



The SKIMMER



San Diego Chapter Monthly Newsletter – September 2006

Next General Meeting: September 20th, 2006, 7pm, Kings Inn, Cardinal Room – 1333 Hotel Circle South

B. K. Taylor Award Nominations due and we will vote for our Award Winner

It Pays to Attend our Gen. Meeting - Raffles Include:

\$300 Member Raffle, \$50 Survey Raffle, Superior SD 50# Tabs, SCP SD \$50 Gas

Calendar

9/20 General Meeting, 7p
Kings Inn - Cardinal Room
B.K. Taylor Award Nominations/Vote

9/23, Blood Drive 8:00 am
Antique Row Café, Lemon Grv
3521 Lemon Grove Ave

9/28-30 Monterey CA
Pool Industry Expo
www.poolindustryexpo.com

10/4 Chapter Board 7 pm
Location TBA

10/18 General Meeting, 7 pm
Annual Mandatory Meeting
Attendance Required
Kings Inn - Cardinal Room

PRESIDENT'S BRIEFS.

Welcome to fall and cooler weather. Time to make some money and not have all those high chemical expenses! Our chapter had the largest turnout at the picnic in August. I was proud of our participation in this event.

There is an education questionnaire included in the Skimmer this month. If you fill it out and turn it in at our September meeting, we will include your name in a drawing for \$50.00. As you turn in your questionnaire, we will give you a ticket for the drawing, so you will not have to include your name on the questionnaire if you do not wish to.

The BK Taylor award nominations are due at our September meeting. The member being nominated should have contributed to the improvement of IPSSA by demonstrating professionalism, willingly doing sick route coverage, serving as chapter, region or other officer or chairman, assisting other members either through hands-on assistance or sharing information, and contributing to the community. (Mother Theresa is unfortunately dead so cannot be nominated for this prestigious award). The nominee will be chosen at the Region 7 Board meeting on October 3rd. See you all September 20th.

Mike Gregg, President

IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106
Vice President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Treasurer	Jim Bauer	619-997-7710	7108 Bobhird Dr., San Diego CA 92119
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego CA 92106
Past President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego CA 92159

Committee Representatives

Sick Leave	Jim Hines	619-462-1309
	Perry Mediate	619-463-0097
Continuing Education	John Baldwin	858-354-7946
	Stephen Heyer	619-563-6566
Manufacture Rebate	Jon McArthur	619-464-0211
Insurance	Bob Fowler	619-464-6400
Prospective Members	Bill Peck	858-673-8556
Entertainment	Mike Anderson	619-589-8848
	Joe Lukacik	619-561-8587
Product Testing	Patrick Farrior	619-465-9545
	Dale Eppard	858-571-1177
Public Rltns/Wtr Sfty	John Silcox	858-467-0507
Blood Drive	James Morketter	619-708-4972
Region 7 Director	Javier Payan	619-449-1392

IPSSA Corporate	888-360-9505
Info. Vickie Lester	FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828	
Billing/Benevolent	
Cramer & Associates	888-391-6012
Ana-Lisa Viesca	FAX 888-391-5603
7405 Greenback Ln #204 Citrus Heights CA 95610	
Arrow Insurance	800-833-3433
Ray Arousty	805-955-9555
	FAX 805-955-9535
40 W. Cochran Street #112 Simi Valley CA 93065	

IPSSA San Diego – Chapter Supporters (Updated 9/15/06)

