



Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

April 2006

IPSSA, INC. REGION 7

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Director's Corner

Hayward Pool Products - IPSSA's goal is to have 5,000 members by the end of the year. If we meet that goal, Hayward will donate \$10,000 in Hayward products to the chapter that brings in the most new members or employees. Other manufacturers want to do something similar. Right now Region 2 is in the lead, with six new members.

Chem tests - I will issue the new water chem exams to the chapters. Throw out your old exams or turn them in to me.

R7 meeting location - As you may recall, Juhli Selbi, sales rep for SCP, spearheaded the R7 annual picnic last year and again this year and was responsible for generating record-breaking donations for the picnic. She has now offered SCP's conference room for R7 board meetings and training. The conference room gives us more privacy than a restaurant. We met there for our April 11 R7 meeting.

IPSSA insurance rates rose \$2 per month effective April 2006.

Water Safety

John Silcox, IPSSA San Diego chapter, spoke at our April 11 R7 meeting on his attendance at the Fifth Annual National Drowning Prevention Symposium in Fort Myers Beach, FL (see his article in The IPSSAN, "Report from Fifth Annual National Drowning Prevention Symposium," April 2006, page 11). He said he was inspired by organizations that have made significant strides in drowning prevention and overwhelmed by the enormity of the problem of child drowning and the realization that we have a lot of work to do.

So what can you do?

- Notify your customers of potential safety hazards around their pools.
- Give your customers the IPSSA Water Watcher tag and water safety brochure.
- Distribute at pool retail stores.
- Distribute at community safety events.
- Display the "Close the Pool Gate" bumper sticker on your truck.

For more information on drowning prevention, consult the NDPA Web site, www.drowningpreventionalliance.com, the IPSSA Web site, and links at www.waterwatcher.org.

Water Watcher tags and safety brochures are available to IPSSA members free of charge for the first 50 sets on a first-come-first-served basis. Additional pieces can be purchased at the cost of \$35 for a package of 50 tags and \$10 for a package of 50 brochures, plus shipping and handling. Order through the IPSSA exec. office (ipssamail@aol.com or 888-360-9595).

Tax Time!

At tax time, did you ever notice that when you put the two words "The" and "IRS" together, it spells **THEIRS**?

Nothing in life is certain except death and taxes ~**Benjamin Franklin**

It used to be that death and taxes alone were inevitable. Now there's shipping and handling. ~**Bert Murray**

The only difference between a tax man and a taxidermist is that the taxidermist leaves the skin. ~**Mark Twain**

I contend that for a nation to try to tax itself into prosperity is like a man standing in a bucket and trying to lift himself up by the handle. ~**Winston Churchill**

Government's view of the economy could be summed up in a few short phrases: If it moves, tax it; if it keeps moving, regulate it. And if it stops moving, subsidize it. ~**Ronald Reagan** (1986)

Calendar of Events

- **Del Ozone Seminar and Factory Tour**, Sat., April 22, San Luis Obispo, CA. Contact 800-676-1355.
- **National Pool Industry Research Center Open House**, Sat., April 22, California Polytechnic University, San Luis Obispo, CA. RSVP to 866-483-4672 or e-mail npconline@comcast.net to receive admission ticket.
- **B.O.R.D. Mtg.**, Sat., May 6, Hilton Austin, Austin, TX. Contact IPSSA executive office, ipssamail@aol.com or 888-360-9505.
- **R7 Board Meeting**, Tues., July 11, 2006, 7:00 p.m., SCP Conference Room, 5648 Copley Drive, San Diego (858-467-9495).
- **B.O.R.D. Mtg.**, Sat., Aug. 5, San Diego, CA. Contact IPSSA executive office, ipssamail@aol.com or 888-360-9505.

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