



The SKIMMER



San Diego Chapter Monthly Newsletter – July 2006

Next General Meeting: July 19th, 2006, 7pm, Kings Inn, Cardinal Room – 1333 Hotel Circle South

**Blue Cards are Due by July Gen. Meeting - Mail to PO Box or give to Paul Grimes
It pays to attend Gen. Meetings Superior SD 50 pound Tabs, SCP SD \$50 Gas Card!**

Calendar

7/19 General Meeting, 7 pm
Kings Inn - Cardinal Room

7/19 BLUE CARDS DUE
MAIL TO CHAPTER PO BOX
OR
GIVE TO PAUL GRIMES

7/22, Blood Drive 8:00 am
Antique Row Café, Lemon
Grv 3521 Lemon Grove Ave
8/2 Chapter Board 7 pm
Location TBA
8/5 B.O.R.D. Mtg.
San Diego Holiday Inn
Harbor Drive
8/27 Region 7 Annual Picnic
De Anza Cove Mission Bay

PRESIDENT'S BRIEFS.

Thank you to Mark Curran for running our last general meeting while I was on vacation.

Jim Hines and Perry Mediate do an excellent job running the sick leave program and deserve credit and our admiration for keeping the system working well. They both took time to come to our Board meeting on July 5th to discuss a concern we have with a previous sick leave case. We stress the importance of doing a sick leave pool as though it belonged to one of your own customers. However, the member receiving sick leave coverage also has responsibilities. Article XI states that there is an option to bill a sick member for excessive amount of chemicals used, and that the sick member is required to pay the servicing member within 30 days. Failure to do so is a violation of the sick plan rules and can result in disciplinary action. I would urge all of you to read our standing rules including the sick leave plan.

The IPSSA BORD meeting is held in

different cities within the 5 western states every quarter. We are lucky to be hosting the next meeting here in San Diego on Saturday, August 5th at the Holiday Inn on Harbor Drive. You are all invited to attend.

The Region 7 Board has asked Jim King to act as our Region's CPO instructor, when the educational program begins.

The BK Taylor award nomination will be voted upon at the next Region 7 meeting on October 10th. Please start thinking about a deserving member you would like to nominate. Nomination forms can be provided to you at our July general meeting. There will be no August meeting because of the Region 7 picnic. The theme for the picnic this year is Vegas and Hot Rods. Hope to see you all there.

The hot weather is upon us!! I hope all of you are drinking plenty of water, using your sunscreen, wearing a hat, and taking a clamp-on umbrella with you for shade when you do a repair in the sun.

Mike Gregg, President

IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	Mike Gregg	619-224-3863	944 Moana Dr., San Diego CA 92106
Vice President	Mark Curran	619-579-1720	PO BOX 9944, San Diego CA 92169
Treasurer	Jim Bauer	619-997-7710	7108 Bobhird Dr., San Diego CA 92119
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego CA 92106
Past President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego CA 92159

Committee Representatives

Sick Leave	Jim Hines	619-462-1309
	Perry Mediate	619-463-0097
Continuing Education	John Baldwin	858-354-7946
	Stephen Heyer	619-563-6566
Manufacture Rebate	Jon McArthur	619-464-0211
Insurance	Bob Fowler	619-464-6400
Prospective Members	Bill Peck	858-673-8556
Entertainment	Mike Anderson	619-589-8848
	Joe Lukacik	619-561-8587
Product Testing	Patrick Farrior	619-465-9545
	Dale Eppard	858-571-1177
PR/Blood D/Wtr Sfty	John Silcox	858-467-0507
Region 7 Director	Javier Payan	619-449-1392

IPSSA Corporate 888-360-9505
Info. Vickie Lester FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828

Billing/Benevolent
Cramer & Associates 888-391-6012
Ana-Lisa Viesca FAX 888-391-5603
7405 Greenback Ln #204 Citrus Heights CA 95610

Arrow Insurance 800-833-3433
Ray Arousty 805-955-9555
FAX 805-955-9535
40 W. Cochran Street #112 Simi Valley CA 93065

IPSSA San Diego – Chapter Supporters (Updated 6/26/06)

