



# The SKIMMER



## San Diego Chapter Monthly Newsletter – November 2006

Next General Meeting: November 15th, 2006, 7pm, Kings Inn, Cardinal Room – 1333 Hotel Circle South

**It pays to attend Gen. Meetings Superior SD 50 pound Tabs, SCP SD \$50 Gas Card! Charger Blood Drive Tue. 11/21 anytime 9am & 7pm, Town & Country Conv. Ctr. (donate for IPSSA SD Chapter) Entertainment, Prizes, Players, Charger Girls, etc.**

### Calendar

- 11/15 General Meeting**  
Kings Inn, Cardinal Rm, 7 pm
- 11/21, Blood Drive 9am-7pm**  
Town & Country Convn. Cnter
- 11/28-12/1 Pool & Spa Expo,**  
Las Vegas Convention Center
- 12/6 Chapter Board 7 pm**  
Antica Trattoria, La Mesa

**Fri. Dec. 15, 6:30-11:30pm**  
**Installation Dinner Dance**  
**Bali Hai - Shelter Island**

- 1/20 Region 7 Table Top Show**  
Seminars 9a-1p, Exhibits 1-4p  
Four Points Sheraton Aero Dr  
Jon McArthur 619.464.6400,  
www.region7tabletop.com

### PRESIDENT'S BRIEFS

Thank-you to all chapter members who helped to make our mandatory October meeting successful. We were able to change the location and check in all our attendees by 7:15. Great job guys!

The grievance that was filed against the San Diego Chapter over sick leave coverage was presented via a telephone conference to the Region 7 Board on Tuesday, October 24<sup>th</sup>. The Board decided to uphold the San Diego chapter's ruling, which included compensation and a fine. Javier Payan told the complainant that he has the right to appeal the decision to the IPSSA BORD and the complainant indicated that he would

appeal.

Our meeting on November 15<sup>th</sup> will be the last meeting of the year. The next time we'll see each other will be at our December Holiday dinner on Friday, December 15th. Joe Lukacik and I went to check out the Bali Ha'i this last week and the accommodations and view are spectacular. Mark your calendars.

Mike Gregg, President

**Please update the "Checklist to Avoid Fines" page of our recently published *Standing Rules and Sick Leave Plan*. Under second major bullet, "Missing an entire quarter of General Meetings, \$150 fine**

**IPSSA – San Diego Chapter - [www.ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

### Board of Officers

<b>President</b>	<b>Mike Gregg</b>	619-224-3863	944 Moana Dr., San Diego CA 92106
<b>Vice President</b>	<b>Mark Curran</b>	619-579-1720	PO BOX 9944, San Diego CA 92169
<b>Treasurer</b>	<b>Jim Bauer</b>	619-997-7710	7108 Bobhird Dr., San Diego CA 92119
<b>Secretary</b>	<b>Paul Grimes</b>	619-223-4523	936 Moana Dr., San Diego CA 92106
<b>Past President</b>	<b>Jim Bradbury</b>	619-461-5316	PO BOX 19126, San Diego CA 92159

### Committee Representatives

<b>Sick Leave</b>	<b>Jim Hines</b>	619-462-1309
	<b>Perry Mediate</b>	619-463-0097
<b>Continuing Education</b>	<b>John Baldwin</b>	858-354-7946
	<b>Stephen Heyer</b>	619-563-6566
<b>Manufacture Rebate</b>	<b>Jon McArthur</b>	619-464-0211
<b>Insurance</b>	<b>Bob Fowler</b>	619-464-6400
<b>Prospective Members</b>	<b>Bill Peck</b>	858-673-8556
<b>Entertainment</b>	<b>Mike Anderson</b>	619-589-8848
	<b>Joe Lukacik</b>	619-561-8587
<b>Product Testing</b>	<b>Patrick Farrior</b>	619-465-9545
	<b>Dale Eppard</b>	858-571-1177
<b>PR/Blood D/Wtr Sfty</b>	<b>John Silcox</b>	858-467-0507
<b>Region 7 Director</b>	<b>Javier Payan</b>	619-449-1392

