

Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

October 2006

IPSSA, INC. REGION 7

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Director's Corner

B. K. Taylor Award - Congratulations to **Rick Bishop**, Escondido chapter; **Mike Anderson**, San Diego chapter; and **John Nelson**, North County Coastal chapter, were the three nominees for this award. There are a lot of outstanding members in R7, and we want to acknowledge excellence. **John Nelson** was voted 2006 B. K. Taylor Pool Technician of the Year. *Congratulations, John!*

Disability Benefit - **Ray Arouesty**, Arrow Insurance, is proposing \$6 per month for \$50,000 for disability insurance. Forward feedback from your chapter to either me or **Nancy Gillespie**. I will bring your feedback to the November B.O.R.D. meeting.

Highlights of IPSSA, Inc. – R7

Regular Board Meeting

SCP Conference Rm, San Diego

October 3, 2006

Benevolent/R7 Emergency Fund

Ray Duchene explained how the Benevolent Fund works. Members chip in \$1 per month for this fund; 25% is always held in reserve. When IPSSA gets a death certificate on a member, they send \$2,000 to the surviving spouse. If there are funds available at the end of the year, the additional funds are distributed to surviving spouses at the Installation Dinner, up to a maximum of \$10,000 total per survivor.

Chapter Reports

Carlsbad No report.

Escondido **Peter Kuhlman** – 1) The last chapter meeting was great. **Javier** attended.

N. County Coastal **Jim Lawson** – 1) Attendance was 85 percent at the last meeting. 2) Had a guest speaker.

Rancho Del Mar **Tim Morris** – 1) Attendance was 80 percent at the last meeting. 2) Guest speaker did not show up, but the chapter supporters were great.

San Diego **Mike Gregg** – 1) The chapter is getting large, with five to six new members each month. 2) The meeting room holds 100. With 150 members plus employees and chapter supporters, he is nervous about next month's mandatory meeting and whether the room can accommodate it. 3) At this point, splitting the chapter has been only talk, although the chapter covers a huge area – from Mexico to Rancho Santa Fe.

SD East County **Dick Allen** – 1) One new member last meeting, one new chapter supporter. 2) No one sick.

SD Metro **Ray Duchene** – 1) Was not at the last chapter meeting, as he was at P.I.E.

Director's Announcements

IPSSA Benefits – **Mr. Payan** said that as an IPSSA member, he has the opportunity to go to a lot of trade shows and feels his business has grown as a result of membership in IPSSA. A lot goes on behind the scenes to make things work in IPSSA. He commented that he has been in the pool business for 20 years. A survey of the room

• **B.O.R.D. Mtg.**, Sat., Nov. 4, Region 2 (Central California), Embassy Suites Hotel, San Luis Obispo, CA. Contact IPSSA executive office, ipssamail@aol.com or 888-360-9505.

• **Aqua**, Nov. 8-10, Mandalay Bay Convention Center, Las Vegas, NV. For information visit www.aquashow.com.

• **International Pool & Spa Expo**, Nov. 28 – Dec. 1, Las Vegas Convention Center, Las Vegas, NV. For information call 888-869-8522 or visit www.PoolandSpaExpo.com.

• **R7 Board Meeting**, Tues., Jan. 16, 2007 third Tues. of the month, 7:00 p.m., SCP Conference Room, 5648 Copley Drive, San Diego (858-467-9495).

indicated the following experience: **Ray Duchene**, 38 years in the pool business, 22 years with IPSSA; **Mike Gregg**, 28 years; **Tim Morris**, 13 years; **Jim Lawson**, 10 years; **Dick Allen**, 6 years; and **Pete Kuhlman**, 3 years.

P.I.E. Show was held Sept. 28 to 30 in Monterey. **Mr. Payan** attended and talked to many vendors in the industry.

Water Safety – At P.I.E. **Mr. Payan** talked to **Bob Dumas**, writer for Pool & Spa News, and **Mr. Mahoney**, Aqua Magazine, about IPSSA's water safety program. Mr. Payan also contacted a retailer out of Sterling Heights, Michigan, and gave him the address of IPSSA's water safety Web site (www.waterwatcher.org). The water safety program is snowballing, although initially there was resistance at the B.O.R.D. level.

IPSSA Expansion into Florida is moving along. Two more chapters have been added, with one more

Calendar of Events

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coming on board. Florida is part of R9 until they grow big enough to become a separate region. **Mr. Payan** will attend a pool show in Florida in February.