Contact	Company	Address	Phone
Ray Quidort	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacers.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	ALLTEC Pools – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Eric Svensson	Alternative Pool Systems, Inc. Install/Repair/Srvc Auto Pool Covers	PO Box 1910 Alpine CA 91903	619 445 9798
Kenan Sachs americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	10601 Tierrasanta Bl #G PMB #196, SD CA 92124	619-233-LEAK(5325) 858-650-0046 fax
Mark Quintero	Aquatic Renovation – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707,619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	BIODEX – Superior Line of Pool and /Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	623-582-2400,623-582-2405 fax 800-617-3477
Chris Cason blakesales.net	Blake Sales – Represents quality pool/spa manufacturers products	4775 Via Colorado Oceanside CA 92056	760-622-8620
Tony Ruf britetile.com	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Bill Kraus ceram-kote.com	CeRam-Kote Ceramic Lining for Pools & Spas	8580 Nottingham Pl La Jolla CA 92037	858-550-9611,858-453-2806 fax 858-775-8382 cell
Lisa Helm firstinvestors.com	First Investors Corp. Life Insurance, Investments, Retirement	5473 Kearny Villa Rd Suite 310 SD CA 92123	858-650-6830 858-650-6914 fax
Dr. Patrick Rardin	Foundation of Health Family Chiropractic Center	2667 Caminito Del Rio South #103 SD CA 92108	619-295-5030 619-295-7636 fax
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Aaron Temme hallmarkpools.com	Hallmark Pools And Spas Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434,858-674-2405 fax 858-674-7676store
Leigh O'Brien poolspacecare.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals		800-258-4442,619-661-1818 fax 888-452-7678 X358
	AutoPilot & AquaCal – Salt Chlorine generators & Heat Pumps	autopilot.com aquacal.com	800-922-6246 800-786-7751
Ed Mumford	National Leak Detection – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	800-652-9062 760-224-5030
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
John Moss poolsafe.com	Poolsafe Cover Systems – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
Don Bowlin kidsafepool.com	Pool Safety Systems-Life Saver Safety Fences, Covers, Products	937 Serra Way Costa Mesa CA 92626	866-655-SAFE (7233) 714-751-1988 Fax
Kirk Chapman	Poolscape Unlimited – Complete Pool & Spa Renovations	10040 Vine Street Lakeside, CA 92040	619- 561-0555 619- 561-1633 FAX
Don Wall sdpooldoctor.com	The Pool Doctor - Construction, Renovation, Remodel, Repair	1532 Roble Grande Ln. Alpine, CA 91901	619-445-4977 fax 619-445-4345
David Courey poolsurfacing2000.com	Pool Surfacing 2000 – Exclusive 5 Stage Fiberglass Laminate process	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729fax
Julie Lawson sonenergy.com	Son Energy, Inc. - Solar Pool Heating – referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	SunChaser, Inc. Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
Jim Mahoney suntrek.net	Suntrek Solar – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Jim King tilemedic@earthlink.net	Tile Medic – Tile/coping repair, Expn cutting/caulking, Skimmers, Light niches	9531 Oak Grove Dr Descanso 91916	619-445-1034 619-445-1050 Fax
Kevin Wallace	Underwater Unlimitd –Rust spots, Rebar, Cracks, Drain replacement	281½ Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822

Directory Changes

New: Nick Nathan, Nick Nathan PS
9855 Park Crest Ln, San Diego 92124
858-504-2040

Updates: Pool Safety Systems – Life Saver, Don Bowlin 866-655-7233
Michael Lewis cnadolew@yahoo.com

No longer a member

Terry Bussard, John Balster
Jay Chadwick (transferred to E. Cnty)

For Sale

Chapter Supporter Chris Cason of Blake Sales donated an UltraPure Ozonator (\$471 wholesale value). Your price \$350 and comes with Chris Cason's installation assistance.

General Meeting-Jun 21, 2006

King's Inn – Mission Valley
Called to Order: 7:15 p.m.

59 members signed in and at least 12 guests were in attendance.

Greeters: Phil and Austin Gardiner.
Meeting led by VP Mark Curran as Mike Gregg is on vacation.

Pledge of Allegiance

Led by Jim Bradbury

We have heard that Nobby Mandolf's wife has suffered a broken leg and Nobby has been taking care of her while continuing to repair heaters. Please call Nobby if you can help him with heater repairs.