<b>IPSSA Corporate</b>	888-360-9505
<b>Info. Vickie Lester</b>	FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828	
<b>Billing/Benevolent</b>	
<b>Cramer &amp; Associates</b>	888-391-6012
<b>Ana-Lisa Viesca</b>	FAX 888-391-5603
7405 Greenback Ln #204 Citrus Heights CA 95610	
<b>Arrow Insurance</b>	800-833-3433
<b>Ray Arousty</b>	805-955-9555
	FAX 805-955-9535
40 W. Cochran Street #112 Simi Valley CA 93065	

**IPSSA San Diego – Chapter Supporters** (Updated 11/9/06)

Contact	Company	Address	Phone
Gilbert Castro, Owner Suzie Aguirre, Sales	<b>Abcana Industries</b> - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804 fax
Terry Van Arsdale advancedsurfacer.com	<b>Advanced Surface Restoration</b> Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	<b>ALLTEC Pools</b> – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Eric Svensson	<b>Alternative Pool Systems, Inc.</b> Install/Repair/Srvc Auto Pool Covers	PO Box 1910 Alpine CA 91903	619 445 9798
Kenan Sachs americanleakdetection.com	<b>American Leak Detection</b> Electronic Leak Detection & Repair	10601 Tierrasanta Bl #G PMB #196, SD CA 92124	619-233-LEAK(5325) 858-650-0046 fax
Mark Quintero	<b>Aquatic Renovation</b> – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707, 619-562-1642 fax 619-896-8921 pager
Lori Brumagen bio-dex.com	<b>BIODEX</b> – Superior Line of Pool and /Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	623-582-2400, 623-582-2405 fax 800-617-3477
Chris Cason blakesales.net	<b>Blake Sales</b> – Represents quality pool/spa manufacturers products	4775 Via Colorado Oceanside CA 92056	760-622-8620
Tony Ruf britetile.com	<b>BriteTile Pool/Spa Remodeling</b> Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Bill Kraus ceram-kote.com	<b>CeRam-Kote</b> Ceramic Lining for Pools & Spas	8580 Nottingham Pl La Jolla CA 92037	858-550-9611, 858-453-2806 fax 858-775-8382 cell
Lisa Helm firstinvestors.com	<b>First Investors Corp.</b> Life Insurance, Investments, Retirement	5473 Kearny Villa Rd Suite 310 SD CA 92123	858-650-6830 858-650-6914 fax
Dr. Patrick Rardin	<b>Foundation of Health</b> Family Chiropractic Center	2667 Caminito Del Rio South #103 SD CA 92108	619-295-5030 619-295-7636 fax
Tom Cox gardnerpoolplastering.com	<b>Gardner Pool Plastering</b> – Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886 fax
Aaron Temme hallmarkpools.com	<b>Hallmark Pools And Spas</b> Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434, 858-674-2405 fax 858-674-7676 store
Leigh O'Brien poolspacare.com	<b>Advantis Technologies</b> - Applied Biochemists, Blue Devil Chemicals		800-258-4442, 619-661-1818 fax 888-452-7678 X358
Rick Higareda	<b>JNR Pool Plastering</b> Plastering and Remodeling	12236 Rockcrest Rd Lakeside 92040	619-527-2449, 619-654-1756C 619-654-1756 Fax
	<b>AutoPilot &amp; AquaCal</b> – Salt Chlorine generators & Heat Pumps	autopilot.com aquacal.com	800-922-6246 800-786-7751
Justin Robinett	<b>Leak Terminators</b> <i>New Chapter Supporter</i>	PO BOX 600173 San Diego CA 92160	619-563-7585
Ed Mumford	<b>National Leak Detection</b> – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	800-652-9062 760-224-5030
Steven Kleinjan nelsonitepoolanddeck.com	<b>Nelsonite</b> – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
John Moss poolsafe.com	<b>Poolsafe Cover Systems</b> – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
Don Bowlin kidsafepool.com	<b>Pool Safety Systems-Life Saver</b> Safety Fences, Covers, Products	937 Serra Way Costa Mesa CA 92626	866-655-SAFE (7233) 714-751-1988 Fax
Kirk Chapman	<b>Poolscape Unlimited</b> – Complete Pool & Spa Renovations	10040 Vine Street Lakeside, CA 92040	619- 561-0555 619- 561-1633 FAX
Don Wall sdpooldoctor.com	<b>The Pool Doctor</b> - Construction, Renovation, Remodel, Repair	1532 Roble Grande Ln. Alpine, CA 91901	619-445-4977 fax 619-445-4345
David Courey poolsurfacing2000.com	<b>Pool Surfacing 2000</b> – Exclusive 5 Stage Fiberglass Laminate process	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729 fax
Julie Lawson sonenergy.com	<b>Son Energy, Inc.</b> - Solar Pool Heating – referral program	550 W. 6 <sup>th</sup> Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	<b>SunChaser, Inc.</b> Solar and Water Heating Specialist	15348 Lazy Creek Rd El Cajon CA 92021	619-390-5287
Jim Mahoney suntrek.net	<b>Suntrek Solar</b> – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Jim King tilemedic@earthlink.net	<b>Tile Medic</b> – Tile/coping repair, Expn cutting/caulking, Skimmers, Light niches	9531 Oak Grove Dr Descanso 91916	619-445-1034 619-445-1050 Fax
Kevin Wallace	<b>Underwater Unlimitd</b> –Rust spots, Rebar, Cracks, Drain replacement	281 ½ Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822