Contact	Company	Address	Phone
Ray Quidort	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	ALLTEC Pools – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Eric Svensson	Alternative Pool Systems, Inc. Install/Repair/Srvc Auto Pool Covers	PO Box 1910 Alpine CA 91903	619 445 9798
Kenan Sachs americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	10601 Tierrasanta Bl #G PMB #196, SD CA 92124	619-233-LEAK(5325) 858-650-0046 fax
Mark Quintero	Aquatic Renovation – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707,619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	BIODEX – Superior Line of Pool and /Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	623-582-2400,623-582-2405 fax 800-617-3477
Chris Cason blakesales.net	Blake Sales – Represents quality pool/spa manufacturers products	4775 Via Colorado Oceanside CA 92056	760-622-8620
Tony Ruf britetile.com	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Bill Kraus ceram-kote.com	CeRam-Kote Ceramic Lining for Pools & Spas	8580 Nottingham Pl La Jolla CA 92037	858-550-9611,858-453-2806 fax 858-775-8382 cell
Lisa Helm firstinvestors.com	First Investors Corp. Life Insurance, Investments, Retirement	5473 Kearny Villa Rd Suite 310 SD CA 92123	858-650-6830 858-650-6914 fax
Dr. Patrick Rardin	Foundation of Health Family Chiropractic Center	2667 Caminito Del Rio South #103 SD CA 92108	619-295-5030 619-295-7636 fax
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Aaron Temme hallmarkpools.com	Hallmark Pools And Spas Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434,858-674-2405 fax 858-674-7676store
Leigh O'Brien poolspace.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals		800-258-4442,619-661-1818 fax 888-452-7678 X358
	AutoPilot & AquaCal – Salt Chlorine generators & Heat Pumps	autopilot.com aquacal.com	800-922-6246 800-786-7751
Ed Mumford	National Leak Detection – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	800-652-9062 760-224-5030
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
John Moss poolsafe.com	Poolsafe Cover Systems – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
Don Bowlin kidsafepool.com	Pool Safety Systems-Life Saver Safety Fences, Covers, Products	937 Serra Way Costa Mesa CA 92626	866-655-SAFE (7233) 714-751-1988 Fax
Kirk Chapman	Poolscape Unlimited – Complete Pool & Spa Renovations	10040 Vine Street Lakeside, CA 92040	619- 561-0555 619- 561-1633 FAX
Don Wall sdpooldoctor.com	The Pool Doctor - Construction, Renovation, Remodel, Repair	1532 Roble Grande Ln. Alpine, CA 91901	619-445-4977 fax 619-445-4345
David Courey poolsurfacing2000.com	Pool Surfacing 2000 – Exclusive 5 Stage Fiberglass Laminate process	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729fax
Julie Lawson sonenergy.com	Son Energy, Inc. - Solar Pool Heating – referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
Jim Mahoney suntrek.net	Suntrek Solar – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Jim King tilemedic@earthlink.net	Tile Medic – Tile/coping repair, Expn cutting/caulking, Skimmers, Light niches	9531 Oak Grove Dr Descanso 91916	619-445-1034 619-445-1050 Fax
Kevin Wallace	Underwater Unlimitd –Rust spots, Rebar, Cracks, Drain replacement	281½ Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822

San Diego Chapter Financial Report – August 1 – August 31, 2006

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	7,363.96		Bank charges		
Savings Acct. (Educ.) / Total	7,503.94		Education		
Education Fund Cert of Deposit	10,000.00	24,867.90	Guy Muto & SPEC	400.00	
Cash Receipts			Door prizes Raffle		
Dues collected by IPSSA	2051.00		Membership Fees Returned		
Dues Collected directly			Newsletter		
Chapter Supporters			Legal/Professional Computer consulting	100.00	
Initiation fees			Meeting expense:		
Interest earned	4.78		- General	337.75	
Rebate Program			- Chapter Board		
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- Water Safety Committee		
Fines: - H2O Chemistry			Office expense: Printing/Copies		
- Mandatory meeting			Phone	19.32	
- Sick coverage fine			Postage & Copies		
- Blue Card	50.00		Rules/Sick Leave printing		
New Member	423.00		Water Safety meeting registration		
			- Entertainment		
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Committee Income			- Fund transfer: savings to checking		
Transfer from savings for Educ.			Total Expenses in Month		857.07
Total Income in Month		2528.78	Cash on Hand (Ending Balance)		-----
			Checking Acct.	9031.89	
			Savings Acct. (Education) / Total	17,508.72	26.540.61

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

Directory Changes

New: None

Updates: None

No Longer a Chapter Supporter: Baby Fences by Pool Guard

For Sale –(purchase goes to the Education fund)

Sept

Chapter Supporter Chris Cason of Blake Sales donated an UltraPure Ozonator (\$471 wholesale value).

Your price \$350 and comes with Chris Cason’s installation assistance.

A lucky member will take home the \$300 raffle (with rollover) at the September 20th General Meeting if that lucky member attends and is present during the Raffle.

It could be you.

Education Committee Questionnaire (Fall 2006)

The San Diego Chapter of IPPSA is taking the time to get feedback from its members on the topic of education, the best ways to achieve it, the Education Fund and the best way to utilize it for the chapter and members benefit. Following is a very short questionnaire. It won't hurt too much, **AND at the September and October General meetings there will be a \$50.00 drawing for those members who actually fill out the questionnaire and hand it in at the meeting. You can only be in the drawing once, but remember the October mandatory meeting will have more tickets in the drawing, so you may want to enter the Sept. drawing.**

You may remain anonymous if you wish!!!!

Question # 1: Have you, your employees or family member's utilized the chapter education rebate offer for classes or seminar's

Yes _____ No _____ If Yes, How many times? _____

Question #2: Do you see the possibility of your using it the future while a member of this chapter? (Contractor's license, Pentair seminar, Western P&S show, etc.)

Yes _____ No _____

Question #3: Would you like to be introduced to people and/or products at General meetings (approximately 10 minutes during the meeting)?