Guests in attendance

Chapter Supporters: David Courey of Pool Surfacing 2000, Brandon Chase of SunChaser Solar, Tony Ruf of BriteTile, Lisa Helm of First Investors Corp., Michelle Howard of Suntrek Solar, Eric Svensson of Alternative Pool Systems, Don Wall of the Pool Doctor, Don Bowlin of Life Saver Pool Fence and Steven Graham of Hallmark. Also attending: Matt Castillo of SCP, Carl Sellent of SD-SCP, Aida of SDG&E and prospective members Nick Nathan, Austin Gardner, Roger Siordia and Robert Hill.

Steve of Hallmark advised that Hallmark has several pools for sale and they are \$125 per month accounts. Raising rates, anyone?

Aida of SDG&E advised of the rebates available for single speed and multi-speed pumps.

Michelle Howard of Suntrek

announced that Suntrek is offering our chapter a special referral program of \$300 per referral for the member and \$100 for the chapter if a minimum number of systems are sold.

Secretary's Report

Minutes were approved.

No correspondence received.

Paul advised that Blue Cards are due July 19th and must be given to him at or before the 7/19 meeting or be postmarked by 7/19. They can be sent to his home or the Chapter PO Box.

Paul mentioned that the SDG&E seminar he attended on two speed pumps was worthwhile.

Don Wall of the Pool Doctor advised his company does remodels, replastering and skimmer replacement.

Jim King of the Tile Medic is happy for the referrals that are keeping him busy.

Claudia of Pool Guard is a potential Chapter Supporter.

Speaker

Dr. Rardin of Foundation of Health Chiropractic briefly spoke of back care. It's easy for your back to get misaligned and press on nerves. Chiropractors can fix things that medicines can't. He's offering the chapter a \$75 check-up (normally \$300) at his Mission Valley office.

AJ Wilson wanted to speak and asked if some of us are doing their clients a favor by servicing their pool. He had recent experience where a member allowed a commercial pool to be shut down, had not posted information on required sheets and abandoned the account.

Treasurer's Report – Jim Bauer

We're in good shape financially. We have invested \$10,000 of our Continuing Education Fund in a Certificate of Deposit.

Blood Drive

John Silcox advised the next Blood Drive will be on Saturday July 22. Meet at Antique Row Café, Lemon Grove at 8 am.

Sick Leave

Jim Hines reports that Tom Richardson is to see his doctor on Monday and may be returning to work if cleared. Don't stop servicing his pools until advised. Tom is at tonight's meeting to answer any questions.

Continuing Education

Stephen Heyer handed out checks, including one for Mark Stewart who learned that the new multi-speed pumps are expensive, from \$560 to \$950 wholesale. Bill Peck attended the

A lucky member will take home the \$250 raffle (with rollover) at the July 19th General Meeting if that lucky member attends and is present during the Raffle.

It could be you.

Western Show and said there was lots to learn at the show and commented that the Plasterers had PhD's look at plaster. Carlos Grosselfinger attended the Western Show and said the seminars were good. Brian Davis, Phil Gardner plus other members also attended. All agreed the dinner hosted by the Chapter was great.

Entertainment

Manufacturer Rebate

Product Testing

Prospective Members Nick Nathan was voted in as a member. Nick serves 30 accounts from Tierrasanta to Carlsbad and has 3 years of experience.

Other Prospective Members in the pipeline include Robert Hill, Austin Gardner and Roger Siordia. Heang Tea, who was voted in at the May dinner meeting advised that he was employed by Tom Sweeney and now serves Encinitas and Del Mar.

Good of the Order

Bob Fowler suggests a letter to customers a month before a rate increase. He feels a rate for full weekly pool service should now be priced in the \$100-150 range per month.

Don Wall advised members to contact the Chapter Supporter when a referral is given so that a referral fee can be paid.

Raffle

It pays to attend our General Meetings.

Stephen Heyer won the monthly 50# bucket of tabs from Superior San Diego. Ladd Carlson won the monthly \$50 Shell gas card from SCP San Diego. The \$250 door prize (including rollover) was won by Tim Decker (not present, so it will roll over to July), Joe Hiel \$25 prize. Paul Williams won a barbeque donated by SCP.

The meeting ended about 8:15pm, when members, chapter supporters and guests continued to mingle.