**Directory Changes**

New Member:

**Robert Hill, Pure Water Pool & Spa**  
PO BOX 211117 Chula Vista 91921  
(619) 656-0708

New Chapter Supporter:

**Justin Robinett, Leak Busters**  
PO BOX 600173 SD 92160  
619-563-7585

**Updates:**

Abcana, new owner is Gilbert Castro  
Sales contact is Suzie Aguirre.

SunChaser Inc. (Brandon Chase)  
15348 Lazy Creek Rd El Cajon 92021  
sunchaserinc@cox.net

NOTE: Please advise Paul Grimes  
AND IPSSA Inc. of address changes

**For Sale**

Chapter Supporter Chris Cason of  
Blake Sales donated an UltraPure  
Ozonator (\$471 wholesale value).  
Your price \$350 and comes with Chris  
Cason's installation assistance.

**General Meeting - Oct 18, 2006**

Mission Valley Resort-Mission Val.

**Called to Order: 7:09 p.m.**

100 members signed in and at least 33  
guests were in attendance.

**Greeters:** Paul Williams, Jeff Waters,  
Jim Holmes, Mike Lewis, Bob Fowler &  
Jon McArthur. Howard Guarrant and  
David Jaszczak directed members to  
Mission Valley Resort from our usual  
King's Inn location.

**Pledge of Allegiance**

Led by Jim Bradbury

**Secretary's Report - Paul Grimes**

Minutes were approved.

No correspondence received.

Paul requested that members update  
IPSSA Inc and the Chapter secretary  
with address and phone changes.

Paul advised the membership that  
our rules do not count the Picnic or  
Installation Dinner as meetings.

**Treasurer's Report - Jim Bauer**

We're in good shape financially.

**President's Report - Mike Gregg**

Mike advised the Chapter that the  
BORD will be voting on a disability  
insurance proposal that would cost  
each member \$6/month for a one-time  
\$50,000 payment if a member is  
disabled and cannot return to pool  
service (doctor verification required).

After much discussion, Bill Peck made  
a motion to tell Javier that our Chapter  
approves of this program - the motion  
carried by a vast majority.

**V.P. Prospective Members**

We have up to seven in process.

Robert Hill was voted in as a member.  
Robert has started to pitch in with  
Chapter functions and volunteered at a  
recent Water Safety Committee event.