Yes _____ No _____

Question #4: Would you like to hear more business information from speakers concerning taxes, sales tax, billing, customer relations, water chemistry, service issues, etc.?

Yes _____ No _____ Comments _____

Question #5: Do you think the chapter product testing program is doing enough or would you like to see a greater number of items tested?

Yes _____ No _____ If Yes, what should we be testing? _____

Question #6: If so, would you be interested in helping with testing in the future?

Yes _____ No _____

Question #7: Have you found any of the info from our Salt Generator Testing Program helpful to you and your business?

Yes _____ No _____

Question #8: Do you think it would be worthwhile for the chapter to start its own Chapter Library With such things as research material and sources in a data base and /or maintaining the material in our possession for use by our members?

Yes _____ No _____ If Yes, types of materials: _____

Question #9: Please give us your opinion of the chapter photo directory and if it has helped with either people you can call with questions or maybe just been an awful big help putting a face with the name?

Question #10: Historically, the Chapter Education Fund has received its money from manufacture's rebates that Jon McArthur and others have successfully garnered for us. Seeing how this is becoming somewhat more difficult in the new world order of business, and seeing how once these funds are used that it will be harder still to replenish them, Should we reserve these funds for the "Education of Our Members" and continue the program as it is now?

Yes _____ No _____

Comments:

Name (optional) _____

Company (optional) _____

Phone (optional) (_____) - _____ -

Board Meeting Sep 7, 2006
Lamont St. Grill – Pacific Beach

Called to Order: 7:00 p.m.
Attending - Mike Gregg, Mark Curran, Jim Bauer, Paul Grimes, Jim Bradbury, Bill Peck and Stephen Heyer.

One member who received Sick Leave coverage several months ago has appealed the Chapter Board's final decision, which included chemical expenses claimed by a servicing member plus a \$50 fine. The Region 7 Board will review the appeal request and potentially hear the appeal at its October meeting.

We discussed an ombudsman type system, which would be a rapid response team to assess and attempt to work out Sick Leave coverage problems. The ombudsman program would be a liaison system between the Sick Leave Co-Chairs and the Board. The Education Committee Survey was discussed and the

questionnaire will appeal in the September and October Skimmers. Members who drop their completed forms at the sign-in table will get a ticket for a special \$50 drawing. Members can enter either the Sept. or Oct. drawing. The questionnaire is enclosed.

The questionnaire will help the Education Committee and Board determine expenditures and direction for our Education Fund. The Board discussed alternative funding such as a seminar at the Region 7 Table Top Show, seminars before or after our General meetings or seminars on different dates. One relevant seminar may be the sales and installation of two-speed and variable speed pumps.

Prospective Members

We have one member, Austin Gardiner, who may be up for a membership vote at the September General meeting.

No other committee reports
Unfinished/Old/New Business –None
Meeting adjourned at 9:00 p.m.

Latest Committee Reports

Blood Drive: New chair James Morketter advises the next blood drive breakfast will be at 8:00 AM on Saturday, September 23rd. at the Antique Row Cafe, 3521 Lemon Grove Ave, Lemon Grove. All members and chapter supporters are invited to share breakfast prior to donating blood at the San Diego Blood Bank in El Cajon. There is a desperate need for blood at this time and everyone is encouraged to donate at any time that is convenient.



www.ipssasandiego.com/members - Forms, Skimmers and more
Refer our members & Chapter Supporters – PoolServicePros.com
Ask if your referrals are from the website and you'll be surprised!
Fill out the Education Survey and be in the \$50 Special Raffle

Come to the Sept. Gen. Meeting & bring the below coupons for a chance to win!!!

Please tear/cut bottom of this page and bring to greeter table at the General Meeting. Do not separate below coupons



San Diego Superior Pool Products
4737 Old Cliffs Rd.
619-283-2066



SCP San Diego
5648 Copley Dr
858-467-9495

Monthly drawing
50 pound bucket of 3 inch Jumbo Tabs
Bring your Skimmer to the September General Meeting
Must place your coupon in the drawing.
Must be present to win!

Monthly drawing
\$50 Shell Gas Card
Bring your Skimmer to the September General Meeting
Must place your coupon in the drawing.
Must be present to win!

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgths		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch				

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

D
U
E

B
Y

F
E
B

&

J
U
L

G
E
N
E
R
A
L

M
E
E
T
I
N
G
S

**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 70192
San Diego CA 92167-1192
www.ipssasandiego.com/members**

General meeting 9/20, 7p

**Last Meeting of Quarter
Raffle is \$300**

**B.K. Taylor Award
Nominations/Vote**



**Next General Meeting
Next is Sep 20, 2006 – 7 p.m.
Kings Inn – Cardinal Room
1333 Hotel Circle South
Mission Valley, south of I-8
¾ mile west of SR 163**