San Diego Chapter Financial Report – June 1 – June 30, 2006

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	5,187.71		Bank charges		
Savings Acct. (Educ.) / Total	16,310.80	22,481.99	Education		
			Guy Muto & SPEC	400.00	
Cash Receipts					
Dues collected by IPSSA	2,008.74		Door prizes Raffle (May & June)	50.00	
Dues Collected directly			Membership Fees Returned	292.00	
Chapter Supporters			Newsletter		
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Program			- General		
Chapt. Supporter Dinner Donations			- Chapter Board		
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- Water Safety Committee		
Fines: - H2O Chemistry			Office expense: Printing/Copies		
- Mandatory meeting			Phone	57.42	
- Sick coverage fine			Postage & Copies		
- Blue Card			Rules/Sick Leave printing		
New Member	281.00		Water Safety meeting registration		
			- Entertainment		
Water Watcher tags			- Blood Drive Breakfast	101.59	
Water Safety Committee Income			- Fund transfer: savings to checking		
Transfer from savings for Educ.			Total Expenses in Month		1,001.01
Total Income in Month		2,289.74	Cash on Hand (Ending Balance)		-----
			Checking Acct.	6,476.44	
			Savings Acct. (Education) / Total	16,314.75	22791.19

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ **Date** _____

Company Name: _____

Address: _____

City: _____ **Zip:** _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ **Cost: \$** _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course Completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

Board Meeting July 5, 2006

Pinnacle Peak - Santee

Called to Order: 7:30 p.m.

Attending - Mike Gregg, Mark Curran, Paul Grimes, Jim Bradbury, AJ Wilson, Perry Mediate, Jim Hines and Stephen Heyer.

One of our members seems to have a problem with a prospective member. The Board will interview and discuss this matter if necessary before a membership vote.

The BORD will meet in San Diego in August at the Holiday Inn on Harbor Drive (across from cruise ship dock). We encourage members to

attend this meeting on August 15th.

AJ Wilson told his sad tale trying to help another member's customer for the 4th of July weekend and ended up in a confrontation with the member's client. The diving board AJ and helpers installed did not allow clearance for the pool cover to open. AJ could have easily fixed the problem, but the client was unhappy and a little tipsy. AJ will consult with an attorney and hopefully get this resolved before it goes to court or an insurance claim.

Mark Curran has spoken with Chapter Supporters who may be interested in

monthly columns in the Skimmer. This month there is an insert from Lisa Helm of First Investors Corp that we hope members will read.

Sick Leave

Perry and Jim reported that Tom Richardson is back to work. During a previous sick leave coverage, a member billed a sick member for excessive chemicals used in a pool was heated to 104 degrees. The Board hopes this will resolve itself.. The Board does not want to get into hot water.

Unfinished/Old/New Business –None
Meeting adjourned at 9:30 p.m.

Latest Committee Reports

Sick Leave - Jim Hines

Tom Richardson is back to work. Thanks to those who covered his pools.

John Silcox's Reports

Blood Drive: The next blood drive breakfast will be at 8:00 AM on Saturday, July 22nd. at the Antique Row Cafe, 3521 Lemon Grove Ave, Lemon Grove. All members and chapter supporters are invited to share breakfast prior to donating blood at the San Diego Blood Bank in El Cajon. There is a desperate need for blood at this time and everyone is encouraged to donate at any time that is convenient.

Water Safety: A video presentation of IPSSA water safety media events broadcast recently on San Diego area TV stations will be shown at the July membership meeting.

Manufacturer Rebate—Jon McArthur

Jon has no report this month.

Prospective Members—Bill Peck

We have two prospective members in process. No one is ready for a vote at the July meeting.

Help Wanted

Fowler's Pool Service

Part Time (3 days per week), will lead to full time work

Must have own truck, insurance and good driving record

Contact: Bob Fowler 619-464-6400

Blue Cards are due by the July 19th meeting.

If your name is not on the below list, your Blue Card has not been received.

Blue Cards Received to Date

Castillo, Catton, Coon, Curtis, C'Addario, Decker, Eakright, Eppard, Evans, Gibson, Grimes, Groff, Hargrove, Hiel, Jansen, Kwieraga, Leloup, Magnant, Maldonado, McArthur, Morketter, Nathan, Nevin, Nichol, Nieratko, Ortiz, Overman, Pantolinano, Peck, Pena, Reed, Roberts, Rowe, Sakamoto, Sanchez, Smith, Splinter, Sweeney, Tea, Votrian, Walters, Weaver, Williams

The PO Box was checked Thursday July 13.