**Guests in attendance**

Chapter Supporters: David Courey of  
Pool Surfacing 2000 (now has a pebble-  
tech type product), Brandon Chase of  
SunChaser Solar (pays referrals), Jim  
King of Tile Medic (now does bead  
blasting), Rick & Jerry Higareda of JNR  
Pool Plastering, Tony Ruf of BriteTile  
(increased referral fees), Lisa Helm of  
First Investors Corp., Justin Robinett of  
Leak Terminators (new Chapter  
Supporter), Don Wall of the Pool Doctor,  
Susan Aguirre and Rich of Abcana, Tom  
Cox and Tim Keeley of Gardiner Pool  
Plastering, Bill Kraus of CeRam-Kote,  
Kenan Sachs of American Leak  
Detection, Don Bowlin of Life Saver  
Pool Fence. Also attending: Tony  
Cleland of Superior El Cajon (SPP  
brought \$1200 to our raffle tonight), Bret  
DeVanna of SCP San Diego, Tony  
McBride of Smart Pool, Tonya McDevitt  
and Shawn of Superior #504, Jerry  
Songrant of SWIM, Barbara of McMillin  
Realty, Dan Crane, Andy Wilson of  
Regents Bank, Plane Site Systems and  
prospective members Roger Siordia,  
Stephen McReynolds, Jason Maple,  
Robert Hill, Abraham Michel and Sandy  
& David McCafferty.

**Committee Reports**

**Continuing Education**

John Baldwin spoke of the Annual CPR  
Program. Full 8 hour classes are  
required each year to stay current. A  
sign up sheet was passed around for  
those interested. Primary family  
members can also take the class at no  
charge. Stephen Heyer was excused  
this evening as he was ill.

Tony Cleland of Superior El Cajon talked  
about the importance of MSDS  
knowledge and materials. MSDS  
information needs to be in your truck and  
MSDS is indicated on Superior invoices.  
Note that bottles need to have caps on  
and be in the upright position even if  
empty. Perry Mediate stated that the  
Chapter has MSDS books and passed  
them out to members a few years ago.

**Blood Drive**

James Morketter advised the next Blood  
Drive will be in November. (UPDATE:  
Members should go to the Chargers  
Blood Drive - see front page).

**Water Safety - John Silcox**

We handed out Water Watcher tags and  
brochures at three recent safety events.

**Manufacturer Rebate**

Jon McArthur report that he will be  
contacting supply houses to get totals  
of what our members have purchased  
to approach manufacturers for rebates.

**Entertainment - Joe Lukacik**

Our Installation Dinner Dance will  
be at the Bali Hai on Shelter Island  
Friday, December 15th. We have  
booked a great band, "Reaganomics",  
who plays rockin' 1980's music.

**Sick Leave-Jim Hines/Perry Mediate**

Jim and Perry made a presentation  
and answered questions on our Sick  
Leave Program. Highlights below:

- No one is out sick.
- Jim presented Sick Leave points.
- Please fill out your Yellow Cards completely and keep them current.
- If you're called to do a pool, review rules, call the customer and leave a door hanger at the first visit.
- Communication is key.
- If you are out sick and able to communicate be available for questions.
- On first visit, note pool condition.
- Know the rules.
- With our point system, new members will be assigned pools.
- Assignments are done by zip code and we try to keep driving to a minimum.
- Members can trade with other members if pool is out of your area.
- Advise Sick committee of vacations.
- Advise sick pool client if you are on vacation.
- Make contact with customer.
- Call Sick committee with problems.
- Approval needed for repairs.
- Return Yellow cards within 5 days and make a copy for your records.
- You can bill sick member for chemicals beginning at the first visit, check the rules.
- Billed chemicals must be on Yellow Card.
- No soliciting of accounts.
- Note on your Yellow Cards service required for each account.

**Good of the Order**

Bob Fowler showed the members a  
chemical chart by Bob Lowry (Service  
Industry News) that he thought would  
be good for members to have on hand.  
A motion was passed to buy 150  
charts for our members.

Jon McArthur announced the Region 7  
Table Top Show on Sat. Jan. 20, 2007  
at the Sheraton Four Points on Aero  
Drive. Call Jon at 619-464-6400. The  
show now has a web site:

[www.region7tabletop.com](http://www.region7tabletop.com).