B.O.R.D. meeting held August 5 in San Diego had a lackluster turnout from R7; only five or six R7 members showed up. Encourage your chapters to pay for a member to attend B.O.R.D. meetings.

R7 Directory

Javier Payan asked for feedback on developing an R7 member directory. **Mike Gregg** said San Diego chapter has a directory. Member **Paul Grimes** had done a lot of the work on it, including taking pictures of those members missed by the professional photographer. Printing cost was under \$2,000. **Jim Lawson** said a directory was a good idea, although smaller chapters would probably not need. **Dick Allen** said the idea was good for now, but eventually the directory should be on line; however, some might appreciate a paper directory. Mr. Payan said there is an organization, Kelley Associates in Anaheim, that does directories at no charge by getting supporters to fund the book. *Motion* was made by **Dick Allen**, seconded by **Ray Duchene**, and carried unanimously to contact Kelley Associates for further information.

F.P.S.I.E.

The Foundation of Pool and Spa Industry Education has a pool university in Sacramento with a nationally recognized credential that gives college credit for such classes as business management and chems. Enrollment is on line. IPSSA members get a 20 percent discount.

Hayward has proposed putting coupons in THE IPSSAN; a portion of proceeds from purchases goes to F.P.S.I.E. The goal is to reach \$50,000 each year for two years, resulting in making IPSSA a founding member of F.P.S.I.E. and giving IPSSA credibility. Hayward in turn gets exposure and sells more pumps. This would be a partnership

with Hayward. At its last meeting, the B.O.R.D. approved it.

Grievance

Background was given on a grievance from a San Diego chapter member. **Javier Payan** will forward a copy of background information to IPSSA's attorney to review and set up a conference call to vote on it after R7 Board members have had a chance to review the information.

Anyone with a grievance has the right to bring it to the region. Last year a situation similar to this was brought to the B.O.R.D., which honored the region's decision and decided it was not a B.O.R.D. issue.

B. K. Taylor Award

In 1975 IPSSA R7 initiated the Pool Technician of the Year Award. This honor has been awarded every year since to the R7 member who best meets the criteria. The nominees for this year's award were:

Rick Bishop, Escondido chapter. **Ray Duchene** said he had known Rick for 10 to 12 years. Rick has served as chapter president several times and R7 Director once. He created the apprentice program and was very involved in the creation of the water safety program and water watcher tags. He pushed the R7 annual picnic; started the Picnic's silent auction, the proceeds of which go to the Emergency Fund; and ran the silent auction for many years. He represented us at the Del Mar Home Shows and served in many capacities in the community. Anyone who needed help could depend on Rick to provide assistance.

Mike Anderson, San Diego. **Mike Gregg** said Mike Anderson, a member of IPSSA since 1984, has attended trade shows, taken manufacturers' technical classes, and earned numerous licenses and certifications. He has trained and encouraged new pool technicians. He is a willing volunteer, manning many tables at seminars, serving as chapter Entertainment chairman for the past 12 years and on

the R7 Picnic committee the past seven years, and coordinating numerous events. Mike Gregg noted that Mike Anderson is a very quiet man, but he will do anything for a person, anytime, as long as it does not interfere with his kids' sports.

John Nelson, North County Coastal. **Jim Lawson** noted that John has 39 years in the pool industry and was an IPSSA member since its inception in the '80s. He spends countless hours on line researching technical information, knows all aspects of electrical, has ingenuity, and is good at explaining things to others. He is phenomenal at diagnosing pool problems and has the amazing ability to walk you through on the phone. In addition, he is on many committees. Jim ended with testimonials from fellow chapter members.

Mr. Payan said there are a lot of outstanding members in R7. No matter what the vote, he hoped chapters would acknowledge these nominees. We definitely want to acknowledge excellence.

The winner of the 2006 B.K. Taylor Pool Technician of the Year award is **John Nelson**. He will be awarded \$500 and a plaque at a chapter meeting or the January TableTop.

Disability Benefit

Mr. Payan reported that **Ray Arouesty**, Arrow Insurance, proposes \$6 additional per month for members, not to include employees, for a \$50,000 one-time payment in the event of disability. The proposal is for all members or no one; there is no opt-out provision. Mr. Payan suggested Board members get feedback at their next chapter meetings and report their findings to him or **Nancy Gillespie**. He will track feedback and bring to the November B.O.R.D. meeting.