619-390-5287
Jim Mahoney suntreksolar.com	Suntrek Solar - Thermal-Solar Pool & Hot Water Heaters, Photovoltaic systems	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-275-5239 cell
Kevin Wallace	Underwater Unlimited -Rust spots, Rebar, Cracks, Drain replacement	281 1/2 Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822
Natan Bakcht	World Financial Group - Real Estate, Financial Planning, Retirement, Insurance	5927 Prestly Dr Suite #103 Carlsbad CA 92008	858-401-3540
Samantha Larimer Luke Weiser	Weiser Pools, Inc. Repairs, Installations, Heating and Automated Control Specialists	9531 Marilla Dr Lakeside CA 92040	619-440-2480 619-579-5396 Fax

Members: Please refer your customers to our fantastic Chapter Supporters!
Please note numerous changes to Chapter Supporter information above!

Directory Changes

New Chapter Supporters:

Scott Ragsdale: Hasa Inc.
23119 Drayton St. Saugus CA 91350
(661) 259-5848 hasapool.com

Dan Crane: Sales Link
4670 N El Capitan Ave. #101C
Fresno CA 93722 (949) 632-2340

No longer a member – ~~Louis Parrella~~

For Sale at General Meeting

One 2-HP AO Smith Energy Efficient square flange threaded shaft motor. Wholesale \$157 +tax, sell at \$140. Thanks to Jon McArthur and Pentair, we have 14 Pentair FNS60 DE filters plus B/W valves for sale at 80% of wholesale. Yes, it's 14 filters!!!

General Meeting-Feb 21, 2007

King's Inn – Mission Valley
Called to Order: 7:04 p.m.

62 members signed in and at least 12 guests were in attendance.

Greeters: Jon McArthur and Rodger Siordia

Pledge of Allegiance

Led by Jim Bradbury

Secretary's Report - Paul Grimes

Minutes were approved. There were a couple of discrepancies noted in the Region 7 minutes. No correspondence received. Blue Cards were due tonight.

Treasurer's Report – Jim Bauer

We're in good shape financially and there's money in the bank.

President's Report - Mike Gregg

Mike announced that IPSSA has a new Water Chemistry test and two official books with the information for the test. The one hour timed test is open book and taken over the internet.

The Western Pool and Spa Show is March 1-3. We will donate \$1000 to OnBalance for their research on plaster staining and cracking.

Mike advised that we need volunteers for upcoming committee and Board positions.

A Table Top questionnaire was

printed in the Skimmer and there will be drawing for a \$50 prize for those who complete it tonight.

V. P.'s Report –Mark Curran

We have two 2 HP energy efficient AO Smith square flange motors for sale at 80% of wholesale cost. The motors were donated by Chris Cason of Blake Sales. There are other goodies in the raffle.

Prospective Members

Ken Dirkse of Pool People is at his third meeting. Will Grisbach of Cal Pools and Jackie Furlow are interested in membership.

Guests in attendance

Chapter Supporters: Don Wall of the Pool Doctor (skimmers to full remodels), Lisa Helm of First Investors, Don Bowlin of Lifesaver Pool Fence, Brandon Chase of SunChaser Solar, Tony Ruf of Brite Tile (use silicone vs. just thinset and recover calcium from bead blasting process), Samantha Larimar of Weiser Pools (heaters, controls, equipment upgrades). Also attending: Travis of Superior (with 70# dichlor and three 50# tab buckets for raffle). Dave O. of SCP, (pool shark for raffle). SCP has table tops Tuesdays and educational seminars. Mark R. Lane of Pentair, Rick Lopez, Mark of PEP, who offer a percent back if Chapter partners with PEP. Prospective members Ken Dirkse, Abaham Michel, Jackie Furillo and Will Grisbach.

Speaker

Mark R. Lane announced the Pentair Seminar March 20-21-22 at the Doubletree. Training will be on hydraulics, equipment sizing, electrical theory, lighting safety, heater installation/repair and automation. The Chapter will fund 50% of the cost, which includes 6 meals.

Our Chapter bought 574 units of Pentair products. Pentair is rewarding us with 14 FNS60 DE filters with B/W valves. These will be for sale at 80% of wholesale.

Committee Reports

Continuing Education

Brian Davis presented Bill Peck with a \$155 check for attending the Las Vegas show.

A sheet was passed around for signups for CPR training. CPR day, March 10, at Golden Hall offers an alternative to the Chapter class on March 24.

There will be a Chapter funded dinner at the Western Show on Friday evening. See Stephen Heyer for details.

Good of the Order

Bob Fowler stated that only a third of our members attended the Region 7 Table Top Show. There's an upcoming Pentair Seminar and the Western Show. Keep up to date and learn your business or others will be happy to take your business away.

Mike Gregg presented Mike Anderson with the BK Taylor award plaque.

Raffle

It pays to attend our General Meetings.

\$150 (with rollover) Ladd Carlson – not present. \$25: Stephen Heyer. 50# bucket of tabs from Superior San Diego: Mike Walters. SCP \$50 gas card: Terry Wherly. Superior 70# dichlor: Mark Curran. Pool pole: Phil Gardiner. Vac head: Wayne Sakamoto. SCP net: Michael Smith. SCP Pool Shark: Rodger Sirodia. Table Top questionnaire \$50: Mike Gregg.

The meeting ended about 7:45pm, followed by members, chapter supporters and guests continuing to mingle.

Board Meeting Mar. 7, 2007

Antica Trattoria, La Mesa

Called to Order: 7:20 p.m.
Attending - Mike Gregg, Mark Curran, Jim Bauer, Paul Grimes, Jim Bradbury, Brian Davis and Bill Peck.