(continued on Page 4)

San Diego Chapter Financial Report – October 1 – October 30, 2006

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	7,334.01		Bank charges		
Savings Acct. (Educ.) / Total	16,314.75	23648.76	Education		
			Guy Muto & SPEC	400.00	
Cash Receipts			Chemical conversion Charts	1192.50	
Dues collected by IPSSA	1,998.00		Door prizes Raffle	375.00	
Dues Collected directly			Education Questionnaire Raffle	50.00	
Chapter Supporter (Baby Fences)	-87.50		Newsletter	426.45	
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned	4.74		Meeting expense:		
Rebate Program			- General	424.36	
Chapt. Supporter			- Chapter Board	51.86	
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- Water Safety Committee		
Fines: - H2O Chemistry			Office expense: Printing/Copies		
- Mandatory meeting	500.00		Phone	19.40	
- Sick coverage fine			Postage & Copies	123.40	
- Blue Card			Rules/Sick Leave printing		
New Member			Water Safety meeting registration		
			- Entertainment (Band deposit for Party)	1125.00	
Water Watcher tags			- Blood Drive Breakfast	28.55	
Water Safety Committee Income			- Fund transfer: savings to checking		
Transfer from savings for Educ.			Total Expenses in Month		4384.02
Total Income in Month		2,498.00	Cash on Hand (Ending Balance)		-----
			Checking Acct.	5,448.99	
			Savings Acct. (Education) / Total	17,518.09	22967.08

**CONTINUING EDUCATION FUND APPLICATION**

Member Name: \_\_\_\_\_ Date: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_

Course/Seminar/Program: \_\_\_\_\_

Course/Seminar/Program Date: \_\_\_\_\_ Cost: \$ \_\_\_\_\_

**Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.**

<p>(continued from Page 3)  <b>Raffle: It pays to attend our General Meetings.</b></p> <ul style="list-style-type: none"> <li>\$350 rollover door prize Gary Roberts</li> <li>\$50 CE questionnaire Rick Rowe</li> <li>\$25 prize Morgan Chambers</li> <li>SPP 50# tabs Kenny Childs</li> <li>SCP \$50 gas card Abel Morales</li> <li>SPP 50# tabs Grimes &amp; Silcox</li> <li>\$25 SPP El Cajon Mike Gregg</li> <li>Four \$50 Costco cards from American Leak Detection.</li> <li>Dolphin Cleaner from Smart Pool, won by Brian Ahern</li> </ul>	<ul style="list-style-type: none"> <li>Hats form Pool Surfacing 2000</li> <li>T-shirts - Gardiner Pool Plastering</li> <li>Spa Wands</li> </ul> <p>The meeting ended about 8:35pm, when members, chapter supporters and guests continued to mingle.</p> <p style="text-align: center;"><b>Board Meeting Nov. 1, 2006</b> Lamont Street Grill Pacific Beach</p> <p>Called to Order: 7:06 p.m.                  Attending - Mike Gregg, Mark Curran, Jim Bauer, Paul Grimes, Jim Bradbury, Stephen Heyer and Bill Peck.                  President Mike Gregg advised that there was a teleconference of the Region 7 Board regarding a SD Chapter</p>	<p>member who is appealing a Chapter Board decision regarding the reimbursement amount due for chemicals used to service his sick leave pool. The Region 7 Board upheld our Chapter Board's decision. The member may appeal this decision to the BORD.</p> <p>Mike again highlighted the major importance of the Sick Leave Program and that all members must be aware of the program regulations. Communications is the key to success in covering sick member pools.</p> <p style="text-align: right;">(continued on Page 5)</p>
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## **Results of the Education Committee Questionnaire (Fall 2006)**

The San Diego Chapter of IPPSA is taking the time to get feedback from its members on the topic of education, the best ways to achieve it, the Education Fund and the best way to utilize it for the chapter and members benefit. Following is a very short questionnaire. It won't hurt too much, **AND at the September and October General meetings there will be a \$50.00 drawing for those members who actually fill out the questionnaire and hand it in at the meeting. You can only be in the drawing once, but remember the October mandatory meeting will have more tickets in the drawing, so you may want to enter the Sept. drawing.**

