

Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

November 2006

IPSSA, INC. REGION 7

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Director's Corner

I attended the B.O.R.D. meeting this weekend in San Luis Obispo. Some of the highlights were:

Disability Benefit - Ray Arouesty, Arrow Insurance, had proposed \$6 per month for \$50,000 for disability insurance. I brought your feedback to the November B.O.R.D. meeting. Some chapters were for the proposal and some against. Ray Arouesty will tweak his proposal and resend to the B.O.R.D. The disability benefit is on hold for now.

Late fees - Dues and insurance are due the 15th of each month. When IPSSA Inc. changed financial offices, a lot of people started getting late notices on their monthly payments and were charged a \$25 late fee. The B.O.R.D. decided that as long as the payment is postmarked by the 10th of the month, it will not be considered late. The financial office is authorized to waive one \$25 late fee.

National Plasterers Research Center - Dan Gossage, IPSSA's representative to the National Plasterers Council, came from Texas and gave a presentation to the B.O.R.D. On Sunday the B.O.R.D. toured the National Plasterers Research Center facility. My impression is that they are doing an outstanding job.

Enlightening stuff is coming out of this research. IPSSA is actively involved in this center.

Upcoming events are the Aqua Show this week, International Pool & Spa Expo at the end of this month, Florida Pool and Spa Show in February 2007, and Western Pool and Spa Show in March.

Grievance - At its Oct. 24, 2006 Teleconference, the R7 Board voted to uphold San Diego chapter's ruling regarding a member grievance. IPSSA has procedures for members wanting to file grievances.

Business Tip - Send Christmas/Holiday cards to your customers.

Editor's Note: For swimming pool themed cards, try www.cardmakers.com/poolcard.com, www.finestationery.com, or www.eBay.com (search for greeting cards, pool). Cards signed by hand are more effective than pre-printed cards. Get your cards ready early and sign a small stack every day.

Clarification

The minutes from the Oct. 3, 2006 R7 Board meeting should read: Chapter Reports, San Diego, 1) We get five to six new *prospective* members each month.

Calendar of Events

- **B.O.R.D. Mtg.**, Sat., Nov. 4, Region 2, Embassy Suites Hotel, San Luis Obispo, CA. Contact IPSSA executive office, ipssamail@aol.com or 888-360-9505.
- **National Plasterers Research Center**, Sun., Nov. 5, tour of facility.
- **Aqua Show**, Nov. 8-10, Mandalay Bay Convention Center, Las Vegas, NV. Visit www.aquashow.com.
- **Happy Thanksgiving!** Nov. 23.
- **International Pool & Spa Expo**, Nov. 28 – Dec. 1, Las Vegas Convention Center, Las Vegas, NV. 888-869-8522, www.PoolandSpaExpo.com
- **R7 Board Meeting**, Tues., Jan. 16, 2007 (third Tues. of the month), 7:00 p.m., SCP Conf Rm, 5648 Copley Dr., SD(858-467-9495).
- **R7 17th Annual Table Top Show**, Jan 20, 2007, Four Points Sheraton, San Diego CA. Contact **Jon McArthur**, (619) 464-6400. www.region7tabletop.com
- **Texas Pool & Spa Show**, Jan. 25, 26, 27, Plano Convention Center, Plano, TX. Call **Tim Long**, (972) 978-9322.
- **Florida Pool & Spa Show**, Feb. 23 - 25, 2007, Orange County Convention Center, Orlando, FL. Contact (941) 952-9293 (phone) or (941) 366-7433 (fax), or visit FloridaShow@fpsaonline.org, www.fpsaonline.org.
- **Western Pool and Spa Show**, Mar. 1- 3, 2007, Long Beach Convention Center, Long Beach, CA. Call 800-787-7727 (general), 800-746-9772 (exhibitor info), or visit www.westernshow.com

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