Avoid a \$50 fine—mail them or hand to Paul Grimes at the General meeting.

Blue Cards are Due by the July Gen. Meeting – Avoid the \$50 Fine!

Mail to Chapter PO Box or give to Paul Grimes

Must be received or postmarked by deadline of July 19, 2006

Refer our members & Chapter Supporters – PoolServicePros.com

Come to the July Gen. Meeting & bring the below coupons for a chance to win!!!



**San Diego
Superior Pool Products
4737 Old Cliffs Rd.
619-283-2066**

Monthly drawing

50 pound bucket of 3 inch Jumbo Tabs

**Bring your Skimmer to the July
General Meeting**

**Must place your coupon in the drawing.
Must be present to win!**



**SCP San Diego
5648 Copley Dr
858-467-9495**

Monthly drawing

\$50 Shell Gas Card

**Bring your Skimmer to the July General
Meeting**

**Must place your coupon in the drawing.
Must be present to win!**

BLUE CARD - SAN DIEGO IPSSA (Fill form completely) Date: _____

Name: _____ Spouse: _____ H.Phone:() _____

H. Address: _____ City: _____ Zip: _____

Company Name: _____ E-Mail: _____

B. Address: _____ City: _____ Zip: _____

B.Phone:() _____ Pager:() _____ Cellular:() _____

CIRCLE ZIP CODES THAT YOU SERVICE (Mail cards to Chapter PO Box or give to Paul Grimes)

<u>NORTH CITY</u>	<u>METRO NORTH</u>	<u>METRO SOUTH</u>	<u>SOUTH BAY</u>	<u>EASTCOUNTY</u>
92007 - Cardiff	92037 - La Jolla	92101 - Downtown	91902 - Bonita	91901 - Alpine
92014 - Del Mar	92108 - Mission Valley	92102 - Golden Hill	91910 - Chula Vista	91935 - Jamul
92024 - Encinitas	92109 - Pacific Beach	92103 - Hilerst/MsnHl	91911 - Chula Vista	91941 - La Mesa
92064 - Poway	92111 - Clairemont	92104 - North Park	91913 - Chula Vista	91942 - La Mesa
92067 - Rancho S Fe	92117 - Clairemont	92105 - City Heights	91914 - Eastlake	91945 - Lemon Grove
92075 - Solana Beach	92119 - San Carlos	92106 - Pt. Loma	91915 - Eastlake	91977 - Spring Valley
92091 - Morgan Run	92120 - Grantville	92107 - Ocean Bch/PL	91932 - Imperial Bch	91978 - Rancho SD
92121 - Sorrento Valey	92122 - Univ. City	92110 - Midway/O.T.	91950 - National City	92019 - El Cajon
92126 - Mira Mesa	92123 - Mission Village	92113 - Logan Heights	92118 - Coronado	92020 - El Cajon
92127 - Rancho Berndo	92124 - Tierrasanta	92114 - Encanto	92154 - Otay Mesa	92021 - El Cajon
92128 - Rancho Berndo		92115 - Rolando	92173 - San Ysidro	92040 - Lakeside
92129 - Penasquitos		92116 - Normal Hgts		92071 - Santee
92130 - Carmel Valley		92139 - Paradise Hills		
92131 - Scripps Ranch				

I, the undersigned, waive any and all claims against IPSSA, Inc, IPSSA Management Company, IPSSA Chapters and/or its individual members, arising out of my participation in the IPSSA Sick Leave Program, including, but not limited to claims for lost income resulting from improper maintenance performed by IPSSA members. I have read and understand the standing rules for the Sick Leave Program and agree to participate in that program.

SIGNATURE REQUIRED _____ DATE _____

**San Diego Chapter
Independent Pool & Spa
Service Association
PO BOX 70192
San Diego CA 92167-1192
[www. ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

General meeting 7/19, 7p

***Blue Cards Due by
July General Meeting.
Give to Paul Grimes or
Mail to Chapter PO Box
Postmarked by 7/19/06***



**Next General Meeting
Next is Jul 19, 2006 – 7 p.m.
Kings Inn – Cardinal Room
1333 Hotel Circle South
Mission Valley, south of I-8
¾ mile west of SR 163**

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