**There were 39 respondents, who answered the below questions.**

- 1.) Have you, your employees or family member's utilized the chapter education rebate offer for classes or seminar's **Yes 40%, No 60%**
- 2.) Do you see the possibility of your using it the future while a member of this chapter? (Contractor's license, Pentair seminar, Western P&S show, etc.) **Yes 90%, No 10%**
- 3.) Would you like to be introduced to people and/or products at General meetings (approximately 10 minutes during the meeting)? **Yes 65%, No 35%**
- 4.) Would you like to hear more business information from speakers concerning taxes, sales tax, billing, customer relations, water chemistry, service issues, etc.? **Yes 82%, No 18%**
- 5.) Do you think the chapter product testing program is doing enough or would you like to see a greater number of items tested? **Yes 66%, No 34%**
- 6.) If so, would you be interested in helping with testing in the future? **Yes 60%, No 40%**
- 7.) Have you found any of the info from our Salt Generator Testing Program helpful to you and your business? **Yes, 74%, No 26%**
- 8.) Do you think it would be worthwhile for the chapter to start its own Chapter Library with such things as research material and sources in a data base and /or maintaining the material in our possession for use by our members? **Yes 55%, No 45%**
- 9.) Please give us your opinion of the chapter photo directory and if it has helped with either people you can call with questions or maybe just been an awful big help putting a face with the name?  
**The Photo Directory got great reviews on the survey.**
- 10.) Historically, the Chapter Education Fund has received its money from manufacture's rebates that Jon McArthur and others have successfully garnered for us. Seeing how this is becoming somewhat more difficult in the new world order of business, and seeing how once these funds are used that it will be harder still to replenish them, should we reserve these funds for the "Education of Our Members" and continue the program as it is now? **Yes 82%, No 18%**

# Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

November 2006

## IPSSA, INC. REGION 7

### Board Officers

Javier Payan, Director ph (619) 49-1392  
cell (619) 843-9460  
fax (619) 449-1396  
[payanpoolservice@aol.com](mailto:payanpoolservice@aol.com)

Loyal Johnson, Treasurer (858) 679-9006

Sherry Larson, Secretary (760) 758-1812

### Director's Corner

I attended the B.O.R.D. meeting this weekend in San Luis Obispo. Some of the highlights were:

Disability Benefit - **Ray Arouesty**, Arrow Insurance, had proposed \$6 per month for \$50,000 for disability insurance. I brought your feedback to the November B.O.R.D. meeting. Some chapters were for the proposal and some against. Ray Arouesty will tweak his proposal and resend to the B.O.R.D. The disability benefit is on hold for now.

Late fees - Dues and insurance are due the 15<sup>th</sup> of each month. When IPSSA Inc. changed financial offices, a lot of people started getting late notices on their monthly payments and were charged a \$25 late fee. The B.O.R.D. decided that as long as the payment is postmarked by the 10<sup>th</sup> of the month, it will not be considered late. The financial office is authorized to waive one \$25 late fee.

National Plasterers Research Center - **Dan Gossage**, IPSSA's representative to the National Plasterers Council, came from Texas and gave a presentation to the B.O.R.D. On Sunday the B.O.R.D. toured the National Plasterers Research Center facility. My impression is that they are doing an outstanding job.

Enlightening stuff is coming out of this research. IPSSA is actively involved in this center.

Upcoming events are the Aqua Show this week, International Pool & Spa Expo at the end of this month, Florida Pool and Spa Show in February 2007, and Western Pool and Spa Show in March.

Grievance - At its Oct. 24, 2006 Teleconference, the R7 Board voted to uphold San Diego chapter's ruling regarding a member grievance. IPSSA has procedures for members wanting to file grievances.

Business Tip - Send Christmas/Holiday cards to your customers.