President's Report

The Western Pool & Spa Show had many attendees from our Chapter. Paul Grimes presented
(continued on Page 4)

San Diego Chapter Financial Report – February 1 – February 28, 2007

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	1,214.36		Bank charges		
Savings Acct. (Educ.) / Total	17,791.07	19006.43	Education	222.50	
			Guy Muto & SPEC	400.00	
Cash Receipts			OnBalance donation	1,000.00	
Dues collected by IPSSA	2557.00		Door prizes Raffle	25.00	
Dues Collected directly			Projector (50/50 with R7 Table Top)	447.15	
Chapter Supporters	3390.00		Newsletter		
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Program			- General	188.86	
Chapt. Supporter			- Chapter Board	337.14	
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- Water Safety Committee		
Fines: -	100.00		Office expense: Printing/Copies		
- Meeting			Phone	19.50	
- Sick coverage fine			Postage & Copies		
- Blue Card			Rules/Sick Leave printing		
New Member			Water Safety meeting registration		
			- Sick Leave		
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Committee Income			- Fund transfer: savings to checking		
Transfer from savings for Educ.	1669.65		Total Expenses in Month		2740.15
Total Income in Month		7716.65	Cash on Hand (Ending Balance)		-----
			Checking Acct.	6035.86	
			Savings Acct. (Education) / Total	16,125.38	23982.93

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

<p>(continued from Page 3) OnBalance with a \$1,000 Chapter donation. Bob Fowler presented OnBalance with a \$5000 donation from the Region 7 Table Top Show. 11 attended the Chapter funded dinner on Friday evening at the Outback Steak House. Secretary Report Paul reported that 9 members did not submit Blue Cards. While the vast majority were filled out completely,</p>	<p>two Blue Cards were not acceptable and returned to the members. Paul will show proper Blue Cards completion at the general meeting. Water Safety John Silcox contacted Javier Payan to have IPSSA Inc. fund 3,000 Water Watcher tags and brochures for our committee distribution. The next BORD meeting is in May and Mike</p>	<p>Gregg will be pinch hitting for Javier. Speakers: March General Meeting Jim Mahoney of Suntrek and Kurt Chapman of Poolscape, who will make a presentation on the plasterers project in San Luis Obispo. Upcoming October Election The Board discussed how to get (continued on Page 5)</p>
---	---	--

(continued from Page 4)
members interested in serving on committees and the Board. Since we have fantastic committee chairs who have served for several years, the Board will be looking to ask members to assist on committees. While some Board members may return for another term, some positions will be open and some responsibilities may be revised. Product Testing will likely be merged in some way with Continuing Education.

2008-2009 Directory

The Board began discussions on the 2008-2009 Photo Directory. We will be pursuing advertising from out Chapter Supporters and Suppliers to fully fund the upcoming directory. Jim Bradbury will head the committee.

Prospective Members

Ken Dirkse was interviewed at the Board meeting and ready for a vote in March.

Old/New Business –None

Meeting adjourned about 9:20 p.m.



Region 7 News - Director's Report
DIRECTOR'S CORNER

I want to take the time to wish everybody a prosperous new year.

During the past year, it has been a pleasure serving the IPSSA B.O.R.D, primarily because as a board we have made some pretty significant accomplishments. The following is a brief list:

- IPSSA remains involved with the NPC research.
- IPSSA is training one member from each region to become a CPO Certified instructor in order to make the CPO course available to IPSSA members at a reduced rate.
- IPSSA has gained more national exposure and credibility within our industry.
- IPSSA has completed two Technical Manuals authored by

Dr. Robert Lowry.

- IPSSA has partnered with Hayward Pool Products and FIPSIE (Foundation for Pool & Spa Industry Education) to raise the level of professionalism in the pool industry.
- IPSSA has expanded into Florida and is continuing to grow.
- The IPSSAN is now, for the first time, showing a profit.
- IPSSA has gained more attention as a leader in swimming pool safety.

These are just a few things that have been accomplished in the past couple of years. We on the B.O.R.D. are continuing to expand on these efforts.

Javier Payan

Full Region 7 Review at
ipssasandiego.com/members

www.sandiegoipssa.com/members for Skimmers, forms, etc.

Refer our members & Chapter Supporters – PoolServicePros.com

March 21 is last General Meeting of the Quarter – don't get fined.

Please tear/cut bottom of this page and bring to greeter table at the General Meeting. Do not separate below coupons



**San Diego
Superior Pool Products
4737 Old Cliffs Rd.
619-283-2066**



**SCP San Diego
5648 Copley Dr
858-467-9495**

**Monthly drawing
50 pound bucket of 3 inch Jumbo Tabs
Bring your Skimmer
to the March 2007 General Meeting
Must place your coupon in the drawing.
Must be present to win!**

**Monthly drawing
\$50 Shell Gas Card
Bring your Skimmer
to the March 2007 General Meeting
Must place your coupon in the drawing.
Must be present to win!**

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch				

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

D
U
E

B
Y

F
E
B
&
J
U
L

G
E
N
E
R
A
L

M
E
E
T
I
N
G
S

**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 70192
San Diego CA 92167-1192
www.ipssasandiego.com/members**

General meeting 3/21, 7p
Last of the Quarter
CPR Class 3/24
Blood Drive 3/24



**Next General Meeting
March 21, 2007 – 7 p.m.
Kings Inn – Cardinal Room
1333 Hotel Circle South
Mission Valley, south of I-8
¾ mile west of SR 163**