**Editor's Note:** For swimming pool themed cards, try [www.cardmakers.com/poolcard.com](http://www.cardmakers.com/poolcard.com), [www.finestationery.com](http://www.finestationery.com), or [www.eBay.com](http://www.eBay.com) (search for greeting cards, pool). Cards signed by hand are more effective than pre-printed cards. Get your cards ready early and sign a small stack every day.

## Clarification

The minutes from the Oct. 3, 2006 R7 Board meeting should read: Chapter Reports, San Diego, 1) We get five to six new *prospective* members each month.

## Calendar of Events

- **B.O.R.D. Mtg.**, Sat., Nov. 4, Region 2, Embassy Suites Hotel, San Luis Obispo, CA. Contact IPSSA executive office, [ipssamail@aol.com](mailto:ipssamail@aol.com) or 888-360-9505.
- **National Plasterers Research Center**, Sun., Nov. 5, tour of facility.
- **Aqua Show**, Nov. 8-10, Mandalay Bay Convention Center, Las Vegas, NV. Visit [www.aquashow.com](http://www.aquashow.com).
- **Happy Thanksgiving!** Nov. 23.
- **International Pool & Spa Expo**, Nov. 28 – Dec. 1, Las Vegas Convention Center, Las Vegas, NV. 888-869-8522, [www.PoolandSpaExpo.com](http://www.PoolandSpaExpo.com)
- **R7 Board Meeting**, Tues., Jan. 16, 2007 (third Tues. of the month), 7:00 p.m., SCP Conf Rm, 5648 Copley Dr., SD(858-467-9495).
- **R7 17<sup>th</sup> Annual Table Top Show**, Jan. 20, 2007, Four Points Sheraton, San Diego CA. Contact **Jon McArthur**, (619) 464-6400. [www.region7tabletop.com](http://www.region7tabletop.com)
- **Texas Pool & Spa Show**, Jan. 25, 26, 27, Plano Convention Center, Plano, TX. Call **Tim Long**, (972) 978-9322.
- **Florida Pool & Spa Show**, Feb. 23 - 25, 2007, Orange County Convention Center, Orlando, FL. Contact (941) 952-9293 (phone) or (941) 366-7433 (fax), or visit [FloridaShow@fpsaonline.org](mailto:FloridaShow@fpsaonline.org), [www.fpsaonline.org](http://www.fpsaonline.org).
- **Western Pool and Spa Show**, Mar. 1- 3, 2007, Long Beach Convention Center, Long Beach, CA. Call 800-787-7727 (general), 800-746-9772 (exhibitor info), or visit [www.westernshow.com](http://www.westernshow.com)

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(continued from Page 4)

**Treasurer's Report**

We had several fines for members missing the third quarter or the October Mandatory meeting. One member had agreed to make all 4<sup>th</sup> Quarter meetings to make up for missing the last quarter, but had an opportunity to go on vacation. He will be offered another opportunity to live up to his agreement, but would be fined for missing the Oct meeting. Another member will be requested to produce a doctor's letter to back up his request to miss the October meeting because a medication change prevents him from driving.

We discovered an error in the Standing Rules and Sick Leave Plan. The first page indicates a fine of \$100 for missing a quarter. That fine has been \$150 for years and needs to be corrected on your individual copy of the Standing Rules.

Mike Anderson, who was awarded our Chapter BK Taylor Award, will receive a nice gift in recognition of his award and service to the Chapter.

**Continuing Ed-Stephen Heyer**

Paul Grimes gave Stephen the questionnaires turned in at the October Meeting. He will tabulate response results and report to the Board and membership (see enclosed results). The Board discussed with Stephen opportunities at General meetings to have educational presentations. At our November General meeting, Mark R. Lane will make a presentation on multi-speed pumps.

The Board again discussed the possibility of purchasing a projector with or without a laptop for use at our general meetings and possibly the Table Top Show. The Table Top Show may be approached to see if they are interested in partially financing these electronic tools.

Everyone agreed the October mandatory meeting was a success and the raffles were awesome. Thanks to all our Chapter Supporters and Suppliers who donated so much that evening.

**Prospective Members**

Bill Peck reports that we have two prospective members that will be up for a vote in November – Rodger Siordia and Stephan McReynolds.

**Unfinished/Old/New Business - none**

Meeting adjourned at 8:59 p.m.

**Latest Committee Reports**

**Continuing Education-Stephen Heyer**

At the November meeting, our very own Bill Peck and Mark R. Lane from Pentair will be giving a seminar on the Pentair multi-speed pump. Regular chapter business will be very limited to allow time for this important seminar. If you are unaware, Jan. 1, 2008 is the date that all circulation pumps 1hp or greater, when replaced, will be required to be multi-speed or variable-speed. Now is the time to get the early information that you will need.

Also, find in the newsletter the results of the chapter survey. It's very gratifying to see that most of the respondents felt that the edu. fund is very important and worth our combined efforts to maintain.

At the meeting, Mario Maldonado and Laval Walker will be getting a check from the education fund for

reimbursement of course work. You must be present to get the \$\$\$ guys.

In October I traveled to Cal Poly SLO for the plasterer's open house in order to represent the chapter. The impressions that one picks up can sometimes be as informative as lectures. As so much info was given out, it becomes difficult to convey it concisely. I welcome your questions or opinions before or after the meeting. At the same time, let me direct you to the latest issue of the IPSSAN for a rather interesting back and forth between the three amigos at onBalance and the two professors at Cal Poly. If as much effort as these two groups put in staking out their own turf was pooled together, it would be scary to think what real problems could be solved.

**Water Safety – John Silcox**

There will be a meeting of the Water Safety committee on Saturday, December 2nd. at 8 AM (location to be determined). The purpose of the meeting will be to review accomplishments of 2006 and plan events and projects for 2007.

**Sick Leave – Jim Hines**

Everything is going good.

**Blood Drive – James Morketter**

This month we will donate at the Charger Blood Drive, Tues 11/21. Anytime between 9am and 7pm. Lot's of entertainment, prizes. Meet some Chargers and Charger Girls. Everyone who donates will be legal to donate again on the third Saturday in January 2007. When donating mention the donation is in the name of IPSSA, San Diego Chapter.

**Visit [www.ipssasandiego.com/members](http://www.ipssasandiego.com/members) for information and Chapter archives  
Member referrals at [www.poolservicepros.com](http://www.poolservicepros.com)**

Please tear/cut bottom of this page and bring to greeter table at the General Meeting. Do not separate below coupons



**San Diego  
Superior Pool Products  
4737 Old Cliffs Rd.  
619-283-2066**



**SCP San Diego  
5648 Copley Dr  
858-467-9495**

**Monthly drawing  
50 pound bucket of 3 inch Jumbo Tabs  
Bring your Skimmer  
to the November 2006 General Meeting  
Must place your coupon in the drawing.  
Must be present to win!**

**Monthly drawing  
\$50 Shell Gas Card  
Bring your Skimmer  
to the November 2006 General Meeting  
Must place your coupon in the drawing.  
Must be present to win!**

**BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: \_\_\_\_\_**

Name: \_\_\_\_\_ Spouse: \_\_\_\_\_ H.Phone:( ) \_\_\_\_\_

H. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Company Name: \_\_\_\_\_ E-Mail: \_\_\_\_\_

B. Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

B.Phone:( ) \_\_\_\_\_ Pager:( ) \_\_\_\_\_ Cellular:( ) \_\_\_\_\_

**CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)**

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch				

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

**SIGNATURE REQUIRED \_\_\_\_\_ DATE \_\_\_\_\_**

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**San Diego Chapter  
Independent Pool & Spa  
Service Association  
PO BOX 70192  
San Diego CA 92167-1192  
[www.ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

**General meeting 11/15, 7p  
Multi-speed pump seminar**

**Mark your calendars  
Fri. 12/15, Dinner Dance  
Bali Hai, Shelter Island  
Jan. 20 R7 Table Top  
Four Points Sheraton**



**Next General Meeting  
Next is Nov 15, 2006 – 7 p.m.  
Kings Inn – Cardinal Room  
1333 Hotel Circle South  
Mission Valley, south of I-8  
¾ mile west of SR 163**

